esday March 15 1978
9,257
fifteen pence

THE TIMES

Small is beautiful; Special Report on businesses, page 11-15

xport record gives UK rade surplus of £184m

exports helped Britain to an £84m surplus ble trade last month. With an estimated *surplus from invisibles*, there was a surplus m on the current account. But uncertain- ain because of the erratic pattern of recent igures.

rratic figures still ause uncertainties

Clarke
Correspondent

trade moved back lack last month, with surplus on visible g something to wipe bitter taste of the icit in January.

overy bolstered sterl- closed just under up at $1.9150, with e exchange rate 64.6 its 1971 level com- 4.3 per cent before were announced.

es provide some en- it for the Govern- orts in February cord levels in both volume terms, while ll almost to their vel. The surplus been better but for various erratic items *goods, ships and air-* he estimared £100m invisibles is added a £184m surplus on account.

and uncertainties , however. The un- are caused by the ern of trade figures few months, making to work out what is

t estimate of the lus for the year on ount is now below forecast last Octo-

months around nd the New Year been distorted by

es are due to the f the last three looked at together, Kingdom was in e extent of £326m, a surplus of £176m ious three months ct that the volume orts and imports is as well as was

atic items are ex- volume of exports hree months to the ruary was 1½ per than it was in the ee months, while e up in volume er cent. Items such icles bounced back anuary level.

consolation to the that exports are with improvements d across the board over the depressed l. But the rate of ains slow because ess in world trade. *ts picture is still* The February total om the January ly because the extremely high level of imports of food and chemicals was not repeated.

Over the three months to the end of February, however, the basic trend is of a sharp increase of the sort which was not predicted by the Treasury or anybody else last year.

Imports of manufactured goods have grown at about the rate which was expected, given the extremely high tendency to import which the British economy shows whenever there is even a slight increase in living standards. Imports of semi-manufactured goods are up even more sharply, however.

It is still unclear how far trade in these and other goods has been affected in the past few months by sterling's rise during 1977.

The most convenient indicator for measuring what is happening to competitiveness of industry, though not the most reliable one, is the terms of trade index, which is calculated by dividing the unit price of exports by the unit price of imports.

This fell in February after many months in which it had risen. Export prices went down and import prices went up to reduce the terms of trade index to 104.7. But it is still well above the figures recorded last year and in 1976, when there was a rapid improvement in the country's trade performance.

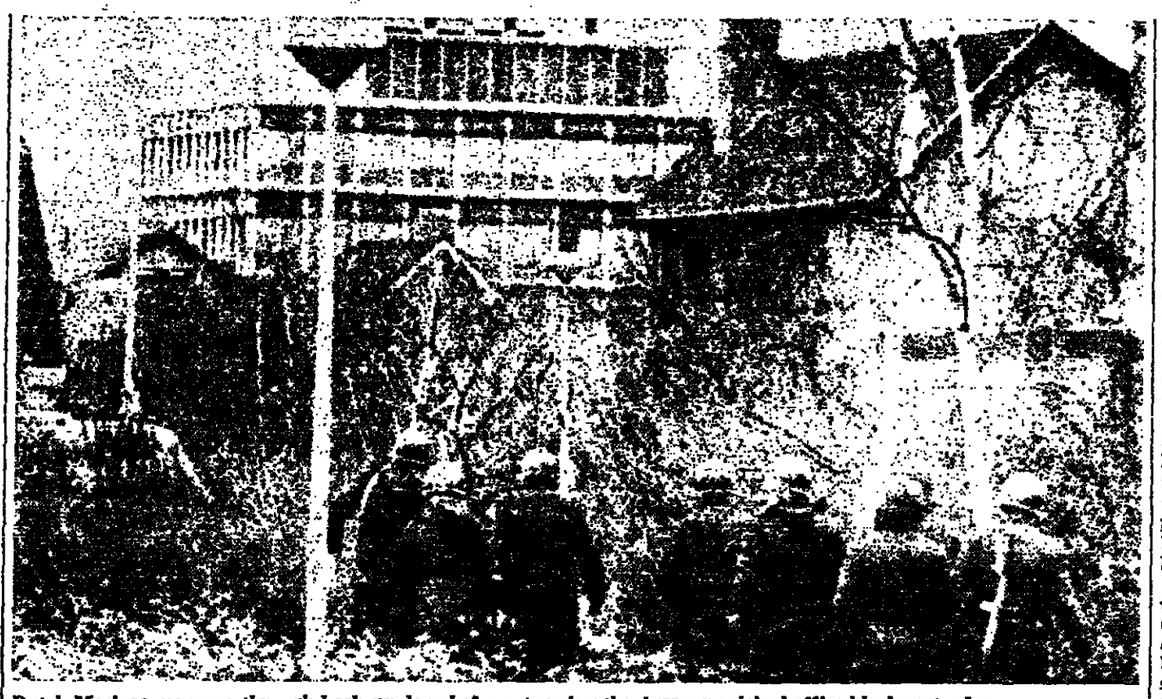
Treasury calculations suggest that the rise in sterling's value late last year will make British goods increasingly uncompetitive by the end of the year.

Jobs are likely to be lost in export industries and in those producing for the home market which are faced by increasing foreign competition. Also, once the benefits of receiving higher prices for our exports have worked through, the balance of payments will deteriorate.

North Sea oil is coming ashore less quickly than expected, with an actual deterioration on the oil account being recorded in the three months to the end of February. In spite of all the expected benefits from the North Sea, the United Kingdom is still running a deficit of over £200m a month on its trade in oil.

The invisibles are also turning out less well than expected. A fall in tourism and revisions on the estimate of profits flow mean that the surplus is now estimated at only £100m a month rather than the £145m a month which was estimated last year.

Tables, page 26



Dutch Marines move up through back gardens before storming the Assen municipal office block yesterday.

Dutch Marines storm in to release hostages

Assen, Holland, March 14.—A specially trained anti-terror unit of Dutch Marines stormed into a local government office block here today and freed 70 hostages threatened with death at the hands of three South Moluccan guerrillas. The gunmen, who took over the building in a hail of gunfire yesterday morning, were captured alive in a military action, that lasted 20 minutes. Seven hostages, including a woman, were treated for injuries.

The attack by two platoons of heavily-armed Marines was ordered after the Moluccans warned the Dutch authorities they would start shooting their hostages in pairs every half hour.

Mr Jacob de Ruiter, the Justice Minister, addressing Parliament less than 90 minutes after the operation, said the Government chose military action after deciding it had no chance of peaceful negotiation.

One person died in the 29-hour drama, he said, a hostage flung from a window by the Moluccans as they seized the building yesterday morning.

The body was identified as that of Dr K. de Groot, head of the provincial planning office. It was found on the grass outside the building where it had lain since the attack began.

The Moluccans demanded the release of 21 jailed comrades, a $13m (£7m) ransom, a bus to take them, the released prisoners and 50 of the hostages to the local airport, an aircraft to fly to Amsterdam and a fully fuelled jet to take them all to an undisclosed destination abroad. Unless the demands were met, they threatened to start killing hostages at 2 pm (1 pm GMT).

"They told us that, unless the bus arrived at two o'clock, they would shoot two of us and kill another two with each half-hour of delay", Miss Fien Schreuder, aged 21, a telephone operator, said. "I did not doubt for a moment that they were serious.

"Suddenly there was an explosion and the sound of splintering glass and we saw the soldiers running in shouting 'everyone hit the floor'."

Mrs C. Voormolen, aged 65, another hostage, said: "One moment the Moluccans were picking out victims. The next they were standing with their hands in the air."

Mr Henk Schut, aged 54, a radio reporter who had been in the building covering a meeting, said the moments before

Continued on page 5, col 1

No workers' control yet in state industries

By Paul Routledge
Labour Editor

The Government will make clear its intention to continue direct financial control over nationalized industries and to defer the issue of workers' control in a White Paper to be published later this month.

Ministers have also rejected outright a report by the National Economic Development Office calling for a new relationship between state enterprises and the Cabinet through European - style supervisory boards of management.

Contrary to TUC hopes there will be no move towards introducing any form of industrial democracy on to state boards, because of deep political divisions between ministers on that delicate issue.

In its White Paper on the relationship between government and nationalized industries the White Paper will set down a commercial rate of return of about 6 per cent on all new capital investment in state industries in such diverse sectors as steel and coal and the Post Office and British Airways. That return has been calculated from the present average estimate for the private sector.

Union leaders who have had early warning of the terms of the White Paper regard that rate of return as unrealistic and financially punitive, one that will almost certainly hold back socially desirable investment with a return on jobs as well as capital.

Under the terms of the White Paper sponsoring ministers will in future have to justify publicly their policies for nationalized industries by laying before the Commons an order containing specific directions. The order might be debated by MPs.

If state enterprises suffer a cash loss through such government direction, for instance through an order not to raise prices because of counter-inflation policy, ministers would have to grant state subsidies to cover the loss.

In a clause that will provoke the public service unions, the White Paper will insist that the discipline of cash limits on public spending by nationalized industries must continue. That is a point of issue with the TUC.

Beyond that requirement, ministers will demand regular performance indicators from public enterprises and they will be published at stated intervals. In those financial statements the required rate of return on capital investment (RRR, as it is known in the jargon of the ministries) will play an important part.

The Government is still apparently toying with the idea of audit committees. The unions think that is a cosmetic device by which part-time members of nationalized industry boards would conduct their own inquiry into the performance of the enterprise and then present a rival report on its well-being to the minister.

Whatever happens to the White Paper, the unions have been tipped-off that there will be no legislation in this critical pre-election session of Parliament, because of the paper's many controversial proposals.



Mr Takeishi displays the offending moustache.

Chauffeur's moustache jolts Japan

From Peter Hazelhurst
Tokyo, March 14

For centuries Japan's social fabric has been governed by a strict code of adherence to the collective will of the group. Be it in school, the company or the club, individualism is frowned upon.

Life-time employment in one company is the rule rather than the exception. Company workers all wear the same lapel badgesand at the end of the year they will all go on holiday together as a group. Above all, the rule is: never cause ripples.

This week headlines in the newspapers revealed that one man, Mr Yoshifusa Takeishi, a chauffeur from Kawasaki, has committed the unforgiveable sin of jolting the system.

Striking a blow for individual freedom, Mr Takeishi, who is 32, disobeyed his employers' orders and refused to shave off his moustache. On top of that, when confronted with punitive measures, he took his company to court, demanding that he be reinstated.

The news soon spread within a nation where loyalty to the company is so strong that many workers normally strike during their lunch break.

According to evidence offered to the court, Mr Takeishi refused to conform to the accepted policy of his company, the Eastern Airport Motors Co.

All the other drivers maintained clean-shaven upper lips. A company official told the court that policy demanded that all drivers should look the same and remain clean shaven to "present a pleasant image to passengers". He said the company were prepared to put Mr Takeishi back behind the wheel "after the offensive moustache disappears".

Sticking by his rights, Mr Takeishi told the judge that he was not opposed to removing the moustache, but he decided to take the unusual step of initiating court proceedings against his company on a matter of principle.

To grow, or not grow a moustache was the individual's right and the matter was not of any concern to the company. He said he had never received complaints or signs of distaste from his passengers.

Summing up Mr Takeishi's demands in its English service, the Kyodo agency declared: "The driver demanded that he be freed from any obligation to shave his lip hair and asked for 37,000 yen (£82) in driving allowances which he has been deprived of since being taken off the regular drivers' list."

Inquiry is ordered into school mathematics

By Diana Geddes
Education Correspondent

The Government is to arrange a national inquiry into mathematics teaching in primary and secondary schools. Mrs Williams, Secretary of State for Education and Science, said in the House of Commons yesterday that she hoped to announce shortly the committee's terms of reference and its chairman and members.

The Government in its reply published yesterday to the Commons Expenditure Committee's report on school-leavers' attainments, accepts the committee's recommendation for a mathematics inquiry.

It would have particular regard to the "effectiveness and intelligibility" of teaching, and to "the match between the mathematical curriculum and the skills required in further education, employment and adult life generally", the report says.

The Government says that the inquiry will consider the committee's recommendation that employers should analyse the mathematical requirement in various jobs and whether there was a need to reduce the number of syllabuses for mathematics examinations. (There are as many as 50 different GCE "A" level mathematics syllabuses.)

The Government supports the committee's recommendation for high priority to improving the language and mathematical skills of teachers, particularly in primary schools, asks local authorities to bear that in mind in developing in-service training programmes.

Miss Janet Fookes, MP, chairman of the education sub-committee of the expenditure committee, warmly welcomed the inquiry. Information about mathematics attainment that had emerged since the committee's report last September underlined the rightness of its recommendations, she said.

Last week the Institute of Mathematics published the results of a national survey of more than seven thousand school-leavers tested for basic mathematical competence required for the adult world; only 6.5 per cent achieved full marks.

Dame Kathleen Ollerenshaw, president of the institute, said yesterday that the inquiry should demand evidence within three months and report in six months.

Mr Fred Jarvis, general secretary of the National Union of Teachers, said the inquiry would be a charade unless the Government provided resources to carry out recommendations.

Leading article, page 19

Shah commission finds against Mrs Gandhi

From Kuldip Nayar
Delhi, March 14

The Shah commission has found that there is a case against Mrs Indira Gandhi, the former Indian Prime Minister, of misuse of authority, it is learnt in Delhi.

The one-man commission, appointed to investigate excesses during the emergency imposed for nearly 18 months from June 25, 1975, is believed to have indicted her on 11 out of 21 cases.

It has been found that Mrs Gandhi did not consult anyone, not even her Cabinet, before the imposition of the emergency and that there were no reports of upheavals or disturbances to justify such a step.

The 350-page report, first in the series, was submitted yesterday to the Home Ministry. Mr Charan Singh, the Home Minister, told Parliament that action on the report would be taken after consulting the Law

The commission has held Mrs Gandhi personally responsible for the vindictive action taken against some of the officials. Certain appointments to higher positions have also come under criticism.

Mr Vidya Charan Shukla, who was Minister of Information in Mrs Gandhi's Government, has been found to have misused the news media during the emergency.

The report will make the basis of a regular case against Mrs Gandhi and Mr Shukla if and when the Government arraigns them before a law court.

The Home Minister told Parliament on April 7 last year that he was determined to bring to book all those responsible for the emergency excesses "from the highest political authority to the lowest functionary of the Government".

Football results

Orient 2, Middlesbrough 1
Nottingham F 1, Leicester 0
QPR 1, West Ham 0.
Wolves 1, West Brom 1.
Sheffield Utd 1, Stoke 2
Scunthorpe 1, Brentford 1
Hartlepool 4, York 2
Rotherham 1, Cambridge U 0
Swindon 1, Wrexham 2
Bradford C 2, Tranmere 0
Bury 0, Walsall 1
Sunderland 0, Crystal P 0.
Huddersfield 1, Watford 0
Bournemouth 1, Torquay 1
Burnley 2, Mansfield 0
Peterborough 1, Colchester 0
Northampton 1, Halifax 2
Southport 1, Reading 1
Bangor 4, Shrewsbury 2.

Fare cuts expected soon on Atlantic flights

From David Cross
Washington, March 14

The British and American Governments are expected to agree soon to allow new cut-rate transatlantic air fares between London and most American cities served by British Airways, Pan American World Airways and Trans World Airlines.

The decision, which could be implemented as early as Saturday, will almost certainly lead to a transatlantic fare-cutting spree.

Agreement is likely to come later this week at the end of a fortnight of talks here between British and American officials.

It comes as something of a surprise: the British Department of Trade and Industry had argued that more time was needed to assess the impact of low fares introduced last September on the New York-to-London route. It feared that hasty price-cutting could lead to heavy financial losses for British Airways.

But after Pan American and TWA had announced in January that they wanted to extend low fares on April 1, to cities other than New York, it was almost inevitable that British Airways would have to follow suit.

The first indication of a change of heart by the British came yesterday when British Airways announced that it would be asking the American and British authorities to extend low-cost stand-by fares to seven cities beyond New York, starting Saturday.

If approved, the fares would be $162 (£85) from Washington, $143 (£75) from Boston, $151 (£79) from Philadelphia, $169 (£88) from Detroit, $171 (£90) from Chicago and $227 (£114) from Los Angeles or San Francisco. Fares from London would be slightly less.

There would, however, be restrictions on the number of seats sold and the prices would probably increase slightly in the peak summer months. British Airways said that 350 seats would be made available each week for each city.

Our Air Correspondent writes: Fearing that too many cheap fares introduced too quickly could lead to bankruptcy among some British airlines, the British side in the Washington talks had wanted to wait until present cheap fares had been on offer on the North Atlantic air routes for 12 months, before they were lowered even further.

However, the American view that the market should find its own level apparently predominated and a fierce airline tariffs war can be expected with the public bombarded by a confusing array of low-cost travel offers.

Laker Airways are to apply to the Civil Aviation Authority in London on Thursday for a Skytrain single fare of £113 between London and Los Angeles, and British Caledonian Airways will propose a £69 single fare on the same route.

lution Bill gets off et start in Lords

yes
Correspondent

otland Bill began through the House terday there were ions that the con- olution legislation ive the same sort that it was given ons.

rt of the two-day g there were few ort for an amend- y Lord Wilson of former Lord Advo- to give the Bill ling.

From the Tory benches there was considerable lip service for the official Conservative line that the whole devolution issue should be thrown back into the melting pot in an attempt to get an all-party agreement on a more suitable system than the one proposed in the Bill. But it was soon clear that there was not the hard core of all-out opposition that was evident in the Commons.

Early in the debate Lord Home of the Hirsel, the former Tory Prime Minister and still

Continued on page 2, col 1

Dysentery makes village healer see red.



Diagnosing illness by colour.

In the Sulla district of Bangladesh, where many of the population never meet a doctor, people rely heavily on village healers to treat their most common illnesses; dysentery, diarrhoea and fever.

Village healers are often illiterate women. But they have been specially trained in an Oxfam-backed project which enables them to make simple diagnoses.

The village healer asks the patient questions in a set pattern. Answers guide the healer to one of six colours on a chart, each denoting a particular illness.

Dysentery is red.

Medicines are then dispensed on the spot from colour-linked packs.

Common diseases.

Village healers spend one week training alongside trained health workers after which they return to their own villages. They are then able to treat common diseases and give advice on nutrition and child care.

The value of these healers in remote areas is enormous.

Many poor communities have the ability and determination to help themselves in similar ways, but lack even the small amounts of money and technical know-how needed to start them off.

Wherever possible, Oxfam provides funds to help finance worthwhile projects like this.

Details of Oxfam's current activities are available from Oxfam, Room T9, Oxford OX2 7DZ and contributions large or small are always gratefully received.



Here is my donation for £ to help Oxfam's work among the poor.

Name_____

Address_____

_____

Please send now to Oxfam, Room T9, Oxfam, Freepost, Oxford OX2 7DZ

ghan plan nulate growth

last night urged a five- world leaders to boost the international eco- ime Minister, speaking in London, called for oduce higher growth, ty in currencies, gener- capital flows to develop- conserve energy and In the Commons yes- allaghan said it was ar there would be tax dget Page 23

allenge

ormidable challenge to emerged with the for- South African Black ich includes Chief atha organization, the our Party, and the Party. The alliance, non-racial constitution, he main opposition to Government Page 6

Leyland set for pay structure overhaul

British Leyland appears to have won government approval for its common pay structure which would readjust wages of 100,000 workers and could mean that three-quarters of them would have a second increase within 12 months of their last one. Meanwhile confidence in Leyland is returning among its distributors and dealers Page 23

Pupils demonstrate

Protest demonstrations by pupils, arising from the teachers' ban on voluntary activities, have taken place in Birmingham and Nottinghamshire. Head teachers in Kent said they would disregard an instruction to keep their schools open all day Page 2

1,274 fewer police

A net loss of 1,274 in police strength last year in England and Wales was too high, Mr Merlyn Rees, Home Secretary, says. Although wastage was higher than in the previous year, there were signs that the increase might have been arrested Page 4

Secret ballot on pay for power workers

Manual power workers are to decide by secret ballot whether to accept a pay offer of up to 18 per cent. It will be conducted by the Electoral Reform Society. The electricians' union is to recommend neither acceptance nor rejection Page 2

Clash over youth

Youthaid, the alliance of youth organizations, and the Manpower Services Commission clashed yesterday over the state of the £800m government programme for jobless young people that is due to start in a fortnight. Youthaid accused the commission of failing to make adequate preparations to ensure that the programme would work. The commission replied that there was a risk the programme would be seriously damaged by Youthaid's attitude.

Youth lobby launched Page 3

Gaullist allies unite

The parties of the ruling French coalition agreed on a common front for the final round of the parliamentary elections on Sunday. Since the left parties had already reached a similar agreement, most electors will have a straight choice between one candidate of the left and another of the Government parties Page 4

Tea impasse: Blenders said they cannot cut prices of teabags, despite the threat of reductions to be imposed by law 2

Anglo-Irish move: Fresh attempts will be made in the next few weeks to bring Anglo-Irish relations back to normal 4

Horn of Africa: Cubans admit involvement in Ogaden fighting for first time 5

Jockeys hurt: John O'Neill, the leading rider, and Colin Tinkler were injured at Cheltenham and miss mounts in today's Champion Hurdle 10

Home News 2-4
European News 4, 5
Overseas News 5, 6
Appointments 21, 28
Arts 7
Business 22-29
Court 21
Crossword 36
Engagements 21
Diary 18
Features 18, 20
Law Report 8
Letters 19, 24
Obituary 21
Parliament 16
Sale Room 21
Science 21
Snow report 9
Sport 9, 10
TV & Radio 35
Theatres, etc 6, 7
25 Years Ago 21
Weather 2
Wills 21
Leader page, 19
Letters: On the repatriation of Russian prisoners, from Mr Shaun Stewart and Mr Nial Charlton; the Windscale inquiry findings, from Mr Con Allday
Leading articles: Trade figures; The Moluccan terrorists; Mathematics in schools
Features, pages 18 and 20
Charles Hargrove assesses the first round of the French elections; Peter Hazelhurst looks at Korea, the awakening industrial giant; Bernard Levin on Castro's prisoners
Arts, page 7
John Higgins on the new musicals in New York; Barry Kupfer talks to Martin Huckerby about tonight's Elektra by the Welsh National Opera; Roger Berthoud interviews Louis le Brocquy; John Percival on Ballet Rambert
Obituary, page 21
Professor J. W. McLeod; Professor C. A. W. Manning
Sport, pages 9 and 10
Racing: Michael Phillips selects Night Nurse to win Champion Hurdle for third successive time; Golf: Peter Ryde on the Avia foursomes
Business News, pages 22-29
Stock markets: Trade figures did little to boost equities but gilts went better in late trading. The FT Ordinary share index closed 0.8 up at 460.4
Financial Editor: How will those ratings be interpreted?; Grindlays Bank: the question of capital; Brooke Bond Liebig: after the tea price boom
Business features: Ray Maughan on the working of the Community Land Act

HOME NEWS

Mr Callaghan foresees tax cuts and more expenditure this year

By George Clark
Political Correspondent

It would be possible to reduce taxes and to increase public spending in the coming financial year, Mr James Callaghan assured Mrs Margaret Thatcher and sceptical Conservatives in the Commons yesterday, but he conceded that "it does depend to a great extent on getting the economy growing again".

Mrs Thatcher had picked up a reference in Mr Callaghan's speech to the joint meeting of the Cabinet and the Labour Party National Executive Committee on Monday. He had told his left-wingers that they must listen to what people were saying in the clubs and the factories: "They want less tax and more money in their pockets".

Mrs Thatcher said: "If the Prime Minister really does believe that people would prefer cuts in taxation to an increase in public expenditure, why is he presenting to the House this week a White Paper that increases public expenditure, and asking the House to approve it?".

Unruffled by noisy interruptions from the opposition benches, Mr Callaghan said: "It is important that even though we cut taxes there should be proper maintenance of public services . . . It is possible to have a balanced view on these matters."

A Conservative shouted "Pull the other leg" when Mr Callaghan talked about getting the economy growing. In certain circumstances, both an increase in public expenditure, for example in the construction industry, and a reduction in direct taxation can achieve that growth. Both will happen this year."

Labour MPs were delighted with that direct confirmation of the general lines of the Budget. Later the Prime Minister reflected: "I a mhappy to see that my stray and random remarks have attracted such interest. Everybody now recognizes there are going to be some tax cuts this year."

Sir Geoffrey Howe, QC, the Shadow Chancellor, had commented earlier that Mr Callaghan had said on Monday that Labour would have to tax cuts to win the general election.

"It is only when it looks like being useful as a way of gulling the electors that Labour even thinks of cutting taxes", he said. "But that is not the true nature of the beast. Labour is a gigh-tax party."

The heavy programmes of public spending that the Government ha dalready started would not leave it the resources to cut taxes for any length of time, Sir Geoffrey said. "Mr iHealey will make some cuts in his April Budget, but if he and his Cabinet colleagues continue to spend our money at the present rate, he will have to put taxes up again next year."

Parliamentary report, page 16

Call for boost, page 23

Blenders say price cuts on teabags impossible

By Hugh Clayton

Tea blenders are refusing to cut prices of teabags even though they are threatened with reductions imposed by law. A draft order compiled by Mr Ivor Lightman, a nundersecretary at the Department of Prices and Consumer Protection, includes a l)st of price cuts for the best-selling brands of teabags.

Lyons Tetley, which makes almost a third of the teabags sold in Britain, said yesterday: "The costs involved in teabag manufacture are such that a reduction at this stage is not possible."

Blenders who pack more than three quarters of the tea drunk in Britain cut packets of many brands by 2p a quarter *pound almost a fortnight ago* after ministers had threatened to impose price ceilings.

Cadbury Schweppes, which sells Typhoo teabags, said it had no plans to cut prices before the Government's deadlines next Tuesday. Brooke Bond would not comment, but is understood to be holding prices steady.

Mr Roy Hattersley's Department of prices and Consumer Protection said yesterday that if there was an order it would, cover bags and packets. But it is to hear further appeals from blenders tomorrow, and warnings about the hundreds of jobs at risk if prices are forced down by the 5p on bags and packets suggested in the draft order.

Union ready for deal with Tories but for disclosure, Mr Gormley says

Wilson move 'prevented miners' settlement'

By Ian Bradley

Sir Harold Wilson's action in making public a oss possible formula for resolving the dispute betwten the miners and the Conservative govrnm government in November, 1973, effectively prevented the chance of a settlement at a crucial stage, Mr Joseph Gormley, president of the Natiofal Union of Mineworkers, suggests in a television programme to be braodcast tonight.

But Sir harold denies in the programme that he made public the formula based on a payment for "waiting and washing". He says he raised the matter only after he had heard it put forward on the radio by Mr Michael McGahey, the Scottish miners' leader.

Mr Gormley says the miners were prepared to settle with the Government on the basis of payment for time spent on National Coal Board premises before moving off to the coalface and in pithead baths after work.

On November 27 Sir Harold released the contents of a letter to Mr Edward Heath, the Prime Minister at the time, in which he had put forward the idea of "waiting and washing" payments. He also mentioned the payments in a speech to the trade union group of Labour MPs.

In tonight's programme Mr Gormley says: "I was appalled, because I knew then that it having been raised on the floor of the House of Commons, it would not be possible for the Government to say 'Yes' to that. They could say 'Yes' to us, eventually, but they could never have said 'Yes' to the Opposition.

"I was appalled that they should be raising that. I knew then that that was it. It was arold Wilson who raised the issue."

The programme, State of Emergency, produced by Thames Television, traces the history of the miners' pay cliam that led to the three-day weeek and the general election of February, 1978.

In the programme, Lord Armstrong of Sanderstead, Head of the Home Civil Service, says that the six members of the *TUC's economic team* were ignorant of the details of the miner's pay claim when they had their final meeting with Mr Heath on January 21, 1974.

He says that when Mr Heath *disclosed the extent of the* miners' claim to them, the TUC delegation clearly found it unacceptable unless their members could be given comparable increases.

£390m loan scheme for 31,000 homes

By John Young

The Housing Corporation plan sto lend about £390 mtl housing associations in England in the coming financia year, it was disclosed yesterday. The figure, representing about a quarter of the expected public investment i housing, is intended to provid about 31,000 new or renovate homes.

The targ eti sroughly 6 per cent higher than the preser year's figure, and there is marked trend away from buil ing towards rehabilitatio While new building is expecte to increase only marginall from 15,015 to 15,760 units, th number of renovations is rise from 11,238 to 15,33 units.

In practice the change likely to be even more marke Figures for the first 11 month of the present year show loa approvals for new buildin well below target at 12,150, b those for rehabilitation corre pondingly higher at 15,295.

Mr Richard Madge, the corporation's chief executive, su it was paying increasing atte tion to older urban areas. "W are moving more and mo into the cities", he said.

In the coming year a norab larger share of funds would b allocated to the North-east a North-west, he pointd ou although London was st expected to receive well over third of total funds.

Increasing emphasis wou be placed on housing acti areas and on provision f people with special needs, su as the elderly, handicappe young single people, k workers and single-parent fa ilies.

Mr John Baker, one of t two deputy chief executiv observed that the programm was still about a tenth small than was plannnd before t public spending cust December, 1976. The corpo tion had to contend with c stant uncertainty abo money; its allocation had be revised five times within t past year.

Mr Madge said the corpo tion had completed five sth tory investigations into s pected maladministration misappropriation of funds, a two othes were in progress. those completed, further acti was being taken in four cas which might include referen to the Director of Public P secutions.

Brick artist may floor spectators again

By Alan Hamilton

Mr Carl Andre, the American sculptor who created the Tate Gallery's controversial pile of bricks, is about to have the first big exhibition of his work in Britain.

Visitors to the show, which opens at the Whitechapel Art Gallery, in London, on Friday, may be forgiven for thinking that they have come on the wrong day. They may feel that they are looking into a bare hall devoid of exhibits, until *they realize they are standing* on them.

Most of the pieces consist of metal plates, in copper, steel, magnesium and aluminium, arranged in patterns on the floor. Mr Andre, heavily bearded and wearing a blue boilersuit, explained yesterday that his concern was to explore the horizontal; the vertical, at least in Western art, was already a well explored direction.

Among the exhibits is the celebrated pile of 120 fire bricks, on loan from the Tate, together with another pile of 120 bricks, arranged slightly differently, owned by an American art collector living in London *and which usually graces* his living room.

"I hope the fuss over the Tate is past", Mr Andre said. "I do not make my work to raise furores or to offend. I hope this time that people who find them uninteresting will just go away."

The largest exhibit, which starts in the foyer and stretches to the far end of the hall, is a row of 67 copper plates laid *in a straight line, containing* more than £1,500 worth of metal and entitled "Sixty-seventh Copper Cardinal". The Museum of Contemporary Art in Ghent, Belgium, is buying it on hire purchase, a method of which Mr Andre approves.

In an upstairs gallery are exhibits from a more vertical phase of the sculptor's work, consisting of large balks of cedar resembling railway sleepers, more or less straight from the sawmill. The artist explained that he had wanted to use the timber as the element of the sculpture itself, rather than to manipulate it with a chisel.

Mr Andre's latest, largest and most highly paid commission *has been to arrange an entire* field of glacial boulders outside Hartford, Connecticut, for which he received $87,000, or £45,000.

I asked him what his more familiar piles of bricks were intended to convey. "Art is not a system of communica*tion", he replied.* "*It is a* system of pleasure." All he would say was that he liked to combine units without joining them, be they bricks, copper plates, or balks of timber.



Mr Carl Andre with some of his horizontal metal sculptures at the Whitechapel Art Gallery.

Overseas doctors registration rule altered

By a Staff Reporter

A new system of registration for overseas doctors was approved by MPs yesterday during the committee stage of the Medical Bill.

Those who hold a recognized *overseas qualification, can* satisfy the General Medical Council about their knowledge of English, and are of good character will still be able to gain full registration and practice without restriction.

Those who have no recognized qualifications will be able to gain limited registration for five years, and will be able to take a supervised junior post in a hospital.

That system will replace the present one by which a junior doctor has to register every time he changes his job.

The changes were agreed and the committee adjourned until tomorrow.

The Medical Bill also alters the working of the General Medical Council.

Parliamentary report, page 16

Restrictions on National Front

Scotland Yard has imposed *severe restrictions on a demon*stration planned by the youth section of the National Front outside Central Hall, Westminster, tomorrow. The All London Teachers against Racism and Facism organization it to hold a meeting there.

The restrictions, which supercede permission for a full demonstration given by Cannon Row police, stipulate that only 12 pickets shall be allowed at the main entrance.

Aer Lingus pay strike

Flights between Britain a Ireland were affected yest day by a strike over pay more than 1,200 Aer Ling clerical workers. The compa said it had maintained limit services.

Secret ballot on 18% power offer

By Our Labour Reporter

Britain's 90,000 manual power workers are to decide by secret ballot whether to accept a pay offer of up to 18 per cent. The decision last night raised hopes that there will be on blackouts in the summer.

The Electoral Reform Society will draw up the ballot papers, which will be distributed with pay packets in the next two weeks. Results should be known in about a month.

Rejection of the offer, which would increase basic earnings in line with the Cabinet's 10 per cent policy, with a productivity deal worth between £5.60 and £6 a week, might lead to official action.

The electricians' union negotiating team of 14 voted unanimously last night against making any recommendation on acceptance or rejection of the offer. Mr Frank Chapple, general secretary of the union, said it did not match the demand for productivity payments similar to those received by surface mineworkers.

"If it is rejected it will clearly mean that the people in the industry are prepared to take action to put pressure on the Government to allow the industry to concede more", he said.

Railway inquiry evidence on drivers' claim

By Our Labour Reporter

An informal inquiry team under Lord McCarthy is to consider over the next few days the pay grievance that brought train drivers to the brink of a strike two weeks ago.

Lord McCarthy, chairman of the Railway Staff National Tribunal, heard evidence yesterday from the rail unions in an attempt to establish how bargaining machinery can be used to handle the drivers' claim.

The Associated Society of Locomotive Engineers and Firemen (Aslef) claims rises equivalent to commission pay*ments granted to guards who* collect fares on trains. They may average about £2.50 a week.

Lord McCarthy said after the talks that they had been worth while and he would be reporting as soon as possible. Mr Ray Buckton, general secretary of Aslef, said it had been a good meeting, but Mr Sidney Weighell, the NUR general secretary, said the *situa*tion was still "bristling with difficulties".

Heads will ignore order to keep schools open all day

By Our Education Correspondent

Nearly 1,000 head teachers in Kent, members of the National Association of Head Teachers, have decided to ignore a directive from the county education authority instructing them to keep their schools open throughout the school day even if they do not have adequate supervisory staff.

Sanctions operated by teachers in pursuit of a better pay offer continued to spread yesterday and now involve 150,000 *members of the* National Union of Teachers as well as the 100,000 members of the National Association of Schoolmasters/Union of Women Teachers. The teachers are refusing to undertake voluntary activities, including supervision of the midday break.

Mr Gordon Peiser, national executive council member for Kent of the National Association of Head Teachers, said *yesterday that heads could be* held legally responsible for accidents involving children that happened on school premises while there was inadequate supervision.

Association members had written to the Kent education officer informing him that they would not comply with the instruction not to send pupils home. At least a dozen schools in the county had had to send children home for all or part of the day, Mr Peiser said.

Pupils demonstrate: More than 300 children from six schools in the Yardley area of Birmingham marched withbanners to the city's education department yesterday to protest about being locked out during the lunch break (the Press Association reports).

A score of pupils at the Highgate comprehensive school continued a classroom sit-in behind a barricade of desks and lockers.

They spent all of Monday night in a two-storey annexe, refusing to leave until the teachers agreed to resume lunchtime supervision.

But yesterday, after a breakfast of biscuits and sweets supplied by sympathetic friends, they said they would end the sit-in if the school authorities set aside a room where they *could eat their sandwiches.*

More than 80 pupils walked out of Toothill comprehensive school, at Bingham, Nottinghamshire, saying that there was insufficient time for them to go home for lunch and return. *They said that if they had to* leave they wanted the afternoon off.

Further change of plea in bank fraud trial

Another man changed his ple aotguilty in a multi-million pound international banking fraud case at the Central Criminal Court, yesterday, leavin gfour men still on trial.

When the case opened in January ,Mr Kenneth Richardson, for the prosecution, said *the fraud was so vast that it* could have undermined the entire banking syste m of the civilized world. In all, 16 people had been charged and six remained to be tried on conspiracy charges.

Of those six, Andre Biro, aged 52, of Vane Close, Hampstead, London, changed his plea on Monday to guilty on two of the conspiracy charges.

Yesterday Emile Fleischman, *aged 57, of Ladbroke Mews,* west London, also changed his plea and was remanded in custody for sentence later. He admitted conspiring with others between January, 1q72, and August, 1976, to utter forged documents purporting to be bankers' drafts, cheques and other valuable securities with intent to defraud, and he also admited conspiring between the same dares to use *passports and other documents*

The trial against the four remaining defendants continues today.

Sotheby's launches arts sponsorship programme

By Geraldine Norman
Sale Room Correspondent

Sotheby's has quietly launched a programme of sponsorship for arts activities, it disclosed yesterday. All 15 United Kingdom regional arts committees are being offered money every year to sponsor activies in their regions, as long as they provide *ideas that Sotheby's regards as* suitable.

In conjunction with the Yorkshire Arts Association it has sponsored an exhibition of masterpieces from local museums in Bradford; with the West Midlands Arts Association it has sponsored publication of a directory of local artists and craftsmen; in the South-west it has provided annual grant for the Festi Gallery in Bath, together wi concerts, lectures and oth activities.

Sotheby's says the to amount it is spending grea exceeds the £10,000 th Christie's admits to. Sotheb sponsorship programme w launched late in 1976. It h *nothing to do with the fact t* the introduction of auction p mium and the art investme of the British Rail Pensi Fund had left Sotheby's wit fairly unpopular image.

Sotheby's sponsorship co mittee is also beginning work directly with museums

One area suggested is cataloguing of colections.

Tory canvass shows SNP in third place at Garscadden

The Scottish nationalists are trailing behind Labour and the Conservatives in the run-up to the by-election in Glasgow, Carscadden, a poll conducted by the Conservatives states.

The poll, covering one in 50 of the electorate, was concluded last weekend and the results were *issued yesterday. It indi*cated 31.2 per cent of the vote going to Labour with the Conservatives getting 28 per cent and the Scottish National Party 22.3 per cent, and Don't knows 18.5 per cent.

The Government has not yet issued the writ for the by-election, but MPs believe it will probably be held on April 13, two days after the Budget.

Voters were asked: "Do you think the Labour Government is doing a good job?." Among Conservatives, 8 per cent answered "yes" and 90 per cent "no". Sixty per cent of Labour voters said "yes" and 20 per cent "no". Among SNP supporters 24 per cent said "yes" and 69 per cent "no".

Voters were also asked for their views on the Government's plans for a Scottish assembly. Only 18 per cent of Conservative supporters and 24 per cent of Labour supporters favoured the idea.

More than a third (36 per cent) of SNP supporters wanted an assembly and 50 per cent wanted separation from the rest of the United Kingdom.

Among Labour *supporters 44* per cent gave a definite "no" to the Government's devolution plans and 10 per cent wanted separation.

"It seems there has been a dramatic switch in the voting *pattern in Garscadden, if we are* to believe a recent Marplan poll which gave the Conservatives only 18 per cent", Mr Ian Lawson, the prospective Conservative candidate, said.

The by-election is caused by *the death of Mr William Small.*

General election: Small, W. W. (Lab) 19,737, Bovey, K. (SNP) 12,111, Corbett, J. (C) 5,004, Kibby, M. R. (L) 1,915. Lab maj: 7,626.

Nationalist campaign: The SNP is to campaign on street corners and shopping centres this weekend to publicize its policy on a wide range of issues.

£80,000 for man whose life was 'blighted'

Mr Kevin Walker, aged 20, whose life was said to have been blighted by a road accident that confined him to a wheelchair, was awarded £80,000 damages in the High Court at Stafford yesterday.

Mr Walker, of The Junipers, Sulgrave, Northamptonshire, was awarded £100,000 but Mr Justice Michael Davies reduced the award after ruling that Mr Walker was one fifth to blame ecause he had had a moderate amount to drink

Mr Walker claimed damages for personal injury against John McLean and Sons Ltd, civil enginters and developers, of Willenhall, for negligence.

Reward offer by Plaid Cymru

Plaid Cymru has offered a reward for the return of stolen documents giving details of how it intends to fight the next general election.

The documents were stolen from a car owned by Mr Dafydd Williams, the party's general secretary.

Doctor described as a pathological liar

A doctor and city cooncillor "well on the way to becoming lord mayor" threw his career away, a solicitor said at the General Medical Council's Disciplinary Committee hearing in London yesterday.

Dr Brian Sandford-Hill, with a last known address in Saudi Arabia, was a menace and a pathological liar, Mr Paul Honigmann, for the committee, said. Patients were alleged to have been among the victims in a trail of fraud and impersonation that led to two prison sentences.

The committee ordered his name to be struck off the register. He has 28 days in which to appeal.

Mr Honigmann said the doctor's downfall began in 1970 over a curry in an Indian restaurant. The doctor, then a Cardiff councillor and chairman of the health committee, refused to pay, saying that the meal had been substandard.

Charged with dishonestly obtaining a pecuniary advantage by deception, he was *found guilty and fined* £200. "He was well on the way to becoming lord mayor", Mr Honigmann said. "nevertheless he threw that all away."

Mr Scanlon tells women to push for equal pay

Mr Hugh Scanlon, president oo he Amalgamated Union of engineering Workers, yesterday urged women to play a greater role in trade unionims to achieve equal pay. Despite the equal pay Act, their earnings in the mechanical engineering industry had risen from 62.4 per cent of men's earnings in 1975 to only 6767.1 per cent last year, he said.

Mr Scanlon, who was addressing the annual women's conference of the union's engineering section, at Eastbourne, said that women could claim not only the right to equal pay but an equal right to any job as well as job protection during pregnancy.

Klansman to appeal

Mr David duke, the Ku-Klux-Klan leader, went to his solicitor in the Temple, yesterday to lodge an appeal against the *Home Office order requiring* him to leave Britain.

Selection at Kettering to be restarted

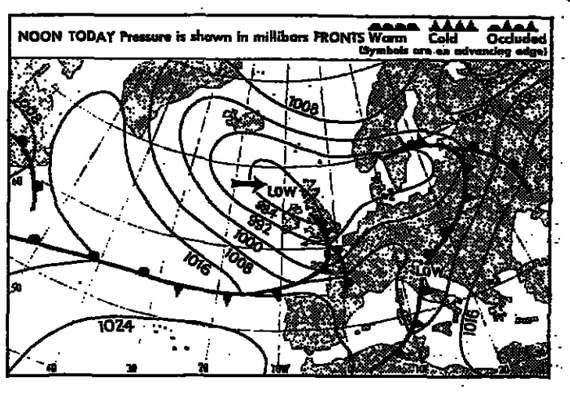
Labour Party officials have insisted that the constituncy party at Kettering, Northamptonshire, should restart the selection procedure for its prospective parliamentary candidate because of voting irregularities at last week's selecmanagement committee.

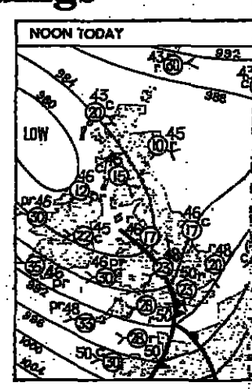
Among those seeking the nomination are Mr Thomas McNally, political adviser to the Prime Minister, and Mr Robert Maxwell, the publisher and former MP.

Kettering is regarded as a safe Labour seat. The present occupant, Sir Geoffrey de Freitas, is not standing at the next general election. In October, 1974, he had a majority of 11,170 in a cornered contest.

The election process will start again on Thursday. Mr Reginald Underhill, the national agent, has upheld complaints that the exhaustive ballot *procedure* was nor properly carried our last week.

Weather forecast and recordings





Today

Sun rises: 6.16 am Sun sets: 6.5 pm
Moon sets: 12.14 am Moon rises: 9.33 am
First quarter: Tomorrow.
Lighting up: 6.35 pm to 5.44 am.
High water: London Bridge, 5.33 am, 6.9m (22.6ft); 5.57 pm, 6.7m (21.8ft). Avonmouth, 10.52 am, 11.3m (37.1ft); 11.0 pm, 10.9m (35.8ft). Dover, 2.35 am, 6.1m (19.9ft); 2.58 pm, 5.8m (19.1ft). Hull, 9.50 am, 6.3m (20.7ft); 10.6 pm, 6.2m (20.4ft). Liverpool, 2.50 am, 8.2m (26.8ft); 3.12 pm, 8.0m (26.2ft).

A showerq W airstream predominates, with a complex depression near N Scotland.

Forecasts for 6 am to midnight:
London, East Anglia, E England: *Sunny intervals, showers*; wind W fresh, max temp 18°C (50°F).
SE, central S, Central N England Midlands: Showers, sunny intervals; wind W fresh; max temp 10°C (50°F).
Channel Islands, SW, NW England, Wales, Lake District, Isle of Man: Blustery showers, some heavy and prolonged, brief sunny intervals; wind W fresh or strong; max temp 9°C (48°F).
NE England, Borders, Edinburgh, Dundee, Aberdeen: Showers, brief sunny intervals; wind W fresh; max temp 9°C (48°F).
SW, NW Scotland, Glasgow, Ceutral Highlands, Argyll, N Ireland: Blustery heavy showers, *brief sunny intervals*; wind W fresh or strong; max temp 7°C (45°F).
Moray Firth, NE Scotland, Orkney, Shetland: Cloudy, rain at times; wind NE, fresh or strong; max temp 6°C (43°F).
Outlook for tomorrow and *Friday: Windy*, becoming colder but brighter by Friday.
Sea passages: S North Sea, Strait of Dover: Wind SW, strong to severe gale; sea very rough high.
English Channel (E), St Geor Channel: Wind W veering strong to severe gale; sea rough to high.
Irish Sea: Wind W or fresh to strong; sea moderat rough.

Yesterday

*London: Temp; max, 6 a*m 6 pm, 11°C (52°F); min, 6 to 6 am, 7°C (45°F). Humi 6 pm, 69 per cent. Rain, to 6 pm, 0.08in. Sun, 23hr to 0.7hr. Bar, mean sea level, 6 994.6 millibars, rising. 1,000 millibars = 29.53in.

WEATHER REPORTS YESTERDAY MIDDAY: c, cloud; d, drizzle; f, fair; r, rain; s, sun; sn, snow.

	C	F		C	F		C	F		C	F
Algiers	c	14	57	Chicago	sn	2	36	Locarno	c	8	46
Amsterdam	c	8	46	Colombo	r	29	84	London	c	10	50
Athens	r	13	55	Copenhgn	r	6	43	Luxembrg	r	4	39
Barbados	c	27	81	Dublin	r	8	46	Madrid	r	15	59
Barcelona	d	19	66	Edinburgh	c	11	52	Majorca	c	16	61
Beirut	f	16	61	Florence	c	14	57	Malaga	c	18	64
Belfast	c	9	48	Funchal	f	17	63	Malta	c	16	61
Berlin	r	11	52	Geneva	r	9	48	Manchstr	r	11	52
Bermuda	r	21	70	Gibraltar	r	18	64	Milan	r	27	81
Biarritz	r	10	50	Guernsey	c	9	48	Montreal	s	2	36
Birmingham	r	10	50	Helsinki	c	-2	28	Moscow	c	-1	30
Bristol	c	9	48	Innsbruck	r	11	52	Munich	r	9	48
Brussels	r	9	48	Istanbul	r	9	48	Naples	r	14	57
Budapest	r	15	59	Jersey	r	8	46	New York	c	9	48
Cardiff	c	9	48	Lisbon	r	15	59	Nice	r	11	52
Oslo	c	3	37	Paris	c	10	50
Perth	c	3	37	Reykjavik	c	1	34
Rome	c	15	59	Romsdalwy	c	8	46
Salzburg	r	8	46	Stockholm	r	4	39
Tel Aviv	s	17	63	Tenerife	s	17	63
Vancouver	c	7	45	Venice	r	8	46
Vienna	s	11	52	Warsaw	r	8	46
Zurich	r	8	46				

b—blue sky; bc—half clouded; c—cloudy; o—overcast; f—fog; d—drizzle; h—hail; m—misty; r—rain; sn—snow; t—thunderstorm; s—showers; pc—periodical rain with snow.

Overseas selling prices
Austria, Sch 18; Belgium Bfr Canaries, Pes 90; Denmark, Dkr Finland Fmk 3.25; France, Fr Germany, Dmk 2.80; Greece, Dr Holland Dfl 3.00; Hongkong, $ 5.00; Italy, Lire 700; Lebanon Lf 33; Madeira, Esc 29.50; Malta Norway, Kr 3.50; Portugal, Esc Spain, Pes 80; Sweden, Skr Switzerland, Sfr 2.50; USA/C $1.00; Yugoslavia, Din 24.

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Lord Home favours PR in Scotland Bill

Continued from page 1

one of the most influential figures on the opposition benches, declared himself a devolutionist. Ever the diplomat, he was careful not to diverge too far from the line taken by Conservative leaders, notably Mr Francis Pym, the Tory devolution spokesman, in the Commons. He said that if the Bill was rejected the call for devolution would not go away; it would become louder and more insistent. Lord Home said he would like to see some form of proportional representation for elections to the Scot*tish assembly. He also recom*mended that the assembly should be given powers to raise revenue. If that did not happen, Parliament was asking for trouble.

Speaking from the Conservative front bench, *Lord Ferrers* was more belligerent.

"We can hardly be expected to skip through the Bill like spring lambs", he told the House.

On Lord Wilson's amendment, he suggested that it would be unthinkable and constitutionally disastrous for the Lords to decline to give the Bill a second reading. It would be an intolerable affront to the Scottish *people if the House was to* deny them the choice of how their future was to be determined through a referendum without even discussing the Bill.

The debate was opened by Lord Elwyn-Jones, the Lord Chancellor, who said that if Westminster denied the Scottish people their legitimate and reasonable demands there would be the grave risk of fuelling a campaign that, on a false prospectus, had the declared aim of breaking up the United Kingdom.

The Government believed that devolution would strengthen rather than weaken the political and economic unity of the United Kingdom.

Parliamentary report, page 16

مكتبة من الأصل

...bby will press MPs ...seek a better ...al for young people

...abel Ferriman

...tional youth lobby to ...rliament for a better ...r young people was ... in London yesterday. ...ard Heath, the former ...inister, is to be its ...

...n is to persuade the ...ent to adopt a coherent ...or youth that would ...uplication of effort. ...s considerable overlap ... different government ...nts at present, Mr ...id.

... of the main youth ...ions, representing ... million young people, ... together to form the ...hich will have three ... vice-chairmen: Mr ...owler, Labour MP for ...kin, Mr Alan Beith, ...P for Berwick-upon-...nd Mr David Hunt, ...ive MP for Wirral.

...th told the launching ...e yesterday that its ... would be threefold: ... would try to influence ... of Parliament to make ...e aware of the prob-

...cond task would be to ...MPs of the action that ...ple, and that action ... only be worked out ...by but would embody ... of the young people ...

...y, we should give ...ople in this country ...unity of making clear ... views and judgment, ... them feel they are ...ng in the whole pro-

...t things the lobby is ... look at are young ...l politics; the educa-tion, training and employment needs of young people and the alienation of young blacks.

It hopes to work out a coordinated policy on those topics, which Parliament will then be persuaded to adopt. The organizations in the scheme feel that they will have greater political influence if they present a united front.

The question of young blacks was important, Mr Heath said. Young black people who had been born in Britain and had gone through its education system were looking for the opportunities that such a system could open up.

In another three years those who had gone through the universities and polytechnics would be looking for opportunities compatible with their achievements. "This is a very great problem and one to which we must devote a great deal of attention", he said.

He and other members of the lobby thought that solutions had often not been forthcoming in the past because responsibility was divided among several departments.

Mr Heath did not think the answer lay in the appointment of a minister for youth, because the breadth of the difficulties was too great for one man to tackle. But closer cooperation between departments was necessary.

A full-time secretariat is to be established by the lobby, whose members include the National Youth Bureau, the National Association of Youth and Community Education Officers, the National Council for Voluntary Youth Services, the Community and Youth Service Association, the British Youth Council, and Youthaid.

...project to encourage ...nunity participation

...ckson, of *The ...ational Supplement*

...government pro... jobless teenagers, ...is next month, is to ...develop teenage par... community affairs.

... is being delegated ...power Services Com... two of its severest ...ue British Youth ... Youthaid, the youth ... pressure group. ...a fact, held a press ... yesterday to attack ...ion's preparations ... programme.

... that the two organ... would try to reach ...ite nationally and ...em to voice views ...y matters was put to the commission last summer by Mr Peter Mandelson, chairman of the British Youth Council. Mr Mandelson had discussed the proposal with Mr Callaghan.

The original scheme for organizing about 50 youth forums has been dropped. Instead teams of unemployed young adults will make contact with individual youngsters and with groups taking part in the new programme's training and work experience projects.

The teams' first task will be to report what young people think of the programme. It is later hoped to encourage young people to run the projects themselves and to train them to demand a part in the planning of the programme.

Keele vote to ban royalty from union events

From Our Correspondent
Stoke-on-Trent

Students at Keele University, *Staffordshire, of which Princess* Margaret has been chancellor for 20 years, voted yesterday that in future members of the Royal Family should not be invited to attend students' union events because they said, it encouraged "spying" on students by the Special Branch.

The Princess has been a regular visitor to the university and dances with the students at their balls.

The union has 2,800 members and the decision to bar the Royal Family was taken by 63 votes to 60 after a five-hour meeting.

Mr Stephen Shufflebottom, the president, said: "There were only 123 students present. It was very undemocratic and did not reflect the views of the vast majority of the students. I should have preferred the motion to be put to a referendum so that all students could have voted.

"We are now planning a motion to reverse the decision at the next meeting in May. We are aware of Special Branch activity on the campus and I understand they have even contacted heads of departments about students who are applying for government posts. I do not think the majority of students want the Royal Family banned from union events."

A dispute arose earlier this month when the union treasurer was relieved of his post and a head porter employed by the union was dismissed for allegedly supplying information about students to the Special Branch before a visit by Princess Margaret to the union's Christmas ball.



The Bishop of Stepney, Dr Huddleston, retiring president of Fair Play for Children, in St James's Park, London, yesterday, with winners of a competition for using waste land

Mining 'a threat to fine coastal walk'

By Our Planning Reporter

A proposed potash refinery near Whitby, North Yorkshire, *might ruin the Cleveland Way*, the finest coastal walk in eastern England, Mr Alan Mattingly, secretary of the Ramblers' Association, told a public inquiry at Whitby yesterday.

The inquiry, now in its second month, is into an appeal by Whitby Potash Ltd against refusal of permission to mine and refine potash on the border of the North York Moors National Park. Earlier permission was granted in 1970 but lapsed when no further action was taken.

Mr Mattingly said the establishment of a large-scale extractive industry in and beside a national park was incompatible with the provision of an area of outstanding and unspoilt countryside for informal outdoor recreation.

Mr Fionn Holford-Walker, national minerals officer of the Council for the Protection of Rural England, said the proposed complex would "crouch like some monstrous toad above Whitby". The council found it extraordinary that no examination had been undertaken into alternative sites that might be more acceptable.

The scheme was a speculative commercial venture, which could be ended at short notice to avoid financial loss. Whitby would then be left with a blot on the landscape.

Mr Holford-Walker asked whether the proposal to extract only a third of the ore in the ground was really acceptable in the national interest. Great advances were being made in mining techniques; should not the reserves be husbanded for the future, when they might, if needed, be more fully exploitable?

Evidence linking teenage sex with cancer

From John Chartres
Manchester

Another senior member of the medical profession lent weight yesterday to the theory that early sexual intercourse by girls increases the risk of cervical cancer.

In a statement issued by the *North Western Regional Health* Authority in Manchester, Dr Robert Yule, consultant pathologist at the Christie Hospital, *which specializes in the diagnosis* and treatment of cancer, said:

The Pill is so easy to get and use. *Consequently it allows very young girls to indulge in increased* sex activity. There is evidence to suggest that the early sexual act puts the girls at risk of developing cancer of the cervix at an early age.

Dr Yule was reporting on the success of the cervical smear test facilities at Christie Hospital, Manchester, which serve the *whole of the North-west health* region and where yesterday the 1,500,000th test was conducted.

It was disturbing that more girls under the age of 20 were dying from cervical cancer, he said.

In teenage girls the epithelium, the type of skin covering the cervix, was immature and therefore sensitive; it was believed that the skin was irritated by semen.

If women did not have intercourse until they were 25, preferably older so far as cervical cancer was concerned, the epithelium became more resistant. An analysis of 60,000 deaths of nuns had shown that the disease was unknown among them.

Women aged over 40 remained the highest risk group. "About three thousand women in England and Wales die each year from cervical cancer and we reckon that 90 per cent of them are over forty."

The regional health authority claimed that it was leading the country in reducing deaths from cervical cancer. Nationally such deaths have dropped by 11.8 per cent in the past 10 years, but in the nort-west they have falle by 15.2 per cet.

Dangerous pregnancies: Pregnancies outside the womb, which lead to death of the foetus and may endanger the mother's life, are increasing, a leading gynaecologist said yesterday.

The main reasons, many doctors believe, are greater sexual freedom, the increase in gonorrhoea and other sexually transmitted diseases

Twenty years ago ectopic pregnancies, usually in the Fallopian tubes, occurred in about one pregnancy in 400, Mr Robert Winston, a senior lecturer at the Institute of Obstetrics and Gynaecology and a consultant at Hammersmith Hospital, said. The figure today was about one in 150.

...mplains of ...l's ...ost count

... a job-creation ...der which South ...County Council is ...2 young people at ...o count lamp posts, ... Fairbairn, QC, Con... P for Kinross and ...hire, called on the ...of the Exchequer ... insist on firm ...n how taxpayers' ... being spent. The ... waste of about ...ar in South York... said, showed "the ...us nature of the ... job-creation ...e unemployment". ... Kirkham, South ... County Council's ...ance engineer, said ...t gaps had been ... council records. ...o find out many ...ere are, but it is ...at. It is a street ere are gullies and ...ounted, too."

Bishop advocates compulsory youth service

A government-sponsored compulsory youth service could help stamp out football hooliganism, the Bishop of London, Dr Ellison, said yesterday. Such a service might be inevitable if Britain was to solve difficulties of unemployment and increased leisure time.

Giving a memorial lecture in London, Dr Ellison said he was aware of the objections that would be raised. "Accusations of Hitler Youth, militarism, or abuse of civil rights will be bandied about", he said.

"Against such cries we should measure the advantages: the opportunity for young people to work together for good and creative ends, to learn through sport, art, and manual skills the joy of positive activities, the bridging of the social gaps in society, the opportunities for loyalties such as we who served in war knew and valued."

...anders count votes ...volution tomorrow

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The eventual form of the resolution would be a matter for the United Kingdom Parliament, and there was no guarantee that it would be regarded as any more satisfactory to the council than the assurances already given.

He added that if the islands did not wish to sever completely their administrative links with Scotland there would still be difficulties relating to the Highlands and Islands Development Board, the common services and the Crofters' Commission.

Mr Millan, in a clear warning, referred to "the substantial difficulties which 'opting out' will undoubtedly produce."

Mr Ernest Urquhart, Chief Executive of Shetland Islands Council, said yesterday that the devolution unit would be considering Mr Millan's letter in the near future. What concerned the council were the many possibilities of conflict between the Government's devolution Bill and the Shetland County Council Act, which gave the council strong powers in non-devolved areas.

Other subjects beyond the scape of the Act, including transport and fishing, were also *likely points of friction*

The Shetlands Islands Council is to sign today the Port and Harbour agreement with BP and Shell relating to the marine terminal for North Sea Oil at Sulom Voe.

...halts newspapers

... *Journal* news... ...deen was not ...erday for the ...ing. The *Even...* ... also halted. ...said the graphi... the Society of *Graphical and Allied Trades* had refused to work electronic equipment because the company had refused a request for an immediate increase of more than 30 per cent in wages and benefits.

Why is a top British oil man interested in the Territorial Army?

"I have such clear and personal memories of my military service during the 1939-45 war. Prior to the war I had served in the Territorial Army where I gained the experience, strong sense of comradeship and confidence which proved invaluable during the conflict and later in civilian life.

"It is of course not in support of war that I maintain that some military experience can contribute greatly to civilian working life. It is because industry today calls to a very large degree upon the same skills of man management and initiative as does a service career.

"The Army today is naturally a very different defence and fighting force from that in my day. Not only different in terms of technology but smaller in keeping with the defence policies of present times. Therefore the Regular Army now needs more than ever before the back-up of the modern Territorial and Army Volunteer Reserve.



Sir David Steel, DSO, MC, TD
Chairman of British Petroleum

"We in BP not only encourage but assist our employees in taking part in the TAVR, by giving leave from work to fulfil TAVR duties at camp and on exercises. This is not just to benefit the TAVR, vital as it is. As an employer we gain as well. We draw upon abilities and attributes developed in the demanding and wholly constructive environment of military service. Equally an employee gains an added dimension in his usefulness to the Company with the extra technical, practical and leadership experience he gets as well as discipline, fresh air and fun.

"BP are proud that many employees have been members of the TAVR over the years. I am certain that membership of the TAVR is not only of the greatest benefit to the country and to the individual, but, it is also of immense value to the employer. It has the whole-hearted support of BP."

David Steel

COULD YOU BE AN OFFICER IN THE TAVR?

Industrialists and businessmen throughout Britain believe in the vital role of the Territorial and Army Volunteer Reserve, and support staff who join. They know that a TAVR commission helps to bring out qualities which benefit employers, too.

Part-time service as a TAVR officer could do a lot for you. It will cost you some spare time, but brings much in return. New friends, new interests, and the chance to develop your skills and resourcefulness.

The TAVR needs officers in the 18-24 age bracket especially, but there is an upper age limit of 32 years for special abilities. You can join a modern fighting arm, or one of the many support services, such as Transport, Signals, Medical Units and so on.

What would the TAVR expect from me?

First, time. This depends on the unit. Usually it means up to 8 weekends plus 15 days annual camp, sometimes abroad.

Next, commitment. A lot of your energy and enthusiasm is needed to train for the job, and to be ready for new responsibilities.

Finally, the qualifications. You must be physically fit, and satisfy certain minimum educational standards.

Once accepted after initial training, you become an Officer Cadet and attend a two-week course at Sandhurst (or at WRAC College, Camberley for women) prior to becoming a Second Lieutenant.

Graduates and others with special professional qualifications may be commissioned more quickly. There are also opportunities for *women in a number of TAVR units.*

What about promotion and pay?

After two years as a Second Lieutenant you become a Lieutenant automatically. After that, it's up to you — Captain, Major, or higher.

You get well paid for your time in the TAVR, on the same basis as the Regular Army, plus annual 'bounties'.

Am I the type for the TAVR?

It's a good life in the TAVR, but it's a real job, too, even if part-time. You don't come in as a potential officer just for the fun and games, you must believe in the serious purpose of the TAVR as a back-up to the Regular Army in the event of war. We want you all right — but you've got to be right for us, too! On that understanding send now without commitment for more information on a commission in the TAVR.

Yes, I am certainly interested in the possibility of serving in the TAVR as a commissioned officer. I have a minimum of three 'O' levels. Please send me brochure and full information.

Name .....
Address .....
.....
..... Age next birthday .....

Send this coupon to Captain S.J.B. Griggs, Room 545, Lansdowne House, Berkeley Square, London W1X 6AA.
Or you can call at any TA Centre or Army Careers Information Office.

TAVR

Territorial and Army Volunteer Reserve TTT 1

HOME NEWS

Loss last year of 1,274 in police strength too high, Mr Rees says

By Peter Evans,
Home Affairs Correspondent

A net loss of 1,274 in police strength last year in England and Wales was too high, Mr Merlyn Rees, Home Secretary, said yesterday.

In a letter to Mr Edward Taylor, shadow Scottish Secretary of State, he said that although wastage was higher than in any previous year there were signs that the increase might have been arrested.

Out side London the total wastage for December was below the monthly average for the year, and Metropolitan Police wastage in December was lower than in November.

In Scotland there was a net loss of 271 in 1977. Wastage in 1976 and 1977 was high, but the figures for the last quarter of last year showed a welcome reduction from the levels of the April-September period.

Although total recruitment in England and Wales in 1977 was below the record figures for 1975 and 1976, it was still above figures for the years from 1969 to 1974. In Scotland, recruitment in 1977 was well below the high levels of 1975 and 1976, but only slightly below the average for 1969 to 1974.

Mr Rees emphasized that the Government was not complacent about police strength. "We have provided an extra £14m at November, 1976, prices for police authority expenditure in England and Wales", he said.

In Scotland the Government had allowed in 1978-79 for an increase of more than £2m in current expenditure over the 1977 to 1978 figure, £1m more than had originally been planned.

Mr Rees indicated that the Government was placing much hope in the recommendations to be made by an independent inquiry under Lord Edmund-Davies into police pay and negotiating machinery.

"The Government expects that the committee's recommendations wil go a long way in boosting the self-confidence of the service and reversing the trends of the last year or two in police recruitment. "In these circumstances I do not see the need for a special committee to examine police morale."

Mr Taylor, who originally wrote to Mr Callaghan about police strength, said yesterday: "The facts of his letter support my argument that there must be an inquiry into police morale."

Exploitation warning by the Duke of Edinburgh

Sport 'used for ulterior purposes'

The Duke of Edinburgh said yesterday that sport, particularly international sport, was *being xploited for ulterior purposes*. He told the annual meeting of the Central Council of Physical Recreation *in London* that governments were steadily encroaching upon the independence and responsibilities of national and international organizations.

"You don't have to look very far to see what happens when commercial interest start to exploit sport", he said. "It is quite impossible to keep ulterior motives out of sport once the administration of sport is taken out of the hands of the voluntary administrators.

"If you think that participation in decision-making is important there is no better way of doing it than by voluntary service in and for the governing *bodies of sport and recreation*", he said.

"In a system where more and more of the responsibilities of individuals are being exercised by professionals of one kind or another, I cannot help feeling that the people who participate in sport in their leisure time should retain the responsibility for its administration."

The primary motivation of voluntary administrators was the welfare of their sport and the people who participated in it. "They are not in it in order to exploit it for some political, commercial, or religious purpose and therefore their attitudes and decisions will not be dictated by any ulterior motives."

The Duke said he hoped sponsors of sport would be encouraged to continue and perhaps improve their generosity to the council.

"There are plenty of people willing to give their services to their sports and the CCPR but they cannot do it all. Their dedication and enthusiasm can be made really effective only if they are backed up by reasonable funds."

Mrs Mary Glen Haig, chairman of the council, appealed to the Chancellor of the Exchequer, to zero-rate value-added tax for sport, take away corporation tax and make 50 per cent rate relief mandatory for clubs.

In brief

New fund to aid children at risk

The Government is to back a *new trust* fund aimed at helping delinquent children or young people at risk. Mr Ennals, Secretary of State for Social Services, said in a Commons written reply yesterday that the Rainer Foundation would administer the fund, working with local authorities.

Government support will start with a grant of £100,000, increasing to £200,000 a year in the second and third years if suitable projects are found.

Bus cuts inquiry adjourned

Opposition to the Merseyside Passenger Transport Executive's plan to take 170 buses off the road as an economy measure is so great that a hearing before the North West Traffic Commissioners has had to be adjourned until April 6.

The executive had hoped to introduce the economies on April 3, but will not be able to do so even if they are approved, before May.

Offers to take birds

Mr and Mrs Ian Sanderson, who were ordered to get rid of geese, ducks and peafowl at their home in High Street, Mill Hill, London, have had so many offers of homes for their birds that, Mrs Sanderson said: "It is difficult to select the best ones".

Barge refloated

Royal Navy salvage experts yesterday refloated a barge loaded with ammunition which *was driven ashore at Portchester*, Hampshire, when its moorings broke in high winds. The *barge was taken to Portsmouth* for inspection.

IoM delegation

A delegation of four from Tynwald, the Isle of Man's legislature, the millennium of which falls next year, flew to Iceland yesterday for discussions on organizing celebrations.

Airport drink order

A licence allowing air passengers travelling between Britain and the Irish Republic to buy duty-free drink and cigarettes from mobile trolleys at Heathrow has been granted by Uxbridge magistrates, subject to certain fire precautions.

Asian votes for Tories 'in decline'

By Our Home Affairs Correspondent

A decline in the number of Asian votes for the Conservatives in the by-election at Redbridge, Ilford, North, compared with the one at Birmingham, Stechford, nearly a year ago, *is claimed by the Confederation* of Indian Organizations on the basis of random checks.

It estimated yesterday that three quarters of Asians who voted at Ilford, North, supported Labour, a fifth backed the Liberal candidate, but only a twentieth voted Conservative.

At previous by-elections the Conservatives were making inroads, the confederation reckons, although most Asians continued to vote for Labour.

The estimate for the Stechford by-election, when immigration was also an issue, is that two fifths of Asians who voted backed Labour, a fifth the Conservatives and a tenth voted Liberal.

The confederation says that much support for Labour at Ilford, North, was due to the *efforts and popularity of Mr* Ian Martin, the local party chairman, who is well known for his work with the *Joint* Council for the Welfare of Immigrants.

Highway Code may be revised more often

By Peter Waymark
Motoring Correspondent

Nine years since the last revision and four years after it appeared as a Green Paper, the new Highway Code was launched yesterday by Mr Rodgers, Secretary of State for Transport. Six million copies are being printed.

Mr Rodgers admitted that the code had become out of date in some respects and said he *expected more frequent revisions*. But Parliament should have the chance of debating *the code, as it might be a cumbersome and time-consuming* process.

The new code retains the format of its predecessor while *incorporating changes in traffic law and procedure since the* last edition. New features include sections on the Green *Cross Code, which has replaced* curb drill, pelican crossings, bus lanes and mini rousdabouts.

Advice has been given about the safety of children in crs and there is a warning not to use *tinted sung-glasses* or helmet visors when driving at night or to use spray-on and other tinting *materials for windscreens*. The fog code has been included for the first time, as have sec*tions on first aid and how to* prevent car theft.

The code has 70 pages, 20 more than *before*, and costs 25p. Its first issue, in 1931, cost 1d.



Mr Rodgers: "A largely common sense" document

Copies will be given free to applicants for provisional driving licences and children enrolling for the National Cycling Proficiency scheme.

School head contracts are opposed

By Our Education Correspondent

The Government is opposed to fixed-term contracts for head teachers. Limited tenure might jeopardize the independence they need to work effectively, it says in a report published yesterday.

The education, arts and home office subcommittee of the Commons Expenditure Committee last September recommended the Government to "seek by all means possible to promote the concept of limited tenure for head teachers on the understanding that there would be previously agreed criteria for evaluation".

The evaluation should be an independent agency and subject to appeal, the report said. The committee was concerned about the difficulty involved in removing a head teacher who was failing to live up to expected standards.

The committee also recommended that prospective heads should receive training in school management.

The Government says that in its *Green Paper on education*, published last July, it asked local authorities to consider whether present arrangements were securing the best possible appointments of head teachers.

It believed that that approach should be pursued and assessed before any consideration was given to the proposal for limited tenure.

The Government suggested in the Green Paper that standard procedures should be established to assess teachers' performance, to give advice and, where necessary, a warning to teachers whose performance was consistently unsatisfactory with a view to dismissal.

The Government was careful to make clear that extensive consultation would first be required with the teachers' associations. So far, however, no such move has been made.

Expenditure Committee. Government observations on tenth report. Session 1976-77. The attainments of the school-leaver (Command 7124, Stationery Office, 35p).

Successful action for homeless

By Pat Healy
Social Services Correspondent

A homeless family expects to move into newly refurbished council accommodation next month after the first successful legal action under the Housing (Homeless Persons) Act. The offer of accommodation will enable a young mother to be reunited with her three children, who have been in care for more than six months.

The case was backed by the Joint Charities Group on Homelessness; comprising six bodies. Mr Nicholas Raynsford, director of the Shelter Housing Aid Centre, said it showed that homeless people had been able to challenge successfully for the time "an unfair and arbitrary decision by a local council to refuse them accommodation".

Mrs Sandra O'Shaughnessy, *aged 29, lost her home when her* husband sold their caravan and then deserted his family. Mrs O'Shaughnessy and her three children, aged five, three and ten, lived in various temporary *addresses until last July, when* she was refused accommodation by Slough District Council. Unable to provide her family with a home, Mrs O'Shaughnessy placed her children in care.

The new Act came into force last December and placed new duties on all local authorities in England and Wales to provide homeless families in priority groups with permanent accommodation.

Mrs O'Shaughnessy renewed her application for housing. At first she was refused by the council, but she filed a claim for damages, an injunction and costs in Slough County Court. She has now dropped the action because Slough has offered her a three-bedroom house.

Case for turning butter 'mountain' into toffee

By Hugh Clayton

Grocery suppliers believe that if EEC countries must sell their butter "mountain" outside the Community they should protect jobs by turning it into toffee or cake. Mr Reginald Scaife, assistant secretary of the Cocoa, Chocolate and Confectionery Alliance, said yesterday: "If you have a surplus it is better to have it as butter sponge or biscuits or toffee rather than as blocks of raw material for the Soviet Union."

He was speaking at a meeting in London about the obstacles to British food exports created by the common agricultural policy. One of the most absurd is the "notional recipe" for calculating taxes on British groceries sold abroad.

Use of the "green pound" means that the cost of producing export groceries is lower in Britain than in other EEC countries. The Community taxes British sales so that they compete equally outside the Community with goods from other member states.

The tax, calculated from farm products, such as butter, and sugar in the groceries, is based on the "notional recipe".

Mr Richard Palmer, vice-chairman of the joint export committee for the British sweets and biscuit industries, which organized yesterday's meeting, said the "notional" butter content of a Petit Beurre biscuit was double what British companies actually put in.

The difference between the "notional" and real recipes meant selling in the United States, the largest export market for British sweets and biscuits, for 59 cents instead of 49.

Careful diagnosis needed for a cure, judge says

Mr Justice Kenneth Jones said in the High Court yesterday that a reasonable and careful diagnosis of a man's symptoms would have led to proper treatment and a complete cure.

He awarded damages of £51,012 to Mrs Elfreide Hildegarde Tuffill, aged 61, who was *born in Germany, for the death* of her husband, Leslie, aged 58, through negligent hospital *treatment*.

The judge said Mr Tuffill, of Shepherds Way, Liphook, Hampshire, who had spent many years in the tropics, was diagnosed as suffering from ulcerative colitis. Treatment included removal of his colon. In fact he had amoebic dysentery.

The judge said Mr and Mrs Tuffill had lived modestly and enjoyed each other's company. They grew their own vegetables and had a very attractive house. Mrs Tuffill was an ideal wife.

The damages were awarded against Surrey Area Health Authority, which admitted liability for errors at St Luke's Hospital, Guildford, and at the Milford Chest Hospital, Godalming, where Mr Tuffill also received treatment.

Mrs Tuffill later described how she met her husband in Austria 33 years ago. He was in the Eighth Army on his way home from Italy. She was a civilian telecommunications officer with the Wehrmacht and had survived the bombardment of Dresden, her home town.

"We had both escaped death", Mrs Tuffill said. "We came out of the war by the skin of our teeth and our marriage showed the world that our two nations could live in peace."

Moves to bring relations with Dublin back to normal

From Christopher Walker
Belfast

Fresh attempts will be made in the next few weeks to return Anglo-Irish diplomatic relations to a state of normality after recent angry public disagreements over border security.

It was disclosed yesterday that Mr Roy Mason, Secretary of State for Northern Ireland, has formally asked for a meeting with Mr Michael O'Kennedy, the Irish Minister for Foreign Affairs. No date has been fixed but the Irish authorities are expected to agree, albeit without enthusiasm.

Mr James Callaghan and Mr Jack Lynch, the two Prime Ministers, are expected to have *wide private discussions about* the delicate state of Anglo-Irish relations during next *month's EEC summit in* Copenhagen.

On the British side extradition remains the main cause of concern and ill feeling. Mr Mason again criticized the Irish Government's attitude yesterday. He expressed concern at Monday's refusal to extradite Mrs Rita O'Hare to Belfast. She is wanted for questioning about an attempted murder. He disclosed that over the past two years 20 separate attempts by the Royal Ulster *Constabulary to secure the* extradition of wanted terrorists on the run south of the border *have failed*.

At his meeting with Mr O'Kennedy, Mr Mason is expected to exert new pressure to persuade the Dublin government to ratify the new European convention on the suppression of terrorism, which would permit extradition in certain cases.

Irish ministers are expected to refuse point-blank, citing *once more clause 29 of their* 1937 Constitution which, they argue, prevents extradition from the republic for any political offence. Irish courts have repeatedly ruled that acts by IRA terrorists fall into that category.

The British Government is hoping that Sir Kenneth Newman, Chief Constable of the Royal Ulster Constabulary, will be permitted to attend the ministerial meeting. Officials are anxious to engage the *Dublin authorities in practical* talks about aspects of alleged IRA activity in the republic *which are causing concern to* the Northern Ireland security forces.

Among the most serious are the smuggling of fertilizer-type explosives, such as that used in the La Mon House *bomb* attack, and cross-border gun attacks by small IRA units, *which are believed by British* intelligence to return south.

The British are believed to be preparing to present a number of specific examples to back their recent criticism of aspects of the Dublin Government's attitude towards cross-border security. One ingredient that *both sides still agree is proving* effective for incidents close to the border itself is cooperation between the Irish and *Ulster* police. The British would like to see it extended to cover *other aspects of IRA activity in* the republic apart from bombing and shooting incidents *directly across the 300-mile* border.

"Use Nato troops": Nato troops should be used to help Britain to guard Northern Ireland's border, Mr James *Kilfedder, the Ulster Unionist* MP, said today (the Press Association reports). Mr Kilfedder, *MP for Down, North*, said in a letter to Mr Frederick Mulley, Secretary of State for Defence, that Nato military commanders should visit Ulster to see the results of IRA terrorism, much of it "accomplished by guns and ammunition from communist block countries."

'Basic rights' proposed by Labour lawyers

Certain "basic legal rights", security in the home and in *employment*, a *minimum in*come and freedom from physical attack, are so important *that they should be protected* at public expense through a non-contributory legal aid *sheme not subject to a means* test, according to a Fabian tract published today.

The tract was written by the Society of Labour Lawyers and represents its evidence to the *Royal Commission on Legal Services* (*The Times* July 5, 1977). *Legal Services for All. Fabian Tract 454.* (Fabian Society, 11 Dartmouth Street, London, SW1, 80p).

Council lottery

The council at East Grinstead, West Sussex, is to hold a weekly lottery. Prizes will range from 50p to £1,000.

Bogus policeman to do work for community

Two bogus officers who patrolled in their home-made police car plaguing innocent *motorists were ordered by* Camberwell Magistrates' Court, London, yesterday to serve 200 *hours working for the com*munity.

Andrew Benardis, aged 23, a gas fitter, of Cressingham Gardens Tulse Hill, and John Goucher, aged 20, a clerk, of Gloucester Road, Croydon, were also fined £20 each for unlawfully having police equipment and uniforms and impersonating police officers.

Mr Goucher said in a statement that they collected police equipment for two years and fitted a Hillman car with a fire alarm, a second aerial, and microphone to make it resemble a police car. "We used to put on full police uniform and started patrolling in the car six months ago. We used to go down to Purley Way quite a lot, and also all over London and the City." They used to stop motorists and take their *names and addresses*.

Report on animal export trade

Ministers have received the report about the growing trade in exports from Britain of live farm animals, prepared by officials in his department, Mr John Silkin, Minister of Agriculture, *Fisheries and Food*, said in a Commons written reply yesterday.

It will be published in full, he added.

Shore-to-ship calls

The Post Office yesterday introduced a telephone service, using satellites above the Atlantic and Pacific oceans, to more *than a hundred ships equipped* for the system.

Republic may reopen blasted Belfast hotel

From Our Correspondent
Belfast

The Irish Government's transport and tourism enterprise, CIE, *is considering* reopening the £2,750,000 bomb-blasted Russell Court Hotel, in Belfast.

The hotel, with 200 rooms, and the last one to be built in Belfast, opened in 1973 but *closed two years ago after a* Provisional IRA bomb attack. That attack came after an earlier reopening after the Russell Court had been severely damaged by a van bomb parked in its basement garage.

Mr Colum Rice, CIE's group hotels manager, said in Dublin yesterday that they were "figuring out all the details" of reopening the hotel but nothing definite was likely for a month or so.

CIE also considered selling the building for conversion but found its liability to repay tourist development grants to *the Stormont Department of* Commerce would be too great.

Macabre and little noticed side-effect of nine years of violence in Northern Ireland

A Belfast cemetery running out of space

From Christopher Walker
Belfast

A macabre and little noticed side-effect of the past nine years of terrorist violence in Northern Ireland has been the increasing pressure on cemeteries in built-up areas that have experienced *the greatest disorder*.

The extent of the matter was disclosed for the first time this *week with a public warning that* Milltown, Belfast's largest Roman Catholic cemetery, is *running out* of burial space so quickly that it will not be able to provide any new graves after October.

The warning came from Mr Frank Lavery, superintendent of the 109-year-old cemetery, which sprawls on marshy hillside in the staunchley republican wes*tern area* of the city. He blamed the continuing violence, which has increased burials at *Milltown by more than a fifth*. They now average 10 a day.

Unlike cities in less troubled parts of the United Kingdom, Belfast faces the increasing sectarian segregation of its population. That dictates where funerals can take place unmolested, particularly dead members of the Provisional IRA, most of whom are buried in the republican plot at Milltown.

The nature of that particular aspect of the crisis has been illustrated recently by the number of people who have started mass visiting days at different cemeteries. Those days are specifically to enable relatives of the opposing religion to that of the area where the cemetery is situated to visit graves that many had not seen since street violence flared up in 1969.

Because of the acute shortage of burial space at Milltown and the lack of any acceptable site near by, Mr Lavery and his staff of 12 spend much of their working week combing old burial ledgers looking for vacant spaces.

An investigation was launched recently into the possibility of digging new graves in the area of the cemetery known as the "poor ground". But that was ruled out by the health authorities because of bodies still left from mass burials in the past, including those dated to the 1919 influenza epidemic.

The Roman Catholic Church has made clear that it will refuse to buy new land for use as a replacement cemetery for Milltown, preferring to refer the matter to the municipal authorities. Local politicians expect that to have serious repercussions because of the unwillingness of councillors to allow civic involvement in a graveyard that would be regularly used to honour dead members of the IRA.

Trawling firms protest over 'illegal fishing'

Britain's fishing future has *been going* across Continental quaysides by the ton in the shape of undersized immature *fish illegally caught, the British* Fishing Federation said yesterday.

The federation, which represents most British deepsea trawling interests, seeks a ban on vessels carrying more than one size of net on any voyage.

It said the illegal use of small-mesh ners was eroding the *foundations of the sea's life* cycle. When more than one size of mesh was permitted the *many opportunities for cheating* were seized by fishermen less responsible than the conservation-minded British.

"Nets are switched, claims made that fish have been caught with a larger mesh then actually used", he said.

The ban is regarded as the most important of a list of suggested conservation measures than the British fishing organizations have jointly put to the Government.

WEST EUROPE

Gaullists conclude with allies for unity in Sunday's pr

From Ian Murray
Paris, March 14

Faced with the agreement, scrambled together last night by the French left in preparation for the second round of the parliamentary elections, the Government coalition parties today made their own electoral pact.

This means that next Sunday *French voters will in most cases* have a straight choice between the left and the Government candidate in each constituency.

The initiative of presenting the united Government front was taken by M Jacques Chirac, leader of the Gaullists. According to Ministry of the Interior polls, his party is still able to call on more support in the country than any other, so he assumed the mantle of responsibility.

Yesterday morning he called for a meeting with his allies, the leaders of the three parties forming the Union pour la Démocratie Française (UDF): M Chirac was, in his invitation, seeking to make it publically clear that he wanted to let bygones be bygones with M Jean-Jacques Servan-Schreiber, the Radical Party leader, whom he has recently called "the buffoon of politics".

The UDF, which M Chirac with his penchant for aphorism has dubbed "a phantom ship in search of a pilot", not surprisingly treated the invitation with a certain amount of reserve. M Servan-Schreiber felt no useful *purpose could be served* by meeting M Chirac; and M Jean-Pierre Soisson, the Republican *leader, agreed that the best* thing was to send M Jean Lecanuet, the Centrist leader, as the group representative for this afternoon's meeting.

After his meeting with M Lecanuet, M Chirac was able to say that they were all in total agreement on the need to support each others' candidates. It was not, he said, an agreement to shelve their differences, but an agreement to work together.

M Lecanuet is the most experienced of the UDF leaders and, whatever bad feeling there has been between M Chirac and his partners, it was confidently expected that by midnight the deadline for nominations, the coalition would have worked out a joint list of candidates for next Sunday, all presenting an agreed programme.

This morning M Chirac held a separate meeting with M Bertrand Motte, president of the Centre National des Indépendents et Paysans (CNIP), and he said afterwards that a mutual agreement had been struck to withdraw candidates wherever another candidate of the coalition parties was better placed to win.

The French Electio

The egreement rea night between the lea of the Union of the criticized on television M Barre, the Prime who said it was through force of circ and was nothing mo facade.

It was necessary, he "because it was truly ficult for the Commu the Socialist Party an Radicals to go into t round after the disap they suffered in the fi without giving the i that their three gro united.

"On reading the te agreement, you realis the problems which sented have merely journed except the p government. My imp that overall the C Party has won all line."

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The agreement ha in the Communist P ing to withdraw their in those constituenc they were runners-up candidate of the Un eLft. The Socialists Radicals had already do this.

With 68 seats de right in the first ro election there will be vote only in the rem constituencies next From the left there Socialist candidat munists and 21 Left

Union of the Left yield to press solidarity

From Our Own Correspondent
Paris, March 14

A total strike is a rare thing in France, but last night the partners of the Union of the Left nearly provoked one. As a result news of their rapidly stitched together agreement nearly failed to appear on television.

The dispute arose over where the press should be told about the new-found friendship. The meeting which produced the agreement was held at the Socialist Party headquarters in a fine Louis XVI house not designed to hold 200 or 300 assorted reporters, photographers, cameramen and technicians.

While the meeting went on, therefore the press was left *outside. Groups of television* cameramen and photographers were let in in batches to take a *picure of the meeting room* and came out shaking their head at the futility of their trudge up *two flights of stairs* with their heavy equipment.

Then it was noised abroad that the press conference would be held in the annexe to the National Assembly, about 200 yards away. The television cameramen heaved their equipment once more on to their shoulders and went down the road. Most of the reporters went too.

The place apparently chosen was an auditorium three floors below ground. Cameras, cables, transmitters and tape recorders were carted below, and painstakingly reerected.

Shortly before 0 o'clock a party emissary arrived and said that a political decision had been taken to hold the conference after all at party headquarters. As space was so limited only the French press and television would be allowed in, and no photographers of any nationality.

A short, blue-jeaned technician, with a droopy walrus moustache and tufs of red hair sticking out on either side of his head, objected, sick and tired of l equipment about immediate support. can cameraman aske could at least be camera for the face This was turned objected and wou support.

M Laurent Dauv vision commentator mood of the moment "We will stay here will have to come o

A quarter of an came another and looked round in fea ishment and said know why you are s The press conferen ready under way.

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The reading over away his spectacles a "We will now go and news to your fellow an d they all set off Assembly hall.

Italian communist union leave World Federation

From Our Correspondent
Rome, March 4

The Italian General Federation of Labour, CGIL, the Communist-led body that is the biggest of the country's trade union confederations, with 4,300,000 members, voted unanimously at a meeting of its general council today to withdraw from the World Federation of Trade Unions.

It decided, however, to send a delegation as observers to the federation's congress opening on April 16.

Signor Aldo Bonacini, one of CGIL's assistant secretaries, who proposed the motion, said continued membership would be incompatible with the aspirations of the Ital union movement.

The World Fe reports gave "an un idyllic picture for th of Comecon and manner, an uncritical tic picture of the wo capitalist countries". Its judgments were the attitudes of states not allow the nec autonomous position.

The CGIL had releas from full to associate ship four years ago in faction with the World tion's policies. It hi limit its formal ties links to membership European Trade Uni federation, which it had joined.

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ockou of printing orkers deprives ermans of papers

The Fren Elec

Patricia Clough
March 14
st German newspa pub
s imposed a lockout of
printing workers today as
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and unusually sharp in-
ial disputes.
lockouts, which will leave
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Newspaper Publishers'
iation put the figure at
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. Druck added that the
s involved only 2,000
rs.
r Schmidt, the Chancellor,
expressed concern about
publishing dispute. "A
racy is built on informa-
and one cannot therefore
the citizens for long with-
ewspapers", he said in a newspaper interview yesterday. He declined, however, to intervene.

West German employers consider lockouts as the most suitable reply to the tactic of selective strikes which damage important firms at little cost to the unions' strike funds.

Some 65,000 metal workers were preparing to strike tomorrow in the Stuttgart area after the collapse of mediation efforts in their wage dispute.

Daimler Benz, the makers of Mercedes cars, the Porsche motor company, the Bosch electrical components manufacturers, and ball bearings and machine tools firms will be affected.

It is feared that other firms may suffer as stocks of components begin to run low and that the strikes may spread to other regions where negotiations are in progress.

The disputes point to a growing militancy among German workers who are beginning to take a tougher stand than their leaders.

Herr Schmidt was due to meet leaders of the trade union federation tonight to discuss the disputes.

ss of fishing could spread poverty

rican claim to Canaries mes at difficult moment

William Chislett
d, March 14
ry islanders are living
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Apart from their own on
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handing over of the
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a guerrilla war between
gerian-backed Polisario,
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y, and Moroccan and
nian troops. The con-
has aggravated the
problems, swelling
opulation and weaken-
fishing industry, one of
n sources of income for
nders.

The Cortes (Parliament) recently ratified a controversial fishing agreement with Morocco which amounts to a de facto acceptance of Moroccan control of the waters formerly belonging to the Spanish Sahara where the islanders used to fish. Spain obtained certain fishing guarantees but, in the long-term, the agreement could deal a fatal blow to the islands' fishing industry.

There is a great shortage of water on the islands and the soil is consequently very arid. Many islanders have found that they cannot support themselves in the countryside and so have moved to the towns.

These problems have to be set against an increasingly active terrorist campaign being waged by the independence movement, MPAIAC, which wants to establish a "socialist, African republic, politically and socially independent and forming part of the OAU and the United Nations".

The latest victim was a policeman who died last Wednesday from wounds received when he tried to defuse a bomb planted by the MPAIAC.

The MPAIAC is led by Señor Antonio Cubillo, a former lawyer, who is reported to have once worked for the Spanish military information services. In 1962 he went into exile after the police detained him for illegal propaganda, and since 1964 he has been broadcasting his propaganda from Algiers.

The Algerian Government *agreed to stop his broadcasts* earlier this year after the Spanish Socialist Party persuaded it to curtail support for Señor Cubillo.

Señor Suárez, the Spanish Prime Minister, has just four months in which to try to get the OAU countries to change their minds on the Canaries. If the resolution is accepted in July then Señor Cubillo will present his case for Canaries independence to the United Nations.

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s or poles, police said.
ere about 80 skiers on
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Safety measures for nuclear satellites urged

From Our Correspondent
Geneva, March 14

Additional international legislation to protect populations from the hazards posed by the use of nuclear power in satellites was called for today by Canada and Japan in the 47-nation legal subcommittee on the peaceful uses of outer space.

Mr Harry Jay, the Canadian delegate, proposed more stringent requirements for the notification of launching, probable reentry into the atmosphere because of change in orbit, imminent reentry with prediction of probable time and place, and actual impact.

tch Premier pleads for rance after siege

d from page 1

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nment was ordered at 2.43 pm, three-quarters of an hour after the expiry of an ultimatum announced by the self-styled "South Moluccan suicide commando".

Mr de Ruiter told Parliament *the gunmen had sent a message* to the Government through two Moluccan mediators that they were determined to begin killing their hostages, two by two, at 30-minute intervals.

Mr Joop den Uyl, leader of the Dutch Labour opposition, expressed "sincere admiration" for the decisive way the Government ended the guerrilla operation. When Mr den Uyl was Prime Minister last May, his Cabinet waited 19 days before ordering in the Marines to end the twin seizure by Moluccan extremists of a train and a school in northern Holland. Six guerrillas and two hostages were shot dead.

Mr van Agt, who handled two earlier South Moluccan hostage actions as Justice Minister, appealed to the Dutch nation not to hold the entire Moluccan community in Holland responsible.

Leading article, page 19

OVERSEAS

Mr Sadat condemns Palestinian raid while Israelis hope for strong military retaliation

Cairo, March 14.—President Sadat today condemned the Palestinian guerrilla attack near Tel Aviv on Saturday as "an irresponsible action". Indirectly he appealed to Israel not to retaliate.

However, the President urged Israel to give up its "old conceptions" about peace and security and to recognize the rights of the Palestinian people.

Speaking to reporters at the southern Egyptian town of Beni Suef, Mr Sadat ruled out another meeting with Mr Begin, the Israeli Prime Minister, until Israel adopted a more amenable attitude on peace negotiations.

"I am against any action against civilians," Mr Sadat said. "We had the same experience a few weeks ago in Cyprus and we have condemned this. This is an irresponsible action and I wonder really what the result of such acts will be."

Tel Aviv: A grieving but revenge-bent Israel today buried 12 more of its dead from the Palestinian raid, in tense expectation that Israeli forces would strike into Lebanon in retaliation.

Mr Begin twice issued veiled warnings of a reprisal and Lebanon urged the United Nations to restrain Israel from striking a counterblow.

The official death toll stood at 32 Israelis and nine terrorists with another 85 persons wounded, 36 of whom were still in hospital. Two guerrillas were captured.

The skies over northern Israel near the Lebanese frontier cleared for the first time in two days ,after rainstorms that had muddied the way for tracked military vehicles and blotted out the ground for any attacking aircraft.

Interrogation of the captured terrorists indicated that the death squad planned to land at Bat Yam ,south of Tel Aviv, and to take over a hotel there to secure the release of five terrorists held in Israeli jails, according to official Israeli sources.

Once the terrorists realized they had landed far north of their target, they planned to make their way to Bat Yam in a taxi, which they seized on the coastal highway. But they realized their chances were slight of reaching their destination undetected and so they stopped a bus and took hostages. They left an American-made anti-tank weapon in the taxi.

Israelis were alarmed today by newspaper reports that their military intelligence had had word of a possible Palestinian attack from the sea before the raid. The newspaper *Maariv* said the Navy had increased offshore security after the tip.

The 11 gueerrillas who came ashore landed from three rubber boats after wallowing in stormy seas for 48 hours, it was officially stated. Nine guerrillas were killed and two were captured. Police say two other guerrillas drowned at sea.

New York: Israel said tonight that the raid was ordered by Mr Halil al-Wazir, known as Abu Jihad, who was responsible for planning and carrying out the attack on Israeli athletes at the 1972 Munich Olympics. In a letter to Dr Waldheim, the United Nations Secretary-General, Israel described him as "one of the principal aides of Yassir Arafat", chairman of the Palestine Liberation Organization.

The letter said that Abu Jihad had also been involved in the raid on the Israeli Embassy in Bangkok in December, 1972.—UPI and Reuter.

Information service cuts sought

By Michael Hatfield

Dr David Owen, the Foreign Secretary, is seeking cuts in the *British Information Services (BIS)* in the United States, but is meeting resistance. However, reports that he has already been overruled by the Cabinet are being dismissed.

The British Information Service in the United States is putting up a strong rearguard defence, even though Mr Peter Jay, the Ambassador in Washington, would like to see drastic cuts.

It was learnt that the reduction likely to be approved amount to slightly more than one-fifth of the BIS New York complement of 67 employees—compared with the 50 per cent reduction sought by Mr Jay.

Ministers opposing Dr Owen at a Cabinet sub-committee—the Prime Minister was not in *the chair—favoured BIS* because they felt it did a good job in publicizing in the United States the policies of domestic British ministries.

Mr Wedgwood Benn, Secretary of State for Energy, turned out to be a particular champion of BIS.

Lebanese try to stave off attack with diplomacy

Tyre, Lebanon, March 14.—Palestinian guerrillas in Lebanon today graced themselves for an expected Israeli attack, but the Beirut Government launched a diplomatic offensive to try to head it off.

Guerrillas were seen strengthening military positions north and south of Tyre and many women, children and old men were moved out of refugee camps, leaving them half empty.

Witnesses said Israeli troops had opened gates along a three-mile section of border running inland from the south-east coastal town of Naqoura to near a village called Labbouni.

"There is an unusually large concentration of soldiers and tanks there", said one witness, who added that the gates were opened yesterday.

Parents kept their children home from school in Tyre for the second consecutive day and few pupils turned up at their classrooms in Sidon, 25 miles farther north.

Beirut: Mr Yassir Arafat, leader of the Palestine Liberation Organization, said: "Israel is preparing a large military operation to hit at the joint Palestinian-Lebanese forces. We are not afraid. We will not run away".

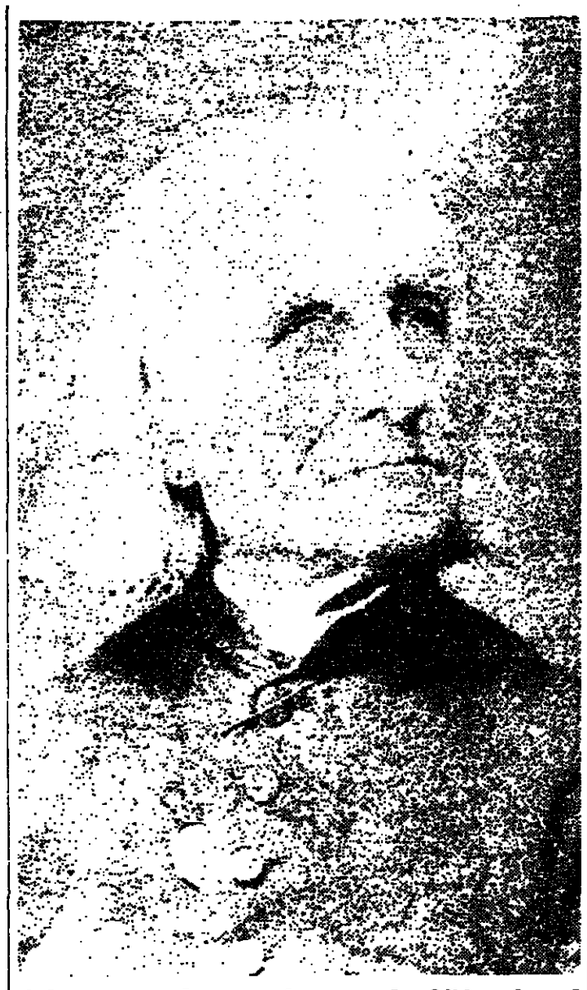
Mr Fuad Butros, the Lebanese Foreign Minister, conferred with Mr Richard Parker, the United States Ambassador, and said later: "The American authorities are in constant contact with Israel in an effort to avoid any complications, but that is all he could tell me".

Mr Butros, who has joined other Lebanese leaders in denying that Lebanon had anything to do with the weekend Palestinian attack in Israel, said he was also in contact with other *diplomats in an attempt* to "prevent any danger which may befall Lebanon and the Lebanese people as a result of any action Israel may take."

Former President Camille Chamoun, a rightist, said: "We hope Israel will be prevented from taking action as a result of our diplomatic moves.

"We do not have an army *to prevent Israeli retaliation*, but we will fight back diplomatically."

Some Palestinian sources believed Israel had been planning to strike earlier but that heavy rain, thick grey clouds and a rough Mediterranean had prevented this.



A hitherto unknown photograph of Liszt found during demolition work in Pecs, Hungary.

US miners stay out but settlement hopes rise

From Our Own Correspondent
Washington, March 14

Hopes of a negotiated settlement to the 99-day coal strike rose here today as virtually all of the 160,000 striking miners continued to defy a court order requiring them to return to work.

Sources close to negotiators from the United Mine Workers Union (UMW) and the mine owners reported that the two sides were working on the final details of a new offer to put to the miners.

The talks, which began here last week after the Administration had obtained a back-to-work court order under the Taft-Hartley Act, have centred on objections raised by the rank and file to suggested new health care provisions. In return for improving this section of the offer, the mine owners are seeking productivity improvements.

The sources said there is every indication that a settlement can be reached before the Government decides to enforce the Taft-Hartley court order.

Under the terms of the order, the miners should have begun returning to the pits yesterday. But only a hundred or so reported for work.

The authorities have made it clear that they will take pains to avoid a confrontation with the miners while there are still good prospects of a settlement at the negotiating table.

Short of sending in law officers to arrest strike leaders, there is little President Carter can do to force the miners back to the pits. But if the dispute drags on he may well decide to seek congressional approval for a Government takeover of the mines.

Cubans admit they fought in Ogaden

Havana, March 14.—Cuba acknowledged for the first time today that its soldiers and airmen had fought against Somali forces in the war in Ethiopia's Ogaden Desert.

The official newspaper Granma published a detailed account of the conflict in a special edition, saying that Cuban pilots, tank crews, artillerymen and armoured infantry brigades took part.

The United States has estimated that 12,000 Cubans, as well as 1,100 Soviet military personnel, have been helping Ethiopian Government forces in the war. The Cuban newspaper, however, gave no figures.

Cuban troops started arriving in Ethiopia last December and made their first appearance at the battlefront on January 22, when they helped to halt a Somali attack only 500 yards *from the strategic road between* Harer and Dire Dawa, the newspaper said.

Granma also reported that last year "some artillery specialists from a revolutionary country of the region" helped Ethiopian forces repulse an attack.

The Cuban newspaper said that the Soviet Union had supplied Ethiopia with "indispensable military equipment, instructors and advisers".

Among the battles described by Granma was the attack early this month on Jijiga, the strategic city on the northern edge of the Ogaden plain. According to the newspaper, the vital thrust against Jijiga was a surprise move by tanks, artillery and infantry along muddy, rain-drenched mountain passes.

The *Granma* article said that the Somali attack on Ethiopia had taken place with the "full knowledge and approval of the Western powers and the United States". This repugnant imperialist action was akin to the Italian Fascist attack on Ethiopia in 1935, it added.

The paper added that Ethiopian assurances that it would not invade Somalia should depend on "guarantees that aggressions against the Ethiopian revolution from Somali territory finally cease". Our Nairobi correspondent writes: Kenya supports Ethiopia in its efforts to repel aggression from Somalia, Dr Munyua Waiyaki, Kenya's Foreign Minister, told Mr Mengiste Desta, the Ethiopian Ambassador *here today*.

The ambassador said Ethiopian conditions for peace included the withdrawal of all Somali troops from Ethiopian territory, non-interference in Ethiopian affairs and compensation for losses caused by Somalia.

Russians decide Coke is the real thing for Olympics

From Michael Binyon
Washington, March 14

Coca-Cola is to be the official soft drink of the 1980 Moscow Olympic Games. Mr Paul Austin, president of the Coca-Cola company, today signed an agreement with the Soviet Olympic Committee allowing the company to use the Olympic emblem in promotion throughout the world. In return Coca-Cola will contribute more than $3m (about £1.57m) to the Committee.

Under the agreement Coca-Cola will deliver the secret concentrate to the Russians and assist in production. Both Coke and Fanta, the orange drink, will be available from next summer, and after the Olympics Fanta will continue to be produced and sold here.

The organizing committee explained that it chose Coca-Cola because of its experience (the company has been official soft drinks supplier since the 1928 Olympics). The Soviet Health Ministry had found it "completely healthy"

Many killed as riot prison is stormed in Argentina

Buenos Aires, March 14.—Several dozen people were killed today when troops and police using tear gas stormed an Argentine prison and quelled a riot, sources close to the police said.

The sources said the dead included prisoners trapped in a fire started by rioters, at Villa Devoto maximum security jail on the outskirts of Buenos Aires this morning. At least one prison guard also died.

The rioters set fire to mattresses on the second floor of the block, eye-witnesses said. A national news agency reported shooting between prison guards and the occupants of two private cars near the jail shortly before the riot, giving rise to speculation that a break-out was planned.

According to informed sources, most of the guards in the block where the riot took place were unarmed to prevent weapons being snatched by prisoners. The jail has a heavily armed riot squad to deal with trouble, however.

Some of the prisoners in the block have been waiting for up to 10 years for the outcome of their trials, which in Argentina can take years. Inmates of the block are denied some of the privileges granted to prisoners in other parts of the jail, the sources said.

According to one report, trouble began while prisoners were being moved from one building to another. Two prisoners seized a guard as hostage but killed him soon after.

Residents of the neighbourhood said troops and police sealed off the prison. They heard shouting and explosions inside the high walls and saw the sky.

clouds of smoke pouring into

Political prisoners are held in the jail, but only common law prisoners were said to have been involved in the riot.—Reuter, Agence France-Presse and AP.

Chile restores right of habeas corpus

From Our Correspondent
Santiago, March 14

For the ordinary man in the street the replacement of the state of siege in Chile by a state of emergency has brought little noticeable change. he curfew imposed since 1973 continues from 2 am to 5.30 am, though under that different name of a under the different name of a "*restrictions on movements* during the night".

All news media can be closed down up to six days if they create alarm or unrest

The principal difference is the restoration of habeas corpus. In case of an arrest, a judge must be notified within 48 hours.

Under the state of emergency the President is not authorized to exile people, order them to be moved from one place to another, expel them from the country, or deprive them of their nationality.

Moscow denies reported use of spy lorries

Soviet Union today rejected as "the product of a sick imagination" allegations that it was using spy lorries inside Scandinavia.

A denial issued by Tass referred to a report in *The Times* which said that Warsaw Pact countries were using heavy transport vehicles packed with electronic equipment on intelligence-gathering missions.

Mr Geoffrey Dodd, the newspaper's corresondent in Copenhagen had said that the lorries travelled regularly from the Soviet Union through Scandinavia.

"The lampoon by Geoffrey Dodd is at best the product of a sick imagination, infected by *the spy mania which is so wide*spread in the West", Tass said. Such attempts to put a spoke in the wheel of East-West economic cooperation were futile, it added.—Reuter.



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OVERSEAS

Zulu chief leads new alliance formed to combat apartheid

From Nicholas Ashford
Johannesburg, March 14

A new black alliance was formed in Cape Town last night with the potential to become the most powerful source of opposition to the South African Government's apartheid policy since the ruling National Party came to power 30 years ago.

Called the South African Black Alliance (SABA), it comprises Chief Gatsha Buthelezi's Zulu-dominated Inkatha Yenkululeko Yesiswe organization, the Coloured Labour Party, headed by Mr Sonny Leon, and the Indian Reform Party, led by Mr Y. S. Chinsamy. Several other black groups, including the ruling party of the small QwaQwa homeland, have also announced their intention to join, which began in January be-

Saba is the result of talks tween Chief Buthelezi, Mr Leon and Mr Chinsamy. Its over-riding objective is to prepare for a national convention to which all South Africans would be invited to map out a non-racial constitution for the country.

Speaking after the alliance had been announced, Chief Buthelezi predicted that Mr Vorster, the Prime Minister, would eventually have to negotiate with black leaders as had happened in Rhodesia and Namibia (South West Africa). Such a move was inevitable if Mr Vorster was to be spared the alternative which he had once described as being "too ghastly to contemplate."

Saba's other aims, contained in a five-point constitution, are: to create a just society in South Africa based on Inkatha's programme; to prepare a common strategy against apartheid; to unite all black groups striving for political and economic change; and to keep in touch with any other organizations, (that is white parties, such as the Progressive Federal Party).

It is clear that Saba's leaders are aiming to fill the vacuum created by the Government's banning of Black Consciousness organizations last October. They see themselves as articulating black demands for change.

This is a prospect which will send shivers down many white spines. Unlike any other black opposition movement in South Africa, Saba will speak from government-created platforms.

This will be both a strength and a weakness. On the one hand it will provide a measure of protection for the leaders against government reprisals. On the other, the fact that they are prepared to work within the framework of the Government's policies will undermine Saba's credibility among more militant blacks.

The anger which was directed at Chief Buthelezi and Mr Leon at the funeral of Mr Robert Sobukwe, the former nationalist leader, on Saturday, is an indication that their leadership is rejected by a vociferous minority of young blacks.

In numerical terms the new alliance represents a formidable body of opinion. Inkatha, with some 150,000 signed up members, is one of the biggest political organizations in south African history.

Chief Buthelezi is its undisputed leader. The results of the first KwaZulu general election which were announced yesterday showed a landslide victory for Inkatha, giving Chief Buthelezi absolute control of the KwaZulu Legislative Assembly.

The Coloured Labour Party is the largest political organization among the country's 2,500,000 Coloured population and is the dominant force within the Government-created Coloured Persons Representative Council. The Indian Reform Party and the QwaQwa Dikwankwetla Party are numerically small, but help to broaden the base of the alliance.

Saba's leaders hope that other black Groups will also soon join the alliance. There are fears however, that some may balk at what may appear to them to be Zulu domination of the alliance.

There can be little doubt that the Government will act against Saba if it starts to develop too much muscle.



Chief Jeremiah Chirau, a signatory of the Rhodesian internal settlement, arrives in London

Talks with Patriotic Front fail

By David Spanier
Diplomatic Correspondent

A sharp division of opinion between Dr David Owen, the Foreign Secretary, and the leaders of the Patriotic Front, Mr Joshua Nkomo and Mr Robert Mugabe, caused their talks on Rhodesia to end in failure yesterday.

The African leaders refused to accept Dr Owen's invitation to a conference which he wanted to arrange in New York later this month with the signatories of the "internal settlement". Instead, they urged Dr Owen to resume their discussions, based on the Anglo-American plan, which were adjourned in Malta in February.

"We asked him to think again," Mr Mugabe said at a press conference after the talks at the Foreign Office. "Apparently he is going to think again now."

They accused Dr Owen of "shifting his ground", saying he was moving away from the Anglo-American proposals and leaning towards the internal settlement. According to Mr Mugabe, the United States, like the Patriotic Front, would also prefer to proceed on the basis of the Anglo-American plan, but felt obliged to support a common line with Britain.

"We are trying to press Dr Owen to keep to the plan, but it appears we are not succeeding," Mr Mugabe added.

He and Mr Nkomo made it clear, however, that the Patriotic Front was ready to attend a conference straight away if it was on the basis of the Anglo-American plan.

The Front was not opposed to others, whom Mr Nkomo terms "the Salisbury talkers", joining in. It was not prepared, however, to move towards the Salisbury talks, which they regard as totally unacceptable, because they proceed from the rebel regime.

Lusaka, March 14.—Mr Mainza Chona, the Zambian Prime Minister, says Britain was indirectly responsible for Rhodesian raids into the country and should compensate it for the losses suffered.

Briefing Parliament here yesterday on last week's raid, Mr Chona said Britain was "indirectly responsible for the brutal murder of innocent Zambians and destruction of Zambia's property." The British Foreign Office was propping up the Rhodesian Government, both economically and militarily.—Reuter.

Korean businessman sticks to his story

From David Cross
Washington, March 14

After six days of closed hearings before a committee of the House of Representatives, Mr Tongsun Park, a South Korean businessman, today moved over to the Senate to give evidence in secret about alleged attemps by the South Korean Government to buy influence on Capitol Hill.

It appears from the accounts of congressmen who have listened to his evidence and from Mr Park's occasional remarks to reporters, that he is sticking to his story that the hundreds of thousands of dollars he gave away were paid simply to friends who helped to promote the sale of American rice to Korea.

He has continued to deny that he was acting as a paid agent of the Seoul Government to buy influential friends in Congress.

His evidence before the House committee on standards of official conduct apparently provided fresh details of the various payments he made, but implicated no congressmen in addition to the handful previously named in the press and during public hearings.

These include Mr Richard Hanna, a former member of the House from California, who is due to go on trial later this month on charges of accepting more than $100,000 (£52,000) from Mr Park over the years.

Another House committee, the international organizations subcommittee, is due to meet here tomorrow to try to discover how much leading members of former President Nixon's Administration knew about the alleged bribery scheme by the South Korean Government when it was being set up.

Senator Lowell Weicker, a Republican from Connecticut, said yesterday he had seen official government documents showing that Administration figures knew about the Korean plan to bribe congressmen as long ago as 1971.

The subcommittee has invited Dr Henry Kissinger, the former Secretary of State, and Mr John Mitchell, the former Attorney-General, to give evidence.

Dr Kissinger has said that he is still considering the request. A lawyer for Mr Mitchell, who is serving a prison sentence for his part in Watergate, has said arrangements are being made for his client to attend.

When he has completed his evidence before closed committee hearings of the two houses of Congress, Mr Park is due to give evidence at Mr Hanna's trial. He is also expected to attend an open hearing on Capitol Hill when he will give evidence before television cameras and the press.

He returned to the United States from South Korea at the end of last month after a long series of negotiations between Washington and Seoul. In return for his evidence he has been promised immunity from any legal proceedings against him.

Vietnam's landscape of war fast being transformed

From Jean Thoraval
Hanoi, March 14

A journey by road through Vietnam has revealed a startling, new look to this war-torn country only three years after the end of hostilities.

Roads have been repaired or are under repair. New electric pylons straddle paddy fields or coffee plantations. Rural homes have sprung up in regions which two years ago resembled lunar landscapes pitted with bomb craters. Thousands of acres of cultivated lands have been reclaimed from areas abandoned because of the war.

Vietnamese bureaucracy, publicly denounced by everyone here, including Mr Pham Van Dong, the Prime Minister, has slowed many projects, especially in industry. But at least three sectors do appear unaffected—highways, rural homes and farming.

Most of the hundreds of bridges between Hanoi and Ho Chi Minh City (Saigon), as well as those in provinces bordering Highway 1, have been rebuilt. Irrigation canals could be seen almost everywhere.

New economic zones have been set up on both sides of the 17th parallel, the former demarcation line between the two Vietnams. There were green paddy fields in the Doug Hoi region, which two years ago was like a desert after wartime bombing and the "scorched earth" policy.

Farther south, the road through a strip of barren and rocky land stretching from Phan Thiet on the coast to Xuan Loc on the outskirts of Ho Chi Minh City, is a wide motorway on which cars can travel at 60 mph. In the scorching heat, thousands of people were reclaiming wasteland and already green shoots were reappearing.

The only negative factor in the development of agriculture is the border conflict with Cambodia. As a result of Cambodian raids a no man's land has been created for about 250 miles between Ha Tien on the southern coast and Xa Mat. Most of the peasants in this regio have given up hope of farming in the immediate future.

There was a shortage of rice in the north after poor harvests caused by drought, rains and cold spells, but pigs and poultry in the southern Mekong Delta were being rattened on rice. Provincial authorities admitted to larg esurpluses of rice but did not explain why the surplus had not been channelled to areas where there is a shortage.

The southerners are more open, more critical of the authorities, more direct in their dealings and more concerned with profit than with administrative problems. The northerners, puritanical and dominated by a ubiquitous bureaucrecy, are obsessed by planning.

Despite strong nationalist feeling among the people, there still seem to be two Vietnams.—Agence France-Presse&

Gangster trades information for a new identity

Mafia 'executioner' gives evidence

From Ivor Davis
Los Angeles, March 14

A green unmarked car carrying three armed agents of the Federal Bureau of Investigation, arrived at the Los Angeles federal courthouse recently with a smartly dressed man crouched low in a passenger seat.

The agents, with portable radios, took him to a heavily guarded eighth floor courtroom where he was questioned for more than two hours about a series of gangland killings in southern California during the past 18 months.

Then Mr James Fratianno, once known as the West Coast "executioner" for the Mafia, was driven to a hotel in secret and locked up for his own safety. Known in organized crime circles in America as "Jimmy the Weasel", has been "singing" to police the killings in a battle for control of West Coast racketeering.

Mr Fratianno, aged 67, surrendered to the FBI after a Mafia attempt to murder him. He has already spent more than 11 years in jail for robbery and other offences and was indicted in December with eight other men on charges of conspiracy to murder a Cleveland racketeer, who was the victim of a car bomb attack.

As a result his evidence, six alleged Los Angeles organized crime figures were indicted by the grand jury today. They were charged with conducting a pattern of racketeering that involved extortion from pornographers and the 1977 murder of a San Diego gangster, Frank Bompensiero, who was reported to ben an FBI informer.

The indictments ended almost 18 months of investigation by the FBI, the grand jury and the Justice Department's organized crime strike force in Los Angeles. The police said they expected more prosecutions to follow.

Mr Ronald Carroll, head of the organized crime strike force, said Mr Fratiano's defection was a psychologically crippling blow to gangsters operating in California. "I would say it is one of our biggest breaks in the fight against organized crime in these parts", he said.

In return for his evidence, the Government is prepared to give Mr Fratianno a new identity and help him start life again in another American city. He will also receive what officials refer to euphemistically as "considerations" in two cases pending against him.

Traditionally the Mafia has operated strongly in east coast American cities, but with the rapid growth of the West Coast population it is known to be trying to widen its influence. Gangland killings have left some 20 dead in the past few years.

Mr Evelle Younger, California's Attorney General, said: "Old symbols like mutilation of sex organs, dead canaries left in the victims mouth or a coin left on the body are passé, but the disciplinary value of a headless or handless corpse is still found to be useful."

Greece bans TV and radio cigarette advertising

From Mario Modiano
Athens, March 14

The Greek Government has just banned cigarette advertisements over the radio and television networks, which are under state control. This was the first step in an official nationwide campaign against smoking and it induced an Athens newspaper to announce that it would stop accepting cigarette or tobacco advertising.

The Government's move is almost revolutionary in a country where tobacco is still a staple product. Some 127,000 tobacco-growers earn £145m a year from its cultivation.

Until recently, to suggest here that smoking was a health hazard was regarded as treason. Until 1961 tobacco accounted for a third of all Greek export earnings. The rapid growth of industrial exports diminished its importance, but it still brings in £95m a year.

The man behind the official campaign is Dr Spyros Doxiadis, a noted paediatrician. On assuming the post of Minister of Social Services, which includes responsibility for public health, he promptly forbade smoking in all state hospitals as well as at his ministry in the presence of non-smokers.

He now has plans to broaden these measures by introducing a ban on smoking in all government offices as well as at public gatherings indoors. He wants to compel cigarette manufacturers to print a health hazard warning on packages, and he is studying suggestions for imposing fines on people who smoke in prohibited areas. Smoking has long been prohibited in public buses, cinemas, theatres, and in Parliament. This has been more because of bad ventilation and fire hazards, however, than for health.

Boxer facing murder charge

Golden, Colorado, March 14.Ron Lyle, contender for the world heavyweight boxing title, has been charged with first degree murder in the New Year's Ev eshooting of his former sparring partner, Ver Clark.

Mr Lyle, aged 36, was previously charged with second degree murder and was free on vail. A preliminary hearing was expected to end today.

Nairobi opens new airport

From Our Correspondent
Nairobi, March 14

Nairobi's new £15m airport came into operation today when the first flight—a Kenya Airways service to Bombay—took off from the new installations, which adjoin the old airport at Embakasi.

The new airport is designed to handle more than 2,000 arriving and departing passengers an hour.

Two seal-hunt protesters arrested by Mounties

From John Best
Ottawa, March 14

Two members of the Greenpeace Foundation protesting against the annual seal hunt off northern Newfoundland have been arrested in St Anthony, Newfoundland, and charged with loitering in a public place.

Mr Patrick Moore, president of the conservationist group, and Mr Rex Weyler, a Greenpeace photographer, were arrested by the Royal Canadian Mounted Police yesterday after they refused to leave a motel room being used by the federal Fisheries Department. They were later released and are to appear in court on April 12.

The police were called after a 20-minute discussion between three government officials and three Greenpeace members.

As of yesterday about six ships had reached the main seal herd, but they had taken only about 300 or 400 pelts each—against a total government quota of 180,000.

Mercy Mission: Mr John Ryman, Labour MP for Blyth, said today he would fly to Newfoundland on Friday to rescue a family of baby seals and take them back to Britain.

China tries to win over Philippines

From David Bonavia
Hongkong, March 14

Mr Li Hsien-nien, a senior Chinese Deputy Prime Minister, is paying a visit to the Philippines, which is seen in Hongkong as a bold attempt to consolidate China's worsening diplomatic position in South-East Asia.

The fighting in Indo-China between Vietnam and Cambodia, and the friction between China, Vietnam and the Philippines over the Spratly archipelago, make Mr Li's visit particularly opportune. The Filipinos themselves seem concerned to play down the Spratly issue, despite recent reports that they have sent a garrison to one of the islands.

Chinese-Filipino relations have fluctuated between extreme cordiality, with the visit of President Marcos and his wife to Peking just before the death of Mao Tse-tung, and latent tension not only over the islands, but also over Chinese covert support for the Muslim rebellion in the southern Philippines.

Mr Li made an almost strident affirmation in Manila of China's support for the Association of South East Asian Nations—Indonesia, Singapore, the Philippines, Malaysia and Thailand—at a time when the Soviet Union seems to be preparing a new campaign to build up its influence in the area. This would be similar in purpose, if not in scope, to the Soviet incursion in the Horn of Africa.

Moscow has already succeeded in winning Vietnamese support and encouraging friction which could plausibly result in warfare between Vietnam and China, while making sure that Laos, small but strategically placed, has come down on the Vietnamese, and therefore also the Soviet side.

The Chinese have made veiled reproaches to the Vietnamese of ingratitude for all the hel pand support in the rear they received in the Vietnam war. A recent official commentary published in Peking has emphasized how Chou En-lai, the late Prime Minister, and virtually the "patron saint" of modern China, had delayed his country's economic development in order to aid Vietnam in time of need.

Centrist wins Guatemalan presidential poll

Guatemala City, March 14.—General Romeo Lucas Garcia, the candidate supported by the Government, won Guatemala's presidential election on March 5, according to a recount of votes by Congress

The recount gave General Lucas Garcia, representing the centrist coalition of the Revolutionary and Institutional Democratic Parties, 269,979

His nearest rival, Colonel Enrique Peralta Azurdia, of the right-wing National Liberation Movement, secured 211,696 votes. General Ricardo Peralta Mendez, of the left-wing Christian Democratic Party, had 156,730 votes.

Russia discloses some of its missile secrets

From Richard Burt
Washington, March 14

The Soviet Union in recent weeks has begun to provide sensitive information on the size and composition of its strategic missile arsenal to American negotiators at the Geneva talks, according to administration officials.

This is said to be the first time in the strategic arms negotiations that Moscow has been willing to release details of its forces since the talks got under way in 1969. Officials believe that the Soviet decision has removed an important obstacle to achieving an agreement later this year.

Several more important issues remain to be resolved at Geneva before a new pact can be achieved, however, they say. The Soviet disclosures have created some new negotiating problems because some of Moscow's figures do not correspond with American intelligence estimates.

In particular, intelligence analysts are troubled by a discrepancy in Soviet and American estimates of land-based, intercontinental missiles. This apparently rises from differences between the two sides over how rocket launchers used for training would be counted in a new accord.

During the first phase of the talks, which culminated in the signing of agreements limiting offensive and defensive arms in 1972, Soviet officials are said to have called a brief halt to negotiations when american intelligenc information on Soviet capabilities evidently exceeded what supplied by Moscow to its own civilian negotiations.

During the recess, American negotiators were asked by Soviet military officials not to discuss arms numbers in the presence of the Soviet civilian negotiators.

Accordingly, when the 1972 agreements were concluded, they contained no estimates of the size of existing Soviet and American forces.

The outlines for a new Soviet-American arms agreement are a much more complicated arrangement that calls for limits to be palced on missiles equipped with multiple warheads as well as restrictions on modernizing weapons.

The United States has insisted that Moscow cooperate in establishing jointly a store of information on weapons numbers and performance to be used in policing the proposed agreement.

As a result, officials view Moscow's new willingness to provide information on its forces as a breakthrough in the talks and a signal of Soviet interest in completing a new accord in the near future.

"It represents some recognition by the Soviets tha we cannot continue to do business relying on our figures alone," said one official.—New York Times News Service.

Barclaycard Notice to Cardholders.

New worldwide Cash Advance service.

From 20th March, all Barclaycard holders will be able to obtain Cash Advances up to the equivalent of £100 a day in local currency at any bank outside the British Isles which is part of the international VISA network.

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The total amount of cash that may be drawn by a cardholder, either by way of cheques or Cash Advances, on any one journey abroad will be limited to £500 or its equivalent in local currency. This is in addition to the normal travel allowance.

For more details of these services please enquire at your local Barclays Branch.

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CINEMAS

CAMDEN PLAZA (opp. Camden Tube). 485 2443. Robert Redford in THE WAY WE WERE (A). 1.30, 4.50, 8.00.

COLUMBIA, Shaftesbury Ave. 836 5414). SINBAD AND THE EYE OF THE TIGER. Cont. from 1 (Not Sun.). 4.35, 8.35. BUSTERS (A). Cont. from 6.50. Late Show Fri. & Sat. BUSTERS only 11.00.

CURZON, Curzon St. W.1. 499 3737. PARDON MON AMI (X). (English sub-titles). New French Comedy. Mon.-Fri. times by Yves Mirande. Express Progs. Daily 1.30, 3.35, 5.10 and 8.50.

DOMINION, Tott. Ct. Rd. 580 9572. STAR WARS (U). Sep. Progs. Daily 2.00, 5.15, 8.35. Sun. 5.15 & 8.35. Progs. Wkdays 2.00, 5.15, 8.35. Sat. & Sun. progs.

EMPIRE, Leicester Square. 437 1234. Seats bookable for Mon.-Fri. and all perfs. (except late night shows) Sat. WAGES OF FEAR (AA). Mon.-Fri. 1.30 (not Suns.), 5.00, 8.30.

GATE CINEMA, Notting Hill Gate. PASSENGER 9 (A). GREAT ESCAPE (U). BREST. (Cont.) 1.00, 3.30, 6.00, 8.30. BONNIE AND CLYDE (X). 11.15.

GATE TWO CINEMA, SW.11 (Formerly E.M.I.). Battersea Bridge, Russell Square Tube. THE MAN'S FURIES (X). Mon.-Fri. 1.00, 5.00, 9.00. Sat. & Sun. 5.00, 9.00. REPULSION (X). 11.15.

LEICESTER SQUARE THEATRE (437 6252). OLIVER (AA). GEORGIA & (PG). TOMORROW NEVER COMES (A). Sep. progs. Mon.-Sat. 1.30, 5.10, 8.10. Seats bkble for 2.30 Mon.-Fri. & all progs. on exc. late shows.

ODEON PLAYMARKET (930 2771). Jane Fonda, Vanessa Redgrave in A Fred Zinnemann film JULIA (A). Sep. progs. Mon.-Sat. 5.45, Fealny Dly. at 9.00. All seats bkble.

ODEON LEICESTER SQUARE (930 6111). CLOSE ENCOUNTERS OF THE THIRD KIND (A). Cont. dly. Mon.-Sat. Doors open 1.00, 4.15, 7.45. Late night Wed., Thurs., Fri., & Sat. 11.45 p.m. All perfs. open 11.15 p.m. All seats bkble except 1st 4 rows.

ODEON MARBLE ARCH (723 2011). STAR WARS (U). Doors open 1.30, 4.35, 7.50. All seats bkble except 1.50 perf. Wed. & Sat. 11.30 perf. Mon.-Fri. and all perfs. Sun (except late night show) at the box office. 11 am-7 pm Sat. or by post.

1. LOOKING FOR MR. GOODBAR (X). Progs. Daily 2.50, 6.50, 10.15.
2. THE DUELLISTS (A). Progs. Daily 2.00 (not Sun.), 4.40, 8.40.
3. THE CHOIRBOYS (X). (U). Progs. Daily 1.30 (not Sun.), 4.40, 7.55.
4. ROMEO & JULIET (U). Daily 2.30 (not Sun.), 5.40, 8.40.

PRINCE CHARLES, Lei. Sq. 437 8181. SWEPT AWAY (X). Sep. progs. (Inc. Sun.) 12.10, 2.40, 5.10, 7.40, 10.10. Late Show Nightly 11.55. Lic'd Bar.

SCENE 2, Lelc. Sq. (Tube). 439 4470. THE PINK PANTHER STRIKES AGAIN (U). 1.30, 5.35, 9.35. Fri. & Sat. 11.45. 12.45. THE RIDDLE OF THE PINK PANTHER (U). Thur. 5.25, 7.30. Fri. & Sat. 6.30, 10.40.

EXHIBITIONS

DAILY MAIL IDEAL HOME EXHIBITION OLYMPIA. On 1st April 10 to 18 days. Adults £1. Cats. Reduced prices after 5 p.m. 75p. Children 60p.

48TH CHELSEA ANTIQUES FAIR. Chelsea Old Town Hall. Daily 11 a.m.-9 p.m. (Sunday) until March 26th. £1.00 inc., VAT and cat.

ART GALLERIES

AGNEW GALLERY, 43 Old Bond St. W.1. 01-629 6176. THE TUILERIES OF BRITISH ART. Until 28 April. Mon.-Fri. 9.30-5.30. Thurs. until 7.

ANTHONY d'OFFAY, 9 Dering St. New Bond St. W.1. LUCIAN FREUD. Recent Paintings. Wkdays 10-6. Sats. 10-1.

ARTISTS MARKET, 51 Beak St. W.1. Selected by Artists. Selectors Mon-Sat 11-6. 839 3321.

BLOND FINE ART, 33 Sackville St. W.1. 01-437 1250. PAUL and JOHN NASH Exhibition. Mon.-Fri. 10-6. Sat. 10-1.

BRITISH MUSEUM, PAINTINGS OF RAJASTHAN. Until 19 May. Mon.-Sat. 10-6. Suns. 2.30-6. Closed Good Friday. Adm. free.

CRANE KALMAN GALLERY, 178 Brompton Rd., London SW3. Tel. 01-589 2706. Open daily 10-6. Sundays 2-5.

FINE ART SOCIETY, 148 New Bond St. W.1. LEONARD ROSOMAN. Recent Paintings.

FISCHER FINE ART, 30 Maddox St. W.1. 01-629 2474. BOURGEOIS PARADISE. Paintings, Drawings and Prints 1860-1912. Until 15 April. Mon.-Fri. 10-5.30. Sats. 10-12.30.

GERALD NORMAN GALLERY, 8 Dukes St. St. James's SW1. SPRING EXHIBITION. 18th and 19th CENTURY WATERCOLOURS. Until March 31st. Mon.-Fri. 10-5.30.

HAYWARD GALLERY, South Bank, S.E.1. (Arts Council). SURREALISM REVEWED. Until March. Mon.-Thurs. 10-8, Fri. & Sat. 10-6, Sun. 2-6. £1 except Mon. 10-1, 75p. Details of events from O'Malley: 01-629 3400. Ext. 365. Group visits by written application only.

J.P.L. FINE ART, 24 Davies St. W.1. 01-493 2650. LEGER and Gouaches 1918-1953. April. Weekdays 10-6.

LEFEVRE GALLERY, 43 Duke St. St. James's SW1. Important 19th and 20th CENTURY PAINTINGS. Wkdys. 10-1 at 30 Bruton St. W.1. Tel. 01-493 1074.

MARLBOROUGH, 6 Albemarle St. W.1. LYNN CHADWICK. Sculptures. 8th Feb. to 10th March. Mon.-Fri. 10-5.30. Sats. 10-1.

NATIONAL BOOK LEAGUE, 7 Albemarle St. W.2. 01-629 8251. ENGLISH WATERCOLOURS. Introduced by MICHAEL SPENDER. Until March: Mon.-Fri. 10-5. Sats. 10-1.

NATIONAL GALLERY, Sainsbury Wing. Exhibition of VERONESE'S PANEL OF DARIUS BEFORE ALEXANDER and it's X-RAY. Weekdays 10-6, Sundays 2-6. Admission free. OPENS TODAY.

R.W.S. GALLERIES, 26 Conduit St. London W.1. CONTEMPORARY PRINTS Royal Society of Painters, Etchers and Engravers. Until 28th. Daily 10-5. Sats. 10-12. Closed Easter.

REDFERN GALLERY, 20 Cork St. W.1. DRAPER Sculptures and Drawings. February 28th-March 25th. 20 Cork Street, London, W.1. Mon.-Fri. 10-5.30. Sats. 10-12.30.

ROYAL ACADEMY OF ARTS, Piccadilly, W.1. 1. ROWLANDSON DRAWINGS. A selection of Mr and Mrs Paul Mellon's collection. Until 21 May. Adm. 50p. Students 10-6 inc. Suns. 2. LIGHT FANTASTIC. An exhibition of holography. Until 22 May. Adm. £1. Students 50p. 3. GUSTAVE COURBET, 1819-1877. (Arts Council Exhibition). Until March. Adm. £1 (admits to both exhibitions). 4. CITYSCAPE 1918-39. Urban Realities in American, German and Soviet Art. (Arts Council Exhibition). Until March. Adm. 75p. 5. ROBERT MOTHERWELL. Retrospective Exhibition of Paintings, Collages and Drawings. Until 9 April. REVISED OPENING TIMES: Weekdays 10-6. Sundays 2.30-6. Closed Fridays. Adm. free. Students and pensioners half price to all exhibitions. Adm. free until 1.45 p.m. on Mondays. All exhibitions open Bank Holiday Mondays (inc. Suns) except Mons 10-6. Groups of 10 or more (inc. Suns) except Mons 10-6 for pre-booked visits only. Mon & Thurs till 8 p.m.

SPINK & SON, 5 King St. St. James's SW1. Until March 25th. THOMAS ROWLANDSON DRAWINGS AND WATERCOLOURS. No 1 in conjunction with Christie's Co. Weekdays 9.30-5.30. Sats. 10-1. 5-7 King Street, St. James's S.W.1.

THE FIRST LONDON SHOW of MADAME VERA STRAVINSKY. Until 8th April 10-6. Catalogue Introduction by STEPHEN SPENDER.

VICTORIA AND ALBERT, 6 Duke St. Stn. Kens. THE POOLE FAMILY. Until 9 April. REVISED OPENING TIMES: Weekdays 10-6. Sundays 2.30-6. Closed Fridays. Adm. free. Students and pensioners half price.

WILDENSTEIN, 147 New Bond St. W.1. A Retrospective Exhibition of Paintings including a series of studies from PICASSO'S PLAYTIME. Weekdays 10-5.30. Saturdays 10-1. Until 7th April. Admission 50p. 147 New Bond Street, W.1.

WOODSTOCK GALLERY, 16 Woodstock St. W.1. Paintings by Dame Laura Knight. Until Mar. 29. Mon.-Fri. 10-1.

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THE ARTS

Kids' Lib in New York

The demand for Kids' Lib is the most insistent cry to be heard on New York's musical stage at the moment. It takes on agonized and persuasive form down in Greenwich Village at Joseph Papp's Public Theatre. There, in the Cabaret Room at the top of three flights of stairs, a collage of songs under the title of *Runaways* has just opened.

The evening has been devised, composed and directed by Elizabeth Swados, and for good measure she also plays guitar in the small band at the side of the stage. She has gathered around her a "family" of adolescents, the youngest scarcely in their teens and the oldest still waiting to see 25. For a couple of hours they complain in speech and dance, but mainly in song, about the bitter lot of being a kid.

They are the runaways of the title, who have fled the homes of parents who fight or get drunk or who are simply *overwhelmed by apathy*. "They just pretended I wasn't there" is the lament of one child who decided to return and give "home" one more chance. She showed sadness, and so did the girl unable to support being the child of an aging hippy. Others are more aggressive. "Do you know how many times I've killed off my mother and father?"

Part of the evening is deliberately harrowing. It is the New York of Martin Scorsese's *Taxi Driver* and of child prostitution, of the loneliness of being out there on the streets. Where do people go when they run away? But Ms Swados is too artful to allow an excess of gloom. A yelp of pain is immediately followed by a shout of exuberance, such as The Basketball Song. She composes with extraordinary facility, turning every style from blues to rock to fit her purposes.

The flaw in *Runaways* is that adults can do no right and they are not even allowed a minute for self-defence. Paul Mazursky in his best film to date, *An Unmarried Woman*, which is causing the queues to snake around the Manhattan cinemas, treats a broken home with a wry sympathy. To Elizabeth Swados it is an unanswerable crime.

But there is no denying the vigour and artistry with which she assembles her case. She has worked with Peter Brook and more recently with Andrei Serban, for whom she provided the plangent music for last season's masterly *Cherry Orchard*. The master's hands show through in *Runaways*. The company, which mixes the young amateurs with the young professionals, has the exuberance to brush aside mere adult objections. They burst out of the wired playground cage with its basketball net and pigeon coop, which serves for the set. When they demand "Let me be young before I get old" there is every chance the wish will be answered. It was in this small theatre (OCCUPANCY BY MORE THAN 250 PERSONS IS DANGEROUS AND UNLAWFUL) that *A Chorus Line* began. *Runaways* could well take the same road.

The children win their freedom a little more conventionally in *Annie* at the Alvin Theatre, which has picked up several handfuls of Tony Awards and will open in London in early summer. Little orphan Annie is another runaway, but she ends up in style in the mansion of Oliver Warbucks, a moneybags who would scarcely win the approval of Ms Swados. The story, which gives credit to the long-running strip cartoon in the *Chicago Tribune*, bears an extraordinary resemblance to *Oliver Twist*, with its plucky orphans, wicked superintendents and kindly old gentleman. But then Dickens was quite a dab hand at providing material for musicals.

It is impossible to accuse *Annie* of sentimentality because its wallow in that particular commodity is so enjoyable. No tear is left untapped, no heartstring unplucked. Even the dog Sandy, a stray like Annie, has become a national folk hero and will have his autobiography published by Simon and Schuster before long. The credit must go to Martin Charnin, who has provided the lyrics and the direction. Mr Charnin knows exactly what he is doing; he is crafty and he is a craftsman, allowing just enough play to his mopper orphans and just enough rope to the bottle addicted Miss Hennigan (Dorothy Loudon), who runs a very tight orphanage. The star is Andrea McArdle as Annie, who personifies adoptability and adoptability. She is sweet, she is fun, she is gutsy and she sings superbly. Every home, public and private, should have one. Catch her when she is in the London cast.

Craft of a very different kind is employed by Hal Prince in his *On the Twentieth Century* at the St James. The old Hecht and Macarthur comedy, which served the stars well some 50 years ago, has been dressed up with smart lyrics by Betty Comden and Adolph Green. Cy Coleman's score casts more than the occasional glance in the direction of Lehar and has been fitted with some lush orchestration by Hershy Kay. The result, more operetta than musical, makes for an evening which takes a positive pleasure in being glamorous.

On the evening I was there, Madeline Kahn was indisposed, but a blonde by the name of Judy Kaye seized her chance to take over with both arms and a throat that can project a song to the back of the circle. Someone will be offering Miss Kaye a major role before long. John Cullum has the Barrymore role of the actor-manager who needs to sign a big name to keep the creditors at bay, and Imogen Coca is the nutty Miss Letitia Primrose. Both face considerable competition from the Twentieth Century itself, the silver streak of a train which does the Chicago-New York run. Hal Prince and his designer, Robin Wagner, have between them devised a glossy art-deco monster which hisses and purrs at the audience, confronts them head on and then disappears into the distance. We watch it pull out and pull in, we travel on it. It is not easy to imagine a better ride. Why do design standards on Broadway so often leave the West End standing at the station?

But not always, of course. *Timbuktu*, the other major opening of the month, is a garish, vulgar affair which reflects nil credit on its begetter, Geoffrey Holder. He was responsible for *The Wiz*, *Oz* and the Munchkins negro-style, which has moved effortlessly into its fourth year. This time he has taken *Kismet* and transplanted it from old Bagdad to noisy West Africa. Eartha Kitt makes her entrance via the biceps, jewelled jockstrap and thighs of a gentleman who could be on the run from *Pumping Iron*. Thereafter nothing very much happens and what does occur takes an unconscionable time to be spelt out. It is depressing that the negro musical, one of Broadway's most prosperous areas, should be forced to feed off the white product, and doubly depressing that it should turn to so dreary a work as *Kismet*.

John Higgins



The kids in Runaways



Harry Kupfer on his Welsh Elektra

The Felsenstein invasion of Britain's opera houses is continuing apace: tonight in Cardiff the premiere of Richard Strauss's *Elektra* by the Welsh National Opera brings the British debut of another of Felsenstein's disciples, Harry Kupfer.

Walter Felsenstein died in 1975, but he left the legacy of a school of opera producers who are making East Germany a revered name in international opera production. Both his famous successors, Götz Friedrich and Joachim Herz, are becoming regular, and esteemed, visitors to Britain. Unlike them, Harry Kupfer, the director of the Dresden State Opera, was not a formal pupil of Felsenstein, but spent much time studying his work and in discussion with him.

"Felsenstein is a father for all of us," says Kupfer. "His influence is so great that I do not think one producer in East Germany can live without him."

Nevertheless Kupfer is not a blind follower of Felsenstein's dicta. "We must find our own way over the ground laid by him." Thus he looks beyond the Felsenstein concepts of music theatre and naturalism: he searches in an opera for a basic idea, a social meaning. As he confesses: "The second father for me is Besthold Brecht." Kupfer sees opera as a complex art form which can speak to the public very directly, through the emotions, and he seeks in historical subjects for answers to present-day questions.

Strauss's *Elektra* he views as "the first terrorist, a psychological terrorist", although, thank goodness, he has not created a cliché "modern" production full of gun-toting guerrillas. Thus the costumes, by a regular collaborator of his from Berlin, Wilfried Werz, are not modern but are to some extent timeless, eschewing most Ancient Greek connotations. Believing that the less there is on stage the better, Werz has made his setting fairly simple, dominated by a decaying statue of the murdered Agamemnon.

If Kupfer's main emphasis is on Electra's battle against tyranny, there are other strands in the work he is anxious to bring out, such as the erotic fantasies of Elektra's sister, Chrysothemis, and Elektra's lesbian (and incestuous) approaches to her.

His *Elektra* will certainly cause comment, if only because of its violence: a naked slave-girl is ritually sacrificed on stage and the whole opera reeks of the charnel house.

More serious differences from conventional productions are made in the climax of the work, where Aegisthus is murdered on stage, and then the curtain falls on the reappearance of Orestes, holding high his blood-covered arms. This reappearance may change the whole emphasis of the denouement, but Kupfer argues that it hammers home the fact that the murders of Aegisthus and Klytemnestra by Orestes have provided no solution: one horror-ridden regime has been overthrown; a guilt-ridden murderer will take its place.

This production began life at the Netherlands Opera last year, but Kupfer has re-created it for Cardiff. All the cast are new to their roles: Pauline Tinsley is making her first assault on the mighty title role, Anne Evans is Chrysothemis, Willard White is Orestes and Debria Brown, an American *mezzo, makes her British debut* as Klytemnestra. Richard Armstrong, the West National's musical director, is the conductor.

An orchestra of about 85 is being used instead of the original number of about 110 players, but when the production goes to Birmingham, Bristol and Oxford next month, the lack of orchestral pits in two of the theatres will increase the perennial danger of the music swamping the singers. Kupfer believes that this will not happen—on the evidence of rehearsals—and he is an experienced enough Straussian to judge. At the age of 43, he now reckons to be on his eightieth production and, apart from many of Strauss's works, he has produced a great deal of Mozart, Wagner and Handel.

Richard Armstrong said they would like Kupfer to return to Wales as soon as possible. The producer responded: "This company want to make theatre with opera, so it was a happy time for me here." But an early return is unlikely because of commitments elsewhere.

His plans include his first *Ring* cycle, in Vienna, and if his *Elektra* may cause some fuss he is sure his *Ring* will create real outrage. He knows Viennese audiences demand a very traditional approach, but they are not going to get it from him.

Kupfer's concern with the social meaning of opera may suggest a rather austere character, but he has a happy enthusiasm as he expounds his ideas or directs his singers—waving the pipe which is rarely far from his hand.

He has a special love for musicals and has seen many while in Britain. He much enjoyed *A Chorus Line*, but regrets that he could not do it in East Germany because they lacked dancers who could also sing and act. He has staged *My Fair Lady*, but that was more conventional.

Kupfer's great desire now is to find a theatre where he can produce *J. C. Superstar*. If he ever manages to put it on in East Germany, it should cause even more of a stir than his opera productions.

Martin Huckerby

Frivolous and funny

Kino Tata
Rock Garden

Ned Chaillet

It is just possible that the British musical, like British popular music with the advent of the Beatles, will rise from the troughs of insipid imitation with a boot from below. There is no point in looking to West End theatres for inspired new work, but in the cellars there are signs of life.

I would like to direct your attention to Martin Duncan's new work, *Kino Tata*, appearing at lunchtime at the Rock Garden. I hesitate to call it a musical, for the chaotic progression of the music is unified by nothing but energy. Tunes that would be comfortable in a Cockney music hall about tangos, pocket-sized symphonies and crisp, clever melodies that suggest Kurt Weill and Stephen Sondheim. The common denominator is a commanding talent and an uncommon comic sensibility.

Warnings should precede any recommendations for the show, or expectations might be flabbergasted by the incoherence of Mr Duncan's images. His debts are conscious ones, and the suggestions of German decadence owe as much to Brecht as to *Cabaret* and Isherwood's portrait of Berlin in the 1930s, but there are more immediate, contrasting pictures of western fantasies. There is Little Miss Lollipop, the child vamp; *Ma Belle Sibot*, "who is a man"; and the Ritzy Papa. In the audience is the Street Poet, who declaims his verse at the slightest break in the stage action, and there are "3 Real People" who speak in clichés of comic inanity.

They stop in tableaux, from time to time, or in disconnected scenes that are called tableaux and have such titles as "A Chinese Pipe-Dream in 3 Dimensions" and "Pick-Up". Their informality permits a barker with rolling eyes to ask: "Would you like it if there were music going on at the same time and you could think of it as dancing?" And sometimes there is music going on, with songs such as "Bite Me!", "Behold, the Bandolero!", and "The Tata Tango".

Most of the music is Mr Martin's, but there are two songs with music by Brian Protheroe, and both Mr Martin and Mr Protheroe are in the band which provides the witty accompaniment. Mr Martin, with David Fisher, has drawn performances from the entire company which keep the confection vibrantly alive. It is frivolous; it is funny, and in spite of its incoherence, it shows very clearly a really creative musical intelligence.

Ballet Rambert
Sadler's Wells

John Percival

The Rambert programme at Sadler's Wells on Monday was assured of success by including the company's two best recent productions, *Smiling Immortal* and *Praeludium*. The two opening works were both new to London and one of them, although smaller in scale, proved on a level with the Morrice and Tetley ballets.

First, however, came a *flimsier piece, Sleeping Birds*, with choreography by Sara Sugihara that is longer but no less trivial than her already too familiar *Window*. The movement consists of jerky, fragmented phrases, energetic but eccentric, except that (presumably to make it look more significant) one or more dancers at any given moment are standing still on one leg.

Sections of the Brahms Horn Trio, used as accompaniment, seem employed only for their rhythmic support, but they provide one of the ballet's pleasurable features, the other being a pretty pink skyscape by Nadine Baylis, which forms the background.

The other new work, *Episode 1*, also uses fragmentary movements. But Sugihara, starting as if she had a point to make, deteriorates into exercises. Jaap Flier by contrast begins as if attempting only an exercise in movement, two dancers on separate although sometimes related courses. Then gradually the tiny phrases begin to cohere.

The first time the two dancers actually look at each other comes as a shock. Next, Catherine Becque uses Mark Wraith's stationary body to steady herself in a balance. From that a complex harmony slowly develops, always quiet, mostly gentle although with some sharp accents, as in the repeated movement where they go abruptly into a crouching conjunction, hands suddenly joined.

This work also has designs by Baylis, two superimposed horizontal panels, one green, one beige, which creep upwards during the action, changing the whole look of the stage. Alan Posselt's music, a very brief episode stealing into attention, momentarily asserting itself, then dying away again, recurs seductively at intervals through the ballet.

All the elements of *Episode 1* are cool and unpretending, but they add up to a work that begins by interesting and ends by completely absorbing the attention. John Anderton's imaginative lighting complements the rest.

Greenwich commemorates Miss Horniman

Greenwich Theatre will present a festival in honour of Miss Horniman, founder of the repertory movement, from April 13 to July 29.

The season at Greenwich comes 70 years after the opening of the Gaiety, Manchester. Greenwich will produce some of the finest plays Miss Horniman's companies presented. Shaw's *Arms and the Man* opens the season, followed by a new play about Shaw, Janet Achurch and Florence Farr called *The Achurch Letters*. There will be a revival of some of the finest Abbey plays under the title of *The Golden Cradle*. Next comes *Hindle Wakes*, by Stanley Houghton.

After a trial season in the ballroom of the Midland Hotel in Manchester, Miss Horniman opened the Gaiety Theatre and founded a company with a strong individual style, which encouraged new and local writers, revived classics in a fresh and exciting way and broke with the "long runs" of the theatre of the day. They brought together many of the best actors and directors such as Sybil Thorndike, Lewis Casson and Basil Dean, and fostered the Manchester school of writers—Stanley Houghton, Harold Brighouse and Alan Monkhouse.

Arms and the Man, from April 13 to May 13, will have Felicity Kendal, Christopher Cazenove, Lewis Fiander and Ursula Mohan in leading parts. It is followed by *The Achurch Letters*, by Don Taylor, from May 18 to June 10. *The Golden Cradle* includes *The Shadow of the Glen*, by Synge, *The Rising of the Moon*, by Lady Gregory, and *Cathleen Ni Houlihan*, by Yeats, and runs from June 13 to June 24. *Hindle Wakes* opens on June 29 and runs until July 29.

Some of the notices on this page are reprinted from yesterday's later editions.

All in the head

For reasons perhaps connected with Britain's long domination, Ireland has produced many writers but few painters of note. Jack Yeats, brother of the poet, was one, the much underrated Roderic O'Connor another. Among those active today Louis le Brocquy is probably the best known at home and abroad—or least badly known, as he modestly puts it. His Belgian great-grandfather settled in Dublin when he found that it was the best place from which to provide the Belgian army with horses.

Like many a gifted Irishman, le Brocquy left Ireland young, but still, at the age of 61 and after almost 30 years living in London and Provence, carries Ireland around like a snailshell on his back, to use his own image. It remains the background he knows best, and accounts for his latest exhibition at Gimpel Fils, at 30 Davies Street, W1, called *Studies towards an Image of James Joyce*, which runs until April 15.

Le Brocquy, who had always been interested in Joyce, began to do studies of his head in 1964. Then came a commission from Stockholm to contribute an aquatint to a series by artists from 33 countries whose citizens had won a Nobel Prize. *Le Brocquy chose W. B. Yeats*, winner of the prize for literature. There resulted a series of striking studies which were commended by the poet's daughter Anne—herself a painter—and sold out before being shown in Paris in 1976.

Reverting thereafter to Joyce, le Brocquy last year completed the 70 studies in oil, watercolour and charcoal making up the present show, which is also being seen on the Continent, in Ireland, and in Canada. Now he is tackling the Spanish poet and playwright Garcia Lorca for an exhibition organized by the Galerie Maeght in Barcelona, Madrid and Granada.

"My interest in examining and delving into the human head is, I suppose, a bit like that of the Celts of old, with their cult of the human head—the magic box which contains the human spirit", he said while in London for the Joyce exhibition. "In the case of Yeats and Joyce, rather peering at it as an entity which at the same time masked and revealed the world of their thought.

"It risks being a literary preoccupation, and is very dangerous as such. I have often asked myself whether painting is the proper medium to realize this sort of thing. One is trying to discover, beneath the ever-changing landscape of their features, the wide world of their vision which one knows through their works."

Le Brocquy knew Yeats as a child, but never met his fellow exile Joyce. Instead he has acquired some 30 photographs and portraits of him, as well as one of the three bronze death masks made by Carola Gidion Welcker. These he spreads around him when working on his manscapes, as they have been called—but delves among them rather in the spirit of an archaeologist, coming up with slight and always unexpected vestiges of Joyce, and avoiding anything resembling an immediate and circumstantial image.

Like Joyce himself, that "battlefield of contradictions", as John Montague describes the author of *Ulysses* in a catalogue note, le Brocquy is a prey to deeply conflicting emotions about Ireland. He detests the violence there, and the bigotry of thought which gives rise to that violence: religious and nationalistic bigotry by no means confined to the IRA, he believes. Yet he finds in Ireland on his visits there more undragooned, creative thought per head than in most societies in Britain.

He left Dublin originally in 1938, having committed the treachery of giving up working in the family oil refinery business in favour of painting, returned in 1940 after escaping from Occupied France, and left again in 1947.

But even at his hilltop home near Grasse he remains intellectually and emotionally involved in Dublin, has frequently shown there, and—prompted by what he calls an acute sense of the drone-like quality of the artist—opened an industrial design agency there with the architect Michael Scott, which ran for a decade into the early 1960s.

Roger Berthoud



Louis le Brocquy and Joyce

Photograph by Harry Kerr

Law Report March 14 1978 — Queen's Bench Division

Injured passenger's knowledge of defective brakes cuts his damages

Gregory v Kelly

Before Mr Justice Kenneth Jones [Judgment delivered March 13]

A passenger injured in a road accident who knew that the motor car had no effective foot brake and who also failed to wear his seat belt was held 40 per cent to blame for his injuries.

Mr Justice Kenneth Jones held that the driver of the car, a Mini, Mr Stephen Kelly, of Church Street, Lower Higham, Kent, was only 60 per cent to blame for the accident on August 27, 1975, in Higham. The plaintiff, Mr Brian David Gregory, of Dombey Close, Higham, was thrown against the windscreen and sustained an expensive laceration to the left side of his face. His damages of £2,039 were reduced by 40 per cent to £1,223 because of his contributory negligence.

Mr Michael Harvey for Mr Gregory; Mr Alan Cooper for Mr Kelly.

HIS LORDSHIP said that at first sight the case was a passenger's claim to which there was in most instances no answer if the defendant himself was negligent. However, Mr Kelly claimed that Mr Gregory had been guilty of negligence in want of care for his own safety.

The first question was whether Mr Kelly was guilty of the negligence which had caused the accident. He had driven his car round a right-hand bend at about 40 mph, seen a Land-Rover parked on his side of the road, and in passing it he had collided head on with another car, which was being driven perfectly properly on the other side of the road.

It was discovered that part of the car's braking system was missing and thus there was no operative foot brake. Mr Kelly admitted that he knew that before he had started his journey. There were two elements to Mr Kelly's negligence: he had approached the corner too fast and he had driven the car when he knew there was no foot brake.

As an answer to his negligence, Mr Kelly alleged that Mr Gregory had failed to show reasonable care for his own safety and had contributed to his injury. The allegations were that Mr Gregory had failed to wear a seat belt and that he knew full well that the car had no operative foot brake.

Mr Gregory accepted that he was not wearing a belt but denied that he knew that the brakes were defective. However, it was clear from the evidence that he knew before he started out on the journey that the foot brake was not working.

On the basis that Mr Gregory had knowledge of the defect before the accident Mr Cooper had sought to raise the defence of volenti non fit injuria. It was now agreed that section 148(3) of the Road Traffic Act, 1972, had the effect of depriving Mr Kelly of that defence, and he had to rely on contributory negligence.

Mr Gregory had been negligent in failing to wear a belt and it was an irresistible inference from the evidence that if he had worn it he would not have suffered the injury to his face. Even without the belt he suffered no other injury.

His failure to wear the belt was therefore a direct cause of his injury. He was also guilty of want of care for his own safety in travelling in the car when he knew it had no operative brakes. The two matters were interrelated as it was folly to accept a lift in a defective car and not to wear the seat belt.

Mr Kelly was guilty of negligence and Mr Gregory was guilty of contributory negligence. His Lordship had the difficult task of assessing the relative fault of each. Mr Kelly's negligence was of a high order in driving a car he knew had no brakes and in failing to exercise the special care necessary at the corner even if he had had effective brakes. Mr Gregory accepted a lift in the car knowing it had no operative brakes. Nevertheless it was right to say, in mitigation of his carelessness, that the control of the car was with Mr Kelly. But Mr Gregory had not taken the simple precaution of wearing a seat belt which would have saved him from injury. Looking at the matter as a whole the blame would be apportioned 60 per cent to Mr Kelly and 40 per cent to Mr Gregory.

Solicitors: Church, Bruce, Hawkes, Brasington & Phillips, Gravesend; Martin, Tolhurst, Allen & Hiscock, Gravesend.

Court of Appeal

Child supported out of public funds

Cook v Cook

Before Lord Justice Buckley, Lord Justice Goff and Sir David Cairns [Judgments delivered March 9]

When determining, on the pronouncement of a decree nisi, whether to declare satisfaction as to the arrangements for the welfare of a child of the marriage under section 41(1) of the Matrimonial Causes Act, 1973, the fact that the child was being supported out of public funds was not to be considered as being against the child's interests or as involving any question of public policy.

The Court of Appeal allowed an appeal by the petitioner wife, Mrs Mildred Patricia Cook, against an order of Judge Hill-Smith at Harlow County Court on November 11, 1977, by which in undefended divorce proceedings he declared that he was not satisfied with the arrangements for the child of the marriage.

Mr T. Scott Baker for the wife; Mr Bernard Hargrove for the Queen's Proctor as amicus curiae. The husband was not present or represented.

SIR DAVID CAIRNS said that the wife had obtained a maintenance order in the magistrates' court of £3 a week for herself and £5 a week for the only child of the family. The Department of Health and Social Security collected the payments and paid supplementary benefit of £20 a week to the wife and her rent. The wife also had earnings of £9 a week.

After pronouncing a decree nisi on the wife's undefended suit for divorce, the judge refused to make a declaration under section 41 (1) of the Matrimonial Causes Act that he was satisfied with the arrangements for the child, a girl, as at the time of the hearing he was not satisfied that the arrangement made for the financial provision for her was adequate.

Reasons given by the judge were that the wife's means, apart from social security and supplementary benefit payments, were inadequate to provide reasonable maintenance for the child; that the child's maintenance order had been obtained over a year earlier and did not reflect the current level of earnings; and that it was not in the public interest or in the child's interest that she should be dependent alone on the social security and supplementary benefit paid to the wife, when no means were open to the department to obtain a review of the maintenance orders assigned to it.

The court had been told that the basis on which the declaration had been refused was often applied at the county court in question with the tendency unduly to hold up the granting of the decree absolute and sometimes to compel proceedings for the review of the maintenance position which were unnecessary and time wasting.

It was difficult for a petitioner in person to satisfy the judge at the time of granting the decree nisi that all possible inquiries had been made with a view to ascertaining the proper amount of maintenance for a child of the family.

If as a matter of policy a declaration of satisfaction was refused until the registrar had fully investigated the matter it would, with the present state of business, mean a delay of something like four months in getting a decree absolute.

The Queen's Proctor, putting forward an argument based on presenting the court with both sides of the argument rather than his own views, had submitted that the child should not be deprived of the basic minimum of financial care. That had to be accepted. But his submission that it had to be shown that those liable to support the child were doing so was not acceptable. That was not a matter which the court was concerned with investigating at that stage, provided the child was being supported and there was a reasonable prospect of that support continuing.

The Queen's Proctor submitted further that the source of a child's financial provision, so far as possible, had to be such as was best for its general welfare. That had been given by the judge as a reason for refusing the declaration, but it was not a matter which required investigation under section 41.

It was also submitted that those providing for the care of the child should have proper financial provision not only for the child but for the family as a whole. The right approach was to consider whether the money which was available from one source or another for the child and the mother was such as to provide adequately for the child's needs or, failing that, was the most that could reasonably be expected to be obtainable.

His Lordship did not consider that any question of the public interest was involved, nor was it to be considered to be against the interests of the child to be supported wholly or in part from public funds.

In the present case there was no reason to supppose that any increase in the amount ordered to be paid by the husband only a year earlier was likely to benefit the child. Any improvement of the financial provision likely to be obtained would be far less than the sum already being paid by way of supplementary benefit.

The discretion under section 41(1) had been exercised on the wrong grounds, and the wife's appeal should be allowed and a declaration made.

Lord Justice Goff delivered a concurring judgment and Lord Justice Buckley agreed.

Solicitors: Lee, Davies & Co, Harlow; Queen's Proctor.

'Market' on shopping centre floor stopped

Northampton Borough Council v Midland Development Group of Companies Ltd and Another

Before Mr Justice Walton

[Judgment delivered March 10]

His Lordship granted an interlocutory injunction to restrain activities on one floor of a shopping centre which, on the evidence, he considered would constitute the holding of a market. His Lordship was delivering judgment on a motion by Northampton Borough Council seeking to restrain the defendants, Midland Development Group of Companies Ltd and Supa Centa Ltd, from disturbing Northampton's market by holding a rival market at Weston Favell shopping centre on Wednesdays, Fridays and Saturdays.

The activities complained of were intended to start later this month, and the defendants had spent some £75,000 on converting the mezzanine floor of the centre into a number of booths for use by licensees, who themselves had spent some £19,000 on lighting equipment and some £14,500 on stock.

Mr Konrad Schiemann for the council; Mr Donald Nicholls, QC, and Mr Patrick Talbot for the defendants.

HIS LORDSHIP said that under section 6 of the Northampton Corporation Markets and Fairs Act, 1870, Northampton clearly had the power to establish and hold markets for the sale of all goods of any description, and had exercised that power to hold a market in the town centre on Wednesdays, Fridays and Saturdays. The council was entitled to the ordinary remedies available to holders of a market whether under franchise from the Crown or under statute.

The defendants' proposed activities at Weston Favell centre, which was opened in October, 1975, as part of an expanding new town, were to be carried on within three and a half miles of the borough market. Midland Development were landlords of most of the new town and in particular of the shopping centre. What the defendants proposed was to establish an activity on a floor of the centre which had been fitted out with booths, doubtless tastefully erected and carpeted, with good lighting and counters. Traders were to be given licences for periods of three months for between £10 and £18 a week for the right to trade on three days a week—Thursdays, Fridays and Saturdays.

A person was entitled to prevent the levying of a rival market within 6⅔ miles of his own market, which Weston Favell undoubtedly was. But would the defendants' activities constitute the "carrying on of a market", the essential feature of which was "causing a congregation or concourse of buyers and sellers"? On the evidence available, his Lordship concluded that the proposed activities would constitute a market, since it was not a case of a box of small shops, each entirely under the control of a person selling his own goods and with a legal estate in the land.

A question, partly of fact and partly of law, which arose was whether the borough would suffer any damage, and, if not, whether it was necessary to show such damage.

Any flagrant invasion of a market holder's rights was bound to cause damage, though it might take some time to appear. His Lordship therefore concluded that in the present case such damage existed.

His Lordship would have considered the question of damage wholly irrelevant but for the recent decision of Mr Justice Templeman in Tamworth Borough Council v Fazeley Town Council (unreported), and would have thought it settled law that if a rival market was held on the same days the damage was unquestionable, but that if the rival market was held on any other days the presumption of damage was rebuttable.

There was a dictum to the contrary by Lord Parker of Waddington, but it was only a dictum, and Mr Justice Sargant in Morpeth Corporation v Northumberland Farmers' Auction Mart Co Ltd ([1921] 2 Ch 154) preferred the view that holding a rival market on the same day was, by intendment of law, a disturbance. Even if that were wrong, that case showed that damage to stallholders would suffice, and in the present case the borough market stallholders were convinced that a rival market would impair the viability of marginal stalls in the borough market. Therefore damage was amply made out.

As to the balance of convenience, the case was exceptional in that the defendants had sought to discover whether their activities would be objected to. They had been advised by councillors at an entirely off-the-record and without-prejudice meeting that market was an emotive word and that their chances of avoiding objection would be brighter if they described their activities as a "bazaar". But the defendants were informed in October, 1977 that the council would take appropriate action to prevent the holding of a rival market. In spite of that the defendants had continued with their project, and had regrettably since December, 1977, spent considerable sums on an activity which they knew or ought to have known would be stopped.

After distinguishing Elwes v Payne ((1879) 12 Ch D 468), his Lordship held that on the balance of convenience the injunction sought should be granted, and a speedy trial arranged.

Solicitors: Sharpe, Pritchard & Co for Mr H. J. Almond, Northampton; Lovell, White & King.

Shortfall assessments restored

Noble (Inspector of Taxes) v Laygate Investments Ltd

Before Mr Justice Oliver

[Judgment delivered March 3]

A close company that in its articles of association restricts the amount of its profits available for distribution falls within the provisions in the Income and Corporation Taxes Act, 1970, imposing "charges to tax in respect of shortfall" if the amount it distributes falls short of the "required standard" notwithstanding that it is the maximum amount which it can distribute in accordance with its articles.

His Lordship so held in allowing an appeal by the Crown from a decision of general commissioners who had discharged shortfall assessments made on the taxpayer company, Laygate Investments Ltd, for the accounting periods ended March, 1972, and 1973, of £639 and £551 respectively.

Mr C. H. McCall for the Crown; the taxpayer company did not appear and was not represented.

MR JUSTICE OLIVER said that section 289 of the Act provided for assessments to be made on a close company which had a "shortfall" in the amount of the annual distribution of its income "equal to the income tax for which the company would be liable to account . . . on a distribution equal in amount . . . to the shortfall". Section 290(4) exempted from section 289 certain "shortfalls" where "a company is subject to any restriction imposed by law as regards the making of distributions".

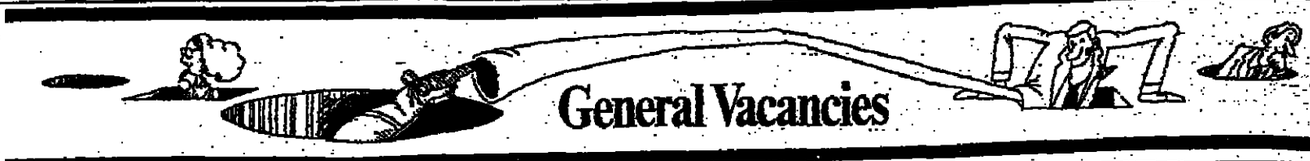
The taxpayer company's articles permitted distribution of its profits available for dividend, including its income (less revenue expenditure) but excluding capital profits. Its actual distributions for 1972 and 1973 were virtually the maximum declarable in accordance with its articles but nevertheless fell short of the "required standard" laid down in section 290(1).

The company's argument that had been accepted by the commissioners was that it fell within section 290(4) because its articles prevented it from making further distributions with the result that it was subject to a restriction "imposed by law" and accordingly the "shortfall" had to be discegarded.

However, it could not be said in any real sense that restrictions imposed on a company by its articles were restrictions "imposed by law". A company that assumed a constitution restricting its own powers as behoved itself and its members was not in any sense having those restrictions imposed on it. Further, it had power in general meeting to alter its articles; a power out of which it could not contract. There might, of course, be cases where there were immutable restrictions, eg, on a chartered corporation; or there might be restrictions imposed from without by statute or general law, eg dividend limitation or prohibition of a distribution involving unlawful reduction of capital.

The present case was different: in so far as those restrictions could be said to be "imposed" at all, they were imposed by the taxpayer company on itself and not "by law". The appeal must be allowed.

In P. Foster (Haulage) Ltd v Roberts (March 14) the judge whose judgment was upheld by the Divisional Court was Deputy Circuit Judge R. T. L. Lee.



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Football

Villa to age six months on night of Cruyff's final farewell to Britain

From Norman Fox
Football Correspondent
Barcelona, March 14

Aston Villa's unbeaten run of 20 matches in this season's European Cup competition stands exposed here tomorrow (7.45) in the quarter-final round. They have to play much above their own form to avoid the fate of Norwich Town, who came here in December holding a three-goal lead and were still eliminated by a Barcelona team for whom Cruyff was an incomparable inspiration.

Villa are far less comfortably positioned than Ipswich, in spite of a last-minute recovery in the second leg at Villa Park a fortnight ago when they retrieved two goals that Cruyff had guided Barcelona into what seemed to be an irrevocable lead. Mathematically, at least, tomorrow's match at the Nou Camp Stadium begins all square at 2-2.

The influence of Cruyff hovers over everything. Ron Saunders, the Villa manager, will not voluntarily concede on any continental player and is justifiably sceptical about local suggestions that Cruyff is now unfit. He heard the same rumour before the first leg after praising the Barcelona manager, Rinus Michels, said Cruyff had never played better.

The question of dealing with Cruyff tomorrow is not a burden for Saunders. "I've never felt we could afford, by and large, to do a man-marking job," he said this afternoon. Cruyff was injured, and certainly capitalized much freedom at Villa Park no doubt, he will be able to move freely again tomorrow. "We are more concerned about our own team performance and, according to Mr Saunders, will expect Barcelona to worry about their own pressures.

Saunders is also hoping that Villa can play football, unrestricted by the aggressive tactics he suggested Barcelona employed in the first leg, will be guaranteed by tomorrow's referee, Dogan Babacan, of Turkey. In Spain, Mr Babacan is remembered as the referee who sent off three Athletic Madrid players and took the names of four more in a European Cup match against Celtic. He is not the most popular official in these parts.

After the first match, Mr Saunders remarked that Villa played like "little boys against men". He says it is a problem teaching young players how to look after themselves in these matches without losing their tempers. On the other hand, he said: "Tomorrow will be full of experience for them. It will probably be worth six months in bread and butter stuff".

Villa's domestic diet has certainly not been as choice as they expected this season, but, in Europe, they have sometimes shown the promising style that took them to the League Cup final last season. The expected return of Gidman at full back should do as much for their attack, to which he adds width, as their defence.

It had been hoped that Grey, their Scottish centre forward, would be fit to play but he is still injured. Allan Evans, a substitute in the first match against Barcelona, could be included tomorrow but, for the moment, Mr Saunders keeps Barcelona guessing.

The Barcelona team still play without Neeskens and Heredia from midfield and attack respectively, but there is no doubt here that Cruyff will appear in spite of missing last weekend's goalless draw with Las Palmas. I understand he was "resting" in preparation for the match with Villa. He does so enjoy his farewell appearances against British clubs.





Stepney (left) and Owen: both make a timely return to first team duty.

Stepney and Owen recalled for vital match at Old Trafford

Manchester United recall their goalkeeper, Alex Stepney, for tonight's league match with Manchester City at Old Trafford. It will be Stepney's first senior outing since November. He replaces Roche who is injured. Albiston takes over as substitute from McCreery.

Buchan and Pearson were in last night's reserve team to play Cit yreserves at Maine Road. Buchan is using the game to recover full match fitness but Pearson, who is finding it hard to regain his first team place could be unhappy at being passed over again.

Making his Central League bow is a 19-year-old South African goalkeeper, Bailey. Bailey should have gone into hospital for a cartilage operation at the weekend but with United's goalkeeping resources stretched he has delayed the operation. United's manager David Sexton said: "Gary twisted his knee and it locked. But now it is free again and although he feels no pain we thought it was advisable to have the operation

Mancester City recall their England under 21 international Owen in place of Power. Owen has missed City's last two games but has now fully recovered from a bout of influenza. Hartford is also in the side, playing his last game for three matches because he starts a period of suspension on Saturday. He will miss the games against Liverpool and Wolverhampton Wanderers (away) and Middlesbrough (home). Defeat for Manchester City will severely dent their first division championship hopes.

Paisley wants Liverpool attack and destroy

Liverpool will throw all caution to the wind despite their lead of one goal over Benfica in the European Cup quarter-final second leg at Anfield tomorrow. Bob Paisley, the manager, has told Dalglish, Heighway and Keegan up front to try to destroy the Portuguese side in his words to take another step towards becoming the first British club to retain the trophy.

Although Benfica will be without their injured international Chalana, and Baptista, is suspended, Mr Paisley has told his side: "They will be looking for goals and with away goals counting double in case of a draw it should be into a game of incredible tension and possibly some fans may not be able to think."

Clemence, the England goalkeeper, now fit to resume his club career after missing the last two matches because of a shoulder injury, this has given Liverpool's League champions added confidence. Clemence has also had to shake off a throat infection before taking over from Ogrizovi, who deputized four months after signing for Liverpool from Chesterfield.

Not one of the regular first team men will be missing.

Souness, a Scottish International, who is ineligible. Mr Paisley has yet to decide who replaces him in midfield—McDermott or Callaghan, who would be making his eighty-eighth appearance in a European competition.

Despite the air of confidence on Merseyside, the Portuguese are not too downhearted. Their English manager, John Mortimore, said: "I am not pessimistic even though we start a goal down. We gave Liverpool two bad goals after scoring first in Portugal and the very heavy pitch that night suited Liverpool more than us."

Although Benfica will be strengthened by the return of Luis after a cartilage operation, Liverpool should ensure their place in the last four. This would put them in good heart for Saturday's League Cup final against Nottingham Forest at Wembley—the only big trophy that has not found a resting place on their Anfield sideboard.

The probable team is: R. Clemence; P. Neal, P. Thompson, R. Kennedy, E. Hughes, K. Dalglish, J. Case, S. Heighway, I. Callaghan or T. McDermott, D. Fairclough. Substitutes: McDermott or Callaghan, D. Johnson, S. Ogrizovi.

Why World Cup final pitch must be replaced

Buenos Aires, March 14.—The pitch at the River Plate Stadium, which will stage the final of the World Cup in June, has been dug up because the grass has turned brown, informed sources said today. They said acidic soil under the turf had literally burnt the grass and made it useless for football.

They added that the pitch would have to be replaced. It will be ready in time, however, for the first match of the championship on June 1 between West Germany, the holders, and Poland in group two.—Reuter.

Millwall break silence on crowd troubles at Den

Millwall yesterday broke their silence to hit out at some of the statements which have followed the disturbing scenes and crowd troubles that marred their FA Cup quarter-final round defeat by Ipswich Town at the Den on Saturday.

In a statement from the board issued by Graham Hortop, the general manager, yesterday, they said: "There have been many statements since Saturday, some of which in our view or irresponsible, emotive and inaccurate. There is much we could say to counter these statements and there is also much we could say which as yet, has been unsaid.

"However, as and when we were informed that the Football Association had set up a commission to inquire into this matter, we took the view that no further statement or comment would be made by or on behalf, of the club."

Mr Hortop said that Millwall have been and continue to be under great pressure from the supporters and many other people connected with the club to make a statement in reply to the intense publicity given to the incidents.

"First and foremost we would like to make it clear that we abhor violence at football grounds and have taken, and will continue to take every and any action within our power to deal with this problem which we believe to be a social problem. We believe that it is right and proper that the matter should now be left to the FA commission to investigate in the hope and belief that this will be done fairly, thoroughly and objectively."

The crowd trouble erupted when Millwall were losing 1—0, and caused Bill Gow, the referee, to hold up the match for a total of 18 minutes while more than 30 arrests were made and nearly 50 police and spectators were treated for injuries.

Professor Sir Harold Thompson, the FA chairman, will personally head the commission which will visit the South London ground on Thursday, March 23. Millwall have had their ground closed on three previous occasions following incidents at the Den. Several supporters from both clubs appeared in court yesterday following incidents in and around the ground.

Mann injury not so serious as first thought

Arthur Mann, who was carried off during Notts County's second division game with Oldham last Saturday, has strained a ligament. County's manager, Jimmy Sirrel, said yesterday: "Luckily there was no fracture, and Arthur should be back in the first team quicker than we thought."

Paul Hooks has had stitches removed from his face after a car accident last week. He has been told to go back into hospital some time next week, but Mr Sirrel is hopeful that Hooks will be able to resume training in a month.

Piper to leave Portsmouth

Portsmouth's former England under-23 midfield player, Norman Piper, is to play in America. Piper, who joined Portsmouth from Plymouth Argyle eight years ago for £40,000, has had talks with Fort Lauderdale Strikers.

Portsmouth are prepared to release Piper who has made more than 300 appearances for them. He won four under-23 caps in 1970 and 1971.

Today's cup and league fixtures

European Cup
Quarter final round (second leg)
Kick-off 7.30 unless stated
Liverpool v Benfica.

Uefa Cup
Quarter-final round (second leg)
Barcelona v Aston Villa (7.45).

First division
Manchester Utd v Manchester C.
Newcastle v Birmingham.
Norwich v Everton.

Second division
Blackburn v Fulham.

Scottish premier division
Ayr United v Partick.
Motherwell v Hibernian.
St Mirren v Dundee United.

Scottish first division
Dunfermline v Stenhousemuir.
Kilmarnock v Montrose.
Queen of the South v Arbroath.
Stirling Albion v Hearts.

Scottish Cup
Fifth round replay
Morton v Aberdeen.

SOUTHERN LEAGUE: Cup: Semi-final round (first leg): Grantham v Gravesend. Second leg replay: Weymouth v Watertonville. First division (North): King's Lynn v Barton.

NORTHERN PREMIER LEAGUE: Friendly v Workington; Goole v Morecombe.

ISTHMIAN LEAGUE: First division: Epsom and Ewell v Eastbourne United.

ISTHMIAN LEAGUE CUP: Second round: Hertford Town v Carshalton Athletic.

ATHENIAN LEAGUE: Hoddesdon Town v Chalfont St Peter.

Rugby Union
CLUB MATCHES: Bridgend v Swansea (7.15); Cheltenham v Gloucester (7.0); Clifton v Bristol (7.0); Llanelli v Royal Navy (7.0); Pontypool v South Wales Police (7.0); Rugby v RAF (7.0).

Rugby League
FIRST DIVISION: New Hunslet v Featherstone Rovers; Wakefield Trinity v Widnes; Warrington v Hull Kingston Rovers.

Hockey
REPRESENTATIVE MATCHES: Army v Hampshire (at Aldershot, 2.45); Army Under-21 v Hampshire Under-21 (at Aldershot, 2.45); London University v HA XI (at Motspur Park, 2.45).
OTHER MATCHES: Southampton University v St Luke's Coll.
WOMEN'S TOUR MATCH: United States v Midlands (at West Warwicks HC, Solihull).

Dutch marksman's record lightens Juventus

Dick Geels, top scorer in the Dutch League this season with 22 goals, is the man Juventus fear most to stop them reaching the semi-final round of the European Cup tomorrow (Wednesday).

Juventus, packed with Italian international players, held Ajax Amsterdam to a 1—1 draw two weeks ago, with Causio snatching a late equalizer.

"We will be trying our hardest but I think we are going to lose", Ajax captain, Rudi Krol, said in Amsterdam yesterday, but the Dutch champions, three times winners of Europe's big club prize, are still capable of springing a surprise.

Ajax are a well-organized, balanced side capable of beating anyone", the Juventus manager, Giovanni Trapattoni, said. "I know that his team would have to keep a close watch on the danger man Geels.

Juventus may be without their injured striker Boninsegna, but in Causio and Bettega they still have a formidable pair of attackers.

Bruges, at the top of the Belgium first division, take a 2—0 lead to Madrid for their European Cup match against Atletico. The Argentine-born striker Cano, has been sadly out of form for the Madrid side, and they will need all his old flair if they are to trouble Bruges.

Borussia Mönchen Gladbach, who lost to Liverpool in last year's Rome final, stunned no a 3—1 away defeat in their first leg match against Innsbruck.

Austrian football, with the national side through to the World Cup finals in Argentina later this year, is at a high level and Innsbruck are rightly confident of reaching the last four.

There are also four European Cup-Winners' Cup and three Uefa Cup quarter-final ties today.—Reuter.

Mallorca to play six

Palma, March 14.—Iran will play six international warm-up matches before going to Argentina for the World Cup finals, officials said today.—UPI.

Tennis

WASHINGTON: F. Dibbs (US) beat J. Borowiak (US), 6—4, 6—4; E. Ramirez (Mexico) beat K. Warwick (Australia), 6—2, 7—6; G. Mayer (US) beat J. Delaney (US), 6—2, 6—0; M. Cahill (US) beat J. Yuill (South Africa), 6—0, 6—1.

Cricket

ST JOHN'S, Antigua: Shell Shield: Trinidad, 265 (T. Curry 140; N. Phillip 8 for 49) and 272 (R. Nixon 78, R. Gabriel 74; D. Parry 6 for 73); Combined Islands, 392 (V. Eddy 127, I. Shillingford 86, V. Richards 51) and 35 for no wkt.

Rowing

Blemishes on the face of the beauty

By Jim Railton

There will be no prize in this year's Boat Race, as indeed in the previous 123, for the best-looking crew. Oxford will do well to bear this in mind in preparing for this year's event on March 25. At this stage, Oxford are ahead in the dressage but to win this year's rosette they will have to get the bit between their teeth. They made their entry yesterday for the final preparations. Now the Tideway stage is almost set.

Cambridge, in the form of the beast, earned a few well-deserved boos on Monday but the entrance of Oxford hardly raises the pulse in spite of the frills. They displayed an odd assortment of hats including what appeared to be an Apache headband, a sun hat, a Vietnam veteran's forage hat and an Australian rules football peaked cap. The Tideway training is never a fashion show. The attention focusses on what is on the end of the blade.

Oxford kept that well disguised in their opening cruise in the morning on a receding ebb from Mortlake to Putney. The crew looked well-drilled and their time of 19min 7sec respectable, considering they only occasionally rowed at full throttle. But there was evidence of damp spots which were to rear their heads later in the day. They always open up aggressively and yesterday afternoon, eager for the kil, they went out looking for easy meat in the form of Molesey Boat Club.

Molesey, with their boat advertising a physical culture firm, looked the part—live and muscular—but, in reality, they should have been no match for a Boat Race crew. There was a hint that Oxford's adrenalin was not switched on for the sortie. After a few standing starts up to 20 strokes, they seemed glued to their opponents with little or no distance gained. It earned a growl from Michelmore, their Australian president who feels everything from the stroke seat. "We're not doing it together."

In a two-minute piece, Oxford gained only half a length, although Molesey maintained a rate several strokes higher. Worse was to come in a five-minute piece. Oxford again took half a length in two minutes but, surprisingly, were pulled back to a third within the next minute. The Oxford machine stuttered into life in time to take almost a length in five minutes but it was nothing to shout home about.

Cambridge yesterday still gave the appearance of an aquatic Quasimodo, but they certainly grit their teeth and grimace. In a six-minute solo run to complete the day, it was clear that they had already been under the whip of their coach, Pat Delafield. The run was good and they skirted a treacherous Tideway with the bowside oarsmen almost in time.

OXFORD: T. J. Sutton (Oundle and St Catherine's), bow; R. A. Crockford (Prince Henry's, High and Corpus Christi); J. R. Crawford (Winchester and Pembroke), N. B. Rankov (Radley and Corpus Christi), *M. M. Moran (British Columbia University and Keble), *A. W. Shealy (Harvard and University), J. W. Wood (Hampton and Pembroke), A. G. Michelmore (Melbourne University and New College), stroke; J. Fail (Bedford Modern and Oriel), cox.

CAMBRIDGE: *M. D. Bathurst (Merchant Taylors' and Pembroke), bow; *S. J. Clegg (Shrewsbury and St Catharine's), W. M. R. Dawkins (Westminster and Trinity), *C. M. Horton (Eton and Downing), *R. C. Ross (King's, Chester and LMBC), A. E. Cooke-Yarborough (Eton and Caius), A. N. de M. Jeffs (John Mason, Abingdon and Fitzwilliam), R. N. E. Davies (Shrewsbury and St Catharine's), stroke; C. Henderson (Radley and Downing), cox.

TODAY'S OUTINGS: Oxford 10 am and 3.15 pm; Cambridge 11.30 am and 3.30 pm, all from Putney.

Rugby Union

Oxford players chosen for Universities side

By Richard Streeton

For the first time Oxford and Cambridge will both be represented in the British Universities team to meet French Universities in their annual Rugby match later this month. This game takes place at Bethune near Lille on March 22. After an absence of several seasons Cambridge had two players included in last year's game when the British XV won 18—17 at Swansea. Oxford had previously never submitted players for inclusion.

The change in Oxbridge policy reflects an awareness, perhaps that student Rugby at all centres, is inter-linked. It has become better organized, and the gap in standards is closing all the time. Hignell at full back and Robbie (scrum half), two of the Cambridge contingent picked, are both international players.

The British team also includes Irwin an Irish B centre, Gareth Davies a Wales B stand-off half, and Ackford, a Devon county lock. There were numerous candidates for the back row and the selectors have settled on Butler, a Cambridge Blue and Welsh No 8, with Wood a Yorkshire county player, and Howard Thomas (London Welsh) as flank forwards.

A. J. Hignell (Cambridge); D. Gardiner (London), A. F. Watkinson (Oxford), A. Irwin (Belfast), P. R. Asquith (London); W. G. Davies (Oxford), C. Robbie (Cambridge); R. J. Brooman (Cambridge), B. Light (Oxford), C. J. Dow (Swansea), P. J. Ackford (Kent), S. Edbrooke (Edinburgh), M. Thomas (Loughborough), E. T. Butler (Cambridge), D. Wood (London).

Cricket

Unhappy morning for Barbados batsmen

Bridgetown, March 14.—The Australians were within reach of victory over Barbados at lunch on the final day of their four-day cricket match here today. Barbados, who trailed by 220 runs on the first innings, had reached 164 for four by lunch, and with Reifer also back in the pavilion ill, their last two recognized batsmen were at the wicket.

The Australians struck early, taking the wicket of the opening batsman Haynes, with the thirteenth ball of the day with no addition to the overnight score of 62 for one. Haynes was hit on the toe by Clark when trying to pick the ball off his feet and was given out leg-before for 40.

Only 10 runs later, King and Murray got into a muddle over a run and Wood had all the time in the world to throw the ball to the wicketkeeper Rixon, who took the balls off with King standing glumly in the middle of the wicket. He had made six.

The next man to go was Skeete, who hit a bright 25 out of a partnership of 33 with Murray before he went to drive Callen outside the off stump and touched a catch to Rixon.

Reifer, who is suffering from headache and stomach trouble, gamely came to the wicket, but he made only four before he was forced to retire. At what was virtually 125 for five, one might have expected Barbados to play cautiously. But this is totally against their nature and Murray and Beckles player their strokes as usual. Murray reached his 50 in 118 minutes including 10 fours and was 53 not out at the interval. Beckles at this point had made 18.

The Australians pounded their way to a lead of 220 yesterday with Simpson scoring his 60th first-class hundred. Simpson's 102, scored in 225 minutes, completed a satisfying Australian warm-up for the second Test match. All the key mbersmen made more than 50 on the way to a total of 511.

SCORES: Barbados, 291 (A. Greenidge 991 and 161 for 2; Australians, 511 (G. Serjeant 114, R. Simpson 102, G. Wood 75, R Darling 62, D. Collrie 50*.
LATER: Barbados 295 for 6 (at tea).

The West Indies tod ay named an unchanged side for the second Test match against Australia here, starting on Friday. Though their fifth fast bowler, Holding, has now declared himself fit, it is no surprise tha the selectors have decided to stay with the team which beat Australia in Trinidad by an innings and 106 runs.—Reuter.

England to play 25 maches on tour of Australia

England's cricketers are scheduled to play 25 matches, including six Tests and three one-day internationals, when they tour Australia next winter. They leave London on October 23, play their first match against South Australia Country on November 1 and finish the tour with the sixth Test at Sydney from February 10 to 15 or 16. The full itinerary is:

NOVEMBER: 1 v South Australia Country; 3, 5, 6 v South Australia, at Adelaide; 8 v Victoria Country; 10, 11, 13, 15 v Victoria, at Melbourne; 18 v New South Wales Country, at Canberra; 17, 18, 19, 20 v New South Wales at Sydney; 22 v Queensland Country; 24, 25, 26, 27 v Queensland at Brisbane.

DECEMBER: 1, 2, 3, 5, 6 first Test match, at Brisbane; 9, 10, 11, 12 v Western Australia, at Perth; 15 v Western Australia Country; 16, 16, 17, 19, 20 second Test match, at Perth; 22, 23, 24 v South Australia, at Adelaide; 26 one-day international, at Melbourne; 29, 30, 31, Jan 2, 3 third Test match, at Melbourne.

JANUARY: 6, 7, 8, 10, 11 fourth Test match at Sydney; 13 one-day international, at Sydney; 14, 15, 16 v Northern New South Wales Country, at Newcastle; 18 v Tasmania, at Launceston; 19, 20, 21 v Tasmania, at Hobart; 24 one-day international, at Melbourne; 27, 28, 29, 31, Feb 1 fifth Test match, at Adelaide.

FEBRUARY: 3 v Gillette Cup winners, at Melbourne; 4, 5, 6 v Geelong and Districts, at Geelong; 10, 11, 13, 14, 15, 16 sixth Test match, at Sydney.

Hadlee praises attitude of England team

Wellington, New Zealand, March 14.—Walter Hadlee, chairman of the New Zealand Cricket Council, today praised the off-field cooperation and attitude of the England cricket team who ended their tour in Auckland last week. "It was a group of splendid young people, cooperative in talking to school groups and giving interviews, and courteous," Mr Hadlee said in an interview. "The management and captain have every reason to be proud."

Mr Hadlee estimated the three-Test tour had made a profit from the second day of the final Test in Auckland. The profit, with costs still to be accurately accessed, would be about £15,000.—Reuter.

Johannesburg, March 14.—Rashid Varachia, president of the South African Cricket Union, said last night that he planned to visit every important cricket-playing nation to lobby them about South Africa's return to international cricket.—Reuter.

Badminton

Hartono's return will test European challenge

By Richard Streeton

Rudy Hartono's return after brief semi-retirement, overshadows everything else at this year's All-England badminton championships which start at Wembley today. The brilliant Indonesian, who won the men's title a record eight times, in nine years between 1968 and 1976, was one of the greatest champions.

The badminton grapevine has it that Hartono, aged 27, has returned at governmental insistence to restore Indonesia's prestige in the sport. Live television satellite time to the Far East has been booked. Nobody doubts that Hartono is among the few champions whose skills could enable him to make a successful comeback.

Common sense suggests that Hartono's reputation would not have been risked unless the Indonesians were confident that he would be able to resist the European challenge led by the Dane, Flemming Delfs, the world champion, and Svend Pri and Thomas Kihlström, of Sweden.

Hartono's recent form, however, remains unknown. As always he has missed the various tournaments leading up to Wembley over the past week, and the birth of a son delayed his arrival in London until Monday. He slipped away with his team colleagues to stay at an Indonesian Embassy house in Dartford, and they have been practising away from the other competitors.

The championships, which are sponsored by John Player, will resolve themselves into the usual struggle between Asian dexterity and European power and strength. Every winner and beaten finalist at last May's inaugural world championships in Malmo is taking part with the exception of Etsuko Toganoo of Japan, who shared the women's doubles title in Sweden and at Wembley last year. Mrs Toganoo is expecting a baby.

Hartono and Pri, wh obeat him in the 1975 final, have been jointly top seeded in the men's singles. The absence of any competitive form for Hartono is only one of several unpredictable factors this year. Delfs, who has been erratic all winter, and Kihlström, who has been training with the Danes, are seeded in the three to four category. Morten Frost Hansen, an unexpected winner of the Danish closed championships and Liem Swi King of Indonesia who at last found consistency and won the Danish open title on Sunday, are the dangerous floaters in the five to eight seedings.

Hartono's first match is against David Eddy (Staffordshire) which epitomised how the draw went for England's entries. Derek Talbot (Northumberland) meets Frost Hansen in the same quarter and Ray Stevens (Essex) plays Iie Sumirat (Indonesia). An ankle injury yesterday forced the promising Yorkshire player Philip Kidger to withdraw and Peter Bulfivant (Lancashire) has replaced him.

The women's singles for once looks a little safer to forecast. Lene Köppen, Denmark's world champion, and Gillian Gilks are seeded to meet in the final. Miss Köpeen, a Copenhagen dentist, is a clear favourite though she will have to be at her best to get past Saori Kondo (Japan) in the semi-final round. The improvement in Japanese standards has been a feature of recent Asian tournaments.

Mrs Gilks has her own brand of incentives to do well but her game has always needed hard work and she has not been tested regularly at international level this winter. Neither has the draw worked out too kindly for her. She starts against Mrs L. Bostofte of Denmark, who has troubled her in the past, and then meets a succession of Asian opponents, culminating in a semi-final round match with Hiroe Yuki of Japan. Miss Yuki beat Mrs Gilks at the same stage last year and went on to win the title.

England schoolboys for Brussels

The following has been selected to represent the England Schoolboys (under 18) squad to play in an international quadrangular tournament with Belgium, The Netherlands and West Germany in Brussels on March 25, 26 and 27: ENGLAND (from): S. J. Ross (Kingston GS), M. Tanswell (Bournemouth GS), C. Picken (Millfield), T. J. Davies (Bishop's Stortford), D. S. Garden (Kingston GS), H. R. Moore (Stafford College of FE), D. N. Coombs (Crown Woods), S. R. Kerly (Chatham House), J. Lee (Sheldon Heath), R. A. Scott (Kingston GS), I. D. Mackenzie (Calday Grange), K. R. Hill (Crewe CGS), N. A. Berry (Langley Park), S. Batchelor (Millfield).

Miss Brazendale out

Cheryl Brazendale, Britain's free-style sprint champion from Blackpool has been forced to withdraw from the Yorkshire Bank party competing in the swimming international in Bremen, West Germany, this weekend because of glandular influenza.

Tennis

BOSTON: Women's tournament: First round: S. V. Wade (GB) beat J. Anthony, 7—6, 6—4; R. Casals beat D. Fromholtz (Australia), 6—1, 6—0; M. Kruger (SA) beat M. Tyler (GB), 6—0, 6—1; V. Ruzici (Romania) beat M. Guerrant, 7—6, 6—3; R. Tomanova (Czechoslovakia) beat H. Tallot (Sweden), 6—3, 6—2.

Latest European snow reports

	Depth (cm) L	U	Piste	Conditions Off Piste	Runs to resort	Weather (5 pm)	°C
Andermatt	60	270	Good	Crust	Fair	Fohn	5
Strong wind spoiling new snow							
Avoriaz	130	190	Good	Varied	Good	Snow	0
Upper slopes windswept, some ice							
Grindelwald	10	105	Good	Fair	Poor	Fair	5
Powder on north facing slopes							
Isola 2,000	180	250	Fair	Crust	Good	Cloud	2
Hard pistes, icy patches							
La Plagne	180	290	Good	Powder	Good	Snow	2
New snow on hard base							
Mürren	80	170	Good	Powder	Fair	Cloud	2
Good skiing everywhere							
Niederau	20	40	Good	Varied	Poor	Fair	5
Good skiing on upper slopes							
St Anton	25	370	Good	Spring	Fair	Fair	6
Excellent skiing above 2,000 metres							
St Moritz	75	120	Good	Varied	Good	Cloud	-1
New snow on varied base							

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper slopes. The following reports have been received from other sources:

	Depth (cm) L	U	Piste	State Weather	°C
GERMANY					
Berchtesgaden	—	35	Poor	—	-2
Garmisch	10	50	Fair	Cloud	0
Hindelang	25	50	Spring	—	-2
Kleinwalsertal	30	110	Spring	—	0
Mittenwald	0	25	Poor	—	1
Oberammergau	15	30	Poor	—	1
Oberstaufen	30	80	Fair	—	-3
SWITZERLAND					
Arosa	110	140	Good	Cloud	-4

	Depth (cm) L	U	Piste	State Weather	°C
Braunwald	50	140	Spring	Cloud	-2
Champéry	50	150	Spring	Sun	-1
Saanenmöser	10	60	Spring	Cloud	0
Klosters	30	60	Fair	Cloud	-2
Lenzerheide	30	180	Good	Sun	-1
Leysin	10	80	Spring	Cloud	0
Pontresina	60	150	Good	Cloud	-1
Saas-Fee	35	250	Spring	Cloud	-2
Samnaun	10	70	Good	Sun	-1
Villars	30	100	Spring	Cloud	-1
Wildhaus	50	100	Spring	Sun	-1

Boxing

Simon may box on same bill as Palomino

Los Angeles, March 14.—Mircea Simon, of Romania, the exiled Montreal Olympic heavyweight silver medal winner, should make his first professional boxing appearance at Las Vegas on Saturday.

Simon, who asked for asylum in January when he walked out is expected to box on the same bill as the World Boxing Council welterweight champion, Carlos Palomino, of Mexico, who defends his title against Mimoun Mohctar, of Morocco. His opponent has yet to be named.

The Romanian, aged 24, was beaten by Teofilo Stevenson, of Cuba, in the Olympic final when the referee stopped the bout in the third round. He is managed by Jack McCoy, who also manages Palomino.—Afence France-Presse.

Norton claims Spinks is being exploited

Atlanta, Georgia, March 14.—Ken Norton says the new heavyweight boxing champion, Leon Spinks, is confused and being used by the people around him. "I think he is being used, exploited. He's around devious people", Norton said in a television interview last night. "He's going to end up with no money. Leon is a nice individual. I've met his mother and she's a God-fearing woman. I hope he has somebody watching his money. If not, he's in trouble."

Yachting

China Sea race attracts 49 starters

Hongkong, March 14.—The ninth China Sea race is scheduled to begin Saturday when 49 yachts from Asia and the United States set sail across the South China Sea for the Philippines. Yachts ranging in size from 30 to 79ft will navigate the 600-mile course to Manila in pursuit of the first prize trophy.

There are 29 Hongkong-registered yachts entered in the biannual race as well as five from United States, four from Singapore, two each from Manila and Australia and one from Japan. Eight others are entered in the special Shellback race. These boats are cruisers as opposed to those designed specifically for racing.

Crews in the Shellback race will set sail on Friday over the same course that will be covered by the other yachts on Saturday. A separate prize is awarded to the winner of the Shellback race. The boats race against the clock and their finishing times are adjusted according to their ratings which are derived from a formula involving the individual measurements of the yachts.

In hopes of having more favourable weather, this year's China Sea race is being held a month earlier than in previous years. The race, which is held every two years, is sponsored by the Royal Hongkong Yacht Club and the Manila Yacht Club.—UPI.

Ice hockey

LAS PALMAS, Canary Islands: World championships (Group C): Netherlands 19, Spain 0; Denmark 7, France 6; Bulgaria 3, Austria 3.

Hockey

England juniors for game at Motspur Park

By Sydney Friskin

The Hockey Association will be represenned by a team chosen from the England under-21 party for their annual match against London University today at Motspur Park, starting at 2.45 pm. This will be one of the England team's exercises in preparation for the junior European championship to be held in Ireland during the autumn. England, however have to play a qualifying match against Switzerland at the end of July.

HA XI: R. N. Lye (Kidderminster), J. L. Duthie (Southgate), S. W. Graves (Reading), D. R. Glover (Leicester University), D. H. T. Craig (Leicheworth), J. A. Lee (Hampton), N. M. Boddington (Chelmsford), M. A. Dauban (Policans), C. S. Hayward (Broxbourne), D. J. Godwin (Reading), K. E. Partington (Slough).

The England senior party of 16 players and three officials leave for Buenos Aires tomorrow evening to take part in the World Cup tournament, starting on Saturday. The uncertainty over Khehar, who fractured his jaw in the indoor finals at Crystal Palace, has been dispelled and he will leave with the party.

Rugby Union

Harlequins stay tuned for Easter and Cup battles

Harlequins, counting the cost of John Player Cup success and preparing for their season's tough finale, make several changes for Saturday's visit to Coventry who have also reached the semi-final round. Bushell, a full back, and Lambert, a winger, injured in the victory over Liverpool, are replaced by Booth and Simpson as the only enforced changes, the others being made to ensure the first team pool stays tuned up for the Easter and Cup battles to come.

The half backs, McAuley and Rawle, stand down for Gilbert and Dyson while in the pack Barry is back as hooker and Douglas takes over on the flank from Edmann.

Jackson, fit again after injury, partners Whiting in the second row, where Harlequins' strength has been particularly marked during their current Cup run. Rosslyn Park, with a Friday evening Merit Table game against London Welsh at Roehampton, keep the team which completed a double over Bedford. This means they will still be without their England men Scott, Mordell and Kent, all on Twickenham duty. Their only doubt is Starling, a flank forward who is recovering from a slight knock. Wasps have a busy and important weekend at Sudbury. They meet Saracens on Sunday in the final of the Middlesex Cup, which represents for both teams a last chance to qualify for next year's knockout competition.

Wasps, who also have a Saturday morning fixture with US Portsmouth, hold back their key half backs Ball and Conner and Bonner, a lock, for the second game. London Irish, another team with a two-match weekend programme, spread their resources for a St Patrick's Day meeting with Old Belvedere, from Dublin, on Friday afternoon, and another home game with Nuneaton on Sunday.

Richmond's front row for Saturday's home game with Moseley is strengthened by the return, after injury, of Dickinson and Vinter. Pearson also comes back on the flank. Moseley announce their team tomorrow after a game today against a local Old Boys team. Hester, the Richmond prop, is likely to be out for the rest of the season after suffering a cracked vertebrae in his neck.

The Surrey hooker, Ian Smith, has left Rosslyn Park after seven seasons to join Harlequins. Smith, a teacher, who was formerly with Bath, has been the regular understudy to and Rosslyn Park captain Phil Keith-Roach.

Park are without their forwards Scott, Mordell and the centre Kent for their London Merit Table match against London Welsh at Roehampton on Friday evening.

Ripley switches to No 8, Starling takes over at wing forward and Treseder comes in at centre.

Monsieur Chevrier, a French referee appointed by the RFU, will officiate at the match.

Headon have been invited to compete in the Rosslyn Park floodlit sevens on April 12 in place of last year's finalists London Welsh who are unavailable. Esher and Loughborough are the two guest sides.

Norton claims Spinks is being exploited

Atlanta, Georgia, March 14.—Ken Norton says the new heavyweight boxing champion, Leon Spinks, is confused and being used by the people around him. "I think he is being used, exploited. He's around devious people", Norton said in a television interview last night. "He's going to end up with no money. Leon is a nice individual. I've met his mother and she's a God-fearing woman. I hope he has somebody watching his money. If not, he's in trouble."

Ice hockey

LAS PALMAS, Canary Islands: World championships (Group C): Netherlands 19, Spain 0; Denmark 7, France 6; Bulgaria 3, Austria 3.

SPORT

Racing

Mixture as before, so Night Nurse should repeat the treatment

By Michael Phillips
Racing Correspondent

This year's Champion Hurdle *(3.40) is being sponsored by the* Waterford Glass Company for the first time at Cheltenham today. But with the first seven to finish last year in the field once again the mixture *is* much the same as before and I think that we will see *Night* Nurse, the champion for the past two seasons win it again and join the elite band of Hatton's Grace, Sir Ken and Persian War, who are the only horses to have carried off the title three times since the war.

Given the choice of riding Night Nurse or Sea Pigeon John O'Neill, who will now miss the rest of the meeting because of concussion, surprised not a few when he plumped for Sea Pigeon, who finished only fourth behind his stable companion in the race 12 months ago. On this occasion, though, I am inclined to doubt whether O'Neill's decision is really indicative of the two horses' chances. He knows Sea Pigeon the better and furthermore he is immensely *loyal* to that horse's owner, Pat *Muldoon, for whom* he has ridden so often.

So, although expecting to see Sea Pigeon run extremely well this afternoon, I am still happy to put my trust in Night Nurse, who is always in his element at this time *of the year. The course at Cheltenham* is among the most demanding in the country and Night Nurse stays every yard without flinching. It was thought that he was not right when he was beaten here in Decemebr by Birds Nest and Dramatist and since then he has proved that that must have been the case by beating Birds Nest at Doncaster.

My information is that Night Nurse *is* in *fine* fettle and that he has been pulling his new partner, Colin Tinkler's, arms out at home, such is his zest at present. That is a good sign and I am hoping to see Night Nurse outstay and outjump his rivals this afternoon.

When we were discussing the race at a lunch recently, Night Nurse's owner, Reg Spencer, said that although he also expected to see Sea Pigeon run the race of his life he thought that the Irish challenger, Monksfield, would be hard to beat again remembering the tenacity that he showed in the race 12 months ago and again at Liverpool. Monksfield seems to be just coming to himself again after *a spell in the doldrums.*

For the past two years I have had the temerity to suggest that Night Nurse would be beaten by Birds Nest and on each occasion Bob Turnell's *handsome* chestnut has been put in his place by his *northern rival. This time I* have switched my allegiance. When the race is on in earnest Birds Nest's tendency to hang is something that undermines confidence.

However, Birds Nest will be *wearing* blinkers for the first time in a race today and both Bob and Andrew Turnell are still hopeful that they will do the trick. Whatever happens they regard Birds Nest as a better horse than his stable companion, Beacon Light.

I do not fancy Dramatist. He has had his chance and has failed to grasp it more often than not. Decent Fellow Koiro Scott, Kybo, Levaramoss, Meladon and Prominent King are the six newcomers to this year's championship. Levaramoss is full of ability, but he *is* a moody customer, who is quite likely to whip around at the start and take no part in the race.

Decent Fellow won the Irish Sweeps Hurdle towards the end of December, but his form of late his been abysmal and it may be best to ignore him. Josh Gifford *is expecting Kybo to run really* well, but he still appears to have a lot to find in this company and on this occasion I am expecting to see Night Nurse, Sea Pigeon, Monksfield and Prominent King fight out the finish. Prominent *King stays well and recently he* won the Erin Foods Hurdle at Leopardstown.

No matter how their challengers get on in the Champion Hurdle *the Irish still look poised to* have a good day. Golden Cygnet (2.30), *Straight Row (3.5), Chinrullah* (4.15) and Underway (4.50) are four who are guaranteed to have a whole host of *supporters.* The Irish contingent wll not hear of Golden Cygnet being beaten in the Waterford Crystal Supreme Novice Hurdle.

STATE OF GOING (official): Cheltenham: Good to soft. Teesside Park steeplechase course, good, huddles course, good to soft. Tomorrow: Hexham: Good to soft.



Uphill struggle : Hilly Way (left) and Menehall begin the arduous climb from last fence to winning post.

Easterby picks Barry and Berry

By Michael Seely

Ron Barry will replace the *injured Colin Tinkler on Night* Nurse at Cheltenham this afternoon. The 35-year-old Irishman, twice champion jockey in the early 1970s, captured the Gold Cup in 1973 on The Dikler, but has yet to partner the winner o fa Champion hurdle. "I'm thrilled to be on Night Nurse", Barry said. "It's bad luck on Colin, but I missed several good rides myself last year after a fall on the first day."

It was a chaotic afternoon for Night Nurse's trainer, Peter Easterby. Earlier *in* the day he had also found himself without a jockey for Sea Pigeon as John O'Neill concussed himself when Grangewood Girl came to grief behind Hilly Way in the National *Hunt* Two Mile Champion Steeplechase. Under an automatic rule O'Neill, who was also concussed when Bountiful Charles fell at Kelso a week ago, now has to rest for seven days. His fellow Irishman, Frank Berry, who won the 1972 Gold Cup on Glencaraig Lady, will deputize for O'Neill on Sea Pigeon.

Neither Barry nor Berry have ever sat on their respective mounts before, but Berry will have a spin on Sea Pigeon this morning. This talented gelding is a horse who has to be held for a late run and takes some knowing. But the handling of Night Nurse should present no problems to Barry. The dual champion hurdler is much the same type of ride as Easby Abbey on whom Barry finished runner-up to Comedy of Errors in the 1973 running of this race.

As expected, the Irish swept down like wolves on the English fold yesterday. *In all,* they won three races, and must be well on target towards surpassing their best total of eight victories at the Festival. Their banker of the meeting, Mr Kildare, showed an electrifying turn of foot to sweep past his rivals at the last flight of the Sun Alliance Hurdle. Mr Kildare, who had finished second to Prominent King in the Erin Foods Champion Hurdle at Leppardstown was the first ever winning at this meeting for both his trainer, Liam Browne, and his jockey, the 20-year-old Tommy Carmody.

Mr Kildare, a £30,000 purchase for his owner, Owen Carty, looks every inch a future champion. The five-year-old is a nervous traveller and lost a hundredweight when travelling over to run in the Jockey Club Cup at Newmarket last autumn. But yesterday he had his inseparable travelling companion, a 12-hand high pony called Billy Boy, in the unsaddling enclosure with him after the race. Both Mr Kildare and Billy Boy will be back in England on April 1 when their objective will be the Templegate Hurdle at Liverpool on Grand National Day.

Carmody rode a confident race on Mr Kildare. Just over half an hour later, he showed equally calm judgment when producing Hilly Way to collar Menehall in the dying seconds of the Two Mile Champion Steeplechase. Hilly Way is also bound for Aintree where his target is the Sunratings Steeplechase.

The third Irish victory was that of Gay Tie in the four mile National Hunt *Steeplechase.* Gay Tie's win was not the expected one for the raiders. Jack of Trumps *started* favourite at 11-8 on to win this race for Eddy O'Grady and that interpid punter f rom Limerick, J. P. McManus, who is reported to have lost £200,000 at last year's meeting.

The other Irish gamble to go astray was that on Ballyross in the Sun Alliance steeplechase.

Golf

Leaders with much in common show splendid combination

By Peter Ryde
Golf Correspondent

Rather more pairs broke 80 in the first round of the Avia women's foresomes tournament yesterday at the Berkshire club than seemed likely at breakfast time. At that hour after a wild wet night I would not have put the probable number at more than two or three. In fact 10 pairs managed it over the Blue course and the best of them, Ann Sander and Linda Bayman scored 76 in *spite of three putts* on the last two greens.

For much of the day while the best players were out, they had nothing worse to contend with than waterlogged fairways, on which lies were preferred, and a boisterous wind. Those playing at either end of the day had the worst of it. Mrs Bayman has won here three times, and her partner was in the lead with Ann Irvin in 1975 when snow brought the tournament to and end.

As a pair they are not exactly over-endowed with placidity, but it seemed to me they combined splendidly. They have a good deal in common—family to look after, membership of Sunningdale, outstanding talen with the peaks of golfing ambition lying behind them. A slow start, and when at last Mrs Sander got the ball really well into the air it finished plugged in the lip of a bunker at the sixth. With Mrs Bayman ballooning her drive at the eighth they were *heading for 40 to the turn,* but they saved their par there, Mrs Bayman playing a deft little pitch, and warmed to their task thereafter.

Mrs Sander, still showing signs of that rhythm that took *her* to three American titles, was *hitting* greens wih wood and her partner holed long putts at the 14th and 15th. I have spent whole days at the Avia without seeing a putt of any lengh holed, but yesterday the rain had taken the sting out *of the greens. Even so, difficulties* remained, for in order to prevent flooding the holes were mostly cut on high spots and with the ball skidding over some surfaces, judgment of strength was not easy. In this way these two cut their lead to only one stroke at the last two holes. They were one of few couples who scored better coming in than going out.

The holders, Tegwen Perkins and Mary McKenna, were back to level par when they got up in two downwind at the 11th and holed for an eagle, but they got four strokes to par between there and the end. Mary Everard, partnered by Vivien Saunders handicapped at plus one as a professional, dropped five strokes in the last *four holes, Miss Everard losing* a ball in the trees off the pulpit 15th tee.

The British champion, Angela Uzielli and Sandra Roy, were well down the list, but [illegible] played hardly at all this [illegible] conditions yesterday were [illegible] ful to those still seeking [illegible] or a rhythm. Dinah [illegible] swing, on the other hand [illegible] as though she was already [illegible] practice as she found [illegible] of the 12th green and [illegible] right behind the flag at [illegible] 13th; but it was a blow [illegible] hopes that after reaching [illegible] in 37 she and Beverly [illegible] took four to get down [illegible] far short of the 11th [illegible]

First round

76: Mrs S. P. Sander [illegible] Bayman (Sunningdale).
77: Mrs D. Henson (W[illegible]) and Mrs B. Lewis [illegible] Hundred); Mrs S. Barb[illegible] A. Bonallack (Thorpe [illegible]) Chapman (Willesley Park [illegible]) M. Burton (Camberley).
78: Mrs L. Briggs (Royal [illegible]) and Miss H. Latham (C[illegible]) C. Barker (Hartlepool) [illegible] Marvin (Easingwold); Mrs [illegible] (Olton) and Mrs A. [illegible] Desert); Miss T. Perkins [illegible] Castle) and Miss M. [illegible] (Donabate).
79: Miss S. Bamford (W[illegible]) Miss J. Miles (Knight[illegible]) Miss A. Middleton (O[illegible]) Mrs P. Large (Fulham).
80: Mrs E. Garcia (O[illegible]) C. Maestre (Spain); [illegible] Everard (Hallamshire) [illegible] Saunders (Tyrrells Wood [illegible]) Hope (Gullane) and Mi[illegible] (Aberdour).
81: Miss J. Smith (Ca[illegible]) Miss B. Huke (Cotswold [illegible]) C. Caldwell (Canterbury [illegible]) S. Hedges (Wrotham H[illegible]).
82: Mrs H. Bevan-Williams [illegible] and Mrs L. Davies (H[illegible]) Mrs C. Comboy and Mi[illegible] (Delamere Forest); Miss [illegible] and Miss M. Schumann [illegible]
RYE: Universities [illegible]



Mary McKenna (left) and Tegwen Perkins, the holders, who had an eagle at the [illegible] in the Avia foursomes yesterday

Cheltenham programme

[Television (BBC1): 3.5 and 3.40 races; (BBC2): 2.30, 3.5, 3.40 and 4.15 races]

2.30 WATERFORD CRYSTAL SUPREME HURDLE (Novices: £9,342 : 2m 200yd)

2 020u33 Baroncroft (Mrs S. Crowe), A. Ingham, 6-11-8 ...... J. King
3 103104 Crowning Issue (D) (Lady S. Keswick), D. Morley, 5-11-8 B. R. Davies
6 132211 Double Bluff (C-D) (Mrs P. Brown), F. Winter, 5-11-8 J. Francome
7 0-13330 Flameproof (H. Avill), H. Nicholson, 5-11-8 ...... K. Whyte
8 1111 Golden Cygnet (R. Rooney), E. O'Grady, 6-11-8 Mr N. Madden
10 02103p Hunter's Joy (Essam Khasoggi), P. Bailey, 6-11-8 I. Watkinson
11 211111 Leirum (Mrs E. Wilson), H. Lusk, 7-11-8 ...... F. Berry
12 30 Lord Gulliver (P. Callander), Mrs J. Pitman, 5-11-8 .. B. Smart
14 111110 Netherton (Smallwell Stud Co Ltd), M. H. Easterby, 5-11-8 —
15 131401 Newgate (Mrs A. Scott), A. Scott, 5-11-8 ...... R. Lamb
17 04 Piccadilly Line (T. Hammond), F. Rimell, 6-11-8 .. C. Tinkler
18 1 Prousto (M. Mouskos), A. Jarvis, 5-11-8 ...... S. J. O'Neill
19 004300 River Belle (H. Ford), Ford, 5-11-8 ...... P. Kelly
20 40-0121 Sweet September (Mrs B. Meehan), R. Turnell, 6-11-8 A. Turnell
21 040p0 Waterside (Mrs A. Little), Mrs E. Kennard, 5-11-8 P. Richards
22 01210 Western Rose (L. Urquhart), F. Rimell, 6-11-8 .... J. Burke
23 1214 Bootlaces (Brook Hire Ltd), D. Barons, 4-10-9 .... P. Leach
24 012112 Honegger (Mrs E. Broadbent), A. Dickinson, 4-10-9 M. Dickinson

7-4 Golden Cygnet, 4-1 Leirum, 6-1 Newgate, Netherton, 10-1 Bootlaces, 12-1 Western Rose, Honegger, 14-1 Double Bluff, 50-1 others.

3.5 ARKLE TROPHY STEEPLECHASE (£9,845 : 2m)

201 222111 Alverton (Snailwell Stud Co Ltd), M. H. Easterby, 8-11-8 —
202 1bp331 Another Dolly (C) (I. Urquhart), F. Rimell, 8-11-8 J. Burke
204 34143 Forty Lines (Dr D. Chesney), Chesney, 9-11-8 .. Dr D. Chesney
205 0112f1 Funny Baby (D) (Lt-Col R. Martin), G. Fairbairn, 7-11-8 M. Dickinson
206 3-114u1 Gathering Storm (D) (D. Bunn), J. Gifford, 7-11-8 R. Champion
208 f0u023 Limetree Bay (T. Gavigan), P. Osborne, 6-11-8 .. Mr T. Walsh
209 011433 Mac's Chariot (Mrs A. Jordan), M. O'Toole, 7-11-8 D. Hughes
210 122141 Our Baloo (P. Hinchcliff), S. Norton, 7-11-8 .... J. Harty
211 10-4442 Some Story (Mrs B. Meehan), R. Turnell, 6-11-8 .. S. C. Knight
212 011111 Space Project (D) (R. Brown), Brown, 8-11-8 .... R. Hyett
213 f11111 Straight Row (D) (Mrs D. Anderson), J. Dresper, 8-11-8 T. Carberry
216 20-0111 Tsuru (D) (Mrs B. Cobden), J. Cobden, 7-11-8 .. R. R. Evans

13-8 Straight Row, 5-1 Alverton, 5-1 Mac's Chariot, 7-1 Another Dolly, 10-1 Space Project, 12-1 Funny Baby, Gathering Storm, 20-1 others.

FORM: Alverton (11st 8lb) win 20l, 15l from Sweet Joe (11-13) and Jen Slewer (11-4), Newbury, March 4, 2½m, Yielding, 8 ran. Another Dolly (11-11) won sht hd, sht hd from Fisherman's Cot (11-4) and Forty Lines (11-8), Hereford, March 4, 2½m, Yielding, 16 ran. Funny Baby (11-9) won 1½l, 4l from Wily Talke (9-13) and Wylam Boy (10-13), Catterick, March 8, 2m, Good, 9 ran. Gathering Storm (11-8) won 5l, 2l from The Spud Centre (10-2) and Ambremont (10-9), Windsor, March 6, 2m 40yds, Yielding, 14 ran. Mac's Chariot (11-2) beaten hd, 10l by Vaguely Attractive (10-6) and Rathgorman (9-12), Naas, March 4, 2m 40yds, Yielding, 11 ran. Our Baloo (11-4) won 1½l, 15l from Giolla Deachar (11-11) and Brendan's Slave (11-11), Gowran Park, Jan 19, 2½m, Heavy, 10 ran. Space Project (12-7) won 4l, 1l from Prince of Normandy (10-10) and Jacko (10-5), Ludlow, March 3, 2m, Soft, 8 ran. Straight Row (10-13) won 3l, 12l from Mighty's Honour (10-13) and Buddy Burke (10-5), Thurles, February 23, 2½m, Heavy, 6 ran. Tsuru (11-9) won hd, 10l from Blue Maid (11-4) and Gay Heath (11-2), Devon, January 2, 2m 40yds, Good, 14 ran.

3.40 CHAMPION HURDLE (£21,332 : 2m 200yd)

301 101120 Beacon Light (C-D) (H. Joel), R. Turnell, 7-12-0 .. J. King
302 02-3112 Birds Nest (C-D) (I. Scott), R. Turnell, 8-12-0 .. A. Turnell
303 131300 Decent Fellow (Brig-Gen W. Gilbride), G. Balding, 5-12-0 R. Linley
304 2-32122 Dramatist (L. Thwaites), F. Walwyn, 7-12-0 ...... W. Smith
305 1f-00 Koiro Scott (M. Buckley), P. Bailey, 8-12-0 .. I. Watkinson
306 1-41121 Kybo (I. Kerman), J. Gifford, 5-12-0 ...... R. Champion
307 120100 Levaramoss (C-D) (S. Crowe), M. Bolton, 5-12-0 .. R. Rowell
308 0010p4 Master Monday (P. Quirke), L. Quirke, 8-12-0 Mr N. Madden
309 221100 Meladon (C-D) (Mrs N. Flynn), A. Maxwell, 5-12-0 T. Carberry
310 14-0303 Monksfield (Dr M. Mangan), D. McDonogh, 6-12-0 T. Kinane
311 1-223f1 Night Nurse (C-D) (R. Spencer), M. H. Easterby, 7-12-0 R. Barry
312 004-221 Prominent King (Mrs M. O'Keeffe), K. Prendergast, 6-12-0 R. Coonan
313 1411-f1 Sea Pigeon (C-D) (P. Muldoon), M. H. Easterby, 8-12-0 F. Berry

9-4 Night Nurse, 7-2 Sea Pigeon, 5-1 Bird's Nest, 8-1 Monksfield, 16-1 Prominent King, Beacon Light, 18-1 Dramatist, 20-1 Decent Fellow, Master Monday, 25-1 Kybo, 33-1 others.

FORM: Beacon Light, see Prominent King and Sea Pigeon. Birds Nest, see Night Nurse. Previously (11st 6lb) won ¾l, 8l from Dramatist (11-2) and *Night Nurse* (11-10), with *Levaramoss* (10-13) 6th, 32l back, Cheltenham, December 10, 2m 200yds, Soft, 10 ran. Decent Fellow, see Kybo, Prominent King and Night Nurse. Dramatist, see Birds Nest. Best form when (11-4) won 5l, 4l from John Cherry (11-4) and Master Spruce (10-6), Ascot, November 18, 2½m, Good, 5 ran. Kybo (11-12) won 3l, 6l from Mynfadiak (11-4) and Shelahan (11-12), with Decent Fellow (11-12) 6th, just over 14l back, Fontwell, February 27, 2m 1f, Heavy, 11 ran. Levaramoss, see Birds Nest. Master Monday, see Prominent King and Meladon. Earlier (12-7) won ½l, 4l from Anaglog's Daughter (10-7) and Dark Concern (9-8), Powerstown Park, December 8, 2½m, Heavy, 9 ran. Meladon, see Prominent King. Earlier (11-1) won 2½l, ½l from Double Default (10-8) and Seventh Son (9-7), Fairyhouse, December 3, 2m, Yielding, 16 ran. Monksfield, see Prominent King. Night Nurse, see Birds Nest. (11-12) won head, 25l from Birds Nest (11-12) and Decent Fellow (11-12), Doncaster, January 28, 2m 150yds, Soft, 5 ran. Prominent King (11-4) won 2½l, 1l from Mr Kildare (11-1) and Monksfield (11-8), with Master Monday (12-0) 4th, sht hd back, Meladon (11-11) 5th, further 2l back, Beacon Light (11-8) 7th and Decent Fellow (11-11) in rear, Leopardstown, February 18, 2m, Yielding, 16 ran. Sea Pigeon (11-12) won 1l, 15l from Beacon Light (12-2) and Nougat (11-3), Sandown, February 4, 2m, Heavy, 5 ran.

4.15 WATERFORD CRYSTAL STAYERS' HURDLE (£9,49[illegible] : 3m)

401 042402 Albury Lad (D) (W. Whitbread), S. Mellor, 8-11-12 P. Blacker
403 202120 Another Captain (D) (A. Scott), Scott, 6-11-12 —
404 141101 Banswara (Mrs H. De Bromhead), H. De Bromhead, 6-11-12 Mr P. Coveney 7
405 0112f0 Chinrullah (D) (Mrs R. Eastwood), M. O'Toole, 6-11-12 D. Hughes 7
406 10-24f0 Comedy of Errors (C) (E. Wheatley), F. Rimell, 11-11-12 J. Burke
407 04312f Drumgora (D. Monahan), M. Cunningham, 6-11-12 T. McGiven
408 021212 Flame Gun (Mrs M. Kenny), E. O'Grady, 6-11-12 Mr N. Madden
409 1302-21 John Cherry (M. Ritzenberg), Thomson Jones, 7-11-12 S. Smith-Eccles
411 021102 Lacson (C-D) (R. Hawker), Hawker, 6-11-12 .... R. Linley
413 3-23002 Peterhof (C) (H. Gould), F. Walwyn, 6-11-12 .... W. Smith
413 12-1124 Pueblo (D) Mrs I. Dewhurst), F. Winter, 6-11-12 J. Francome
414 1-03f10 Romany Count (P. McCaughey), A. Moore, 6-11-12 E. McDonald
415 01p-00 True Lad (Mrs E. Swainson), W. Swainson, 8-11-12 D. Cartwright
417 1-33000 Gambling Prince (J. P. Jones), Jones, 5-11-10 .. H. J. Evans

15-8 Drumgora, 3-1 John Cherry, 9-2 Chinrullah, 8-1 Comedy of Errors, 10-1 Banswara, 12-1 Peterhof, Lacson, 20-1 others.

4.50 FOXHUNTER CHAMPION STEEPLECHASE (£3,204 : 3¼m)

501 211-3 Agilitee (Mrs M. Wallwin), Wallwin, 8-12-0 .. Mrs M. Wallwin
502 p4400-p Barouche (R. Waley-Cohen), G. Peter-Hoblyn, 9-12-0 Mr R. Waley-Cohen
503 10112-2 Byzantium (C. Collins), W. A. Stephenson, 8-12-0 Mr J. Newton
504 3041-03 Devil's Walk (D) (M. Bishop), Bishop, 10-12-0 Mr T. Rooney
505 34130-0 Devon Spirit (Mrs D. Pook), Pook, 13-12-0 .... Mr D. Scott
506 10f02- Dusky May (D) (A. Wates), Wates, 10-12-0 .. Mr A. Wates
508 p412- Happy Warrior (N. Henderson), F. Winter, 11-12-0 Mr N. Henderson
509 1f112-1 High Prospect (C. Paxton), J. Edwards, 8-12-0 Mr C. Saunders
510 21301-1 Hinterland (M. Henriques), Henriques, 12-12-0 Mr A. Wilson
512 3330-21 King Bee (W. Reed), Reed, 8-12-0 ...... Mr W. Brown
513 40-40 Mickley Seabright (C) (P. Brookshaw), Brookshaw, 10-12-0 Mr P. Brookshaw
514 1-21 Mountolive (R. Shepherd), Shepherd, 8-12-0 .. Mr R. Shepherd
515 01-3u Mr Batnac (D) (A. Wates), Wates, 8-12-0 .... Mr T. Sharp
516 11-2411 Timmie's Battle (D) (G. Deverell), W. A. Stephenson, 7-12-0 Mr P. Greenall
517 1p4142- Toscason (Mrs V. Bishop), V. Bishop, 10-12-0 Mr T. Holland-Martin
518 411f11- Underway (P. Hogan), Hogan, 8-12-0 ...... Mr J. Fowler
519 f0- Weymouth Road (Mrs J. Gledson), Gledson, 8-12-0 Mr J. Thompson

4-1 Underway, 6-1 Timmie's Battle, 7-1 Happy Warrior, 8-1 Mountolive, Devil's Walk, 10-1 Hinterland, Byzantium, Agilitee, 12-1 King Bee, High Prospect, 16-1 Mickley Seabright, 20-1 others.

5.25 MILDMAY OF FLETE STEEPLECHASE (Handicap : £4,318 : 2½m)

601 11-0200 Cancello (D) (Maj W. Burdon), N. Crump, 9-12-0 C. Hawkins
603 132130 *Ireland's Owen (D) (Mrs R. Horrocks), J. Edwards, 9-11-11* P. Blacker
604 302120 Jock Scoble (Anne Duchess of Westminster), J. Dreaper, 9-11-3 T. Carberry
605 1131f-0 London Express (D) (W. McFarlane), C. Bell, 10-11-3 R. Lamb
606 0fp413 *Graigue House (C-D) (Admin of late P. Blackburn), Miss P. Morris, 10-11-2 —
607 122110 Colonel Mustard (D) (Mrs M. Wiggin), T. Forster, 10-11-1 G. Thorner
608 0-40104 Brown Admiral (D) (H. Zeisel), F. Rimell, 9-11-0 .. J. Burke
609 11f023 King or Country (Brook Hire Ltd), D. Barons, 7-10-9 P. Leach
610 322122 Fjord (Maj J. Urquhart), C. Bewicke, 8-10-8 Maj R. Faulkner 3
615 0-42321 Lean Forward (Sir J. Thomson), R. Armytage, 12-10-5 H. J. Evans
617 114210 Prebibas (G. Roe), D. Nicholson, 6-10-3 ...... R. Mangan
618 321203 Joint Venture (C-D) (W. Strange), J. Old, 9-10-3 R. R. Evans
620 001013 Mrs Stephens (Mrs M. Potter), H. Payne, 8-10-0 .. R. Hyett
621 121310 Arctic Challenge (K. Craggs), G. Fairbairn, 8-10-0 Mr P. Craggs 3
622 20-012b Mr Straight (Miss J. Miller), W. Fisher, 10-10-0 .. R. Atkins
623 1f322u Lyon del Mar (Gp-Capt H. Tudor), D. Nicholson, 9-10-0 A. Webb 5
625 p-040p4 Shanes Castle (C-D) (Mrs J. Duffy), J. Duffy, 11-10-0 C. Brown 3

6-1 Jock Scoble, 13-2 London Express, 7-1 Fjord, 8-1 King or Country, Ireland's Owen, Colonel Mustard, 10-1 Lean Forward, Prebibas, 12-1 Joint Venture, Arctic Challenge, Cancello, 25-1 others.
* Doubtful runner

Cheltenham selections

By Our Racing Correspondent
2.30 Golden Cygnet. 3.5 Straight Row. 3.40 NIGHT NURSE is specially recommended. 4.15 Chinrullah. 4.50 Underway. 5.25 Lean Forward.

By Our Newmarket Correspondent
2.30 Crowning Issue. 4.15 John Cherry.

Results on first day of Cheltenham

2.30 (2.32) SUN ALLIANCE HURDLE (Novices: £10,317: 2½m)
Mr Kildare, b g, by Hill Clown—Vakine (O. Carty), 5-11-7 T. Carmody (8-11) 1
Flame Gun, b g, by Lucifer (USA)—Bewitching (Mrs M. Kenny), 6-11-8 .. Mr N. Madden (17-2) 2
Halloori, b h, by Honorius—Belle Princesse (J. McCaughey), 5-11-7 ...... J. Burke (16-1) 3
ALSO RAN: 12-1 See You Later (p), 14-1 Silver Buck (4th), Tarbank, 16-1 Midland Gayle, 20-1 Smiling Jim, 28-1 Slasher, 33-1 Echo Summit, Isotip, 40-1 The Tista, 66-1 Compton Cassey, Eastbrook, French Saint, Monkswell, 80-1 Master Thief, 100-1 Sounding Arch, 200-1 Eastern Citizen, Bion Hemel. 20 ran.
TOTE: Win, 19p; places, 17p, 15p, 36p; dual forecast, 51p. L. Browne, in Ireland. 2½l, 10l.

3.5 (3.8) NH TWO MILE CHAMPION STEEPLECHASE (£10,619: 2m)
Hilly Way, b g, by Sunny Way—Milly (J. Sweeney), 8-12-0 T. Carmody (7-1) 1
Menehall, b g, by Menelek—Dandy Hall (Mrs R. Shand), 11-12-0 M. Floyd (20-1) 2
Kilmakilloge, br g, by Fray Bentos—Miss Mouri (R. Murphy), 9-12-0 .. Mr N. Madden (9-2) 3
ALSO RAN: 7-2 fav *Early Spring,* 5-1 Nimrody, 13-2 Grangewood Girl (f), 15-2 Siberian Sun, 9-1 Flashy Boy (4th), 16-1 Tingle Creek, 100-1 Gone Out. 10 ran.
TOTE: Win, 74p; places, 15p, 95p, 17p; dual forecast, £15.78. P. McCreery, in Ireland. ½l, 10l.

3.40 (3.41) JOE CORAL HURDLE FINAL (Handicap: £6,466: 3m)
Water Colour, b g, by French Beige—Crystal Clear (J. Soles), 9-10-1 ...... K. Whyte (11-1) 1
Royal Gaye, br g, by Arctic Sleigh—Artiste Gay (Sir J. Hanmer), 5-11-3 ...... C. Tinkler (15-1) 2
Ask For Roger, b m, by Menelek—Whole Hearted (J. Kendrick), 7-10-0 ...... C. Smith (33-1) 3
ALSO RAN: 11-2 fav Romany Court, 6-1 Colonel Tal, 9-1 Lacson, 13-1 Listercombe, Vimy Ridge, 14-1 Burslor, Quickapenny, Southern Darling (4th), 20-1 Son And Heir, Tidal Wave, Tragus, 25-1 Hay Bridge, Zellaman, 33-1 Holemoor Boy, Willie Wumpkins, 40-1 Genovese, Suravko, 100-1 Linden Dolly, Jim Colner, Satan Power. 23 ran.
TOTE: Win, 95p; places, 19p, 55p, £1.62, 51p; dual forecast, £19.47. M. Tate, at Kidderminster. 6l, 1½l. Steadfast Jac did not run.

4.15 (4.18 SUN ALLIANCE STEEPLECHASE (£10,063: 3m)
Sweet Joe, ch g, by Joe Price—Honey's Flight (M. Ritzenberg), 6-11-4 .. S. Smith-Eccles (12-1) 1
Coolafancy, b g, by Arctic Slave—Mamour (Mrs R. Henriques), 7-11-4 .... G. Thorner (25-1) 2
Serpent Prince, ch g, by Prince Hansel—Serpentine Belle (exors of late Sir R. Rooles), 7-11-4 H. Davies (28-1) 3
ALSO RAN: 15-8 fav Ballyross (f), 9-2 Ballet Lord, 7-1 True Wish (f), 10-1 Counsel Cottage (f), 11-1 Thumper (f), 13-1 Stromboliis (f), 20-1 Modesty Forbids (4th), Choral Festival (p), 28-1 Princely Bid, Samuel Pepys (p), Prince Maythorn (p), 100-1 Cane (p), Astral Charmer (f). 17 ran.
TOTE: Win, £1.60; places, 42p, 71p, £1.77; dual forecast, £11.80. H. Jones, at Newmarket. 25l, 30l.

4.50 (4.53) NATIONAL HUNT STEEPLECHASE (£4,175: 4m)
Gay Tie, b h, by Tiepolo II—Whistling Rita (Dr P. Morrissey), 5-11-9 Mr J. Fowler (10-1) 1
Royal Guide, br g, by Guide—Regal Coin (N. Rainford), 7-12-0 .... Mr R. Mann (28-1) 2
Royal Stuart, b g, by Bally Royal—Shamayna (J. Begg), 7-12-7 Mr C. Saunders (10-1) 3
ALSO RAN: 8-11 Jack Of Trumps (u), 9-1 Jean Premier, 14-1 Lord Of The Rings, Rudge Hill (p), 16-1 Kings Or Better (4th), 40-1 Prime Justice, 50-1 Beck'n Call, Sporting Image, Tingledu, 100-1 Pasctuela, Black Rogue (p), Emperors Choice (p), Hadon Boy (p), Indian Scholar (p). 17 ran.
TOTE: Win, 77p; places, 13p, £2.01, 18p; dual forecast, £89.61. M. O'Toole, in Ireland. 5l, 3l.

5.35 (5.26) GRAND ANNUAL STEEPLECHASE (Handicap: £3,791: 2m)
Young Arthur, ch g, by Darling Boy—Tumbledown (Mrs D. Kent), 9-11-4 A. Webb (3-1 jt fav) 1
Stansway Lad, b g, by Setay—Telado (M. Priest), 7-9-12 K. Whyte (16-1) 2
Perambulate bl g, by Takawalk II—Thornawilla (Mrs D. Meats), 9-11-7 ...... G. Thorner (7-1) 3
ALSO RAN: 3-1 jt fav Vaguely Attractive, 5-1 Sunrise Hill, 9-1 Tom Morgan (4th), Major Owen (f), 12-1 Dulwich.
TOTE: Win 40p; places, 25p, 60p, 25p; dual forecast, £5.92. D. Kent, at Chichester. 20l, 2½l.
TOTE DOUBLE: Water Colour and Gay Tie, £87.60. TREBLE: Hilly Way, Sweet Joe and Young Arthur, £305.45. JACKPOT: Not won. PLACEPOT: £2,513.60.

Teesside Park programme

1.45 PRESTON HURDLE (Handicap : £376 : 2m 176yd)

3 04-0341 Mr Wicker (C-D), J. Hardy, 6-11-13 .... J. Thomson 7
5 021340 Rust Borough (C-D), D. Doyle, 6-11-1 .... J. Doyle
7 310233 Likely Boy, D. Yeoman, 5-10-12 .... A. Brown 7
9 p00000 Pink God, A. Potts, 6-10-11 .... K. Gray
10 314000 Soldiers Field, F. Wiles, 6-10-10 .... S. Wiles 5
11 300021 Blessed Boy (C-D), D. McLain, 6-10-9 .... C. Tinkler
12 0f000-3 King Glimmer, T. Taylor, 5-10-5 .... G. Holmes
13 0-0frur Birds Well, P. Green, 6-10-4 .... P. Kelly
15 000000 Park Lass, A. Percival, 5-10-1 .... —
17 00f0f Greek Son, R. Whitaker, 6-10-0 .... S. Charlton 3
19 0f0030 Golden Gus, R. Page, 5-10-0 .... Mr R. Page 5
20 0-000 Forty Thieves, P. Felgate, 5-10-0 .... J. Pearce
22 00000 Maden, R. Whitaker, 5-10-0 .... J. Halten 7

2-1 Mr Wicker, 5-2 Blessed Boy, 100-30 Likely Boy, 5-1 Rust Borough, 8-1 King Glimmer, 12-1 others.

2.15 ROPNER STEEPLECHASE (Novices : £742 : 2½m 66yd)

2 0b1f22 Lord Brae (C), T. Tate, 7-11-10 .... Mr T. Tate 5
3 pf0p04 Burghwallis, A. Watson, 6-11-3 .... P. Charlton
4 ff Coralliety, W. A. Stephenson, 7-11-3 .... J. Toland 7
6 4-2uf0 Flap Jack, B. Wilkinson, 9-11-3 .... —
8 00-220 Kruganko, N. Crump, 7-11-3 .... D. Atkins
11 30200u Pickwood Knight, J. Leigh, 6-11-3 .... D. Nolan
12 0000pu Poul, F. Dever, 6-11-3 .... —
15 uu000-0 Proteus Choice, J. Dodds, 9-11-3 .... —
18 000-0fb Old Tot, N. Waggott, 5-10-9 .... W. Redfern

4-6 Lord Brae, 3-1 Kruganko, 6-1 Burghwallis, 8-1 Flap Jack, 14-1 others.

2.45 STEWART HURDLE (Handicap : £611 : 3m)

4 0010 Waita (D), A. Dickinson, 8-11-2 .... N. Tinkler
6 020432 Eatwell, W. A. Stephenson, 6-11-6 .... T. Stack
7 01-3003 Huggy, H. Blackshaw, 5-10-4 .... D. Atkins
8 201332 Fogbound, S. Norton, 7-10-4 .... P. Tuck 7
9 143402 Island Star, P. Felgate, 5-10-0 .... J. Pearce
11 344300 Barclay's Own (D), J. Bingham, 7-10-0 .... J. McLaughlin 7
12 003p3p Montreal Boy, J. Calvert, 7-10-0 .... D. Wilkinson
13 0-00000 Reikotima, W. Tinning, 7-10-0 .... Mrs J. Tinning 7
14 00-0000 Romney Chase, C. Lamb, 5-10-0 .... S. Grant 7
15 0-04f0f Captain's Deal, E. Magner, 6-10-0 .... Mrs A. Harvey 7

5-2 Eatwell, 3-1 White, 9-2 Fogbound, 5-1 Huggy, 7-1 Island Star, 10-1 Barclay's Own, 12-1 others.

3.20 ALBERT STEEPLECHASE (Handicap : £864 : 3m 31yd)

3 321200 Cantabet (C-D), W. A. Stephenson, 9-11-10 .... T. Stack
4 0-1p1p Arctic Mist, H. Blackshaw, 8-11-6 .... G. Holmes
6 2-1234p Willow Walk, J. Calvert, 8-10-11 .... N. Tinkler
7 121034 Ormonde Tudor (C), Mrs R. Lomax, 9-10-8 .... P. Barry 5
8 043212 Marcus Lady, C. Lamb, 9-10-2 .... P. Mangan
9 03pu22 West End Lad, N. Crump, 10-10-0 .... D. Atkins

11-4 West End Lad, 100-30 Ormonde Tudor, 4-1 Marcus Lady, 11-2 Cantabel, 7-1 Arctic Mist, 8-1 Willow Walk.

3.55 AYRESOME STEEPLECHASE (Hunters : £459 : 2½m 66yd)

1 31pf- Europleasure, R. Tate, 10-12-7 .... Mr T. Tate 7
4 0f02- Scalby Cresta, A. Johnson, 9-12-4 .... Mr H. Johnson 7
6 310-p Caddam Wood, G. Nicholson, 6-12-0 .... Mr G. Nicholson 7
7 2-4 Dusky Dale, W. A. Stephenson, 9-12-0 .... Mr T. Dun 7
8 ff Georges Pride, N. Waggott, 9-12-0 .... Mr K. Jewitt 7
10 0- My Mimosa, W. Murray, 6-12-0 .... —
13 0000f-p Roman King, F. Watson, 7-12-0 .... —

11-8 Europleasure, 15-8 Scalby Cresta, 7-2 Dusky Dale, 8-1 Caddam Wood, 20-1 others.

4.25 LITTLEBOY HURDLE (Novices : £529 : 2m 176yd)

1 312220 Kelso Chant, B. Wilkinson, 6-12-3 .... A. Harrison 7
3 p Ballygrass, R. Page, 5-11-7 .... Mr R. Page 5
4 400203 Bitter End, W. A. Stephenson, 6-11-7 .... T. Stack
5 p0 Caravino, R. Whitaker, 5-11-7 .... S. Charlton 3
7 300-030 Evening Flight, J. Hartley, 7-11-7 .... N. Tinkler
8 0-0000 Garbally Girl, J. Leigh, 5-11-7 .... T. Casey
14 f0004s Valley of Rocks, D. McCain, 5-11-7 .... N. Tinkler
16 0 Manion Castle, M. Camacho, 4-10-8 .... Mr D. Oldham 7
17 0004 Moor Close, S. Palmer, 4-10-8 .... —
19 0 Padovanna, T. Taylor, 4-10-3 .... G. Holmes

13-8 Kelso Chant, 11-4 Bitter End, 4-1 Evening Flight, 11-2 Valley of Rocks, 8-1 Moor Close, 14-1 others.

Teesside Park selections

By Our Racing Staff
1.45 Soldiers Field. 2.15 Lord Brae. .24 5Waite. 3.20 West End Lad. 3.55 Europleasure. 4.25 Moor Close.

Sedgefield

2.15 (2.18) HARRY LANE HURDLE (Handicap: £1,013: 2m)
Micky Acklam, br g, by Centaurus—Eastern Promise (C. Dukes), 8-11-4 ...... G. Holmes (12-1) 1
Rolus .... C. Mann (8-1) 2
Lerazma ...... N. Tinkler (9-2) 3
ALSO RAN: 4-1 fav Limpopo, 6-1 Dellwood Prince, 9-1 Milbil, 10-1 Fair Fool, Hydrographic, Forget It (p), 12-1 Seaton Sands, 14-1 Naval Whistler, 16-1 Paradise Flight, Meads Manor (4th), Lirico, Mercedom, 30-1 Dolben Lass, Wot-A-Lad, Le Baudrier (f), 33-1 Dan Bornu, Tims Choice. 20 ran.
TOTE: Win, 97p; places, 31p, 19p, 16p, 57p; dual forecast, £10.29. W. Elsey, at Malton. 5l, 4l. Triple did not run

2.45 (2.49) NORTON HURDLE (Handicap: £1,293: 2½m)
Rigorous, ch g, by Spartan General—April Shower (Mrs J. Simpson), 7-10-0 .... A. Meaney (20-1) 1
Yes Yes Yes .. R. Collins (30-1) 2
Hornel .... J. McLaughlin (5-2) 3
ALSO RAN: 6-4 fav Embargo (4th), 15- Tel Brig, 8-1 Beau Brigg, 10-1 *Fare Up, 14-1 Hopeful Cid, 20-1* Wistanwick, Uncle Vanya, Master Bivouac, Creevelea (f). 12 ran.
TOTE: Win, £4.05; places, 60p, 49p, 53p; dual forecast, £10.15. Mrs J. B. Simpson, at Darlington. 4l, 4l.

3.15 (3.17) DURHAM NATIONAL STEEPLECHASE (Handicap: £1,604: 3½m)
Rubstic, br g, by I Say—Leuze (J. Douglas), 9-11-6 M. Barnes (13-2) 1
Cartwright .... A. Phillips (14-1) 2
Little Swift .. A. Dickman (11-1) 3
ALSO RAN: 6-4 fav Bountiful Charles, 6-1 Fezeyot (4th), Golden Express (f), 7-1 Mounthooly, 14-1 Frigid Fox, Francophile (p), 9 ran.
TOTE: Win, £1.89; places, 29p, 33p, 42p; dual forecast, £1.53. S. Leadbetter, at Hawick. 10l, 1½l.

3.50 (3.56) ROBIN SIMPSON STEEPLECHASE (Handicap: £830: 3m)
Brother Will, br g, by Will Somers—Sindy's Sister (P. Scotto), 6-10-7 .... G. Faulkner (11-2) 1
Rec Imp .... G. Jones (3-1 fav) 2
Welton Lad .. M. Barnes (10-1) 3
ALSO RAN: 9-2 Wily Talke (f), 6-1 Rossborough (f), 15-3 Catch the Wind, 9-1 Day To Day (4th), 14-1 Hilarity, Kelrose (p), 20-1 Regal Bird (f), 25-1 Follow Me, 33-1 Palsboy, Three Freds. 13 ran.
TOTE: Win, 92p; places, 11p, 16p, 41p; dual forecast, 83p. W. Stephenson, Bishop Auckland. 6l, 6l.

4.25 (4.28) CASTLE EDEN STEEPLECHASE (Novices: £650: 2½m)
Solo Sam, b g, by New Brig—Boundary Tale (Mrs R. Brewis), 6-10-10 .... A. Brown (12-1) 1
Golden Days .... N. Tinkler (7-1) 2
Buckville G. Faulkner (11-10 fav) 3
ALSO RAN: 7-2 Red Herring (p), 10-1 Chaknock (f), 12-1 Ben Solomon (f), 14-1 Bar Knocker (f), 20-1 Noble Hart (4th), Westgate Falcon (p), 25-1 Marchi, 33-1 Cagey Boy. 11 ran.
TOTE: Win, £2.86; places, 74p, 35p, 11p; dual forecast, £1.85. R. Brewis, at Belford. 10l, 2l.

4.55 (4.58) GROVE HURDLE (Novices: £403: 2m)
Friendly Boy, b h, by Be Friendly—Quantity (T. Metcalfe), 6-11-8 D. Goulding (9-4) 1
Nellie's Lad .. P. Charlton (6-1) 2
Progression ..... D. Atkins (9-1) 3
ALSO RAN: 6-4 fav Sanpello, 6-1 Four Pals (p), 25-1 Lady Zeta, Pipe Cleaner, Santosa, Cashmere Beria, Cheviot Star (4th), Nordic Maid, Skogby. 12 ran.
TOTE: Win, 27p; places, 15p, 47p, 31p; dual forecast, 18p. G. W. Richards, at Greystoke. 7l, 4l.
TOTE DOUBLE: Rubstic and Solo Sam, £6.80. Paid on first leg only. TREBLE: Rigorous, Brother Will, Friendly Boy, £26.60.

Swimming

Sparkes loses medal but wins main prize

Paul Sparkes lost a medal but won the main prize—a place in Britain's international team for a five nations meeting in West Germany—when he made a mess of his 400 metres free-style event at Cheltenham last week. The 17-year-old Mitcham all-rounder criticized himself for being big-headed when he cruised his 400 metres heat and failed to reach the final at the National Short-course Championships, sponsored by Coca Cola. The event was won by Andrew Astbury from Leeds.

But Sparkes did make the consolation final in which, with a point to prove, he produced a swim two seconds faster than Astbury's *gold-medal winning time. Now Sparkes, planning to* train at the North Carolina University from next September, has been named for the 400 metres free-style and the 1,500 metres free-style, which he won at Cheltenham, in the team for the *international in Dortmund* on April 8and 9.

MEN: Free-style: 100 metres: R. Burrell. 200m: C. Dale. 400m: P. Sparkes. 1,500m: Sparkes. Backstroke: 100m: S. Harrison. 200m: R. Waller. 100 and 200m: L. Atkinson. 100 and 200m butterfly: P. Hubble. 200m individual medley: C. Cleworth. 400m individual medley: A. McClatchey. 400m free-style relay: Burrell, A. Wood, P. Osborne, R. Dawson. 4 x 200m free-style: Dale, D. Dunne, Hubble, Osborne. 4 x 100 medley relay: Harrison, Atkinson, J. Mills, Burrell. Diving: D. Wood.

WOMEN: Free-style: 100 and 800: *C. Brazendale. 200m: M. James.* 400m: L. Rolland. Backstroke: 100m: J. Beasley. 200m: S. Davies. Breaststroke: 100m: M. Kelly. 200m: M. Campbell. Butterfly: 100m: L. Taylor. 200m: S. Jenner. 200m and 400m individual medley: Davies. 4 x 100m free-style relay: Brazendale, Davies, L. Motley, Bullock. Diving: A. Drake.

FINA meet to consider Olympic withdrawal

Mexico City, March 14.—The international Swimming Federation (FINA) are meeting here to discuss going ahead with their threat to withdraw the sport from the Olympic Games unless the programme was restored to a full schedule.

Javier Ostos, of Mexico, the president of FINA, said the decision would be announced tomorrow. At Montreal in 1976 the swimming programme was pruned by three events compared with earlier Games. The deletions of the 200 metres medley races for men and women and the men's 4×100 metres free-style relay will remain for Moscow in 1980. They were insisted upon by the [illegible]tional Olympic Committee [illegible] effort to reduce the Games.

As far as swimming [illegible] cerned this made no diff[illegible] the number of Olympic [illegible]tors involved or the [illegible] days required for the [illegible]. It merely meant that the [illegible] fell short of the traditional [illegible] of 24 individual races [illegible] relays customary at leading [illegible]ming meetings.

FINA inaugurated [illegible] world championships [illegible] there was a growing [illegible] these were more imp[illegible] terms of prestige and [illegible] the Olympics.

Table tennis

Britain take on France in semi-final round

Duisburg, West Germany, March 14.—Britain, France, Hungary and the Soviet Union qualified at the European Table Tennis championships here last night for the semi-final round of the men's team contest. Britain, who lost their first match to West Germany, defeated the previously unbeaten Soviet Union in their last match to finish top of their group on total games won.

The British team, headed by the Jamaican-born Desmond Douglas, meet France in the semi-final round. The French finished second in their group to Hungary, who were unbeaten. The Hungarians clash with the Russians in the other semi-final match. In the women's team contest, Hungary meet the Soviet Union and Czechoslovakia meet Romania.—Reuter.

Harrovian victory

Harrow beat Aylesbury Grammar School and Lancing in turn, both by 3—2, to win the sixth schools squash rackets tournament, sponsored by Premiere Products, at Brandon Hall, Coventry, yesterday. On each occasion, Harrow were level at 2—2, but won the deciding match. Barnard Castle were beaten 5—0 by Lancing in the semi-final round, and 4—1 by Aylesbury in the play-off for third place.
END

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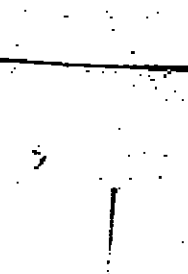
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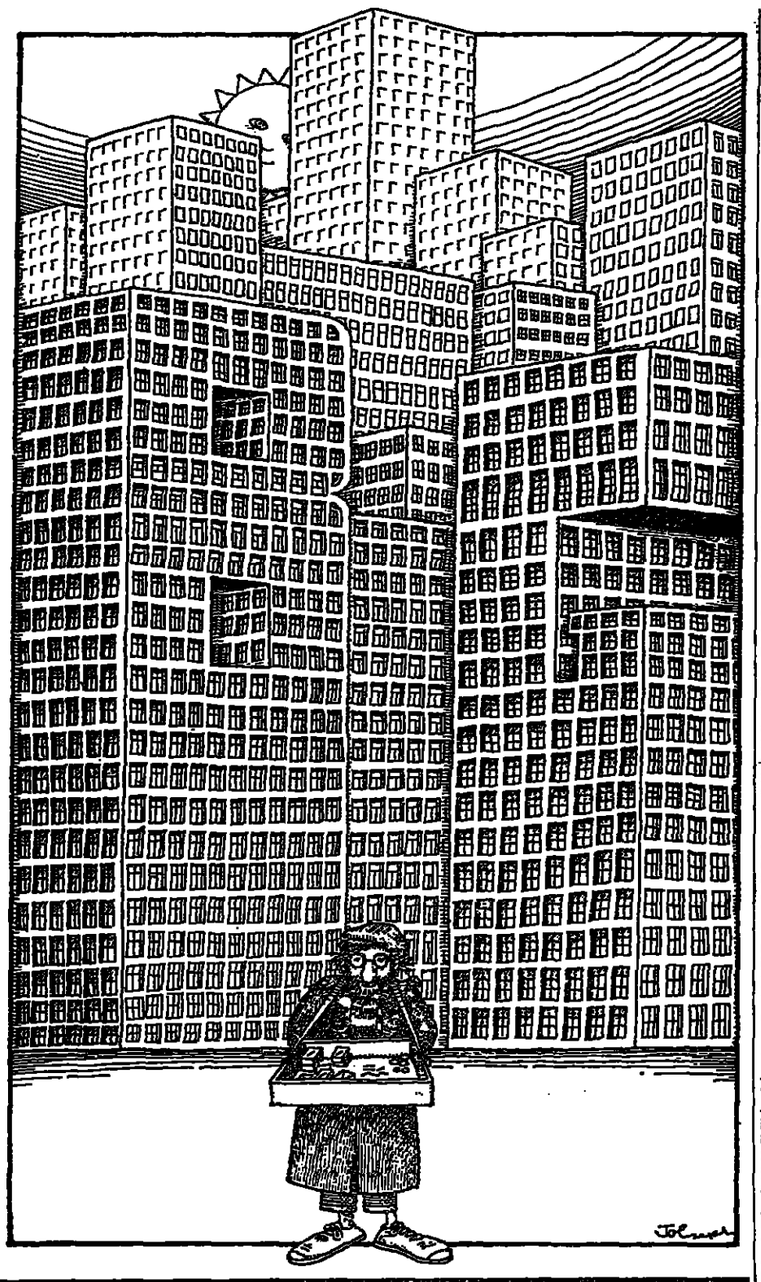
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SMALL IS BEAUTIFUL

Dr Ernst Schumacher's doctrine, true or false, has become a part of the language—in particular of the language of industry and commerce. This Special Report neither endorses nor rejects the notion: instead it looks at the facts of business life as they affect the owners of small companies and the community which they serve. It also looks ahead to next month's Budget and to some of the recommendations likely to be made by Mr Harold Lever for stimulating this declining sector of the economy



Too much talk on slippery slope

by Desmond Quigley

The postwar decline of small businesses is not peculiar to *Britain, but it appears to* have been faster and more thorough than elsewhere.

The changing mode of economic activity and increasingly larger projects have played their part as too has the once dominant theme of big is best and the bigger the better. Hence the 1960s moves to industrial reorganization carried out in the name of rationalization in an endeavour to make our industry more competitive.

Other contributions to the malaise have been the activities of both central and local government, changing social attitudes and priorities, the difficulties of raising working capital and the taxation system.

Many of the problems have stemmed not so much from overt discrimination, but simply through the neglect of governments and Whitehall when putting together industrial policies and strategies. Analysing the potential effects of intended legislation on companies like ICI or IMI is one thing for civil servants to do, but worrying about the implications for a small metal fabricator employing perhaps 150 people in the Black Country was altogether a different matter.

A notable feature of the attitude towards the small companies sector has been the amount of lip service paid to it by politicians in both the Conservative and Labour parties—a lot of speeches but, until recently at least, little practical action.

The Liberals have made much of the topic but there was little they could do about it until the Lib-Lab pact came into being: they can, however, be credited with having had some considerable influence on Government thinking over the past year and pushed strongly for measures to be included in the autumn budget.

It is hardly surprising that the Labour Party has rarely ever shown much interest in the sector, since it was more concerned with building a new society and the transference of wealth and ownership and few small firms have ever been in the vanguard of social progress.

The Conservative Party would naturally have been expected to have had much concern for the plight of small businesses, but once again the special needs of localized independent units were overlooked in the general strategy when the party has been in power.

It was a Labour government which set up the Bolton committee. Since Bolton reported in 1971, little has been done, and for part of that time a Conservative government was in power. The Department of Industry's Small Firms Division is a step in the right direction, but it is woefully understaffed.

Indeed, since Bolton reported the position of smaller firms has actually worsened, a view endorsed by Mr Lever. The recession had a particularly marked effect. Not a few large companies went to the wall, but smaller businesses faced with difficulty in raising capital to finance sharply rising working costs and falling orders or with steep interest bills when they did get the money, fared badly.

An added problem which the recession brought to the fore was the inclination of large firms financially to squeeze their smaller brethren. Long delays by big companies in settling their bills with small companies allied with the reverse practice of cutting down or abandoning altogether credit periods when supplying small companies produced a dual strain on already heavily strained financial resources.

A major problem is the sheer diversity of small firms, from one man and a dog outfits to factories employing perhaps 200 people, from tobacconist's shops to stockbroking firms to companies dealing with high technology. Inevitably it would be impossible to please everyone, but on the other hand there was precious little attempt to please even a few.

Many an accusatory finger has been levelled at the Confederation of British Industry for failing to act in an effective way for its smaller members and being concerned only with its large corporate members. Always wounded by such accusations the CBI manfully pointed to the range of facilities it had and its publicized stance on various issues. But such assurances rarely mollified the critics and there was the general impression that the lady doth protest too much.

But over the past year or so, the CBI has been visibly changing — admittedly it would have been difficult for it not to.

The feeling that the CBI was an inadequate forum helped to spawn a number of organizations concerned with promoting the cause of the smaller business. The recently formed Union of Independent Companies, for example, describes itself with notable lack of modesty as having played "a significant and decisive part" in bringing about the changed attitudes towards the smaller business, although not a few, including the CBI, would dispute such a claim.

Mr W. G. Poeton, the UIC's chairman, presses home the attack on large institutional bodies by saying: "Other organizations like the CBI tend to be talking shops and provide 'comfy perches' for prestigious paid officials who empire-build and often condone highly questionable political policies."

Small businesses have always been promoted by the fringe right-wing groups to support their political ideologies and this has frequently done much harm. Many politicians are not anxious to be seen sharing the same platform as such organizations, although on the question of small businesses their views may coincide.

Additionally many proprietors of small businesses show a surprising degree of insensitivity towards social questions and the matter of trade unions. During the days of the National Industrial Relations Court under Mr Heath's administration, the Engineering Employers' Federation more than once ran for cover behind the biggest bush it could find to hide its embarrassment over the activities of one of its smaller members.

The Grunwick dispute, while it showed up the activities of left-wing groups latching on to the latest cause, also helped to confirm the prejudices of some that owner-managers were inherently anti-union and providers of inadequate conditions.

Now that a Labour Government appears to be taking a serious attitude towards the problems of small businesses, there is likely to be a much more consistent approach to the sector. However, the fringe political groups will still have much to make propaganda out of since Mr Lever has made it clear that alleviating some of the difficult conditions does not mean that various pieces of legislation protecting the rights and conditions of workers will be repealed. To do so would mean that those working for the smaller firm could potentially become second-class employees.

Once neglected, now courted

After years in the wilderness, of having been discriminated against through neglect, small businesses are being courted with considerable fervour by the Government.

The Government's change of heart came last year. The Wilson committee, early in its investigations of the City, found that small companies had difficulty in raising loan finance.

While the committee was still looking at this problem the Prime Minister, under considerable pressure from the Liberals, charged Mr Harold Lever, Chancellor of the Duchy of Lancaster and a member of the Cabinet, with investigating the plight of small firms and making whatever recommendations necessary.

Mr Lever, a man with considerable energy, has evidently taken to his task with much enthusiasm which will ensure that the problems do not receive a pedestrian approach, which is welcome after the postwar years of neglect.

Of his appointment and role, he says: "It was felt that the commitment by the Prime Minister of a Cabinet minister would inevitably improve the metabolic rate of achievement by the departments concerned (such as industry, employment and the Treasury). I can take an overview which the departments cannot. My job is to see the momentum of achievement is maintained."

The operational method being employed is to identify problems, find solutions and get them acted upon as soon as possible, rather than holding back to present at some time in the future a grand design. Shortly after he was given the special responsibility he produced a series of taxation proposals which were accepted by the Government, and which, along with other measures, will cost about £72m in a full year.

Mr Lever commented: "I am not a package merchant. My job is to get justifiable concessions. I made a good start in the beginning because it was understandable that people might have felt that the Prime Minister's decision was window dressing."

Holding out the prospect for further aid shortly, he added: "I hope to have some things in for the Budget. I will try to get as much as possible out of the Exchequer. I will not delay any measure in any field to get it into a package."

Owners of small businesses could have been justifiably cynical of a Labour Government taking up their cause since the Labour Party has never shown much enthusiasm for the sector (it is not notoriously keen on grocers), which apart from anything is fairly solidly prone towards the Conservative Party. Mr Lever admitted in a speech in Birmingham recently that small businessmen had not been a "compelling obsession" of the Labour Government throughout its years in office.

But now things have changed and Mr Lever sees small businesses as having considerable potential as employers and as the agents to reverse the decay and rundown of the inner cities.

Not only does Britain already have high unemployment, but it faces the prospect of further increases as a result of structural changes in the economy.

Over the past decade about one million jobs have been lost in the private sector and have been taken up by the public sector. This trend cannot continue and with the nationalized industries facing big changes—such as the steel industry—there could be a net loss of jobs. Meanwhile, changes in the private sector could have far-reaching consequences on unemployment—for example the run down of the car industry, which would affect the large engineering industry wholly or partly dependent on it.



Mr Lever: "My job is to get justifiable concessions".

With about one million small businesses in the country, the potential for alleviating unemployment through the expansion of this sector is enormous. Mr Lever comments that it would be a strange return for society for technological advances to result in more people condemned to the dole queues for longer periods.

Allied with that is the point that there is a place for small businesses in the leisure and services sectors of the economy to provide for the reaction of people with more money to spend and more time in which to do it. Additionally as household gadgets become more freely available but more complex there is greater call for skilled men to service and repair them.

The definition of small business is imprecise because, as the Bolton committee found in 1971, it is not a homogeneous sector. In broad terms small businesses have a small market share, are owner or part-owner-managed and are free from outside control. The terms of reference of the Bolton committee put the size of a small company at a maximum of 200 employees, although that was hedged with the qualification that it should not be regarded as a rigid definition.

Clearly, a factory employing, say, 300 people could fit the other criteria and be justly regarded as being a small business while, as Bolton noted, a retail distribution firm with 200 employees would typically have at least 10 shops and would be a large organization in terms of the distributive trade.

The twin objectives of using small businesses as a means of coping with unemployment and halting the decay and reviving the country's urban centres should help to ensure that small businesses have a better place in the priorities of local and central government.

But apart from prompting Government measures, Mr Lever is hoping to stimulate a change in attitudes of both bureaucrats and big business.

He is pleased with the response some of the big clearing banks have shown to the need to be more responsive to the demands and circumstances of small enterprises, so that local managers are being pressed not only by ministerial speeches but from the boardrooms of their own banks.

Some of the country's largest companies have already taken a lead in encouraging small firms with which they deal and are looking in to certain practices—such as exerting a cash squeeze in bad times—which make life more difficult.

Mr Lever is seeking a fundamental change in attitudes. As he puts it: "In the United States small firms are sacred—they go with the flag. There they are potential heroes; over here they are seen as potential nuisances." It is that which has to change.

D.Q.

Tax the natural enemy

by Margaret Stone

A well-known television money programme became rather better known a few months ago after two fascinating interviews, but now that the shouting has died down it is neither the Goldsmith nor Slater interview which sticks in my mind. It was another innocuous, fact-finding rather than controversial, programme devoted to small businesses.

Several entrepreneurs were interviewed. All were successful; all had companies thriving in both home and export markets; all, the next day, could have profitably increased their business by investing in new plant, factories, markets and labour. None was prepared to expand one iota. Asked why not, the answer came back swift and starkly: "Tax." It is an epitaph for an industrial country I shall long remember.

But there is a chance it may prove to have been the darkest hour before the dawn. After years of neglect, small businesses have become fashionable in political circles with all parties trying to espouse their cause. Politicians' promises can be as winter sunshine, brilliant but with no heat or substance, but there are other powerful bodies also pushing for a significant easement of the burdens, of which tax is but one, of the small businessman.

The momentum for tax reform in respect of small companies has several sources, the most notable of which are the belated awareness of how much small companies can contribute to job creation and the Wilson committee. When unemployment is so high and threatens to persist at these levels, then anything which promises to help to alleviate it has to be nurtured. Small companies offer such a promise as well as being, as the interim report of the Wilson committee points out, a source of innovation, flexibility and enterprise.

If the desirability of small companies has at last been recognized so too have the obstacles to their survival and increase. Tax is the natural enemy of the species. It removes the incentives to start up new businesses or to expand them; at another level it siphons off the private wealth which might otherwise have been channelled into a new company.

Of the many strands of reform which may be woven into a new tax structure for the small company the most important are the pre-Budget hints collected together by Mr Harold Lever, Chancellor of the Duchy of Lancaster, at a Birmingham conference in January. Mr Lever wears many hats and his latest style is his appointment last September as chairman of a study group set up by the Prime Minister to co-ordinate and evaluate all the various forms of assistance given to small businesses and to decide upon new ones.

The tax measures hinted at by Mr Lever were several. Among the possibilities now being considered, he said, were lightening the burden of value-added tax by increasing the threshold to £10,000 and simplifying administration; giving relief on capital gains tax for losses on loans to small companies; enlarging corporation tax concessions, perhaps by increasing the profits limit and relaxing apportionment provisions, and finally (but by no means least as many small businessmen would shout) ensuring that the purposes of capital transfer tax were fulfilled without injuring the small business.

Looking at that long list, where does one begin? Each one is a long-standing grievance of small business people, but perhaps none is quite as irritating as value-added tax. It is complex and tedious to administer and creates problems seemingly out of all proportion to the yield. Any moves to increase the threshold will be welcomed and so too would be the introduction of VAT bad debt relief. A recent working party concluded that there were huge problems with this but other countries seem to cope with them.

Then there are the knotty problems of loans. It is a fair assumption that many small companies come into existence on the back of a friendly or formal loan. The Government seems obsessed with the idea that such a normal method of small company funding is actually nothing but a camouflage for such dreadful deceits as unreal losses and gifts disguised as loans.

Bearing in mind that safeguards will, therefore, be needed some relaxation will probably be introduced in the Budget. Some relief on third party losses on loans to small businesses, however, is a small freedom compared with the way in which large companies can redeploy the tax advantages of subsidiary company losses.

Loans also figure in the enforced distribution that small companies have to make. The Government is reconsidering the situation where repayment of first business loans is a deemed distribution, that is taxed like a dividend. This review is on top of the other change in the apportionment of trading income for close companies which has already been announced. Dating back to October 26, the level of net profit that can be retained without forcing a dividend distribution has been raised from £5,000 to £25,000.

Mr Lever also hinted at corporation tax concessions for small companies—at present profits up to £40,000 are taxed at 42 per cent. They are tapering provisions between £40,000 and £65,000 when the full 52 per cent rate of corporation tax is applicable.

These grievances which will be, or are likely to be, lightened in the Budget are minor compared with the hatred felt for capital transfer tax or that ultimate of horrors, a wealth tax. Both strike at the core of small companies and their owners who are as concerned about the succession to their empire as Queen Victoria ever was.

If capital transfer tax makes it almost impossible to hand over a company as a going concern, what is the purpose of creating it in the first place? The same arguments are evoked by the concept of a wealth tax.

The replacement of the old estate duty, with care an avoidable tax, by capital transfer tax has created new problems for small companies. The Government has acknowledged it by making special provisions for the inheritance of smaller companies and as late as the mini-budget last autumn further raised the lifetime threshold at which the more punitive rates of CTT become payable. But the cost of transferring a company to the next generation is still arguably too high, particularly if CTT is to be run in harness with a wealth tax.

Whatever alleviation for small companies the Government has in mind, one thing is obvious: it will be in the nature of piecemeal reform. Purists may argue against this, but beneficiaries rarely seem to complain.

However, it does raise the whole question of a fundamental reform of taxation and if separate treatment should be meted out to small companies. Interestingly, the Meade report with its far-reaching investigation into taxation which culminated in a general recommendation of a switch to an expenditure tax, found that small companies posed no problems. Under an expenditure tax they will thrive although ultimately a wealth tax would have to be faced.

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New realism on city jobs

by Ross Davies

The question of location has always been vital to the survival of a small business. Only recently, however, has the location of small business seemed vital to the places where such undertakings can be started, operated or expanded.

Last month saw the holding in Manchester of the last of a series of conferences on the theme Small Firms in the Inner Cities. Other cities that were host to these conferences included Newcastle upon Tyne, Leeds, Liverpool and the capital itself in the shape of two inner London boroughs, Lambeth and Hackney.

These conferences originated with ministers at the Department of Industry and of the Environment, who wished to be seen as riding along on the "small firms" bandwagon now engaging the attention of politicians of all parties.

However, the bringing together of councillors, their planning officials, civil servants from the regional offices of the Departments of Industry and of the Environment and of Employment and people involved in small business, may prove to have been more than a public relations exercise.

If there was one theme to these conferences, it was that the cities have lost thousands of jobs in the over-enthusiastic redevelopment of the inner areas. Many small firms serve only larger undertakings in the same area, and cannot relocate. Others survive only because of the low rents available in the back streets and the railway arches about to be swept away.

The conferences took place against a sombre background. In December, the Department of Employment's Unit for Manpower Studies showed that the population of the big conurbations had declined by 6.8 per cent between 1961 and 1971, while that of the rest of Britain had increased by 13.4 per cent.

In Greater London, central Clydeside, Merseyside, South-east Lancashire, Tyneside, West Midlands and West Yorkshire, the resident labour force shrank by 7.2 per cent while growing by 11.5 per cent outside.

Second, it became clear that dependence upon big employers carried risks as well as benefits. In Merseyside, for example, it became clear last month that British Leyland was ready to close its strike-hit Speke plant making 3,000 workers redundant.

These conferences and the background against which they took place are now concentrating the minds of the elected representatives and the salaried planners in many local authorities. For years, small businessmen complain, the local authorities have been the weak point in the comprehensive system of government incentives to move to or to expand in this or that unemployment area.

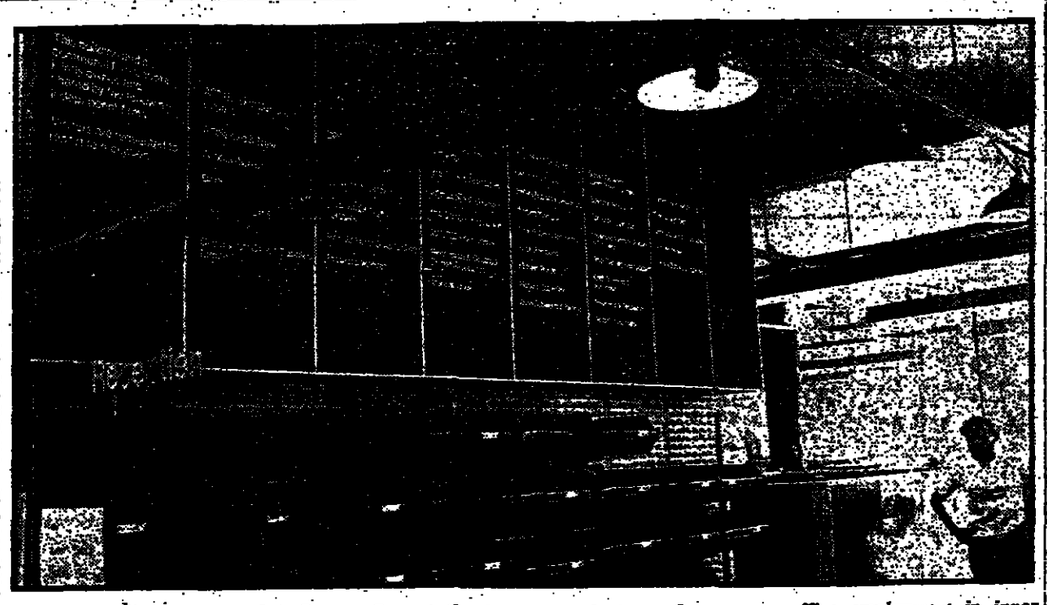
Planning decisions, it is alleged, for too long have been delayed or otherwise influenced by officials who measured their worth as planners by the number of objections they could raise rather than the number of jobs they could attract. In supposedly bureaucratic France, by contrast, where small business has priority, a planning application may be deemed to have succeeded if the planners fail to make up their minds within six weeks.

It remains to be seen how soon this new mood of realism will begin to have positive effects in allowing small business to stay—if that is what it wants—or in encouraging the establishment of new undertakings. What nobody can now doubt, however, is that local authorities up and down the country have "killed" many thousands of jobs in forcing out of the inner city small firms that closed up rather than move.

Central government is busy setting the scene for a reappraisal of the role of small business in city life. In May, 1976, for example, the Department of Industry made it easier for small business to locate or expand in the south-east by increasing the size of development requiring an Industrial Development Certificate to accompany planning applications. Last year, the Department of Environment widened the remit of the Location of Offices Bureau from persuading office employers to move out of central London to, among other things, promoting office employment in inner London.

At least two inner London boroughs, Greenwich and Wandsworth, now have employment protection officers. A number of cities are now preparing to offer small workspaces of about 500 sq ft in converted warehouses at cheap rents, and here and there some private entrepreneurs are doing much the same.

This activity in the cities, and the promise of more to come, is a welcome complement to the long-established incentives offered by the Department of Industry, the Council for Small Industries in Rural Areas, and regional authorities such as the Highlands and Islands Development Board and the Northern Ireland Department of Commerce.



These premises at 5 Dryden Street, Covent Garden, are occupied by 35 independent small companies, which jointly own the building and share its communal facilities.

"The problem of finding space to work in is universal and paramount", Mr Bryan Stout, manager of the enterprise, says. Mr Stout has recently founded the Federation for Working Communities in order to pool experience on the multi-occupational use of converted *industrial buildings*.

Why British mousetraps succeed abroad

by Pearce Wright

If a man write a better book, preach a better sermon, or make a better mousetrap than his neighbour, tho' he build his house in the woods, the world will make a beaten path to his door.

If that was true then Britain would have no need to fear for its manufacturing industry for there is no shortage of ideas among the country's inventors, scientists and engineers. Yet many ideas and discoveries originating in Britain, including penicillin, the jet engine and the nuclear reactor, are making a greater contribution to the wealth of other nations than they are to the United Kingdom's balance of payments.

The deficiency is not lack of inventive genius but rests in the shortage of technically-based entrepreneurs, or the men who have the drive, ability and ambition to turn a discovery into a commercial success.

In principle the financial sources appear to be available for the adventurous. One study of the growth of science-based companies in the United States and European countries suggested that Britain was better endowed than its EEC neighbours with both private and public institutions providing venture capital. But as every individual or small company that has tried to obtain support for a specific development will testify, getting hold of money for expansion is a long, hard job.

There are obvious reasons for reluctance to advance money on a scheme that is not covered by some assets, which could even be a house, but is a pure risk. The joint stock banks are certainly limited in helping small businesses this way.

The backers of the new idea are more likely, not surprisingly, to be the entrepreneurial financiers. They extend from individuals to a handful of expert business houses like the Industrial and Commercial Finance Corporation, Small Business Capital Fund, Capital Partners International among others. The first has been most helpful to small companies.

A number of merchant banks have departments for investing in risk ventures, and naturally enough financiers expect a good return on the money they put into a business. One of the best arrangements can be negotiated with the National Research Development Corporation. Created nearly 30 years ago, it has backed the transfer of a number of major inventions from government laboratories and from private individuals on to the market.

The overriding factor for NRDC is that the proposal is for a technology project. Whereas the merchant banks and finance houses are seeking a fast-growing business or idea, with less inclination for those involving complicated technology. This attitude has hardened after some spectacular failures in the past few years, mainly in the computer-related field, by City institutions.

The NRDC is often criticized for over-caution. But it has experience in the pitfalls of making the transition from laboratory to prototype, and then to production and marketing.

The search for the ingredients or formula which make a successful company or invention has yielded many books and theses from academic departments of management studies. At no time has the need been more urgent than now for an expansion of manufacturing and services.

The deterioration on non-oil trade continues to accumulate, and the breathing space afforded by the once-for-all improvement on the trade account for the North Sea is already running out. There is a need for a stimulus of the science-based sector of industry to provide the technology for more efficient production in the existing engineering and automotive sectors, and more important to establish a healthy electronics and computer industry.

With the spread of computers to become the hub of all office and factory operations, and the prospect of every home having tiny computers built into the telephone, television set, cooker, car and washing machine, the technology-based companies are clearly superseding the car-makers as the dominant manufacturers in world trade.

Like prime ministers before him, Mr Callaghan has expressed concern over the low esteem in which industry is held by many of the best science and engineering graduates who prefer an academic career to one in business. Many politicians, bankers and industrialists are puzzled why a country which produces a higher proportion of Nobel Prize winners than any other cannot compete in the new technologies with the United States, Japan, Germany and others.

The connexion between the two is more tenuous than they suppose. Provision of universities and research centres in which the intellects of Nobel Prize winners flourish flow from industrial success. In the past they were supported by patronage before the wealth generated by commerce was taken in taxes to pay for them.

The fact that so many of the best graduates choose the academic life in preference to the challenge of industry lies in social attitudes, the structure and other fact deter the potential cum-entrepreneur. certainly no Britis least to the steady scientists and engi in the United Sta from university or dustrial laborat start their own offering technolog ducts and services.

There are at lea tricks where fina nature have co mainly because o tions with places in Boston, and m cularly on the w with Caltech, Stan Berkeley. The pa fornia which has known as Silicon because of the con of firms in microe and computers and devices, has 800 t based companies wi sales of about £1.5 success of scienc have become m encourages others the path of th preneur. The sit Europe is very dif

It is not surpri one of these ne logy firms is w Plessey company the design for computer-controlle branch telephone costing between £1 £500,000 according tomer size, with compete with IBI rapidly growing business comm Nor is it surpri companies belo Arnold Weinstoc group have bou technological-based recently in Americ others are being s

Attempts to American experi creating industrial science-based have been made o modest scale by Watt University, w vided a site as p new campus at Ri the outskirts of E Another project is bridge Science P which Trinity Co put £650,000 and attract science-ba try to the universit ment.

However, the idea is to attract m ing by busine scientists or sci minded business can take advanta skills and equipm able in the unive development at H on the other ha an integral part o versity campus emphasis on resea than manufacturing

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What bedevils companies in Brit "not invented he fore no good", which prevails in firms that they are supply; and those can include nation dustries for which tion could spell ins ings through grea ency.

Dangers as well as benefits of exports

The increasing interest in the problems and the possibilities of the smaller firm has stimulated discussion of how the export potential might be realized.

In Japan, for example, small manufacturing companies play a strong and clearly defined role in the export drive, their products being marketed overseas by big trading corporations.

In the United Kingdom, however, we are still at the stage of trying to define not only how to realize the potential but also just what that potential is. The only thing that can be said safely is that both Government and business seem to be agreed on the dangers as well as the benefits to the small firm entering direct exports for the first time.

Who, for instance, do you think might have written the following? "Exporting can be highly profitable, and can strengthen the basis of your business. There may be other reasons for wanting to export, but these are the only valid ones for a small firm."

If you thought those were the words of some businessman warning his members against being lured on to the rocks of some foolhardy export enterprise by siren-tongued politicians, then you would be wrong.

The words are those of *Dr Alexander Wilson* and Mr G. W. Lockhart, authors of *How to Start Exporting*, an essential pamphlet for the beginner which is published by the Small Firms Information Service of the Department of Industry.

Their caution is so similar as to be interchangeable with that given in *Enterprise into the Eighties*, a recent discussion document from the Smaller Firms Council of the CBI.

"The fundamental criterion as to whether firms should engage in direct exporting", the CBI said, "should be long-term profitability—it (exporting) is not inherently virtuous."

Where business and Government are likely to part company, however, will probably be over the answer to the question: how do we encourage smaller firms to export more?

In general, businesses, whether great or small, prefer to any Government tinkering the inducement to export that arises naturally from a healthy economy.

Government tinkering being a fact of life in exports, the CBI for one is worried that any fresh inducements will be to increase direct exports by small firms across the board and to discriminate in favour of direct exporters only.

There is little recent information on the export performance of small firms, and even that done for the Bolton committee in 1969 refers to firms in the North-west only.

Bolton, however, opined that a smaller proportion of small firms than large firms exported directly. This was largely because the former is more likely to be in trades, particularly service trades, which catered for local markets.

Among those small firms which did export directly, however, there was little difference in the proportion they exported from that of the larger firms.

Smaller firms also contribute indirectly to the export market, as in the case of hotels and restaurants earning foreign currency from overseas visitors, or in that of component makers who supply British manufacturers exporting the finished article.

None the less, the CBI today stands by Bolton's opinion that the present apparatus of government export promotion, principally the Export Credit Guarantee Department and the British Overseas Trade Board, is as comprehensive and fair as anywhere in the world.

There is a case, the CBI suggests, for extending some of the ECGD's special schemes, among them pre-shipment finance, cost escalation insurance and credit facilities. These have thresholds of between £1m and £2m, which are beyond the kind of project that a small firm can countenance.

"But", the CBI added, "these schemes were introduced to offset the competitive disadvantages to United Kingdom companies which had arisen through inflation, the instability of sterling and, until recently, high interest rates. And since excessive public expenditure has been at the root of many of these problems a cautious attitude must be taken to increase further what can at best provide only a temporary improvement in export prospects."

It was felt that there was no need for special policies for small exporters, although the Diplomatic Service should have more people overseas with practical business experience as small exporters needed commercial rather than diplomatic contacts abroad.

R.D.

Lack of time makes vital training difficult

The difficulty facing the small businessman or woman these days over training is not so much the cost, availability or effectiveness of instruction as the shortage of time for which he or she can release themselves or an employee to take advantage of it.

It is in the nature of a small business that it is less able than bigger undertakings to fill the gaps left by absences for training or indeed any other reason. On the other hand, small business quickly pays the price of poor judgment and so needs training in a wide range of skills.

More and more institutions are now taking an interest in the training needs of small business. These include government agencies, professional associations, colleges and industrial training boards. It is particularly heartening that more and more of this interest is directed towards the needs of people setting up in a business of their own for the first time.

A feature of small business in Britain is the small number of people who leave further or higher education to go into it.

The present preoccupation with small business on the part of the politicians is having its impact on the training scheme.

This has led, for example, to a shift of policy within the Training Services Agency, the executive arm of the Manpower Services Commission, the body responsible for employment training in England, Scotland and Wales.

Mr Booth, Secretary of State for Employment, has empowered the TSA for the first time to investigate the demand for training and the facilities available to the able-bodied self-employed and those who intend to start their own businesses.

The Manchester Business School, one of a number of academic centres with a particular interest in small business, is accordingly operating a number of pilot "new enterprise" courses centred around a development project. Results are still being evaluated, but the TSA apparently thinks them reasonably successful.

The 20 or so industrial training boards established by the Government and funded by employers under the 1964 Industrial Training Act are in general required to see that employees rather than employers are trained.

Nevertheless, there is a growing interest in the ITBs among people in small businesses.

The Distributive Industry Training Board defines as a "small business" any which, having fewer than 10 staff or a payroll of less than £15,000 a year, is exempt from paying training levy.

Those above that point, which by most people's standards would still include a lot of small businesses, can draw upon the board's film and video training library. In addition, there are courses mounted up and down the country by the regional training committees, many of whose members are themselves small businesses.

The courses, whether on employment, law, marketing, or product knowledge, may be given by one of the board officers or by a specialist such as a local solicitor.

Training does not necessarily mean the kind of learning that is done on a formal course. Another kind of practical on-the-job instruction is being given by two government agencies, the Small Firms Counselling Service of the Department of Industry and the Small Industries Organizers of the Council for Small Industries in Rural Areas (CoSIRA).

The SFCS, launched experimentally in Bristol in late 1976, is being extended to cover the whole of England as well as Scotland and Wales.

Small-business people with problems can apply for up to 10 days' counselling a year at reasonable cost on practical problems. The advice comes not from civil servants but from retired or semi-retired business people who know both the area in which they and the applicant live as well as the sort of problems he or she is encountering.

CoSIRA helps to establish small businesses in country areas by financial assistance or the building of advance factories.

The council is also, however, interested in specialized training schemes for small business. This is given or organized by people living in the regions and working through a voluntary Small Industries Committee.

Their local knowledge is blended with that of CoSIRA consultants in business management, accountancy and marketing. Help is also available on technical matters such as engineering, workshop layout and building estimation, and courses are mounted both in the field and in CoSIRA workshops.

Other CoSIRA courses are more picturesque. There are, for instance, residential courses in thatching, and others in wrought ironwork as well as in antique and antique furniture restoration, saddlery and leatherwork. Just the sort of thing, you might imagine, that might tempt a harassed executive in some vast multinational to consider whether there is something to small business after all.

R.D.

Bureaucratic signpost proves a success

by John Huxley

A would-be shopkeeper wants to know how he can join a chain of independent grocery suppliers. A metal fabricator with a bright idea, a new product which he believes could have water sport applications, seeks advice on marketing. A small businessman is having difficulty finding a certain type of mechanical sweeper for his factory car park.

Those are just three of the inquiries received during a fairly typical morning at the Small Firms Information Centre in Birmingham. The centre, one of eight regional offices in England set up after the Bolton committee recommendations, serves the West Midlands, where about 87 per cent of manufacturing companies employ between 11 and 199 people.

Despite early criticism that small businessmen would be reluctant to use an arm of bureaucracy, even as a short cut through the main body of bureaucracy, the service has proved a success and is growing.

The SFIC acts primarily as a signposting service, providing confidential, rapid and free business information, and helping the businessman to make quick contact with sources of skill. The object is to encourage self-help in solving problems extending through finance, diversification, metrication and industrial training to exporting, planning, technological advances, industrial relations and marketing.

The Birmingham centre now handles some 8,000 inquiries a year. Mr Ken Plant, the manager, explained that of about 150 inquiries a week, on average between 40 and 50 are from people who wish to start their own businesses, mainly in retailing. The figure has remained surprisingly consistent during the three years of the centre's operation.

"We are able to offer help on the practical steps that need to be followed and provide a sounding board on the viability of proposals in the face of commercial realities."

Only about 15 to 20 inquiries a week are what Mr Plant describes as "straight finance inquiries". He had expected the proportion to be higher. "We are often able to suggest approaches to private and commercial sources of funds previously unknown to the inquirer. We are also able to guide people to the many Government schemes which provide money for specific industrial sectors.

"Many of the problems, though, are fairly straightforward 'source of supply' queries. For example: 'Where can I get rubber bands of a special size and colour?' Frequently this type of question can be answered immediately.

"More complex inquiries might evolve from a simple request to be put in contact with suppliers of simple production control systems. We may suggest that the company looks at the way in which the product is made and that discussions with the Low Cost Automation Centre at Birmingham University or a local productivity association would be valuable."

If the problem is of a more technical nature—"what method of cleaning will appropriately prepare a workpiece before specialist surface coating treatment?"—the centre can call upon a comprehensive network of more than 2,000 contacts.

Mr Plant believes that part of the value of the service is that for many small businessmen it provides a safety valve. "It is a shoulder to cry on, if you like. Certainly, for a long time the small businessman could be forgiven for thinking that no one was interested in his problems. That be was not important in the overall scheme of things. That is no longer true."

Already, the service offered at Birmingham has been expanded. Mr Plant, for instance, has introduced what he calls a "loan a brain" scheme, with the help of Aston University's small-business centre.

At the university redundant executives are trained in the wider management skills and loaned through the SFIC to small companies where they may conduct management consultancy projects. The small companies benefit from the executive's mature experience; the executive gains from solving problems commonly found in small businesses.

The next step at Birmingham is the introduction of a fully fledged counselling service, through which owners and managers will be able to discuss ways of increasing turnover and productivity with experienced businessmen, if necessary over several months.

The first consultation is free, the second £5, and thereafter 10 days' counselling can be requested in one year at £15 a day. Chambers of commerce have expressed reservations about the scheme, pointing out that it duplicates some of the services they and professional consultancies provide. But after a pilot scheme in Bristol, counselling has been acclaimed a success.

After Easter, Birmingham will become the fourth centre to offer counselling. Mr Plant is now recruiting his team of counsellors who, he emphasizes, will not be civil servants but experienced businessmen.

"We are looking for people of about 45, probably retired—people who have run their own businesses and have the wide range of skills required."

He does not expect any difficulty finding the right people. In Bristol more than 400 applications were received for the original 24 posts. Although the service is advisory and, again, designed only to point out possible courses of action, it remains to be seen whether the Birmingham small businessman, still jealous of his independence, will avail himself of it.

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How critical are local factors in determining the prosperity of the small businessman? Reports from the Midlands, North-east, West Country and Home Counties indicate that the pattern varies

Decaying Birmingham inner city hopes for revival

by John Huxley

Nowhere has the small business been under greater pressure in recent years than in Birmingham. By reputation it is the "city of 1,500 trades", by tradition a stronghold of the fiercely independent businessman.

Times changed, though. Inner city areas, like Small Heath, Saltley, Handsworth and Hockley, once warrens of humming workshops, have slipped into decay, hastened *there by planning constraints* and regional policies of central government. Since 1971 more than 32,000 jobs have been lost. About 161,000 people have left the inner city since 1961 and progressive businessmen have been enticed away to new towns like Redditch and Telford.

However, there are now signs of renewed confidence among small businessmen who believe that, belatedly, central and local government have recognized the contribution they have to make in creating wealth and jobs.

Mr John Warburton, acting director of Birmingham Chamber of Industry and Commerce, says that in the past 18 months there has been evidence of a greater *sympathy for the problems* faced by small businessmen. The chamber is, he says, "a small firm's organization". Of its 4,000 member companies 70 per cent employ fewer than 50 people, while 83 per cent employ 100 or fewer.

Naturally Mr Warburton is anxious to see small businesses flourish in the city. "In the past Birmingham has been a centre for risk-*taking and adventurism*. It had always attracted thrusting people willing to put capital at risk and a skilled and adaptable labour force. We must turn the clock back and make the inner areas attractive to businessmen again."

Derelict sites must be cleared and small industrial units built. Housing and road links have to be improved. The cash and the will to do this now exist—but Mr Warburton is equally aware that the legislative and fiscal framework in which the businessman operates must also be improved.

The chamber keeps in close touch with its membership; and indeed solves some of the problems. It handles *more than 75,000 inquiries a* year, most of them from small businesses seeking help. Sixty per cent of inquiries relate to overseas work, and by running trade *missions and organizing* "umbrella" stands at international fairs, the chamber assists small companies which would otherwise find it too costly to seek markets abroad.

But the main message from Mr Warburton's members is one to be passed on to central government. It is that form filling has become too onerous; that incentives have been so far eroded that extra effort *is discouraged*; that some government legislation is so unworkable as to be counter-productive.

The most heard example of the latter is the employment protection legislation. A recent chamber survey showed that 204 companies were willing to employ an extra 927 workers in the past 12 months. But they did not. Mr A. K. Crisp Jones, managing director of A. Edward Jones, silversmiths, gave the reason as the cost of shedding labour.

"The legislation discourages firms from taking on extra labour. The smaller company, particularly, has to weigh very carefully the actual and potential costs of bringing in more people to meet an additional demand, which may be no more than short term."

A. Edward Jones, which has a turnover of more than £500,000 and a labour force of about 30, is well-organized *and successful*.

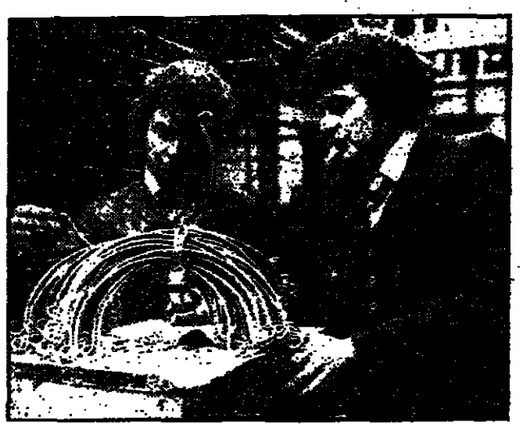
Administration is simple and streamlined: one clerk can manage the paperwork arising from 3,000 customers. The introduction of value-added tax has simplified tax returns. "With the old purchase tax the rate was yoyoing for years between 125 per cent and 8 per cent. At least, now, VAT appears to be consistent", Mr Crisp Jones explained.

Marketing remains a problem, although now the name of A. Edward Jones is known throughout the world. Mr Crisp Jones launched the company overseas by travelling to New York in 1960 with two bags of silverware and setting out his wares in an hotel. The company has a string of agents, but Mr Crisp Jones accepts that it is difficult to maintain continuity of orders. Fortunately, during periods of heavy demand jobs can be contracted to outworkers.

Although the silversmiths' trade association and the chamber provide specialist advice, Mr Crisp Jones believes in paying a top-line accountant and solicitor. But he speaks for small businessmen generally when he says: "*The administrative burden*, especially upon small firms, weighs considerably heavier as a result of the provisions of the major employment Acts. A large firm with sufficient resources and expertise will be in a position to interpret and comply with the increasingly complex legislation which governs their everyday employment activities.

"However, even among the larger companies the interpretation and operation of these laws is time-consuming and puts extra pressure on managers."

But the same burden is also keenly felt by those in service industry, according to Mr Noel Burne. He left a large firm of consulting engineers more than 18 months ago to set up his own building consultancy, Burne Associates. Although the building industry was then at the bottom of the worst recession in living memory, Mr Burne now has a staff of 10, a turnover in fees of about £50,000 a year, and was able at Christmas to take his first week's holiday.



Mr Edward Kesseler (left) and Mr Jonathan Kesseler, two of the three brothers who with their father run the holloware manufacturing business, Banks & Davis.

A success story, but one *achieved because Mr Burne* planned his venture and took steps to avoid the common pitfalls for the small businessman. He had a salable product—his own ability to provide a comprehensive and integrated industrial building service. He had an identifiable market, and clients who would provide the necessary bread and butter work for survival. He had experience of accountancy, labour relations and marketing techniques, obtained on a business management course.

He largely expected the problems he now faces, although they are no less irksome for that. He objects to being taxed "left, right and centre" and is sceptical of government hints that taxes will be reduced. He does not pay himself a salary and says that money is being "spent as we get it, not really ploughed back".

He also mentions a more mundane, but equally time-consuming problem for the small businessman—chasing fees. He is careful to ensure that his overdraft never exceeds outstanding accounts, but cash flow difficulties could occur if large organizations use their market strength to delay payment of bills.

Despite the frustrations, Mr Burne expects his firm to expand. "Perhaps up to *15 staff and then it would* be time to put the brakes on. Any larger and I think I would lose track of the business, which I don't want."

Banks & Davis, holloware manufacturers since 1870, is also growing. After three or four difficult years it is taking on labour and working at something approaching full capacity.

It is a family business with a turnover of £750,000, much of it overseas, and a workforce of 43. Mr Blair Kesseler, aged 33, is an enthusiastic managing director. Brother Edward is an engineer and responsible for a number of innovations. Brother Jonathan is a salesman, and Mr Kesseler senior still looks in two or three days a week.

Since 1903 the company has had premises at Deritend, near the city centre. Many of its workers, who used to live within walking distance of the factory, were rehoused on the city's outskirts. Although some "have found their way back in", it is not surprising that Mr Kesseler wholeheartedly supports the new moves to breathe life back into the inner city.

He considered moving out *of the city to new premises*, but finally decided to stay and carry out renovations as and when they can be afforded. Although his staff are loyal and enjoy the more *intangible benefits of work*ing in a relaxed and friendly organization, Mr Kesseler wishes more could be done to improve working conditions.

He is aware that like restrooms and available elsewhere ing. It is the perenn lem of available ca most companies of our biggest proble we are under-ca Renovations and tions have to take t in the list of Capital equipment replaced over a lo Limited funds are for marketing and ing the possible new products.

Despite that, the has energetically expand its range of Back in the 1950s fied away from pa and the rest and an industrial mop, not make a profit years. More rec decided to make *quality domestic* n we wanted to com the established n would have needed a minimum of £ advertising. We ju have the finance." retailing has begu but good", through Lewis stores.

"The real diff suppose, is to obtai without *sacrifici* element of inde which is, after all, of the small busi

Voluntary bodies advise in North-east

by Ronald Kershaw

North-east England probably has a greater concentration of bodies devoted to assisting the small businessman than any other part of the country. Most of them are entirely voluntary, part of what a prominent businessman described as "a mutual assistance community".

The establishment of the Bolton committee in 1969 to look into the problems of small businesses probably acted as a catalyst to a wide range of organizations in the north-east which had for some time been toying with the idea of assisting small firms.

One of the first off the mark was Tyne and Wear Chamber of Commerce and Industry, a number of whose members formed a panel of business experts—men who had scored notable successes in their own areas—to help to point in the right direction, men of ideas and energy who were frustrated by lack of knowledge to get their particular show under way.

It was not a formally constituted panel, simply a group of men who recognized the value and contribution to the economy of the small business and who voluntarily gave of their time and skill to help.

No political motive was involved in the way of expanding the private business sector though no doubt *in some cases there was an* awareness of the Government's frequently stated contention that a significant proportion of big manufacturing industry depended on *the survival of small firms*, component suppliers for instance, for their own survival.

In the North-east one member of the panel was Mr Alan M. Jarvis, a partner in the consulting engineering firm of Merz McClelland. He recalls that not long after the panel was formed the Government established its first Small Firms Information Centre in the South-west with paid officials.

These have now spread *throughout* the country and to a certain extent have replaced voluntary panels such as the one at Newcastle, although voluntary panels are still required.

Mr Jarvis says his help was of a technical nature. A man would have an idea for a new product or a new service. Would it work, was it any good? Mr Jarvis frequently had to say that an idea was only good if the market wanted it. Too often he had to point out that first it was important to find a demand and then decide whether it could be met. He emphasized the importance of development work to many products; unidentified faults were costly to eliminate when customers discovered them.

The small firms division of the Department of Industry, under which the Government's information centres operate, has discovered that probably the most outstanding problem for the small businessman is one of money either to establish a business or to ensure survival.

It is often the case that where a small businessman may be technically brilliant he has no idea of money matters or of legislation dealing with grant or loan assistance. When cash flow problems arise, and there have been many in recent years, all Government information centres can do is to direct firms to financial institutions and hope for the best.

Unemployment in the North of England has always been high and is now running at 9.1 per cent compared with a national average of 6.4 per cent. The contribution that small firms can make to alleviating unemployment is referred to by Mr Malcolm Sadler, of Arthur Young, McClelland Moores, the Newcastle chartered accountants, who is a member of the Tyne and Wear Chamber of Commerce council.

In a report on the problems of small firms, he says he believes that if the *750,000 small firms could* take on one or two extra employees as a result of expansion, the floating unemployment problem arising from very large firms getting rid of people in the interests of increased productivity and automation, would be reduced substantially.

Mr Sadler refers to the difficulty of small independent businesses organizing their own lobbying group and their resulting lack of representation and influence at Government level, but takes heart from the fact that organizations like the Small Firms Council of the CBI, local chambers of commerce, the Federation of Medium and Small Enterprises, the Association of Independent Businesses and others have sprung to their defence in recent times.

He says: "A number of minor tax reliefs have already been announced but these are considered only to be a relaxation of imposts placed on them by the current Chancellor of the Exchequer *in the first place*; there is further talk about additional tax reliefs. It is said that the present complicated United Kingdom taxation system is devised *in the interests of social justice*. The businessman has a right to ask what about economic justice?"

Mr Sadler cites various *proposals made from time* to time to ease the burden of taxpayers in general and the private sector in particular.

He singles out the following: the movement from direct to indirect taxes so that the option of paying taxes is that of the spender and not of the earner; reducing the top rate of tax to 50 per cent or 60 per cent which has been estimated to cost the exchequer £480m; proprietors/directors/shareholders of all private companies and businesses to be taxed on the amount drawn out of the business by way of salary, profits and dividends and not on the profits earned.

This would encourage the retention of profits with the obvious benefits of expansion and additional employment; further reliefs in capital taxes enabling *businessmen to pass on to mem*bers of their families a larger share of their personal wealth as an incentive to create that wealth in the first place.

"*It is considered that the* benefits of higher employment and increase in trade and exports, reduced unemployment pay and other government handouts should *after the experience of the* past few years have the wholehearted support of most people in the United Kingdom", Mr Sadler says.

"Whether such incentives *and tax concessions* are politically feasible is a matter for speculation but provided North Sea oil money keeps the economy buoyant and the Government considers, for whatever reason, that the small business sector can influence their policies, the next two *decades should see better* times for small firms and private enterprise in the United Kingdom."

Another North-eastern organization with interests of the small businessman at heart is Enterprise North. This organization, now based on Durham University, began with the help of the Department of Industry and is now operating seven panels of experienced businessmen who freely give their time to encourage viable enterprises.

About a year ago the Department of Industry funded a part-time coordinator with a £2,000 grant. Durham University Business School provided the facilities then, *largely because of recom*mendations in the regional strategy report. A full-time coordinator was appointed, Mr Derek Craven, to liaise with existing institutions and *undertake research, particu*larly in the market place.

Mr Craven says t covered there was for *education and* was appreciated body could teach neurship, engineer stance, often lacki ledge of finance an ing and a genera was required.

A project designe the development small businesses in thern region was by the Small Busine at Durham Univer ently. Over the fi years the Departme dustry will provid and the Joseph Charitable Trust £30,000, with the of another £10,0 fourth year's work.

ICI's agricultural at Billingham is one of its senior to the project and help will come fr Manpower Services sion's job creation

The author is Nort dustrial Correspond Times.

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THE TIMES

Consultants who care are not always easy to find

by David Young

Big firms do not have the monopoly on big problems, but they do have the internal and financial resources either to deal with them or call in professional help of a consultancy nature.

Small firms faced with serious problems often only have the desire of their management to be successful to help them to weather the storm, lacking the financial wherewithall to call in consultants or taking the view that consultants are only of any use to the larger company.

This latter view is arguable, but the experience of Mr John Pagdin, managing director of Integrated Communications, a public relations consultancy, based at Marlow, Buckinghamshire, is worth considering. He said: "As the managing director of a small business, I have come face to face with most of the problems *and have usually found a* solution—not always the best solution, but at least one that worked.

"My background—engineering, sales, sales management, *and marketing with* both large and small companies—helped, but I often felt that I was groping in the dark. No one person can hope to have all the experience and specialized knowledge needed to run a successful business, yet the small businessman must 'wear a variety of hats', not all of which fit very comfortably.

"That really is the problem. *The small business can*not afford to employ the experts full time and few consultant experts seem very interested in the small business. Understandably, they prefer to work on behalf of the larger, and richer organizations.

"The small businessman is exposed to this 'big is beautiful' attitude right from the start when he appoints a firm of accountants to look after his books, and finds that he is a very small fish swimming in a very large pool. The same applies to solicitors, banks, advertising agents, insurance brokers, office equipment suppliers and public relations consultants.

"There are firms who are prepared to take an interest in, and help, small businesses *but you really do have to* search for them. I know, because it has taken me five years to find the right ones for my business."

The irony is that while Mr Pagdin was spending this frustrating time in tracking down the specialists willing to aid a firm of his size he was organizing his own business precisely on the lines he had criticized—he was organizing his services to meet the needs of large to medium sized firms.

His firm has since developed a "package" aimed at the public relations needs of small businesses. It provides a professional integrated package at a fixed cost—small firms in particular do not like open-ended agreements.

The most obvious and easy way for a small firm to find sound professional advice is by joining the local chamber of commerce. Through the chambers companies can be introduced to the types of firms which can help them to meet difficulties and to further trade, and in the case of the larger more active chambers they can have direct access to *specialist departments run* by the chamber.

The Slough Chamber of Commerce and Industry is one of the country's most active *and successful*. It has a membership of 1,200 and an organization geared to helping quickly both its large and small members, but it does not represent the retail sector. Mr Bernard *Goodier*, its secretary, says: "The chamber should be regarded as a shoulder to lean on."

Typical of the help that the chamber provides is the services of a trained industrial relations consultant. Small firms by the nature of their personal as opposed to personnel relations can often avoid industrial strife, but there are areas of *industrial* relations legislation which require professional advice and interpretation.

Mr Goodier said: "With the various changes in the law this is a very important service which is much in demand. Smaller firms cannot afford to have their own specialist in this field and they find this a particularly useful service."

The area of health and safety legislation is another in which the chamber is active now that the require each com have a representati in the rules and re At the moment only affiliated unions ducing workers i meet this need and ber has embarke course of educat training so that f train their emplo this vital area.

Mr Goodier said: are many small fir do not have TUC their staff, therefo an important part work."

Slough has probl uliar to the area f the chamber has remedies. Heathro is in its members ment area and the has an office there its members who through the airpo also an area which sistently suffered shortage of skille end to cope with chamber will shor into operation its ing centre which a variety of courses bers' apprentices.

The chamber als its own apprenti ment service, fin selecting suitable people for its mem panies.

Mr Goodier said firms do encount difficulties, but a such as ours can and introduce the experts who can p answers to the pro

An advantageous move to Cornwall

Gilflex Conduits is a small firm with about a hundred employees operating in two diverse areas of the country.

The firm's production plant, where its range of plastic conduits and trunking for the electrical industry are extruded from raw pvc is in Cornwall, with all the advantages of operating in an area of relatively high unemployment. However, its sales and administration centre at Rickmansworth, north-west of London, is in an area where competition for suitable *staff is intense*.

Mr John Fowler, the managing director, explained the disadvantages of operating in such an area and the advantages that have come from taking over a production facility in the West Country. "Operating in the London area means that competition for trained technical sales *staff is a problem*. Office staff is so mobile that turnover can be heavy at times, but we have been able to build up a team that does not change too much.

"As far as operating in Cornwall is concerned the main advantage is that we were able to take over an existing production facility *from a plastic extrusion* company that had gone into receivership and begin production fairly quickly. We also have a stable workforce with the advantages that can bring."

Gilflex's first experience of the availability of finance for small firms from the various government agencies and under various employment creation schemes came soon after it moved production to Cornwall eight years ago.

"When we started business after the war our main source of finance was our bank. No large amounts were ever needed and as long as we presented a responsible case for the money we found that the bank was only too pleased to help", Mr Fowler said.

"However, after we moved to Cornwall we were offered the freehold of the factory and decided to go ahead with what for us was a *substantial* acquisition."

The Cornwall factory was in a designated development area and therefore various financial concessions were available. A loan for the freehold of the factory was available, Gilflex discovered, from the Industrial Commercial Finance Corporation which had been set up to aid firms in development areas.

"We made an application, showed that the sums we had done were correct and that our proposition was a viable one, and were given the necessary financial help. Until then we had built up in small stages and had a good liaison with our own bank and although we have only once had to use them it seems that the various financial services available from government sources for small firms are readily accessible and effective."

Perhaps because of *this* steady growth and the stability of employment offered by Gilflex—the company weathered the depression in the construction industry, which it largely depends on for sales—labour relations at Rickmansworth and in Cornwall have never created any insurmountable problems. Therefore, no use has ever had to be made of expert industrial relations help from outside the firm or from government agencies such as ACAS.

One area where Gilflex has benefited from outside professional consultancy help is in marketing and product *promotion*. The company has used the services of a consultancy which has tailored its activities to suit smaller firms.

"We find this a very useful service. We receive help on a contractual basis so that we know what our costs are going to be and we have found considerable benefits from this arrangement", Mr Fowler said.

Gilflex has also benefited from its membership of the electrical equipments manufacturers association, BEAMA, particularly in regard to product standardi*zation. In this area it is also* fortunate that Mr Martin Gilbert, its engineering director and chairman, is a member of the British Standards Institute committee.

Mr Fowler added: "Standardization has become a problem, and although we are in the EEC there are still some areas where what is acceptable and recognized in one country is not in another. Many countries accept BSI approval, but in some export markets differing standards are required. It is an area where considerable work has still to be done by the government *bodies which negotiate on* standardization."

Taxation, accountancy and health and safety matters could all pose problems for a smaller firm, but Gilflex had gradually coped with them as it grew and no major difficulties had emerged.

"We have had health and safety committees at both Rickmansworth and Cornwall and the safety regulations for working with pvc have caused no problems. In our process there is no toxic danger—that comes in the manufacture of raw pvc and not in the extrusion of it.

"We have been able to deal with problems as they came along and because we have grown steadily since the late 1940s we have never had to face a number of problems at any one time, but the amount of paperwork required by the Government from a small company is increasing and if we were to be starting out now perhaps we would find the combination of all these factors extremely discouraging."

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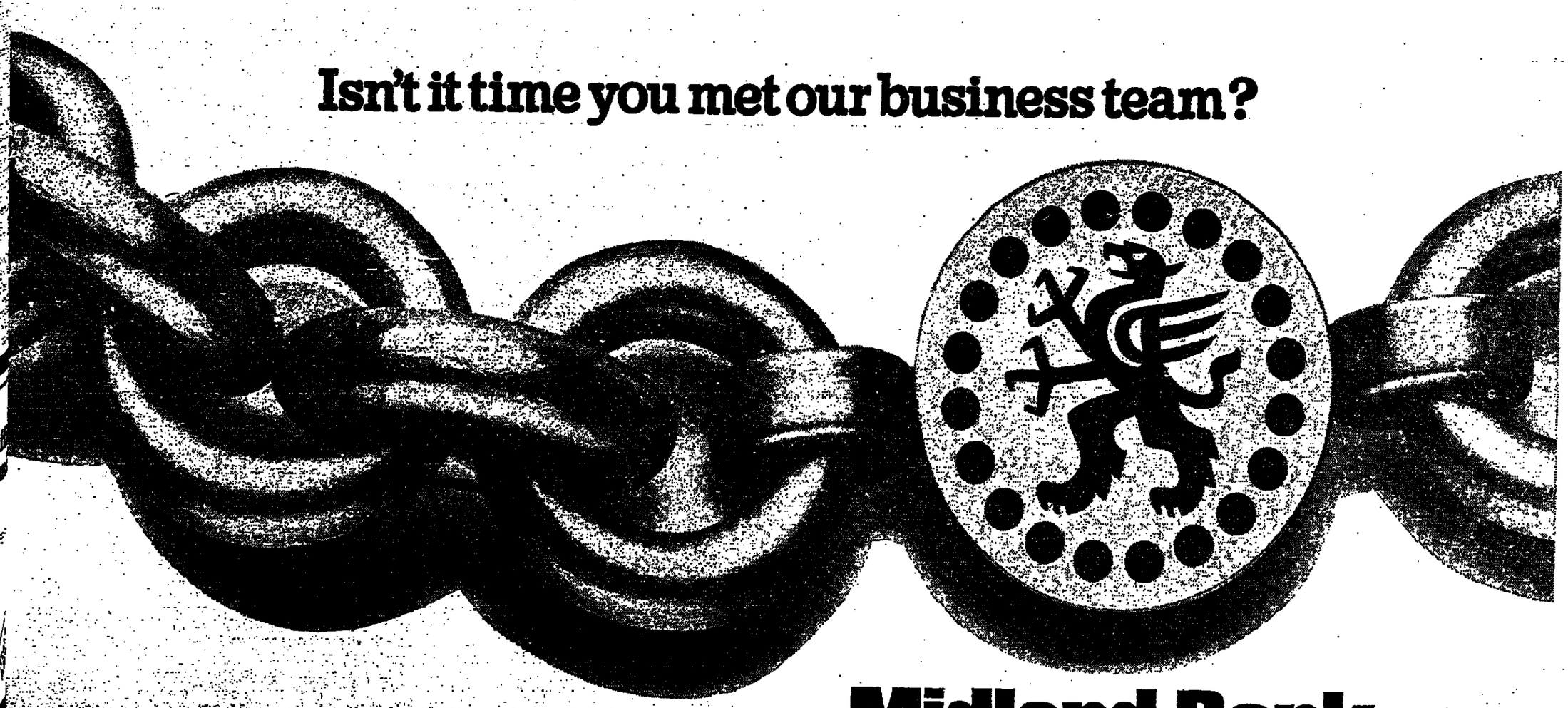
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PARLIAMENT, March 14, 1978

'Splendid' says Prime Minister as all agree about tax cuts

House of Commons

Everybody now recognized there were goong to be some tax cuts this year, Mr James Callaghan, the Prime Minister said during question time exchanges. He added that in certain circumstances an increase in public expenditure and a reduction in direct taxation could create economic growth.

Mr Wyn Roberts (Conway, C) had asked—Has he read today's press reports of his miraculous eleventh hour conversion to the Conservative principle of cutting taxes? (Conservative cheers.) It will cost him some £5,000m to rerurn to the Conservative tax levels of 1973.

Mr Callaghan (Cardiff, South-East, Lab)— Iam not sure whether he is congratulating me. (Conservative interruptions.) We are all agreed then: splendid. (Further interruptions.)

As regards cutting taxes, taking a married man with two children earning £60 a week, which is a fair example, during 1977-78 his tax burden was reduced by £106 a year. That is a good start. (Labour cheers.)

Mr Edwin Wainwright (Dearne Valley, Lab)—The last time a Chancellor of the Exchequer took out £5,000m from tax expecting that money to go into regenerating industry, it went elsewhere, a good deal of it overseas and a good deal of it into property.

Would Mr Callaghan take into account that if we do have a reduction in tax it is going to regenerate our industries?

Mr Callaghan—I would ask him not to accept as a complete statement of my total views on these maters hese three lines that were extracted from a private meeting and published in the press. They happen to be three lines which seem to have hit the Opposition rather hard anyway. (Laughter.)

What I think has always been a certain fear is the growth of imports following on an expusion of the economy in this country. I hope tht recent indicators will not bear out that as likely to happen to a degree that will make us vulnerable.

Mrs Margaret Thatcher, Leader of the Opposition (Barnet, Finchley, C)—If Mr Callaghan really does believe people would prefer cuts in taxation to increases in public expenditure, why is he presentong to the House this week a public expenditure White Paper that increases public expenditure next year, and asking the House to approve it?

Mr Callaghan—It is important even though we cut taxes that there should be proper maintenance of public services. If in order to achieve that, including proper expenditure on the health service and education, it is necessary to increase public expenditure, I think Mrs Thatcher would see that was necessary too. It is possible to havee abalanced view on these matters.

Mr Thatcher—How can you both cut taxes and increase public expenditure with production flat? Mr Callaghan—It does depend to a great extent on getting the economy growing again.(Conservative interruptions and a shout of "Pull the other leg".) In certain circumstances both an increase in public expenditure, forexamplei n the construction industry and a reduction in direct taxation, can achieve that growth. Both will happen this year.

Mrs Barbara Castl e (Blackburn, Lab)—We are all in fsvour of increasing tax relief sin the coming Budget. Will MrCallaghan bear in mind that since child tax allowances can no longer be increased, the only way to bring relief to families with children is through an increase in child benefit?

This particular increase in public expenditure, by increasing child benefit by £1 next November, is one of the matters that we are urging upon him.

Mr Callaghan—That is not the only way of improving the position of families with children. You can also do it by other kinds of tax reductions which benefit not only families with children but families without children too. All these matters are being taken into account.

I am happy to see my stray and random remarks have attracted such interest. Everybody now recognizes there are going to be some tax cuts this year. (Laughter.)

Mr Clement Freud (Isle of Ely, L) asked whether the Prime Minister was satisfied with the quality of Prime Minister's question time.

Mr Callaghan, in a written reply, said—I find the answers satisfactory.

PM defends reduction in mortgage lending

The Government wanted to see whether by curbing the amount of money that was available in building societies it was possible to have a reasonable roof put on house prices, Mr James Callaghan, the Prime Minister, said during question time exchanges.

Mr Michael Brotherton (Louth, C) had asked if Mr Callaghan would explain to the 20,000 people who would not now get mortgages over the next three months why the Government had bullied the building societies into reducing their lending.

This action (he said) is entirely wrong and will do nothing at all to contribute to stabilizing house prices.

Mr Callaghan—It is too early to draw that conclusion. Having seen what happened in 1972 and 1973 when there was a dramatic increase in house prices which did no one any good, whether they were buyers or sellers, I would have thought Mr Brotherton would have congratulated the Government on trying the experiment to see whether by curbing the amount that is available in building societies it is possible to have a reasonable roof put on house prices.

It may be the experiment will not succeed, but for heaven's sake do not condemn it before it has started. It is, after all, an attempt to contain inflation and keep house prices within limits at which people can buy them.

Mr Stanley Thorne (Preston, South, Lab)—There are still many looking for houses to rent in Britain today. (Conservative interruptions.) Will Mr Callaghan consider a major input in public expenditure in housing in order to meet that need?

Mr Callaghan—There is always a need for both owner occupiers and for those searching for rented property. There always will be such a need, that is why we totally disagree with Sir Keith Joseph when he says building council houses has done great harm. I have never heard such a completely untrue suggestion.

Sir Keith Joseph, chief Opposition spokesman on industry (Leeds, North-East, C)—It has discouraged the private rented sector. (Loud Labour interruptions.) The more council houses and the less rented sector, the more homelessness this Government have brought about.

Mr Callaghan—I am not sure what the point of his question was, but I hope he will go and explain to the millions of council house dwellers in this country who will not be able to afford to buy their house that he holds the view that it does great harm to build them.

Minister admits that morale in the Armed Forces is not all he would like it to be

Mr James Wellbeloved, Under Secretary for the RAF, opening the resumed debate on defence, said it was a tragedy that Conservatives pursuit of political power that they could not generate even a flicker of patriotic pride to illuminate the vital and substantial contribution which Britain was making to the Atlantic alliance and the peace and security of thee free world.

They had expressed only negative and destructive views on Britain's defence effort, without a single constructive attempt to deploy their own policy for examination by the House and the country.

He was speaking to a Government motion, moved yesterday, stating: "That this House endorses her Majesty's Government's policy se tout in the Statement on the Defence Estimates, 1978, of basing British security on collective effort to deetr aggression, while seeking every opportunity to reduce tension through international agreements on arms control and disarmament."

The House was also debating an Opposition amendment, moved yesterday to make the main motion read: "That this House regrets that the defence policy fo he Majesty's Government during the last four years has damaged the security of the United Kingdom and has harmed th eprospects of reaching international agreeemen on arms control and disarmament."

Mr Wellbeloved said that under Labour major steps had been taken to counter the threat to Britain. When they came to power they inherited a defence programme ridiculously ambitious in its provision of public expenditure. But the outlook had improved and they had felt able to allow a real increawe in the defence budget in response to Nato's call in the face of the increased Warsaw Pact threat.

Positive steps had been taken. They were not pie-in the sky or Tory election moonshine but firm practical steps to ensure that this country had its air defence restyled from the situation inherited from he previous Conservaive administration.

Their decisions on the defence budget up to 1980-81 would enable them to make major improvements to this already outstanding contribution.

He did not seek to claim that everything in the garden was perfect but he did claim that Britain made a major contribution to the collecive defence capability of the alliance which was recognized wy the alliance avroad and ought to be recognized by their political opponents in the House.

He paid tribute to the determination with which members of the Services from all ranks had worked to secure the speedy and efficient implementation of national policies in the difficult circumstances of the past few years.

It would be foolish to claim that carrying out defence policy decisions had been an easy task for them. They must not lose sight of the anxieties which these difficult times had brought to officers and men.

The nation owed a debt of gratitude to the Services for the selfless and good-humoured way they had responded to the need to give aid to the civil powers, whether provision of fire cover or assistance to those stranded or made homeless by blizzards and flooding in Scotland and the West Country.

One of the most frequent questions asked of a single Service minister was what his assessment was of morale in the Services. His reply was that morale was not all he should like it to be. There were genuine anxieties and frustrations.

The Armed Forces had suffered as every other section of the community had in the fall in the standard of living. The battle against inflation had been fought by Servicemen and civilians alike. The tough decisions of the past few years were beginning to reap their reward.

Morale was not all that he would like it to be, but despite the anxieties the Armed Forces could take pride in the professionalism which had enabled them to carry out all the tasks required of them to the highest standards of skill and professional competence.

The fact that the country had entered a period of stability and modest growth in the defence budget would help to improve morale. In the last year recruitment to the Services had been satisfactory, with the exception of some RAF officer branches. Recruitment of Army officers had continued to prove particularly pleasing. The applicants were generally of a high quality.

The initial reaction to the short service commission for aircrew officers, with an engagement for 12 years with an option breakpoint at eight, had been highly encouraging. A significant number of applications had been made and the standards of applications had been high.

Mr Winston Churchill an Opposition spokesman on defence (Stretford, C)—Would he confirm that the RAF has been forced to reduce its standard of intake?

Mr Wellbeloved said he could categorically deny that the RAF had reduced, or was contemplating reducing, its standard of intake. Who was giving that misinformation to Mr Churchill?

He had maintained a reasonably close contact with the RAF and one thing he had not found was any great demand for membership of trade unions.

The number of personnel who took up their option to reengage in the Services was encouraging. The outflow of personnel leaving the Service prematurely had historically fluctuated from year to year in response to a variety of factors, but there had recently been a disturbing increase.

There was anxiety about pay and conditions, as well as turbulence caused by emergency duties at home and overseas, which was no doubt a significant consideration in many individual decisions to seek change.

The Government were not complacent about the present situation and would keep a close watch on trends in this area. The next armed forces pay award was due on April 1, but it was not possible at this stage to say what it would be.

Some Opposition MPs had accused the Government of interfering with the independence of the Armed Forces Pay Review Body.

If the independence of that body had been taken away by this Government, it was taken away by the Tory administration i 1973. It was dishonest for the Opposition to try to make political capital out of the application of pay policy to the Services when they were the first to do it.

The Government had the utmost confidence in the integrity and independence of the board, and were grateful for its hard work.

The Oppositio had been only too ready to quoite the views of Dr Luns, Secrdtary General of Nito over the decision to reduce planned defence expenditure in Britain by £267m.

Great play had been made of his concern, but not much publicity had been given to his remarks that Nato recognized the Government's success in keeping to a minimum the effect of this cut on their armed forces.

On the day of the publication of the White Paper, Dr Luns was reported in The Times as saying to the European Atlantic Group that, compared to other Nato members' decline in spending, Britain was the member of the Alliance which spent more than most.

Opposition MPs did not choose to quote these words of Dr Luns in his praise of this Government's magnificent record. (Loud Conservative laughter.)

Instead they constantly heard from Opposition defence spokesmen carping criticism, denigrating Britain's contribution.

They constantly made an implied criticism of the judgment of their European allies by their attacks on the Government for seeking to bring Britain's defence expenditure into line with that of their European partners.

Opposition mempers had said on many occasi son that Britain's defence effort should be govdrned not by a combination of the country's economic circumstances and the Government's perception of the best contribution it could make to Nato but solely by the threat as perceived by hem. In this case the magic figure of 4 per cent seemed even harder to explain. Were the Opposition saying that for Nato fully to match the Warsaw Pact all that was needed was a 1 per cent increase in defence expenditure by the United Kingdom?

Like recent developments in Conservative policy it was nothing more than a crude electoral gimmick, decided solely on party grounds. The House was told yesterday that the Opposition would spend more on equipment. Even if such an increase were possible, where would the money come from?

Ministerial office might have instilled in Mr Winston Churchill a sense of responsibility which was so conspicuously lacking in his contribution in defence questions an dhis visits to Service establishments. It did the morale of the Services, about which he professed such concedn, no good to have their equipment and efficiency constantly criticized by him. He should learn from some of his more responsible colleagues to take a more constructive attitude.

Sir Churchill (Stretford, C)—Would he withdraw his lie—(Labour cries of "Oh")—and say on what occasion I have ever criticized the efficiency of any of the armed forces?

Mr Wellbeloved—H e will recall visiting an RA Fstation and later seeking to communicate with the press from that station by using public funds on a public telephone to give them a story that members of the armed forces had a choice between eating and heating. If that is not an attack on the morale and efficiency of our armed forces—(Conservative interruptions). When I heard of that disgraceful episode Itoo ksteps to ascertain the facts from that RAF station. There was no substance in his allegation.

Mr Ian Wrigglesworth (Teesside, Thornaby, Lab)—The whole House heard Mr Churchill use the word "lie". Idid not think that was a parliamentary ter mwhich was permissible and wonder if you, Mr Deputy Speaker, would ask him to withdraw it.

Mr Churchill—I would be happy to withdraw that if the Minister would withdraw his wholly unfounded slur and allegation.

The Deputy Speaker (Mr Godman Irvine)—The word which is not parliamentary is "lie". It is that word to which objection is being taken.

Mr Churchill—I would be happy to substitute "terminologic alinexactitude".

Mr Wellbeloved—His exaggeration does not worry me. I am content to rely upon the simple fact that this Government, of which I have the honour to be a member and particularly the honour to serve in the defence ministry, has done more to restore the military capacity of this nation, compatible with our economic ability to sustain it, than his governmen ever did.

Mr Victor Goodhew, an Opposition spokesman on defence (St Albans, C) said Russian influence and control was growing in different parts of the world and by a strategy of denial of essential minerals they could cripple the West without a shot being fired. It seemed impossible to conceive that even the present Government could be blind to such a threat.

Yet it was against that background of increasing Russian control of the world and increasing their supply of arms, that the British Government continued with their planned defence cuts.

It was bad enough for Servicemen to see the threat they had to meet continually growing apace but when, in addition to this, they saw a Government forever whittling down their power to resist that threat and invent upon doing so regardless of the consequences, then they could be forgiven for feeling they were being let down by those who should be supporting them.

Much had been said about pay. This could be the breakiw poont for morale in the Services.

The Services Pay Review Body should be allowed to prove its independence and recommend what the armed forces should get to restore comparability. Then the Secretary of State should accept the responsibility to deny that increase and defend the Gocerirment's position instead of hiding behind the review body's skirts.

Servicemen should be able to see that the admiration expressed for them in the House was not just empty words but an earnest of MPs' determination to see that they got their just desserts.

He feared there was something symbolid in that unfortunate picture of Mr Mulley asleep during the RAF Jubilee review.

It was symbolic of a Government asleep and unaware of the dangerous developments throughout the world, asleep and unaware of the mounting military threat which faced the free world, asleep and unaware of the dreadful damage they were doing to the morale of Servicemen, and asleep and unaware of the risks to which they were exposing the country.

Mr Michael Stewart (Hammersmith, Fulham, Lab) said the Conservative Party believed that more should be spen ton defence—though they seemed to have no idea how much—and that it should be met mainly at the expense of their poorer fellow citizens. It was a kind of vicarious patriotism which did not carry much respect.

The Tory approach to pay policy was disquieting. During the firemen's strike Mrs Thatcher urged that the pay guidelines should be breached for them. Later, special treatment was urged for the police. Now it was the armed forces.

If, whenever the Opposition thought they were on to a popular line, they insisted that pay policy be broken, they would build up deep resentment among civilian industry and create a situation that could not be contained.

Education grants for all 16–19s costly

More and more young peop attracted to staying on in tion after the age of 16 a cost of any completely ma grant system would be of th of several hundred million Mrs Shirley Williams, Secre State for Education and (Hertford and Stevenage, I dicated at question time.

Mr Ivor Clemitson (Luton Lab) had asked Mrs Williams statement on her policy on cial help for students in f education between 16 and 1 of age.

Mrs Williams—Present p that financial help for stu full-time education between 19 years of age is at the di of local deucation authoriti

No major change in arrangements is possible w substantial element of ad resources, and no mandato tem could be introduced legislation.

Mr Clemitson—While the financial maintenance for people in this age group ha been stron gon the gro equality of opportunity in and higher education, that strengthened both by consi of the employment and m ment situation and of the anomalies which have ari will increasingly arise w introduction of the youth tunities programme.

Mrs Williams—Yes, I beli the case is much strong than it was. The difficulty the House in its wisdom drew a clear line between education which was m and all forms of further e which were discretionary; whether the House would s the same view.

It has an extremely priority, but the House sh clear that legislation is n and that the amounts invo substantial, being something order of several hundreds lions of pounds.

Mr Gerald Fowler (The Lab)—It is more than just lem of discretionary awa have the Manpower Commission with the ne opportunities programme; supplementary benefit as young people do not ar more than 21 hours a we are students in receipt o ployment benefit. It is reaching a chaotic situatio must be rationalized.

Mrs Williams—I do not thi is any higher priority advance in education can made. I should tell the H orders of expenditure. It was the same as the M Services Commission rais is estimated at appro £1,000m a year, if at the mentary benefit rate, £500m a year.

The reason for this is th education has managed p more and more young p stay on and therefore the this help in schools and after 16 is substantial.

That is not a reason doing it, but the House s aware there are large n involved.

Mr Norman St John-Ste Opposition spokesman on tion (Chelmsford, C)—Mr is right when he says chaos. It is a shambles profusion of grants. Th strong case for appoi inquiry into the training a tion of 16 to 19-year-olds. appoint Mr Fowler chair would give her a good and rehabilitate him. (La

Mrs Williams—I cannot t better chairman than M who needs no rehabilita me or anybody else. (laughter.)

Inquiry into teaching of mathematics set up

The Government had decided to set up an inquiry into the teaching of mathematics in primary and secondary schools, Mrs Shirley Williams, Secretary of State for Education and Science, announced.

Mr Frank Hooley (Sheffield, Heeley, Lab) had asked if she would set up an inquiry into the syllabus and techniques of mathematics teaching in schools.

Mrs Williams (Hertford and Stevenage, Lab)—The Government's reply to the tenth report from the Expenditure Committee on the Attainments of the School Leaver is being published today. It accepts the recommendation that an inquiry should be set up into the teaching of mathematics in primary and secondary schools.

I hope to announce the terms of reference, its chairman and members shortly.

Mr Hooley—There are about 57 different types of syllabus in the teaching of maths in schools at present. The profession has not discharged its responsibility to the country in the way it should have done. Would she take urgent action to look into what has become a national scandal?

Mrs Williams—The maths position is of long standing. The Joint Mathematics Council, of which the Institute of Mathematics is a member, remarked: "The widely held belief that all children could once reliably carry out the addition, subtraction, multiplication and division of numbers of more than one digit is quite at variance with the reports of HMI over the last century."

The Government have decided to ask a direct question about the place of maths in the curriculum. This Government for the first time have embarked upon an ambitious course to train teachers of maths, who have been in short supply for the past 10 years including the whole period during which the Leader of the Opposition was Secretary of State for Education and Science.

We are assessing the performance in maths of this country's schools for the first time in the history of this country.

Mr Timothy Raison (Aylesbury, C)—If all the schools in Buckinghamshire went comprehensive, would she expect the standard in maths to move to the level in the various comprehensive schools which were tested by the Institute of Mathematics the other day? Would it be good if that were to happen?

Mrs Williams—Yes, I would expect that. The fundamental problem arises not from the organization of the schools but from the shortage of maths teachers and from the fact that we have as many as 57 separate curricula in O level maths. That cannot be the proper basis for assessing maths and never has been.

The Institute of Mathematics was testing boys and girls whose primary period of schooling was spent under the previous administration.

Mr David Stoddart (Swindon, Lab)—Many of us welcome the setting-up of this inquiry. We appreciate the problems she has been encountering. The great problem in maths starts in primary school, where there are many systems of teaching maths which merely make simple sums difficult.

Mrs Williams—I am aware of that. One of the actions the Government are taking to improve maths teaching in the primary schools is to require maths O level or their equivalent for all future intending teachers, again the first time that this has been done.

With regard to the survey that has been widely quoted, it strikes me as hard that in a survey which also indicated that the British teaching of science was the best in the world, this is never quoted.

Mr Rhodes Boyson, an Opposition spokesman on education (Brent, North, C)—We welcome an inquiry into the teaching of maths, particularly bearing in mind the horrific result of the Institute of Mathematics' report last week.

Much juvenile unemployment is due to the fact that because people leaving school do not have the maths levels, they cannot be taken on in craft apprenticeships.

Mrs Williams—I would be helpful if occasionally the Opposition gave credit where it is deserved. (Interruptions.) I am talking about the teaching profession and not about the maths inquiry. The Opposition consistently fail to indicate that we have high standards of improvement in science teaching.

In quoting the results of the survey critical of maths, he did not point out that in the West German selective system they had declined more rapidly, nor that in science we are the best in the world.

Move to get block loans for councils

Mr Frank Allaun (Salford, East, Lab) was granted leave by 190 votes to 165, majority 25, to bring in a Bill to require building societies to lend 10 per cent of their total annual advances to local authorities at the current interest rate of the societies, to enable the authorities to provide more mortgages to local house buyers unable to obtain them from building societies.

He said that while building societies had helped millions of families to secure a home of their own they were far too restrictive about lending on cheaper and older houses. They also usually insisted on high deposits and high incomes.

Some building societies, including the big ones, "red lined" complete districts and refused mortgage applications within such areas. Only 6 per cent in number of their loans went to houses valued at less than £6,000.

The building societies were bulging with funds and it was only fair that they should be asked to help down market.

The Bill would require societies to provide councils with block loans for lending on.

Mr William Clark (Croydon, South, C), a vice-president of the Building Societies Association, said he was opposed to the Bill.

Who was to say that the proposed 10 per cent would not in future years rise to 60 per cent? The building societies would thus be nationalized by the back door.

Direction of investment was a dangerous precedent for Parliament to pass. If it started with building societies who was to say that it would not lead to the direction of investment of the insurance companies, banks and pension funds?

The future of the country depended on investment and investment depended on savings.

It would be a catastrophe if the palsied hand of the state put its hand on the funds of the building societies. That would make savers less confident and it would sound the death knell for the owner occupation of homes.

Many comprehensive schools doing better than selective system–Mrs Williams

Four our of every five secondary pupils were now in comprehensive schools but she would not be satisfied until all authorities had offered their children the benefit of a comprehensive education, rs Shirley Williams, Secretary of State for Education and Science, said at question time.

r John Evans (Newton, Lab)—The latest populist Tory Party proposal to allow children to leave school at 15 is just another example of that party's determination to undermine the principles of comprehensive education.

Would she take a hard line with those reactionary local authorities who are still dragging their feet?

Mrs Williams—Mr Evans is more clear about onservative policy than I am. I am not quite clear exactly what it is.

It appears to be the case that the onservative Party, or at least part of it, support the idea of comprehensive education followed by the creaming off of academic children to direct grant schools, which I would regard as a wholly destructive formula, and other parts of the conservative Party appear to believe the less education the better.

Mr Peter Bottomley (Greenwich, Woolwich, West, C)—She said she would not be satisfied until all pupils were offered comprehensive places. Is that what she meant, or was it a disguise for saying that all parents should be forced to take comprehensive schools

Mrs Williams—What I want all local authorities to d o is to organize on comprehensive lines. I am convinced that within the comprehensive system parental preferences can be taken into account.

Mr Martin Flannery (Sheffield, Hillsborough, Lab)—Despite the fulminations of Mr Rhodes Boyson (Brent, North, C), who will go lower than 15 eventually, comprehensive education according to the latest report is going from strength to strength and proving better than any form of education we have had.

Mrs Williams—A t on etime Mr Boyson believed that 14 was the right age to leave school. I do not know about 13. I welcome the prodigal son's return to 15.

Evidence is growing week by week that where comprehensive systems have had an opportunity to settle down after the process of change, as the evidence shows in Leicestershire and West Sussex, comprehensive schools do at least as well and in many cases better than the old selective system.

Mr Norman St John-Stevas, chief Opposition spokesman on education (Chelmsford, C)—Does she agree with Mrs Caroline Benn that the 1976 Education Act has failed, that she has no powers to impose any particular form of comprehensive reorganization, and that if she wishes to pursue these foolish and dictatorial policies she had better get herself a new Act of Parliament?

Mrs Williams—Labour MPs believe in the carrying out of the law as approved by Parliament. (Conservative interruptions.) Conservative MPs might consider the wisdom of advising local education authorities not to carry out the law in spirit although they may in the letter. That is not so uncommon at present.

I have carefully read the remarks of Mrs Caroline Benn. They are not as presented in the press. In saying quite correctly we cannot substitute the Department of Education's proposals for those of the local education authorities she is simply explaining what the Act of Parliament says.

Questions on Government advertising

Mr Norman Atkinson (Haringey, Tottenham, Lab) asked if the Minister for the Civil Service would investigate the possibilities of the Government's purchasing newspaper advertising space direct from the newspapers concerned rather than placing their advertising through agencies.

Mr Charles Morris, in a written reply, said: Ther eare no financial economies to be achieved from purchasing space direct from het newspapers; indeed the cost to the Exchequer would be significantly higher. Full space costs are charged to advertisers who do not use the services of an agency recognized by the media as qualified to earn 15 per cent commission as revenue.

The Central Office of Information which handles most Government avertising would have to become an advertising agency in its own right in order to qualify for the 15 per cent commission; and would thus have to recruit many more civil servants to provide the full range of creative and other services at present supplied by agencies.

Mr Atkinson also asked what was the total expenditure on Government advertising listed separately for press and other media for the last 12 months for which figures are available; and what proportion of the total was paid to the advertising agencies through which the advertising was placed.

Mr Morris, in another written reply, said: The total amount spent on Government advertising during the financial year 1977-78 will be £18,462,000 broken down as follows: Press, £12,226,000; television, £4,994,000; radio 157000; cinema, £115,000; posters, £970,000.

Of the total amount some 95 per cen will be paid to advertising agencies. Approximately 15 per cent of the total amount is allowed to the agencies by the media owners

Parliamentary notices

House of Commons

Today at 2.30: Trustees Savings Bank Bill, second reading; Employment Subsidies Bill and Local Government (Scotland) Bill, second reading; motion on Prevention of Terrorism (Temporary Provisions) Act 1976 (Continuance) Order.

House of Lords

Today at 2.30: Scotland Bill, second reading (second day).

Signor Colo re-elected as president

European Parliament Strasbourg

Signor Emilio Colombo, Democrat MP from Italy elected President of the Parliament when the 19 sion was formally open This will be Signor C second year in office a likely to remain present directly-elected Parliam over next year.

Mrs Winifred Ewing (Hi Nairu, Scot Nat) failed attempt to become one vice-presidents of the P although there had to be lots before she was fin inated. In the first ballo one of three MPs out of ing for the 12 posts wh get the requisite 50 per c votes cast. In the second was third.

Between the two w Ewing made it clear believed a woman shou volved in the running of ment.

The vice-presidents ele Herr Rudolf Adams (I many, Soc), Mr Corne houwer (The Netherlands Gerard Bordu (France, Sir Geoffrey de Freitas (Lab), Mr Pierre Desche gium, C-D), Mr Erik H mark, Soc), Herr Ha Lucker (West Germany, Carlo Meintz (Luxembo Mr James Scott-Hopki Derbyshire, C), M Georg (France, Soc), Mr Mic (Ireland, Fianna Fail) a Mario Zafgari (Italy, S

The two MPs who con second ballot with M were M Bordu and Mr

Lord Home considers assembly must have power to raise revenue

House of Lords

The devolution debate had gone on long enough. The Scottish people had the right to expect Parliament now to come to a firm conclusion on devolution and to allow them to express their views in the referendum, Lord Elwyn-Jones, the Lord Chancellor, said when he opened the two-day debate on the second reading of the Scotland Bill.

He said that Parliament was not famed for its readiness to accept the need for constitutional change and reform. The Government had nevertheless persisted with their devolution proposals because they were convinced that devolution would reduce discontent with the present system of government, counter over-centralization and strengthen democracy.

Devolution was a means of bringing decision-making closer to the people most affected by those decisions.

The Government believed that devolution would strengthen, not weaken the United Kingdom. The Bill would not act to the detriment of its political and economic unity.

However carefully the lines were drawn between devolved and non-devolved matters, there could nevertheless be circumstances in which the legally proper exercise of devolved powers could have unacceptable repercussions on matters which remained the responsibility of the United Kingdom Government.

In such cases the Government must retain the power to intervene in the interests of the United Kingdom as a whole, but the power to intervene would be available only where the activities of the devolved administration would adversely effect reserved matters—such as management of the economy—for which the Government maintained direct responsibility throughout the United Kingdom.

The Government had looked carefully at the provisions for overriding assembly and executive action and had concluded that they struck the right balance by providing an essential safeguard to protect matters which were not to be devolved, such as defence, trade and management of the economy, while at the same time minimizing the possibility of intervention over the way in which the assembly exercised its powers in relation to devolved matters.

The evidence of the Government's extensive consultations demonstrated that a sizable majority of the Scottish people wanted a greater voice in the management of their own affairs. They wanted their own democratically-elected assembly and wanted to decide for themselves about those matters involving distinctive Scottish interests and circumstances.

However, they rejected independence and separation. They wanted to remain part of the United Kingdom.

The Government fully accepted that before embarking on a constitutional change of such magnitude it was important and right that these beliefs should be tested in a referendum.

Little though they liked it, the Government would not attempt to remove the proposal, inserted in the Commons, that the Secretary of State should be required to lay an order for repeal of the Act unless 40 per cent of those entitled to vote in the referendum indicated their support for the Government's proposals.

This was not welcome to the Government and it had been much criticized in Scotland and elsewhere.

The 40 per cent threshold was not the sole criterion by which it would be decided whether or not devolution was to go ahead.

Parliament, after the referendum was held, would take the final decision.

The people of Scotland (he said) want greater participation in their own affairs. They want more accountability, but they do not want separation. However, if we deny these legitimate and reasonable demands we run the grave risk of fuelling a campaign which, on a false prospectus, has the declared aim of breaking up the United Kingdom.

Lord Wilson of Langside moved that "having regard to the unacceptable threat its enactment would present to the unity of he United Kingdom and sovereignty of Parliament and the adverse effect its enactment would have on the effectiveness and efficiency of Government in Scotland, this House declines to give the Bill a second reading".

The Bill (he said) is a bad Bill in principle because it is founded o the Government's belief that there is electoral capital to be made in Scotland out of it.

The formula for devolved powers was a splendid recipe for confusion and uncertainty and for administrative chaos of high order. The Bill had created considerable alarm in industrial and commercial circles.

I fear (he said) that we are drifting into separatism by default, not because there is a majority opinion that this is the best route for Scotland and the Scots, but simply because of the confusion created by this bad Bill. That is why I oppose it.

By arousing expectations of better government that would be inevitably dished, the Bill stoked the fire of nationalism.

ari Ferrers (C), for the Opposition, said it would be an intolerable affront to the people of Scotland if the House was to deny them the choice of how their future was to be determined as provided for in the Bill through a referendum without even discussing the Bill.

In my view (he said) it would be unthinkable and constitutionally disastrous if the House of Lords declined to give this Bill a second reading.

If the amendment were pressed tomorrow (Wednesday) Lord Wilson would fragment opinion. Wiser counsel should prevail.

Our role (he said) is as a revising chamber and it is not and it will not be part of our intention as an Opposition as we progress through the committee and report stages of the Bill to frustrate the Government timetable. We have a duty to scrutinize, inquire, illuminate and, if possible, improve.

The Commons spent less than 18 days on the Bill, leaving 60 out of 83 clauses and 13 out of 17 schedules untouched.

We can hardly be expected (he said) to skip like spring lambs through the Bill.

Lord Mackie of Benshie (L) welcomed the Bill which, he said, went a long way towards achieving a reasonable objective. The Bill was a compromise. Sooner or later they would come to a federal system.

He would say to those who opposed the measure: "If you throw out this Bill or delay it so that i tdoes not bcome law, do you think the present system is going to satisfy the people of Scotland?"

Lord Hughes (Lab) said he hoped the Bill in an amended form would reach the statute book before Parliament rose for the summer recess. If it dod not, the consequences of that failure would be infinitely greater than the consequences if the Bill went through.

Lord Home of the Hirsel (C) said that Parliament was bound to conclude that if the Bill was thrown out the call for devolution would not go away. It would get louder and more insistnte.

They ought not to conclude that decentralization and devolution was beyond the art of politics.

It must be a long time since a Bill arrived in the Lords about which MPs were so confused and undecide.

Thee reason (he said) that devolution has been bedevilled by uncertainty and divided counsels is because the leaders o fthe SNP have declared that any step towards devolution is merely a stage towards the independence of Scotland from England. The emotions and fears aroused by such a declaration have made it virtually impossible for the last six months to discuss devolution on its merits.

I wish the Government, even now, could find a way to take this matter back for consultation among the leaders of the parties, not on thees principle of devolu but on the method by which it would best be applied.

He would like to see provision made for the question on independence to be asked in the referendum in addition to the question: "Do you want devolution according to the terms of the Act?"

The two questions would be valuable.

Parliament (he went on) would be able to see what the real opinion in Scotland is about separation and any SNP member elected to the assembly would be given notice that they should not abuse the terms of whatever devolution Bill is passed into law.

The assembly must be given some power to raise revenue otherwise we are asking for trouble.

He would like to see the PR system adopted, preferably the added member system, for election to the assembly.

He could not support Lord Wilson's amendment.

I propose (he added) to take the advice of Earl Ferrers and try to get this Bill right or if not, some other Bill right. (Cheers.)

Lord Scarman, a Lord of Appeal, in a maiden speech, said he welcomed the introduction into the British constitutional pattern of judicial review of legislation in certain carefully defined and specified circumstances.

I see in these provisions (he said) the beginning of a phase of constitutional change in the United Kingdom. If those peers who have predicted it are right—that we are at the beginning of federation—then these provisions provide a useful jumping off, or starting oont, from which we can begin to mentary, judicial and governmental, for the protection of the individual against the abuse of power illegally useed.

Registration fee for job agencies

Mr Harold Walker Minister of State, in a written reply, said—The costs of operating the Employment Agencies Act, 1973, are required to be met from licence fees. Receipts from the present annual fee of £72, which was fixed two years ago before the Act came into force, have fallen well below meeting the full costs.

On January 10, 1978, interested bodies were consulted on a propobodies were consulted on a proposal to increase the fee to £111 in order to meet the estimated costs of maintaining the exising arrangements from April 1, 1978.

After careful consideration of the representations arising from the consultations, the Secretary of State has decided to introduce the increase in two stages so that licence fees and costs will be brought into balance at the next review.

The Tim Specia Report All the subject mat on all the subjec that matte

هكذا في الأصل

If you're looking for a low tar cigarette surely it makes sense to smoke Silk Cut.

The Silk Cut range: All tobacco: Green 48p. Blue 50p. Red 52p. King Size 55p. International 60p.
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LOW TAR As defined by H.M. Government
H.M. Government Health Departments' WARNING:
CIGARETTES CAN SERIOUSLY DAMAGE YOUR HEALTH

In South Korea one TV set is produced every six seconds for a salary of £55 a month

The awakening industrial giant

"In another 10 to 15 years the republic of South Korea will have become a major economic power. Economically, the game is already over"—President Park Chung Hee of South Korea, January, 1978.

"We have no resources so our economic philosophy is: borrow, invest and work hard to export."—Dr Kim Jae Ik, director of South Korea's Bureau of Economic Planning.

The strains of South Korea's national anthem fade away on the public address system and 1,200 workers take their place on the assembly line. Another day of feverish production is about to begin at the sprawling Samsung electronic factory near Suweon, 20 miles south of Seoul.

During the course of the next eight-hour shift the assembly line will spew out one new television set every six seconds—more than 4,500 units a day or 1,400,000 sets a year. More than half will be exported at low competitive prices to the United States, Canada and Europe.

To achieve this target the factory operates eight hours a day, six days a week, paying workers on the assembly line, mostly young women, an average monthly salary of £55.

With components already manufactured by subcontractors and subsidiary firms, this means that each worker on the assembly line produces four television sets a day, at an average labour wage cost of 80p a unit.

A 12in black-and-white set rolls off the assembly line at the quoted factory price of £24, a 14in colour television set is priced at £89.

At a newly opened British black-and-white television set plant, the workers are paid roughly £160 a month for a 40-hour week. Each worker produces 24 sets per day, giving a total output of 100,000 sets a year—which is expected to rise to 150,000 a year at full production.

Samsung, South Korea's largest electronics factory, has ambitious plans for expansion. It is already capable of producing 2 million black-and-white television sets, 500,000 colour sets, 18 million loudspeakers and a variety of electronic consumer goods and parts each year.

"We are putting massive investments into new quality colour television plants and we expect that company export earnings will rise from £30m today to £100m in three years", Mr Kang Jin Ku, the president of Samsung Electronics told *The Times*.

Under long-range plans Korea's electronic exports are expected to rise to $17 billion in 10 years.

The Samsung factory, which emerged out of obscurity in the early 70s, serves as an apt example of how South Koreans, working long hours for low wages, are in the midst of a desperate drive to transform their developing economy into an industrial power, within a decade.

It is a drive which could, within 10 years, establish South Korea as the world's third largest shipbuilder, a competitive producer of steel without peer, and a formidable exporter of light and heavy industrial goods.

In short, South Korea is determined to raise its *Per capita income* from the existing level of $1,060 to $7,731 in 1991. To achieve this target the semi-official, and reliable, Korean Development Institute estimates that exports will rise to $114 billion at current prices by 1991—about $34 billion higher than Japan's record level in export earnings last year. In one example: industry is already laying down the infrastructure to produce two million cars in the year 1991—of which 900,000 units are planned for export.

Those unfamiliar with Korea's economic performance might dismiss these claims as the wishful thinking of a developing nation in Asia. But facts and figures show that South Korea's autocratic leader was not making an idle boast the other day when he promised 35 million Koreans that they will find a place in the sun within 10 years.

One of the brains behind South Korea's long-term strategy, Dr Kim Jae Ik, director of the Economic Planning Bureau, explains that the nation can only hope to emerge as another economic power if the growth rate can be maintained at a level of about 8 to 10 per cent during the next decade. "To achieve this level, exports will have to



Korean girls at work: an economic miracle?

rise by 16 per cent a year during the next five years. This means that we will have to remain highly competitive", Dr Kim said.

Notwithstanding a world recession, the Koreans have so far not only exceeded their economic targets but have also surpassed their wildest dreams. In 1976 exports rose by 56 per cent, pushing the country's real rate of growth up to 15.5 per cent.

But how long will South Korea's labour force remain docile? Dr Kim says that wages rose by 18 per cent in real terms last year. "With that kind of rise we do not expect trouble and we have invested in modern plant to remain competitive when wage costs do go up", Dr Kim points out.

A quick look at Korea's new economic structure would indicate that the country is emerging as a major competitor against existing industrialized nations in future—both in terms of volume and price.

Take steel for instance: examining South Korea's long-term economic strategy, Professor Kim Man Jeh, President of the semi-official Korean Development Institute claims that the country will produce at least 30 million tons of steel a year by 1990—a little more than twice the output of the British Steel Corporation in 1975.

Many foreign industrialists believe that South Korea has set its sights too high. But critics also scoffed in the early 70s when Seoul's economic planners ran up high foreign debts to finance the construction of the nation's first modern integrated iron and steel mill at Pohang on the eastern coast.

Completed in 1973, the Pohang mill, one of the world's most efficient steel plants, is now capable of producing 2,600,000 tons of steel a year, with the result that South Korea's total steel production capacity stands at 4,900,000 tons today. Work has already begun to expand the capacity of the Pohang mill to 5,500,000 tons next year and again to 8,500,000 tons in 1982. This will mean that within four years South Korea, unrecognized as a steel producer half a decade ago, will raise its total annual capacity to 11,500,000 tons—a little less than half of British Steel Corporation's total existing capacity.

The Pohang has marked up huge profits since its inception and the mill is expected to operate at full capacity during the next decade as other heavy domestic industries continue to expand.

Although South Korea will remain a net importer of steel to meet the demands of its developing industries during the next five years, the country is already exporting surpluses in special types of formed metal.

Much to the concern of rivals, the new fledgling in the steel industry plans to export 2,200,000 tons of metal (including wire rope, hot-rolled and cold-rolled coils and shapes) this year at highly competitive prices.

Export sales rose to £282m last year and the volume of exports is expected to double to four million tons in four years.

South Korea's meteoric rise as a steel producer has, without doubt, alarmed Japanese, European and American producers. Dumping charges have already been levelled against Seoul and the EEC has raised tentative barriers against Korean steel. "In most cases it was not so much a matter of dumping as of cheap competitive prices", a senior European envoy in Seoul points out.

And there can be little doubt that a worker in a Korean steel mill works harder, earns less and produces more steel per man than his counterparts in Europe.

"In terms of raw materials the Pohang mill has no advantage over its rivals. In fact its competitive power is somewhat diminished by high interest fees on capital costs. But this is offset by low wages and superior equipment which produces more steel per man than the European plants. Pohang is manned by only 9,000 workers", said an agent for European steel importers.

In other words when Pohang is running at full capacity—at the moment 2,600,000 tons—each worker produces 288 tons of steel a year.

In 1974, the first full year of production, the Pohang mill marked up a profit of £36m. Profits in the fiscal year 1976-77 rose to £150m.

In contrast, running at full capacity the British Steel Corporation could only hope to achieve a comparable productivity rating of 116 tons of steel a worker a year. In fact the BSC, employing 207,000 workers in 1976, produced 13,700,000 tons—a productivity rating of 65 tons a worker a year. (Japan's highly efficient mills are producing up to 690 tons of steel a worker a year.)

To achieve their target the Korean steel industry's workforce is required to work long hours—a six-day, 48-hour week without overtime—and the workforce is paid less than its counterparts in Japan or Europe. For instance, the Pohang mill pays an unskilled worker a monthly salary of £98.

A senior foreman could hope to claim £282 a month including bonus. In Britain, his counterpart earns about £480 a month.

Pohang prices its hot-rolled steel at £180 a ton today while quotes on cold-rolled steel range between $225 and $230 a ton.

British hot-rolled steel costs $300 a ton, and cold-rolled steel $385.

During the 1976-77 fiscal year the Pohang Iron and Steel Corporation marked up a profit of £8.40 on every ton of steel it produced. In contrast the BSC lost £7 on every ton it produced during the year.

(To be concluded)

Peter Hazelhurst

France, into battle united

Paris, March 14

M Jacques Faizant, certainly the pithiest and probably the ablest political commentator in this country, describes in a cartoon in today's *Le Figaro*, the state of play on the eve of the run-off ballot of the parliamentary elections. Marianne, in the centre of the field, is tossing the ball in the air, at half time, while the two teams, equally bruised and scarred, are discussing tactics for the second. They are evenly marched, but the right-hand team wears hopeful smiles, while the left-hand one has a grim, determined look.

That small difference between a scowl and a smile sums up the slight advantage which the government coalition has over the left-wing opposition for this decisive round. Until last night when the three parties of the left patched up in five minutes a breach which had raged for six months, the government coalition was almost sure to win, even though the opposition led the game by four points.

Now the chances are more equal, and it is better that way for the stability and tranquility of the country after the elections, although many political soothsayers have prophesized rather grimly that it would be difficult whichever side won. Now both sides are going into battle united.

The result of the first ballot was, from the standpoint of the left, as one newspaper puts it today, to turn a probable victory into a possible defeat. This remains true in spite of the eleventh hour reconciliation between communists, socialists and left-wing radicals. For the odds are not as equal as they look.

First, there is the highly artifical nature of the agreement reached between the three parties last night to withdraw all but th one left-wing candidate who did best in the first ballot from the 423 constituencies still in the running.

The reconciliation of the left-wing parties was not unexpected, although the broad smiles and handshakes of Messrs Mitterrand, Marchais and Fabre last night after all the mud-slinging and innuendo, were surprising.

For the left to have gone into the second round divided would have been suicidal; and the blame would have rested squarely with the communists, since the socialists and left-wing radicals had announced whether there was an agre or not before the second would be true to the union of the left and voting discipline.

What did take one breath away was the spe which the reconcilia achieved.

What looks like a caprice is more like fire, leaving unsett questions the comm insisted must be sor out between the two These include the com of a future left-wing ment, and those areas on which the bea last September. The left-wing voter, espe non-communist one, accustomed to such somersaults, must inev left with the impressi is being taken for a

Apart from the psy tive mechanical effect ing only one candid field to carry the the left in the secon and therefore not sure left-wing vote, the party ships obviously reckon revival of dynamism union of the left an rank and file left-wing which was badly under last September's breach.

The puzzling questio the communists did so to facilitate the recon There are three reason

First they did not shoulder responsibility defeat of the left by on terms they knew th ners would not accept

Second, they are also wherever the outcome elections, to obtain a seats as possible, with votes, in the new Assembly.

Finally, there is goo to believe that they ha to the conclusion, a first ballot, that the up for the left anyway that mattered was to s

One cannot emph much, however, that is not yet played out. French voters are u able; and that the the second ballot are ous.

What is certain is t if the outgoing ma majority is returned day by 10 to 30 is the estimate in A of power, nothing w the same. Half of have voted for government, its majority and its

Charles

Bernard Levin

How Dr Castro repaid his loyal comrade Huber Matos

Yesterday, I gave some account of the many thousands of political prisoners in Cuba, which has a higher proportion of its population in prisons or camps on political grounds than any other communist country, and probably than any other country in the world. Today, I want to present the case of one of Castro's victims, and to discuss some of the wider implications of the situation in that grim police state.

Huber Matos was one of Castro's earliest, most loyal and bravest associates; indeed, if it had not been for him Castro's famous landing in Cuba would almost certainly have failed, because it was Matos who led the first band of reinforcements into the country, bringing weapons and supplies without which it is unlikely that the advance party could have held out much longer. Matos was then given command of one of the most important units of the insurgent forces, forced the surrender of Santiago de Cuba, and later served as governor of the city and of one of the country's provinces. But Matos, like so many of those who had fought to liberate Cuba, had been deceived in their leader: they wanted a free Cuba, but Castro wanted a communist one, and within a year of the final success of the revolutionary movement, he was purging it of the libertarians.

Seeing what was happening, Matos could nevertheless not bring himself to oppose his hero and friend. He therefore offered Castro his resignation, determined to return to private life. In his letter to Cuba's new dictator, he wrote:

> I do not wish to become an obstacle to the Revolution, and I believe that having to choose between accommodating myself to the circumstances or getting out of the way in order not to cause any damage, the honourable and the revolutionary thing for me to do is to go.

Next day, Castro announced that Matos had launched a counter-revolutionary uprising, and sent another of his trusted lieutenants, Camilo Cienfuegos, to arrest him. Cienfuegos found no uprising, and Matos's men were ready to resist, but Matos forbade any internecine action, and went quietly. Cienfuegos himself was also a libertarian, but not yet alive to the truth about Castro; he did not have a chance to find it out, because Castro announced a few days later that he had been conveniently killed in a plane crash. Both the chief non-communist figures in the Castro regime were now out of the way.

A mock-trial followed. It consisted almost entirely of a speech by Castro which lasted seven hours, after which Matos was sentenced to 20 years' imprisonment.

Matos has been kept ever since in dreadful conditions. In a letter to his wife, smuggled out of prison in 1975, he says this about the effects of his treatment:

> If the spiritual state is holding up I cannot say the same for my physical state. I am old and ailing. I am a shadow of the man who entered prison in October, 1959. Most of my hair has fallen out, and what remains is grey or white. Deep lines run from my eyes to my chin. My thick dark eyebrows have completely disappeared. Only 56 years old, I look like an old man . . . in recent months I have had the unpleasant experience of losing the use of my left arm . . . the condition [is] incurable. . .

Later reports reveal that the condition of Huber Matos has deteriorated considerably since he wrote that letter (at which time he had been in prison for over 15 years): he suffers from stomach ulcers, he has lost his teeth and he is now almost blind. Of course, it is true that traitors to a cause, like Castro, are always more vicious in their conduct to those who remind them of their own betrayed ideals than to those who never supported those ideals in the first place; but the cruelty to his old comrade-in-arms is also reminiscent of Stalin's worst excesses.

Matos is by no means the only one of Castro's former allies to suffer his vengeance for a refusal to join him in his crushing of freedom in Cuba. David Salvador, for instance, is another: he was put in charge of Cuba's post-revolutionary trade union movement, but when he showed that he believed in free trade unionism, and for that matter freedom in general, he was arrested and imprisoned. And Castro's vengeance is implacable; even the Soviet Union agreed to release Vladimir Bukovsky in return for the freeing of the imprisoned Chilean communist leader, Luis Corvalan: when a similar "exchange" of another leading Chilean communist, Montes, for Huber Matos, was proposed, the Chilean authorities agreed, but Castro refused.

The cruelty, oppression and sheer barbarism of the Castro regime in Cuba is amply documented: I have only been able to offer a few almost symbolic examples in these two columns. Yet, as I said at the outset, the apologists for Castro continue to have almost unbroken success in stifling comment on it, and indeed in their work of presenting him to the world as a gallant defender of freedom and the rights of man. Huber Matos, from his underground prison, has drawn attention to this state of affairs in words which are worth quoting:



Huber Matos before he went to prison.

> No arbitrariness or vileness of Castro and his system can surprise me. I am more than used to suffering, in my own flesh and spirit, mistreatments and vexations in these forgotten and tortuous paths of offence to the human race that are called Castro's jails, but there is something that I cannot understand: why isn't this denounced, loud and clear, day after day in the streets of Caracas, in the universities of Mexico, in the pulpits of churches in Scotland, on French television, in the Canadian press, in the UN . . . the least that could be done with the coward who under the guise of an apostle enjoys himself tormenting helpless men and women inside these prison cells is to unmask him in front of the world.

I fear that Major Matos does not quite understand how these things are done; such protests as he calls for are amply provided when the misdeeds of right-wing tyrannies are revealed, but somehow a great silence falls when communist tyranny is exposed for what it is, and even those willing to express some mild regret at the conduct of the Soviet Union are as dumb on the misdeeds of Castro as they were (and in most cases still are) on the crimes of the North Vietnamese. (Though Matos is a little unfair when he includes Caracas in his comprehensive roll-call of scorn: one of the most prominent and persistent critics of Castro's tyranny is the former Venezuelan President, Romulo Betancourt; yet Castro to allow Amnesty International and the Inter-American Commission of Human Rights to investigate charges against his regime. Castro has not replied.)

The United States much; now that Ad moving towards re-es relations with Cuba, Carter is in a pow tion to insist on som for human rights in return for the ben trade, for instance) so needed by the inp economy of Cuba. recognition will hel some Cuban dissiden selves are in favour normalization, believi will gradually "open t to the light of the mid and even that some sh freedom may eventu trate into Castro's sh shuttered world.

But that is far fr The present reality is described it, and it is that these things sh known, even if the ing cannot change th

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An EASTER GIFT of lasting happiness

Help hope arise this Eastertime for someone lonely or ill.

Too many of our old people are marooned in drab, depressing rooms in soul-destroying loneliness, day after wearisome day. As most of us hope to be out and about they literally have nowhere to go. Others lack the geriatric treatment centres they need; while in poor countries many lack even one adequate meal a day.

Share some springtime happiness

Help start another Day Centre for the lonely. £25 is a big help for equipment. (£150 inscribes a dedication plaque in memory of a loved name on the centre helped).

*Another mini-bus for volunteer drivers to take housebound old people to day centres. £60, with 99 other similar contributions, buys one.

*Day Hospital Treatment Centres are needed in several areas. £30 can be a real assistance.

Please use the FREEPOST facility and address your gift to: Hon. Treasurer, The Rt. Hon. Lord Maybray-King, Help the Aged, Room T5, FREEPOST 30, London W1E 7JZ.

Please let us know if you would like your gift used for a particular purpose.

THE TIMES DIARY/ PHS

A very public arena for a shunned topic

An important fact has been overlooked in all the furore surrounding *Jean's Way*, the book in which Derek Humphry describes how he helped his cancer-stricken wife to die. And that is: the book is just a strand in a tapestry of campaigning on which Mr Humphry has worked for 10 years.

The latest cause he has espoused is, of course, voluntary euthanasia; hence *Jean's Way*. But serious reading of the book reveals the little-publicized fact that it is more about learning to live under the shadow of death.

Mr Humphry has been a reporter for 30 years. Ten years ago he took a long, cool look at race relations in Britain and wrote an unsettling book called *Because They're Black*. It won him the Martin Luther King Memorial Prize.

"At a time when everybody was writing academic books about race, I wrote the first book for the lay reader", he told me.

In 1972 there appeared Mr Humphry's *Police Power and Black People*, which ventured into a little-explored and explosive area of race relations. His *Passports and Politics* was a valuable analysis of the position of the Asians expelled from Uganda, and his *False Messiah: the Story of Michael X* examined colonial black-white relationships in vivid fashion.

And, all the time, as home affairs correspondent of *The Sunday Times*, he was writing about race issues.

At his north London home yesterday I saw many books about death, from the unashamedly romantic *Love Story* to Elizabeth Kübler-Ross's definitive *On Death and Dying*. The latter, published in America, has not found a British publisher.

Mr Humphry thinks this is not untypical of a country where, he says, the unvarnished truth about death and dying is a topic much frowned upon. His new book puts the topic into a very public arena indeed.



Eyes down for the bird people

A swarm of amorous toads has forced the staff of the Royal Society for the Protection of Birds to spread its wings in an earthly direction. The half-mile driveway to the society's headquarters at Sandy, Bedfordshire is crossed by the toads on their way to a favourite pond in the grounds, and many have narrowly escaped the wheels of motorized members of staff.

The staff, who usually look up during their conservationist pursuits are now being asked to look down in a Help a toad-across-the-Road safety drive.

The trouble is the more toads there are, the greater the danger to the goldfish which populate the local ponds.

Last year, thousands of goldfish in Britain were killed by the amorous advances of male toads caused by a shortage of females, and a similar problem this year is feared.

A friend at the RSPB says of this ecological nightmare: "Sometimes, we have to remind ourselves what we are in business for."

The victim who did not know it

The well-known Cambridge (Gonville and Caius) scholar, Joseph Needham, expert on Chinese science and technology, has had his works translated and published recently in China, to the accompaniment of claims that he was victimized by the Gang of Four.

The Peking press says that, during a visit to China in 1964, Dr Needham and his works were praised by Chou En-lai.

On Chou's orders, the first three volumes were translated and were ready for publication in 1966. Then came the *Cultural Revolution*, and the volumes were confiscated.

Dr Needham, who has made it his life's work to prove that the Chinese invented practically everything before anyone else, seems to have remained in blissful ignorance of this victimization. He was a leading light of the leftist Society for Anglo-Chinese understanding throughout the period when *the Gang of Four were in the saddle.*

Harry Kupfer, the innovative East German opera producer, has solved the difficulties which his production of Strauss's Elektra ran into in Amsterdam last year. Critics complained that the Fifth Maid, who disappears near the start, reappeared later, stark naked, only to be killed as a ritual sacrifice—something Strauss never sanctioned. Mr Kupfer, who is restaging the work for the Welsh National Opera tonight, wants to make it clear that the slain girl is a slave and not the Fifth Maid. The confusion in Amsterdam was caused by the fact that both parts were played by black girls at whose faces the critics did not look closely enough. In Cardiff Mr Kupfer casts the Maid as a white girl and the slave as a black. While the critics will complain that the libretto does not call for a nude sacrifice, they will at least know about which girl they are arguing.

Strong medicine for the coughs



In my new role as scourge of theatre coughers, I rejoice to tell you that reports are reaching me of the enemy's being routed on almost every front. The barkers and chokers have been forced to rediscover their handkerchiefs into which they are directing their explosions.

Many readers have written in, pledging their support for my campaign to humiliate the pests by telling them how oafish and selfish they are.

I realize now how mild my attack on them has been. One reader reminds me that when Shaw was reviewing opera in the 1880s, he urged that coughers should be taken from the theatre and have a warmed steamroller passed over their chests.

Another reader recalls an incident involving Schnabel, the great pianist, who rounded on a pestilential audience and said: "You expect me to do my best. I try to do so. I expect you to do your best and stop coughing." The silence was sepulchral.

Much more discreet notice printed in the programmes which are by the Royal Festival Hall in the Fairfields Hall in It says: "During a ter hall, a note played mo on the horn measured mately 65 decibels of single, uncovered cou the same reading. A chief placed over the when coughing assim taining a pianissimo."

My illustration, by from a card publi Graphic Editions of carries the caption Mr Mulligan refuses tinue if there are fre bursts of coughing." this thought to thos agers.

Harold Kaskel, the acti mathematically minded the label on his bottle Sanatogen vitamin pills "Sixty tablets: take one all year round."

هكذا من الأصل

TIMES PAST
THE TIMES
New Printing House Square, London, WC1X 8EZ. Telephone: 01-837 1234

THE FEBRUARY RECOVERY

If yesterday's trade figures for February had not been in the black, it would have called for the hoisting of storm cones. In the event, a surplus on visible trade for February of £84m leaves the underlying trend in an extremely obscured condition. All that can be said with certainty is that the outlook for the current account of the balance of payments this year is much less strong than it was looking, say, six months ago. At one stage a forecast of a surplus of £1,500m for the year seemed conservative. Now that figure looks like the optimistic upper limit of the range of possibilities.

It was clear last month that the deficit figure of £334m for January was some kind of aberration. There has been no coherent explanation of the reason for it. It is possible that the figures for the next month or two will point to some further improvement in the underlying position. On the basis of what we know at the moment, however, there is no reason to suppose that any improvement in the trend will be strong.

Taking the last six months together, in an effort to average out the impact of the January figure, we have been running an average monthly deficit of some £25m. In itself this is insignificant, for it is more than covered by the surplus in the account for invisible transactions. At the same time the capital account has been strong. The cause for concern is that the improvement in the current account in the depths of our industrial recession has been so weak.

Even in recession the trend of imports is strongly upwards, while there has only been a minor growth in the volume of exports. Two other factors have reduced the prospective surplus. The first is a marked slowing in the development of North Sea oil. The second is an equally marked deterioration in the surplus on invisibles.

Contrary to all forecasts, there was both an increase in the value of oil imports and a fall in oil exports in the past three months, compared with the previous three. It has been known for some time that development in the North Sea has been slower than expected over the past year. In particular, delays in the construction of Sullom Voe have had a significant impact on the timing of our move into self-sufficiency in oil products. In the longer term, however, this is not a matter for serious concern, since in the present surplus condition of the world's oil markets it suits both the oil companies and the national interest that the rate of exploitation should be slowed.

The reduction in the invisible surplus is in the main the consequence of the relative strength of sterling. This has had the consequence of reducing the sterling value of the interest, profits and dividends remitted to this country by overseas subsidiaries. For the same reason there has been a deterioration in the net pattern of spending here and abroad by tourists.

The political conclusion from the figures is that the room for expansion of the economy so far as the balance of payments is concerned is less than the Chancellor may have thought when he first began to formulate his basic budget judgment for next month. There is certainly no ground for supposing that the current account could support any dramatic, short-term dash for much faster growth. To that extent any notion that North Sea oil would remove all balance of payments restraints on domestic economic policy has already been proved wrong.

TERRORISTS WITHOUT A HOPE

There is no way of satisfying the demands of the more militant South Moluccans in Holland. They do not want integration into Dutch society. They are not interested in mere repatriation to the islands from which they originate. They want an independent republic to be carved out of what is now Indonesia. And they have no allies except possibly a few on the far left. The Indonesian Government is obviously not interested. Nor is the Dutch Government or any major Dutch political party, for there is no point in espousing a cause which is both hopeless and certain to alienate Indonesia. And there is little or no evidence of an indigenous independence movement in the islands concerned. The Moluccan activists in Holland are very alone.

Their claim goes back to April, 1950, when an independent Republic of South Moluccas was declared a few months after Indonesian independence. The South Moluccans said they had a right of self-determination under the treaty by which the Netherlands transferred power over its East Indies possessions. Their interpretation was disputed but the new Indonesian Government did not wait to argue. It quickly crushed and absorbed the self-proclaimed republic. About four thousand South Moluccan soldiers together with their families, making more than twelve thousand in all, took refuge in Holland. The soldiers had fought with the Dutch armies against independence movements in Java, Sumatra, and elsewhere. They were not popular with the new government, and they were mostly Protestants in a largely Muslim culture. Their first loyalty seemed to be to Holland. But when they arrived they refused to integrate. Now more than twice as many in number they still cling to the dream of returning to a state of their own, although the most active among them are young people born in Holland.

The Dutch Government has not always handled the problem as smoothly as it might have done. For some time the seriousness of the problem was not fully realized. At first it was assumed that the Moluccans would eventually go home to be reconciled with the new order. When this prospect faded it was too easily assumed that the Moluccans could be integrated as easily as other minorities. Perhaps, too, the Government was not sufficiently honest and direct in confronting the Moluccan representatives with the hopelessness of their dream. The struggles of other minorities, the lip-service paid to self-determination in the United Nations and elsewhere, and the publicity gained by other terrorists such as Palestinians, helped to keep hope alive.

There have now been some changes. In January the Dutch Government produced a report saying that there would be no official support for the claim to a Moluccan state and that while Holland would respect the desire of the Moluccans to maintain their own customs, language and religious organization the Moluccans must also respect the values and norms of Dutch society. The report also outlined a programme offering more funds for education and housing for the Moluccans and asking local authorities to draw them into participation.

If the latest act of terrorism is any indication the Moluccans are not mollified and the problem they pose will remain. But there must be some hope that by combining firm action against terrorism with a realistic political approach and a more generous social programme the Dutch Government will be able gradually to win over the majority of the Moluccans and isolate the terrorists and their supporters. It is nevertheless only a hope at the moment.

THE NUMBERLESS INNUMERATES

...aders who tried their hands ...the Institute of Mathematics ...for school leavers that we ...ted last week will need no ...ing that standards of attain...t in many schools are pitiy low (we make no specula... as to what they may also ...e discovered about the stan... of attainment of readers of *Times*). The organizers had ...ected that at least eight ...dren out of ten would be ... to answer 80 per cent of ...stions on the level of "Milk ...2p a pint. If I use two pints ... day, what is my weekly ... bill". But in none of the ...s tested was that level ...hed even by six out of ten; ...London the proportion was ...below one third. This state ...fairs provides ample justifi...on for the official inquiry ...the Government announced ...erday.

...e warning specimen should ...included in the documents ...are put before the commit...however: the Bullock report ...literacy. The Bullock inquiry ...set up in response to public ...ern very similar to our ...nt concern over the other ...mental formal skill that ...ation should impart. It took ...bad view of its subject and ...lerant view of different ...ols of thought, sat for a long ...and produced a report so ...erantly diffuse that it has ...almost no perceptible effect ...events. Something a good deal sharper is required in the present case.

No one should get bogged down in the question of whether standards have risen or fallen over the past ten, twenty or fifty years. That is a speculative matter at best beside the unmistakeable fact that the existing system is turning out too many children grossly ill-equipped for the everyday needs of adult life. An adult who cannot add up his milk bill is hardly better able to fend for himself than one who cannot read.

That is the level at which the worst problem exists. The system is far from unsuccessful at higher levels. Witnesses giving evidence to the parliamentary committee, whose report the Government replied to yesterday, commented repeatedly that current methods serve the able and ambitious pupil relatively well. The number of graduates in maths has almost doubled in the past ten years. But lamentably few of them ever return to the classroom as teachers. Very often, in fact, pupils are bad at maths because their teachers are.

Half of those teaching the subject in primary school never even passed in it at O level. Some colleges of education provide no training in maths teaching for students who do not mean to specialize in it. In-service training for mature teachers has suffered severely from public expenditure cuts. To some extent the problem of poor teachers is common to most subjects and is a result of the need to recruit rapidly a few years ago at a time when able candidates could pick and choose between school teaching and other expanding fields of work.

These facts should qualify the simple conclusion that modern teaching methods are to blame for the failures of the system. Teachers are bad at maths partly because of a time-honoured identification of the subject with grinding thankless drudgery. The method of teaching mainly by rote guaranteed basic arithmetical skills for most, but smothered the enthusiasm of many. Teachers who suffered in this way are not apt to make the most of modern methods like the Nuffield system, aimed at enabling a child to understand the concepts he is dealing with. These methods are less forbidding, but can leave the less able pupils bereft either of understanding or basic competence. It seems to have been less the mechanical processes that defeated the children in the test we printed last week than the art of relating them to actual problems. The advances in teaching methods over the past ten years must not be sacrificed, but means must be found of ensuring that those who cannot take full advantage of them are not deprived of basic skills in the process.

LETTERS TO THE EDITOR

Windscale inquiry findings

From the Managing Director of British Nuclear Fuels Limited

Sir, The publication of the Windscale Inquiry report last week, with its unequivocal statement that British Nuclear Fuels Limited should be allowed to build an oxide fuel reprocessing plant, appears to have placed objectors in something of a dilemma. They could either accept the report, try to rewrite it, or attempt to show that they were prevented from having their views reflected adequately within it. It was predictable, perhaps, that none of them would adopt the first course. Professor Rotblat, in his letter to you of March 9, has gone for the second, and Mr Maurice Ash of the Town and Country Planning Association (March 10), the third.

Professor Rotblat finds the report astonishing to the point of incredulity, without explaining why, apart from his own surprise that most of the evidence given by him and other objectors was rejected by the Inspector, Mr Justice Parker. That is perhaps an indication of the conviction with which he gave his evidence, rather than its weight.

The Inspector's reasons for dismissing most of the arguments advanced by objectors and for recommending the approval of BNFL's proposals are explained very well in a report which the Prime Minister has described as most cogent and clear, with well-argued conclusions.

Professor Rotblat accuses Mr Justice Parker of arguing that without reprocessing the UK would become wholly dependent upon foreign supplies of uranium. That is a very imprecise summary of what the report actually says. It points out that the civil incentive to reprocess is the achievement of resource independence and that a country, which depends for its nuclear reactor fuel supplies on imports, is in a vulnerable position, both financially and politically. Given the effects of the policies adopted by oil exporting countries, I would have thought that statement was incontrovertible.

Mr Ash, of the Town and Country Planning Association, complains that his organization suffered at the Inquiry because some of its witnesses were taken out of sequence. So they were. However, Mr Ash omits to mention that Mr Justice Parker also went out of his way to accommodate the movements of Sir Frank Layfield, QC, the Town and Country Planning Association's own legal representative, at some inconvenience to others, for which he was thanked at the end of the Inquiry.

The report refers to this problem, pointing out that the main organization affected by the need to fit in other people's witnesses was, in fact, BNFL. I am sure that no one would suggest that the company's case suffered as a result. I hope that Professor Rotblat's letter, that from Mr Ash, and my own, have done no more than stimulate interest in the Windscale Inquiry report among MPs, who will debate the issues it raises in the Commons on March 22. All three, I suggest, show that there really is no substitute for reading the report itself.

Yours faithfully,
CON ALLDAY,
Managing Director,
British Nuclear Fuels Limited,
Risley,
Warrington,
Lancashire.
March 13.

New British Library

From Sir Douglas Busk

Sir, Your correspondent Mr Peake (March 10) does not seem to know much about library working. This library has a staff of two. They look after visitors, of course, but they also have to deal with telephone and written inquiries (from all over the world), supply photocopies of articles, etc. Yet their main work is cataloguing and shelving the continuous flood of new accretions to a small but growing library.

Mr Peake can be sure that if he is one of the 3,500 visitors at the new British Library on any given day he will only be able to count 50 to 100 staff "looking after them". The rest will be fully occupied beyond his ken, keeping an immense machine in running order.

Yours truly,
DOUGLAS BUSK,
Chairman,
The Alpine Club Library,
74 South Audley Street, W1.
March 11.

From Dr D. Longbourne

Sir, What a dull disappointment! What a missed opportunity! Where is Lord Eccles's "outstanding building of this century"? This shut in slab of a building with its rude factory chimney has a most unpleasing appearance. No doubt the design has functional excellence, but is it too late to give us something good to look at too?

Yours faithfully,
DAVID LONGBOURNE,
The Old Rectory,
Mere,
Warminster,
Wiltshire.
March 11.

Policy unit in No 10

From Lady Falkender

Sir, Mr Nicholson-Lord in discussing the setting up by Sir Harold Wilson of a policy unit in 1974 quoted me as saying in my *Inside Number 10*: "Any modern Prime Minister will realize that the 1970s require a self-contained top-grade personal advisory unit within No 10."

I was, of course, referring to the establishment in 1964 of an economic and social staff, under Dr Balogh, first in the Cabinet Office, subsequently in No 10.

Yours, etc.
FALKENDER,
House of Lords.
March 9.

Repatriation of Russian prisoners

From Mr Shaun Stewart

Sir, Many thousands of British and American soldiers were killed and wounded in Italy because 50,000 Cossacks relieved German soldiers of the need to guard their lines of communication against the partisans in Italy and Yugoslavia.

The Cossack and Caucasian Divisions had White Russian officers and SS non-commissioned officers. They terrorized the areas they garrisoned, as they would have terrorized us if Hitler had won the war. The officers had mostly been given sanctuary in the free world. They repaid this hospitality by trying to destroy us.

In the summer of 1945 I was given the task with my company of rounding up those who had escaped from their camps into the mountains east of Lienz. I do not recall that any of us thought that those we caught did not deserve whatever fate was coming to them. I certainly did not and do not now.

Those who take part in war have to respect the rules of the game. The penalty for traitors even in this country in time of peace can be 30 years in a top security jail. The effect of that on the human condition is different only in style from that of the Gulag Archipelago.

Crimes committed against one of our allies in the Second World War do not cease to be crimes because the state concerned was ruled by Communists and we should be grateful that in those days we could rely on men like Lord Brimelow who did not allow their judgment to be clouded by anti-Soviet propaganda.

The disgrace is that men like Lord Bethell and Count Tolstoy should get your support as well as the hospitality of your columns to blacken the reputation of public servants whose advice on the evidence of your leading article of February 20 stands untouched by the specious arguments advanced in that same article and in the supporting correspondence.

Yours faithfully,
SHAUN STEWART,
The Old House,
Willards Hill,
Etchingham, East Sussex.

From Mr Nial Charlton

Sir, I am not usually an admirer of the Foreign Office, but I must protest at the unfairness of the accusations recently made against them over the repatriation of Russian prisoners of war in 1945/46.

The detailed planning for the events following a German surrender or collapse was done mostly fairly early in 1944, and some even in 1943. The war had not then been won and even in 1944 things went wrong and could have gone much worse. The German Army with its superior armour, the German Air Force with its jet aircraft, the V1, the V2, the German Navy with its new submarines were still most formidable opponents. The Russians were suspicious of the West making a separate peace; the possibility of the Russians doing the same did not escape the West. The possibility of making a separate peace with the West and so freeing Germany to fight the Russians alone was the great hope of the German conspirators of July 1944. The primary responsibility of the Foreign Office was to create and maintain Russian confidence in the good faith of the West.

Further, the planning for post-surrender was done under the direction of the European Advisory Committee, on which there was strong Russian representation. It would not have been possible, I suggest, to agree to anything else but the repatriation of Russian citizens.

Full credit must, however, also be given for the specific policy directive, presumably from the War Cabinet, that the whole spirit of post-surrender planning must be of the fullest cooperation. It was impressed upon more junior officers that the best hope for future peace in the world lay in full and frank cooperation with the Russians and so winning their confidence. This policy may have been optimistic, but it had been deliberately adopted. It is sad in retrospect that for various reasons the machinery for applying this policy was never put fully into use.

What the Russians did with their own repatriated citizens was surely their affair and is a matter for their conscience.

Yours faithfully,
NIAL CHARLTON,
Willow Green,
Little Leigh,
Northwich,
Cheshire.
March 7.

Drugs and the law

From Mr Martin Raw and Mr Howard Rankin

Sir, *The Times* comment on the sentences passed in the LSD trial (leader, March 9) may be right, but the topic should not be allowed to pass without further comment. Drug use remains an issue whether we like it or not. Societies have used drugs for thousands of years and presumably will continue to do so, yet the criteria which distinguish the harmful ones from the beneficial ones remain obscure, and the legal ones from the illegal ones arbitrary. Mr Justice Park was apparently unimpressed by the claim that LSD is less harmful than, for instance, heroin, but in the longer term such criteria are surely not irrelevant.

On legality, the establishment's attitude could hardly be less consistent. Consider the size of the raid which would be necessary to catch those involved in our greatest drug problem. Hundreds of respectable businessmen would have to be apprehended, their well worn importing routes blocked, their numerous factories closed and a massive and efficient sales organization destroyed. They make millions of pounds each year and the evidence shows that more than a thousand people die *each* week from the drug. There is even evidence that the tax authorities are colluding in the traffic, and pocketing in excess of £1,000m per year.

This raid however would not need to be at dawn because the drug, tobacco, is legal. The tobacco trade makes Kemp and Co look like enthusiastic amateurs. It may not be Kemp's fault, and it may not be our fault that inconsistencies exist but the severe jail sentences highlight a problem. Obviously the issue is not simple, but many of these inconsistencies in our attitudes towards drugs, which arose from historical accidents, are maintained by prejudice, hysteria and baser motives. Sooner or later it must be faced.

Yours sincerely,
MARTIN RAW,
H. J. RANKIN,
Clinical psychologists,
Addiction Research Unit,
Institute of Psychiatry,
101 Denmark Hill, SE5.

From Mr D. Marshall-English

Sir, I was somewhat surprised by Mr Hayward's statement (letter, March 11) that the effects of the LSD distributed by those recently convicted at Bristol Crown Court "must have destroyed the minds of thousands of people, many of them far too ignorant to appreciate the long-term, deleterious effects of the drug". Since the medical evidence given at the trial and the result of studies investigating this drug both in the United Kingdom and America maintain that LSD is not destructive to the mind and has no long-term, deleterious effects, one wonders how Mr Hayward is able to come to such a conclusion. Indeed LSD has been used in treatment and experiment by doctors and research psychologists on both sides of the Atlantic—I know personally of such cases—without rendering their patients even partially insane (surely the result of the destruction of the mind?).

The area where there is cause for concern is when the user of the drug already has a history of mental disorder: the evidence given at the trial by Dr Martin Mitcheson of University College Hospital, London, illustrates this point; however these cases are relatively few. The use of such phrases as "must have destroyed" and "long-term, deleterious effects" is to be regretted not only for their inaccuracy but also for the implication that the user has approached the subject without examining the evidence.

I am, Sir, your obedient servant,
DESMOND MARSHALL-ENGLISH,
95 Sloane Street, SW1.

Israel's stance

From Dr Mohammed Mehdi

Sir, I am all for letting everyone have their say about the search for peace in the Middle East. Things might not have reached their present pass if the Palestinians had been given a proper hearing earlier on. But I am puzzled why you should think it worth publishing an article like the one that appeared in *The Times* on March 1 over the signature of a Mr Samuel Solomon of the Anglo-Jewish Association. Surely you must have more constructive and better informed contributions clamouring for publication.

Slowly and painstakingly, a pretty clear consensus has emerged over the last three or four years about the elements which must make up a comprehensive Arab-Israeli peace agreement. The United States, the Soviet Union, the West European countries and the overwhelming majority of the members of the United Nations all accept that there must be full recognition of Israel's right to live at peace and in security within its own frontiers; and that in return Israel will have to withdraw from the territories occupied in 1967 (with minor modifications agreed by both sides) and return these territories to Arab rule. As your own leading article on January 20 expressed the crucial issue, Israel has to face up to the choice between territory and peace.

The Arab governments concerned have subscribed to this consensus; Israel has not; and the problem now is how to reconcile Israel to the form of settlement which pretty well everyone else supports. This can not be done by compromising on the points of principle already established in resolutions of the Security Council and reiterated in declarations by the governments of the two superpowers and by those of the European Community (which emphasise the right of all states in the area to security and independence and the inadmissibility of the acquisition of territory by war). It can certainly not be done—indeed, the common aim of all parties to achieve a settlement will be frustrated—if either side now tries to reintroduce issues of little or no relevance which have already been disposed of.

Mr Solomon's article puts forward a whole series of such bogus issues. If those who have the responsibility of trying to promote a settlement were to allow themselves to be side tracked into fruitless discussions about what did or did not constitute the Biblical homeland of the Jews 2,000 years ago, or even about what Mr Solomon or anyone else understood by the term "Palestine" 60 years ago, the prospect of actually reaching a settlement would be postponed to the Greek Kalends.

Mr Solomon may have qualifications which are not stated in the context of his article for presuming to restructure the whole framework of the search for peace in the Middle East. Or he may simply be a propagandist who believes, mistakenly, that endless prevarication will relieve Israel of the need to agree to a settlement which will involve relinquishing territory that does not belong to it. Whichever is the case, there is surely no reason for giving him precious space in *The Times* so that he may obfuscate all over again those issues which are essential to a peace settlement based on justice and internationally accepted principles and which in recent years have at last emerged clearly from the fog of misrepresentation previously surrounding them.

Yours faithfully,
MOHAMMED MEHDI,
7 Lodge Drive,
Palmers Green, N13.
March 4.

Eritrea's struggle for independence

From Sir Kennedy Trevaskis

Sir, The West has excused its indifference to Marxist imperialism in the Ogaden on the grounds that that territory is not, as Somalia aptly describes it, an Ethiopian colony but an integral part of Ethiopia which Somalia invaded. In the probable event of the Ethiopian regime now looking to its Marxist allies to crush Eritrea's liberation movement there would be no such excuse for further Western indifference. The Eritreans are not aggressors. They are not even rebels. It is Ethiopian aggression that they are fighting.

As a member of the former British Administration in Eritrea for close on ten years and as one who served with two international commissions charged with the task of recommending what should be done with Eritrea at the end of the War, I say this as a matter of fact and not of opinion. It was only after four years of international debate that the Eritrean question was eventually settled in December, 1950, by the United Nations' General Assembly resolving that Eritrea should "constitute an autonomous unit federated with Ethiopia under the sovereignty of the Ethiopian Crown". In the circumstances of a country which was then almost evenly divided between Moslems who were demanding independence and Coptic Christians who wanted union with Ethiopia, it was not an unreasonable decision.

Nevertheless my own suspicion that the Emperor might not abide by it led me to sound a warning in a book I wrote at that time: "It is to her (Ethiopia's) own interest as well as Eritrea's", I suggested, "that she should ensure that the Federation survives in the form its authors intended. The future of Eritrea and indeed of . . . North-East Africa is likely to be affected by the course Ethiopia takes". A blatant Ethiopian campaign of bribery, blackmail and intimidation was later launched against the newly-constituted Eritrean legislature enabling the Emperor Haile Selassie to annex Eritrea in 1962 with its ostensible consent. Characteristically the United Nations remained silent. The Eritreans were left to seek their own salvation.

It is against this background that the Eritrean liberation movement should be seen. As I or any other recent visitor to Eritrea can confirm, Eritrea's Coptic Christians are now as solidly behind the liberation movement as their Moslem neighbours. Morally there can be no doubt that theirs is a just case. Legally it is fully defensible. Ethiopia has had no mandate to annex Eritrea. Its mandate for a federal link with her was arbitrarily terminated by the late Emperor's own action. Eritrea fully merits help against Ethiopia and Marxist aggression and not least from Britain whose ward she once was.

Yours truly,
KENNEDY TREVASKIS,
c/o The Bath Club,
43 Brook Street, W1.
March 13.

Future of the Discovery

From Mr John Dossor

Sir, With the exception of his concluding phrase I entirely support Commander Skelton's submission in his letter today (March 8) that the Discovery should be preserved as part of our national heritage. Should an appeal be made I would be among the subscribers.

The phrase to which I have referred reads "Parliament should vote the necessary funds". The gallant Commander would have the tax man instructed to take my subscription by force. To that I object whether it be for this or any similar project. Let Parliament leave some of our money with us—the public—so that we may show by our subscriptions and entrance fees which of the multiplicity of projects we support.

Yours faithfully,
JOHN DOSSOR,
63 Hobgate,
York,
March 8.

The vanishing dog-collar

From The Reverend W. H. Oldaker

Sir, Your Saturday (March 11) article, "The case of the vanishing dog-collar", aroused much sympathy in at any rate one elderly breast. But surely the writer missed some important practical considerations.

If one is to wear the recognizable uniform a supply of white shirts, without collars, must be available. These are hard to find, and when found, expensive. White, because I cannot count the black shirt, into which one is expected to insert a two inch piece of stiff white plastic, as really recognizable. Then we must have a collar stud. We remember that the layman's front stud is the parson's back one. No one now seems to make collar studs, except at an exorbitant price for an inferior article. Inflation has done its work, but even so it is hard to justify the price of 15p for one stud; that is what I was recently asked to pay. Not so long ago these were produced for the multiple stores for sale at 1d. After all, nothing else has yet inflated by about 4,000 per cent.

Yours faithfully,
W. H. OLDAKER,
Copper Beech,
New Road,
Cranbrook,
Kent.
March 12.

From The Reverend Richard Crookshank

Sir, Years ago when the clerical collar was as common in our streets as pilchards at Looe, I invariably found that the wearing of it had one superb advantage: when travelling by rail it assured me an empty compartment.

I am, Sir, your obedient servant,
RICHARD CROOKSHANK,
Voss,
Trematon,
Saltash,
Cornwall.
March 11.

tball crowd violence

Mrs J. M. Johnson

It occurs to me that, since ...is some evidence to suggest unruly crowd behaviour at ... matches is exacerbated by ...resence of television crews, ...A might do well to consider ...ng the cameras from grounds ...t trouble with spectators is ...lent.

...faithfully,
JOHNSON,
...rk Avenue,
...m.

...ts of prisoners

Miss Jane Plumptre

...very much doubt that a ...er's access to independent advice would automatically ...ree a fair trial as Mr A. D. W. ... appears to suggest (letter, ...8). In my experience of ...cations (disciplinary hearings) ...prison, the Prison Officer is ...more inarticulate than the ...er, and additionally may well ...ar less experience of judicial procedures, giving evidence, cross-examination etc, than the prisoner. The right of legal advice to one side only would result in anything but a fair trial. The right would have to be available to both.

However, whilst I am not happy about the idea of prisoners having legal *representation* at adjudications in a prison, I entirely agree that they should have readier access to legal advice, and I also agree that it is regrettable that our Courts have so consistently refused to intervene to protect the rights of prisoners. This is particularly so when in the case of R v Board of Visitors of Hull Prison Ex Parte St Germain, the Divisional Court found that a Board of Visitors was performing "a judicial act" when carrying out an adjudication. Nevertheless, the Court held that certiorari, a remedy available when a body has failed to act judicially or in accordance with the rules of natural justice, did not lie against the Board of Visitors. I find the reasoning hard to justify.

It is not quite correct for Mr Logan to say that a prisoner has no avenue other than the European Commission of Human Rights, if a Board of Visitors fails to act judicially. Under Rule 56 of the Prison Rules, he may appeal to the Home Secretary. In view of the Home Secretary's responsibilities for prisons it may well be thought that this does not provide a right of appeal to an impartial and independent tribunal.

It would indeed be a pity, if the English Courts, long the preservers of individual freedoms, only intervened after they had been shamed into action by the European Commission of Human Rights.

Yours faithfully,
JANE PLUMPTRE,
22 Broxash Road,
Clapham Common West Side, SW11.

Silent knit

From Wing Commander Bentley Beauman

Sir, And one no longer hears the postman's knock.

Yours, etc,
F. BENTLEY BEAUMAN,
59, Chester Row, SW1.

Guest Column

Words by the metre

by Sir Richard Dobson,
former chairman of BAT's and
British Leyland

When *The Times* invited me to write a piece about poetry following a letter of mine in the paper—presumably in the belief that I was an authority on the subject rather than a retired tobacconist and a failed motor manufacturer—I thought I could easily set out the sum total of my knowledge in 800 words; but "forgotten things stumble back strangely" and I find after all that I have to be selective.

To this end I will confine myself to verse, that is, works with metre or rhyme or both. I apologize to the many poets, from the classic Chinese to Walt Whitman and countless more modern writers, for passing them by.

Our Western heritage of verse/poetry is enormously rich. Somebody must have been writing Greek hexameters long before Homer sewed a lot together in 900 BC to make a superb poem about a relatively brief episode in the Trojan war. Hesiod in *800 BC was writing a manual for* farmers in the same metre. Lucretius, incredibly, exposed his atomic theory in verse, by no means lacking in poetic flourish, in the first half of the first century AD. Why?

The plain fact is that verse is memorable, prose is not. The retrieval mechanism of the human memory bank is greatly facilitated by metre and rhyme. Few of us can recall at any given moment any long passage of prose. Forcible and repetitive feeding of children results in many of us being able to recite the Lord's Prayer and the Creed, and no doubt many Americans can reproduce the Gettysburg Address, but *apart from these examples we fall back on the* occasional purple patch.

"We will fight on the beaches . . . we will never surrender". Can you precisely fill in the gap? *Odium Academicum* is a valuable source—"he was chosen to teach because he had once been able to learn". Some great plays in prose have memorable lines and even historians have their flashes of wit. Politicians, at least in earlier days, were at pains to produce the deathless phrase. Sadly, it is a *characteristic of epigrams that they* are nearly always tinged, not to say loaded, with malice. Poetry, for the most part, is not.

The majority of us however can manage a few dozen lines of verse, and many more with a little prompting and I conclude that people who wanted their messages to be remembered *verbatim chose verse for* that reason. From this simple fact come poems of all kinds, didactic, mythological, dramatic, religious or expressive of emotion not easily conveyed *in prose.*

*Many people have tried to distin*guish between mere verse and true poetry, seldom with conspicuous success; perhaps because there is a wide area of overlap. Wordsworth was a pioneer in questioning the accepted need for words and style to be "poetic" as such, just as Courbet later ventured into the mundane rather than the glamorous for his subjects. Wordsworth described poetry as "the spontaneous overflow of powerful feelings". When my feelings overflow powerfully, as sometimes they do on the golf course, the timely utterance is more likely to be monosyllabic than to encompass the 8,500 words of *The Prelude.*

What Wordsworth meant, I expect, was that poets are, in modern jargon, self-starters; they feel *compelled to* broadcast their inmost feelings and rely on some unidentified audience to be tuned in to receive their signal. *Even Wordsworth* came off best when he departed from his own principles. "Thou whose exterior semblance doth belie thy soul's immensity" is one thing; "I'll think *of the leech-gatherer on the lonely* moor" is another. Wordsworth's crusade was made easier than it might have been inasmuch as poets, unlike painters and to some extent musicians, seem seldom to have relied on the patronage of the established Church. The Homeric gods display all human frailties plus a few of their own; Satan was the real hero of *Paradise Lost*; it is hard to believe that *The Canterbury Tales* were financed out of Church funds.

I am specifically asked whether poetry should be read aloud or read silently a difficult question to which there is no straight answer. Sir Thomas Beecham is said to have remarked that the English did not understand music but liked the noise it made. So it was with me and poetry in my younger days. I had only to read Paradise Lost for the organ-tones to reverberate in my ears and I loved the silent noise of Keat's Nightingale at an age when I still supposed that the writer had recently emptied a rather uninteresting bottle of medicine down the drain.

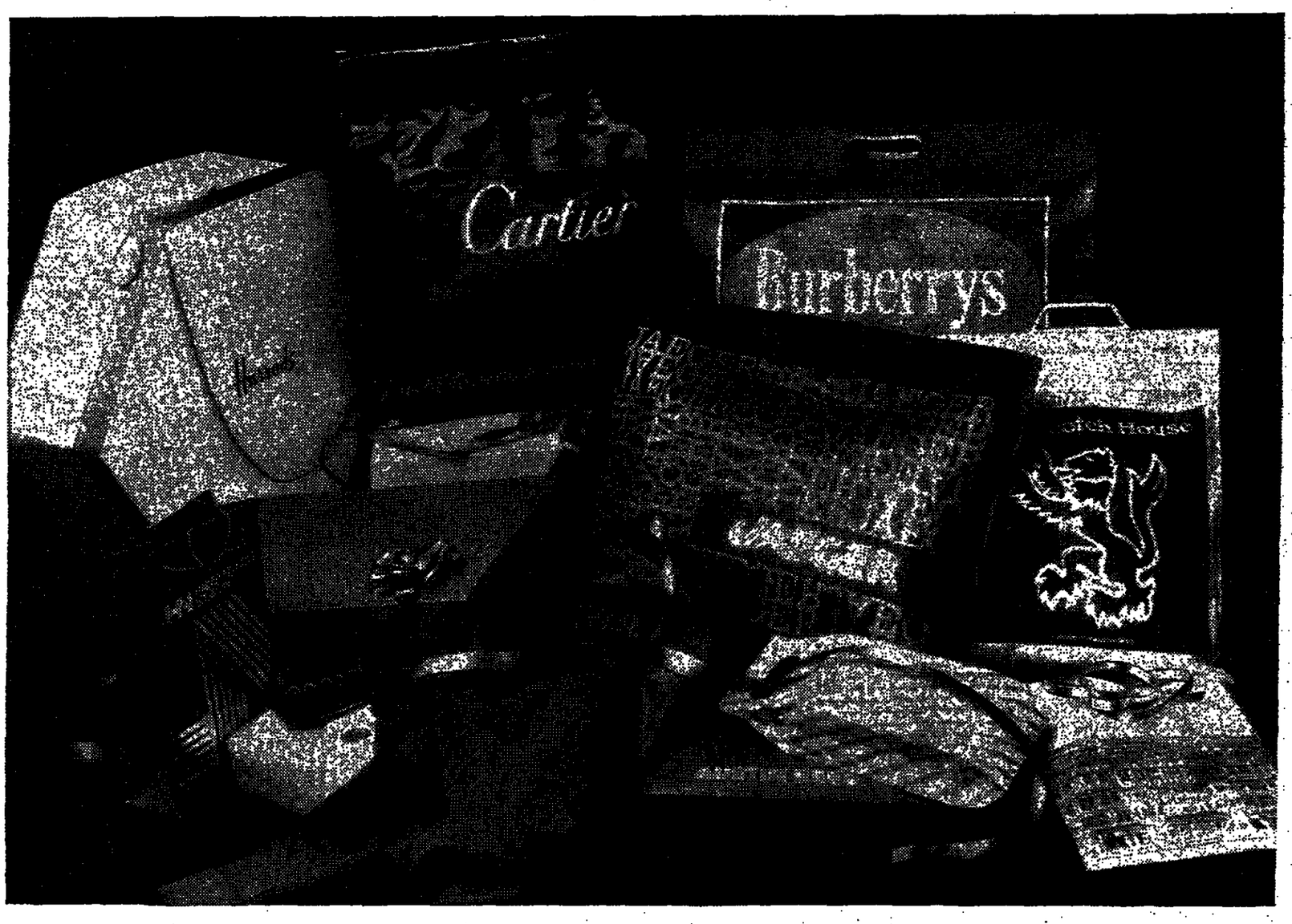
In neither case did the poet's actual messages, however grandiose or banal, affect my pleasure; that came later, if at all. With drama of course it ws different; I used to declaim the more lurid passages of Macbeth in the bathroom where the enamined space and a large enamel bath flattered my adolescent vocal chords, with little reliance on all-too-few visits to the theatre.

Obviously if you can't read it is better to be read to than know nothing of poetry at all. Nursery rhymes are read to the illiterate, happily ignorant of Freudian undertones or the connexion between Ring-a-Ring-of-Roses and the Great Plague, and for many this is the first experience of metre and rhyme.

Poetry and music here diverge. Relatively few of us can enjoy a *melody de novo from the written* notes, still less a symphony from the full score, but most of us can read the musi cof words without outside assistance. Both music and poetry are of course the *better for repetition* and consequent recognition. Though I can read Baudelaire with admiration I always find French Alexandrines read aloud conducive to torpor, and Robert Bridges, the only English poet who seriously tried that metre in a major work, certainly does not in that case lend himself to declamation. On the other han dlyric poems, if *not too* long, can be read aloud with advantage, as can A. E. Housman (but have you ever tried to explain the merits of the Shropshire Lad to an educated foreigner?)

Leaving aside, then, the dramatic poets, who specifically wrote their lines to be spoken, I think most educated people do better to rely on their own inward ear; unless you *have a spectacularly good voice it is* better to sing to yourself. Keats got it right when he preferred not to hear the noes of the piper on the Grecian urn; "heard melodies are sweet but those unheard are sweeter".





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Appropriately in fashion-famous Bond Street, Stephen Peters caters for the discerning man-about-town. Superlative suits, jackets of wool and cashmere, trousers from Italy and Sweden, shirts of finest cottons and silks, couture ties, and shoes made by craftsmen – all with attentive service. 15 New Bond Street, W1. Tel: 01-493 8866.

Krantz, W1
This excellent store consists of three floors of modern menswear to suit every occasion. But there is more to Krantz than exceptional suits and socks, ties, and trousers and shirts; the unhurried atmosphere and personal service are created to ensure you leave the shop satisfied. 172 Regent Street, W1. Tel: 01-734 5887.

Cecil Gee, W1
In this West End store, the quality of the ready-to-wear suits is a delight; your individual tastes and requirements are given the closest attention. The range of garments and accessories in the ten departments are chosen from around the world. Also a personal export scheme. 39/45 Shaftesbury Avenue, W1. Tel: 01-734 8651.

Simpsons, W1
Not only distinguished by being the home of superb Daks clothing for men and women, Simpsons also offer a 'Haircut and Breakfast'. At sensible prices, you can get the full treatment in the Barber Shop and afterwards partake of an inexpensive English or Continental breakfast. Piccadilly, W1. Tel: 01-734 2002.

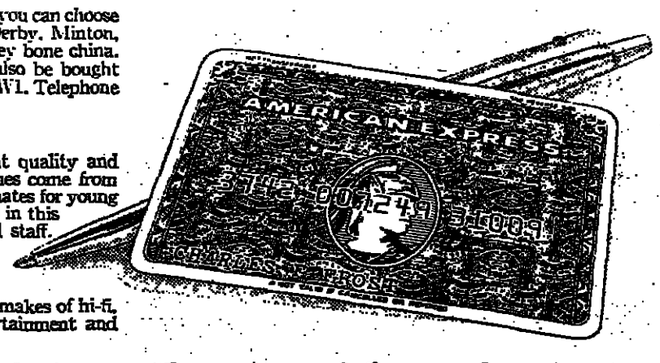
Leather & Snook, W1
In sumptuous splendour at Leather & Snook, you can choose from an extensive range of Royal Crown Derby, Minton, Royal Doulton, Royal Worcester and Aynsley bone china. Waterford and Thomas Webb crystal can also be bought either personally or by mail. 167 Piccadilly, W1. Telephone enquiries are welcome on 01-493 9121/2.

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Daywear, evening-wear, sportswear of great quality and style carry the Barri-Moore label. The clothes come from France and Italy as well as England. Co-ordinates for young people, giving a 'total look', are also stocked in this smart, spacious store with its polite, helpful staff. 17 Brompton Road, SW3. Tel: 01-589 5315.

Sonic Sound Audio, W1
This roomy store stocks most of the leading makes of hi-fi, audio, visual audio, television, in-car entertainment and radio cassette recorders. You can browse round the representative selection and have a pressure-free demonstration to compare and clinch your choice. Also a very wide range of the finest brands of photographic equipment. 248/250 Tottenham Court Road, W1. Tel: 01-637 1908/9.

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Pioneers in the co-ordination of home decor, Sandersons have so much to show you under one roof. In a purpose-made environment, select, match, contrast, co-ordinate from 1500 fabrics, 2000 wallcoverings, 500 carpets with the expert advice of trained staff. Also hundreds of accessories including lighting. 52 Berners Street, W1. Tel: 01-636 7800.

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The "big shop in Oxford Street". B & H occupies an island site of about an acre. Five floors of well-dipslayed goods of all kinds are staffed by courteous assistants. Seventy-five years of trading today brings shoppers real value-for-money in fashion and furniture, toys and tableware, books and bags . . . and much more. Oxford Street, W1. Tel: 01-636 1515.



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Beyond the veil in Iraq

Newly arrived Westerners on their first visit to Baghdad—especially those who have previously travelled in other Arab oil-producing countries—are invariably astounded to see policewomen directing traffic and girls operating petrol pumps in filling stations. In fact, all professions and jobs are open to women in Iraq and there is equal pay in government service.

In spite of Iraq's history of colonialist occupation, feudalistic puppet rulers and considerable turbulence, both before and after the revolution of 1958, it was the first Arab country to send women delegates to the United Nations following the Second World War.

Although there are no women members of the ruling Iraqi Ba'ath Socialist Party's Revolutionary Command Council, there is a female general prosecutor and there have been two women Cabinet ministers in the past. Women comprise 30 per cent of Iraq's doctors and pharmacists, 33 per cent of the country's teachers and university lecturers, 33 per cent of the staff of government departments and 26 per cent of industrial workers while 4 per cent are engineers.

There is no type of activity which is barred to women. Two years ago, 23-year-old Suad Abdul Rahman became Iraq's first women parachutist when she jumped a distance of 850 metres. Soon afterwards, a further 15 girls completed a six-month parachuting course, and the number has increased considerably since then.

According to the agrarian reform law, adopted in 1958 to alleviate the plight of peasants, women have exactly the same right as men to own plots of land. Under the constitution they are also entitled to own property, to have custody of their children and to receive alimony at a fixed percentage of the husband's salary in the event of divorce—which is, however, comparatively rare.

Although strict adherence to Shari'a (Islamic holy law) means that, in some Muslim countries, a woman may never divorce her husband without his approval, women in Iraq are as much entitled as men to seek divorce. A woman may divorce her husband if he ill-treats or deserts her, fails to maintain her or suffers from some serious physical defect. In other cases, however, a woman's right to maintenance is only upheld by the court if the husband has consented to the divorce.

Despite this, Iraq is considerably more advanced than some Islamic countries where husbands are free to cast off their wives at will and to leave them destitute in middle or old age; but, nevertheless, the divorce laws still obviously discriminate in favour of men. This is why a committee has been set up by the Iraqui government for the purpose of giving women equality with men in the spheres of divorce and inheritance.

Prostitution is illegal and illegitimac yvirtually non-existent. Women are allowed 40 days paid maternity leave before a child's birth and 43 days afterwards while, if they wish, their children are cared for in day nurseries when the mothers return to work.

Although it is very difficult to eradicate the entrenched habits and viewpoints inherited from previous generations, many of the more extreme practices of Islam have been eliminated. Iraq's male population, however, still rigidly insists on pre-marital chastity in women. This form of discrimination may seem unduly severe to those used to the ways of the permissive West, but one should bear in mind that, until comparatively recent years, the majority of Arab countries were at a similar stage o fsocial development to western Europe a century ago. Iraqui women's memories of severe oppression and exploitation go back less than a decade. They give no indication of wishing to change their situation at the moment, and the issue of pre-marital chastity is, if it does become an issue, one that in good time.

For the present, coeducation at all school levels, including primary, has brought an end to the sexual segregation which used to exist. Education is free and 24 per cent of the students at universities and other higher educational establishments are women.

In November, 1971, the Ba'ath socialist government's nationalization charter provided for "the liberation of women from feudalist and bourgeois concepts and from the condition and bondage that had rendered them a mere means of entertainment or second-class citizens".

Much of the credit for what has been achieved so far must go to the General Federation of Iraqi Women which sprang from an organization called Women of the Republic that was founded in July, 1958. A few months later, however, all women had to meet and organize in secret because General Qassim's military dictatorship began exerting pressure on them to cease their activities, doubtless owing to the organization had with the Ba'ath Party.

In spite of all the difficulties that women set up clandestine health committees which provided free medical attention for women and children and through these committees they held discussions and symposia with the aim of educating the women politically and working towards the downfall of Qassim who was eventually ousted in the Ba'ath Party coup of February, 1963.

The situation improved for a short time, despite the presidency of the reactionary General Arif, the chosen figurehead of the Ba'ath Party; but disarray within the ranks of the party, followed by Arif's seizure of absolute power with the assistance of the army in November, 1963, caused the women to go underground again. There they continued their activities in spite of constant harassment and ill-treatment at the hands of Arif's men who were determined to keep them behind veils.

The women's federation was formed when the Ba'ath Party overthrew Arif in 1968 and, according to its stature, is a progressive, socialist and democratic organization representing all the women of Iraq without any discrimination in regard to race, language, social or religious origin". There are now 19 branches representing 90,000 members throughout the country.

One of the main aims of the federation is to bring ignorant, backward, superstitious peasant women into the twentieth century. Although rural women still tend to wear traditional dress, they have largely abandoned the veil. Nevertheless the task of educating them is a difficult one. The federation organizes camping trips to villages where members study the problems of peasant women and advise the most child-care, home ecoooomics, nutrition, education, health, hygiene and marital and legal problems. Assistance is also given with animal husbandry and agriculture.

One of the tasks the federation has set itself is to settle families back to the land. A number of modern, collective farms in Iraq are run entirely by women. One of these, which belongs to the federation, was started near Baghdad in 19 with 40 members. Today the number of workers has nearly trebled and it has become a model of its kind.

The federation also has a number of committees which encourage and help women to take part in a wide range of cultural activities. In addition the organization has helped to set up adult literacy courses throughout the country.

COURT CIRCULAR

BUCKINGHAM PALACE

March 14: The Queen held an investiture at Buckingham Palace this morning.

Captain Shyamlal Gurung and Captain Manbahadur Tamang (The Queen's Gurkha Orderly Officers) had the honour of being received by Her Majesty when The Queen invested them with the insignia of Members of the Royal Victorian Order (Fifth Class).

The Duke of Edinburgh visited the Institute of Child Health and Obstetrics and Gynaecology at Hammersmith this morning.

Having been received upon arrival by the Mayor of the London Borough of Hammersmith (Alderman Hugh Duff) and the Vice-Chancellor, University of London (Sir Frank Hartley), His Royal Highness laid the Foundation Stone of the John McClure Browne building and unveiled a commemorative plaque in the Action Research Perinatal building.

The Duke of Edinburgh, President of the Central Council of Physical Recreation, was present at luncheon with members of the Council and presided at the Council's Annual General Meeting at Grocers' Hall.

Lord Rupert Nevill was in attendance.

His Royal Highness, Chancellor of Cambridge University, this evening attended the United Oxford and Cambridge University Club Chancellors' Dinner at 71 Pall Mall.

Lieutenant-Commander Anthony Blackburn, RN, was in attendance.

The Lady Susan Hussey has succeeded the Hon Mary Morrison as Lady in Waiting to The Queen.

CLARENCE HOUSE

March 14: Dr Anne Voodeling, Speaker of the Second Chamber of The States General, Netherlands Parliament, had the honour of being received by Queen Elizabeth The Queen Mother this morning.

KENSINGTON PALACE

March 14: The Duchess of Gloucester visited the *Daily Mail* Ideal Home Exhibition at Olympia this afternoon.

In the evening Her Royal Highness, as Patron of the Notting Hill Housing Trust, attended a Fashion Show at the Europa Hotel, London.

Miss Susanna Cryer was in attendance.

CLARENCE HOUSE

March 14: The Duchess of Kent, Honorary Colonel of The Yorkshire Volunteers, this morning received Colonel W. P. Sheppard on relinquishing his appointment as Regimental Colonel and Lieutenant-Colonel R. M. Weare on assuming this appointment.

A memorial and thanksgiving service for the life of Mr John Hubert Christian Corlette, founder of Timbertop, Geelong College, Switzerland, will be held on Thursday, March 30, from 2.30 pm at St James's Church, Burrick Hill, London, EC4. A reception in the Painters' Hall will be held afterwards. Those who would like to attend are asked to contact Canon D. C. Mossman (01-359 6688) before March 24 for further information.

Lieutenant Robert Sandford Stewart gave birth to a daughter in London on March 13.

Forthcoming marriages

Mr D. R. Maxwell-Lyte and Miss S. G. Williams

The engagement is announced between David, younger son of Mr and Mrs J. W. Maxwell-Lyte, of Epsom, and Sarah, younger daughter of Lord and Lady Paget of Northampton, of Lubenham Lodge, Market Harborough.

Mr A. G. Bateman and Miss K. J. H. Gault

The engagement is announced between Anthony, younger son of Mr and Mrs J. A. Bateman, of 1 Hanmer Walk, Bury St Edmunds, Suffolk, and Katherine, younger daughter of Mr and Mrs D. H. Gault, of Telegraph House, North Marden, near Chichester, Sussex.

Mr J. P. M. Chalmers and Miss R. M. Pease

The engagement is announced between John, son of Dr Kenneth Chalmers, FRCP, and Mrs Chalmers, of Field House, Yarm, Cleveland, and Rosamund, eldest daughter of Dr R. S. Pease, FRS, and Mrs Pease, of West Ilsley, Newbury, Berkshire.

Mr R. A. Greaves and Miss M. C. M. Thompson

The engagement is announced between Robert, son of Mr B. H. Greaves, of Emsworth, Hampshire, and of Mrs Greaves, of Havant, and Margaret, daughter of Mr and Mrs G. P. A. Thompson, of Dunval Hall, Bridgnorth, Shropshire.

Mr J. M. C. Lumsden and Miss J. R. M. Carroll

The engagement is announced between James, eldest son of Mr and Mrs J. A. Lumsden, of Bannachra, by Helensburgh, Dunbartonshire, and Jane, only daughter of Mr and Mrs I. M. Carroll, of Mosman Park, Perth, Western Australia.

Captain R. A. MacGregor and Miss S. B. Martin

The engagement is announced between Randal MacGregor, of Ballacooilie, Ballaugh, Isle of Man, son of the late Major Dochie MacGregor and Mrs David Lloyd-Thomas, and Sarah, daughter of Major and Mrs Nigel Martin, of Came House, Dorchester, Dorset.

Mr E. Mindel and Mrs P. Hamilton

The engagement is announced and the marriage will take place today at noon at Marylebone Register Office between Brian Mindel and Polly Hamilton.

Mr B. J. G. Orr and Miss F. R. Archibald

The engagement is announced between Bryan James Godfrey, son of Brigadier and Mrs Orr, of Queendown Warren, Sittingbourne, Kent, and Fiona Rose, daughter of Mr and Mrs Archibald, of 2 Gaddesden Lane, Redbourn, Hertfordshire.

Mr M. J. Smith and Miss P. C. Curry

The engagement is announced between Michael, son of Mr and Mrs D. M. Smith, Chatsworth, Pamela Gardens, Bishop's Stortford, and Pamela, daughter of Mr and Mrs D. R. Curry, Haytor, The Stewarts, Bishop's Stortford.

M F. J. P. Tourbier and Miss C. M. Baillon

The engagement is announced between François Tourbier, of Neuilly, Paris, son of M and Mme M. P. Tourbier, and Caroline, daughter of Colonel and Mrs P. L. F. Baillon, of Petersfield, Hampshire.

Mr P. H. Veenbaas and Miss V. A. Moore

The engagement is announced between Peter, son of Mr and Mrs J. R. H. Veenbaas, of Shotley, Suffolk, and Veronica Anne, daughter of Mr and Mrs C. C. Moore, of Warminghurst, Sussex.

Luncheons

Iraqi Government

Mr Edward Rowlands, Minister of State for Foreign and Commonwealth Affairs, was host at a luncheon held in honour of Mr Ihsan Compton, Premier of Saskatchewan, at 1 Carlton Gardens yesterday.

British Council

Mr John Llewellyn, Director-General, British Council, and Lady Llewellyn were hosts at a luncheon held at 10 Spring Gardens yesterday in honour of Dr Ishaq Farhan, President of the University of Jordan, and Mrs Farhan. The Jordanian Ambassador and Mrs Bouzeid were among those present.

Old Etonians

The Duke of Edinburgh was a speaker at a chancellors' dinner given by the chairman, Mr John Hutchings, and members of the United Oxford and Cambridge University Club at 71-77 Pall Mall yesterday evening. Lord Blake, Lord Goodman, who deputized for Mr Harold Macmillan, OM, and Mr James Bishop also spoke.

Foreign and Commonwealth Office

Mr John Horam, Parliamentary Under-Secretary of State, Department of Transport, was host at a dinner held at Lancaster House yesterday, in honour of Mr Hector McClean, Minister of Works, Transport and Communications, Trinidad and Tobago, and party.

Finance Houses Association

The Prime Minister was a speaker at the annual dinner of the Finance Houses Association held at the Savoy Hotel yesterday evening. Mr Ronald J. Barnes presided and Mr Barrie Heath also spoke.

Among others present were: Lord Armstrong of Sanderstead, Mr Joel Barnett, MP, Lord Chelmer, Professor Alan Clayton, Sir Kenneth Clucas, the Earl of Crawford and Balcarres, Sir Andrew Crichton, Mr Donald Davies, MP, Mr S. Clinton Davis, MP, Professor A. L. Diamond, Sir Alexander Dru, Mr John Fraser, MP, Mr Clement Freud, MP, Lord George-Brown, Professor R. M. Goode, Professor A. G. Guest, Sir Julian Hodge, Sir Jasper Hollom, Sir John Hunt, Mr Harold Lever, MP, Mr D. A. Lovelock, Lord McGowan, Mr Norman Marsh, QC, Sir James Menter, Sir John Nicholson, Lord O'Brien of Lothbury, Sir Richard Pease, Dr I. Perucca, Sir William Pile, Mr Gordon Richardson, Mr S. S. Ross, MP, Mr Nicholas Scott, MP, Mr Arnold Shaw, MP, Mr Robert Sheldon, MP, Mr Roger Stott, MP, Sir Robert Taylor, Sir Douglas Wass and Sir Michael Wilson.

Holborn Law Society

The President of the Holborn Law Society, Mr Christopher Chavasse, accompanied by Mrs Chavasse, presided at the annual dinner of the Holborn Law Society held at the Connaught Rooms last night. *The principal guest was Sir Henry* Benson, chairman, Royal Commission on Legal Services. Other guests included:

The Lord Chief Justice, the Master of the Rolls, the President of the Family Division, Mr Justice Templeman, Lady Benson, the Dean of Westminster and Mrs Carpmael, the President of the Law Society, Mrs Lloyd Parry, the *Chairman of the Bar Council* and Mrs Mitchell, Rear-Admiral B. C. G. Place, VC, and Mrs Place, Air Vice-Marshal and Mrs B. G. F. Stanbridge, Mrs L. Jeger, MP, and the presidents of neighbouring law societies and their ladies.

Pipeline Industries Guild

Major-General Sir Gerald Duke was the principal speaker at the *twenty-first annual dinner* of the Pipeline Industries Guild held at Grosvenor House last night. Sir Kirby Laing presided, assisted by Mr A. L. Adams, chairman.

General Dental Council

Mr John Tomlinson, Director of *Education for Cheshire*, delivered the Wilfred Fish Memorial Lecture on "A profession in its relationship with society" for the General Dental Council yesterday. Among those present were:

Lord Radcliffe-Maud, Mr A. Stewart Davie, Dr J. B. Harman, Mr R. C. F. Catterall, Professor Sir Cyril Clarke and Professor Sir Robert Bradlaw.

Mr Tomlinson was the guest at dinner afterwards of the President of the General Dental Council, Sir Rodney Swiss, and Lady Swiss.

Service dinner

Manchester and Salford Universities Air Squadron

RAF officers and students of Manchester and Salford Universities Air Squadron held their annual dinner in the Masonic Temple, Manchester, yesterday. Squadron Leader M. L. Schofield presided. *Mr D. M. S. Simpson was* the guest of honour and the principal university guest was Professor Sir Arthur Armitage, Vice-Chancellor of the Victoria University of Manchester. The Air Officer Commanding and Commandant, RAF College Cranwell, also attended the dinner.



Mr Jack Solomons, the boxing promoter, flanked by his friends, Lord Shinwell, left, and Sir Fred Pontin, on his way to Buckingham Palace yesterday to receive the insignia of an OBE from the Queen.

Forgeries surprise auctioneers

By Geraldine Norman
Sale Room Correspondent

A group of 25 printing blocks, all forged, for makers' labels of good violins of the nineteenth and early twentieth centuries posed a difficulty for Sotheby's yesterday. Included as a single lot in a sale of musical instruments, they were bid to £700; Sotheby's had been estimating only £10 to £25.

After the auction Sotheby's said the successful bid had come from the agent of an overseas dealer. As auctioneers, they were more than aware of the confusion that the forged blocks could cause if they fell into the wrong hands; they did not intend to release the *lot to the purchasers unless they* had some guarantees against future abuse.

The company had been approached before the sale by the International Society of Violin and Bowmakers, which suggested that the blocks should not be auctioned. *There had also been a suggestion* that the society should buy them in conjunction with Sotheby's with the aim of suppressing them. The strength of the bidding apparently took both parties by surprise. An announcement is expected today on the future of the dangerous items.

The sale of musical instruments totalled £52,153, with 3 per cent unsold. A fine violin by Joseph Rocca of Turin, with his label dated 1845, made the top price at *£8,500* (estimate £5,000 to £6,000). The group of printing blocks had included the label of another member of the Rocca family, Enrico.

Christie's also held a sale of musical instruments and musical manuscripts totalling £34,065, with *6 per cent unsold. A fine spinet* of 1690 by Michel Richard made £6,000 (estimate £7,000 to £8,000).

A Christie's sale of important English drawings and watercolours made £130,078, with 3 per cent unsold. The star attraction was a large group of watercolours by *Francis Towne, the highly individual* West Country artist. Agnew paid the highest price at £7,500 (estimate £4,000 to £6,000) for "The vale of St John in Cumberland looking towards Grasmere", dated 1786.

Towne made a sketching tour of the Lake District with his friends, James White and John Merivale, in the summer of 1786. There were many sketches from that visit in the sale. "Ambleside" went for £4,800 (estimate £4,000 to £6,000), "Buttermere" for £2,200 (estimate £1,000 to £1,500), to A. Reed, and "Bassenthwaite" for £1,100 (estimate £800 to £1,200) to Spink. The lowest price among the Townes was £220 (estimate £300 to £400) for a pencil, pen and wash drawing, "Thatched *buildings among* trees".

Phillips held a furniture sale totalling £115,600, with 7 per cent unsold. The auctioneers got the highest price that they had ever had for a piece of furniture, an ormolu-mounted Régence boulle commode at £16,000 (estimate *£5,000 to £10,000). A sale of clocks* and watches made £66,752, with 5 per cent unsold.

Opera by Vivaldi to be revived

By John Groser

The English Bach Festival's programme of London concerts this year will put an emphasis on eighteenth-century opera and on the music of the three great contemporaries of Bach Handel, Vivaldi and Rameau.

The EBF, whose programme for 1978 was announced yesterday, will have an Oxford season after the London concerts and they will make an overseas tour.

The first London concert will be on May 2 at Guildhall. The festival moves on May 6 to the South Bank concert halls and to Oxford on June 23.

Miss Lina Lalandi, the festival's founder and director, said she wanted to present the most unusual and striking baroque pieces. The Vivaldi anniversary concert, on May 10, offers the first performance in modern times of his Gloria, RV 588.

The concert performance, in the Queen Elizabeth Hall on May 11, of Vivaldi's La Griselda will be the first since it was staged in Venice in 1735.

Prince to back Brazil trade

Brasilia, March 14: The Prince of Wales said last night that he hoped his eight-day visit to Brazil would contribute to the already excellent *relations between that country and* Britain.

"When I return I will do my best to persuade British businessmen that this country has a splendid and exciting future economically and that it is well worth while getting involved", he said. The Prince was due to visit agricultural concerns today and play a game of polo.—Reuter.

Today's engagements

The Duke of Edinburgh, President of the School Natural Science Society, gives presidential address, Froebel Institute College, Putney, 7.20.

Exhibitions: selection from Toy Museum, Sonneberg, East Germany, Bethnal Green Museum of Childhood, 10-6. Veronese's "The family of Darius before Alexander", National Gallery, 10-6; Cinzano glass collection, Victoria and Albert Museum, 10-6.

Talks: Where influences should guide teaching, Mrs Mary Whitehouse, St Lawrence Jewry, City, 1.15; The value of work, Dr Roy Strong, Director of the Victoria and Albert Museum, St James's, Piccadilly, 1.15; Grain, gravel and gunpowder, by Elizabeth and David Wood, City of London Polytechnic, 6.30.

Lunchtime music: Fauré, Fiocco, Schubert, Poulenc, Grace Williams, Concert Hall, Broadcasting House, London, 1.05; Diana Stuart, soprano, Margaret Lion, piano, St Olave's, Hart Street, City, 1.05.

Memorial service: Mr A. L. Abel, All Souls, Langham Place, noon.

A tribute to the gods from young classicists

By Philip Howard

Sixth-form classicists from schools in and round London gathered at Eton yesterday for an imaginative new sort of conference. There was no disguising the fact that it was an occasion that suffered from the most unforgivable of modern vices, elitism.

The boys and girls, from many sorts of school, were the brightest and best in their subjects. The principal speakers were Professor Sir Kenneth Dover and Professor David West, who are two of the master exegetes of classical texts in the world. They are two of the wittiest performers on the pedagogues' rostrum.

Their topics were, very loosely, *the conversations of the gods, who* will behave in so distressingly human a manner in Homer and Virgil. In lectures and seminars the conference considered such puzzling questions, but not beyond all conjecture, as why the goddess Hera has it in for Hector, and how Venus is up to all the rhetorical tricks of the Roman lawyers' trade.

The discussions of the behaviour of gods, heroes, poets, and us, their modern descendants, were lively digressions round the roots of our civilization. They were the nearest thing available today to walking and talking with Aristotle.

The children picnicked on the antique lawns, trooped through the cloisters to ancient classrooms, and picked the brains of the elite of their chosen disciplines. It was the sort of thing that could give construe, classics, and public schools a good name.

The statue in School Yard of pious Henry VI, who founded Eton for just such scholarly and civilized purposes, wore a gratified air under its verdigris.

Latest appointments

Latest appointments include:

Captain D. O'Hara, ADC Royal Navy, Director of Naval Officers Appointments (Engineering), to be promoted rear-admiral on July 7 and to be Chief Staff Officer (Engineering) to Commander-in-Chief *Fleet in succession to* Rear-Admiral W. J. McClune in August.

Air Vice-Marshal M. J. Armitage to be Deputy Commander for the RAF in Germany from next month.

Lord Murray of Gravesend to be secretary to the Labour group in the European Parliament.

The Rev Peter Geldard, curate of Holy Trinity with St Paul's, Sheerness, Kent, to be general secretary of the Church Union from June 12.

Mr Peter McGurk, director of housing, South Tyneside Metropolitan Borough Council, to be under-secretary to the Association of Metropolitan Authorities, with responsibility for housing matters.

Miss Joan Sadler, Headmistress of Howell's School, Denbigh, to be Principal of Cheltenham Ladies' College, in succession to Miss M. G. Hampshire, who retires in July, 1979.

Mr Ian Watson, head of biology at Winchester College, to be Headmaster of Giggleswick School in succession to Mr Richard Meredith, Headmaster-elect of Monkton Combe School.

Birthdays today

Sir Jack Callard, 65; Mr Cyril H. Colton, 76; Sir Theodore Constantine, 68; Sir Alexander Grantham, 79; Earl Haig, 60; Sir Michael Hogan, 70; Air Marshal Sir Patrick Lee Potter, 74; Admiral Sir Raymond Lygo, 54; Sir George Pollock, QC, 77.

Big Ben to be stopped

Big Ben will be stopped for maintenance work at 6.45 pm on Saturday and restarted at midnight. At 2 am BST on Sunday the dial lighting will be switched on and the striking bell restarted.

Cabinets for V & A

A cabinet made in Dresden in about 1750 for the son of Augustus the Strong of Saxony and another associated with Marie de Medici, offered by Lord Rosebery and accepted by the Government in lieu of estate duty, are to be allocated to the Victoria and Albert Museum.

Judges to be knighted

Knighthoods are to be conferred on Mr Justice Drake and Mr *Justice Sheldon on their appoint*ment as judges of the High Court.

25 years ago

From The Times of Friday, March 13, 1953

An RAF Lincoln bomber on a routine training flight from Yorkshire was shot down by MiG fighters near the border of the British and Russian zones of Germany yesterday. Six of the crew were killed and one wounded. An Air Ministry statement last night said that earlier in the day another RAF *bomber had been the object of a* mock attack by two Soviet MiG fighters. The British High Commissioner in Germany has been instructed by the Foreign Office to protest to the Soviet High Commissioner in the strongest terms against "this deliberate attack upon a British aircraft", and to demand reparations. Our Diplomatic Correspondent writes: There has been no official comment upon the motives for the attack which follows the shooting down on Tuesday of a United States Thunderjet fighter by Czechoslovak fighters inside the American zone of Germany near the Czechoslovak frontier. In these incidents and the mock attack on another RAF bomber near Kassel *some unofficial commentators see* evidence of a new tougher policy on the part of the Soviet block. The incidents may, however, be explained more probably by some increase in nervousness on the Soviet side since the death of Mr Stalin.

Latest wills

Bertrand Russell's widow leaves £17,667

Edith Lady Russell, of Penrhyndeudraeth, widow of the third earl, Bertrand Russell, the philosopher, left £17,667 net. After personal bequests she left the residue to the Bertrand Russell Peace Foundation.

Miss Isabel Mary Bremner, of Capel, Surrey, left £134,362 net. After bequests of £2,000 she left one quarter of the residue equally among the National Trust, World Wildlife Fund, Salvation Army and British Red Cross Society.

Mrs Alice Kathleen Shelton, of Palmer's Green, London, left £31,424 net. She left all her property equally among the PDSA, RSPCA and Blue Cross.

Other estates include (net, before tax paid; tax not disclosed):

Simpson, Mrs Dorothy Elsie, of Hampstead, Dorothy Holmes-Gore, the actress £96,778

Wrightson, Mr Rodger Garmondsway, of Reading £125,593

OBITUARY

PROFESSOR J. W. McLEOD

Pioneer work on diphtheria

Professor J. W. McLeod, OBE, FRS, who died on March 11 at the age of 91, was one of the pioneer bacteriologists in this country. His outstanding work was on the diphtheria bacillus, or *Corynebacterium diphtheriae* as it is now known. In those days, diphtheria was one of the dreaded killing diseases of childhood, and the causative microorganism was therefore attracting the attention of bacteriologists throughout the length and breadth of the land. One of its mysteries was why it appeared to vary so much in its lethality, and Professor McLeod was one of the authors of a classical report published in 1931 which first showed that this variability was due to different types of *C. diphtheriae* ranging in toxicity from the deadly *gravis* type to the relatively benign *mitis* type. He was also a pioneer in the investigation of bacterial oxidations, a subject on which he wrote in the Medical Research Council *System of Bacteriology* published in the same year. It was for this, and his work on diphtheria that he was elected FRS in 1933.

James Walter McLeod was born on January 2, 1887. He had a varied school career at George Watsons College, Edinburgh; the College Cantonal, Lausanne; and Mill Hill School. He received his medical training at Glasgow University, where he graduated in 1908. As Coates Scholar, and Carnegie Scholar, he embarked on his research career in bacteriology in Glasgow and then proceeded to Charing Cross Hospital as assistant lecturer in pathology.

The First World War he spent in the RAMC, being mentioned four times in dispatches, and made OBE.

On demobilization, he was appointed lecturer in bacteriology at Leeds University, where he was to stay until he retired in 1952. He was appointed Brotherton Professor of Bacteriology in 1922, and from 1948 to 1952 he was Dean of the Faculty of Medicine. Retirement, however, merely meant the transference of his activities to Edinburgh where he remained in active research work until 1973, first under the Scottish Hospital Endowments Research Trust in the Department of Surgery, and then in the Central Microbiological Laboratories in the Western General Hospital.

He was an honorary Fellow of the Royal College of Pathologists, an honorary member of the Pathological Society of Great Britain and Ireland, an honorary DSc of Dublin University, and an honorary LLD of Glasgow University. He was twice married.

PROFESSOR C. A. W. MANNING

Professor H. G. Hanbury writes:

Charles Manning, who died in his native South Africa on March 10, earned a high place among academic teachers of law.

He was educated at Diocesan College, Rondebosch, and South African College, Cape Town. After a most distinguished military career during the First *World War he came up to* Brasenose College, Oxford, with the Rhodes Scholarship which he had won in 1914. He obtained a Distinction in shortened Greats and a double first class in Law and BCL. He had early decided that his true *métier* was international law, and entered the ILO (diplomatic division). He was for a short time a Fellow and Law Tutor of New College, Oxford, and from 1930 to 1962 Burton Professor of International Relations at the London School of Economics. He had to his credit many valuable contributions to legal periodicals, and compiled the eighth edition of that brilliant, if controversial, book *Salmond's Jurisprudence*.

From 1964 onwards he was chairman of the South Africa Society, and was a brave apologist for his own country. Though his patience must sometimes have been sorely tried by vitriolic attacks made on it, often by persons whose knowledge of it was scant, he was always most courteous to its critics, and such was the regard in which his transparent sincerity was held, that never were attacks made personally on him. Memory of him recalls Axel Munthe's description of St Francis, that nobody could look into his eyes with anger in theirs. The world has lost a great jurist and splendid man.

SIR ROY HARROD

N. K. and W. G. write:

Your long and careful obituary of Sir Roy Harrod fails to do full justice to a man who is likely to be remembered as the most original British economist of the century next to Maynard Keynes.

Harrod was the first economist to emphasize that dynamic problems should be analysed in terms of the factors determining equilibrium growth rates and not equilibrium quantities. But this was only one of his major accomplishments. In others he failed to achieve full recognition and his most important insights are not generally appreciated even today.

Thus you refer to his book, *International Economics* published in 1933 as a "clear exposition of the orthodox thinking, enlivened by numerous original twists of his own". Few of your readers could suspect from this description that Harrod offered a wholly original explanation of how the balance of payments was maintained in equilibrium under the gold standard—a complete alternative to the ruling Ricardian theory, which contained the basis for a more penetrating diagnosis of the relative performance of the British economy than anything in Keynes' *General Theory* published three years later.

In *International Economics* Harrod argued that imports will adjust to changes in exports through what came to be known as the "foreign trade multiplier"—ie, through the fact that an increase in exports causes incomes to rise, which in turn has secondary effects on both investment and consumption, all of which give rise to additional imports. In other words, he had shown that imports are brought into balance with exports through variations in the general level of output and not, as the Ricardian theory had it, through consequential variation of relative prices.

The publication of Keynes' General Theory by its emphasis on the propensity to save (rather than the propensity to import) as the major cause of insufficiency of demand, diverted attention from Harrod's approach. *Hence post-war* demand management built on Keynesian lines attempted to maintain full employment simply by adjusting consumption through fiscal policies and ignored the adjustment of our import propensities which was needed to make full employment consistent with our export performance. Harrod soon after the war recognized, alone among the economists of the time, that the retention of import controls for a much longer period was a necessary condition for restoring Britain's economic health. He warned against the premature abolition of import controls in numerous articles and letters to *The Times* and there can be little doubt that if his advice had been followed, our present situation would be very different.

Lady Cassels, wife of Field-Marshal Sir James Cassels, GCB, KBE, DSO, a former Chief of the General Staff, Ministry of Defence, died on March 4. She was Joyce, daughter of Brigadier-General Henry Kirk and she married her husband in 1935.

MR JUSTICE CUSACK

F. H. L. writes:

If ever a Lord Chancellor wants a template for the ideal judge he could not do better than study the judicial behaviour of Ralph Cusack. In Court he had a quiet, dignified and remote bearing. He said little and never anything which would make a headline; but *when he did speak he did so* incisively and to the point. He expected everyone to behave as he did and by courteous firmness he saw to it hat they did. He had the additional judicial virtue of almost always being *right and leaving the litigants* thinking that he had been. The Court of Appeal, both in its civil and criminal divisions, seldom had to consider either his judgments or his directions to juries.

The quiet efficiency with which he did his judicial work led some of those who did not know him well to think that he led a retiring bachelor life remote from what was going on around him. This was not so. He was sparing with his friendship; *but his capacity for it* was great. He was a delightful companion on circuit. Judges who did not know him expected to have a dull companion. What they got was one who had a lively wit sharpened with irony. *His capacity for picking pom*posity without wounding was outstanding.

Outwardly, with his well cut clothes and immaculate appearance, he looked the traditional Englishman of days gone by. *He was not. He was an Irish*man who had been brought up in England. He retained a love for the land of his birth and for the Catholic faith of his Irish forebears. He lived within sight of Westminster Cathedral *where he worshipped and for* which he did a great deal. His early and unexpected death has deprived the Bench of one of its outstanding members.

LADY TWEEDSMUIR OF BELHELVIE

The Earl of Lauderdale writes:

Lady Tweedsmuir—Priscilla to everyone in the House of Lords—will be specially missed among the eighty or so Members of this House whom she recruited to the Scrutiny Committee on EEC affairs and its many sub-committees. Their consolidation as an effective new arm of the Second Chamber is the final legacy of her political career.

With an ever merry twinkle and a ready smile even for the most dour or preoccupied of her colleagues, she made constitutional history by building this new Committee structure into a politically significant arm of the *Parliamentary body.*

Its reports—several hundred overall—have elicited Ministerial replies on the floor of the House. They have positively stimulated the Departments. They have also eroded beyond *repair the erstwhile reserve of* the Brussels Commission which four years ago would take no overt official cognizance of the views of national Parliaments. Now there is a burgeoning two-way traffic of comment and information between Westminster and Commission headquarters. Commissioners and Directors-General are today as quick as four years ago they would have been loth to pick up the telephone or write direct to sub-committee chairman or other members.

This is but part of the indirect influence on informed opinion that Lady Tweedsmuir was aiming at. She was a convinced European but fair and skilful enough to recruit antis—as well as pros—to serve her committee. In the volume of work demanded she might have been likened to a driver of slaves. But it was all done with a smile. *The most contentious* meetings were deftly reduced to laughter. Her sternest punishment was resort to a slight frown—to all who loved her this happily rare experience could seem like an iceberg, but *it quickly secured its object and* mercifully melted within seconds. Behind the smile lay the confidence of a deep-down faith, articulated very seldom indeed but issuing in a warm affection for all about her.

Lieut-Col John Sherbrooke Oates, DSO, MC, late The Sherwood Foresters, who was appointed a Justice of the Peace for Nottinghamshire in 1926, died on February 24 at the age of 83.

Captain Alan Hugh Hillgarth CMG, OBE, who was Chief of British Naval Intelligence, Eastern Theatre, from 1944 to 1946, died on February 28 at the age of 78. He was made OBE in 1937 and CMG in 1943.

Science report

Pharmacology: Pain killers

The endorphins are a recently discovered family of chemicals that are the body's natural pain-killers. Injected into animals, they can prevent the sensation of pain. It has therefore been thought that, in response to pain, the body may automatically use its endorphins as pain-killers. But it now appears that endorphins are not involved at least in the response of humans to the pain induced by oxygen-starvation of the hand or by immersion of [illegible] in cold water.

The pain-killing effects of endorphins are prevented by the administration of naloxone, a drug that also prevents the pain-killing action of morphine. Dr Priscilla Grevert and Dr Avram Goldstein, of the Addiction Research Foundation at Palo Alto, California, therefore decided to test whether naloxone lessened the pain of the volunteers they purposely hurt.

In one set of experiments mild pain was induced by immersing the arms of volunteers into water kept at 10°C, about that of water from a cold tap. In another experiment the volunteers had to perform hand exercises for *10 minutes* while an inflated blood-pressure cuff was around their upper arms. The cuff cut off the supply of blood, and hence oxygen, to the tissues, resulting in pain, just as in angina.

In both sets of experiments *everyone was asked to record the* degree of pain felt every half-minute throughout the session. The crucial part of the experiment was to determine whether the intravenous injection of naloxone made any difference to the pain recorded. To rule out any effects of the injection itself, those not receiving it were injected with saline, and neither they nor those who were giving the injections knew what was in each syringe.

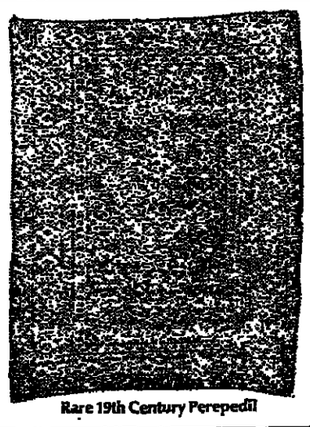
In the cold water experiments the pain reached a maximum in two minutes and then decreased. In the oxygen-starvation test pain increased throughout the 10 minutes. In neither experiment did naloxone affect pain at all. Therefore the body's natural painkillers were not being activated in response to mild experimental pain.

That result confirmed preliminary observations already made by, among others, Dr Grevert and Dr *Goldberg* themselves. Some other measurements made in their preliminary experiments had suggested that volunteers injected with naloxone became more tense and anxious than those given saline instead. In the new experiments that was not confirmed, ruling out any detectable involvement of endorphins in the human response to mild experimental pain.

It is suggested, however, that had more painful and stressful stimuli been given, the body might have had to activate its own painkillers. But masochists need not immediately apply because such stimuli "may require the study of pain and stress under more realistic conditions than obtain in the laboratory".

By Nature-Times News Service.
Source: *Science*, March 10 (199, 1093; 1978).

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§ Forward bargains are permitted on two previous days

BRITISH FUNDS

1977/78 High	Low	Stock	Price	Ch'ge	Int. only Yield	Gross Red. Yield
104¾	97⅞	Treas 10½% 1978	101½	..	10.345	5.878
100½	90⅞	Exch 5% 1976-78	99⅝	..	5.029	6.063
107	96⅜	Treas 11½% 1979	104⅜	..	11.028	6.908
97¼	84⅞	Treas 3½% 1979	96⅝	..	3.087	5.176
98¾	85¾	Elec 4¼% 1974-79	97⅞	..	4.359	5.972
106⅛	92⅞	Treas 10½% 1979	103	..	10.099	7.847
97½	84¾	Elec 3½% 1976-79	96⅞	..	3.628	5.725
106⅜	87⅞	Treas C 9% 1980	102	..	8.824	7.677
105⅜	88⅞	Treas 9½% 1980	102	..	9.313	8.477
96	83⅞	Treas 3½% 1977-80	94⅞	..	3.694	6.030
98¼	83¾	Fund 5¼% 1978-80	96¼	..	5.462	7.142
112⅜	96⅜	Exch 13% 1980	108⅛	..	11.854	9.245
108⅜	92⅞	Treas 11½% 1981	103⅞	..	10.883	9.184
94⅛	77⅞	Treas 3¼% 1979-81	91⅛	..	3.841	6.906
104	96⅝	Treas 9½% 1981	101⅞	..	9.388	9.106
97⅞	95⅞	Exch 8¼% 1981	97⅞	..	8.474	9.198
110⅛	97⅜	Exch 9¾% 1981	100⅞	..	9.441	9.287
92⅛	87⅞	Exch 3% 1981	87⅞	..	3.419	7.086
113⅜	96⅜	Exch 12¾% 1981	109⅞	..	11.622	9.863
100⅞	83⅞	Treas 8¼% 1980-82	97⅞	..	8.683	8.163
93⅛	72⅞	Treas 3% 1982	86⅞	..	3.478	7.077
119⅞	101⅞	Treas 14% 1982	114⅞	..	12.266	9.887
95⅞	93⅞	Treas 8¾% 1982	99⅞	..	8.609	9.458
103⅞	83⅞	Exch 9¼% 1982	99⅞	..	9.350	9.537
96⅞	86⅞	Exch 8¾% 1983	96⅞	..	9.056	9.639
97⅞	81	Exch 3% 1983	83⅞	..	3.603	7.078
114⅞	95⅞	Treas 12% 1983	108⅞	..	11.033	9.742
101⅞	95⅞	Treas 9¾% 1983	99⅞	..	9.397	9.638
95	72⅞	Fund 5½% 1982-84	87⅞	..	6.323	8.364
99⅞	77⅞	Treas 8¼% 1984-86	95⅞	..	9.080	9.634
87⅞	67	Fund 6½% 1985-87	85⅞	..	7.798	9.241
92⅞	68⅞	Treas 7¾% 1985-88	87⅞	..	9.001	9.899
73⅞	49⅞	Trans 3% 1978-88	66⅞	..	4.572	7.950
77⅞	54⅞	Treas 5% 1986-89	70⅞	..	7.090	9.187
120⅞	90⅞	Treas 13% 1990	112⅞	..	11.751	11.343
93⅞	67⅞	Treas 8¼% 1987-90	87⅞	..	9.899	10.436
111	90⅞	Treas 11¾% 1991	104	..	11.530	11.458
73⅞	54	Fund 5¾% 1987-91	69⅞	..	8.208	9.882
117	86⅞	Treas 12¾% 1992	109⅞	..	11.830	11.602
96⅞	89⅞	Treas 10% 1992	91⅞	..	11.003	11.314
113	99⅞	Exch 12½% 1992	105	..	11.738	11.623
115⅞	84⅞	Treas 12½% 1993	108	..	11.802	11.667
72⅞	51⅞	Fund 6% 1993	67⅞	..	8.942	10.285
126	96	Treas 13¾% 1993	117⅞	..	12.100	11.816
126⅞	99	Treas 14½% 1994	119⅞	..	12.309	11.850
114⅞	94⅞	Exch 12½% 1994	106⅞	..	11.835	11.727
112⅞	69⅞	Treas 9% 1994	87⅞	..	10.626	11.094
110⅞	97⅞	Treas 12% 1995	104⅞	..	11.681	11.624
51⅞	32⅞	Gas 3% 1990-95	50	..	6.136	8.852
91⅞	65⅞	Exch 10¼% 1995	91⅞	..	11.329	11.530
119⅞	87⅞	Treas 12¾% 1995	111⅞	..	11.858	11.728
91⅞	67	Treas 9% 1992-96	83⅞	..	10.734	11.092
133⅞	101⅞	Treas 15¼% 1996	128⅞	..	12.318	12.002
123⅞	89⅞	Exch 13¼% 1996	115⅞	..	11.937	11.772
50	32	Rdmptn 3% 1986-96	47⅞	..	6.316	8.788
121	87⅞	Treas 13¼% 1997	113	..	11.927	11.768
98⅞	90⅞	Exch 10½% 1997	92⅞	..	11.358	11.481
99⅞	65⅞	Treas 8¾% 1997	81⅞	..	10.768	11.117
77⅞	51	Treas 6¾% 1995-98	69⅞	..	10.057	10.781
132⅞	103⅞	Treas 15½% 1998	126⅞	..	12.232	11.971
96⅞	66⅞	Treas 9½% 1999	88⅞	..	10.974	11.171
95⅞	90⅞	Treas 10½% 1999	93⅞	..	11.398	11.501
43⅞	27⅞	Fund 3½% 1999-04	40⅞	..	8.713	9.859
81⅞	57⅞	Treas 8% 2002-06	74⅞	..	10.675	10.863
54⅞	40⅞	Treas 5½% 2008-12	53⅞	..	10.322	10.889
80	53⅞	Treas 7¾% 2012-15	73⅞	..	10.678	10.762
28⅞	26⅞	Consols 4%	35⅞	..	11.338	..
38⅞	25⅞	War Ln 3½%	36⅞	..	9.792	..
39⅞	26⅞	Conv 3½%	37⅞	..	9.357	..
29⅞	20⅞	Treas 3%	26	..	11.465	..
24⅞	17⅞	Consols 2½%	22⅞	..	11.043	..
24	17⅞	Treas 2½% Aft 75	21⅞	..	11.436	..

COMMONWEALTH AND FOREIGN

High	Low	Stock	Price	Ch'ge	Int. Yield	Red. Yield
102⅞	91⅞	Aust 5½% 76-79	102⅞	..	5.364	..
96⅞	79⅞	Aust 5½% 77-80	95⅞	..	5.827	8.942
93⅞	69⅞	Aust 5½% 81-82	85	..	6.452	10.031
87⅞	65⅞	Aust 6% 81-83	84⅞	..	7.227	9.868
65	77⅞	Aust 7% 79-81	51⅞	..	7.674	10.047
90	90	Chilean Mixed	90	..	..	..
75⅞	61⅞	E Africa 5¾% 77-83	74⅞	..	7.870	12.980
380	197	German 4½% 1930	360	..	..	..
43⅞	32⅞	Hungary 4½% 1924	43⅞	..	..	..
80⅞	69⅞	Ireland 7¾% 81-83	87⅞	..	..	..
98⅞	84⅞	Jamaica 7¾% 77-79	96⅞	..	7.971	10.036
335	225	Japan Ass 4% 1910	330	..	..	..
97⅞	93	Japan 6% 83-88	67	..	..	..
90	65	Kenya 5% 78-82	77	..	6.525	12.758
86	69	Malaya 7¾% 78-82	85	..	8.885	12.205
96⅞	81⅞	N Z 6% 76-80	94⅞	..	6.364	9.435
79	53⅞	N Z 7½% 88-92	72⅞	..	10.207	11.406
97	66⅞	N Z 7¾% 83-86	87⅞	..	8.759	10.167
91	74	S Rhd 6% 78-81	89⅞	..	6.777	10.794
91	74	Nyasa 6% 78-81	89⅞	..	6.777	10.794
155	145	Peru 6% Ass	155	..	..	..
75	62	S Africa 9½% 79-81	95	..	..	..
70	30	S Rhd 2½% 65-70	63	..	..	..
67	30	S Rhd 4½% 87-92	60	..	..	..
57	44	S Rhd 6% 78-81	97	..	..	..
55	45	Spanish 4%	45	..	..	..
81	67	Tang 5½% 78-82	79	..	7.300	12.734
98	60	Uruguay 3½%	94	..	..	..

LOCAL AUTHORITIES

High	Low	Stock	Price	Ch'ge	Int. Yield	Red. Yield
27	20⅞	L C C 3% 1920	25⅞	..	11.865	..
84⅞	64⅞	L C C 5% 80-83	82⅞	..	6.032	9.335
93	72	L C C 5½% 77-81	90	..	6.113	8.363
88⅞	62	L C C 5½% 82-84	81⅞	..	6.814	9.647
79⅞	53⅞	L C C 5½% 85-87	74	..	7.870	10.128
96⅞	81⅞	L C C 6% 76-79	96⅞	..	6.218	8.630
78	55⅞	L C C 6¾% 88-90	73⅞	..	9.309	10.823
70⅞	53	G L C 6½% 90-92	69⅞	..	9.782	11.189
100⅞	82	G L C 9½% 80-82	97⅞	..	9.690	10.110
107⅞	93⅞	G L C 12½% 1982	106⅞	..	11.764	10.609
111⅞	91	G L C 12½% 1983	107	..	11.804	11.021
100	82⅞	C of L 6% 75-78	99⅞	..	6.016	7.156
89⅞	70⅞	C of L 6¾% 80-82	87⅞	..	7.411	10.126
92⅞	69⅞	Ag Mt 7% 81-84	86	..	8.136	9.929
77⅞	55⅞	Ag Mt 7¾% 91-93	72⅞	..	10.659	11.583
73⅞	52⅞	Ag Mt 6½% 85-90	68⅞	..	9.201	10.765
91⅞	73⅞	Belfast 6½% 77-80	91⅞	..	7.104	10.254
98⅞	84⅞	Brighton 6¾% 76-79	98	..	6.834	8.402
99⅞	85	Camden 6½% 77-79	98⅞	..	6.683	7.819
91⅞	72⅞	Croydon 6% 78-81	89	..	7.586	10.412
79⅞	83⅞	Edin 6% 77-79	99	..	6.567	7.631
103	80	Glasgow 9¼% 80-82	96⅞	..	9.530	10.115
100	89	Gwich 6¾% 76-78	99⅞	..	6.759	6.954
110⅞	90⅞	Liverpl 13½% 1981	108⅞	..	12.443	10.447
31	22⅞	Met Water B 3% 34-03	32⅞	..	9.254	10.878
80	70⅞	N I 6½% 78-80	89	..	7.303	13.545
85⅞	60	N I 7% 82-84	83⅞	..	8.725	11.560
86⅞	65	N I Elec 6½% 81-83	82⅞	..	7.903	11.256
100⅞	89⅞	Notts 6% 76-79	99⅞	..	6.759	7.086
97⅞	84	Sthend 5¾% 77-79	97⅞	..	5.385	8.211
85	60⅞	Swark 6¾% 83-86	83⅞	..	8.306	10.043
94⅞	77⅞	Surrey 6% 78-80	94	..	6.384	9.317

Investment Dollar Premium 85¾ (85⅞%)
Premium Conversion Factor 0.6882.

FOREIGN STOCKS

High	Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
54⅞	40⅞	Bayer	£50⅞	+1	187	3.9	22.4
17	11⅞	Commerzbank	£17	..	44.2	2.6	19.5
25⅞	17⅞	Cp Fn Paris	£25⅞	+1⅞	187	7.3	8.3
35	43	EBES	£55	+1	231	5.1	..
23	14	Ericsson	£23⅞	..	69.2	3.1	25.1
23	6	Finsider	8	..	..	..	..
14	4⅞	Granges	£7⅞	..	..	..	..
560	385	Hoechst	475	+15	19.7	4.1	16.4
34	8	Montecatini E	15	..	..	..	..
650	470	Robeco fl.5	588	+8	29.9	5.4	31.8
481	325	Rolinco Subs fl 5	396	+6	..	..	51.1
100	30	Snia Viscosa	60	..	..	..	..
920	710	Thyssen-Huette	920	+30	..	..	16.5
78⅞	42	Volkswagen	£78⅞	+1⅞	..	..	..

DOLLAR STOCKS

High	Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
10⅞	9⅞	Brascan	£10⅞	..	57.4g	5.6	4.6
12	6⅞	BP Canada	£9⅞	..	..	..	..
15⅞	9⅞	Can Pac Ord	£11⅞	..	47.0	4.1	8.8
16⅞	9⅞	El Paso	£11⅞	..	41.7	3.6	21.6
45⅞	27⅞	Exxon Corp	£34	+⅞	..	..	..
33	20⅞	Fluor	£24	+1	63.7	2.7	10.3
25⅞	16⅞	Hollinger	£19⅞	+⅞	..	..	..
33⅞	24⅞	Hud Bay Oil	£29⅞	+⅞	28.9	1.0	54.0
24⅞	14⅞	Husky Oil	£17⅞	-⅞	..	..	..
28⅞	9⅞	INCO	£11⅞	-⅞	51.7	4.7	17.1
11⅞	6⅞	IU Int	£8⅞	-⅞	46.2	5.6	11.3
33⅞	18⅞	Kaiser Alum	£21⅞	..	82.1	3.8	..
18⅞	6⅞	Massey-Ferg	£6⅞	+⅞	58.1	8.4	11.8
17⅞	11⅞	Norton Simon	£13⅞	-⅞	43.7	3.3	10.7
27⅞	20	Pacific Petrol	£27⅞	+⅞	..	..	..
24⅞	17⅞	Pan Canadian	£22⅞	+⅞	..	..	..
200	130	Steep Rock	173	+5	..	..	..
17⅞	8⅞	Trans Can P	£9⅞	+⅞	..	..	..
42	17⅞	US Steel	£19⅞	-⅞	..	..	..
725	725	White Pass	725	..	15.9	2.2	21.0
13⅞	7⅞	Zapata Corp	£12⅞	+⅞	15.7	1.3	36.8

BANKS AND DISCOUNTS

High	Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
305	185	Alexs Discount	230	..	21.7	9.4	5.2
515	350	Allen H & Ross	470	• ..	46.5	9.9	6.5
168	98⅞	Allied Irish	161	+1	10.0b	6.2	5.6
198	108	Arb-Latham	158	..	14.3	9.1	10.8
269⅞	185⅞	ANZ Grp	215	..	14.4	6.7	4.4
22⅞	13⅞	Bank America	£16⅞	+⅞	49.0	3.0	13.0
363	202⅞	Bk of Ireland	330	..	20.1b	6.1	6.2
27	14	Bk Leumi Israel	17	+3	11.2	65.8	1.5
200	160	Bk Leumi UK	160	..	11.2	7.0	14.3
500	370	Bk of NSW	435	+5	18.6	4.3	9.4
315	223	Bk of Scotland	270	+5	16.5	6.1	7.1
34⅞	21⅞	Bnks Trst NY	£26⅞	+1⅞	175	6.5	9.7
350	227	Barclays Bank	323	+3	16.7	5.2	5.3
210	115	Brown Shipley	200	..	14.0	7.0	7.4
358	225	Cater Ryder	275	..	26.6	9.7	..
25⅞	17⅞	Chase Man	£21⅞	+⅞	114	5.2	10.4
29⅞	13⅞	Citicorp	£14⅞	-⅞	61.7	4.3	7.6
93	51⅞	Clive Discount	74	..	7.2	9.8	8.4
230	170	Com Bk of Aust	197	• ..	9.4	4.8	9.2
170	115	Com Bk of Syd	143	..	7.6	5.3	..
18⅞	12⅞	CC De France	£18⅞	..	132	7.0	13.2
3⅞	⅞	First Nat Fin	2⅞	..	..	..	..
13⅞	7	Fraser Ans	11⅞	..	..	..	..
210	130	Gerrard & Nat	163	+1	13.4	7.6	7.2
53	37	Gibbs A.	38	..	3.0	7.8	14.2
277	161⅞	Gillett Bros	215	..	23.0	10.7	5.2
125	55	Grindlays Hldgs	117	-3	4.6	3.9	6.3
239	150	Guinness Peat	210	+6	16.2	7.7	10.4
25	12	Hambros £10	£19	..	144	9.0	..
237	142	Do Ord	180	+3	14.4	8.0	5.2
116	74	Hill Samuel	89	..	6.7	7.6	7.8
340⅞	223	Hong K & Shang	277	..	7.3	2.6	26.4
98	54⅞	Jessel Toynbee	70	..	6.2	8.8	..
195	115	Joseph L.	160	..	12.0	7.5	7.9
51	21	Keyser Ullmann	43	+3	0.5	1.2	..
80	42	King & Shaxson	65	+3	5.1	7.9	6.3
134	7⅞	Kleinwort Ben	100	-3	5.9	5.9	8.3
228	185	Lloyds Bank	265	+5	13.8	5.2	5.3
177	92	Mercury Secs	115	+2	5.1	4.4	5.8
390	256⅞	Midland	352	+4	22.4n	6.3	5.5
98	39	Minster Assets	59	..	5.3b	9.1	8.6
240	160	Nat of Aust	197	+2	8.7	4.4	7.9
81	58	Nat Com Bk Grp	72	+2	4.0	5.5	6.3
298	205	Nat W'minster	278	• +3	17.4	6.3	5.8
40	29	Ottoman	£39⅞	..	250	6.3	11.3
68	43	Rea Bros	68	..	2.5	4.2	12.0
21⅞	14⅞	Royal of Can	£18⅞	+⅞	65.6	3.7	14.4
450	290	Schroders	380	..	16.7	4.4	12.7
290	190⅞	Seccombe Mar	220	..	16.7	8.5	6.5
103	56	Smith St Aubyn	72	..	7.3	10.2	..
430	293	Standard Chart	415	..	27.6	6.7	5.9
615	295	Union Discount	410	..	31.9	7.8	5.0
74	37	Wintrust	61	..	4.6	7.5	24.3

BREWERIES AND DISTILLERIES

High	Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
96	58	Allied	88	+1	6.0n	6.8	12.1
166	87	Bass Charrgton	153	+3	7.3	4.8	10.3
46	26	Belhaven Grp	43	-1	..	..	..
234	78⅞	Bell A.	220	+2	7.4	3.3	8.8
150	82	Boddingtons	150	+3	5.9	3.9	15.9
112	64	Brown M.	106	+2	6.9	5.6	12.4
177	95	Bulmer HP Hldgs	145	+2	4.9	3.4	8.5
160	75	Burtonwood	144	..	4.8	3.3	10.1
66	40	C of Ldn Dfd	59	+2	3.6	6.2	23.2
182	100	Devenish	160	..	8.9	5.6	8.4
191⅞	119	Distillers	172	..	9.9	5.7	10.9
107	50⅞	Greenall	107	s +1	4.0	3.7	10.8
240	152	Greene King	217	..	10.9	5.0	12.1
198	124	Guinness	169	+1	10.6	6.3	8.0
183	95	Hardys & H'sons	162	..	10.6	6.5	10.9
158	53	Highland	142	+4	4.4	3.1	21.2
100	35	Invergordon	87	..	3.2	3.7	10.8
132	45	Irish Distillers	117	..	5.4	4.6	7.9
57	31	Marston	56	..	2.7	4.8	8.8
71	46	Scot & Newcastle	69⅞	+1	4.9	7.4	14.6
19⅞	13⅞	Seagram	£16⅞	..	43.7	2.7	12.2
68	40	SA Breweries	60	..	6.3	10.6	4.2
107	42	Tomatin	98	..	4.1	4.3	23.7
103⅞	57	Vaux	100	+1	6.1	6.1	10.4
96⅞	58⅞	Whitbread 'A'	85	..	5.4	6.6	9.6
99	60	Do B	86	-1	5.6	6.5	9.8
94	55	Whitbread Inv	75	..	5.7	7.5	20.9
201	114	Wolverhampton	189	+2	8.7	4.6	11.2

COMMERCIAL AND INDUSTRIAL

A—B

High	Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
132	77	AAH	95	• -1	9.2	9.7	7.0
142	59	AB Electronic	97	..	7.6	7.9	6.7
42	25	AC Cars	41	-1	1.4	3.5	8.6
95	39⅞	AGB Research	95	+3	5.2n	5.4	9.9
228⅞	134	APV Hldgs	187	..	8.1	4.4	7.4
73	43	Aaronson Bros	55	+1	3.0	5.4	5.1
118	62	Acrow	110	+4	3.6	3.3	12.5
88	52	Do A	77	..	3.6	4.7	8.6
41	11	Adda Int	34	+1	0.8	2.3	..
282	150	Adwest Group	221	-5	15.2	6.6	6.4
63	34	Aeron't & Gen	59	..	3.5	5.9	10.5
52	42	Airfix Ind	48	..	4.6	9.5	6.3
131	79	Albright & W	114	• +3	7.0	6.1	7.4
96	69	Alcan 10½%	£90	..	1050	11.7	..
144	71	Do 9% Cnv	£144	..	900	6.3	..
300	205	Alginate Ind	290	+3	19.7	6.8	10.7
77	44	Allen E. Balfour	59	..	6.6	11.1	..
56⅞	25⅞	Allen W. G.	40	..	4.3	10.7	4.5
100⅞	44⅞	Allied Colloids	70	+3	2.4	3.4	12.3
67	43	Allied Insulators	63	..	6.3	9.9	4.8
17	7⅞	Allied Plant	15⅞	..	1.1	6.9	9.3
202	75⅞	Allied Retailers	202	+1	13.2	6.5	9.7
48	19	Alpine Hldgs	43	..	2.5	5.8	25.7
296	210	Amal Metal	295	-1	21.5	7.3	5.7
138	57⅞	Amal Power	117	..	8.0	6.8	6.5
41	21	Amber Day	33⅞	• -⅞	3.0	9.0	4.9
29	8	Amber Ind Hldgs	20	+1	0.8n	3.8	3.0
98	41	Anchor Chem	60	..	6.0	10.0	6.7
57⅞	34	Anderson Strath	48	+⅞	3.8	8.0	6.5
90	48⅞	Anglia TV 'A'	74	..	6.3	8.6	5.5
540	390	Anglo Amer Ind	460	..	42.9	9.3	4.3
42	22	Ang Swiss Hldgs	34	..	..e	..	..
96	48	Appleyard	79	• ..	9.5n	12.0	6.3
39⅞	18⅞	Aquascutum 'A'	33	..	2.1	6.4	7.4
123	68⅞	Arlington Mtr	114	..	11.7	10.3	8.6
75	38	Armitage Shanks	61⅞	+1	6.5	10.5	8.9
73	29	Armst Equip	60⅞	+1	3.1	5.1	10.4
53	44	Asprey 6% Pf	50	..	6.0	12.0	..
94	55⅞	Ass Biscuit	74	+2	4.8	6.5	7.2
193	95	Ass Book	193	..	6.1	3.3	8.1
78⅞	48	Ass Brit Food	56	..	3.3	5.8	5.7
142	82	Ass Engineer	118	-⅞	7.1	6.0	6.1
71	36	Ass Fisheries	47	..	4.6	9.7	4.5
82	28⅞	Ass Leisure	52	..	4.3	8.2	9.7
196	121	Ass News	142	..	8.1	5.7	8.1
57	20	Ass Paper	46	• ..	4.4	9.6	4.9
294	153	Ass Port Cement	242	+2	13.1	5.4	8.0
119	68⅞	Ass Tel 'A'	102	..	9.9	9.7	7.1
28	23	Ass Tooling	26	..	3.5n	13.3	9.6
42	23	Astbury & Mdley	39	..	1.7	4.2	6.1
58	27	Atkins Bros	35	..	3.6	10.1	3.6
43	27	Audiotronic	33	..	..e	..	3.2
37	22	Ault & Wiborg	32	..	3.0	9.2	7.4
99	56	Aurora Hldgs	96	+2	7.9	9.2	4.1
78	30	Austin E.	68	• ..	5.6	6.1	4.9
113⅞	51	Automotive Pd	96	+1⅞	2.8	2.9	7.7
34⅞	14⅞	Avana Grp	30⅞	..	1.6	5.1	7.6
174	113	Averys	144⅞	-⅞	8.3	5.7	8.7
205	74	Avon Rubber	192	+1	14.1	7.3	2.8
310	235	B.A.T. Ind	310	+5	21.1	6.8	5.6
270	203	Do Dfd	270	+5	..	..	..
69	39	BBA Grp	51	+2	3.4	6.6	7.4
114	71	BET Dfd	101	..	8.1	8.0	7.6
136	97	BICC	106	..	10.0	9.5	12.6
92	61	BOC Int	68⅞	..	4.8	6.9	4.8
278	111	BPB Ind	215	+1	11.0	5.1	6.6
50	26	BPM Hldgs 'A'	47	..	4.3	9.2	6.3
43⅞	17⅞	BSG Int	38	..	3.2	8.4	6.3
151	96	BSR Ltd	94	• ..	7.2	7.7	6.2
292	143⅞	BTR Ltd	241	+3	14.0	5.8	7.2
144	70	Babcock & W	115	-1	8.0	6.9	5.0
36	21	Baggeridge Brk	32	..	3.5	11.1	9.8
9⅞	3	Bailey C H. Ord	7⅞	+⅞	0.3	4.4	55.8
169	93	Baird W	148	..	14.1	9.5	5.6
112	65	Baker Perkins	92	..	6.3	6.8	5.5
53	29⅞	Bambergers	44	..	4.5	10.3	5.0
15	3⅞	Barker & Dbson	13	+⅞	..e	..	..
208	144	Barlow Rand	201	+3	16.5	8.3	4.1
74	39	Barr & Wallace	69	..	5.1	7.4	6.7
72	37	Do A	64	..	5.1	8.0	6.2
129	56⅞	Barratt Devs	109	..	12.2	11.2	5.1
54	36	Barrow Hepbn	47	+1	5.6	11.9	7.7
53	40	Barton & Sons	51	..	5.0	9.7	4.8
155	69	Bassett G.	135	..	7.8	5.8	8.3
99	23	Bath & P'land	67	..	5.0	7.5	3.8
67	34	Beales J.	54	..	4.0	7.3	4.0
193	66	Beatson Clark	155	..	7.6	4.9	8.3
51	29⅞	Beauford Grp	49	..	4.6	9.4	8.3
73⅞	42	Beckman A.	66	+1	6.8	10.2	7.3
690	372	Beecham Grp	620	+5	28.0	4.5	13.0
83	39⅞	Bejam Grp	60	-1	2.2	3.7	7.4
85	54	Bemrose Corp	68	..	5.8	8.5	6.5
70	22⅞	Benn Bros	56	..	3.4	6.0	9.0
227	148⅞	Berisf'd S & W	210	+7	12.5	6.0	3.8
82	31	Berisfords	62	..	3.7	5.9	5.2
54	36	Best & May	52	..	4.3	8.2	9.1
186	129	Bestobell	146	..	14.3	9.8	7.5
60	29	Bett Bros	67	..	2.6	3.9	6.7
229	102	Bibby J.	203	..	9.9	4.9	3.9
74	54	Birmid Qualcst	62	+1	6.8	10.9	9.0
77	50	Birm'gham Mint	58⅞	..	6.6	11.2	6.3
230	147	Bishops Stores	155	..	3.7	2.4	8.7
205	57	Do A NV	153	+7	3.7	3.0	6.9
123	68	Black & Edg'tn	100	..	5.4	5.4	13.2
93	49	Blackwd Hodge	79	..	4.4	5.6	7.1
30	15	Blackwood Mt	23	..	..	..	13.2
245	122	Blagden & N	206	• ..	15.2	8.8	7.0
72	39	Blundell Perm	64	..	4.4	6.8	6.2
13	7⅞	Boardman K. O.	12⅞	..	1.5	11.8	3.3
71	33	Bodycote	64	..	3.4	5.3	6.2
26	17	Bonser Eng	22	+1	2.0	9.2	12.2
249	128	Booker McCon	215	+3	10.7	5.0	9.5
212	84	B'sey & Hwkes	201	..	7.3	3.6	8.3
157	87	Boot H.	132	..	12.5	9.4	5.9
242	115	Boots	207	+2	4.3	2.1	15.8
97	68	Borthwick T.	69	..	9.4	13.6	9.5
20⅞	14	Boulton W	19	..	2.1	10.9	6.1
218	160	Bowater Corp	186	+2	14.7	7.9	6.8
66	34	Bowthrpe Hldgs	53	+⅞	2.3	4.4	6.5
89	62	Braby Leslie	81	..	8.0	9.8	4.6
76	60	Brady Ind	68	..	8.6	12.6	12.9
75	57	Do A	62	..	8.6	13.8	11.8
40	23⅞	Braham Millar	31	+1	2.3	7.4	4.2
45	17	Braid Grp	37	..	2.1	5.6	5.5
179	67⅞	Braithwaite	135	..	6.1	4.5	3.8
126	44⅞	Brammer H.	117	..	6.4	5.4	10.8
53	38	Bremner	49	..	5.8	11.8	9.9
206	90	Brent Chem Int	180	-3	3.7	2.0	14.9
52⅞	25	Brent Walker	49	..	1.7n	3.5	22.3
42	30	Brickhouse Dud	34	..	3.3	9.6	6.7
173	105	Bridon	111	..	9.6	8.6	6.0
41⅞	27⅞	Bright J. Grp	34	..	3.7	10.8	6.1
44⅞	29	Brit Car Auctn	43⅞	..	3.0	6.9	10.7
17	11	Brit Enkalon	12	..	..	..	..
246	137	Brit Home Strs	185	-1	8.9	4.8	15.6
28	20	Brit Leyland	23	..	..	..	1.6
120⅞	80	Brit Northrop	91	-4	..	..	3.3
49⅞	31	Brit Printing	45	+2	4.8	10.7	7.2
90	50	Brit Stm Spec	76	..	7.2	9.4	6.8
122⅞	69⅞	Brit Sugar	108	s ..	7.2	6.7	2.6
70⅞	30⅞	Brit Syphon Ind	59	..	4.6	7.7	8.0
60	29⅞	Brit Tar Prod	49⅞	+1⅞	2.1	4.2	8.5
90	44	Brit Vita	91	• +1	3.2	4.0	2.9
30	13⅞	Brittains	26	-1	2.3	8.7	11.1
64	44	Brockhouse Ltd	57⅞	..	5.5	9.5	5.8
86	41	Brocks Grp	70	..	5.1	7.3	12.3
715	365	Broken Hill	480	+15	19.3	4.0	48.0
40	30	Bronx Eng	34	+1	2.4	7.0	5.3
71	35	Brook St Bur	63	..	6.4	10.1	16.3
56	39	Brooke Bond	46	+⅞	4.2	9.1	3.8
27	11	Brooke Tool	24	..	1.5	6.3	4.4
130	49	Brotherhood P.	129	-1	8.6b	6.8	4.6
100	74	Brown & Tawse	88	..	6.8	7.7	5.7
59	19	BBK	44	..	2.7	6.1	10.5
24	12	Brown Bros Cp	24	..	1.6	6.7	12.8
296	98	Brown J.	281	+1	13.2n	4.7	4.6
124	85	Bruntons	107	..	10.6	9.9	7.6
53	17	Bryant Hldgs	52	..	3.4	6.6	10.9
136	66	Bullough Ltd	122	..	8.5n	7.0	4.1
48	28	Bulmer & Lumb	42	-1	4.8	11.3	5.3
120	87	Bunzl Pulp	101	..	7.4	7.3	4.0
65	35	Burco Dean.	63	..	5.6	8.9	6.3
38	22	Burgess Prod	30	..	3.5	11.8	4.6
184	64	Burnett H'shire	164	..	4.1	2.7	7.3
184	63	Do A NV	153	..	4.1	2.7	7.3
38	16	Burns And'son	36	+⅞	2.2	6.1	5.3
17⅞	9	Burrell & Co	14	+⅞	1.4	10.0	7.3
196	130	Burt Boulton	185	..	15.2	8.2	5.3
142	51	Burton Grp	112	..	2.3	2.0	..
130	50	Do A	106	..	2.3	2.1	..
95	42	Bury & Masco	94	h ..	7.1n	7.6	10.6
69	30	Butterfld-Harvy	62	+1	3.4n	5.4	8.5

C—E

High	Low	Company	Price	Ch'ge	Gross Div pence	Yld %	P/E
31⅞	14⅞	CH Industrials	29⅞	r ..	3.0	10.3	5.2
59⅞	35⅞	Cadbury Sch	51	..	4.1	8.1	10.0
110	70	Caffyns	90	+2	8.7	9.7	7.3
68	46	C'bread Robey	54	..	2.3	4.2	15.0
133	30	Campari	107	• ..	3.0	2.8	5.5
121	64	Do B	95	..	..	..	..
82	48⅞	Camrex Hldgs	71	+2	6.0	8.5	5.9
67	38	Canning W.	57	• ..	5.3	9.4	5.2
136	87	Cape Ind	118	+2	11.5	9.8	3.9
80	37	Caplan Profile	80	+1	7.3	9.1	5.2
90	33⅞	Capper Neill	62⅞	..	3.2	5.1	7.3
95	33	Caravans Int	88	+3	7.0	8.0	3.3
88	35	Carclo Eng	64	..	4.5	7.1	5.9
51	32	Carless Capel	32	..	1.3	4.1	8.2
175	59	Carlton Ind	150	..	8.3	5.5	7.0
76	40	Carpets Int	42	..	6.1	14.4	4.6
48	16⅞	Carr J (Don)	43	..	1.4	3.2	6.6
41	22⅞	Carr'ton Vly	38	..	3.2	8.4	4.3
110	63⅞	Carroll P. J	100	+2	9.2	9.2	7.7
45	28	Casket S Hldgs	43	..	3.0	6.9	5.1
25	7	Causton Sir J.	16	..	..	..	4.0
165	88	Cawoods	122	+3	5.2	4.3	8.0
39⅞	12	Celestion	31	..	0.9	2.9	8.9
131	54⅞	Cement Rdstone	131	+2	7.5	5.7	7.5
54	28	Cen & Sheer	45	..	3.4	7.5	8.0
74	42	Central Man	63	..	4.0	6.4	3.3
205	68⅞	Centreway Ltd	197	..	17.5	8.9	5.9
42	34	Ch'mbn & Hill	35	..	3.9	11.0	2.7
59⅞	27⅞	Chamberl'n Grp	44	..	4.2	9.5	6.2
33	8⅞	Change Wares	18	..	..a	..	14.4
23⅞	17	Do Cnv Cum	19	..	2.4	12.7	..
129	91	Chloride Grp	100	+1	7.3	7.3	8.2
78	57	Christies Int	77	..	4.5	5.8	8.1
38	27	Christy Bros	41	..	3.5	8.5	5.6
138	93	Chubb & Sons	122	-1	5.5	4.5	9.0
198	57	Church & Co	173	+3	4.7	2.7	8.5
75	45	Coalite & Chem	70	..	4.2	6.0	5.8
79	50	Coates Bros	68	..	3.3	4.6	6.8
77	45	Do A	65	..	3.2	4.9	7.5
83	57	Coats Patons	70	..	4.7	6.8	5.3
130	40	Cole R. H.	115	..	5.3	4.6	8.6
62	33	Collett D'son	57	+1	4.7	8.2	6.2
186	99	Collins W.	124	..	7.0	5.7	6.0
186	99	Do A	124	..	7.0	5.7	6.0
38	14	Comben Grp	28	..	2.4b	8.7	6.9
101	50	Comb Eng Strs	74	-1	4.6	6.3	8.0
113⅞	30	Comet Radiov'n	108	..	3.9	3.7	9.3
114	64	CompAir	95	+1	5.8	5.8	7.6
30	20	Compton Webb	28	..	2.6	9.2	4.7
28	16	Cook W.	24	..	2.6	10.8	5.3
65	37	Cope Allman	57	..	4.8	8.3	5.8
27	8	Copson F.	16	..	1.1	7.1	6.1
39	16⅞	Corah	33⅞	• ..	2.5	8.4	4.8
144	54⅞	Coral Leisure	118	..	9.1n	7.7	6.6
83	34	Cosalt	71	+1	4.7	6.6	8.4
332	134	Costain R.	252	-2	15.2b	6.0	8.8
41	8	Countryside	38	..	1.8	5.0	12.5
107	73	Courts (Furn)	88	• ..	5.0	5.7	6.0
107	73	Do A NV	90	..	5.0	5.6	6.1
135	90	Courtaulds	115	+1	10.7	9.3	5.7
72	30	Courtney Pope	58	..	3.3	5.7	8.3
78	30⅞	C'wan de Groot	63	+1	3.8	5.5	5.8
44⅞	23	Cowie T.	41	..	2.6	6.3	3.7

• Ex dividend. a Ex all. b Forecast dividend. e Ex price. e Interim payment passed. f Price at suspension. Dividend and yield exclude a special payment. h Pre-merger figures. n Forecast earnings. capital distribution. r Ex rights. s Ex scrip or share split. Tax free. y Price adjusted for late dealings. significant data.

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Leyland go-ahead for unified pay is set to beat 12-month rule

R. W. Shakespeare

British Leyland appears to ve won government approfor a wages plan which has g been regarded as the nerstone of the group's ure labour relations strategy. t seems that Mr Booth, retary of State for Employat, has given the go-ahead the realignment of wage ls covering more than ,000 car workers. Under scheme they will all have mmon starting date on Nov- per 1 this year.

he implications are far ching since the plan means about three quarters of the ur force would have a nd wage deal within 12 ths of their last settlement. With such a move in a huge e-backed enterprise like Ley-, it is unlikely that workers other industrial sectors ld be prepared to accept a her "12-month rule" after present pay phase runs out ugust.

common starting date for e agreements in the car ts has been one of Ley- 's main aims for some time. unions have accepted the ciple as part of a series labour relations reforms. But ar the different pay phases prevented its implemen- n.

now looks as if the Governt has accepted that there have to be enough flexi- y in any wages policy that it operate after this sum- to allow for similar pay ms to take place.

At present there are almost 60 wage bargaining units within Leyland, and the pay deals negotiated at plant level have different terminal dates. Senior Leyland management men complain they have to spend about nine months of each year in wage negotiations.

Part of Leyland's policy will be to bring wage rates in to line throughout the car plants and thus avoid the "leapfrogging" claims that have helped to bedevil the company's shop-floor relations.

However the company cannot begin to standardize wage grades so that there is a "rate for the job" in all plants until there is an agreement on a common date from which all new pay deals begin.

By November 1 of this year about 25,000 Leyland car workers will, in any event be due for a new pay deal as their existing phase three settlements run out.

For the remaining three quarters of the labour force who have made phase three deals during recent months or have yet to conclude them, the new plan will mean negotiating a second agreeme nto begin from November 1.

All these considerations which apply to the 100,000 hourly paid workers belonging to the manual unions also apply to a further 30,000 staff belonging to the white collar unions who have also accepted the plan in principle.



Sir Roy Denman: Menacing and grave problem

EEC trade delegates' warning to Tokyo

From Peter Hazelhurst

Tokyo, March 14

Sir Roy Denman, the European Commission's Director General for External Relations, said here today that he hopes the Japanese Government would make some meaningful concessions to increase imports during a bilateral series of trade talks this week.

He described the situation as "menacing and grave" and hinted that Europe might introduce barriers against Japanese goods if Tokyo did not take rapid measures to reduce its huge trade surplus with the EEC.

Pointing at Japan's huge trade surplus with the EEC and at the Japanese Government's reluctance to remove its own trade barriers, Sir Roy said: "If we do not reach an agreement, then what is at stake is the survival of the world's system of free trade."

He arrived with a delegation of eight senior European bureaucrats in Tokyo today in an attempt to iron out some sharp differences between Tokyo and Brussels over Europe's demands for immediate and concrete trade concessions.

The visiting delegation will begin a series of crucial talks with Japanese leaders tomorrow to draw up a mutually acceptable draft communiqué on a future pattern of trade before, Herr Wilhelm Haferkamp, vice-president of the European Commission, arrives next week to sign the document.

However, as Sir Roy indicated tonight, a deadlock over the terms of the proposed communique could dampen the prospects of a trade settlement and lead to an embarrassing postponement of Herr Haferkamp's visit.

Informed sources suggest that Japan has refused to commit itself to concrete terms and concessions in the draft communiqué could dampen the prodemands for a greater access to the Japanese market.

Trade statistics for the first two months of the year indicate that Japan's existing annual muniqué to satisfy Europe's surplus of $5,200m with the EEC might rise to $6,000m during the next fiscal year.

Members of the European delegation said that any growth of Japan's surplus would be considered as "very serious". They would demand concessions from Japan over processed food, chemicals and pharmaceuticals.

Callaghan call to boost world economy

Economics Correspondent
By David Blake

The Prime Minister last night called for the world's leaders to agree on a five-point plan to boost confidence in the international economy.

Mr Callaghan told a dinner of the Finance Houses Association that action was needed to generate higher growth, produce greater stability in currencies, generate long-term capital flows to developing countries, conserve energy and increase trade.

The five items are likely to provide the basis of a determined effort by the United Kingdom to produce agreement at the Bonn economic summit in July aimed at ending the present world recession. If the Government can get some of the credit for doing so that will not come amiss.

Mr Callaghan recognizes that at present the diagnosis of the world's economic ills differs greatly from country to country, with Germany still feeling less convinced than most of its partners of the need for stimulatory action by government.

The British hope is that in the plethora of meetings which are planned over the next few months the governments involved will be able to hammer out a package which has something for everyone and restores confidence. The act of suggesting joint action is on the way could go some way to restore confidence it is felt.

The Prime Minister said last night that there is a "growing recognition among world leaders that we cannot let matters drift". There was a consensus on the symptoms of the problem. These were that high inflation had sapped business confidence; doubts about the fluctuating currency regime; the problem of Opec surpluses; instability in international capital markets and intense competition for the West from newly industrializing countries.

The main burden for solving these problems would fall on the leading industrial countries. Although the necessary policy measures would vary from one country to another, it was vital to work out a joint programme and stick to it.

The main meetings at which joint action will be discussed are the European summit meeting in Copenhagen next month, the meeting of ministers from the 24 members of the Organization for Economic Cooperation and Development in Paris in June and the expected summit meeting in Bonn in July of the seven most powerful industrial states in the West.

It is at that meeting that the political keystone could be added to the arch of economic cooperation. It is as yet unclear what changes if any in existing policies are planned.

Mr Callaghan also added his voice to those in government asking financial markets to take a less frantic view of one month's money supply figures. While stressing that the Government was committed to having a sound financial base which was impossible without control of the money supply he cautioned against putting "too much weight" on money supply alone.

The reduction in inflation was caused as much by the willingness of working people to settle for moderate pay claims as it was by the background of monetary and fiscal policies. On the basis of this success, prospects for the domestic economy were better than they had been for a long time.

One major element of this recovery was the contribution being made by small firms, who had great potential for providing jobs. The Government's review of their role would lead to a reduction in the amount of time which firms had to spend filling in forms both for statistical and administrative purposes.

There was to be a report prepared by the Ministers involved in the review, Mr Harold Lever and Mr Bob Cryer, which would then be reported to the Prime Minister personally.

Agreement with Bonn based on acceptance of new economic trends, US Treasury says

From Frank Vogl
Washington, March 14

Foreign exchange markets, which seem to be disappointed by the new United States-West German agreement, do not appear to have grasped the fundamental change in American Treasury thinking about the outlook for the dollar and global economic developments that the new agreement represents.

The Treasury fears that expectations may have been raised too high last week about the prospect of major new policy actions on the currency front. In time, however, it believes that as shifts in global economic patterns develop, so confidence in the dollar will rise and the high level of interest rates will start to attract substantial capital inflows, further strengthening the dollar.

After many months of virtual "benign neglect" concerning the exchange markets, the Treasury started to intervene more actively in January, and it believes that this has been highly beneficial. Willingness actively to intervene is one part of the change in Treasury thinking that has not been adequately appreciated by the press or the currency markets, experts say.

To support the contention that intervention has been effective, the Treasury points out that the dollar on a trade-weighted basis has depreciated by just 0.4 per cent so far this year, following a 5 per cent decline in 1977.

The dollar has gained about 2 per cent against the Canadian dollar since the start of the year, while falling in this period by about 2 per cent against the Deutsche mark, 1 per cent against the Swiss franc and 1.5 per cent against the Japanese yen.

In 1977, when American intervention in the markets was much more modest, the dollar rose by 7.5 per cent against the Canadian dollar, but fell sharply in terms of almost all other leading currencies, with depreciation rates of 22 per cent against the Swiss franc and the yen, 12 per cent against the mark and the pound, and 5.7 per cent against the French franc.

Treasury officials stress that intervention has only played a modest role in recent months and that of greater significance has been an underlying shift in international economic fundamentals. The acceptance that this shift is really taking place represents the most important change in Treasury views.

Treasury views on the German economic outlook have changed dramatically, and it is no longer demanding more stimulative policies. The change started a few weeks ago when Mr Michael Blumenthal, Secretary of the Treasury, returned from a meeting in Bonn with Herr Helmut Schmidt, the Chancellor, convinced that the German Government was "absolutely determined" to achieve its declared 1978 growth targets.

Herr Schmidt has repeatedly stated this determination to American officials, including President Carter, in recent weeks. In addition, the Treasury is far less sceptical than it was several months ago about the Japanese moving towards attainment of their target growth rates.

Tht change in Treasury attitudes on this front stems primarily from blunt commitments to faster growth and reduced payments surpluses made by Mr Fukuda, the Japanese Prime Minister.

According to Treasury officials and international monetary experts here it is likely that there will be a much closer convergence of real growth rates this year between West Germany and the United States than was seen last year.



Herr Schmidt: "Absolutely determined" to achieve declared 1978 growth targets

At the same time there will be far less dramatic changes in the balance of payments pictures of the United States, West Germany and Japan.

While the Treasury is convinced that a fundamental shift in economic trends is developing, it believes that this is not being appreciated adequately by foreign exchange markets and newspaper commentators. This is because of both the lack of adequate hard facts to prove that the shift is taking place and a significant decline in recent years in the credibility of government statements and forecasts.

On the balance of payments, experts say the terms of trade have been improving, with export prices last year rising by 4.8 per cent, while import prices rose by 8.2 per cent.

Faster general international trade growth would lead later this year to significant gains in American exports. As one Treasury official stated: "The fears about our payments prospects will diminish sharply once Congress passes an energy Act".

The Treasury sharply rejects the view that Germany and Japan will repeat their payments performance of last year. New International Monetary Fund figures show that Germany increased its trade surplus to $16,600m (£8,700m) last year, as exports rose by $15,900m.

While imports rose by just $13,100m, Japan boosted its surplus to $9,800m as exports rose more than twice as fast as imports, with exports ahead by $13,800m and imports up by $6,400m.

Experts point out that the Treasury's strategy represents something of a gamble which the currency markets do not as yet appear willing to take.

As one expert noted: "If the German and Japanese fail to come anywhere near their target growth levels, then it would seem quite in order that the dollar falls further against the mark and the yen."

Further slide by dollar

By Melvyn Westlake

After holding up reasonably well throughout much of yesterday's trading on the international currency markets, the dollar suffered a renewed bout of selling in the late afternoon.

It ended the session in Europe with further losses against most of the other important currencies. The late selling was attributed by London dealers to the entry into the market of New York.

It came too late for European central banks to take support action to absorb the dollar sales.

How much support had been given by central banks earlier in the day was difficult for dealers to assess, although it was generally believed that some official intervention had taken place.

In the Far East the dollar had dropped at the outset to its lowest level ever against the yen, at 233. There remained a universal scepticism about the likely effectiveness of the latest Bonn-Washington package of measures to stabilize dollar trading.

The package, it was argued, did not alter the fundamental facors behind the dollar's weakness.

Sterling closed with a net 45-point rise against the dollar, at $1.9150, helped by the publication of the United Kingdom trade figures for February showing a move back into surplus.

The pound's effective rate against a basket of currencies rose to 64.6 per cent of the December, 1971, value, from 64.4 on Monday evening.

ales network shows eturn of confidence

Clifford Webb

itish Leyland car distri- rs and dealers, who only months ago were de- lent about their prospects, now showing signs of re- ng confidence. Many of are recruiting additional to back the company's rdeal sales campaign with essive local marketing.

is has come after consis- vehicle production over past three months and rable public reaction to ough, no-nonsense image yed by Mr Michael rdes, the group chairman.

Cars produced 24,000 cars in the first two ks of this year than in me period last year.

large Midland distributor yesterday: "Nobody is sting that we are out of ood yet. We have at least er two years' hard graft we even turn the r.

nt at least there is evi- that confidence is return- not least among the public. They have been stirred by the way des has tackled the job. would be surprised how motorists have been d by his decision to close eke factory.

"They welcome that as evidence of a boss who, perhaps for the first time, is ready to face up to the real issues".

He also admitted, however, that with cars pouring into his showrooms in large numbers he was being forced to market them "more aggressively than for a very long time".

A Black Country dealer said: "Business is beginning to improve. If only we can keep it moving we shall get a snowballing effect and that will do wonders for everyone's confidence."

Mr Cedric Scroggs, Leyland cars marketing director, said: "We touched bottom in January with a 21 per cent market share. In February we improved to nearly 25 per cent and the indications this month are that we shall reach at least 26 per cent and replace Ford as market leader."

Leyland is supporting its network with a huge advertising campaign, costing £2m over the next three months.

A further £400,000 is being spent on corporate advertising such as the current series of TV "shots" featuring Mr Raymond Baxter and Mr Freddie Laker. Mr Laker is understood to be giving his services free.

panese cars scrutiny

ward Townsend

Department of Trade is to make an even closer y of arrivals of Japanese fter February shipment which show that Nissen Toyota both increased to the United Kingdom 1 over 100 per cent on earlier.

nese car stocks in the Kingdom at the end of ar stood at the record about 47,000, but have declined substantially. e rise in shipments last could be in part an to increase the number in the showrooms.

r the terms of the Japanese Government's voluntary agreement to keep shipments this year to no more than the 1977 level, the number of cars arriving soon will have to be cut sharply.

Nissan, which exports Datsun cars, said in Tokyo yesterday that it shipped 15,652 units here in February, a rise of 111.5 per cent on ayear earlier. This compares with increases of 18.5 per cent in shipments to the United States and a decline of 20.9 per cent to Australia.

Toyota's shipments went up yb142 per cent to 5,514 against a rise of 36.4 per cent to the United States and 13 per cent to Australia.

Japan moves back into trade surplus

Tokyo, March 14.—Provisional figures published today show that Japan achieved a trade surplus last month of 399.200m yen ($1,650m) against a deficit in January of 79,000m yen.

Exports were up by 6.2 per cent on a year earlier while imports were down by 8 per cent. To the EEC, exports were up by 4.7 per cent. Imports from the Community rose by 11.7 per cent, however.

Price Commission urges review of bonuses by food manufacturers which do not reflect cost savings

Grocery discounts 'undesirable'

Sharp criticism of food manufacturers' trade discounting practices were made by the Price Commission yesterday. It objects to trade bonuses which, it says, do not necessarily reflect cost savings but were likely to keep prices up for smaller traders. The Commission calls for the food manufacturing industry as a whole to review these discounting practices.

Two specific types of discounting are regarded by the Commission as undesirable. These are "overriding" discounts, which relate to the total annual purchases of one supplier's products by a trade customer, and "trade bonuses" intended to recompense retailers for promotional effort through special price reductions or free stock.

Both types of discount are discretionary and are given on top of the quantity reductions cited in the manufacturers' published price lists.

"Overriding" discounts are designed to maximize trade customers' purchases. Targets are set for annual sales for various categories of customer and special discounts are earned by achieving these targets.

The Commission's view, after having examined the working of this type of scheme, is that discounts which tie a customer to a supplier are not in accord with the need to promote greater efficiency. In view of the potential for "overriding" discounts to restrict competition, it considers that they should be discontinued.

On the subject of trade bonuses, while accepting that these can result in temporarily lower prices, the Commission says that they do not appear to be reasonably related to cost savings.

"Because of their discretionary nature they may also have the potential to favour larger customers at the expense of the smaller." In its opinion trade bonuses should be replaced with discounts that reflect cost savings, and which are not discretionary.

The Commission examined discounting practices during the course of its investigation into Cadbury Schweppes Foods, but it recognizes that they are generally applied throughout the food manufacturing trade and it would be difficult for any single company to act unilaterally.

As far as the price increases proposed by Cadbury Schweppes Foods are concerned, it concludes that the rises are justified in view of the increasing price of raw materials. Accordingly it recommends that there should be no restrictions on the average rise of 7.42 per cent implemented by the company in December.

Its general assessment is that the Cadbury Schweppes Foods group is a "well run and forward-looking company with a responsible attitude to their role as a member of an important sector of industry".

Patricia Tisdall

Mr Varley due to outline plans for BSC next week

By Peter Hill

Mr Varley, the Secretary of State for Industry, is due to make his long-awaited statement on the future of the British Steel Corporation on Wednesday of next week.

The statement, originally to have been given before Christmas, has been delayed because of the serious deterioration in the BSC's financial position and by the controversial reports into the corporation's activities by the Select Committee on Nationalized Industries.

For the past few weeks discussions between the BSC, the Department of Industry and the Treasury have gathered speed, and agreement on the size, scope and method of financing its forward investment programme have now been agreed.

Mr Varley's statement will be accompanied by a White Paper which will outline the Government's lastest plans for the BSC, which in the financial year now ending will turn in a massive loss of some £500m.

Prospects for the new financial year are only marginally better, with a loss in prospect of £350m.

In the months since the crisis began to unfold against the background of the most severe world recession in the steel industry, the BSC has managed to make some progress in reducing its labour force.

It has also secured union agreement to the premature closure of some of the older plants, and in negotiating new internationally comparable manning levels in new plants.

Two days before the Varley statement the BSC will have further talks with the trade unions on its plans for closing down other plants in line with the corporation's policy of concentrating production on modern low-cost plants.

in Swedish mployment

holm, March 14.— 's unemployed totalled or 2.2 per cent of the force, in February. This m from 110,000 in Jan- it up from 74,000 a year the Ministry of Labour lay.

olf Wirten, the Minister our, said: "The down- end in unemployment is ory and gives reason tious optimism. Com- with other nations the unemployment is still ly low.

No cure, page 25

of America

sterday's editions we t that Bank of America on follow Citicorp in ng loans to South and that a statement is issue would be made bank shortly. Bank of have asked us to point no new decision regard- policy on loans to the frican Government or les has yet been taken, present policies remain

CBI will decide today on government pay clauses

By Malcolm Brown

The Confederation of British Industry will decide today whether to act against the Government over the controversial pay pledge clauses now being inserted in all government contracts.

A special CBI working party met yesterday to consider the final list of concessions which the Government has offered on the clauses. Three crucial meetings are scheduled for today, and the working party will report to each.

Mr John Greenborough, the CBI president, will discuss the issue with his top-level advisory committee. This will be followed by a meeting of representatives of the confederation's top 100 companies. Finally, the policy-making grand council will decide what response should be made to the Government.

CBI leaders have spent four weeks in talks with senior ministers and civil servants on this issue. Angered by the clauses, which are seen by the Government as an essential part of its anti-inflation policy, the CBI leadership had earlier taken the membership to the brink of open hostilities.

A series of concessions has been made, but it is thought to be unlikely that the Government will have given in on one of the most critical items: the powers given to the Secretary of State for Employment to decide what constitutes pay policy and who has breached the rules.

It is now accepted that there are probably only two possible responses from today's meeting.

The first would involve the CBI noting the amendments offered and simply informing members that they should use their own commercial judgment on whether to accept them. The CBI will not give its own backing to the clauses.

The second is that the grand council would mandate Sir John Methven, the CBI's director general, to draw up a series of alternative clauses that recommend companies that they should substitute them for the Government clauses.

How the markets moved

The Times index: 196.92 +0.95
The FT index: 460.4 +0.8

Rises

Broken Hill	15p to 480p	Nthgate Explor	17p to 287p
De Beers Ind	10p to 510p	Thyssen-Huette	30p to 920p
Doornfontein	15p to 307p	Vosper	10p to 167p
Hoechst	15p to 475p	Welkom	11p to 258p
Libanon	29p to 543p	Western Areas	7p to 217p
More O'Ferrall	9p to 93p	Winkelhaak	24p to 777p

Falls

Adwest Group	5p to 231p	Hawker Sidd	4p to 190p
Ass Dairies	4p to 224p	Hays Wharf	5p to 136p
Brent Chem Int	3p to 180p	Malayan Tin	5p to 285p
De La Rue	4p to 260p	Milford Docks	2p to 70p
E Rand Prop	5p to 374p	Newark L	5p to 160p
Ever Ready	3p to 148p	Steetley Co	3p to 167p
Glaxo Hldgs	5p to 525p	Tronoh Mines	5p to 170p
Grindlays Hldgs	3p to 117p	Turner Newall	4p to 183p

Equities held firm.
Gilt edged securities helped by trade figures.
Dollar premium 95 per cent (effective rate 42.95 per cent).
Sterling gained 45pts to $1.9150. The effective exchange rate index was at 64.6.

Gold gained $1 an ounce to $188.375.
SDR$ was 1.22440 on Tuesday, while $DR-£ was 0.645152.
Commodities: Reuter's index was at 1391.2 (previous 1385.8).

Reports, pages 26 and 29

THE POUND

	Bank buys	Bank sells
Australia $	1.73	1.67
Austria Sch	29.50	27.50
Belgium Fr	63.50	60.00
Canada $	2.19	2.12
Denmark Kr	11.15	10.65
Finland Mkk	8.25	7.95
France Fr	9.33	8.93
Germany Dm	4.06	3.86
Greece Dr	70.50	66.50
Hongkong $	9.10	8.65
Italy Lr	1675.00	1590.00
Japan Yn	465.00	440.00
Netherlands Gld	4.35	4.12
Norway Kr	10.55	10.10
Portugal Esc	78.50	73.50
S Africa Rd	1.93	1.79
Spain Pes	156.25	149.25
Sweden Kr	9.12	8.72
Switzerland Fr	3.90	3.68
US $	1.95	1.89
Yugoslavia Dnr	37.25	35.25

Rates for small denomination bank notes only, as supplied yesterday by Barclays Bank International Ltd. Different rates apply to travellers' cheques and other foreign currency business.

On other pages

Business appointments	28	Bank Base Rates Table	29	Preliminary Announcements: Fairclough Construction	25
Appointments vacant	8, 28	Annual Statements: Carrington Viyella	24	United Biscuits	27
Wall Street	29	R. Smallshaw	29	Company Notice: Lloyds Bank/Fitch Lovell	23

FITCH LOVELL LIMITED

Notice is hereby given of the appointment of Lloyds Bank Limited as Registrar.

All documents for registration and correspondence should in future be sent to:–

Lloyds Bank Limited,
Registrar's Department,
Goring-by-Sea,
Worthing, West Sussex BN12 6DA.
Telephone: Worthing 502541
(STD Code 0903).

Mr. S. GUTHRIE-BROWN
Secretary.

City 'failing companies in poverty trap'–NEB

Mr Leslie Murphy, chairman of the National Enterprise Board, has criticized the City for failing to deal sufficiently with companies that fall into the "poverty trap" and get into financial difficulties.

In oral evidence to the Wilson Committee on the functioning of financial institutions, Mr Murphy identified the "poverty trap" as one where profits decline and thus internally generated funds are not available for investment. Companies are then unable to raise external finance and attract good management.

Mr Murphy commented: "I do not think the City at the moment is terribly good at knowing how to deal with those situations". Some of the companies the NEB had taken a stake in had got into financial difficulties and needed an external agecy to aalyse what had gone wrong and ensure changes were made.

"The NEB is able to perform that role. There is an institutional shareholders' committee in existence but I do not see it actually performing that role in the same way, and I think it is something the City should reflect on", Mr Murphy argued.

"Whether they can organize themselves to do this I do not know". Burmah was cited as example of a company which many people knew was "getting into more and more trouble and nobody was in a position to do anything about it".

Mr Murphy elucidated on the role and present position of the NEB. About half the funds available over the next four years (£1,000m) would be committed to major "inherited" companies, with the remainder free for investment as the NEB saw fit.

The NEB was not at present short of funds, but "if we find very good things to invest money in I would not hesitate to go to the Government for more, and I think I would get it".

The prime difference between the NEB and commercial institutions, Mr Murphy said, was that the NEB took a longer view and was prepared to look to the 1980s for satisfactory results. However, he did not think the NEB was clever enough to beat the whole of manufacturing industry, and thus had set its sights on achieving a good average return of "something like 15 per cent to 20 per cent".

A flexible approach was being adopted to the idea of realizing investments. "I think that we ought not to adopt a policy that everything we have we hold for evermore, because I think that would be stupid.

"I do not take the view that everything we have we ought to sell as soon as we can because I think that is also stupid", he commented. Investments would be so ld if it appeared a company had been assisted to a position where it would be b etter off on its own.

Mr Murphy added his voice to the growing chorus seeking help for the private entrepreneur. "It is difficult to accumulate savings, and you have no tax relief for capital losses. I think those things ought to be changed. I believe it would ve a very good thing if the balance of fiscal climate changed to encourage small firms to develop".

He gave warning that no companies were putting enough investment into semiconductors to enable the industry to compete with companies like Texas Instruments. "There is a danger in my view that unless the investment is stepped up we shall be importing all these components instead of making them ourselves".

During oral evidence, Sir Arthur Sugden, chief executive of the Co-operative Wholesale Society, said that the British Sugar Corporation was "obviously in need of capital reconstruction", and yet nothing was happening.

Lord Seebohm, chairman of Finance for Industry, told the committee that, unlike the NEB which might put management into companies and take positive control of those companies, FFI provided money on "a non-interfering basis". "We do not believe, and in fact we have always said our object is not to go in and run the business".

Land tax 'obstacle to development projects'

By John Huxley

Development Land Tax is preventing the start of many development projects, often of high social and economic value, according to a study released yesterday by the Royal Institution of Chartered Surveyors.

The institution says in the study, which was sent to the Chancellor, that "many landowners regard the tax on development value at current rates of Development Land Tax (DLT), coupled with capital gains tax on the remainder of the gain, as leaving too small a balance to justify selling their land.

This has led, the institution points out, to a shortage of land for development.

The submission of the study follows a recent meeting between Mr Shore, Secretary of State for the Environment, and the construction industry "group of eight" at which members raised the problems being posed for builders by the operation of DLT and the Community Land Act.

There have been growing fears recently that land shortages would inhibit future building projects as well as fuelling house price rises. DLT has been blamed by builders as one of the reasons why private landowners are not releasing land for development

At present, the tax is charged at 66⅔ per cent under a concession due to end in April, 1979 on development values of up to £150,000. For values more than £150,000 th erate is 80 per cent.

In its submission, the institution says the limited concession does not overcome the basic problem. There is an urgent need for the top rate of the tax to be reduced to a level which would, among other things, stimulate building activity and help to reduce unemployment.

The institution does not recommend what that level might be, but favours a top rate of not more than 60 per cent.

"Act of betrayal": Government coercion of the building societies into cutting mortgage lending would be regarded by the construction industry as an act of betrayal, Mr Henry Stradling, senior vice-president of the Federation of Master Builders, said yesterday.

He told the federation's council that although house prices had risen by between 15 and 20 per cent in the first three months of this year, profit margins were only now returning to normal and giving builders some incentive.

Since 1973 the cost of materials and labour had risen by an average of 94 per cent, while house prices had shown an average increase of only 41.8 per cent, Mr Stradling added.



Textiles strategy: Britain's textiles industry was urged yesterday to draw up a longterm plan for future investment, boosting exports and recapturing its lost share of the home market. Mr John Nott (above) Opposition spokesman on trade affairs, said the industry should base its future strategy on the recently renegotiated General Agreement on Tariffs and Trade Multi Fibre Arrangement and not hope for something better.

A Conservative Government, he told a meeting at Rossendale, Lancashire, would adopt a vigorous line within the EEC on measures to prevent dumping and other unfair trading practices.

It was for Britain to place all its weight behind negotiations in the Tokyo Round of multilateral trade talks in Gatt to reduce and eventually eliminate obstacles to exports. The industry yesterday received a special grant of nearly £1m from the European Social Fund

Ebbw Vale challenges BSC imports policy

By Paul Routledge
Labour Editor

Ebbw Vale steelworkers have called on the Government to investigate "at the highest level" British Steel's import policies, arguing that they throw doubt on the corporation's ability to manage the industry from one week to another.

The plant's works council has written to Mr Foot, Leader of the House, who is also MP for Ebbw Vale. It has asked him to press for an immediate inquiry into report that the BSC Welsh division is to import 20,000 tons of hot rolled coil from the Continent to supply the tinplate industry.

"For the BSC to be doing this at this time can only be described as absolutely crazy", the steeworkers say.

"In meetings we have had with both government ministers and top officials of the BSC, the corporation has indicated in all their closure proposals that their existing plant at Port Talbot and Llanwern was capable of supplying all Ebbw Vale's need of hot rolled coil for tinplate.

"More and more this is proving not to be the case. It is quite obvious that these plants are not capable of producing our needs and we believe that the total situation of the supply of hot rolled coil should be looked at again with the possibility of a further investigation into the feasibility of building a mini-plant at the Ebbw Vale site.

"For the corporation to be importing this coil at a time when there are facilities at Ebbw Vale, namely open hearth furnaces lying idle, and the ability to slab this for rolling into hot coil at other plant is totally ludicrous."

The letter is signed by Mr Malcolm Bourton, secretary of the works council and a member of the executive of the industry's largest union, the Iron and Steel Trades Confederation.

He adds: "The corporation is blaming its failure to supply the tinplate industry on industrial relations problems at Llanwern and Port Talbot.

"My opinion is that once again the corporation has underestimated the tinplate damend which, although it dropped down to 6,000 tons per plant per week prior to Christmas, has now reached a more normal level.

"We feel, therefore, that the Government should institute an investigation at the highest level into this situation which throws doubt on the ability of the corporation to manage the industry from one week to another."

Vickers putting plastic mini-submarines on sale to competitors for N Sea work

The world's first glass-reinforced plastic mini-submarines, developed within the Vickers group, mainly for use in offshore oil development, are to be offered for sale on the open market.

They were originally designed and built exclusively for Vickers Oceanics—which operates a fleet of mini-submarines in the North Sea—by another group company, Vickers-Slingsby, and cost £1m.

Vickers Oceanics will shortly take delivery of a 20-ton L5 from the Slingsby subsidiary's plant at Kirkby Moorside in Yorkshire. The vessel will complete its offshore fleet for the time being. But rather than waste the expertise built up in developing the world's first glass-reinforced plastic-hulled vessels, it has been decided to market the submersibles among Vickers Oceanic's offshore competitors.

"Until now we have jealously guarded our technology for glass-reinforced plastics", Mr J. Elliot Sinclair, Vickers-Slingsby's chief naval architect, said. "People in the business said submersibles could not be built successfully from these materials. But we have constructed and operated them successfully and will now be offering them to companies that operate in the offshore business in competition with conventional steel-hulled vessels."

The L5 being completed in Yorkshire is similar to the French submersible that rescued the smaller PC9 mini-sub trapped in the North Sea last week.

It can carry a crew plus a number of divers.

"Demand for new vessels in the North Sea is probably limited to one a year, but markets are opening up all over the world. Whenever the oil companies search for oil and gas in deep waters, they will need submersibles," Mr Sinclair said.

Barclaycard restricted to credit facility abroad

By Christopher Wilkins

Barclaycard has resolved its dispute with Eurocheque over the dual-purpose nature of its card. As a result it will no longer be possible to use a Barclaycard outside the United Kingdom under the Eurocheque scheme as both a credit card and a cheque guarantee card.

Instead, a Barclaycard will be usable only as a credit card, like Access, and for those customers who want to use a card in support of a cheque on the Continent the bank will introduce a new card, available on request, called a "Barclays Eurocheque Encashment Card".

To offset the loss of the cheque guarantee facility Barclaycard is introducing a new cash advance service which will enable cardholders to draw cash up to £100 a day at any of the 61,500 branches of banks belonging to the Visa International Scheme. Of these, 8,500 are in Europe.

A service charge of 2½ per cent will be made—much the same as the cost of using a cheque guarantee card—and users of the cash advance facility will get the normal 25 days' grace before interest becomes payable. At present cheque guarantee cards can be used only to back cheques of up to £50.

LETTERS TO THE EDITOR

Widespread desire for home ownership

From the President of The House-Builders Federation

Sir, In his article (Business News, March 7) on the banks and the building societies, John Whitmore states that "... saturation point (for house-ownership) is generally reckoned to be around 60 per cent, or a few points higher if there is a massive government campaign to sell off council houses".

This sweeping generalization is nowhere substantiated in the article, and is directly contradicted by the available evidence and figures. Two of the most authoritative and well-sampled housing surveys carried out in recent years have both independently shown that a much higher proportion than 60 per cent of the future population wishes to become a house-owner.

The British Market Research Bureau interviewed a national sample of about 1,600 householders in 1975 on behalf of the National Economic Development Office (Building EDC) and found that 69 per cent of all respondents, and 78 per cent of those aged between 20 and 44, would most like to be living in owner-occupied housing in two years' time.

A survey on almost 1,000 newly married couples carried out in 1975 by J. Madge, sponsored by the DoE, found that 85 per cent aspired to home-ownership.

These figures confirm firstly that a proportion of the total population considerably above 60 per cent wish to own their homes. Furthermore they indicate that as those in the 20-44 age group and newly married group with their even greater emphasis on home-ownership, move through the age brackets over time and replace eventually the 55+ age group, which currenly tends to bring down the overall percentage aspiring to home-ownership, there is absolutely no reason why house-ownership should not move towards 80 per cent of the total population.

Yours faithfully,
COLIN SHEPHERD,
The House-Builders Federation,
82 New Cavendish Street,
London W1M 8AD.
March 10.

From Mr R. H. Ebbs

Sir, Mr Amphlett (March 9) believes that the Government must not tinker with the forces of supply and demand in the housing market. The factor he ignores is that the demand for housing is largely determined by mortgage lending, and if the housing market is buoyant at present, that is because the building societies are anxious to lend the huge amounts they have been receiving recently.

If the building societies are permitted to lend all these funds the result will not be equation of supply with demand, for the supply of housing is fixed in the medium term; it will result merely in a savage inflation of house prices which will benefit nobody but estate agents.

Mr Amphlett's assertion of professional expertise should be taken as no more than a statement of vested interest in rising house prices.

In fact such an inflation in the housing market will do positive harm, especially if it is reinforced by speculation, for builders will not make new starts in uncertain conditions, be they boom or slump.

Governmental regulation is designed to give slowly but steadily increasing house prices. It is highly irresponsible for anyone to suggest that the Government should exercise no control in this area, especially when we recall the experience of 1972.

Yours faithfully,
RICHARD H. EBBS,
20 Woodland Road,
Chingford,
London E4 7EU.
March 9.

Lack of opportunities for bi-lingual secretaries

From Mr Roger Hutton

Sir, As the managing director of a company which specializes in exporting secretaries, I am very disturbed to note that some of the better trained graduates from our secretarial colleges are currently unable to find work.

The many graduates who have chosen to study a second language at college find, after they graduate, that there is no guarantee of a better job.

In our experience all too often secretaries with a second language find that such is the lack of employers that they must be prepared to accept a lower salary in order to use their languages.

A survey we carried out recently showed that bilingual secretarial graduates were accepting jobs at around £3,000 a year, whereas their classmates who do not have fluency in a second language can get jobs for about £3,200 to £3,500 a year.

Surely, with this country's involvement in the EEC, more of our leading companies with international business involvement should examine their organization to see where a language could be put to work, particularly as the additional skill will not necessarily mean paying a higher salary.

This situation is leading to many of our new bilingual graduates emigrating to jobs with higher salaries and better standards of living, and many do not come back. This seems a great pity.

Yours faithfully,
ROGER HUTTON,
Managing director,
International Secretaries Ltd,
174 New Bond Street,
London, W1.
March 8.

Japan trade obstacles

From Mr Michael Montague

Sir, Your readers might be becoming confused about the true equity of trade between this country and Japan.

Last week a major British newspaper did not think it incompatible to publish in Tokyo two articles on the same page, one headed "... urged to show more initiative", and the other "Finance ministry will curbs on import payments". Well, at least we now have admission that there is a curb on import payments, as this easement is part of the 11-point foreign exchange control liberalization and education programme for Japan, thus we have an admission that 11 hurdles are to go.

There are still so many obstacles to trading with Japan as compared with, say, the rest of Europe and America that we will want a great deal more before a really mutual trade situation exists.

Regrettably, knowing the Japanese mind, I must fear that we will only get some of what we issue an irrevocable quid pro quo return about all trade. It would appear to have just done so with motor cars. The Japanese do understand action, not apology.

MICHAEL MONTAGUE,
Riverside House,
Corney Road,
Chiswick,
London W4 2SL.

Insurance discouraged

From Mr Stephen Grimsdi

Sir, When the Employ Protection Act, 1975 passed, my brokers approa Sun Alliance, who was right company for this type cover, and were advised insurance cover could n given. I was advised that company on the national list, the Government discouraged this type of

Following H. A. L. Cole letter of March 10, I again spoken to my broke ascertain the current pos They agree that it is not the Government would pose the previous limitation insurance cover, once cease to be a minority ment.

It therefore continues inadvisable to continue start a small business.

STEPHEN GRIMSDITCH,
Chartered Architect,
32 Riverside Road,
Shoreham-by-sea,
Sussex.

Solicitors' fees

From Mr J. Taylor

Sir, I have read with interest the correspondence respect of solicitors' fees in recent weeks. Surely there is to avoid these difficulties b the client to get a quot *before* giving instructions.

Having suffered, like ma your readers, from unsa solicitor in a property veyance, I have found the only method, to give parties satisfaction.

J. TAYLOR,
"Park Lodge",
Warren Park,
Warren Road,
Kingston,
Surrey.

Carrington Viyella





Extracts from the Statement by the Chairman for the year ended 31 December 1977:

"... the Group has achieved the highest profit since its formation in 1970... grounds for some confidence that the Group will continue to show progress" *Leonard Regan, Chairman*

The trading conditions during 1977 were by no means totally favourable for the Company. Unemployment continued at a high level and the rate of inflation which obtained in the earlier part of the year had its effect on the spending power of the consumer.

The profitability of our UK based operations was satisfactory in total, even though retail trade was disappointing from July to October and did not begin to pick up until the middle of November. In general our overseas operations were disappointing.

Bearing in mind these comments, it is gratifying that the Group has achieved the highest profits since its formation in 1970, but if we are to continue to maintain our investment programmes and finance the working capital necessary, it is essential that we must further increase our profitability.

Rationalisation In the last three years rationalisation and reorganisation has cost over £5m. As a result, we have become more cost effective whilst our capital investment programmes have enabled us to install modern machinery and so improve efficiency. I am hopeful that, in the absence of unforeseen circumstances, any further large scale rationalisation will not become necessary.

Exports Exports from the UK have again shown a useful increase being 20% over 1976. Whilst the strengthening of the value of sterling has had some effect, we are determined to conduct a profitable export business.

Multi Fibre Arrangement It is gratifying that in December 1977 the EEC Council of Ministers ratified the package of bilateral agreements and agreed to the renewal of the MFA for a further four years. This means that the British textile industry will be able to look forward to a more stable market for UK manufactured textiles and clothing than has been possible in the past. First examination suggests that the effects will eventually be beneficial to the Company and therefore, will enable us to plan more effectively for the future.

Outlook The level of retail trading in the UK continues at a less than buoyant level, but current predictions suggest an increase in consumer spending in the second half of 1978. This period should also be helped by the constraints on low cost imports resulting from the renewal of the MFA. The resultant benefits, therefore, give grounds for some confidence that the Group will continue to show progress.

The Annual General Meeting will be held at The Dorchester, Park Lane, London W.1., on Wednesday, 5 April 1978 at 12 noon.

Copies of the Annual Report and Accounts can be obtained upon request to the Secretary, 24 Great Pulteney Street, London W1R 3DB.

Results in Brief

	1977 £'000	1976 £'000
Sales	304,322	278,167
Operating profit	23,490	19,563
Profit before exchange gains and losses	16,062	11,860
Profit before taxation	16,522	10,849
Profit attributable to Ordinary Shareholders	13,693	7,973
Earnings per ordinary share after excluding exchange gains and losses	8.10p	6.38p
Dividends per ordinary share	2.104p	1.88375p

Carrington Viyella Ltd

مكتوب من الأصل

BY THE FINANCIAL EDITOR

How will these ratings be interpreted?

...el's British Bond Rating Service is the ...come of several years' painstaking work ...n Institute of Actuaries/Society of Inest... ...t Analysts' working party. Unlike the ...erican bond ratings, carried out by ...ndard & Poor's and Moodies, whose ...ge has been a little tarnished ever since ... both gave high ratings to Penn Central ... to the point of its collapse, the Extel ...em adopts an objective rather than ...jective approach.

...should be enormously useful both to ...lers and dealers in company bonds ...icularly if this largely dormant market ...ves in the next few years as there are ...ty of reasons to think that it might. ...rt from anything else it should enable ...h more accurate pricing of bonds in the ...ket, and indeed where fixed interest ...er is used in takeover bids.

...hat said, the new ratings—covering 1,300 ...ds and the 700 listed companies who ... issued them—could well cause a furore. ...el's system will produce two gradings, ... for the company based on its ability to ...ice the debt in question and one for the ...al issue based on an analysis of whether ...debt would be repaid in full in the event ...efault. The range in both cases is A to E. ..., ICI is graded A in terms of company ...s, but its bonds, largely unsecured loan ..., are rated D. On the other hand, ...nham is rated D as a company, because ...s high balance sheet gearing, while its ...cured loan stocks are rated E.

...ere are three clear criteria in arriving ...e company rating: the company's size ...ed by its equity capitalization divided ...he broad market average; its gearing ... and its income gearing ratio. Rating ...issue involves taking into account the ...ity of the issue; the capital priority ...entage of the issue and the borrowing ...s governing the issue. These criteria ... undeniably fair an dthey are, as Extel ...s, meant to relate only to the company's rating.

...wever, there is a good chance that the ...any rating, which gives a quick and ...ate guide to the balance sheet, may ...ne more widely used in stock market ...g of companies. And that is where the ...vation may start. In short, Extel's ...m may well be purely objective, but ... does not stop people making highly ...ective investment decisions because of ...atings it produces.

But the picture has changed dramatically since then. Although tea prices seem to be moving upwards once again the current auction price is still little more than half the 230p it reached last March.

Consequently, the stock profits which were the chief factor in a 60 per cent rise to £20.6m in overseas trading profits have now evaporated. The group's forecast of unchanged overseas results for the year points to a second-half downturn of more than 30 per cent, despite the fact that conditions outside the tea business are are improving in many areas.

Meanwhile, the United Kingdom has already started to suffer the hangover left by the tea price boom. Profits here tumbled by more than one-fifth to just over £5m as volume fell back following the huge build-up of trade and consumer stocks last spring and summer.

The effects of recent Price Commission findings can only depress the picture further although the industry is currently



Sir Humphrey Prideaux, chairman of Brooke Bond Liebig.

appealing strongly against recommended cuts of as much as 5p a 1lb packet.

Full-year profits may therefore turn out little better than £40m against £49.3m previously, while the prospects thereafter are heavily dependent on commodity movements.

The shares up 1p to 46p are underpinned by a prospective p/e ratio of around 6 and a solid 10 per cent yield and could attract further support on the basis that tea prices and consumption should continue to trend upwards in the long-term.

However, it should be borne in mind that until the latest boom started to completely transform BB-L's earnings a couple of years ago, the group had one of the dullest records in the food sector.

United Biscuits

Longer term strategy

After three years in which profits grew by 42 per cent, 61 per cen and 50 per cent respectively, United Biscuits has slowed to a 15 per cent improvement to £38.1m and it looks as though a similar rate will emerge for 1978.

Even so the latest figures are £2m better than the forecast made at the time of the October rights issue largely because of an unexpected upturn in the British savoury snacks market and from new frozen food lines. But biscuit volume was stagnant reflecting the peaking-out of UB's market share growth at around 40-45 per cent.

The Keebler acquisition in the United States, specifically designed to counteract this, increased volume by around 6 per cent but the exceptionally high margins achieved in 1976 were trimmed and that left trading profits unchanged at £14m. Current margins at Keebler are considered realistic, so a lot now depends on the success of the £21m investment programme in the United States in raising capacity and continuing to win market shares beyond the current 17 per cent.

At home UB appears to be riding the effects of the retail price war and experts some volume growth, perhaps 1½ per cent this year, along with trading up to more expensive lines. Longer term the company is expanding into higher grade frozen foods and fast food retailing via the Wimpy International acquisition.

UB should make profits of £44m this year, but the dilution effects of the rights issue will leave earnings slightly down on last year's level of 17.9p. So the shares at 149p on a premium rating to the sector with a p/e ratio of 8.3 and a yield of 5.5 per cent, may find the going slightly tough relative to those with better income opportunities in the market.

Community Land Act: a case for reform

Ray Maughan

The Community Land Act enters its third year next month and what has been described as its siamese twin, the Development Land Tax Act, completes its second year next August. But the developers' intense vilification of these "devastating measures" is unabated.

The industry's attitude is perhaps best summed up by Mr Laurie Barratt, chairman of one of the largest private housebuilders in the country, Barratt Developments.

Speaking recently at the Ideal Home Exhibition, he said: "The Community Land Act has been a disastrous failure and never will work. This monstrous situation was compounded by the Development Land Tax Act which at a stroke removed all land supply coming forward on which the industry is dependent. The biggest indictment of all is that the Government steadfastly refuses to acknowledge the complete failure of this legislation and take steps to repeal it".

The facts presented so far wholeheartedly support the housebuilder's view. In the year to April 6 last, local councils purchased only 1,571 acres and disposed of a a mere 32 acres. Payments of assessed development land tax totalled only £10.1m by the end of February last with a further £5m paid in advance. Local authorities borrowed only £24.4m for Community Land Act purposes in its first year, spent £12.1m and obtained £300,000 from sales.

There is a partly mitigating factor here in that councils were forced to wait four months before the Community Land Act was joined by its fiscal twin to enable purchases to be made net of the tax and sales to be effected at the gross level.

There is nothing in the CLA itself to create a land famine, whether it be real, impending or imagined. Certainly, the tax is causing landowners to defer sales but the market is rising anyway and there is no reason to dispose of land now when owners can foresee higher prices in six months time.

They are also waiting for a change of government for the Opposition has pledged the immediate repeal of amendment of both pieces of legislation; but owners have conveniently forgotten that the Conservative Party has its own plans to tax realized gains in land values.

There is a strong argument to suggest that some councils are insufficiently staffed to cope with their new responsibilities but, then, it is not hard to see why they should be unprepared given the acute party political sensitivity of the land issue.

All that the CLA and DLT are doing in effect is implementing the proposals of the 1942 compensation and betterment proposals of the expert committee which has formed the keystone of postwar planning and legislation. The ensuing instruments to effect this policy, the 1947 Central Land Board Act and the Land Commission Act which followed 20 years later were repealed as soon as the Conservative Party came to power and now the CLA faces the same fate.

The CLA is a discretionary Act in that councils politically opposed to it may simply refuse to invoke it. On the second appointed day all land transactions must pass through local authorities but the date lies in the mists of a very distant future.

For the moment, it seems that very many councils have simply ignored the Act, especially those in more rural areas where the ease of assembling farm or derelict land sites which have a lower base value for tax purposes than inner-city redevelopment plots would offer higher profit to the council concerned.

It is ironic that, while the CLA was designed to take an 80 per cent concentration in residential sites, the councils most willing to take up their responsibility are often urban authorities where, particularly in London, the residential density is already very high. In Labour-controlled Haringey, for example, the council's activities have been confined solely to industrial projects.

In these areas, large landowners are often public concerns such as British Gas and British Rail which are already on record as stating that they are unwilling to sell due to the effects of the development land tax.

But, in general, those who have to work with the CLA believe it is a good piece of legislation. Mr David Frith, borough planning officer for Haringey says that there is no problem in obtaining loan sanction from the Department of the Environment for sound schemes.

Although guidance note number 12 of December 1976 has forced councils to turn sites over quickly—two years to residential development, three years for industrial sites and 18 months on commercial propositions—and spending cuts threaten to crowd-out expensive inner city residential development, planners believe the profit/pooling arrangements will enable authorities to undertake some loss-making schemes. As a rule of thumb, it appears that profits from greenfield development will be supporting redevelopment of blighted urban areas.

Yet, even the most committed supporters of the CLA's principles see the need for modification. hTe high rate of development land tax, which is levied at 66⅔ per cent on the first £150,000 of realized gains is the most frequently cited problem.

A cut would help unplug the reservoir of unsold development land and funding institutions might be more willing to participate if leases, at present 99 years, were extended to 120 years. In this way, it is argued, finance would be easier as would revedevelopment halfway through the life of a lease.

There is also a strong body of opinion in favour of cutting the government's slice of sale profits. At the moment, the Exchequer takes 40 per cent with the Community Land Pool and the relevant council splitting the remainder equally. It has been suggested that there should be an equal division between the three parties.

The November figures released by the Department of Environment show that housebuilders own land with permission for about 305,000 dwellings or roughly three times the level of anticipared starts this year. If these figures are accurate and the March figures to be published in May show no deterioration, then the disaster the housebuilders fear need not be imminent.

The building industry's greatest need is for stability. It would be a pity if party considerations triggered off the third postwar housing-political cycle because the principle of returning land value increments to the community must be right. Surely the entire play should not be sacrificed for the sake of a few adjustments to the script.

The rate of development land tax is the big bugbear, not its existence. An all-party compromise on the correct rate of assessment would be the first step forward to stability.

Derek Harris

Many prescriptions but no cure yet for Sweden's ills

The problems of Sweden, since it caught the English diseases of declining productivity, shrunken investment and inflation, are well enough known. The interesting question is what this pragmatic, serious minded and homogeneous country can do about it all, particularly by means of the industrial strategy of its first non-socialist government for more than 40 years.

Not that the three-year term between general elections—now almost universally recognized in Sweden as a mistaken change, compared with the previous four-year arrangement—is helping the coalition government of Mr Thorbjörn Fälldin to put through a realistic programme.

Mr Fälldin took power in the autumn of 1976 as high-cost oil hit a Sweden perilously dependent on outside energy sources. It was an unlucky start for a government facing an array of problems which had been piling up gradually since, in the mid-sixties, the country lost most of the industrial lead gained in the forties while most of the rest of Europe was at war.

There are the over-capacity problems so familiar elsewhere in major industries like shipbuilding and steel. The previous Social Democratic response was to nationalize in order to keep closures to a minimum and to save jobs.

The Fälldin government's thrust is to rely where possible on private sector enterprise, but it is as anxious as the previous government to save jobs and keep down unemployment. The jobless rate is officially 2.2 per cent and the actual rate, hidden by various forms of spending, possible 5 or 6 per cent, with the labour actually employed not always fully made use of.

While the government recognizes that some industries, particularly shipbuilding, will have to be at least scaled down, it is obviously not going to go about it so quickly that massive unemployment will be caused. Kockums, the last private sector shipbuilder saved from bankruptcy last year (by government guarantees for its liquefied natural gas tanker construction programme), will be kept going without being nationalized.

The Swedish preoccupation with protecting jobs emerged in a doctrine enunciated by Mr Nils Aasling, the industry minister, who belongs to Mr Fälldin's Centre Party. This set out that companies have a social obligation, when closing part or the whole of a factory, either to find or create alternative jobs—*and* they should be in the vicinity of the affected plant. This has not been an easy doctrine for companies to live with and there have inevitably been some compromises in actual cases of closure.

But the government early hit on a rather more promising theme. This was a commitment to revive the fortunes of small and medium-sized companies. These formed a neglected seedbed for new technological and production ideas, which are particularly important for a country where exports have been largely sustained by advanced quality products.

By guaranteeing the top slice of any capital risk government backing will ensure in July that such companies can put together loan packages to get them off the ground. Among a number of other detailed measures—including an attack on bureaucratic form-filling—tax on capital is being cut by half for such companies.



Mr Thorbjörn Fälldin, Prime Minister of Sweden: Relying on private enterprise for industrial thrust.

Softening of the effects of this stultifying tax was long overdue, but in the judgment of the Swedish Federation of Crafts and Industries, which is the smaller companies' watchdog, the cut is still not enough.

The government has since hinted that another Bill may be forthcoming to help the sector further, possibly including the total removal of the capital tax.

This attention to the small company sector serves another purpose. The government has talked of creating 400,000 more jobs during the eighties. Since there are 200,000 small and medium-sized companies, the politicians reason, prompting each to take on one extra worker could theoretically go a long way toward redeeming this pledge.

Capital supply for industry in general is now being looked at and there will probably be a government Bill later this year. The export credit guarantee system is expected to be changed soon to allow Swedish exporters to meet international competition by quoting lower interest rates for customer credit.

The government has also produced various other measures, from help for research and development to guarantees for consultants bidding for overseas development studies.

The government has thus so far produced a series of detailed measures, some of them admirable, which do not, however, clearly add up to a grand strategic design. To meet the problem of Sweden's too-high unit costs—in three years it had lost some 25 per cent of its share of overseas markets—the government chose not one major devaluation but a series, that now amount to some 16 per cent.

"It is hard to know what this government's strategy really is", complained Mr Allen Larsson, labour minister in the previous government—a predictable remark, though, from an opposition politician marking time until the next election in the autumn of 1979.

But companies are also restive, particularly as they have seen no significant cut in the so-called employers' fee, the contributions companies make to sustaining, mainly, the social payments structure.

Were excess industrial capacity—which some put at 30 per cent, compared with the economic ministry's estimate of between 8 and 10 per cent—to be taken up, companies might begin to invest again, if, that is, they could see profits ahead.

Meanwhile, the next step in the Aasling procession of industrial measures is to pull together the results of investigations now started to identify the sectors where future investment would be best placed. These should include advanced technology—probably with an emphasis on energy systems—and the development of engineering methods which could improve "turn-key" installations (projects which are completed and fully equipped ready for operation). Modular factory units could be an example of such developments.

Mr Aasling believed that commercial vehicles could remain a strong suit for Sweden.

There could be a government Bill on investment strategy at the beginning of next year, but the country is going to be heading for the polls before these policies—the sort of reorientation that Sweden sorely needs—have a real chance to take effect.

FAIRCLOUGH

Year ended 31st December, 1977

	1977 £'000	1976 £'000
Turnover	170,041	163,471
Profit before taxation	7,049	5,954
Profit after taxation	3,512	2,828
Earnings per Ordinary share	9.330p	7.650p
Dividend per Ordinary share	2.488p	2.250p

Points from the Statement of the Chairman, Mr. D. Davies, C.B.E., D.C.M., J.P.

★ The Group's results show, once again, a significant advance over the previous year.

★ The dividend has been increased by 10%, the maximum increase permitted.

★ We are well advanced with our penetration of new markets.

★ More work on hand at year-end than at the beginning.

★ The Group's investment programme as regards property, plant and vehicles has continued.

★ We are confident that our activities in Saudi Arabia will continue to expand.

★ Good progress has been made in Iran and Kenya.

FAIRCLOUGH CONSTRUCTION GROUP LTD.
Sandiway House, Northwich, Cheshire

CIVIL ENGINEERING · BUILDING · TUNNELLING · SURFACE MINING · MECHANICAL ENGINEERING

Business Diary: Mr President's place in the sun

...t Carter has received ...from an informal group ...going to command atten... ...the future. It is the so... Solar Coalition".

...roup, which is going to ...interest to all in the ...business, is composed ...ss than 44 members of ...ited States House of ...ntatives and 27 sena... ...cluding many of the ...ublicly prominent, such ...tors George McGovern, Kennedy and Charles

...olar Coalition has, not ...ugly, been formed to ... legislation that ...increases the use in the ...States of solar energy. ...nerica's oil import bill ...r $42,000m (£22,000m) ...h the cloamners our ...e, the appeal of solar ...seems to be getting ...by the day on Capitol

...ew group claims that ...fort must now be made ...e that energy legisla... ...es lead to the attain... the President's goal of ...llion solar homes" by ...lis, says the group, is ...mbitious target as after ...pan, which has a total ...n half that of the ...tates, some two million ...se solar energy today, ...ny Israel, with a popu... 3.5 million, there are ...,000 "solar homes". ...ssmen could do worse,

It seems, than get into the solar energy business in the United States.

Let us hope that neither businessmen or politicians become as engrossed in the subject as the sponsors of the forthcoming Caribbean Conference on Energy for Development at Puerto Rico. They wrote to the former Washington Correspondent of *The Times* (now the newspaper's political editor) Fred Emery and their letter started "Dear Mr Emergy . . . ".

■ The entrepreneurial spirit isn't always at home in a building society, but Michael McCarthy seems to be enjoying himself. He became general manager of the North Shields Building Society in 1976 and has since seen its assets increase in one year by 168 per cent.

The giants of the industry consider an annual increase of 20-24 per cent good, though their total assets are somewhat larger than Mercantile's £14.7m.

A refugee from the Midlands, 39-year-old McCarthy moved from the West Bromwich society to his present job because he had ideas which he wanted to put into practice. He has had a completely free hand at Mercantile and in his first 18 months has developed a branch network.

His five new branches are not in fashionable, expensive areas but the "more pedestrian ones—where the people are".

He has also introduced an attractive term share and doubled the society's advertising spending.

But what next? Although Mercantile can, and very likely will, expand further, will it continue to represent a sufficient challenge to McCarthy? His diplomatic answer was: "I wouldn't like to think that life has become fixed."

But it is a good thing that he likes working for building societies because the financial reward will never give him trouble with the tax man. McCarthy pushed up Mercantile's surplus (profit elsewhere in the world) from £37,000 to £95,000, while his modest manager's salary rose by all of £750.

Still, as they say, it's a secure job.

■ British Rail's Southern Region has taken the possibly venturesome step of issuing both a picture and some idea of the future whereabouts of its new chief passenger manager.

Robert Parks is taking over from Peter Haydon as the man to whom dissatisfied commuters would most like to give a piece of their mind. Haydon is off to be passenger manager (sales) at British Rail Board's Marylebone headquarters.

Parks comes to Haydon's former office at Waterloo from Scotland—the busiest provincial commuter region—where he was also passenger manager.

He is, according to British Rail, looking for a house in the Wokingham area, which means he is likely to be a familiar face at Wokingham or some station near by as well as at Waterloo.

Parks told Business Diary's Ross Davies yesterday he will be commuting not by car but by rail. He has chosen the Wokingham area to look for a house not because the train service from there to Waterloo is particularly good (it's "pretty good", he says) but because he is a Reading man and his wife wants to return to the area.



British Rail's Robert Park: both a passenger and a manager be.

■ MSL, the management and recruitment consultancy, is cooing "just what we wanted" over a 21st birthday present from the Institute of Chartered Secretaries and Administrators.

The gift is of the key to the door of ICSA's list of administrators who are looking for jobs, and of employers who are looking for administrators.

From now on MSL will collaborate with the ICSA in running both an appointments service and a head-hunting operation for potential employers.

The idea, ICSA secretary Barry Barker told Business Diary's Ross Davies yesterday, was launched when Barker attended MSL's recent 21st birthday party. He mentioned it to Garry Long, MSL managing director, and presto, they were in business.

It might be thought strange that the ICSA, which prides itself as the folks who run things, shouldn't run its own job service, particularly as Barker sees the vocational side of professional association work overtaking that of examination-setting.

However, members do apparently feel that they don't get to hear of the jobs that are going, yet they have to move around to get on as many work in small departments. MSL's knowledge of job analysis and interviewing technique should come in handy here.

For employers the catch is that they will now have to pay for a service that the association used to provide free.

Pye, the television and radio manufacturer that is a subsidiary of the Dutch Philips concern, laid on a champagne reception at the Royal Festival Hall yesterday to announce its launch into some glossy new lines in hi-fi equipment. Banging the drum over the new products was James Griffiths, recently moved up to chairman after nine years as managing director. Griffiths has been a leading figure in the British electronic industry's attempts to restrain the tide of imports from the Far East. He recently led a trade delegation to Japan aimed at keeping down imports. According to the literature at the reception Pye hi-fi components come from—er—Japan.

Situation corner: those MPs who sit on the Commons Expenditure Committee should bow their heads in shame. They have put their names to a report entitled Employment and Training in the New Unemployment Situation.

FINANCIAL NEWS AND MARKET REPORTS

Stock markets

Late sellers clip trade-inspired gains

Though the trade figures were at the top end of the range of expectations they made little impact on share prices as profits were taken late in the day.

Earlier trading had seen prices rally from a weak start on widespread talk that this week's money supply figures will almost certainly confirm hopes of a slow-down in growth. The imminence of the trade news also inspired some last-minute interest and by 3 pm the *FT* Index had crept above its overnight level for a gain of 0.3.

Ibstock Johsen is thought to have weathered bad weather and keen pricing in bricks quite well. In the first half of last year Ibstock made £1.9m and some hope that the group, strong in facing bricks will have have made £4m or more against £3.7m. Ahead of the year's figures due soon the shares are 141p.

News of the £84m visible surplus immediately put several pence on the industrial leaders but they lost most of this as the sellers came and by the close the index was just 0.8 ahead at 460.4.

Many dealers were saying last night they would not be surprised to see the market slip back again after the 20-point plus rise of the last week or so. Most of the good news is now out and with little to go for in the short run profits are likely to be taken.

A feature of the last few days' trading has been the improved number of bargains with marks running at well over 5,000 a day. In the main this is accounted for by a good numbe rof "bed and breakfast" deals as the end of the tax year approaches and some dealers would account for as much as 10 per cent of total trade in this way.

But the trade figures were good enough to put a sparkle into gilts. After several quiet trading sessions dealers saw some reasonable buying and the Government Broker was able to reactivate both the long and short "taps" between the announcement of the figures and the close of trading. About £50m-£100m of the Exchequer 8¾ per cent 1983 was thought to have been sold at £96⅜ while slightly less of the long tap was estimated to have passed through the market at £26⅛. There was some talk, in afrer hours, that continued interest today may allow the Government Broker to exhaust the long "tap".

In gentral longs closed an eighth to three-eighths firmer while shorts moved three-sixteenths better.

Against market expectations tobaccos had a good day yesterday. Despite the imminence of the Budget, Imps odded 2p to 79½p while BATS firmed 5p to 310p. Carreras Rothmans, which raised the recommended retail price of its king size brand from 55p to 57p on Monday, put on half a point to 49½p.

The Price Commission report on Cadbury Schweppes, allowing the group its increases on food products, did little for the shares which closed unchanged at 51p.

A scrip issue from United Biscuits, coupled to annual profit figures in line with market expectations, added 3p to the shares at one point before they fell back to their previous overnight level of 149p.

Elsewhere in this sector Northern Foods was wanted by buyers and firmed 5p to 81p while Unilever held steady on the day at 482p. A chairman's warning on second half trading put a brake on Brooke Bond where good interim profits could only add ½p to equities at 46p.

One of the strongest features of the day was poster group More O'Ferrall which met a good demand, rising 9p to 93p. Reed International, with 9.5 per cent of the equity, was once talked of as a suitor. But that group's problems now make such a move highly unlikely. Nevertheless market men think that a stake is being built up and would not be surprised to learn of a move by another suitor.

News of a £15m Philippines sugar refinery order put Booker McConnell 3p better at 215p while other overseas trader S. & W. Berisford climbed 7p to 210p with dealers reporting reasonable two-way trading.

Over in banks, below par results from Grindlays trimmed the shares 3p to 117p while Kleinwort, Benson, also reporting, shed 2p in sympathy to 100p. Of the High Street clearers Lloyds climbed 5p to 265p, Midland went 4p better to 352p while Barclays at 323p and National Westminster at 278p both firmed 3p.

Electricals were mixed with Thorn at 354p and GEC at 262p going stronger. BSR at 94p and Plessey at 95p closed unchanged in reasonable trading while EMI at 146p also ended as it started despite edging ahead at one point.

News that Ever Ready is to challenge the Price Commission over its recommendation of a 2 per cent price rise instead of the full 7 per cent, cut the shares back 3p to 148p while Dixons, free of the heavy selling of Monday, edged ahead to 143p.

After a brief suspension Cray Electronics ended the day 4p to the good at 25p following a bid from Spey Investment, which now holds 60.3 per cent of the equity.

A mixed showing among the leaders had Beecham 5p better at 620p but Glaxo similarly lower at 525p. After recent figures Turner & Newall came under some pressure closing 4p lower at 183p.

Stores drew some belated comfort from the previous day's retail sales figures with ruppeny rises from Boots at 207p, House of Fraser at 134p and Gus "A" at 286p. Arthur Bell, up another 2p to 220p, continued to find favour in front of figures for which the market range of estimates is between £6.5m and £8m. Elsewhere on the pitch Highland Distillers was wanted again on speculative considerations rising 4p to 141p.

In the building sector Fairview Estates 3p to 101p and L. Fairclough 2p to 70p were helped by better profits while the previous day's record result had Cement Roadstone another ruppence better at 131p. Early trading saw several pence lopped off Johnson-Richards Tiles bid inspired gain at 112p. But some late interest left the shares unchanged at 116p.

With the threat of a strike in the engineering industry averted by a new wage deal related shares like GKN at 281p, Metal Box 304p and John Brown 281p all gained a penny or two. Vosper rose 10p to 167p on figures which, while lower, were no worse than expected. In motors Rolls-Royce were again in demand after Monday's impressive figures and by the close the shares were 2½p to the good at 78p.

In diamonds, De Beers were again in demand adding another 5p to 344p while two issues to gain support in front of figures due soon were S. Pearson which rose 6p to 183p and Sime Darby better by 2p to 119.

Sharply higher profits lifts East Lancashire Paper 3p to 51p while Ductile Steels were 2p ahead at 115p after a statement. Pentos was a volatile spot rising to 78p in early trading and then falling back to 74p. After the statement the shares rose to 79p, a net gain of 8p on the overnight price. Equity turnover on March 13 was £84.06m (16,368 bargains). According to Exchange Telegraph active stocks yesterday were BP, Shell, EMI, Reed International, Burmah, GEC, Grand Metropolitan, ICI, Lucas, Trafalgar House, BAT Ind and Dfd, GKN and Rolls-Royce.

Latest results

Company Int or Fin	Sales £m	Profits £m	Earnings per share	Div pence	Pay date	Year's total
Anglo-Trans (I)a	211.7(219.6)	13.68(13.72)	—(—)	19(18)	—	—(—)
Brooke Bond (I)	374.5(334.9)	22.64(16.27)	—(—)	0.83(0.75)	3/7	—(2.7)
Ductile Steels (I)	30.97(27.20)	1.87(3.14)	—(—)	1.9(1.75)	3/5	—(5.0)
Brigray (I)	1.1(1.0)	0.04c(0.08)	0.6c(1.13)	Nil(Nil)	—	—(—)
E Lancs Paper (F)	28.86(22.56)	1.15(0.21)	—(—)	1.94(1.75)		3.30(2.93)
Fairclgh Coos (F)	170.0(163.4)	7.04(5.95)	9.33(7.65)	1.38(—)	3/7	2.48(2.25)
Fairview Est (I)	10.82(10.42)	1.05(0.96)	9.0(8.3)	2.5(2.25)	—	—(5.64)
Federale Myn (F)	—(—)	114.3(109.3)	94.6(84.1)	—(—)	—	—(—)
Federtd Land (F)	9.71(13.55)	0.86(0.79)	3.74(3.41)	1.55(1.3)	—	2.30(2.0)
Gen Mining (F)a	—(—)	113.8(106.7)	520(415)	135(120)	31/3	225(210)
Globe & Phnx (F)b	0.95(0.59)	0.29c(0.01)	54.6c(2.28)	1.25(0.62)	—	1.25(0.62)
Grndlys Bldgs (F)	—(—)	30.72(30.4)	—(—)	1.75(2)	28/4	2.75(3.0)
L. B. Holliday (F)	13.69(11.08)	0.85(0.98)	—(—)	—(—)	—	—(—)
Kleinwrt Busn (F)	—(—)	7.47(6.54)	—(—)	2.47(—)	15/5	4.12(—)
Lmbrt Hwrth (F)	13.8(11.94)	0.47(0.42)	7.8(7.1)	2.27(1.97)	15/5	3.17(2.87)
Pentos (F)	41.8(36.4)	3.26(2.96)	15.56(14.48)	2.8(2.5)	3/7	4.2(3.8)
Scnd Cty Prop (I)	9.82(7.5)	0.4(0.46)	—(—)	0.55(0.54)	5/5	—(1.7)
Stothert & Pitt (I)	13.06(11.26)	0.61(0.31)	—(—)	2.4(2.14)	4/4	—(8.5)
Utd Biscuits (F)	630.0(521.0)	38.1(33.2)	17.9(17.2)	3.6(2.6)	—	5.3(4.24)
Vosper (F)	80.6(98.49)	2.18(6.26)	—(—)	2.34(2.07)	—	4.64(4.1)

Dividends in this table are shown net of tax on pence per share. Elsewhere in Business News dividends are shown on a gross basis. To establish gross multiply the net dividend by 1.515. Profits are shown pre-tax and earnings are net. a Rands. b Dollars. c Loss.

Construction side put brake on growth at Pentos

By Tony May

An "extremely disappointing performance" by the construction division of Pentos has held the group back in 1977, but Mr Terry Maher, chairman, says that the prospects for this year are good and he looks to further growth this year.

On turnover up 15 per cent to £41.8m, pre-tax profits rose 10 per cent to £3.2m over the year, with the biggest contribution coming from publishing and printing, where profits rose 26 per cent to £1.68m. The engineering division managed a 40 per cent advance to £1.27m, while garden and leisure profits were up 89 per cent at £602,000. This year the board is looking for further improvements in these divisions and for some recovery in construction.

Turnover here was 22 per cent down at £5.8m, and profits fell 77 per cent to £145,000. Mr Maher says that the United Kingdom construction market continued at distress levels and it was not possible to obtain suitable orders from overseas markets on acceptable conditions, and at the right price. The heavy cost of seeking these overseas orders is shown in the profits.



Mr Terry Maher, chairman of Pentos

Other changes during the year were the sale of Phoenix Timber for £1.16m cash and the purchase of Dillen's University Bookshop for £650,000 cash.

Total net borrowing for the year were £5.08m, which is 33 per cent of the total funds employed at that date. Net current assets are up from £6.3m to £8.1m.

Federated Land and Fairview are buoyant

Things are looking up in the property market and both Fairview Estates and Federated Land Building are pushing profits ahead.

At Fairview, the first six months to December 31 have produced a &rise in sales of 4 per cent to £10.8m but pre-tax profits have jumped 16 per cent to £1.05m—the best interim result since the heady days of 1974.

Earnings a share of the group, which develops and invests in industrial, commercial and residential properties went up from 8.3 per cent to 9 per cent. Mr D. J. Cope, the chairman, says that the board intends to have a revaluation of the group's properties soon and this will "undoubtedly show a substantial strengthening of the balance sheet" Long-term finance has bee narranged in substitution for a large part of the present bank loans funding investment properties. Terms of the loans range between 10 and 25 years.

The group's contracted rent roll is now £1.4m a year—a rise of 20 per cent in the past six months.

At Federated Land profits rose 8 per cent to £863,000 for the whole of 1977, on turnover down from £13.5m to £9.7m. The board is satisfied that the value of its land holdings is well over the amount shown in the balance sheet.

Shipstone renews fight

James Shiptone Brewery, the independent group fighting a £13m bid from Northern Foods, last night sent a telegram to its 786 shareholders with new information in case the post proved too slow.

It told them that the company's auditors, Shubbart, Durose & Pain, had certified that even in the absence of a bid, the ordinary shares, which are subject to restricted transfer, would be worth between 280p and 282p taking into account the intended increased dividend.

JOSEPH SHAKESPEARE

Last year pre-tax profit rose from £769,000 to £845,000 but earnings a share virtually marked time at 5.24p against 5.25p, reflecting stationary net profits.

TRADED OPTIONS

Stock Exchange has confirmed that options over following securities will be traded when market opens next month they are: BP, Commercial Union, Cons Gold Fields, Courtaulds, General Electric, Grand Met, ICI, Land Secs, Marks & Spencer and Shell.

STOTHERT & PITT

Improvement in results forecast by chairman last November is being achieved and should be maintained. (For figures see table.)

IRAN EUROLOAN

Twenty one banks signed agreement to provide $200m to assist Industrial Credit Bank to finance development projects in Iran. Loan lead managed by Chase Manhattan with Bank America International Group, Citicorp International Group and Grindlay Brandts Limited. Loan oversubscribed. ICB quoted on Teheran stock exchange.

DEUTSCHE BANK BOND

Austria negotiating a $300m Europbond with expected four year maturity, 8 per cent coupon and par pricing. Deutsche Bank lead manager. Australian sources say that investors should get notes at 99.

USSR DOLLAR CREDIT

Credit agreement for $400m signed in Frankfurt between USSR Bank for Foreign Trade, and international syndicate lead managed by Compagnie Financiere, Deutsche Bank, and Lloyds Bank International. Maturity seven years.

STAFFORDSHIRE POTTERIES

In half year to December 31 pre-tax profit £376,000 (£317,000). Board foresees satisfactory full year but high pound may mean pressure on profit margins.

CARLIOL-TYNESIDE

Scheme to merge two trusts nothering implemented. Tax problems to blame.

TERMS OF TRADE

The following are the unit volume index numbers for visible trade, seasonally adjusted, and the terms of trade index, non-seasonally adjusted, issued by the Department of Trade yesterday

		1975=100 Exports volume	Imports volume	Terms of Trade* (not seasonally adjusted
1976		109.9	105.5	98.9
1977		118.9	107.0	100.7
1976	Q1	106.2	100.3	99.8
	Q2	109.9	106.0	97.9
	Q3	110.0	108.3	98.7
	Q4	113.5	107.3	97.3
1977	Q1	115.7	109.1	99.0
	Q2 r	118.0	109.8	100.3
	Q3 r	124.1	106.4	101.0
	Q4 r	117.9	102.6	102.4
1977				
Aug		123.4	101.3	101.4
Sept	r	125.9	107.5	101.7
Oct	r	119.4	101.3	101.7
Nov	r	115.3	98.4	102.4
Dec	r	118.9	108.1	103.1
1978				
Jan	r	112.6	114.4	105.4
Feb	p	128.7	110.6	104.7

p provisional
* export unit value index as a percentage of the import unit value index.

UK TRADE

The following are the February trade figures seasonally adjusted and corrected on a balance of payments basis with allowance for known recording errors:

		Exports £m	Imports £m	Visible balance £m
1976	r	25,422	28,932	−3,510
1977	r	32,176	33,788	−1,612
1977	Q1 r	7,502	8,449	− 947
	Q2 r	7,830	8,694	− 784
	Q3 r	8,540	8,485	+ 54
	Q4 r	8,204	8,159	+ 45
1976				
Dec		2,448	2,562	− 214
1977				
Jan		2,478	3,017	− 188
Feb		2,437	2,625	− 188
March		2,504	2,747	− 243
April		2,649	2,795	− 146
May		2,612	2,889	− 277
June		2,787	3,085	− 298
July		2,733	2,978	− 245
Aug*		2,851	2,893	+ 158
Sept	r	2,996	2,941	+ 55
Oct	r	2,756	2,703	+ 53
Nov	r	2,688	2,600	+ 88
Dec	r	2,780	2,858	− 78
1978				
Jan	r	2,625	2,959	− 334
Feb	p	3,000	2,916	+ 84

* New basis of recording
r revised
p provisional

Vosper and Yarrow aim for joint venture

By Nicholas Hirst

Vosper and Yarrow, two the three major United Kingdom warship manufacturers whose shipbuilding interests were nationalized last year, have been talking about the possibility of joint ventures to expand their remaining activities.

Yarrow is now 21 per cent owned by Vosper, a stake which has been expanded considerably since the original announcement of shipbuilding nationalization almost five years ago. Both groups are now involved in offshore engineering.

Sir John Rix, managing director of Vosper, commenting on the profit figures for the nine months to October 31 said yesterday that both groups had been looking at joint ventures separate opportunities. One was actively considering at the moment.

Vosper has produced figures in such a way that nationalized companies figures are easily identified. In the eight months to nationalization trading profits of those companies diaries totalled £6.6m, showing continued growth.

With investment income of £96,000 from Yarrow, a further £97,000 from the joint offshore company with David Brown, the major shareholder, and £898,000 in dividends from the nationalized subsidiaries, profit before tax totalled £2.2m against £6.3m made by the original group in 1976-77.

Full-yeaer accounts are to be prepared taking in the nationalized companies at cost—assets of £10m, and the remaining £8m, including a revaluation of the Yarrow investment. Taking the "formula" for nationalization on Vosper's share, the compensation would be about £4.3m, but assets per share could work out at 141p without any provision of the nationalized companies at all, and the remainder the business is making a 18 per cent return.

A share price of 167p, as yesterday is not stretched on asset grounds, but the 4.2 per cent yield is no support neither is the fact that the company is determined to go "further the existing business".

UK interest rate fall halts Orion

By Chrisnopher Wilkins

Despite adverse currency swings which have ravaged the profits of some consortium banks, Orion Bank increased its profits last year by 5 per cent to £10.2m.

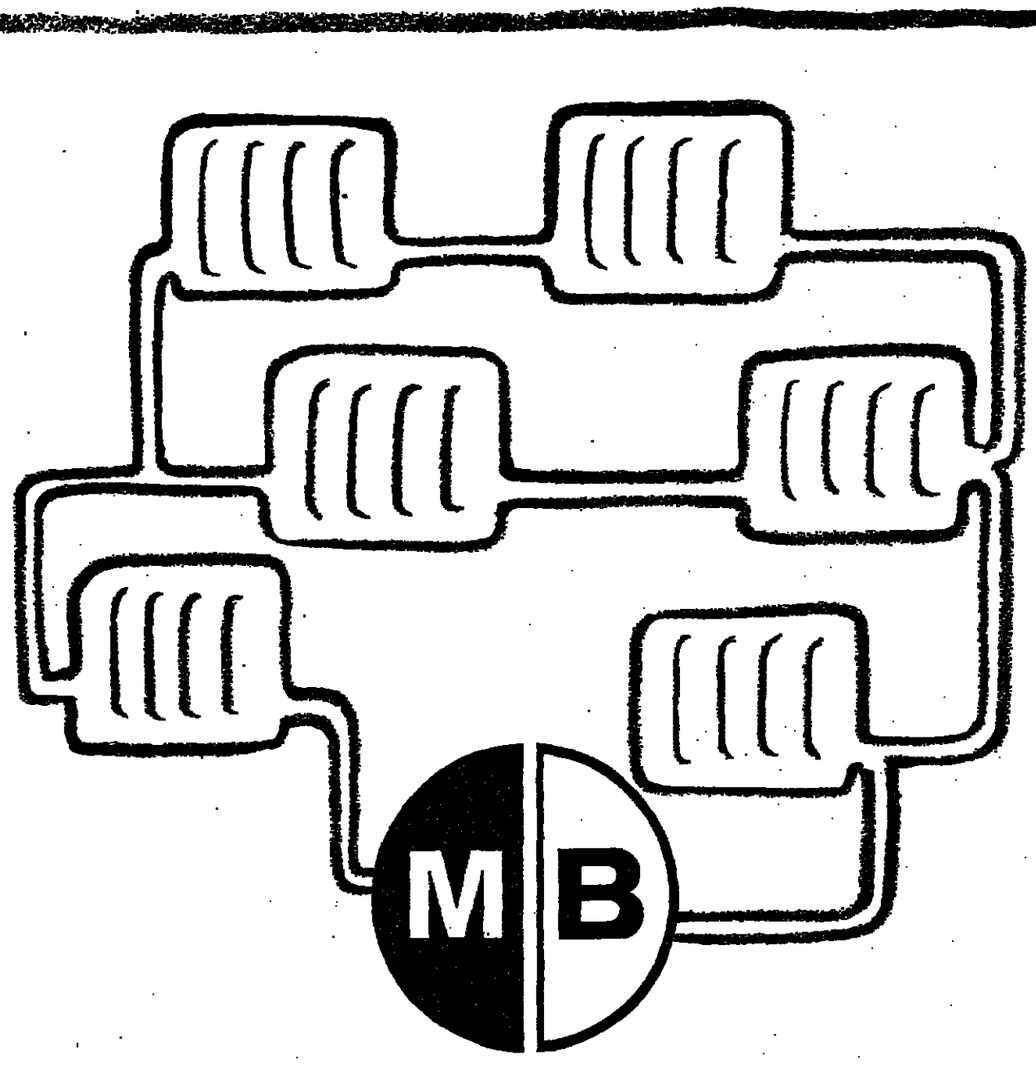
The impact of the dollar weakness upon profit is apparent enough from the fact that dollar income before conversion into sterling was up by like 20 per cent up. But probably more important still was the fall in profit resulting from the decline in United Kingdom interest rates, which in turn reduced the earnings on Orion's

More Financial News on Page 28

sterling-denominated capital and retained earnings.

The rise in profit thus reflects a much stronger growth in underlying earnings than the published figures suggest.

In the management of medium term syndicated loans and Eurobond issues, however Orion has had a much more active year. It managed or co-managed financings worth more than $4,000m for borrowers in 25 countries. The bank was also lead manager for 13 Euro-bond issues totalling $520m and was comanager for a further 10 issues.



A hearth-warming story in six languages: it's Metal Box's business.

You've heard of Metal Box as the group that manufactures packaging for just about any consumer product in the world. But did you realise that one of its most important activities is "packaging" hot water?

Stelrad, a Metal Box subsidiary, makes central heating boilers, and is the largest manufacturer of radiators in the world. It is fast expanding throughout Europe—known on the mainland as Ideal Stelrad—and has factories in Belgium, Holland and Austria, as well as in the UK.

It's just one more example of the way Metal Box puts its technical and marketing skills to work over a wide range of products and processes that people need.

Metal Box
A good business to be in.

LOOKING TO INVEST IN PRIME U.S. REAL ESTATE? MEET THE SELLERS FACE-TO-FACE.

International Market Day
Zurich, Switzerland
March 21 & 22

1. **The International Connection.** It's no secret international investors are eager and able to buy prime U.S. real estate but often do not have the proper contacts to begin negotiations. Zurich-Market Day will bring you together and help establish on-going, personal relationships. This will be the largest single gathering of U.S. real estate interests ever assembled in Europe.
2. **Buy & Sell Prime Property. Confidentially.** Join a select number of buyers and sellers who will be presented over $1 billion in large-scale real estate. At one of Zurich's most centrally located hotels. The environment is totally professional. You do the negotiating.
3. **Proven Success.** Over 1,000 people have attended Market Days all over the U.S. in recent months. Even skeptics have been shown that AMREX is bringing liquidity to large-scale real estate.
4. **Two Day Event.** March 21 is a special seminar. Well-known experts will discuss how U.S. properties are packaged and sold. March 22 is Market Day.
5. **Pre-screened Attendance.** Not everyone is welcome. Principals or exclusives only. If you have at least $400,000 in prime real estate to buy or sell, sign up today. (The average sale price is $2;5 million.) The fee for the entire event is $350 per person.

Contact Gerald J. Jackson, AMREX International Market Day, Dolder Grande Hotel, Kurhausstrasse 65, 8032 Zurich, Switzerland. Telephone: 01-32-62-31

AMREX American Real Estate Exchange. The 1st Step Towards Real Estates Own "Big Board."

كما ورد في الأصل

UB United Biscuits

Getting the mixture right for the employee, the shareholder and the consumer.

1977 Preliminary Figures and Extracts from the Statement by the Chairman, Sir Hector Laing.

Group Results

At the time of our Rights Issue last October we forecast that our profit for the year would be not less than £36 million. This has proved to be a conservative figure.
Compared with the average growth over the previous five years, the 14.7% increase in profit from £33.2 million to £38.1 million was modest but satisfactory in a challenging year.

Major Developments

The year was marked by some new ventures of great significance for the future.

- We entered two markets which we believe will become increasingly important in the 1980's:

  We purchased Wimpy International, leaders in fast food franchise operations in the UK with a firm foothold in Europe and elsewhere overseas.

  In quality prepared frozen foods we purchased Alveston Kitchens (frozen meals primarily to the catering industry); TFC of Hull (frozen foods for caterers); King Harry Foods (frozen pizzas); and Rossi (frozen pasta meals).
- Our initial moves to lessen our dependence on short-life ambient cake have been successful.
- We have significantly altered the Group management structure in the UK to decentralise and give more responsibility to the Divisional Managing Directors.
- We continued our very large investment programme in the USA for Keebler involving all their factories.
- Keebler has achieved a useful tonnage gain which, in the challenging and competitive circumstances in which they operate, is very significant.

Results for the year	1977 £m	1976 £m	Difference £m	%
Sales				
United Kingdom	378.1	302.6	+ 75.5	+25.0
USA	225.9	200.9	+ 25.0	+12.4
Europe	17.9	12.7	+ 5.2	+40.9
Rest of World	8.3	4.8	+ 3.5	+72.9
Total	630.2	521.0	+109.2	+21.0
Trading Profits				
United Kingdom	28.4	22.4	+ 6.0	+26.8
USA	14.0	14.0	—	—
Europe	(0.6)	(0.8)	+ 0.2	+25.0
Rest of World	0.4	0.3	+ 0.1	+33.3
Total	42.2	35.9	+ 6.3	+17.6
Interest — Net Cost	4.1	2.7	+ 1.4	+51.9
Net Profit before Tax	38.1	33.2	+ 4.9	+14.7

- We made very successful Rights and Eurobond Issues as well as a private placement for Keebler.

There have, of course, been failures, the principal one being that Productos Ortiz in Spain is still making a loss. Failure to achieve any real measure of success with the new products launched in 1977 and the high costs associated with them resulted in a trading loss of similar dimension to the previous year. Established products have continued to do well and in 1978 the company's resources will be directed towards increasing their volumes and the efficiency of their production.

Thanks to Our Employees

There is no doubt that an incomes policy which erodes differentials, coupled with a high level of direct taxation, makes it difficult for a company to provide opportunities for its employees to achieve satisfaction in their jobs. Although in common with other companies we have experienced some difficulties which I attribute primarily to that cause, I would like to thank all members of the Group at every level for contributing to another successful year.

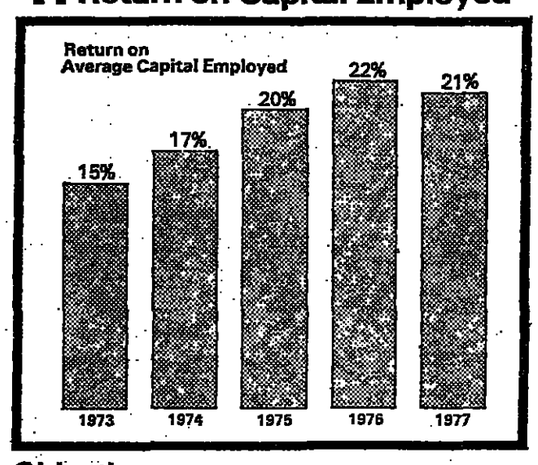
Outlook for 1978

Although it is always difficult to make a meaningful forecast for a year ahead, the year has started well in the UK but less encouragingly in the United States. I anticipate that our profit in 1978 will show a satisfactory increase subject to the effect of the American coal strike not being too adverse.

Corporate Objectives

When a great deal of effort is being made to condition the public into thinking of themselves primarily as consumers rather than as wage-earners, I think the time has come to include with my Statement the long-term Corporate Objectives which our company strives to achieve. These are designed to give security of employment and the highest possible standard of living to our employees, the best possible value for money to the consumer, and consistently reward the investor at a level which fully recognises the element of risk, while ensuring that the business remains internationally competitive.

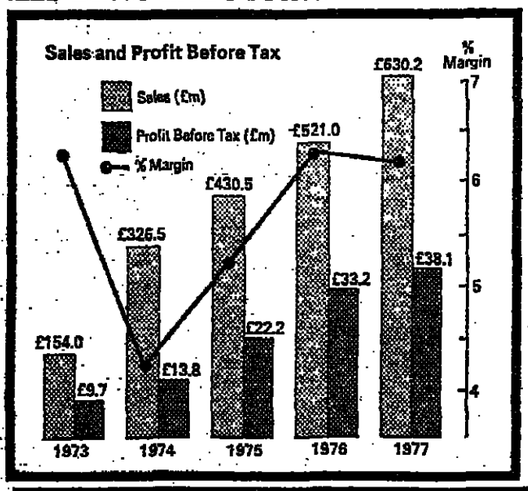
1. Return on Capital Employed



Objective
To make a profit, before interest and tax, of not less than 20% of capital employed, with a target of 25% on an historical cost basis. Capital employed is defined as the total of shareholders' funds plus long and short-term borrowings.

Comment
For 1977, the return on average capital employed during the year was 21% and was marginally lower than the return for 1976.
The benefits from major investment programmes, such as Keebler are presently carrying out, take time to flow through. In the short term therefore such programmes will adversely affect the overall return on capital employed.

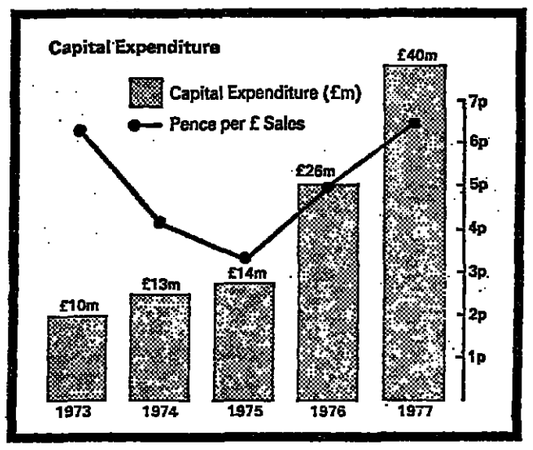
2. Sales and Profits



Objective
At least to maintain the increase in profits in line with the increase in sales, i.e. to maintain net profit margins.

Comment
Profit before taxation, i.e. net profit, increased by 14.7% over last year on an increase in sales of 21%.
Net profit as a % of sales fell from 6.4% in 1976 to 6.1% in 1977. Contributing factors in the UK were lower margins in the Foods Division following the high potato prices of the first half year and losses in the Cake Division while we withdrew from Van Selling. Also, in the USA, Keebler margins, as expected, were reduced from last year's exceptional level, but were very satisfactory at 6.0%. The most important factor in achieving our profit level for 1977 was once again the performance of our UK Biscuit Division.

3. Capital Expenditure



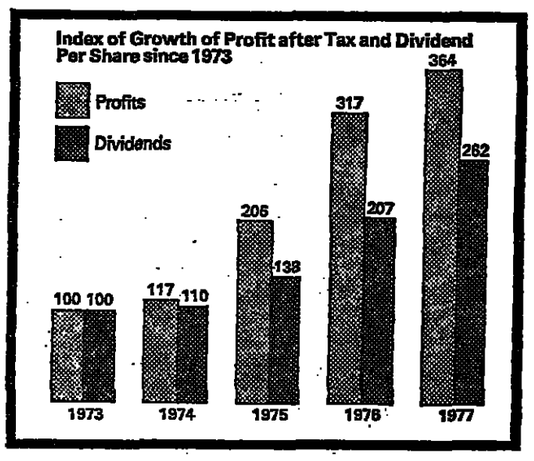
Objective
To maintain the quality of existing assets by investing not less than 5p per £ sales annually and to make new investments at rates of return applicable to the risk involved to meet the Group's targeted return on capital employed.

Comment
During 1977 major additions included a Krackawheat plant at Liverpool; new buildings at Grimsby; an extension to our Headquarters at Osterley; and significant development of Keebler's facilities in the USA, at the Atlanta, Philadelphia, Denver and Grand Rapid factories.
In 1978 we intend to continue to develop our production facilities at Glasgow, Carlisle and Ashby in the UK, and in the USA.

4. Dividends

Objective
That the return to shareholders should grow in line with the growth in net profit.

Comment
Our ability to achieve this has been adversely affected by dividend control in recent years. With Treasury approval and in order that the success of our Rights Issue could be assured, the dividend for 1977 has been increased by 27%, which has partially helped to correct the disparity.



5. Loans

Objective
That loans should not exceed 40% of capital employed unless required for exceptional circumstances of a short-term nature.

Comment
Total borrowings amounted to 32% of capital employed. The increase in the capital base in 1977 as a result of the Rights Issue, gives the Group not only the resources to increase capital spending in the UK, but also the potential to increase borrowings to finance overseas expansion. In 1977, the Group also took the opportunity to raise longer term fixed interest funds through a Eurobond issue of $30m and in the US through a private placement of $25m. These were used to replace certain short term borrowings and to fund capital expenditure respectively.

6. Overseas Assets and Liabilities

Objective
That foreign currency assets and liabilities are matched.

Comment
Any expansion overseas is financed wherever possible in the currency of the country concerned. At 31st December 1977 our overseas assets marginally exceeded our overseas liabilities.

Creating Wealth and Sharing Prosperity

I believe that an understanding of Added Value and its distribution is essential to the success of any industrial strategy, because it has such important implications for employee, consumer and investor alike. I have therefore written a booklet, to be distributed with the Report and Accounts, in which I have put forward some ideas for prosperity sharing that the overwhelming majority of a company's employees could support. I have also included a brief description of Added Value, how it can be increased, its distribution and have made some suggestions for priorities.

Hector Laing.

14 March 1978

The Annual Report will be posted to shareholders on 13 April 1978.

United Biscuits (Holdings) Limited

If you would like to receive a copy of the Annual Report, and 'Creating Wealth and Sharing Prosperity', and are not a shareholder, please complete this coupon and return it to:

The Registrars, The Royal Bank of Scotland Limited, 31 St Andrew Square, Edinburgh EH2 2AB

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FINANCIAL NEWS

Lack of demand and reduced margins squeeze Ductile Steel

By Our Financial Staff

Poor trading conditions in the steel industry and the lack of last year's substantial stock profits have combined to push Ductile Steels' pre-tax profits down 40 per cent to £1.87m for the six months to December 31. The fall came despite a rise of 13.8 per cent in external sales.

The result is in line with the warning given by Mr Ronald Sidaway, the chairman, in his annual statement. He now comments that the steel division, in common with the majority of its domestic competitors, was particularly hard-hit by the lack of demand and reduced margins caused partly by cheap imported steel. Following the announcement of the Davignon Plan in December, there has been some improvement in demand, but it is too early to say if this trend will continue.

The tube and engineering divisions have done reasonably well in difficult trading conditions and the performance of Newmans Tubes in the short period since its acquisition last year has been fully up to the board's expectations.

So far in 1978 the group has seen only a small increase in orders and there is little sign of a general upturn. Nevertheless, the directors are hopeful that with this small improvement the profits for the second half of the financial year will be "considerably better" than those now reported.

Over the whole of last year the group's profits were pushed up from £4.7m to a record £5.7m, although the expected upturn in the second half year did not materialize. The group's direct exports rose both in volume and dvalue, but its home trade fell mainly because of the inability of its most important customer, the motor industry, to produce sufficient volume.

Carrington set for big things

The impression given to some by the 1977 preliminary figures from Carrington-Viyella was that progress this year would be more sedate than last. Then pre-tax profits rose by 53 per cent, £16.5m, and earnings a share by 27 per cent to 8.1p.

It need not be necessarily so. In his annual statement Mr Leonard Regan, chairman, stresses: "We are still awaiting signs that the world economy is improving." The level of retail trading in the United Kingdom continues at a less than buoyant level".

But he adds, as others do: "predictions suggest an increase in consumer spending in the second half of 1978."

The chairman is also cheered by the Multi Fibre Arrangement for curbing imports. It also seems clear that having spent more than £5m in three years on streamlining, no further large exercises of this sort are in hand.

All this seems to suggest quite a large increase in second half sales if the economy picks up, and indeed a widening in margins too.

Last year the progress in earnings fell behind the jump in profits because the group raised £10m by placing with institutions 40 million ordinary shares at 25½p. This dropped the ratio of net borrowings to shareholders' funds from 65 per cent to 49 per cent.

But it also meant that the new equity watered down profits expressed in per share terms. This year the group has the full benefit of the new money, with the dilution effect behind it.

General Mining ends year with a 7pc rise

A rise of 5.4 per cent to R92.4m in the second half of 1977 has taken pre-tax profits of General Mining & Finance Corporation up 7 per cent for the full year to R113.8m. At the attributable level the group, which has large coal and chrome interests apart from a 50 per cent stake in Union Corporation, has pushed its profits up from R34.5m to R43.2m. Earnings a share are up from 415c to 520c.

Shareholders are to collect a dividend of 135c against 120c.

The board says that the group's net asset value a share is now 5.4c compared with 4.5c.

General Mining's parent company, Federale Mynbou Beperk, ha sended 1977 with a pre-tax profit of R114.31m against R109.3m. Its earnings a share are 94.6c against 84.1c and its net asset value is 1,035c a share compared with 863c.

Yearling bonds go down to under 8pc

This week the coupon on local authority bonds is reduced from 8¼ per cent at 99 15/16 to 7¾ per cent at par. The biggest borrower is Sox Southwark with £1.5m while Coventry, London, Enfield and Strathclyde are each raising £1m. Variable rate bonds are offered by Chichester, Taff-Ely and Wimborne.

Merchant bank arm powers Kleinwort

Fortifying the impression that the nation's business talent has found most of its way to the City of London is Kleinwort, Benson, Lonsdale, owner of the merchant bank, Kleinwort, Benson. Last year group profits rose from £6.5m to £7.48m after tax. Into this kitty went a useful £5.17m from the banking group, an increase of £720,000 on the year before and other group companies made £387,000 more at £1.74m. But the contribution from associates fell from £740,000 to £572,000. The dividend rises from 5.67p gross to 6.24p.

Rethink on Capital Annuities scheme

A rescue scheme for the insurance company Capital Annuities has been blocked by a High Court judge because, he said, it had not been proved that the company was insolvent. In addition, said Mr Justice Slade, the scheme proposed by the Policyholders' Protection Board had not been put to policyholders, some of whose benefits would be reduced by the plan.

The judge said he would be sympathetic towards any new scheme, based upon more accurate and up-to-date evidence of Capital's financial position, which was acceptable to the policyholders. He granted leave to appeal against his refusal to sanction the scheme of arrangement.

Copper to remain low says Bougainville

Copper prices are likely to stay at low levels for sometime because o fexcess industry production capacity, high stocks and the scheduled opening of new mines this year, Mr F. Espie, chairman of Bougainville Copper, says in his annual report.

Mr Espie points out that current prices are the lowest in real terms for almost 20 years

Recovery to £1.1m at East Lancs Paper

By Our Financial Staff

The half-time recovery at East Lancashire Paper Group was followed up in the second half an dthe group ends the year to December 31 with a pre-tax profit of £1.15m—a leap of more-than-fourfold over the depressed 1976 results. Sales went up 28 per cent to £28.8m—giving margins of 3.9 per cent compared with less than 1 per cent.

All the group's companies managed to achieve satisfactory profits, with the exception of the Waldorf Stationery & Greeting Cards offshoot which made a loss of £286,000. The group took remedial action of Waldorf during the second half, but it was too late to influence the result for the full year. The reorganization expenses amounted to £27,700, leaving net profits at £537,000 against £233,000.

At the half-way stage the group turned a loss of £240,000 into a pre-tax profit of £636,000, already way ahead of the 1976 annual total. The board gave a warning that prospects for the rest of the year were not as good as they had appeared three months earlier. Competition among home and overseas producers was becoming increasingly fierce as supplies of most grades of paper continued toexceed demand.

In the event the second half brought in a profit of £517,000 against £452,000 a year earlier. The rise was achieved on sales up 17 per cent to £2.56m, point-3.8 per cent to 3.6 per cent. in gto a fall in margins from

Sony blames first quarter dip on yen and price rivalry

International

Sony Corporation, Japan's electronics giant, reports a profit drop of 49.6 per cent in its first quarter to January 31. This represents a fall from 1,800m yen in the similar period a year earlier. The yen's appreciation and severe price competition is blamed for the drop.

First quarter sales, however, rose by 6.3 per cent to a first-quarter high of 136,000m yen from 127,900m yen in the previous year.

Meanwhile Sony is sticking to its aim for 10 per cent growth in consolidated net sales in the current year to October 31, from last year's $2,100m.

The company declined to make a prediction on consolidated net profit because of too many uncertain factors.

Sony's overseas sales, which accounted for 60.4 per cent of its record first quarter net sales, increased by only 1.5 per cent over the year before, because of the higher yen.

If the value of the yen had remained unchanged, the overseas sales would have increased 20 to 25 per cent.

Weeks petroleum

Weeks Petroleum of Australia says that its revenue from United States oil and gas production rose by 630 per cent to $4.8m (about £2.5m) in 1977. It expects this revenue to grow further as the company continues its active exploration, development and property acquisition programme in America, it said in a statement on its $3.78m after-tax profit for the year.

In addition, Bass Strait Oil and Gas royalty receipts rose by 18 per cent to $7.3m and this also was expected to grow further this year.

Bradmill's setback

The power strike last October and a serious fire which disrupted production at its main textile mill at Yarraville, Victoria, Australia, were among factors which reduced Bradmill industries December half-year profit. Others were costs associated with market development of the company's New Zealand and United States units and a loss by its Philippines' unit.

Unaudited operating profit was $A2m (about £1.7m) for the half-year to December 31 on sales of $A76.7m.

Surtiss-Wright stake

Curtiss-Wright Corporation of United States, the diversified suppliers for aerospace, nuclear components and generating systems, has filed with the Securities Exchange Commission a schedule 13-D statement reporting that as of March 10 it was the owner of 3.29m shares or about 9.9 per cent of the stock of the Kennecott Copper Corporation and that the shares had been acquired at a cost of about $77m (about £40.5m). The company said the shares were acquired over an unspecified period.

Humes' recovery

Melbourne-based Humes, manufacturer of concrete, steel, plastic and vitrified steel pipes, expects its annual profit in the year to end June will exceed the $A10m (about £8.5m) after-tax consolidated 1976-77 operating profit. This forecast comes after a greater-than-expected recovery in the December half-year profit to $A5.95m from $A4.36m in the same 1976 half. Orders on hand at end-December totalled $A50.70m, against $A57.22m at end-June 1977 and $A52.36m at end-December 1976.

Banco Spirito

Bianco di Santo Spirito of Rome, wholly-owned by the state holding company IRI, says it plans to raise capital by 12,000m lire (about £6.8m) to 28,000m lire through a one-for-two free share issue and a one-for-four rights issue at par value of 500 lire.

Last week the three national interest banks, Credito Italiano, Banca Commerciale Italiana and Banco di Roma, which are all controlled by IRI, also announced plans to raise capital in line with the increase in funds administered.

Sea Containers

Sea Containers Group, of America, has announced its eleventh year of record revenue and profit gains. Income for the year ending December 31 was $26.1m (about £13.7m). This was an increase of 73 per cent from the $15m earned in 1976.

Mr James Sherwood, president, said that a major new five-year lease of two refrigerated Strider class vessels and several sets of refrigerated containers had been signed, providing for lease an income of $43m. These contracts are awaiting Central Bank approval.

Buoyant Mid East Faircloug climbs 18

By Michael Clark

Faircloug Con Group, formerly Leona clough, pushed up profits by 18 per ce record £7.04m during to December 31.

Turnover of this ci neer and building cc increased from £163. £170.04m and earnings were 9.33p compare 7.65p. It proposes a fi dend of 2.09p, making a 3.75p gross against 3.40

Mr Oswald Davies, c gives the encouraging n the group is well advan the penetration of new The group also has mo on hand at year-end tha beginning while its inv programme as regards p plant and vehicles con

In the meantime the confident that group's ties in Saudi Arabia tinue to expand. This its joint venture with building firm Mouffak Jemil al Midfa was rumoured earlier thi to be increasing his stak British company.

By the half-way stage year just past, the gro improved pre-tax pro nearly 27 per cent to £3 turnover up from £8 £88.0m.

During the year talks aFircloughand Bath & P Cement reached an a stage over a proposed of the two groups which have had a stock marke of £43m.

The shares rose 2p to terday on the results.

Spey Inv bids 26p a share for Cray Electronics

Spey Investments, a wholly-owned subsidiary of Grindlays Bank, has bought the 2.64m ordinary shares in Cray Electronics held by Crest Nicholson for 26p a share.

This deal gives Cray a total value of about £2.5m and increases Spey's holding from 33.7 per cent to 60.3 per cent.

The board of Spey Investments states that while it does not wish to increase the level of its holding in Cray beyond the 60.3 per cent level, the group is bound by the rules of the Takeover Panel to extend a similar offer to the other Cray shareholders. The terms of the offer will not be increased but will remain on the terms of 26p cash for each ordinary share in Cray.

For the present, the directors of Cray, excluding the representatives of Spey and Crest, do not intend to accept the offer for their own holdings totalling 391,000 or 9.9 per cent of the shares subject to the offer. In the meantime shareholders are urged to take no action. After a brief suspension shares of Cray rose 4p to 25p yesterday.

Spey says it has been a substantial shareholders in Cray since 1972 and the acquisition ofthe shares held by Crest is an indication of Speys' continuing confidence in Cray's future development.

Business appointments

Two more directors for Glaxo Holding

Mr D. J. R. Farrant and Dr D. Jack join the board of Glaxo Holdings.

Mr J. N. Farthing and Mr C. C. Narbeth are to become directors of Stanley Gibbons International.

Mr Douglas MacDonald, managing director of John Menzies (Holdings), has been appointed a non-executive of K Shoes.

Mr Brian Downing, advertisement director of Mirror Group Newspapers, has been appointed to the new post of marketing director from April 3.

Mr R. N. Harrison has been made chief manager, Commonwealth Banking Corporation, London Office. He succeeds Mr D. I. McPherson who is returning to Australia.

Mr C. S. Bailey West and Mr T. Calver have joined the board of Alexander Howden Insurance Brokers.

Mr J. H. Cook has taken over as financial director of Warne, Wright & Rowland from Mr P. Bennion, who was recently appointed chief executive.

Mr Peter Whybrow becomes managing director of Borg-Warner Limited's transmission division.

Mr Winston Forster has been made a director of Liden Holdings.

Mr John Oratis has been made finance and overseas director of Stone Platt Electrical. Mr Keith Leech becomes regional director for the United Kingdom and Mr Bob Dodds regional director in North America.

Mr Trenear Michell has been appointed group production director, Doulton Sanitaryware.

Mr M. D. Chataway is appointed a vice-chairman Czarnikow.

Mr Don McCrickard, executive and resident director of the American Card Division in the United dom and Ireland, has been ted to the new post of vice-president for Benelux navia, Middle East and Af is succeeded by Mr Quartley.

Mr C. G. Hutchins of aulds, has been appointed board of Charles Ea Marriott (Witney) as a non tive director.

Mr Michael Maule, ma director of Alliance Tr Grocers, has been appoint aging director of Anglia Foods.

Appointments also on page 8

REED'S SCHOOL COBHAM

(HMC; 345 BOYS-BOARDING, SOME DAY)

TWO GRADUATES required in September, one to teach PHYSICS, the other CHEMISTRY at all levels in an established and well-equipped science department.

Applicants should be willing to contribute to out-of-class activities of a boarding community and to help with a major game.

Accommodation is available for either a married or a single master. Salary: Burnham with Outer London Allowance; scale 2 posts are available for suitably experienced applicants.

please apply by letter to The Headmaster, giving curriculum vitae and the names and addresses of two referees.

QUALIFIED TUTOR required for 'A' level tuition in French. Evenings and weekends at private residence in Richmond/Twickenham area. Hourly rate negotiable. Tel. 01-935 9106 (daytime) or 01-892 0492 (evenings).

LEGAL APPOINTMENTS

ALANGATE Legal Staff, the specialist consultants to the profession, offer a confidential service to employers and staff at all levels. Telephone for appointment or write to Mrs Rolnick, Mrs Harkness or Mr Gates, 01-405 7201, at 6 Great Queen St., London, W.C.2 (off Kingsway).

LADY WARDEN, aged between 40-55, required in September for residential post at young women's college in North-west London. Previous experience not necessary but good health essential. Would suit widow of professional man. Please write with full details to Box No. 291, Streets Financial Ltd., 62 Wilson Street, London, EC2A 2BU.

SALES AND MARKETING

HI-FI SALES DIRECTOR £10,000 +

Our client, a high quality European Hi-Fi manufacturer, wants to establish a strong sales team in the U.K. They need a TOP Hi-Fi SALES DIRECTOR to set up a London office, build a sales team and achieve significant expansion within the next few years. If you are 30+, have at least 5 years' proven success in Hi-Fi selling, and think you can justify earning initially £10,000 plus bonus, plus car, then contact us at once, quoting Ref. C/495/78.

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90 Gloucester Place, W.1.
01-935 3452 (24 hrs.)

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01-935 3452 (24 hours)

Monkton Combe School
HEAD OF PHYSICS

Applications are invited for the above post (vacant in September, 1978).

Further particulars from:

The Headmaster
Monkton Combe School
Nr. Bath, BA2 7HG

RESIDENT House Tutor wanted as soon as possible. International coaching establishment of repute. Apply The Secretary, St. Catherine's College, Thoyeton Hall, Diss, Norfolk. tel. 057 974 516.

PUBLIC AND EDUCATIONAL APPOINTMENTS

HERTFORDSHIRE COUNTY COUNCIL
THE CAVENDISH SCHOOL
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(Co-Educational, 1,000 pupils, 190 in the Sixth Form)

Required immediately for a temporary vacancy for the Summer Term

MATHEMATICS SPECIALIST

Full time or part time
Telephone Headmaster
0442-54566
or
0442 57269

University of Leicester
CHAIR OF STATISTICS

Applications are invited from candidates engaged in any field of statistics for a new Chair of Statistics in the Department of Mathematics, tenable from 1 October, 1978, or as soon as possible thereafter.

Further particulars from the Registrar. The University, Leicester LE1 7RH to whom applications should be sent by 15th May, 1978, quoting reference TCS. Candidates in the U.K. should submit fifteen copies of their application (overseas candidates may submit one copy).

PART-TIME TEACHER required by well-known Secretarial College in Hampstead for French Commercial Correspondence and French Shorthand. (Private education) Please apply to the Director of Training, St. Godric's College, 2 Arkwright Road, Hampstead, London, NW3 6AD. Tel. 01-435 9831.

NOTICE

All advertisements are subject to the conditions of acceptance of Times Newspapers Limited, copies of which are available on request.

PUBLIC AND EDUCATIONAL APPOINTMENTS

ULSTER:
THE NEW UNIVERSITY
ADMINISTRATIVE ASSISTANTS/OFFICERS

Applications are invited for several appointments within the administration of the university. Salary scales (under review): (with FSSU/USS)

Administrative Assistant: £2,904-£5,627 p.a.

Administrative Officer: £5,423-£6,655 p.a.

Application forms and further particulars may be obtained from the Registrar, The New University of Ulster, Coleraine, co. Londonderry, Northern Ireland (quoting Ref: 78/25) to whom completed applications, including the names and addresses of three referees, should be returned not later than 7th April, 1978.

UNIVERSITY APPOINTMENTS

LOUGHBOROUGH UNIVERSITY OF TECHNOLOGY

CHAIR IN EUROPEAN POLITICS

Applications are invited for the Chair in European Politics in the Department of European Studies; it is anticipated that the appointee will be offered the headship of the Department on a five year re-elective basis. Candidates' special interests are not prescribed but a knowledge of and interest in French and German politics would be desirable.
Salary within professorial range. Requests for further particulars and application forms to Paul Johnson, Establishment Officer. Ref.: 78/08EU.
Loughborough, Leicestershire.

The University of Leeds
DEPARTMENT OF PLANT SCIENCES

Applications are invited for the post of
RESEARCH FELLOW
for a period of two years to work on a programme on the epidemiology and control of Bacterial Blotch Disease of Mushrooms, under the direction of Mr T. F. Preece. Salary in the range £5,333-£4,150 of the IA Scale for Research and Analogous Staff (under review). Application forms and further particulars may be obtained from the Registrar, The University, Leeds LS2 9JT, quoting reference number 55.77A. Closing date for applications 31 March 1978.

University of Aberdeen
DEPARTMENT OF PUBLIC LAW

Applications are invited for a new post of LECTURER within the Department of Public Law. Salary on scale £3,335-£6,655 per annum (National Salary Revision pending), with appropriate placing.
Further particulars from The Secretary, The University, Aberdeen, to whom applications (2 copies) should be lodged by 7 April, 1978.

UNIVERSITY APPOINTMENTS

University of Nairobi—Kenya

Applications are invited for the following posts in the DEPARTMENT OF LITERATURE:—
1. PROFESSOR: Applicants should hold a higher degree, preferably a doctorate or equivalent, and have long teaching experience backed by publications. The appointee will be expected to guide teaching and research at both undergraduate and post-graduate levels in the following areas: African literature; Oral literature; Caribbean and Afro-American literature; Latin American or/and literature from the 3rd world; European and American literatures.
2. SENIOR LECTURER IN FRENCH: Applicants should have a Ph.D. or equivalent in French language and in the cultures and literatures of French-speaking countries, and full competence in the English language. Teaching includes work in both French and English, and a special interest in problems of translation and comparative stylists would be an advantage. Duties also include administration of the Sub-department of French and supervision of M.A. candidates.
Salary scales: Professor, K£24,852-K£8,562 p.a.; Senior Lecturer, K£3,988-K£5,984 p.a. (K£1=£1.33 sterling). The British Government is unlikely to provide salary supplementation and associated benefits. FSSU; family passages, various allowances. Detailed applications (6 copies) including curriculum vitae and naming 3 referees should be sent air-mail to Registrar (Recruitment and Training), University of Nairobi, PO Box 30197, Nairobi, Kenya. Closing date: April 17, 1978. Applicants resident in UK should also send 1 copy to Mrs A. Biggs, Inter-University Council, 90/91 Tottenham Court Road, London W1P 0DT. Further details may be obtained from either address.

DOMESTIC AND CATERING SITUATIONS

COMPANION/ HOUSEKEEPER

and Cook needed immediately for elderly lady in a comfortable Kensington flat. Some nursing experience required. Own 2 rooms and bathroom. Good relief help available. Might suit couple or friends, one following own occupation. Free board. Salary negotiable. 229 2086 (eves.). 789 0141 (day).

FRANCE

Someone to look after children required for South of France. Board and lodging in own room. French speaking/car driver preferred. Please send full c.v., experience, references, snapshot and salary required to:

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06405 Cannes. CEDEX

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for thoroughly responsible young woman. Live in luxurious country home near Tunbridge Wells. Car driver. Looking after 11-year-old school boy.

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RESPONSIBLE PERSON wanted to take complete charge of boy aged 8½ years. Prep school all day. Girl aged 5½ years, nursery school mornings. Large nursery flat. £35 clear per week. Only persons genuinely interested in children should apply. Phone 221 4950.

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AU PAIR BUREAU PICCADILLY. World's largest au pair agency offers best jobs London or abroad with Social Travel Club facilities at 87 Regent St., W.1. 930 4767 & 523 Oxford St. W.1. 408 1013.

ENGLISH BUTLER and Chef Team. Available for at-home or overseas/travelling position. Middle East Experienced. Tel.: 723 6651 before 9 a.m./after 4 p.m.

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Young easy-going family in lovely Central London home, need to replace Tricia, who is leaving after two years.

Cheerful, intelligent and reliable girl who will act as a big sister to Sarah (7), and Jonathan (2½), and our three Siamese cats, and who can look after everything as necessary.

Essentials: Car driver, with good references, used to young kids.

Excellent salary and conditions for Miss Right.

Please write (with photo) with details, to
BOX 1025 K, THE TIMES

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A kind and responsible qualified Nanny or Teacher for two children, a boy aged 4, and a girl aged 2½. A permanent position beginning after Easter. There are no O.D. duties, the person employed will have their own room and there will be opportunity to travel abroad with the family.

Phone Miss Cormack
on 589 0207

MARVELLOUS OPPORTUNITY
For Trained Nanny 30+

for new baby and boy 15 months, in London, own room, T.V., use of car, 1 day/week off, 1 weekend/month, 3 weeks/year + time off to suit.

Please ring, reversing charges.

Hon. Mrs. Apsion,
21 Somerset Square,
Addison Road, W.14.
602 5836

COUNTRY GIRL

Educated person as housekeeper/help to businessman, aged 30, living in pleasant house in Perthshire; own room. Easy going person under 30 with sense of humour would suit. Car driver preferred. Best references required.
08283 2430

COUPLE OR COOK/ HOUSEKEEPER

required for Wiltshire. Daily help, separate accommodation, C.H. and T.V. Good wages but references essential. Ring Highworth 762254 (after 6 p.m.), charges reversed.

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Very experienced Butler/Driver for Paris. Impeccable references. Bi-lingual English/French. Free to make trips to U.S.A. and Iran.
Please write:
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or call Paris 2254382.

EXPERIENCED GROOM for 3-4 horses, must be a good rider as German holiday resort (Lake of Constance) 80s west + full board + nice accommodation for 1 year minimum. Please apply to: Bill Kuhlmann, Sellerie, 15/17 3. Hannover 1, W. Germany. Tel.: 511 806161.

TOP AU PAIR jobs in France, New Yugopair Agency. 01-352 9265.

YOUNG, IMAGINATIVE Cook or Chef in W.11. Hours and salary negotiable. Telephone: 727 4146, also waiting staff.

YOUNG WOMAN needed to care for motherless boys. Photo & refs. with letter. Not original documents. Reply Dr Gross, 3797 Green Vista Drive, Encino, Ca. 91436.

DOMESTIC AND CATERING SITUATIONS

ROLLS ROYCE TRAINED CHAUFFEUR/EUSE

For Architect living in the Dulwich area. £3,650 per annum with plenty of overtime and some weekend working, must have own transport.

Write to Box 2040 J, The Times

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TYPING Electronic/copy/audio typing. 903 6455.
P.A.s.—Pinners, V.A.I., Wemsec 903 6455.
TELEX THROUGH US. Our Telex No. on your letterheads for £55 p.a. Phone Reuter Rapid Tlx Services. 01-464 7633.
TELEX.—Europe/Overseas. Daily late night-weekend service for £25 p.a.—Phone Reuter Rapid Tlx Services. 01-464 7633.

Investment and Finance

ESTABLISHED Literary Quarterly magazine with circulation of 7,000 and national distribution, requires further capitalisation for purposes of expansion. Write, Box 0084 K, The Times.

LOVERS OF DYLAN THOMAS may care to invest in new West End production. Tel.: Taylor on 01-749 2619.

20% RETURN. Freehold for sale London block flats, £5,000 (£1,000 p.a. G.R.I. Management - invested capital £5,000 shows £1,000 p.a. fee). Total involvement £10,000 shows £3,000 p.a.). Box 0986 K, The Times.

MORTGAGE INVESTMENT company official will be in London from March 27-29 looking for suburban funds for 1st and 2nd mortgage investments in Toronto, Canada. All replies to Box 0641 E, The Times.

SAVE AT LEAST 20% on your printing costs. Please call 01-946 0367, J.H. Inc.
GERMAN & SPANISH commercial translation/typing expertly done. 01-455 9640 between 9 a.m.-1 p.m. and 5 p.m.-9 p.m.

Business Opportunities

PRESTIGIOUS ADDRESS.—Knightsbridge. Telex 8259 + post office charges). Answering and Secretarial Services from £1.25. Basil Services: 730 9858.

LEGAL NOTICES

No. 00782 of 1978
In the HIGH COURT of JUSTICE Chancery Division Companies Court In the Matter of MELBOURNE Limited and In the Matter of the Companies Act, 1948.
Notice is hereby given that a PETITION for the WINDING UP of the above-named Company by the High Court of Justice was on the 7th day of March, 1978 presented to the said Court by Rousmbout Publications (A Firm) of 33a, Union Street, Aberdeen, AB1 2BN, Scotland, Publishers, and that the said Petition is directed to be heard before the Court sitting at the Royal Courts of Justice, Strand, London, WC2A 2LL on the 17th day of April, 1978, and any CREDITOR or CONTRIBUTORY of the said Company desirous to support or oppose the making of an Order on the said Petition may appear at the time of the hearing in person or by his Counsel for that purpose; and a copy of the Petition will be furnished by the undersigned to any creditor or contributory of the said Company requiring such copy on payment of the regulated charge for the same.
ALLEN & OVERY, 9 Cheapside, London, EC2V 6AD.
NOTE.—Any person who intends to appear on the hearing of the said Petition must serve on, or send by post to, the above-named notice in writing of his intention so to do. The notice must state the name and address of the person, or, if a firm, the name and address of the firm, and must be signed by the person or firm, or his or their Solicitor (if any), and must be served or, if posted, must be sent by post in sufficient time to reach the above-named not later than four o'clock in the afternoon of the 14th day of April, 1978.

In the Matter of QUADVEST Limited and In the Matter of the Companies Act 1948. Notice is hereby given that the CREDITORS of the above-named Company, which is being VOLUNTARILY WOUND UP are required, on or before the 7th day of April, 1978, to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their Solicitors (if any), to the undersigned Paul Frederick Marten Shewell, M.A., F.C.A., of Cooper & Lybrand, Abacus House, Gutter Lane, Cheapside, London, EC2V 8AH, the Liquidator of the said Company, and if so required by notice in writing from the said Liquidator, are personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.
Dated this 10th day of March 1978.
P. F. M. SHEWELL,
Liquidator.
N.B.—This notice is purely formal. All known creditors have been, or will be, paid in full.

In the Matter of WINCHSTREAM Limited and In the Matter of The Companies Act 1948.
Notice is hereby given that the CREDITORS of the above-mentioned Company, which is being VOLUNTARILY WOUND UP are required, on or before the 18th day of April, 1978, to send in their full Christian and surnames, their addresses and descriptions, full particulars of their debts or claims, and the names and addresses of their Solicitors (if any), to the undersigned P. Monteith, C.A., of 3/4, Bentinck Street, London, W.1, the Liquidator of the said Company, and, if so required by notice in writing from the said Liquidator, are personally or by their Solicitors, to come in and prove their debts or claims at such time and place as shall be specified in such notice, or in default thereof they will be excluded from the benefit of any distribution made before such debts are proved.
Dated this 7th day of March, 1978.
P. MONJACK, F.C.A.
Liquidator.

In the Matter of ALBANY TRAVEL (INTERNATIONAL) Limited By Order of the HIGH COURT of JUSTICE dated the 13th December 197...
NEVILLE ECKLEY, F.C.A., of Penbroke House, 54 Wellesley Road, Croydon, has been appointed LIQUIDATOR of the above-named company with a COMMITTEE of INSPECTION.
Dated 20th February 1978.

In the Matter of RAND PROPERTY RENOVATIONS Limited. By Order of the High Court of Justice dated 10 October 1977, Vernon George Mitchell, B.A.(Law), of 7 Old Steine, Brighton BN1 1QA has been appointed Liquidator of the above Company.
Dated 9 March, 1978.

LEGAL NOTICES

E. N. VILLIN AND ... Limited The Companies A... I GEORGE ALBERT ... certified Accountant of ... Hayward and Parsons ... Street, London, W1M 1... give notice that I was ... LIQUIDATOR in the ... on the 3rd March 1978 ... and claims should be ... at the above address ...
G. A. ALBERT ...

PUBLIC NOTICES

PASTORAL MEASURE ...
The Church Commissioners prepared DRAFT ... SCHEMES which provide ... ing a declaration of ... respect of the churches ... Magdalene, Tortington ... Chichester; and St. ... tenhall (Diocese: Lichfield ... demolition of the ... disposal of the site, and ... provision of a new place ... and the appointment of ... dant church of St. ... ington (Diocese: Lincoln) ... a store for materials and ... redundant churches in ... and empowering the ... sen Board of Finance ... building for such ... appropriation of the ... church tower of St. ... (Diocese: Guildford). ... display centre and for ... cillary therein. Copies of ... said schemes may ... from the Commissioners ... bank, London SW1P 3... representations ... them at that address ... of the publication of this ...

BETTING, GAMING AND LOTTERIES ACT ...
I, ANGELA PATRICIA ... BROWN, of 26 High Street, ... Heath, Kent, duly authorised ... behalf by Alan Brown (B... Ltd hereby give notice ... 14th day of March 197... APPLICATION to the Betting ... ing Committee for the ... sional Division of the ... County of Kent for the ... BOOKMAKER'S PERMIT.
Any person who desires ... to the grant of the ... should send to the Co... Betting Licensing ... Court House, Cavendish ... Ramsgate, aforesaid, ... the 28th day of March ... copies of a brief statement ... ing of the grounds of his ... Dated this fifteenth day ... 1978.
BOYS & MAUGHAN ...
India House ...
Hawley Street ...
Margate, Kent ...
Solicitors for the ...

CHILTERN MOTOR TRAINING SOCIETY ...
(A company limited by ... and not having a share ... Notice is hereby given ... Article 18 of the Society's ... of Association that the ... eral Meeting of the ... Society will be held at ... Road, Caversham, Reading ... 4.30 p.m. on Wednesday ... 1978.

CONTRACTS AND TENDERS

SUDAN RAILWAYS ...
STORES DEPARTMENT ...
CONTRACT NO. ...
SUPPLY OF TRACTORS.
CONTRACT NO. ...
SUPPLY OF TWO ... DIESEL DRIVEN INSPECTION ...
NOTICE
1. Controller of Stores, Sudan Railways, Atbara invites ... supply of the ... (Two) Diesel Ploughs ... Diesel Driven Inspection ...
2. Tenderers should ... each tender separately ... offer should be put in ... envelope.
3. Details, Specifications ... drawings can be obtained ... Office of Controller of ... Box 66 Atbara or from ... Sudan Government Representative ... Stores, Representative ... Tel. 74703 on submitting ... application. Queries ... 100 ... any and payment of ... for each copy of details ... cation for contract ... each ... Le.5,000 (Le.5 ... each copy of ... specification and drawings ... tract No. 3065 and ... each copy of ... Nos for Contract No. ...
4. The closing ... for ... acceptance of tenders ... are as follows: ... Contract No. 3096 ... April, 1978 at 12.00 ... Contract No. ... April, 1978 at 12.00 ... May, 1978 at 12.00 ...
5. The ... OFFICE OF ...

N.V. Documents are ... Sudan Government ... agent, of 5, ... James's, London ... at rate of £1.000 ... £1.50.

MARKET REPORTS

Eurobond prices (midday indicators)

STRAIGHTS ($) Bid Offer

[illegible]

Commodities

COPPER was steady.—Afternoon.—Cash wire bars, £656-57 a metric ton; three months, £670-70.50. Sales, 2,600 tons. Cash cathodes, £646-47; three months, £659.50-60.50. Sales, nil tons. Morning.—Cash wire bars, £650.50-51.00; three months, £664-64.50. Settlement, £651. Sales, 5,400 tons. Cash cathodes, £640.50-41.50; three months, £654.50-55.00. Settlement, £641.50. Sales, 175 tons. SILVER gained over 5p in the morning. Bullion market (fixing levels).—Spot, 287.9p per troy ounce (United States cents equivalent, 547.9); three months, £295.1p (557.5c); six months, 299.05p (568.1c); one year, 310.7p (589.3c). London Metal Exchange.—Afternoon.—Cash, 289-89.3p; three months, 293.3-93.4p. Sales, 58 lots of 10,000 troy ounces each. Morning.—Cash, 288.4-88.5p; three months, 293.6-93.8p. Settlement, 288.5p. Sales, 64 lots.

TIN was steady.—Afternoon.—Standard cash, £6,020-30 a metric ton; three months, £5,985-90. Sales, 610 tons. High grade, cash, £6,020-30; three months, £5,985-90. Morning.—Standard cash, £6,015-20; three months, £5,970-80. Settlement, £6,020. Sales, 670 tons. High grade, cash, £6,015-20; three months, £5,970-90. Settlement, £6,020. Sales, nil tons. Singapore tin ex-works, $M1,580 a picul.

LEAD was steady.—Afternoon.—Cash, £307.50-308.50 per metric ton; three months, £311-11.50. Sales, 2,500 tons. Morning.—Cash, £305.50-05.75; three months, £308.50-309.00. Settlement, £305.75. Sales, 5,700 tons.

ZINC was steady.—Afternoon.—Cash, £262.50-63.00 a metric ton; three months, £265.64. Sales, 775 tons. Morning.—Cash, £262-62.50; three months, £262.50-63.00. Settlement, £262.50. Sales, 1,200 tons. All afternoon prices are unofficial.

PLATINUM was at £125 ($235.50) a troy ounce.

RUBBER was easy (pence per kilo).—April, 49.50-49.65; May, 49.80-50.10; April-June, 50-50.05; July-Sept, 51.70-51.75; Oct-Dec, 52.85-52.90; Jan-March, 54.15-54.20; April-June, 55.25-55.30; July-Sept, 56.50-56.60; Oct-Dec, 57.80-58.00. Sales: 13 lots at 5 tonnes; 446 at 15 tonnes.

RUBBER PHYSICALS were easier.—Spot, 49-50. Cifs, April, 49.50-50.00; May, 49.75-50.25.

COFFEE: Robustas were steadier; arabicas were steady. ROBUSTAS (£ per metric tonne): March, 1,610-12; May, 1,477-79; July, 1,378-79; Sept, 1,330-35; Nov, 1,295-1,302; Jan, 1,258-75; March, 1,235-75. Sales: 2,635 lots including 11 options.

ARABICAS ($ per 50 kilos): April, 195-97; June, 175-75.50; Aug, 164.50-64.75; Oct, 165.60-66.00; Dec, 145.75-46.50; Feb, 143-46; April, 139.10-43.00. Sales: 50 lots.

PALM OIL was dull.—March, unquoted; April, £340-50 per metric ton; May, £300-30; June, £300-30; July, £300-30; Aug, £300-30; Sept, £290-330; Nov, £280-330.

COCOA was weaker.—March, £2,012-17 per metric ton; May, £1,806-50-98.00; July, £1,802-27; Sept, £1,803-05; Dec, £1,750-60; March, £1,710-14; May, £1,650-1,700. Sales, 11,158 lots including 35 options. ICCO prices: daily, 161.02c; 15-day average, 154.12c; 22-day average, 155.03c (US cents per lb).

SUGAR futures were steady. The London daily price of "raws" was £4 lower at £94; the "whites" price was £3 lower at £99.—May, £97.75-97.90 per metric ton; Aug, £102-02.20; Oct, £103.65-03.75; Dec, £108-08.25; March, £114-14.50; May, £117-17.50; Aug, £120-20.30. Sales: 3,747 lots. ISA prices: 7.58c; 15-day average 8.18c.

SOYABEAN MEAL was steady.—April, £120.70-20.90 per metric ton; June, £119.80-20.00; Aug, £119.30-20.00; Oct, £116.50-18.50; Dec, £107.50-11.00; Feb, £110-17; April, £110-14.50. Sales: 211 lots.

WOOL.—Greasy futures were steady (pence per kilo).—March, 218-21; May, 225-27; July, 230-33; Oct, 232-35; Dec, 235-38; March, 236-40; May, 236-40; July, 236-42. Sales: nil.

JUTE was steady.—Bangladesh white "C" grade, afloat $485 per long ton. "D" grade, afloat $485. Calcutta was steady.—Indian, spot, Rs575 per bale of 400lb. Dundee Tossa Four, spot, Rs575.

GRAIN (The Baltic).—WHEAT.—Canadian western red spring No 1, 13½ per cent: March, £88.50 seller Tilbury. US dark northern spring No 2, 14 per cent: April, £83.80; May, £75.75 trans-shipment east coast sellers.

MAIZE.—No 3 yellow American/French: March, £100; April, £101 trans-shipment east coast sellers. Kenya grade 3: April, $115 fob quoted. South African yellow: April, £70 quoted.

BARLEY was unquoted. All per tonne cif UK unless stated.

London Grain Futures Market (Gafta). EEC origin.—BARLEY was steady: March, £73; May, £74.60; Sept, £77.95; Nov, £80.45; Jan, £82.80. Sales: 185 lots. WHEAT was steady: March, £85.05; May, £86.80; Sept, £83.50; Nov, £86.85; Jan, £88.25. Sales: 245 lots.

Home-Grown Cereal Authority.—Location ex-farm spot prices.—

	Other milling WHEAT	Feed WHEAT	Feed BARLEY
Gloucester	£90	£80.10	£70.10
Humberside	—	£81.30	£70.30

MEAT COMMISSION: Average fatstock prices at representative markets on March 14.—GB: Cattle, 64.46p per kgLW (+0.67). UK: Sheep, 136.6p per kg estdcw (+7.2). GB: Pigs, 61.06p per kgLW (+0.1). England and Wales: Cattle numbers up 3.1 per cent, average price 64.51p (+0.39). Sheep numbers down 11.6 per cent, average price 136.2p (+7.3). Pig numbers up 9.4 per cent, average price 60.4p (+0.1). Scotland: Cattle numbers up 2.9 per cent, average price 64.77p (+1.38). Sheep numbers down 24.8 per cent, average price 128.3p (+2.3). Pig numbers down 9.6 per cent, average price 62.8p (+0.5).

EGGS (The London Egg Exchange).—In barns produced on easier market has developed with all sizes available. Brown eggs continue to enjoy a good trade. In imported no arrivals have been reported.

Home-produced market prices (in £ per 120, based on trading packed/first-hand):

	Wed/Thur/Fri	Mon/Tues
White		
1s	4.50 to 5.00	4.30 to 5.00
2s	4.30 to 4.90	4.30 to 4.90
3s	4.00 to 4.30	3.90 to 4.20
4s	3.80 to 4.20	3.75 to 4.20
5s	3.30 to 3.70	3.25 to 3.60
6s	2.90 to 3.20	2.70 to 2.90
7s	1.90 to 2.30	1.90 to 2.30
Brown		
1s	5.00 to 5.40	5.00 to 5.40
2s	4.80 to 5.30	4.80 to 5.30
3s	4.20 to 4.55	4.15 to 4.50
4s	4.10 to 4.35	4.10 to 4.30

All prices quoted are for bulk delivery in Keyes trays. The above range is a guide to general market conditions and is dependent upon location, quantity and whether delivered or not.

Wall Street

New York, March 14.—Prices eased in light early trading on the New York Stock Exchange this morning with most traders watching closely developments in foreign currency markets and the coal negotiations at home.

Analysts said strong United States Government action to support the dollar, based on a United States-West German currency support package disclosed on Monday, could provide the springboard for a stock market upswing.

In the news, the Government reported retail sales were up 0.6 per cent in February, following a 3.8 per cent drop the month before.

K-Mart, posting slightly higher earnings, eased ⅛ to 24⅞. Sony declined ⅛ to 7⅜. The company said it is aiming for 10 per cent sales growth this year.

	Mar 13	Mar 10
Allied Chem	37½	37¾
Allied Stores	20⅝	20½
Allied Supermkt	3⅛	3⅛
Allis Chalmers	25⅛	25
Alcoa	39¼	39⅞
Amax Inc	33⅞	34⅛
Amerada Hess	25	25
Am Airlines	9⅞	9⅞
Am Brands	45⅜	45⅝
Am Broadcast	38⅝	38
Am Can	35⅝	35⅞
Am Cyanamid	24	24
Am Elec Power	23⅛	23
Am Home	27⅛	27⅞
Am Motors	4⅛	4⅛
Am Nat Res	40⅛	40⅜
Am Standard	34⅛	34⅛
Am Telephone	61	61⅛
AMF Inc	16⅝	16½
Armco Steel	25⅞	26
Asarco	16⅛	16⅜
Ashland Oil	29⅛	29⅝
Atlantic Richfield	45⅛	45⅛
Avco	25⅝	25⅛
Avon Products	45⅛	45⅝
Babcock & Wcox	58	58⅛
Bankers Tst NY	35⅛	35⅛
Bank of America	21⅝	21⅝
Bank of NY	31⅝	31⅛
Beatrice Foods	22⅛e	22⅛
Bell & Howell	19¼	19⅛
Bendix	34⅛	35
Bethlehem Steel	20⅝	20⅜
Boeing	33⅛	33⅞
Boise Cascade	24⅛	24⅝
Borden	28⅛	28⅛
Borg Warner	26⅛	26⅛
Bristol Myers	31⅛	31⅝
BP	14⅛	14
Budd	32⅛	32⅛
Burlington Ind	19⅛	19⅝
Burlington Nthn	36⅛	36⅛
Burroughs	61⅛	62⅛
Campbell Soup	33⅛	33
Canadian Pacific	15⅛	15⅛
Caterpillar	48⅛	48⅛
Celanese	38⅛	38⅛
Central Soya	13⅛	13⅛
Charter NY	27⅛	27⅛
Chase Manhat	29	29
Chem Bank NY	37⅛	37⅛
Chesapeake Ohio	32⅛	32⅛
Chrysler	11⅛	11½
Citicorp	19⅛	19⅛
Cities Service	46⅛	46⅛
Clark Equip	32	31½
Coca Cola	37½	37¾
Colgate	20	19⅞
CBS	47⅛	47⅛
Columbia Gas	28⅛	28⅛
Combustion Eng	32⅛	32⅛
Comwlth Edison	27⅛	27⅛
Cons Edison	23⅛	23⅛
Cons Foods	22⅛	22⅛
Cons Power	22⅛	22⅛
Continental Grp	28⅛	28⅛
Continental Oil	27⅛	27⅛
Control Data	25	25
Corning Glass	47⅛	46⅛
CPC Intnl	44⅛	44⅛
Crane	27⅛	27⅛
Crocker Int	24⅛	25⅛
Crown Zeller	30⅛	30⅛
Dart Ind	35	35
Deere	25⅛	25⅛
Del Monte	35⅛	35⅛
Delta Air	37	36⅛
Detroit Edison	16⅛	16⅛
Disney	33⅛e	33⅛
Dow Chemical	23⅛	23⅛
Dresser Ind	33⅛	33⅛
Duke Power	20⅛	20⅛
Du Pont	102	102
Eastern Air	6⅛	6⅛
Eastman Kodak	43⅛	43⅛
Eaton Corp	34⅛	34⅛
El Paso Nat Gas	15⅛	15⅛
Equitable Life	24	24
Esmark	26	26
Evans P. D.	15⅛	15⅛
Exxon Corp	45⅛	44⅛
Fed Dept Stores	34⅛	35⅛
Firestone	13	13
Fst Chicago	17⅛	17⅛
Fst Nat Boston	26⅛	26⅛
Fst Penn Corp	16⅛	16⅛
Ford	44⅛	44
GAF Corp	10⅛	10⅛
Gamble Skogmo	28⅛	28⅛
Gen Dynamics	40⅛	43⅛
Gen Electric	46⅛	46⅛
Gen Foods	29⅛	29⅛
Gen Mills	27⅛	27⅛
Gen Motors	59⅛	59⅛
Gen Pub Util NY	19⅛	19⅛
Gen Tel Elec	28⅛	28⅛
Gen Tire	25⅛	25⅛
Genesco	5⅛	5⅛
Georgia Pacific	25⅛	25⅛
Getty Oil	161	160⅛
Gillette	26⅛	26⅛
Goodrich	18⅛	18⅛
Goodyear	16⅛	16⅛
Gould Inc	25⅛	25⅛
Grace	24⅛	25⅛
Gt Atltc & Pacific	8⅛	8⅛
Greyhound	13	13
Grumman Corp	16⅛	16⅛
Gulf Oil	24⅛	24⅛
Gulf & West	12	11⅛
Heinz H. J.	37⅛	37⅛
Hercules	12⅛	12⅛
Honeywell	44⅛	44⅛
IC Inds	23⅛	23⅛
Ingersoll	53⅛	53⅛
Inland Steel	35⅛	35⅛
IBM	239⅛	242⅛
Int Harvester	26⅛	27
INCO	14⅛	15
Int Paper	39⅛	39⅛
Int Tel Tel	27⅛	27⅛
Jewel Co	17⅛	17⅛
Jim Walter	27⅛	27⅛
Johns-Manville	28⅛	29⅛
Johnson & John	70	69⅛
Kaiser Alumin	26⅛	26⅛
Kennecott	22⅛	22⅛
Kerr McGee	45⅛	45⅛
Kimberly Clark	42	42⅛
Kraftco Corp	44⅛	44⅛
K Mart	25	25⅛
Kroger	27⅛	27⅛
Liggett Group	29⅛	29⅛
LTV Corp	5⅛	5⅛
Litton	16⅛	16⅛
Lockheed	15⅛	15⅛
Lucky Stores	14⅛	14⅛
Manuf Hanover	29⅛	29⅛
Mapco	24⅛	24⅛
Marathon Oil	43	43⅛
Marine Midland	12	11⅛
Martin Marietta	24⅛	24⅛
McDonnell	19	19
Mead	24⅛	24⅛
Merck	49⅛	49⅛
Minnesota Mng	45⅛	45⅛
Mobil Oil	61⅛	61⅛
Monsanto	47⅛	46⅛
Morgan J. P.	40⅛	40⅛
Motorola	39⅛	39⅛
NCR Corp	41⅛e	41⅛
NL Industries	16	16⅛
Nabisco	46⅛	47⅛
Nat Distillers	21⅛	21⅛
Nat Steel	29⅛	29⅛
Norfolk West	26⅛	26⅛
NW Bancorp	21⅛	21⅛
Norton Simon	17⅛	18
Occidental Pet	20⅛	20⅛
Ogden	26⅛e	26⅛
Olin Corp	16⅛	16⅛
Owens-Illinois	20	20⅛
Pacific Gas Elec	24⅛e	24⅛
Pan Am	5	5
Penney J. C.	35⅛	35⅛
Pennzoil	30⅛	30⅛
Pepsico	25⅛	25⅛
Pet Inc	27	27
Pfizer	26⅛	26⅛
Phelps Dodge	19⅛	19⅛
Philip Morris	58⅛	57⅛
Phillips Petrol	28⅛	28⅛
Polaroid	25⅛	25⅛
PPG Ind	24⅛	24⅛
Proctor Gamble	79⅛	79⅛
Pub Ser El & Gas	22⅛	22⅛
Pullman	34⅛	34⅛
Rapid American	7⅛	7⅛
Raytheon	34⅛	34⅛
RCA Corp	25	24⅛
Republic Steel	22⅛	22⅛
Reynolds Ind	56⅛	56⅛
Reynolds Metal	27⅛	27⅛
Rockwell Int	30⅛	30⅛
Royal Dutch	58	58
Safeways	37	38⅛
St Regis Paper	28⅛	28⅛
Santa Fe Ind	34⅛	34⅛
SCM	16⅛	16⅛
Schlumberger	65	65⅛
Scott Paper	12⅛	12⅛
Seaboard Coast	30⅛	30⅛
Seagram	22⅛	22⅛
Sears Roebuck	23⅛	23⅛
Shell Oil	32⅛	32⅛
Shell Trans	38	38
Signal Co	30⅛	30⅛
Singer	19	18⅛
Sony	7⅛	7⅛
Sth Cal Edison	26⅛	26⅛
Southern Pacific	33⅛	33⅛
Southern Rly	45⅛	45⅛
Sperry Rand	33⅛	33⅛
Squibb	29⅛	29⅛
Std Brands	23	23
Std Oil Califnia	38⅛	38⅛
Std Oil Indiana	47⅛	46⅛
Std Oil Ohio	38⅛	38⅛
Sterling Drug	13	13
Stevens J. P.	14⅛	14⅛
Stude Worth	39⅛	39⅛
Sunbeam Corp	18⅛	18⅛
Sun Comp	37	37
Teledyne	73⅛	73⅛
Tenneco	30⅛	30⅛
Texaco	25⅛	25⅛
Texas East Trans	40⅛	41⅛
Texas Inst	65⅛	66
Texas Utilities	20	19⅛
Textron	25⅛	25⅛
TWA	12⅛	12⅛
Travelers Corp	29⅛	29⅛
TRW Inc	33⅛	33⅛
UAL Inc	22⅛	22⅛
Unilever Ltd	38⅛	38⅛
Unilever NV	50⅛	50⅛
Union Bancorp	13⅛	13⅛
Union Carbide	39⅛	39⅛
Union Oil Calif	50	49⅛
Un Pacific Corp	42⅛	42⅛
Uniroyal	7⅛	7⅛
United Brands	7⅛	7⅛
US Industries	7⅛	7⅛
US Steel	26⅛	26⅛
Utd Technol	38⅛	38⅛
Wachovia	16⅛	16⅛
Warner Comm	31⅛	31⅛
Warner Lambert	27⅛	27⅛
Wells Fargo	28⅛	28⅛
West'n Bancorp	30⅛	31⅛
Westnghse Elec	17	17⅛
Weyerhauser	22	22⅛
Whirlpool	19⅛	19⅛
White Motor	7⅛	7⅛
Woolworth	18⅛	18⅛
Xerox Corp	43	43
Zenith	13	13⅛

Canadian Prices

	Mar 13	Mar 10
Abitibi	11⅛	11⅛
Alcan Alumin	26⅛	26⅛
Algoma Steel	18⅛	18⅛
Bell Telephone	53⅛	53⅛
Cominco	24	24
Cons Bathurst	25⅛	24⅛
Falconbridge	17⅛	17⅛
Gulf Oil	29⅛	29⅛
Hawker/Sid Can	6.25	6.25
Hudson Bay Min	19⅛	19⅛
Hudson Bay Oil	43⅛	43⅛
Imasco	39⅛	39⅛
Imperial Oil	19⅛	19⅛
Int Pipe	14	13⅛
Mass-Ferguson	10⅛	10⅛
Royal Trust	16⅛	16⅛
Seagram	25⅛	25⅛
Steel Co	25⅛	25⅛
Talcorp	5⅛	5⅛
Thomson N 'A'	12	12
Walker Hiram	31⅛	31⅛
WCT	22⅛	22⅛

* Ex div. a Asked. c Ex distribution. h Bid. k Market closed. n New issue. p Stock split. t Traded. y Unquoted.

Foreign exchange.—Sterling, spot, 1.9090 (1.8970); three months, 1.9080 (1.8958); Canadian dollar 88.97 (89.04).

The Dow Jones averages.—Industrials, 759.96 (758.58); transportation, 201.40 (201.69); utilities, 106.43 (105.82); 65 stocks, 265.85 (265.38).

New York Stock Exchange index, 49.54 (49.48); industrials, 52.86 (52.78); transportation, 38.44 (38.46); utilities, 39.28 (39.30); financial, 51.25 (51.18).

Silver advances 13.80c

New York, March 13.—COMEX SILVER futures advanced to new contract highs. The advance led precious metals to higher ground following an outburst of speculative buying and local short covering. Final gains ranged from 12.20 to 13.80 cents. March, 546.20c; April, 549.30c; May, 553.10c; July, 560.90c; Sept, 568.80c; Dec, 581.10c; Jan, 585.10c; March, 593.30c; May, 601.60c; July, 609.90c; Sept, 618.30c; Dec, 631.00c; Jan, 635.20c. Handy and Harman of Canada, Can $5.095 (previous Can $5.939).

GOLD. Futures were: CHICAGO IMM. March, $189.00 bid; June, $192.60-192.40; Sept, $196.60 bid; Dec, $200.60-200.90 bid; March, $206.20; June, $209.60; Sept, $213.50; Dec, $218.60 bid. NY COMEX. March, $188.60; April, $189.40; May, $190.60; June, $192.20; Aug, $195.00; Oct, $197.70; Dec, $200.30; Feb, $203.20; April, $206.30; June, $209.40; Aug, $212.50; Oct, $215.50; Dec, $218.50.

COPPER. Futures closed steady up 10 points. March, 58.40c; April, 58.70c; May, 59.20c; July, 60.20c; Sept, 61.20c; Dec, 62.70c; Jan, 63.20c; March, 64.20c; May, 65.20c; July, 66.20c; Sept, 67.20c; Dec, 68.70c; Jan, 69.20c.

SUGAR. Futures in No 11 contract were: May, 7.37-40c; July, 7.71-73c; Sept, 8.00-03c; Oct, 8.06-11c; Jan, 8.50-70c; March, 8.86c; May, 9.12-14c; July, 9.25-35c.

COTTON.—Futures were: May, 58.41-50c; July, 59.65-70c; Oct, 60.65-70c; Dec, 61.20-26c; March, 61.95-2.00c; May, 62.25-30c; July, 62.25-75c.

COCOA.—Futures were: March, 169.00c; May, 159.25c; July, 154.25c; Sept, 151.00c; Dec, 146.25c; March, 145.00c; May, 143.25c; July, 141.70c.

CHICAGO.—SOYABEANS. Oil futures finished with gains of up to the 1.00 cent a lb limit. Old crop meal prices reflected gains of $7.70 to $6.80 a ton while new crop months were up $4.50 to $1.30. SOYABEANS. March, 668½c bid; May, 678-78c bid; July, 680½c bid; Aug, 679c bid; Sept, 640-42c; Nov, 616-15c; Jan, 624-23c; March, 631-33c. SOYABEAN OIL. March, 26.15-20c; May, 26.10-10c bid; July, 25.65-68c bid; Aug, 25.28-28c bid; Sept, 24.20c bid; Oct, 23.30c bid; Dec, 22.80-75c; Jan, 22.70-65c; March, 22.60-65c.

SOYABEAN MEAL. March, $175.00-5.40; May, $175.70-5.00; July, $176.50-6.30; Aug, $175.30-5.50; Sept, $168.00; Oct, $163.00; Dec, $163.50-3.00; Jan, $163.00-3.50; March, $164.50-5.50.

CHICAGO GRAINS. WHEAT.—March, 274c; May, 283½-84c; July, 287-88c; Sept, 292c; Dec, 301½c; March, 306c. CORN.—March, 235½-36c; May, 240-39½c; July, 242½-43c; Sept, 243½-44c; Dec, 245-45½c; March, 253½-53c. OATS.—March, 128½c; May, 135½c; July, 138½c; Sept, 140½c; Dec, 145½c.

...ders again in tea auction

...large tea blenders again ... support from the 50,523 ... offered at the weekly ... the London Tea Brokers' ... said. This was the ... week the blenders had been ...

...ention was consequently ... and, although no prices ... available, the selected lots ... generally sold from 1p to ... kilo below brokers' valuations.

Bank Base Rates

... Bank	6½%
Barclays Bank	6½%
... Crdt & CMC	6½%
Consolidated Crdts	6½%
... London Secs	6½%
...oare & Co	*6½%
...ds Bank	6½%
...on Mercantile	6½%
...and Bank	6½%
Westminster	6½%
...minster Acc's	6½%
...	6½%
...ams and Glyn's	6½%

...ay deposits on sums of ...000 and under 3¾%, up to £25,000 3¾%, over ...000 4¼%.

J. H. Nightingale & Co. Limited

63 Threadneedle Street London EC2R 8HP Tel: 01-638 8651

The Over-the-Counter Market

1977/78 Low	Company	Last Price	Ch'ge	Gross Div(p)	Yld %	P/E
...29	Airsprung Ord	50	—	4.2	8.4	9.3
...06	Airsprung 18½% CULS	153	—	18.4	12.0	—
...25	Armitage & Rhodes	35	—	3.3	9.4	14.9
...05	Bardon Hill	150	—	12.0	8.0	10.3
...51	Deborah Ord	112	—	5.1	4.5	9.0
...08	Deborah 17½% CULS	213xd	—	17.5	8.0	—
...20	Frederick Parker	130	—	12.0	9.5	5.1
...35	George Blair	146	—	15.0	10.2	5.8
...36	Jackson Group	48	—	5.0	10.4	5.6
...55	James Borrough	100	+3	6.0	6.0	9.1
...38	Robert Jenkins	320	—	27.0	8.4	5.4
...9	Twinlock Ord	16½	—	—	—	—
...54	Twinlock 12% ULS	77	—	12.0	15.5	—
...54	Unilock Holdings	81	—	7.0	8.6	10.0
...57	Walter Alexander	99	—	6.4	6.4	7.3

SMALLSHAW (KNITWEAR) LTD.

...x profits increased by 156%

...annual statement to shareholders Mr R. F. A. ...haw (Chairman) said:

... profits of £266,623 for the year ended 30th ...ber 1977 compared with £104,191 for the ...s year, an increase of £162,432.

... depressed third quarter, sales improved ...g some of the ground lost to be recovered ...the financial year-end.

...Knitwear Limited enjoyed a better year than ...e time although substantial stocks were built up ...the poor Summer season. This in turn led to ...ace on the part of buyers to place orders for ...and Summer, 1978, however, the prospects for ...business seem better.

...ll Knitwear Limited has continued to increase ...Fully Fashioned garments, particularly to ...ores, which now account for three quarters ...urnover. Towards the end of 1977, two ...itting machines were purchased and production ...reached record levels with order books full ...next few months.

...a business forecast in the textile industry ...iously difficult as so many factors can affect it. ...months have seen an increase in demand for ...ashioned knitwear, whilst orders for Cut & Sewn ...r have been more difficult to obtain, ...eless, I expect profits for the current year to ...me improvement on last year.

Foreign Exchange

Sterling yesterday gained a modest boost from the February trade figures that revealed a current account surplus of £184m. At the close the pound showed a 45-point gain on balance at $1.9150 compared with $1.9105. The effective exchange index also finished higher at 64.6 compared with 64.4 overnight having dipped to 64.3 at previous calculations.

The gain by the pound was helped by another slide in the dollar which closed lower against other major currencies. In the absence of any worthwhile support from the Federal bank the United States unit, which had been looking uncertain in early business, slipped back in late trading. It was at a new "low" in terms of the Japanese yen at 233.00 compared with 234.00. Deutschmarks also strengthened at 2.0420 (2.0490) along with the Swiss franc 1.9400 (1.9500) and the Dutch guilder 2.1835 (2.1800). The French franc having absorbed initial profit-taking strengthened in late trading to close marginally up at 4.7325 against 4.7330.

Gold gained $1 an ounce to close in London at $188.375.

Spot Position of Sterling

	Market rates (day's range) March 14	Market rates (close) March 14
New York	$1.9060-9175	$1.9145-9155
Montreal	$2.1545-1660	$2.1535-45
Amsterdam	4.15-19¾fl	4.17¼-18¼fl
Brussels	60.55-80f	60.75-85f
Copenhagen	10.72-79k	10.77¼-78¼k
Frankfurt	3.89½-93m	3.90½-91¼m
Lisbon	77.75-79.00e	78.00-50e
Madrid	152.30-153.50p	153.30-40p
Milan	1,628-44lr	1,642½-43¼lr
Oslo	10.15-24k	10.22½-23¼k
Paris	9.00-07f	9.05¼-06¼f
Stockholm	8.80-86k	8.85-86k
Tokyo	440-50y	446-48y
Vienna	28.05-30sch	28.15-20sch
Zurich	365¼-73¼f	3.71¼-72¼f

Effective exchange rate compared to December 21, was 64.6 against 64.4 the previous evening.

Forward Levels

	1 month	3 months
New York	par-.10c disc	.05c prem-.05c disc
Montreal	.08-.18c disc	.15-.25c disc
Amsterdam	1c prem-par	2¼-1¼c prem
Brussels	5c prem-5c disc	15-5c prem
Copenhagen	6-8ore disc	17-19ore disc
Frankfurt	1⅛-⅝pf prem	4⅛-3⅝pf prem
Lisbon	70-190c disc	375-600c disc
Madrid	75-150c disc	300-330c disc
Milan	9-14lr disc	27-33lr disc
Oslo	4¼-6¼ore disc	13¼-15¼ore disc
Paris	2¼-3¼c disc	5¼-6¼c disc
Stockholm	1¼-3¼ore disc	3¼-5¼ore disc
Vienna	par-10gro disc	7-17gro disc
Zurich	2¼-1¼c prem	6¼-5¼c prem

Canadian dollar rate (against US dollar), $0.8857-90.

Eurodollar deposits (%) calls, 6¼-7; seven days, 6¼-7; one month, 6¾-7¼; three months, 7¼-7¼; six months, 7¼-7⅝.

Gold

Gold fixed: am, $187.65 (an ounce); pm, $188.65.

Krugerrand (per coin): non-resident, $193.75-195.75 (£101.25-102.25); resident, $193.75-195.75 (£101.25-102.25).

Sovereigns (new): non-resident, $56.75-58.75 (£29.75-30.75); resident, $56.75-58.75 (£29.75-30.75).

Discount market

In a continuing thin and rather patchy market yesterday the Bank of England finally relieved a small credit shortage by purchases of Treasury bills directly from the houses. This help was considered to have been more than sufficient, and houses found final balances at between 5½ and 5¾ per cent.

One or two houses probably paid up to 6½ per cent for fresh funds at the outset, although most were not prepared to bid above 6 per cent, or perhaps 6¼ per cent.

Banks' balances were some way up overnight, and there was a slight excess of Government disbursements over Revenue payments to the Exchequer. However, note circulation was up quite sharply with the approach of the Easter holiday, there was a slight net Treasury bill take-up to finance, and there were some local authority bills maturing in the hands of the Bank.

Money Market Rates

Bank of England Minimum Lending Rate 6½%
(Last changed 6/1/78)
Clearing Banks Base Rate 6½%
Discount Mkt Loans %
Overnight: High 6¼ Low 5¾
Week Fixed: 5-6¼

Treasury Bills (Dis%)

Buying		Selling	
2 months	5⅞	2 months	5⅞
3 months	5⅞	3 months	5⅞

Prime Bank Bills (Dis%) Trades (Dis%)

2 months	6¼-6⅛	3 months	7
3 months	6¼-6⅛	4 months	7¼
4 months	6¼-6⅛	6 months	7¼
6 months	6¾-6⅝		

Local Authority Bonds

1 month	6¼-6⅛	7 months	7-6¾
2 months	6¼-6⅛	8 months	7-6¾
3 months	6¼-6⅛	9 months	7¼-7⅛
4 months	6¾-6⅝	10 months	7¼-7⅛
5 months	7-6¾	11 months	7¼-7⅛
6 months	7-6¾	12 months	8-7¾

Secondary Mkt. ECD Rates (%)

1 month	6¼-6⅛	6 months	7¼-7¼
3 months	6⅞-6⅝	12 months	7¾-7⅝

Local Authority Market (%)

2 days	6¼-6⅛	3 months	6¾
7 days	5¾-6¼	6 months	7¼
1 month	6¼	1 year	7¾

Interbank Market (%)

Overnight: Open 6¼ Close 7

1 week	6¼	6 months	7¼
1 month	6¼-6¼	9 months	7¼
3 months	6¾-6⅝	12 months	7¾

First Class Finance Houses (Mkt. Rate%)
3 months 7¼ 6 months 7¾

Finance House Base Rate 7½%

Recent Issues

	Closing Price
Automated Sec 8% Cnv Pf (£1)	136
Kensington Chel 11¾% 85-7 (£100)	£100¾
Do Variable 1982 (£100)	£100⅛
Mid Sussex Wtr 7% 1983 (£1 a)	£12 prem
Pearson S. 10½% Pely Cnv 1993-98	£104
Thameside 10¼% 1984-85 (£99¼a)	£31¼
Do Variable 1983 (£99¼)	£100¼
York Wtr 11¼% 1986 (£98a)	£99¼

RIGHTS ISSUES	Latest date of renun	
CH Industrial (25p)	Mar 30	6 prem
Com Bnk Aust ($A1.75g)	Mar 10	125
Millbury (50p)	Apr 7	20 prem
Walmoughs (62p)	May 10	14 prem

Issue price in parentheses. * Ex dividend. † Issued by tender. ‡ Nil paid. a £10 paid. b £30 paid. c £15 paid. d £50 paid. e £25 paid. f Fully paid. g $A1 paid. h £50 paid. i £45 paid. j £60 paid.

Authorized Units, Insurance & Offshore Funds

1977/78 High Bid	Low Offer	Trust	Bid	Offer	Yield
		Authorized Unit Trusts			
		Abbey Unit Trust Managers.			
		72-80 Gatehouse Rd, Aylesbury, Bucks. 0296-5941			
34.1	24.2	Abbey Capital	30.5	32.5	4.07
48.3	35.7	Abbey General	43.0	45.7e	4.63
40.3	29.6	Do Income	36.8	39.1	5.71
34.8	27.6	Do Invest	30.9	32.9	4.65
		Allen Trust Managers Ltd.			
		Durrant Hse, Chiswell St, E.C.1 Y4TY. 01-588 6371			
78.3	51.4	Allen Trust* (3)	65.5	70.4	4.56
64.9	47.9	Do Inc* (3)	59.9	63.3	6.86
		Allied Hambro Group.			
		Hambro Hse, Hutton, Essex. 01-588 2851			
73.7	53.6	Allied Capital	66.9	71.5	4.53
67.6	50.5	Do 1st	61.1	65.3e	5.01
67.2	48.5	Brit Ind 2nd	60.2	64.3	5.11
39.0	27.8	Growth & Inc	35.1	37.5	5.13
33.6	24.8	Elec & Ind Dev	30.5	32.6	5.15
40.4	32.4	Met Min & Cmdty	36.9	39.4	5.81
62.7	43.4	High Income	62.6	66.9e	6.73
39.4	28.2	Equity Income	35.6	38.2e	7.10
24.8	20.4	International	23.1	24.7e	2.75
68.0	44.0	High Yield Fnd	63.3	67.6e	8.43
108.9	75.1	Hambro Fnd	98.4	105.1	5.42
88.5	62.4	Do Recovery	83.0	88.7	5.80
33.4	17.3	Do Smaller	31.3	32.4	5.74
123.1	89.7	Do Accum	114.7	122.5	4.05
41.4	24.3	2nd Smaller	38.7	41.3e	5.44
53.8	45.5	Secs of America	46.6	49.8	3.01
33.1	31.0	Pacific Fnd	33.3	35.6e	2.80
57.1	45.9	Overseas Fnd	50.1	53.5	5.23
210.1	128.3	Exempt Smaller	197.8	208.2	5.76
		Arbuthnot Securities Ltd.			
		37 Queen St, London, EC4R 1BY. 01-236 5281			
113.9	107.3	Extra Income	107.7	116.2	10.72
42.1	33.8	High Income	39.1	42.4	9.21
35.7	30.6	Do Accum	32.1	37.3	9.21
20.3	19.8	5% W'draw	22.1	24.7	9.21
39.3	23.8	Pref Fund	26.3	28.6	12.00
38.2	32.1	Do Accum (2)	38.0	40.0	12.00
20.8	15.5	Capital Fund	16.7	18.1	3.1
55.5	45.1	Commodity (3)	50.7	54.8	6.14
76.8	61.0	Do Accum (3)	71.6	77.3	6.14
51.1	41.9	10% W'draw (3)	45.8	49.4	6.14
18.6	12.7	Arb Fin & Prop	16.7	18.1	3.20
42.6	31.0	Giants Fund	37.5	40.4	3.33
48.4	34.9	Do Accum	43.1	46.6	3.33
35.3	25.2	Growth Fund	31.9	34.3	3.71
40.9	28.8	Do Accum	36.6	40.4	3.71
23.2	19.3	E & Int Fund	21.1	22.7e	1.78
17.3	15.5	6% W'draw (2)	16.7	18.0e	1.78
28.8	23.6	N Amer Int (4)	25.4	27.5	1.80
		Barclays Unicorn Ltd.			
		252 Romford Road, London, E7. 01-534 5544			
36.8	29.1	Unicorn Amer	29.3	31.5	1.81
51.8	44.2	Aust Income	45.1	49.0e	4.19
64.2	53.4	Do Accum	55.5	61.5	4.13
67.9	52.2	Unicorn Capital	61.3	65.9e	4.14
111.3	77.7	Exempt	104.0	108.3	6.14
23.4	19.8	Extra Income	27.2	29.2	8.53
61.8	48.4	Financial	56.6	61.2	5.29
70.9	50.3	Unicorn '500'	65.7	71.0e	5.35
31.0	23.0	General	29.1	31.3	6.42
42.0	29.2	Growth Accum	37.9	41.0e	4.33
84.3	60.3	Income	76.7	82.5	6.64
41.3	27.5	Recovery	38.7	41.8	5.1
118.3	85.6	Trustee	107.6	114.5e	5.20
51.9	45.9	Worldwide	44.5	47.9	1.84
66.8	46.8	B'tsh Inv Fnd	58.2	61.8	5.00
73.8	50.8	Do Accum	66.6	69.4	5.00
		Bridge Fund Managers Ltd.			
		5-8 Mincing Lane, EC3. 01-623 4951			
50.6	34.8	Bridge Income	46.6	50.9	7.05
38.2	25.4	Do Cap Inc (2)	30.3	32.3	3.54
39.3	27.0	Do Cap Acc (2)	32.9	35.1	3.54
138.0	87.6	Do Exempt (2)	121.0	129.0	6.23
14.6	13.7	Do Int Inc (3)	13.4	14.3	4.31
15.6	14.3	Do Int Acc	14.6	15.6	4.31
		Britannia Trust Management Ltd.			
		3 Ldn Wall Bldgs, EC2M 5QL. 01-638 0478-9			
72.2	53.6	Assets	63.5	68.2	5.49
70.4	49.8	Financial Secs	63.2	67.9e	4.39
53.7	41.2	Capital Accum	47.1	50.6	4.43
60.2	43.8	Comm & Ind	50.8	54.3e	4.61
74.4	60.5	Commodity	67.3	72.3	5.81
41.8	28.8	Domestic	36.6	39.7	4.19
101.5	65.5	Exempt	94.9	99.0	8.15
39.7	25.5	Extra Income	37.7	40.6e	9.32
18.4	17.4	Far East Fnd	16.6	17.8e	4.06
33.8	28.1	Universal Engy	29.5	31.7e	2.79
54.9	33.4	Int Growth	52.4	56.3	2.80
103.6	71.2	Gold & General	94.0	101.0	2.64
85.1	63.5	Growth	73.6	79.1	4.37
73.5	54.1	Income & Grwth	69.2	74.5	7.26
45.8	34.1	Inv Tst Shares	39.4	42.3e	4.09
40.9	27.0	Minerals Tst	37.2	40.0	3.25
31.4	30.3	Nat High Inc	73.2	78.7	8.63
38.8	34.9	New Issue	33.1	35.6e	4.73
32.6	27.6	North American	26.3	28.5	2.07
322.7	222.7	Professional	452.1	466.1e	4.01
15.0	8.9	Property Shares	13.3	14.3e	2.36
30.8	26.3	Shield	42.6	45.8e	4.77
29.6	17.3	Status Change	27.1	29.2e	5.18
		The British Life.			
		Reliance Hse, Mt Ephraim, Tun Wells. 0892 22271			
53.2	40.8	British Life	47.5	50.3	5.64
47.9	34.5	Balanced (2)	43.4	46.4	5.58
44.8	35.3	Dividend (2)	41.7	44.6	9.26
		Brown Shipley Unit Fund Managers.			
		Founders Court, Lothbury, EC2. 01-600 8520			
115.0	64.7	Brn Ship Ex (2)	114.2	120.2	4.00
225.5	151.6	Do Income (2)	209.6	220.9e	4.70
277.0	181.3	Do Accum (2)	261.7	275.5	4.70
38.5	23.6	Oceanic Fin	34.3	37.1e	4.72
18.6	16.3	Do General	17.4	18.7	4.27
45.6	31.1	Do Grwth Acc	41.6	44.7	3.19
36.8	23.8	Do Grwth Inc	33.7	36.7	3.19
30.1	23.6	Do High Inc	27.6	30.0e	9.30
20.6	16.1	Do Invest	19.3	20.7	4.58
19.4	18.6	Do Overseas	18.5	17.5	3.61
38.2	29.9	Do Perfor	30.9	33.0	4.37
26.4	20.4	Do Index	21.9	23.8e	4.82
22.4	13.9	Do Recovery	20.8	21.8	5.05
		Canada Life Unit Trust Managers.			
		2-6 High St, Potters Bar, Herts. P Bar 51122			
40.0	30.4	Canlife Gen	35.3	37.2e	4.85
49.0	35.6	Do Accum	42.8	45.1	4.85
36.2	27.1	Income Dist	33.9	35.7	7.60
45.0	32.7	Do Accum	43.2	45.5	7.60
		Capel (James) Management Ltd.			
		100 Old Broad St, EC2N 1BQ. 01-588 6010			
86.2	55.9	Capital Fnd (22)	78.5	83.2e	4.80
75.5	49.0	Income Fnd (22)	70.8	75.4e	8.09
		Carliol Unit Fund Managers Ltd.			
		Milburn Hse, Newcastle-upon-Tyne. 0632 21165			
53.2	38.1	Carliol (3)	52.8	56.3	4.72
77.5	54.9	Do Accum	74.2	77.2	4.72
41.3	28.1	Do High Yld	40.5	43.0	8.19
50.1	31.6	Do Accum	49.1	51.6	8.19
		Charities Charities Narrower-Range Fund.			
		15 Moorgate, London, EC2. 01-638 4121			
129.5	102.0	Income (34)	..	120.0	10.47
154.5	103.6	Do Accum (34)	..	152.6	10.47
		Charities Official Investment Fund.			
		77 London Wall, London, EC2. 01-588 1815			
127.0	103.1	Inc* (24)	..	122.4	6.89
250.7	182.0	Accum* (24)	..	230.3	..
		Charterhouse Japhet Unit Management Ltd.			
		1 Paternoster Row, London, EC4. 01-248 3999			
21.8	18.2	Int (3)	20.0	21.4	2.80
27.2	24.3	Accum (3)	23.2	24.8	3.80
38.0	27.8	Inc (3)	33.6	35.8	7.56
25.4	24.0	Euro Fin (3)	23.5	25.5	3.50
29.8	22.3	Fund Inv (3)	23.8	25.4	4.22
		Chieftain Trust Managers Ltd.			
		30-31 Queen St, London, EC4R 1BR. 01-248 2932			
24.3	20.3	American Fnd	20.0	21.5	2.16
25.0	24.7	Basic Resources	23.6	25.4	4.92
49.4	37.1	High Income	46.1	49.5	9.92
25.2	23.2	International	22.3	24.0	4.33
		Crescent Unit Trust Managers Ltd.			
		4 Melville Crescent, Edinburgh. 031-226 4931			
29.0	20.3	Growth Fnd	26.1	28.0	4.39
49.9	46.9	International	49.1	52.7	0.60
42.3	32.4	Reserves Fnd	39.5	41.3e	4.54
44.8	33.0	High Dist	41.1	44.1	9.21
		Equitas Securities Ltd.			
		41 Bishopsgate, London, EC2. 01-588 2851			
67.7	50.7	Progressive	61.6	65.8	4.36
		Equity & Law Unit Trust Managers Ltd.			
		Amersham Rd, H Wycombe, Bucks. 0494 32215			
69.3	51.1	Equity & Law	61.7	64.9	4.45
		Framlington Unit Trust Management Ltd.			
		Framlington Hse, 5-7 Ireland Yd, EC4. 01-248 6971			
109.8	80.6	Capital	100.4	106.0e	4.18
100.2	86.6	Income	94.6	100.0e	6.30
89.6	69.6	Int Growth	83.0	88.1	2.65
89.2	60.0	Do Accum	84.4	89.5	2.65
		Friends Provident Unit Trust Managers Ltd.			
		Pixham End, Dorking, Surrey. 0306-5055			
45.7	30.1	Friends Prov	39.9	42.6	4.32
57.1	37.0	Do Accum	50.7	54.2	4.32
		Funds in Court.			
		Public Trustee, Kingsway, WC2. 01-405 4300			
100.0	76.0	Capital*	97.7	99.6	4.91
81.0	58.0	Gross Income*	73.2	74.8	8.56
90.3	68.0	High Yield*	85.2	87.2	8.60
		G and A Unit Trust Managers Ltd.			
		5 Rayleigh Rd, Hutton, Essex. 0277 227300			
33.4	25.5	G & A	30.1	32.1	4.82
		G.T. Unit Managers Ltd.			
		16 Finsbury Circus, EC2M 7DD. 01-628 8131			
84.9	63.4	GT Cap	76.3	83.2e	3.80
108.5	74.1	Do Accum	94.0	99.9	3.80
166.6	110.6	Do Income	152.8	162.5e	8.00
138.0	126.7	Do US Gen Fnd	132.6	141.3	2.30
250.7	219.2	Do Japan Gen	250.7	264.5	1.00
138.7	128.4	Do Pension Ex	129.3	136.7e	4.10
57.5	48.7	Four Yards Fnd	51.2	54.4	7.50
110.0	105.4	International	106.5	113.3e	2.30
		Gartmore Fund Managers.			
		2 St Mary Axe, EC3A 8BP. 01-283 3531			
26.9	23.0	American Tst ‡	23.6	25.3	0.83
55.5	35.9	British Tst	49.4	53.1	4.38
148.4	115.9	Commodity	133.3	143.3	3.32
28.6	24.0	Far Eastern ‡	27.9	30.0	0.67
87.9	39.0	High Income	54.2	58.3e	8.28
71.1	48.0	Income	65.9	70.9e	7.42
12.58	12.11	Ins Agencies	£12.42	13.28e	3.95
29.8	26.1	International ‡	26.2	28.0	1.97
89.4	78.0	Int Exempt	81.2	86.6	3.51
		Grieveson Management Co Ltd.			
		59 Gresham St, EC2P 2DS. 01-606 4433			
219.3	160.6	Barr'ton Fnd (3)	183.3	191.5	4.68
233.5	168.2	Do Accum	198.7	207.6	4.68
176.3	115.9	High Yield	165.9	173.8	7.90
198.0	122.5	Do Accum	186.3	195.1	7.90
168.7	125.8	Endeavour	165.3	172.8	3.28
172.3	157.8	Do Accum	171.4	179.8	3.28
97.9	79.2	Grantchester (5)	77.4	81.1	3.23
98.9	81.7	Do Accum	79.6	83.5	3.23
69.1	64.3	Ldn & Brussels	66.8	69.9	3.02
71.6	66.3	Do Accum	69.2	72.4	3.02
		Guardian Royal Exchange Unit Man Ltd.			
		Royal Exchange, London, EC3. 01-681 1031			
92.7	66.7	Guardhill	82.6	85.5e	4.59
		Henderson Administration.			
		5 Rayleigh Rd, Hutton, Essex. 0277 227300			
		11 Austin Friars, London, EC2N 2ED			
32.0	26.1	Aust Trst	26.1	28.6	2.59
74.6	62.9	Cabot	72.1	78.5	3.15
64.6	50.0	Do Extra Inc.	52.4	55.2e	9.28
44.6	37.8	Cap Growth Inc	37.3	39.9	4.19
40.9	37.9	Do Accum	37.3	39.9	4.19
34.1	29.3	European	34.6	36.2	3.27
64.1	58.0	Far East Trst	64.1	68.9	1.75
25.1	2.5	Financial ITU	23.6	25.4	4.43
113.2	103.7	Henderson Gr*	102.6	106.9	2.31
58.6	37.7	High Income	55.0	58.8	8.48
53.0	22.6	Inc & Assets	29.7	31.6e	6.55
27.3	24.6	International	26.1	27.8	1.94
41.5	33.1	Nth American	33.5	35.8	1.36
26.3	23.3	Oil & Nat Res	21.6	23.1	2.48
82.4	54.0	World Wide	70.1	75.0	4.60
		Hill Samuel Unit Trust Managers Ltd.			
		45 Beech St, EC2 P2OX. 01-628 8011			
74.2	67.4	Dollar	66.9	71.0	2.21
39.9	33.4	International	33.0	35.3e	3.12
163.1	121.3	British Tst	148.4	158.6	5.32
163.1	121.2	Do Guernsey	148.4	158.6	3.51
31.7	23.0	Capital	27.8	29.8e	4.60
100.3	74.3	Financial Tst	88.7	94.9	4.76
29.0	21.3	Income Tst	25.9	27.8	7.85
30.4	28.6	High Yield	27.7	29.7	8.33
55.7	41.4	Security Tst	48.9	52.4e	5.40
		Key Fund Managers.			
		25 Milk St, EC2V 8JE. 01-606 7070			
69.3	48.1	Equity & Gen.	62.4	66.3	5.13
80.6	67.7	Energy Ind Fnd	68.9	72.9	3.97
140.4	82.7	Exempt Fnd (35)	134.1	142.6	6.81
79.9	52.8	Inc Fnd	76.9	80.7	8.30
61.8	52.5	Key Fixed Int	59.0	62.7e	12.50
87.1	54.5	Smaller Co Fnd	80.1	85.2e	7.30
		Kleinwort Benson Unit Managers			
		20 Fenchurch St, EC3. 01-623 8000			
87.2	58.8	KB Unit Fd Inc	77.9	84.4e	4.77
106.7	69.4	KB Unit Fd Acc	97.3	105.3	4.77
		Lawson Securities.			
		63 George Street, Edinburgh. 031-226 3911			
26.1	21.4	American Fnd	19.6	21.4	0.27
28.3	22.2	Do Accum	20.4	22.3	0.27
37.7	26.8	Gilts & Warrant	34.1	37.9	1.92
49.8	36.1	High Yield Fnd	48.7	51.8e	10.90
67.4	47.6	Do Accum	67.1	71.4e	10.90
35.8	25.5	Raw Materials	34.6	36.8	7.18
39.0	28.1	Do Accum	38.6	41.1	7.18
56.0	49.4	Growth	58.4	60.2	3.06
61.1	52.5	Do Accum	60.3	65.6	3.06
		Legal & General Tyndall Fund.			
		18 Canynge Rd, Bristol. 0272 32241			
88.4	38.6	Distribution (40)	54.0	57.2	5.09
71.6	45.8	Do Accum (40)	67.2	71.2	5.09
		Lloyds Bank Unit Trust Managers.			
		71 Lombard St, London, EC3. 01-623 1288			
33.1	39.5	1st Balanced	47.3	50.8	4.54
70.8	51.8	Do Accum	64.1	68.9	4.54
50.8	43.8	2nd Capital	47.0	50.5	3.62
62.3	53.9	Do Accum	58.4	62.7	3.62
85.7	53.7	3rd Income	78.2	83.5	6.45
113.2	81.8	Do Accum	103.0	110.7	6.45
61.1	44.1	4th Extra Inc	56.6	60.7	7.91
65.8	46.4	Do Accum	62.7	67.4	7.91
		Local Authorities Mutual Investment Trust.			
		77 London Wall, EC2N 1DB. 01-588 1815			
89.7	64.2	Narrower Rnge*	..	84.4	11.17
132.4	101.3	Wider Range*	..	175.0	6.50
107.9	80.1	Property*	..	107.9	7.01
		M & G Securities.			
		Three Quays, Tower Hill, EC3R 6BQ. 01-626 4588			
48.2	40.8	Amer & Gen Inc	40.8	43.5e	1.03
44.2	39.0	Australasian Inc	40.8	43.2e	2.48
64.6	54.0	Commod & Gen	60.6	65.7e	4.32
88.3	54.4	Do Accum	65.9	70.7	4.53
101.2	73.9	Compound	93.7	100.3	4.09
58.9	47.8	Conversion Tst	49.0	53.7	3.87
133.9	103.0	Charifund* (2)	127.8	130.9e	8.32
178.1	115.2	Do Accum (2)	167.7	170.2	8.32
116.7	78.8	Div Fnd	109.3	116.4	8.32
212.4	138.6	Do Accum	202.5	216.2	8.32
49.3	43.3	Euro & Gen Inc	43.9	48.7e	2.96
84.8	54.0	Extra Yield	77.8	82.5e	8.66
110.3	66.4	Do Accum	103.8	110.3	8.69
41.4	28.6	Far East Inc	39.6	42.6e	2.98
43.4	43.0	Do Accum	43.3	46.0	2.98
60.0	47.4	FITS	53.9	58.5	5.07
72.0	55.0	Do Accum	64.7	70.2	5.07
168.9	126.7	General Tst	151.5	164.4	6.15
242.7	185.9	Do Accum	231.4	251.1	6.15
101.9	62.7	High Income	94.0	100.1	9.07
163.2	95.7	Do Accum	152.1	162.0	9.07
145.1	118.3	Japan & Gen Inc	138.2	142.5	1.07
187.1	162.3	Magnum Fnd	178.5	191.3e	4.41
229.9	194.0	Do Accum	223.0	238.6	4.41
158.0	96.3	Mid & Gen	145.5	160.0e	7.36
256.2	148.8	Do Accum	241.3	259.4	7.36
34.8	26.5	NAACIF	..	30.4e	9.40
122.6	82.1	Do Accum	..	118.6	9.40
127.8	96.1	Pension* (1)	116.4	122.8	6.36
79.1	36.3	Recovery Inc	73.7	78.3	5.02
79.1	75.4	Do Accum	74.6	79.4	5.02
162.7	118.5	Second Gen	151.2	164.1	5.66
243.3	166.6	Do Accum	228.2	243.4	5.68
151.9	94.2	Special Tst	141.4	150.5e	4.47
197.2	113.0	Do Accum	177.8	189.4	4.47
144.8	97.7	Trustee Fnd	132.5	138.8	6.89
269.5	174.7	Do Accum	253.4	267.3	6.89
		Midland Bank Group Unit Trust Managers Ltd.			
		Courtwood Hse, Sheffield, S13 RD. 0742-79842			
28.4	22.4	Capital	24.5	26.2	3.87
29.2	23.4	Do Accum	26.4	28.3	3.87
58.9	46.2	Commodity	58.0	62.4	5.98
68.7	49.5	Do Accum	65.7	70.7	5.98
38.6	34.3	Growth	35.3	38.1	3.29
40.3	36.4	Do Accum	37.4	40.4	3.29
62.9	50.0	High Yield	58.6	62.5	8.41
69.9	50.0	Do Accum	60.6	64.5	8.41
51.7	38.4	Income	47.3	50.6e	6.53
57.6	40.5	Do Accum	53.9	57.6	6.53
50.8	40.6	International	41.7	45.0	2.63
52.7	42.9	Do Accum	44.1	47.6	2.63
112.8	98.5	Exempt Equity	98.0	103.4	5.68
112.8	98.5	Do Accum	98.0	103.4	5.68
		National & Commercial.			
		31 St Andrew Square, Edinburgh. 031-556 9151			
156.6	112.0	Income	138.8	143.6	6.36
211.3	149.2	Do Accum	188.6	195.0	6.36
131.2	100.0	Capital	115.8	122.2	3.42
157.4	118.0	Do Accum	144.0	149.2	3.42
		National Provident Inv Managers Ltd.			
		48 Gracechurch Street, EC3. 01-623 4200			
58.4	44.5	NPI Accum (15)	50.8	54.1	3.90
49.4	38.2	Do Dist (15)	42.3	45.0	3.90
121.0	122.9	Do O'seas Acc	116.1	122.9	3.20
121.7	115.2	Do O'seas Dis	109.8	116.2	3.20
		National Westminster Unit Trust Managers.			
		41 Lothbury, London, EC2P 2BP. 01-337 8044			
91.1	80.7	Growth	83.7	90.0	5.19
		161 Cheapside EC2V 6EU. 01-606 6060			
67.2	50.6	Capital	60.3	64.8	4.60
69.9	53.1	Extra Income	64.2	69.1	7.54
37.9	28.9	Income	34.8	37.4	6.85
37.6	30.6	Financial	34.0	36.5	5.15
75.3	57.8	Portfolio	66.2	70.7	5.16
50.8	50.0	Universal Fund	50.8	54.6	2.75
		N.E.L. Trust Managers Ltd.			
		Milton Court, Dorking, Surrey. 0306 5911			
68.4	53.0	Nelstar	59.8	62.1	5.81
50.7	47.5	Do High Inc	46.9	49.3e	9.35
		Norwich Union Insurance Group.			
		PO Box 4, Norwich, NR1 3NG. 0603 22200			
339.2	217.3	Group Tst Fnd	314.0	330.5e	5.31
		For Oceanic Group see Brown Shipley.			
		Pearl Unit Trust Managers Ltd.			
		252 High Holborn, WC1V 7EB. 01-405 8441			
24.8	20.5	Growth	21.7	23.4	6.21
29.8	23.0	Do Accum	24.9	26.8	6.21
33.4	24.8	Income	30.1	32.4	7.69
37.5	29.4	Trust	33.2	35.7	5.21
46.9	36.3	Do Accum	42.2	45.4	5.21
		Pelican Unit Administration.			
		81 Fountain Street, Manchester. 061-236 5685			
81.5	55.1	Pelican	77.4	83.2	5.25
		Perpetual Unit Trust Management.			
		48 Hart St, Henly on Thames. 04912 6868			
38.3	18.9	Perpetual Grth	34.8	37.1e	4.22
		Practical Investment Co Ltd.			
		44 Bloomsbury Square, WC1. 01-623 8893			
145.8	113.4	Practical Inc	131.6	139.5	4.60
203.7	153.8	Do Accum (3)	183.8	194.8	4.60
		Provincial Life Investment Co Ltd.			
		222 Bishopsgate, EC2. 01-247 6533			
74.8	65.5	Prolific	72.3	77.4	3.57
112.2	71.6	Do High Inc	102.6	109.9	7.91
		Prudential Unit Trust Managers.			
		Holborn Bars, London, EC1N 2NH. 01-405 9222			
133.6	94.9	Prudential	117.5	124.5	4.56
		Reliance Unit Managers Ltd.			
		Reliance Hse, Mt Ephraim, Tun Wells. 0892 22271			
41.3	30.4	Sekforde Tst	38.6	41.3	5.11
42.2	26.1	Do Accum	39.0	41.7	5.11
63.7	41.0	Opp Accum (2)	59.7	63.8	3.73
		Rothschild Asset Management.			
		72-80 Gatehouse Rd, Aylesbury, Bucks 0296 5941			
95.0	92.7	Energy Reserves	94.2	100.2	2.94
156.0	136.0	Equity	157.0	167.0	3.23
151.4	112.0	Income Fund	141.0	150.0	7.24
82.8	73.4	Int Income	75.3	80.3	1.98
85.0	73.4	Int Accum	75.3	80.3	1.98
152.2	96.2	Smaller Co's	141.3	150.4	4.70
		Save & Prosper Group.			
		4 Great St Helen's, EC3P 3EP. 01-588 1717			
		Dealings to 01-554 8899			
		Erskine Hse, 68-73 Queen St, Edinburgh EH2 4NX			
		031-226 7351			
		Save & Prosper Securities Ltd.			
35.4	23.8	Capital Units	33.3	35.8	3.15
24.9	20.5	I.T.U.	21.9	23.5	4.33
64.6	60.4	Universal Grwth	59.9	64.4	2.11
37.4	43.7	High Yield	53.2	57.2	8.79
44.4	30.4	Income	41.1	44.2e	5.80
63.1	45.8	High Return	61.1	65.7	8.71
45.2	38.3	U.K. Equity Fnd	41.4	44.5e	4.88
80.6	72.5	Europe Growth	76.8	82.3	2.72
82.3	73.3	Japan Growth	85.4	91.5	1.43
66.3	54.9	U.S. Growth	52.1	56.2	0.30
83.5	69.8	Commodity	74.3	79.9	4.68
67.3	60.8	Energy	66.6	70.3e	2.06
69.6	61.3	Financial Secs	68.5	73.5	3.13
229.8	98.3	Select Int	234.6	247.8	2.81
55.4	51.6	Do Income	51.3	54.4	7.54
		Scotbits Securities Ltd.			
57.4	34.4	Scotbits	38.9	39.5e	3.76
228.8	198.4	Scotex'mpt Grth	193.9	203.3e	2.30
177.6	119.9	Do Yield	148.9	153.9e	7.88
55.9	40.6	Scotshares	52.2	56.1	3.94
35.2	40.4	Scotyields	49.4	53.1e	7.11
		Schlesinger Trust Managers.			
		(Trident Funds)			
		140 South St, Dorking. 0306 86441			
34.4	18.3	Am Ex Fnd	18.3	19.3	2.07
34.5	25.4	Amer Growth	24.4	26.2e	2.36
36.8	25.2	Ex High Yield	32.9	34.8	9.23
29.9	24.0	Ex Mkt Leader	22.8	24.6	4.58
28.8	25.0	Extra Income	28.0	30.1	10.20
41.2	33.0	Income Fund	37.9	41.2	6.89
43.5	32.3	10% Withdrwl	30.0	32.3	6.89
33.5	23.2	Int Growth	41.7	44.9e	3.12
25.1	22.3	Inv Tst Units	22.4	24.1	4.00
24.6	23.6	Inv Tst Growth	25.6	27.7	4.36
27.3	22.7	Market Leaders	27.3	29.3	4.66
31.8	24.6	Nil Yield Fnd	27.1	29.3	0.94
24.6	24.9	Pref & Gilt Fund	23.0	25.2	12.30
27.4	23.6	Prop Shares	24.5	26.2	2.27
25.9	25.0	Special Sits Tst	24.9	26.8	5.30
22.8	17.3	UK Acc Units	19.9	21.4e	5.64
27.8	16.5	Do Dist Units	18.0	19.9	5.64
		J. Henry Schroder Wagg & Co Ltd.			
		120 Cheapside, London, EC2. 01-240 3434			
103.6	77.0	Capital (2)	93.3	96.6	2.43
122.9	90.5	Do Accum	112.0	116.0	2.43
184.7	128.1	Income (2)	169.9	176.0	6.99
261.9	163.9	Do Accum	247.3	256.2	6.99
94.4	71.9	General (3)	81.5	84.4	3.23
100.0	86.7	Do Accum	90.6	94.3	3.23
49.4	28.6	Europe (25)	27.4	29.1	1.17
27.4	27.8	Do Accum	29.9	31.8	1.17
		Scottish Equitable Fund Managers Ltd.			
		28 St Andrews Square, Edinburgh. 031-556 9101			
54.8	37.6	Equitable (2)	47.5	50.6	5.49
60.4	40.1	Do Accum	53.9	57.4	5.49
		Stewart Unit Trust Managers Ltd.			
		45 Charlotte St, Edinburgh. 031-226 3271			
58.8	55.7	American Fnd	53.2	56.7	1.63
135.3	98.1	Brit Cap Fnd	124.8	135.3e	3.62
		Sun Alliance Fund Management Ltd.			
		Sun Alliance Hse, Horsham, Sussex. 0403 64141			
208.70	130.10	Exempt Eq (39)	£184.50	195.40	4.77
92.7	73.2	Family Fund	86.8	92.3	3.91
		Target Trust Managers Ltd.			
		Target Hse, Aylesbury, Bucks. 0296 5941			
32.8	25.5	Commodity	31.5	33.8	4.29
63.7	48.9	Financial	58.8	63.3	4.29
37.1	32.0	Equity	33.3	38.0	6.18
219.5	144.2	Exempt	204.1	211.5	8.05
283.4	157.9	Do Accum (3)	270.7	280.5	8.05
33.8	25.6	Growth	29.5	31.7	4.99
132.1	96.0	Gilt Fund	120.7	126.8	3.00
27.3	23.8	International	23.1	24.8	2.71
32.8	21.8	Do Re-invest	27.1	27.1	2.17
25.7	26.4	Investment	27.1	28.1	4.20
163.3	119.9	Professional (3)	149.3	157.4	4.48
30.3	19.7	Income	28.1	30.4	8.48
16.5	11.6	Preference	16.3	14.2	10.60
21.2	17.5	Coyne Growth	17.5	18.8	4.61
		Target Trust Managers (Scotland) Ltd.			
		19 Atholl Crescent, Edinburgh, 3. 031-229 8621			
28.6	21.6	Eagle	23.4	25.3	3.43
43.7	33.3	Thistle	37.9	40.8	5.66
61.0	46.0	Extra Income	57.5	61.8e	10.60
		TSB Unit Trusts.			
		21 Chantry Way, Andover, Hants. Andover 62188			
46.2	34.2	General	41.5	44.9e	3.63
57.8	41.7	Do Accum	53.1	56.8	3.63
62.4	50.2	Income	57.3	61.0	7.27
62.4	50.2	Do Accum	58.4	62.2	7.27
79.8	56.3	Scottish	73.0	77.7	2.78
83.0	63.8	Do Accum	77.4	82.4	2.78
		Transatlantic & General Securities.			
		99 New London Rd, Chelmsford. 0245 51651			
79.3	57.5	Barbican (4)	70.3	74.8	5.85
118.1	82.2	Do Accum	106.0	112.7	5.85
83.8	73.5	Buckingham (4)	72.5	76.8	4.24
100.7	86.5	Do Accum	88.3	92.5	4.24
127.4	94.2	Colemco	111.7	118.6e	5.94
151.2	107.5	Do Accum	134.8	143.1	5.94
60.0	46.0	Cumberland Fnd	49.6	52.7	6.76
62.7	46.8	Do Accum	53.0	56.2	6.76
53.2	40.5	Glen Fund (3)	49.6	52.8	5.69
66.1	49.3	Do Accum	62.5	66.5	5.69
51.4	46.0	Marlborough	46.4	45.5e	2.95
57.4	39.5	Do Accum	48.8	51.5e	2.95
52.4	37.9	Vang Growth (2)	46.2	46.7e	3.64
55.8	45.2	Do Accum	56.7	59.7	3.64
71.8	51.0	Vang High Yield	67.3	70.9e	7.99
46.6	43.6	Vang Trustee	41.3	43.4	6.78
46.6	43.8	Do Accum	41.7	43.8	6.78
62.5	47.6	Wickmoor	54.8	58.1	5.28
72.7	53.4	Do Accum	66.1	69.9	5.38
70.5	47.4	Do Dividend	63.8	67.0	9.14
76.1	49.2	Do Div Acc	70.5	73.9	9.14
		See also Grieveson Management Co Ltd			
		Tyndall Managers Ltd.			
		18 Canynge Rd, Bristol. 0272 32241			
104.8	75.4	Income (3)	91.6	96.2e	8.02
182.4	128.8	Do Accum (3)	163.4	171.6	8.02
127.8	92.2	Capital (3)	112.0	117.6	4.62
174.8	124.2	Do Accum (3)	153.4	162.3	4.62
100.2	78.6	Canynge Fnd (3)	88.6	93.2	5.78
122.2	86.0	Do Accum (3)	109.4	115.0	5.78
113.4	78.8	Exempt* (46)	105.6	111.9	7.74
154.4	100.0	Do Accum (46)	145.8	153.2	7.74
232.6	180.4	Int Earn Fnd (3)	218.0	229.0	5.54
276.2	202.4	Do Accum (3)	242.2	254.4	5.54
148.4	92.4	Scot Cap (3)	123.6	129.8	5.36
162.0	83.6	Do Accum (3)	144.6	152.0	5.36
161.3	96.2	Scot Inc (3)	147.4	154.8	9.32
		London Wall Group.			
81.8	41.0	Capital Growth	73.5	78.6	6.42
81.8	41.0	Do Accum	75.1	80.3	6.42
36.8	22.3	Extra Income	35.4	38.0	10.31
41.0	21.1	Do Accum	39.4	42.3	10.31
17.3	9.8	Fin Priority	15.9	17.0	4.70
20.7	10.9	Do Accum	19.3	20.7	4.70
62.5	23.7	H Inc Priority	57.7	62.0	8.47
28.3	24.6	International	27.1	28.9	4.91
29.9	14.2	Special Sits	28.4	30.3	5.28
		Unit Trust Account & Management.			
		5-8 Mincing Lane, EC3M. 01-623 4951			
130.0	100.0	Friars Hse Fnd	130.0	137.0	4.96
18.4	14.0	Gt Winchester	17.0	18.5	6.60
18.7	17.0	Do Overseas	18.0	19.8	5.00
		Insurance Bonds and Funds			
		Abbey Life Assurance Co. Ltd.			
		1-3 St. Pauls Churchyard, EC4P 4DX. 01-248 9111			
36.5	28.3	Equity Fund (3)	33.2	35.0	..
30.7	28.3	Do Accum (3)	29.0	30.5	..
143.4	128.8	Prop Fund (27)	142.4	151.0	..
149.4	130.6	Do Accum (27)	148.4	157.3	..
85.0	70.4	Select Fund (3)	83.6	88.1	..
128.7	124.1	Conv Fund	128.7	135.5	..
119.6	118.8	Money Fund	119.6	125.9	..
167.9	143.0	Pension Prop (27)	167.9	176.8	..
153.2	27.6	Do Equity	152.5	160.5	..
79.8	68.3	Do Select (3)	78.8	83.0	..
133.9	123.9	Do Security	133.0	140.1	..
169.7	135.7	Do Managed	169.4	178.4	..
33.8	22.8	Equity Series 4	31.2	32.9	..
123.3	104.4	Prop Series 4	123.3	129.8	..
109.9	106.2	Conv Series 4	109.9	115.7	..
109.1	105.7	Money Series 4	108.1	113.8	..
128.6	104.2	Man Series 4	123.3	135.1	..
		Albany Life Assurance Co Ltd.			
		31 Old Burlington Street, W1. 01-437 5962			
178.6	125.2	Equity Fnd Acc	164.0	172.6	..
148.1	130.0	Fixed Int Acc	138.7	145.9	..
112.9	111.3	Guar Mon Acc	112.9	118.8	..
98.6	90.0	Int Man Fnd Acc	98.3	103.4	..
106.4	105.9	Prop Fnd Acc	106.4	111.9	..
160.6	126.4	Multi Inv Acc	154.5	162.6	..
209.5	134.7	Eq Pen Fnd Acc	191.0	201.0	..
174.4	128.9	Fixed I Pen Acc	174.3	183.5	..
126.4	119.5	Guar M Pen Acc	126.4	133.0	..
106.9	90.7	Int Man Pen Fnd	103.9	109.4	..
119.4	114.4	Prop Pen Acc	119.0	125.7	..
194.3	137.0	Multi I Pen Acc	187.8	197.6	..
		AMEV Life Assurance Ltd.			
		Alma Hse, Alma Rd, Reigate. Reigate 40101			
131.3	108.8	AMEV Man Bnd	120.5	127.0	..
111.8	94.0	Do 'B'	94.9	100.8	..
103.7	100.7	Do Money Fnd	103.7	109.2	..
95.8	100.0	Do Equity	95.8	101.0	..
96.0	100.0	Do Fixed Int	95.8	101.0	..
95.0	100.0	Do Property	95.0	100.0	..
96.9	100.0	Flexiplan	99.9	105.2	..
102.0	100.0	Man Pen Fnd	98.4	103.7	..
102.3	100.0	Man Pen 'B' Fnd	99.0	104.3	..
		Arrow Life Assurance.			
		30 Uxbridge Rd, London, W12. 01-749 9111			
97.7	62.2	Sel Market Fnd	93.7	99.1	..
78.6	39.1	Do Capital	78.8	83.2	..
		Barclays Life Assurance Co.			
		Unicorn Hse, 252 Romford Rd, E7. 01-534 5544			
121.1	99.2	Barclaybonds	114.6	120.6	..
112.6	96.8	Equity 'B' Bond	106.1	111.7	..
119.7	100.0	Gilt Edge 'B' Bnd	113.3	119.3	..
104.0	100.0	Prop 'B' Bond	101.9	107.3	..
107.0	99.5	Man 'B' Bond	103.7	109.2	..
104.0	99.6	Money 'B' Bond	97.5	102.7	..
100.6	97.1	Man Pen Acc	98.2	103.4	..
93.7	96.9	Do Initial	96.9	102.0	..
100.6	97.1	Gilt E Pen Acc	98.3	103.5	..
98.8	96.7	Do Initial	96.7	101.8	..
102.9	100.0	Money Pen Acc	98.4	103.6	..
97.9	100.0	Do Initial	96.6	101.9	..
		Beehive Life Assurance.			
		71 Lombard St, London, EC3 P3BS. 01-623 1288			
132.5	102.4	Black Horse Bnd	..	127.4	..
		Canada Life Assurance.			
		2-6 High St, Potters Bar, Herts. P Bar 51122			
60.8	46.2	Equity Grwth	..	56.0	..
121.0	89.5	Retirement	..	105.8	..
		Cannon Assurance Ltd.			
		1 Olympic Way, Wembley, HA9 0NB. 01-902 8876			
17.00	12.73	Equity Units	£16.04	..	..
976.0	832.0	Prop Units	976.0	..	..
11.50	8.58	Eqty Bn/Exec	£10.80	11.43	..
12.96	10.85	Prop Bn/Exec	£12.86	13.61	..
12.73	10.24	Bal Bn/Exec	£12.72	13.46	..
109.9	110.3	Dep Bnd	109.7	116.1	..
174.0	123.0	Equity Acc	163.0	..	..
12.11	9.73	Prop Acc	£12.11	..	..
1.540	1.251	Man Acc	1.521	..	..
94.5	87.9	2nd Equity	87.1	92.2	..
101.1	100.6	2nd Prop	101.1	107.0	..
96.7	95.0	2nd Man	94.2	99.7	..
95.9	100.0	2nd Dep	95.7	101.3	..
95.4	96.2	2nd Gilt	92.1	97.5	..
90.8	89.1	2nd Equ Pen Acc	88.2	93.3	..
103.2	100.0	2nd Prp Pen Acc	103.2	109.2	..
96.5	95.7	2nd Man Pen Acc	95.9	101.5	..
96.4	100.0	2nd Dep Pen Acc	96.4	102.0	..
95.3	96.2	2nd Gilt Pen Acc	92.1	97.5	..
39.9	29.5	L & E SIF	36.6	38.5	..
27.5	23.0	L & E SIF 2nd	25.5	27.5	..
		City of Westminster Assurance Society.			
		6 Whitehorse Rd, Croydon, CR0 2JA. 01-684 9664			
		Valuation last working day of month.			
116.0	93.7	1st Units	114.8	119.7	..
53.3	47.5	Prop Units	53.3	55.9	..
		City of Westminster Assurance Co.			
		6 Whitehorse Rd, Croydon, CR0 2JA. 01-684 9664			
		Valuation last working day of month.			
57.8	50.4	West Prop Fund	57.8	60.8	..
167.4	134.3	Managed Fund	164.9	173.5	..
58.1	35.3	Equity Fnd	55.9	58.8	..
69.1	50.8	Farmland Fund	69.1	72.7	..
119.7	118.8	Money Fund	119.7	126.0	..
67.5	50.2	Gilt Fnd	64.7	68.1	..
172.6	135.2	P.U.L.A.	170.8	174.2	..
		Funds currently closed to new investments.			
38.3	30.1	Speculator	32.4	..	..
153.0	120.7	Performance	138.3	..	..
100.0	100.0	Guarantee	..	100.0	..
		Commercial Union Group.			
		St Helen's, 1 Undershaft, EC3. 01-283 7500			
54.9	36.5	Variable An Acc	..	49.3	..
18.0	13.3	Do Annuity	..	16.7	..
		Cornhill Insurance.			
		32 Cornhill, London, EC3. 01-626 5410			
		Valuation 15th of month.			
122.0	87.0	Capital Fnd	113.5	..	..
50.5	34.0	GS Special	46.5	..	..
170.5	126.0	Man Grwth (23)	156.0	170.9	..
		Crown Life Fund Insurance Co.			
		Addiscombe Rd, Croydon. 01-686 4300			
158.5	103.0	Crown Brit Inv	..	154.1	..
		Crusader Insurance.			
		Bowring Bldgs, Tower Place, EC3. 01-626 8031			
		Valuation 1st Tuesday of month.			
67.1	63.0	Crusader Prop	67.7	74.4	..
		Drummond Assurance Society.			
		13 Nottingham Place, London, W1. 01-487 5682			
33.7	21.3	Fund A	29.9	31.5	..
29.3	26.2	Fund B	29.7	31.0	..
34.7	26.2	Fund C	31.5	33.2	..
31.6	26.2	Fund D	29.5	31.1	..
27.8	26.2	Fund E	27.8	29.3	..
		Eagle Star Insurance/Midland Assurance.			
		1, Threadneedle St, E.C.2. 01-588 1212			
55.1	39.5	Eagle/Midland	49.6	51.5	6.01
		Equity & Law Life Assurance Society Ltd.			
		Amersham Rd, High Wycombe. 0494 33377			
115.8	100.0	Equity Fnd	105.0	110.5	..
102.8	99.5	Property Fnd	102.6	107.9	..
115.5	96.0	Fixed Int Fnd	111.6	117.4	..
98.0	100.0	Guar Dep Fnd	98.0	103.1	..
110.2	100.0	Mixed Fnd	105.5	111.0	..
		Fidelity Life Assurance Ltd.			
		Surrey Street, Norwich, NR1 3NG. 0603 693241			
27.9	25.2	Flexible Inv	27.4	29.9	..
44.1	40.4	American Grwth	39.8	41.9	..
57.1	51.9	Trust of Trusts	54.8	57.7	..
		Grosvenor Life Assurance Co Ltd.			
		65 Grosvenor St, London W1. 01-493 1484			
32.8	29.0	Managed Fnd	31.1	32.8	..
102.4	101.4	Do Capital	96.8	101.9	..
		Guardian Royal Exchange Assurance Group.			
		Royal Exchange, London, EC3. 01-283 7107			
165.2	147.8	Property Bond	168.2	175.2	..
169.2	113.2	Pen Man Bonds	162.0	170.6	..
		Hambro Life Assurance.			
		7 Old Park Lane, London, W1. 01-499 0031			
123.8	122.7	Fixed Int Fnd	123.8	130.4	..
172.9	123.2	Equity	159.2	167.6	..
137.7	127.4	Managed Cap	133.5	140.6	..
165.6	128.2	Do Accum	158.6	167.0	..
163.0	137.9	Property	157.2	165.6	..
125.1	87.9	Overseas Fnd	109.9	115.7	..
130.1	106.5	Gilt Edged Acc	127.0	133.7	..
136.0	125.3	Pen FD Cap	129.5	136.3	..
145.9	138.4	Do Accum	145.9	153.6	..
198.1	171.4	Pen Prop Cap	198.1	208.6	..
222.3	209.5	Do Accum	222.3	234.1	..
220.5	156.8	Pen Man Cap	213.2	224.5	..
129.5	151.7	Do Accum	125.7	139.2	..
125.2	118.0	Pen Gilt Edge	123.1	129.6	..
130.3	104.3	Do Gilt Edge	123.1	129.6	..
131.1	104.3	Do Accum	128.3	135.0	..
100.4	100.0	Pen DAF Cap	100.4	105.7	..
100.7	100.0	Pen DAF Accum	100.7	106.0	..
		Hearts of Oak Benefit Society.			
		Euston Rd, London, NW1. 01-387 5020			
36.1	34.3	Property Bond	36.1	38.1	..
		Hill Samuel Life Assurance Ltd.			
		NLA Twr, Addiscombe Rd, Croydon. 01-686 4355			
147.4	133.0	Property Units	147.4	154.8	..
98.3	100.0	Do Series A	98.3	102.4	..
162.4	126.8	Managed Units	154.3	162.4	..
95.6	93.5	Do Series A	91.2	96.0	..
98.6	92.0	Do Series C	89.8	94.5	..
118.7	118.4	Money Units	118.7	125.0	..
96.2	97.5	Do Series A	96.1	101.2	..
94.3	97.1	Fixed Int Ser A	94.3	96.6	..
147.6	102.7	Pens Man Cap	135.7	142.9	..
154.4	103.7	Pens Man Acc	141.8	149.3	..
104.6	101.9	Pens Gtd Cap	104.6	110.2	..
109.3	101.3	Pens Gtd Acc	109.3	115.1	..
		Hodge Life Assurance Co Ltd.			
		114/116 St Mary St, Cardiff. 42577			
75.1	53.1	Hodge Bonds	67.0	70.5	..
74.3	59.9	Takeover	71.1	74.8	..
23.1	25.0	Hodge Life Eq	23.7	25.0	..
23.5	25.0	Do Mortgage	23.7	25.0	..
23.7	25.0	Conv High Yld	23.7	25.0	..
23.7	25.0	Overseas Fnd	23.7	25.0	..
		Imperial Life Assurance Co of Canada.			
		Imperial Life Hse, London Rd, Guildford. 71255			
71.1	54.5	Growth Fnd (5)	67.2	73.0	..
67.2	45.1	Pension Fnd	63.8	69.3	..
		Unit Linked Portfolio.			
95.1	99.3	Man Fund	94.9	99.9	..
96.1	100.0	Fixed Int Fd	96.1	100.9	..
95.2	100.0	Secure Cap Fd	95.2	100.3	..
97.0	100.0	Equity Fund	95.3	100.3	..
		For Individual Life Insurance Co Ltd. see Schroder Life Group.			
		Irish Life Assurance.			
		11 Finsbury Sq, London, EC2. 01-628 8253			
169.9	150.0	Prop Modules	169.9	178.9	..
184.1	162.7	Do Grwth (31)	184.1	193.9	..
217.4	153.0	Managed Fnd	214.8	226.1	..
71.5	59.6	Blue Chip Fnd	67.2	70.7	..
		Langham Life Assurance.			
		Langham Hse, Holmbrook Dr, NW4. 01-203 5211			
140.0	127.3	Property Bond	140.0	147.4	..
74.8	65.8	WISP (Spec Man)	73.4	77.3	..
64.0	64.1	Langham A Plan	64.0	67.3	..
		Legal & General (Unit Assurance) Ltd.			
		Kingswood Hse, Kingswood, Tadworth, Surrey. KT20 6EU. Burgh Heath 53456			
98.2	100.0	Cash Initial	95.6	100.8	..
95.9	100.0	Do Accum	96.1	101.2	..
118.6	100.0	Equity Initial	111.7	117.6	..
119.4	100.0	Do Accum	113.4	119.3	..
116.5	100.0	Fixed Initial	111.0	116.8	..
117.0	100.0	Do Accum	111.8	117.7	..
113.4	100.0	Man Initial	113.9	119.9	..
117.4	100.0	Do Accum	115.0	121.1	..
95.0	100.0	Prop Initial	95.0	100.0	..
96.0	100.0	Do Accum	96.0	101.0	..
		Legal and General (Unit Pensions) Ltd.			
95.4	100.0	Ex Cash Init'l	95.4	100.5	..
95.9	100.0	Do Accum	95.9	101.0	..
101.9	100.0	Ex Equ Init'l	101.9	107.3	..
102.9	100.0	Do Accum	102.9	108.4	..
102.7	100.0	Ex Fix Init'l	102.7	108.1	..
103.3	100.0	Do Accum	103.3	108.8	..
102.5	100.0	Ex Man Init'l	102.5	107.9	..
103.3	100.0	Do Accum	103.3	108.8	..
98.4	100.0	Ex Prop Init'l	98.4	103.5	..
95.9	100.0	Do Accum	95.9	101.0	..
		Lloyds Life Assurance Ltd.			
		20 Clifton Street, EC2 A4HX. 01-247 7699			
131.8	88.2	Mult Grwth Fnd	..	124.4	..
126.5	91.4	Opt 5 Equity	115.2	121.3	..
122.7	115.4	Do Property	122.7	129.2	..
160.2	127.4	Do High Yield	158.0	166.4	..
144.0	114.2	Do Managed	139.4	146.8	..
129.2	118.3	Do Deposit	120.2	126.6	..
157.2	131.5	Pen Dep Fnd	157.2	165.5	..
287.7	163.5	Do Equity Fnd	259.3	273.0	..
193.5	143.7	Do FI Fnd	188.6	198.5	..
204.3	149.3	Do Man Fnd	198.2	208.7	..
132.7	127.5	Do Prop Fnd	132.7	139.7	..
		The London & Manchester Group.			
		The Leas, Folkestone, Kent. 0303 57333			
215.8	124.7	Capital Grwth	..	202.9	..
111.1	71.3	Flexible Fnd	..	103.3	..
135.4	78.7	Inv Fnd	..	118.7	..
80.1	59.9	Prop Fnd	..	79.2	..
		Manufacturers Life Insurance.			
		Manulife Hse, Stevenage, Herts. 0438 56101			
53.5	31.5	Manulife (5)	39.0	41.0	..
		Merchant Investors Assurance.			
		125 High Street, Croydon. 01-686 9171			
127.3	130.1	Conv Dep Bnd	..	127.3	..
137.4	124.2	Do Pension	..	137.4	..
53.7	44.0	Equity Bond	..	55.3	..
180.2	120.0	Do Pension	..	157.3	..
168.3	121.1	Managed Bond	..	133.5	..
133.9	100.9	Do Pension	..	133.5	..
149.3	113.9	Money Market	..	144.9	..
152.7	137.2	Do Pension	..	188.2	..
148.7	118.9	Property Bond	..	148.7	..
154.1	119.9	Do Pension	..	154.1	..
		M & G Assurance.			
		Three Quays, Tower Hill, EC3R 6BQ. 01-626 4588			
129.8	101.5	Equity Bond (4)	121.7	127.8	..
80.8	63.0	Do Bonus	..	75.9	..
79.2	50.7	Extra Yld Bond	73.3	77.0	..
108.0	104.1	Gilt Fund	108.2	111.7	..
87.8	84.6	Int'l Bnd (4)	84.2	88.5	..
155.5	99.1	Family Bnd 79/80	144.9	..	..
171.9	122.5	Do 1981/86	159.8	..	..
125.1	115.1	Managed Bonds	121.2	127.3	..
82.9	44.3	Mirror Bonds	..	80.2	..
206.1	132.1	Pers Pen (5)	..	192.4	..
148.4	132.5	Prop Fnd (4)	148.4	155.9	..
50.0	43.7	American Bnd	43.4	45.6	..
52.2	41.9	Japan Bnd	45.7	48.1	..
62.2	49.8	Recovery Bnd	55.9	58.8	..
		N.E.L. Pensions Ltd.			
		Milton Court, Dorking, Surrey. 0306 5911			
84.7	75.9	Nelex Eq Cap	72.2	75.9	..
117.8	88.0	Do Accum	105.1	110.6	..
47.5	46.6	Do G I Cap	45.3	46.6	..
47.5	46.7	Do G I Acc	44.4	46.7	..
62.7	52.2	Do Money Cap	61.6	64.8	..
65.1	60.4	Do Money Acc	64.4	67.7	..
		Norwich Union Insurance Group.			
		PO Box 4, Norwich, NR1 3NG. 0603 22200			
219.7	150.1	Norwich Man	203.3	214.0	..
339.2	209.8	Do Equity	322.0	338.9	..
123.3	113.9	Do Property	123.3	129.8	..
164.9	119.4	Do Fixed Int	158.3	166.7	..
102.3	102.1	Do Deposit	102.2	107.5	..
205.7	103.8	Do Units (35)	..	194.9	..
		Pearl Assurance (Unit Funds) Ltd.			
		252 High Holborn, WC1V 7EB. 01-405 8441			
111.8	98.5	Equity Fnd	111.5	117.4	..
112.2	100.0	Managed Fnd	112.2	118.2	..
121.6	112.3	Prop Acc Units	121.6	128.0	..
111.2	107.5	Prop Dist Units	111.2	117.1	..
		Phoenix Assurance.			
		4-5 King William St, EC4. 01-626 9876			
109.2	94.5	Wealth Assured	105.9	111.6	..
72.1	51.9	Ebor Phx Ass (31)	..	69.3	..
71.6	58.4	Ebor Phx Eq (32)	69.8	73.2	..
		Property Equity & Life Ass Co.			
		119 Crawford St, London, W1. 01-486 0857			
172.9	148.3	R Silk Prop Bnd	..	172.9	..
72.2	70.0	Do Bal Ag Bnd	..	72.2	..
110.3	102.8	Do Series (2)	..	110.3	..
76.5	63.8	Do Managed	..	74.8	..
77.2	52.7	Do Equity Bnd	..	64.7	..
157.1	120.8	Do Flex Mny	..	152.4	..
		Property Growth Assurance.			
		Leon Hse, Croydon, CR0 1LU. 01-680 0606			
175.2	145.7	Prop Grwth (29)	..	175.2	..
173.9	143.8	Do (A)	..	173.9	..
714.5	554.9	AG Bond (29)	..	714.5	..
709.3	553.5	Do (A)	..	709.3	..
150.8	135.6	Abb Nat PG (29)	..	150.8	..
150.6	135.5	Do (A)	..	150.6	..
67.2	53.7	Investment (29)	..	65.4	..
67.0	53.6	Do (A)	..	65.2	..
184.2	126.2	Equity Fnd	..	182.4	..
177.4	124.0	Do (A)	..	161.8	..
137.4	124.1	Money Fnd	..	137.1	..
136.8	123.0	Do (A)	..	136.8	..
110.1	101.8	Actuarial Fund	..	110.1	..
129.7	103.9	Gilt Edged	..	126.9	..
129.7	103.9	Do A	..	126.9	..
174.6	147.6	Ret Annuity (29)	..	174.6	..
138.5	112.5	Immed Ann (33)	..	138.5	..
		Property Growth Pensions & Annuities Ltd.			
134.7	93.4	All-Weather Ac	128.9	133.6	..
125.4	90.1	Do Capital	121.1	127.5	..
143.2	98.1	Investment Fnd	..	132.2	..
127.2	113.2	Pension Fnd	..	127.2	..
142.1	121.9	Conv Pen Fnd	..	142.1	..
130.1	117.2	Do Pen Cap	..	130.1	..
146.5	122.1	Man Pen Fnd	..	141.3	..
137.5	119.0	Do Pen Cap	..	131.7	..
142.2	121.8	Prop Pen Fnd	..	142.1	..
131.1	118.9	Do Pen Cap	..	131.1	..
126.1	113.2	Bldg Soc Pen	..	126.1	..
118.6	108.3	Do Capital	..	118.6	..
		Prudential Pensions Ltd.			
		Holborn Bars, EC1N 2NH. 01-405 9222			
24.89	14.27	Equity	£22.98	23.68	..
19.59	15.15	Fixed Int	£19.44	19.70	..
24.58	18.87	Property	£24.58	25.35	..
		Reliance Mutual Insurance Society Ltd.			
		Tunbridge Wells, Kent. 0892 22271			
193.9	164.0	Rel Prop Bnd	..	193.9	..
		Save & Prosper Group.			
		4 Great St Helen's, EC3P 3EP. 01-554 8899			
130.1	107.4	Balanced Bond	120.1	127.1	..
134.1	104.0	Gilt Fnd	122.4	128.9	..
148.6	122.4	Prop Fnd (30)	148.6	157.3	..
		Schroder Life Group.			
		Enterprise House, Portsmouth. 0705 27733			
228.3	153.9	Equity Fnd (24)	208.7	..	..
220.0	167.4	Equity 2	197.3	207.8	..
120.5	105.7	Equity 3 (2)	107.7	113.4	..
147.1	125.1	Fixed Int (2)	139.7	147.1	..
156.6	134.6	Fixed Int 3 (2)	150.0	157.8	..
130.3	114.4	Int U T (2)	..	113.1	119.0
134.3	129.5	K & S Gilt (2)	151.1	154.2	..
134.3	112.8	K & S Gvt Sec (2)	127.6	134.4	..
130.6	105.7	Man (Flex) (2)	123.6	130.2	..
143.5	120.0	Managed 3 (2)	135.9	143.0	..
106.0	103.8	Money Fund (2)	106.0	111.7	..
115.9	100.0	Money Fnd 3 (2)	115.9	122.0	..
113.3	112.1	Deposit Bnd (2)	112.4	118.4	..
149.3	127.5	Property Fnd (2)	149.3	157.3	..
147.1	121.1	Property 3 (2)	147.1	154.8	..
118.6	108.9	B S Pen Cap (2)	118.6	..	..
127.1	111.9	B S Pen Acc (2)	127.1	..	..
197.7	149.3	Man Pen Cap (2)	185.6	195.5	..
229.1	168.4	Man Pen Acc (2)	218.2	229.8	..
		Scottish Widows Fund & Life Assurance.			
		PO Box 902 Edinburgh, EH16 5BU. 031-655 6000			
105.8	77.3	Inv Policy	95.9	96.9	..
100.2	77.2	Do Series (2)	90.7	95.3	..
		Solar Life Assurance Limited.			
		107 Cheapside, London, EC2 6DU. 01-606 0471			
129.0	100.0	Solar Managed s	125.3	131.9	..
109.1	100.6	Do Property s	109.1	114.9	..
159.6	99.1	Do Equity s	150.1	158.0	..
122.4	100.0	Do Fixed Int s	119.8	126.2	..
99.1	100.0	Do Cash s	99.1	105.3	..
96.3	100.0	Solar Int s	96.3	102.3	..
129.9	100.0	Solar Managed p	125.1	131.7	..
108.9	100.0	Do Property p	108.9	114.7	..
159.6	99.7	Do Equity p	149.1	157.8	..
122.3	100.0	Do Fixed Int p	119.7	126.0	..
98.0	100.0	Do Cash p	99.0	105.2	..
96.3	100.0	Solar Int p	96.3	102.3	..
		Standard Life Assurance Co.			
		PO Box 62, 3 George St, Edinburgh. 031-225 7971			
111.8	81.3	Unit Endowm't	..	104.2	..
		Sun Alliance Fund Management Ltd.			
		Sun Alliance Hse, Horsham, Sussex. 0403 64141			
169.40	115.30	Ex Fix Int (39)	£154.30	164.40	..
13.00	9.99	Int Bond	£	11.84	..
		Sun Alliance Linked Life Insurance Ltd.			
		Sun Alliance Hse, Horsham, Sussex. 0403 64141			
103.1	100.0	Equity Fund	101.6	107.0	..
103.3	100.0	Fixed Int Fund	103.3	108.8	..
101.9	100.0	Property Fund	101.9	107.3	..
95.3	85.2	Int Fund	95.3	100.4	..
95.5	100.0	Deposit Fund	95.5	100.6	..
100.7	98.7	Managed Fund	100.7	106.0	..
		Sun Life of Canada (UK) Ltd.			
		2-4 Cockspur St, SW1. 01-930 5400			
139.4	103.4	Managed (5)	..	132.7	..
210.3	133.3	Growth (3)	..	183.1	..
131.5	95.5	Equity (5)	..	119.6	..
209.2	142.7	Personal Pen (5)	..	196.6	..
		Target Life Assurance.			
		Target Hse, Aylesbury, Bucks. 0296 5941			
101.2	100.0	Deposit Inc	97.4	102.9	..
114.8	105.7	Fixed Interest	109.3	115.5	..
117.2	102.0	Man Fnd Acc	110.0	116.4	..
100.2	90.6	Do Income	92.9	98.3	..
103.0	88.0	Prop Bnd Inv	..	103.0	..
107.2	95.3	Do Income	107.2	112.6	..
133.0	100.0	Do Accum	..	132.9	..
63.5	48.8	Ret Ann Pen Cap	58.8	63.4	..
76.7	56.9	Do Accum	72.3	79.0	..
135.1	102.4	Ret Plan Acc	120.2	127.2	..
129.6	102.7	Do Do Cap	111.8	118.3	..
142.3	95.8	Gilt Pen Acc	136.8	144.6	..
140.8	95.0	Gilt Pen Cap	131.0	138.3	..
		Trident Life.			
		Renslade Hse, Gloucester. 0452 36541			
121.8	109.9	Trident Man	118.2	125.2	..
158.8	128.0	Do Guar Man	150.4	159.2	..
144.0	118.8	Do Property	146.0	154.6	..
85.5	79.9	Do Equity/Am	76.1	80.6	..
113.7	99.5	Do UK Equity	100.7	106.6	..
142.6	117.0	Do High Yield	137.3	145.4	..
130.00	108.90	Gilt Edged (f)	124.80	132.10	..
120.8	119.8	Do Money	120.8	127.3	..
111.8	95.6	Do Int Fund	90.3	95.6	..
131.8	115.8	Do Fiscal Fnd	124.0	131.3	..
38.0	32.5	Do Bonds	35.3	37.3	..
104.8	87.7	Do GI Bonds	..	101.5	..
130.4	95.0	Trident Growth	126.2	133.7	..
131.3	95.0	Do Accum	129.1	136.8	..
113.4	100.0	Pen Man Cap	113.0	119.7	..
116.4	100.0	Do Accum	116.4	123.3	..
100.8	100.0	Do Guar Dep	100.6	107.0	..
104.0	100.0	Do Accum	104.0	110.2	..
111.6	100.0	Do Pen Prop	111.6	118.4	..
115.1	100.0	Do Accum	115.1	122.0	..
		Tyndall Assurance.			
		18 Canynge Rd, Bristol. 0272 32241			
168.2	133.6	Bond Fnd (40)	..	166.6	..
157.8	112.0	Equity Fnd (40)	..	150.6	..
100.6	83.6	Prop Fnd (40)	..	100.6	..
156.4	108.0	3 Way Fnd (40)	..	153.6	..
65.4	61.0	O'seas Inv (40)	..	62.4	..
		Vanbrugh Life Assurance Ltd.			
		41-43 Maddox St, London, W1R 9LA. 01-499 4923			
144.0	117.7	Managed Fnd	140.3	147.7	..
236.1	159.6	Equity Fnd	214.5	225.8	..
129.8	113.2	Fixed Int Fnd	122.0	128.5	..
170.7	115.9	Property Fnd	136.9	144.3	..
116.7	115.0	Cash Fnd	116.7	122.9	..
96.7	88.4	Internat'l Fnd	88.0	92.8	..
		Vanbrugh Pensions Limited			
95.2	100.0	Managed Fnd	95.2	100.3	..
95.2	100.0	Equity Fnd	95.2	100.3	..
96.2	97.9	Fixed Int Fnd	96.2	101.3	..
95.2	100.0	Property Fnd	95.2	100.3	..
7.43	6.35	Guar Fnd (5e)	..	7.43	..
		Welfare Insurance.			
		The Leas, Folkestone, Kent. 0303 57333			
102.7	74.6	Money Maker	..	97.1	..
		See also "The London & Manchester Group."			
		Offshore and International Funds			
		Arbuthnot Securities (CI) Ltd.			
		PO Box 284, St Helier, Jersey. 0534 72177			
122.0	94.6	Capital Trust	117.0	121.0	3.61
116.6	107.0	Eastern Int	103.0	110.0	3.41
		Barbican Managers (Jersey) Ltd.			
		PO Box 63, St Helier, Jersey. 0534 74806			
97.7	89.7	Europ'n Ster Tst	87.8	92.7	2.56
		Barclays Unicorn International (Ch Is) Ltd.			
		1 Charing Cross, St Helier, Jersey. 0534 73741			
53.8	44.3	Jer Guer O'seas	50.3	52.9	4.33
10.9	10.2	Unidollar Tst $	10.0	10.5	4.70
		Barclays Unicorn International (IOM) Ltd.			
		1 Thomas St, Douglas, IOM. 0624 4856			
47.0	39.4	Unicorn Aus Ext	39.4	42.6	2.10
24.0	22.0	Do Aus Min	24.1	26.0	2.20
40.9	31.9	Do Int Income	36.8	39.9	8.80
54.5	42.1	Do Isle of Man	43.8	47.3	9.30
24.0	23.6	Do Manx Mut	21.0	22.6e	1.70
57.8	45.0	Do Great Pac	54.5	58.6	..
		Britannia Trust Managers (CI) Ltd.			
		30 Bath St, St Helier, Jersey. 0534 73114			
25.2	23.9	Growth (1)	29.9	32.2e	4.00
66.1	62.6	Int'l Fnd (1)	61.8	66.6e	1.00
150.0	136.3	Jersey Eq (1)	132.0	142.7e	1.80
83.1	61.2	Worldwide (1)	72.7	78.0	1.50
5.96	4.95	Univ $ Tst (3)	4.75	5.09	..
243.6	200.0	Do Stlng (3)	203.0	214.0	1.00
		Calvin Bullock Ltd.			
		60 Bishopsgate, London, EC2. 01-283 5433			
10.53	7.41	Bullock Fnd	$ 8.55	8.73e	2.11
513.0	447.0	Canadian Fnd	506.0	574.0e	2.50
329.0	243.0	Canadian Inv	280.0	292.0	2.56
254.0	170.0	Div Shares	190.0	198.0	2.93
9.36	7.03	N.Y. Venture	$ 8.43	8.60	1.07
		Charterhouse Japhet.			
		1 Paternoster Row, EC4. 01-248 3999			
31.90	30.00	Adiropa	DM 30.10	31.70	5.68
48.50	45.50	Adiverba	DM 48.40	50.90	5.50
32.60	30.50	Fondak	DM 31.90	33.20	6.02
23.00	20.80	Fondis	DM 20.10	21.30	6.10
49.02	43.90	Hispano	$ 43.63	45.84	1.97
		Van Cutsem & Associates.			
		42 Essex St, WC2. 01-353-6845			
71.05	64.99	Pan Am O'seas $	..	65.53	..
		Cornhill Insurance (Guernsey) Ltd.			
		PO Box 157, St Julians Ct, St Peters, Guernsey			
163.0	128.5	Int Man Fnd (20)	163.0	177.5	..
		First General Unit Managers.			
		91 Pembroke Rd, Ballsbridge, Dublin 4. 680089			
64.8	46.7	Bnk I Ist Gen (3)	60.6	63.8	4.35
163.5	120.5	Do Gilt (2)	153.3	158.3	8.21
		Garlmore Investment Management Ltd.			
		Victory Hse, Prospect Hill, Douglas, IOM. 23911			
77.4	71.4	Int Income (3)	70.2	75.0	12.00
56.6	45.7	Do Growth (10)	53.7	57.1	4.55
		Hambros (Guernsey) Ltd.			
		PO Box 86, St Peter Port, Guernsey. 0481 26521			
152.5	110.8	Channel Isle	128.2	136.5	4.00
		Hill Samuel (CI) Trust Co Ltd.			
		PO Box 63, St Helier, Jersey. 0534 27381			
129.0	72.4	Channel Isle	116.5	122.8	2.90
		Kayanday Bermuda Management Ltd.			
		Atlas Hse, PO Box 1029, Hamilton 5, Bermuda.			
1.98	1.67	Bishopsgate NA $	1.93	2.04	..
		Kleinwort Benson Ltd.			
		20 Fenchurch Street EC3. 01-623 8000			
1,050	965.00	Eurinvest Lux F	..	989.00e	3.54
62.4	55.5	Guernsey Inc.	56.8	60.4	4.35
75.2	65.9	Do Accum	69.2	73.6	4.35
9.59	9.32	KB Far E $US	..	9.56	1.46
11.87	10.33	KB Int Fd $US	..	10.23	1.96
27.81	23.14	KB Jap Fd $US	..	27.82	0.57
10.71	9.96	KB US Gth $US	..	10.24	..
4.58	4.19	Signet Berm $US	..	4.35	1.84
		KB act as London Paying agents only			
20.10	18.50	Unifonds (D.M.)	18.25	19.20	8.85
		M & G Group.			
		Three Quays, Tower Hill, EC3R 6BQ. 01-626 4588			
111.6	80.9	Island Fnd †	106.1	112.9	3.96
152.2	109.8	Do Accum †	148.2	157.7	3.96
2.65	2.01	Atlantic Exp $	2.46	2.70	..
1.85	1.44	Aust & Gen $	1.72	1.93	..
		Neptune International Fund Managers.			
		1 Charing Cross, St Helier, Jersey. 0534 73741			
28.1	19.7	Int Fund (34)	19.3	20.3	5.81
		Old Court Commodity Fund Managers Ltd.			
		PO Box 58, St Julian's Ct, Guernsey. 0481 26741			
130.6	121.4	Old Ct Comm	122.2	129.9e	..
		Old Court Fund Managers Ltd.			
		PO Box 58, St Julians Ct, Guernsey. 0481 26331			
51.2	42.5	Old Ct Eqty (34)	49.4	52.5	2.65
170.9	101.9	Income Fund	149.3	158.2	6.59
98.5	88.9	Do Int (35)	88.5	92.0	..
143.5	93.4	Do Small Co's	131.9	140.3	..
		Oliver Heath & Co.			
		31 Malew St, Castletown, IOM. 0624 823748			
118.5	94.6	Brit Conv Tst	114.3	121.1e	11.13
84.0	82.0	Cap Sec'd Res	80.3	86.9	6.62
97.8	82.4	Manx Ex Fnd	92.0	96.9e	6.23
		4 Irish Place, Gibraltar. Telex GK 246			
119.7	113.1	Gib Inv Tst	92.0	122.3	..
96.9	95.0	Key City Inv	93.5	98.0	..
64.7	43.7	Warrant Fnd	50.9	58.0	..
		Property Growth Overseas.			
		28 Irish Town, Gibraltar. (Gib) 6106			
102.90	88.27	US Dollar Fnd $	..	88.27	..
128.80	104.40	Sterling Fnd £	..	128.80	..
		Save & Prosper International.			
		Dealg, 37 Broad St, St Helier, Jersey. 0534 20591			
9.85	9.87	Dollar Fxd Int $	9.39	9.98	7.01
8.29	8.17	Int Growth $	8.12	8.68	..
34.65	33.20	Far Eastern $	34.65	37.46	..
3.62	3.64	N. American $	3.42	3.70	..
13.81	13.65	Sepro $	12.86	14.05	..
233.6	184.7	Channel Cap k	214.3	225.6e	1.77
149.6	100.7	Channel Isles k	141.3	148.8	5.01
145.0	117.9	Commodity	112.7	118.8e	..
128.5	111.1	St Fixed Int	119.9	126.9	10.95
		Schroder Life Group.			
		Enterprise House, Portsmouth. 0705 27733			
		International Funds			
116.4	107.9	£ Equity	104.0	110.6	..
113.3	107.4	$ Equity	112.8	120.0	..
146.3	122.5	£ Fixed Int	139.5	148.4	..
103.1	103.8	$ Fixed Int	102.7	109.2	..
124.5	121.9	£ Managed	121.9	129.6	..
108.8	111.4	$ Managed	107.9	114.7	..
		Surinvest (Jersey) Ltd.			
		PO Box 98, St Helier, Jersey. 0534 73673			
10.32	6.58	Amer Ind Trust	7.36	7.44	1.34
15.23	9.80	Copper Trust	10.21	10.42	..
9.97	8.60	Japan Index Tst	9.97	10.18	..
		Surinvest Trust Managers Ltd.			
		50 Athol St, Douglas, IOM. 0624 23914			
112.2	96.8	The Silver Tst	108.8	112.1	..
		Tyndall Group (Bermuda).			
		PO Box 1256, Hamilton 5, Bermuda. 2-2760			
1.14	1.03	O'seas Dist (3) $	0.99	1.04	6.00
1.61	1.14	Do Accum (3) $	1.52	1.61	..
2.49	2.44	3 Way Int (40) $	2.49	2.68	..
2.59	2.44	Equity	2.59	2.78	..
3.51	3.43	Bond	3.51	3.60	..
2.41	2.16	Commodity	2.14	2.25	..
		Tyndall Group (Isle of Man).			
		Victory House, Douglas, IOM. 0624-25029			
127.2	101.2	Managed Fnd	125.6	132.4	..
154.2	107.4	Equity	151.8	159.8	..
133.2	106.8	Fixed Interest	130.2	137.2	..
108.6	99.0	Property	108.6	114.4	..
		Tyndall Group (Jersey).			
		2 New Street, St Helier, Jersey. 0534-37331			
7.30	5.65	O'seas Ster (3) £	6.30	6.70	6.00
10.20	10.15	Do Accum (3) £	9.75	10.40	..
117.8	95.2	Gilt Fnd Dist	111.2	113.4e	10.58
143.8	104.4	Do Accum (3)	140.0	142.4	..
197.6	111.0	Jersey Fnd Dist	185.2	196.4	7.20
254.8	143.0	Do J Accum	239.6	253.4	..

* Ex dividend. * Not available to the general public. † Guernsey gross yield. ‡ Previous days price. a Ex all. c Dealings suspended. e Sub-divided. f Cash value for £100 premium. g Ex bonus. h Estimated yield. k Yield before Jersey tax. p Periodic premium. s Single premium. Dealing or valuation days—(1) Monday, (2) Tuesday, (3) Wednesday, (4) Thursday, (5) Friday, (8) Mar 15, (9) Apr 5, (10) Mar 31, (14) Apr 3, (15) Mar 15, (16) Mar 31, (18) Mar 21, (20) 25th of month, (21) 2nd Thursday of month, (22) 1st and 3rd Wednesday of month, (23) 20th of month, (24) 3rd Tuesday of month, (25) 1st and 3rd Thursday of month, (26) 4th Thursday of month, (27) 1st Wednesday of month, (28) Last Thursday of month, (29) 3rd working day of month, (30) 16th of month, (31) 1st working day of month, (32) 20th of month, (33) 1st day of Feb, May, Aug, Nov, (34) Last working day of month, (35) 15th of month, (36) 14th of month, (37) 21st of each month, (38) 3rd Wednesday of month, (39) 2nd Wednesday of month, (40) Valued monthly.

Property

SUSSEX

Haywards Heath 5½ miles (Victoria 47 minutes).

A WELL MODERNISED COUNTRY HOUSE DELIGHTFULLY SITUATED OVERLOOKING A SMALL LAKE



3 6 3 oil 3 H H

Additional features: Paddocks. Let Cottage.
FOR SALE FREEHOLD WITH ABOUT 6 ACRES.
Apply: LONDON OFFICE (Tel: 01-629 8171). (57483/TR)

SURREY

Epsom 3 miles. Leatherhead 2 miles. London 16 miles.

A FAMILY HOUSE IN AN EXCLUSIVE RESIDENTIAL AREA

3/4 7 3 oil 2

Additional features: Self-Contained Flat. Playroom.
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Joint Agents
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KNIGHT FRANK & RUTLEY, London Office (Tel: 01-629 8171).
(35621/TR)

DORSET

Bridport 5 miles. Lyme Regis 11 miles.

AN EXCEPTIONALLY ATTRACTIVE COTTAGE IN WEST DORSET.



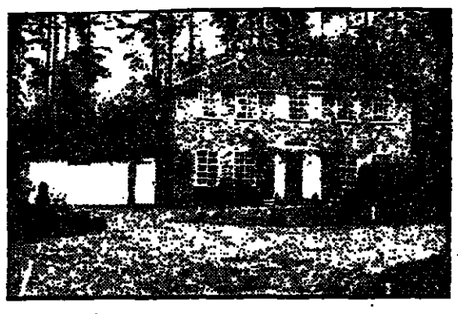
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Additional features: Greenhouse. Paddock.
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BERKSHIRE

Ascot (Waterloo 45 minutes).

AN ATTRACTIVE WELL BUILT HOUSE IN THE GEORGIAN STYLE.



3 3 2 gas 2

Additional feature: Delightful secluded garden.
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Chepstow 4½ miles. Bristol 18 miles. M4 5 miles.

A FIRST CLASS RESIDENTIAL AND MIXED FARM. Period farmhouse with 3 reception rooms and 5 bedrooms. Oil Central Heating.

Comprehensive range of farmbuildings. 2 modernised cottages. About 80 acres of woodland (41 dedicated.)
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SURREY

Farnham 3 miles. Guildford 10 miles.

A MAGNIFICENT COUNTRY HOUSE WITH PANORAMIC VIEWS OVER OPEN COUNTRYSIDE.



3 6 2 oil 4

Additional features: Guest/staff wing. Minstrels' gallery.
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CORNWALL

Truro 3 miles.

A CHARMING PERIOD HOUSE BEAUTIFULLY SET IN ITS OWN VALLEY.



3 6 4 oil 3

Additional features: Orchard. Ponds.
FOR SALE FREEHOLD WITH ABOUT 11 ACRES
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W. H. CORNISH, Truro (Tel: 0872 2568) and
KNIGHT FRANK & RUTLEY, London Office (Tel: 01-629 8171).
(46912/RG)

STAFFORDSHIRE

Stone 4½ miles. Stafford 9 miles. M6 8 miles.

A FINE GEORGIAN HOUSE IN PARKLAND RESTORED TO A VERY HIGH STANDARD.

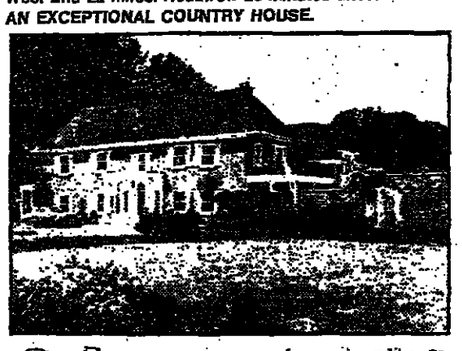
5 8 3 oil 5 6

Additional features: Staff flat. 2 small lakes. Paddocks.
FOR SALE FREEHOLD WITH ABOUT 15 ACRES
Apply: LONDON OFFICE (Tel: 01-629 8171). (47696/TR)

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West End 22 miles. Heathrow 20 minutes drive.

AN EXCEPTIONAL COUNTRY HOUSE.



3 6 5 oil 5 H H 2

Additional features: Billiard and games room. Sauna. Gymnasium. Ponds.
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Joint Sole Agents:
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KNIGHT FRANK & RUTLEY, London Office (Tel: 01-629 8171).
(67520/TR)

Knight Frank & Rutley

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Edinburgh Office 031-225 7105 Hereford Office 0432 3087
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York 9 miles, Malton 11 miles

A superb Georgian family house at the foot of the Howardian Hills and with views over the village green to York Minster.

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Just under 5 Acres

On the outskirts of the charming Cotswold town of Chipping Campden.

A Fine Stone Country Residence

Hall, cloakroom, 2 reception rooms, kitchen with domestic offices, 4 bedrooms, 2 bathrooms. Central heating, *together with AN ADJOINING COTTAGE:* Hall, cloakroom, living room, kitchen, 3 bedrooms, bathroom. Garage and Outhouses. Delightful Garden and Paddock.

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A MOST ATTRACTIVE, CONVENIENT AND COMPACT *FAMILY HOUSE*

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About 350 acres of valuable Agricultural Land and 40% acres of Woodland.

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RARE PERIOD GEM (1688)

With open aspects over meadows and downs. A scheduled 17th century residence, fully modernised, *yet unspoilt. Coast* 2 miles.
5 bedrooms, 2 bathrooms. 2 receptions.
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Spacious Vic. terraced house offered in sound basic order with scope for improvement. Comp: Hall, 3 recepts., kit., 5+ bedrms., bathrm., sep. w.c. Small gdn. Rewiring and specialist guarantees. £31,000 F.H.
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HIGHGATE WOOD, just south of this spacious Family House in quiet road: with big west-facing garden. Just for sale: entrance hall, drawing room, dining room, morning room, fine Eygena kitchen, 5 bedrooms, bathroom, C.H., very convenient. Freehold, £45,000. Woodcocks, 02-794 1151.

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£50,000

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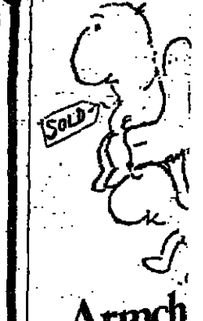
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Four bedroom house, town centre. Near quay, £14,000. Mooring available. Planning permission for garage. Telephone

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OUNTRY HOUSE in secluded position with well med rooms enjoying superb southerly views over valley. 3 reception rooms, good domestic offices, oms, bathroom, dressing room, 3 attic rooms. ouse, stable block and walled kitchen garden. s and orchard. 5 acres. Separate building plot . For sale by Auction on 12th April 1978, (unless viously).

Wessex House, Wimborne. Tel. (0202) 887331
L, DANIELL & MORRELL, 10 Fore Street, Seaton. 97) 21170.

1 GROSVENOR HILL, BERKELEY SQUARE, LONDON, W1X 0HQ. TEL.: 01-499 8644.

IMBERLAND
SLEY FARM
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nt arable/stock farm
20 acres
first class range of inge and farm house n of Mr. and Mrs. ton, of sale from Sole
G. D. AITCHISON (Scot.) FFR. RIDE HILL CK-UPON-TWEED HONE BERWICK 7582/3168

ARM, UDIMORE
EN RYE AND BATTLE
tiful, unmodernised ES FOR CONVERty views in rural s. Garden and paddock. Main electricity available. 16th April (or arRRING & COLYER. 3756)

300 yr. old farmhouse acing elevated position village 6 miles south rec., 5 beds. On 2 ds. Cheese rm. and Ready for further Paddock and garden e. Lovely views over and. For sale by P.V. ull details from Chesser Buildings, George Tel. 02265 64014.

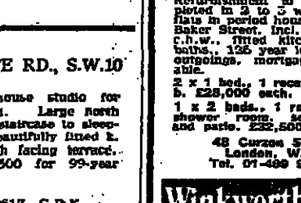
Oxford 10 miles in Pmt. delightful ountry house, highly and in superb unspoilt the edge of small eception hall, 3 recepbedrooms, 2 bathrooms, and self-contained flat, outbuildings inclose 3 es. Lovely gardens acres. Auction: 31st ne Fox & Partners, Cheney, Banbury, phone: 0295 710 892.

KINETON
NEAR STRATFORD UPON AVON
Attractive, modern, village residence set in 1.8 acres, overlooking the manor grounds. Comprising: Reception hall, cloakroom, spacious drawing room, dining room, extensively fitted working kitchen, 5 bedrooms, 3 bathrooms, dressing room, staff/family wing, living room, kitchen, 2 bedrooms and bathroom. Oil central heating. Double garage, matured gardens.
AUCTION: 5TH APRIL
EDWARDS, BIGWOOD & BEWLAY
Tel. 0608 61312

NEAR BOGNOR REGIS
West Sussex. Superb seafront residence, gate to sandy beach. Large ground-floor rooms, eight first-floor bedrooms (or five beds. plus s.c. three-room flat). C.H. Luxury refinements, secluded garden, heated swimming pool. £59,500.
024-369 2871.

ESSEX/SUFFOLK BORDER. To let on 21 year lease, detached cottage, lovely rural position. Applicants must have capital. Normal rent. Savills, Chelmsford. Tel. (0245) 68511.
KINGSWOOD, SURREY.—Attractive modern house, popular close, off Warren Rd., 5 bedrooms, 2 reception, 2 baths., 2 cloakrooms, patio room, fitted kit.; garage; utility room; 1 acre garden with tennis courts; c.h. Freld. offers in excess of £70,000.—Aguss & Co., 01-499 8884.
COOKHAM, BERKS.—Spacious modern det. property in excellent condition throughout. 5 beds., 3 recepts., 2 baths., fitted kit., 2 cloakrooms, laundry room, w.c., garage, garden. Secure garden; c.h.; double glazing; ready for immediate occupation. F.H. £95,000, to incl. most contents. —Aguss & Co., 01-499 8884.

HUMBERSTON, LEICESTER
Modern detached house in village 6 miles south of city. 3 reception, 4 bedrooms, 2 bathrooms, kitchen, cloakroom, garage, gardens. Freehold £29,500.
Apply Sole Agents:
Bernard Thorpe & Partners, 1 Millstone Lane, Leicester. Tel. 0533 549911.

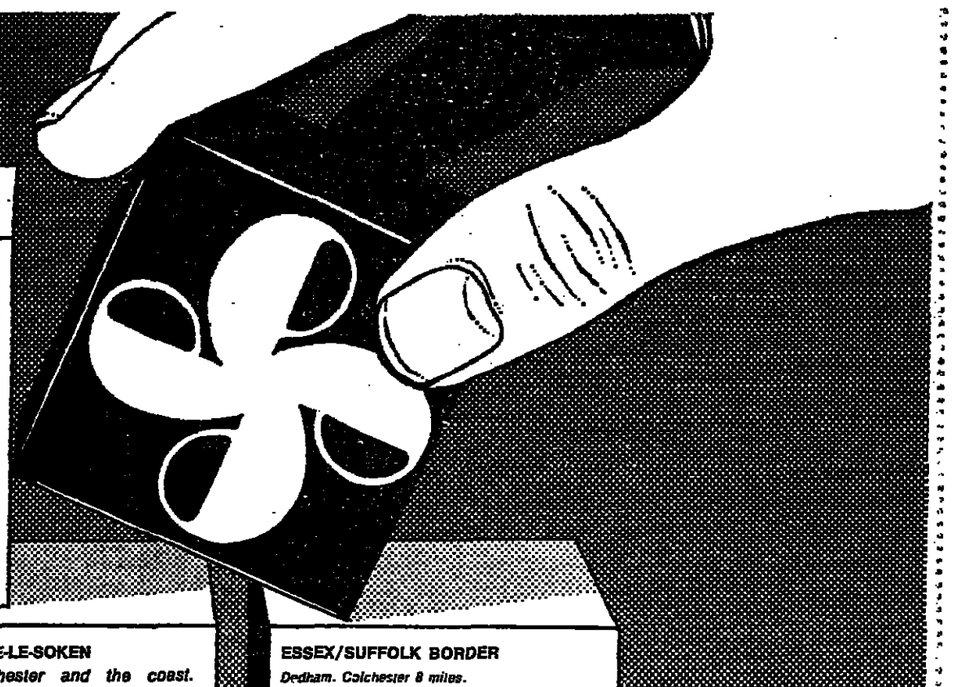
HAMPSHIRE
Andover 3 miles. Waterloo 1 hr. 15 mins.

ATTRACTIVE 17TH/18TH CENTURY HOUSE in an unspoilt and very accessible village Hall, 3 reception rooms, 5/6 bedrooms. Dressing room, 2 bathrooms. Garaging. Outbuildings. Walled garden.
About ¾ Acre.
Salisbury Office, Tel. 0722 28741
(Ref. 7BB1524)

KENT—NR. CANTERBURY
Canterbury 6 miles. Main line station 1½ miles.
A DETACHED FAMILY HOUSE
in a rural situation
4 Reception rooms. 5 bedrooms. 2 bathrooms. Dressing room/box room. Double garage. Oil C.H. Outbuildings. Large garden and paddock. About 2 Acres
£37,500
Joint Sole Agents: Strutt & Parker Canterbury, Tel. 51123. Ashendens Canterbury, Tel. 65527.
(Ref. 8AC72)

Preliminary Announcement
WEST GRIMSTEAD
Salisbury 6 miles.
A DELIGHTFULLY SITUATED FARMHOUSE
with views over unspoilt countryside Reception hall. 3 reception rooms. Playroom. 5/6 bedrooms. Dressing room. Bathroom. Attic rooms. Central heating. Garaging. Outbuildings. Garden and paddock.
About 4 Acres.
Joint Sole Agents: Knapman and Bament, 27 Market Place Salisbury. Tel. 0722 4226 and Strutt & Parker Salisbury Office, 41 Milford Street, Tel. 0722 28741. (Ref. 7AB1712)

SUFFOLK
Hintlesham.

AN ATTRACTIVE MODERN HOUSE with views over unspoilt countryside.
2 reception rooms. 4 bedrooms. Bathroom. 2 garages. Residential caravan. Gardens and grounds including paddock.
About 1¼ Acres. Region £37,000
Ipswich Office, Tel. 0473 214841.
(Ref. 5AD1221)



EAST SUSSEX
Between Battle and Hailsham.
A COMPACT DAIRY FARM
with 4 Bedroomed Farmhouse. Good range of buildings. Productive pasture and brookland.
ABOUT 194 ACRES (78.6ha)
Farm Agency Department. Lewes Office. 201 High Street, Tel. 07916 5411
(6BB 1281)

ESSEX—STOCK
Billericay 3 miles. Liverpool St. 30 mins.

A SPACIOUS MODERN FAMILY HOUSE built to a high specification.
Situated close to the centre of the village. Hall, 3 reception rooms. 5 bedrooms. Bathroom. Shower room. Double glazing. Oil central heating. 3 garages.
About 1 Acre
Chelmsford Office, Tel. 0245 84684.
(Ref. 2BB5847)

ESSEX-THORPE-LE-SOKEN
Between Colchester and the coast. Station ½ mile.
A FINE GEORGIAN HOUSE superbly fitted throughout, in parkland setting on edge of village.
Hall. 3 receptions. 9 bedrooms. 4 bathrooms. Stabling. Garaging. Secluded landscaped gardens. Heated swimming pool. Paddock.
ABOUT 50 ACRES
Joint Sole Agents: Fenn Wright Garrod Turner, Colchester, Tel. 0206 46161 and Strutt & Parker, London Office, Tel. 01-629 7282 or Chelmsford Office.
(Ref. 1AA4744)

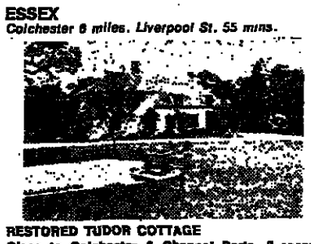
ESSEX/SUFFOLK BORDER
Dedham. Colchester 8 miles.

A FINE OLD MANOR HOUSE on edge of the village
3 receptions. Staircase hall 5 bedrooms. 3 bathrooms (2 en suite). Garaging. Garden backing onto parkland.
Ipswich Office, Tel. 0473 214841.
(Ref. 5AA1222)

SOUTH LINCOLNSHIRE
Grantham 9 miles. Sleaford 7 miles.
A DELIGHTFUL STONE BUILT PERIOD FARMHOUSE set in beautifully landscaped gardens, in a small rural hamlet
Hall, 2 reception rooms. Kitchen. 3/4 bedrooms. Bathroom. Full central heating. Garage. Stabling and barn. Garden and paddock.
ABOUT 1½ ACRES
Offers around £40,000
Grantham Office, Spitalgate House, London Road, Tel: 0476 5886.
(Ref. 4AB1365)

BERKS—WALTHAM ST. LAWRENCE
Between Reading and Maidenhead each 6 miles. Station 2 miles. Paddington 40 minutes.

A CHARMING 16TH CENTURY COTTAGE with later additions, in unspoilt rural position. Hall. 3 reception rooms. 4 bedrooms. 2 bathrooms. Garages. Outbuildings. Well stocked garden and 8 acre paddock.
ABOUT 10½ ACRES
London Office, Tel. 01-629 7282.
(Ref. 1AC 5254).

ESSEX
Colchester 6 miles. Liverpool St. 55 mins.

RESTORED TUDOR COTTAGE
Close to Colchester & Channel Ports. 3 reception rooms. 4 bedrooms. Bathroom. 6 stables. Outbuildings. Paddock.
About 2 Acres Region £45,000
Further 10 acres to rent.
Chelmsford Office, Tindal House, Tindal Square. Tel. 0245 84684.
(Ref. 2BB5761)

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Horsham 4 miles. Victoria 55 minutes.
AN OUTSTANDING COUNTRY HOUSE Beautifully situated and with extensive views to the South Downs
Constructed 4 years ago to a very high and exacting standard.
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Lewes Office, Tel. 07916 5411
(Ref. 6AC1298)

13 Hill Street, London W1X 8DL. 01-629 7282

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Superb penthouse studio for (rich) artist. Large north lights, spiral staircase to sleeping level. Beautifully fitted k. and b. South facing terrace. C.H. £29,500 for 99-year lease.
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Refurbishment to be completed in 2 to 3 weeks of 3 flats in period house close to Baker Street. Incl. gas c.h.; c.h.w.; fitted kitchens and baths., 125 year leases, low outgoings, mortgages available.
2 x 1 bed., 1 recep., k. and b. £28,000 each.
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48 Curzon Street London, W.1.
Tel. 01-499 9883
Winkworth & Co.

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Flat suitable for artist, versatile penthouse flat with 2 good interconnunicating studio rooms and north facing picture windows, kit., bath., cloaks., w.c., double glazing, night storage heaters.
Lease 84 years. £25,000.
MARSH & PARSONS 937 6091

EDITH GROVE, S.W.10.—Bright well decorated 4th floor flat in small purpose-built block. Double recept., 3 bed., k. & b. lift, resident porter. Gas c.h. 92-year lease. Low outgoings. Price £55,000. Highly recommended. Richard Greveson, 71 Walton Street, S.W.3. 01-589 8217/8/9.

Swiss Cottage, NW3
Spacious 3rd floor flat with roof terrace, 2 bedrooms, living room, kitchen, bathroom, night store heating, parking. 5½ year lease. £35,000.
West Hampstead NW6
A very large 1st floor flat with 22ft. balcony, 3 bedrooms, 27ft living room, fitted kitchen, bathroom, electric C.H. 56 year lease. £27,950.
Hampton & Sons
21 HEATH STREET HAMPSTEAD, N.W.3
TEL.: 01-794 8222

MAISONETTE S.W.10
Convenient shopping Chelsea. 3 bedrooms, through reception room, 1 bathroom, 1 cloakroom, c.h., double glazing, fitted carpets.
£31,000 o.n.o.
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after 6, or weekends

May and Company Est. 1920

PIMLICO Sunny 2 bed, 2nd floor flat in new conversion. Gas C.H. 125 years. £28,000.
CHANCELLORS RD. W.6 Attractively modernised 3 storey house. Garden. 3 bed., 2 recept., kitchen & 2 bath. Gas C.H. Freehold £32,000.
CHELSEA STUDIOS. Large & unusual 24ft. skylit studio. 3 beds., 2 baths., kitchen/diner study, garage. Gas C.H. Freehold £50,000.
S.W.10. Bright spacious 2 bed., flat with 22ft recept., large garden. 31 years £25,750.
382 FULHAM RD., S.W.10
01-352 9431.

MICHAEL KOOPMAN AND PARTNERS
01-493 1286/7/8

BELGRAVE SQUARE, S.W.1.
A spacious second floor south facing flat, 3 bedrooms, both with bathroom en suite, reception room, dining hall, kitchen, CHW, lift, porter, entryphone. Lease 70 years. Ground rent £100 pa. £150,000.

PONT ST., S.W.1.
A ground floor flat in luxury period block with all amenities, 1 bed., very spacious reception room, kitchen, bathroom and cloakroom. Lease 59 years. £40,000.

HIGHGATE, N.6. standing high. Bright south-facing first floor flat in favoured modern block with lovely gardens, garage and views; entrance hall, cloakroom, lovely 18ft. reception room with balcony, fitted Kendya kitchen, 2 double bedrooms with wardrobes, bathroom, fitted carpets/ curtains. Long lease, £59,000. Woodcocks, 01-794 1151.

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by private cash buyer with impeccable references, elegant or potentially elegant flat, W.8, S.W.7 environs Sloane Square, 3 rooms, k., breakfastroom, bathroom, storage space. Lift. Quiet residential area and agreeable outlook essential. Would modernize. Tel.: 01-937 1061.

WANTED—fairly large house, 1 to 1½ hours North, west or south of London. 12-20 bedrooms, outbuildings and up to 12 acres. Poor condition acceptable if main structure sound. Secretary, Institute for Comparative Study, 16 Warwick Avenue, W.9.

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SOUTH KENSINGTON (close Harrods). Purpose-built flat with own private garden. 2 double bedrooms, reception room and dining room, k. & b. C.H., porter. 125 year lease. £49,500.

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FOR FURTHER PARTICULARS APPLY:
23 CROMWELL PLACE, S.W.7. 01-584 4231

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Nr. Common: easy access tube. Spacious flat, modernised to a very high standard. 5 bedrooms (3 doubles and 1 single); 2 recepts., fitted kitchen (split level over and hob); bathroom and seperate w.c. Garage optional. 61 year lease. £28,000 o.n.o.
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Superb 2nd-floor flat, with lift, overlooking gardens on both sides. The whole house converted into flats two years ago to a very high standard: 24ft. L-shape drawing room, 3 bedrooms, 3 bathrooms (2 en-suite) and fully-fitted kitchen: independent heating and hot water; entry phone; 38-year lease; g.r. £2,000 p.a.; service charge £400 p.a.
Offers invited over £65,000
Telephone 01-937 5137

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–Stepping Stones–Non-Secretarial–Secretarial & General–Tempting Times–

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Applicants must be aged 21–35 have a pleasant telephone manner, good spelling and a good command of the English language. Typing would be an advantage.

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Then you could be helping us to run our Staff Salad bar which serves 120 lunches daily as well as board luncheons and buffets.

You'll work in a young friendly team in an attractive modern kitchen and adjoining lunch area. So we'd like you to be under 30, of good appearance, friendly and adaptable. We'd also like you to have a catering qualification (or proven relevant experience) and the ability to cope with menu planning, portion and cost control and ordering.

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CHELSEA ESTATE AGENT seeks experienced negotiator, friendly office, attractive prospects.—Tel. 352 9454.

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WE NEED A VERY SPECIAL interviewer to join our small one branch W.1 Agency specialising in secretarial vacancies. You'll need to be intelligent, ambitious, self motivated and with great personality. We'll offer you the chance to use your own ideas, work in your own way and an earning potential of £5,000. Experience essential. Phone Eve Zurak on 486 6951 or evenings 203 4696.

PERSON FRIDAY, £3,500—very varied job for flexible person: Invites reception, switchboard, helping with Directors' lunches, typing, etc. Lovely offices. Friendly group of people. 4 weeks hols. Javar Careers. 730 6148 (Consultants).

OPPORTUNITY to develop a career in stockbroking for young A level numerate entrepreneurial person able to type. £3,000 neg.—Monica Grove Recruitment Consultants, 839 6542.

COPY TYPIST, English mother tongue, required by Libyan newsagency based in the City. Speed 60 w.p.m. Attractive salary and conditions.—Phone 353 9260.

PHOTOGRAPHIC AGENCY need self-motivated person with advertising photo studio background as consultant/interviewer. — 439 1951.

RECEPTIONIST / TELEPHONIST / Typist for high class furnishing showrooms in Mayfair. small PMBX, accurate typing rather than speed, good salary according to age and experience. Telephone: 491 4327.

INTERVIEWER / CONSULTANT, small expanding agency, need a further interviewer, either male or female, age immaterial but sales or agency exp. essential. Salary is high and negotiable. +5% commission. Total earnings in excess of £6,000.—836 5984.

COLLEGE LEAVER SECRETARY

Opportunity for bright person with shorthand and typing to join furnished lettings department of well established firm of Chartered Surveyors in Kensington. Salary £3,900 negotiable.

Ring Madeleine White
937 9622

Stepping Stones

PUBLISHING

Opportunity for first class Secretary who wants responsibility and challenge. You will coordinate print production, and liaise with the Editors of 10 international newsletters. A busy, exciting job in an expanding and people orientated company

Salary to £3,500 p.a.

Ring Ron Holloway on
01-388 2181
(adjacent to Warren St. Station).

WEST END

Young Director in London of important Spanish Insurance Company requires hard-working, efficient person, committed to the job and available to travel at any time. Must have sound knowledge of shorthand and typing in Spanish and English. German is not essential but would be useful. Top salary paid to the right person plus other benefits.

Write to the Managing Director, Ocaso RS Ltd., 1 Leadenhall Street, London, E.C.3...

International Advertising Agency
PA/SECRETARY

Our Financial Director requires a Secretary/PA who will not only have first-class secretarial skills but who will also organise his day, work on own initiative, handle liaison at all levels and become totally involved. You should be 22 years plus, have held a secretarial position at management level (preferably in finance or advertising) be prepared to work very hard and have a sense of humour.

Good salary plus annual bonus and many other excellent staff benefits.

Please write or telephone:

MRS STEPHANIE MAXWELL, FOOTE, CONE & BELDING LIMITED, 82 BAKER STREET, LONDON W1M 2AE. TEL: 01-935 4426.

LEGAL SECRETARY
£3,800

Young firm of Solicitors in S.W.1 requires s/h Secretary with legal experience to work in small pleasant and friendly offices. 4 weeks holiday and bonus.

Ring 01-828 0577
Mrs. Walker

PERSONAL SECRETARY

required for Director and General Manager of Group of Companies within the automotive industry. First class secretarial skills, experience at board level, and ability to work on own initiative are essential. In return for excellent salary (negotiable) generous holidays and fringe benefits.

Location: West London.
Please contact Miss Porter
Telephone : 01-743 3111

PARIS—
£8,000

Top International Businessman needs first-class Secretary/P.A. with good French.

Interviews Paris or London.

DIRECTORS' SECRETARIES
01-629 9323

WATFORD—
£4,250

Managing Director of International Public Company needs Secretary/P.A.

DIRECTORS' SECRETARIES
01-629 9323

£4,000 +
Sec/P.A. 21 +

London office of small international oil trading company Holborn area requires secretary to 2 Senior Executives. Duties are varied, ranging from shorthand/typing, Telex, travel arrangements and basic company cash accounts. Candidates should have pleasant, flexible personality and be able to work on own initiative. 4 weeks holiday p.a. Please contact :

Mr. P. E. M. Harte
242 8716

EXECUTIVE SECRETARY/P.A.
£5,000

You will be a key in a small team working on a demanding and exciting show business publicity project. Mayfair offices.

Ring 01-629 6316

A TOUCH OF CLASS

Young Sec./P.A. at Director level for Oil Company. Busy atmosphere, good rewards for intelligent person. Salary £3,700.

Call Eleanor on 734 6132
KPSL STAFF AGENCY

Secretariat's Secretary
£3816–£4169

NATIONAL WATER COUNCIL

The National Water Council's Secretary is responsible for general administration and is also the Council's principal legal and parliamentary adviser.

He needs a Secretary/Personal Assistant to help him in this important work and to join a team providing secretarial services for other members of the Council's Secretariat, including the Chairman and the Director General.

Educated to at least O level, you will naturally need to be a man or woman with first-class skills plus the maturity and confidence to deal with business matters and people at all levels with little supervision.

Starting salary is in the range £2850–£3186 plus £473 London Weighting Allowance and pay supplements of £312 and 5%. Hours are from 9.15am to 5.00pm and an excellent range of benefits includes good holidays, LVs, a contributory pension scheme, sick pay and personal accident insurance.

Our attractive offices are near St. James's Park Tube and the new shops in Victoria Street.

Please make a written application, giving details of age, experience and qualifications to: Mr. R. H. Pamplin, Assistant Secretary (Establishments), National Water Council, 1 Queen Anne's Gate, London SW1H 9BT. Closing date for applications 28th March, 1978

Executive Secretary/ Administration Assistant

For the Manager of Northern European operations and business development of a leading American Company in SW1.

Applicants should have at least five years secretarial experience (2 years being at a senior level). Fast accurate shorthand typing + audio skills are required plus a professional approach and self-motivation as well as the ability to function under pressure.
HOURS : 9.00-5.30
REMUNERATION : £3,750 NEG.
HOLIDAYS : INCREASING TO 4 WEEKS PER ANNUM.
CHRISTMAS BONUS.

Applications in writing giving full employment history and personal details should be sent to :

PERSONNEL DEPARTMENT, MARK CENTURY COMPANY, PARK LORNE, 111 PARK ROAD, LONDON NW8 7JL.

Secretaries

Salary c. £3,800, plus £1.00 per day L.V.'s

The Mobil Oil organisation requires two experienced secretaries with good educational qualifications and shorthand/typing skills to work in their pleasant, modern offices in Aldwych – convenient to public transport.

SECRETARY TO RELATIONS MANAGER.
This is a non-routine job and would suit someone who is a self-starter, has organising ability and who can relieve the department head of routine administration.

SECRETARY TO COUNSEL.
This job is to work for Counsel whose area of responsibility covers the wide range of legal problems arising in North Sea oil development operations. Ideally, therefore, the successful applicant should have some legal experience but accuracy, initiative and ability to work under pressure are more important.

These are key secretarial positions in the organisation and offer career opportunities for talented, motivated individuals.

Conditions of employment are excellent and include four weeks' paid holiday each year, plus other fringe benefits.

If you would like to know more about these jobs, please telephone (01-831 7171 Extension 4498) or write for an application form to:
Miss Barbara Collins,
Mobil Producing Northwest Europe Inc.,
Mobil Court, 3 Clements Inn,
London WC2A 2EB.

Mobil Producing Northwest Europe Inc.

SECRETARY/PA TO PERSONNEL CONTROLLER

c. £3,600 MAYFAIR

This is a challenging opportunity for a person with shorthand and audio skills who is interested in working within the personnel function and, ideally, has some previous experience in this environment. Knowledge of French would be advantageous.

The job will include responsibility for some personnel administration and recruitment together with secretarial duties for both the Personnel Controller and Food & Beverage Manager. The present job holder has been promoted to Personnel Officer within the Ladbroke Group. Salary will be around £3,600 p.a. plus L.V.'s and other benefits.

WRITE OR TELEPHONE SUE CULVERWELL, SECRETARY TO PERSONNEL CONTROLLER, LADBROKE CASINO DIVISION, 12/16 WOOD MEWS, LONDON, W.1. TELEPHONE: 01-499 8321.

SECRETARY TO THE SENIOR PARTNER

The Senior Partner of a firm of Solicitors in Holborn is looking for a Shorthand Secretary. In addition to good secretarial skills the applicant should have initiative and be prepared to assist in the general smooth running of the office. An excellent salary plus L.V.s. 9.30 a.m.–5.30 p.m.

PLEASE TELEPHONE 01-405 1361
(MRS. GULL) FOR DETAILS

Senior Secretary

We urgently require a Director-level Audio-Secretary to work in our West End offices. The successful applicant must be experienced, intelligent, able to cope under pressure and to liaise with important clients.

Salary will be negotiable up to £4,000 together with L.V.s, free BUPA, 4 weeks' holiday and paid overtime.

Please telephone
GRACE ROBSON ON 486 7100

INFORMATION ASSISTANT

required to work with the Chief Information Officer of the Construction Industry Research and Information Association but with some secretarial responsibility to the Association's Financial Manager as well.

In addition to the more general secretarial duties the person will be dealing with the press, the organisation and administration of meetings/conferences and seminars, and the Association's membership which is drawn from all parts of the construction industry.

Applicants who should be over 25 should get on well with people and have a pleasant personality. Typing skill is needed but shorthand, while desirable is not essential.

Four weeks annual holidays, good pension scheme, luncheon club, hours 9-5 (flexible). Salary according, qualifications and experience.

Further details:
Mr Woodley, CIRIA,
6 Storey's Gate,
London, SW1.
Tel: 01-839 6881.

BERKELEY SQUARE
£4,800 + 10%

Due to expansion this firm of international management consultants needs a

SALES CO-ORDINATOR/ ADMINISTRATIVE SECRETARY

to run their largest and most profitable division. The team of 16 sales/production consultants are scattered throughout the U.K. and need a self motivated, systematic person to assist from initial sales enquiries to culmination of top level supervisory assignments on the shop floor of a wide variety of industries. Typing 65 wpm. Age 26-35.

Angela Mortimer Ltd.
Recruitment Consultants
169 Piccadilly, W.1
Tel. 499 5378

TRI-LINGUAL LIBRARIAN

For young, internationally famous company. A highly successful company in the sporting goods field, needs an English/French/German speaking Librarian to establish an effective marketing information service in Strasbourg. You should be aged under 35, experienced in desk research and ideally have typing and shorthand skills. Exciting informal atmosphere and salary c.f. 58,500 F.

For details of this and London based appointments please contact:

Mary Overton
Female Executives
29 New Bond Street London W1Y 9HD
Telephone 01-493 2155/0806

OPEN TO MEN AND WOMEN

OFFICE ADMINISTRATOR TO £4,500

Enjoy administration ? Supervising people ? Utilize your talents in the modern W1 Head Office of a large manufacturing company. The doorman to the cook and post clerks will report to you. Look after all decorating, office allocations, and alterations. Type your own reports and correspondence. Superb opportunity to demonstrate your initiative and enjoy big company benefits, too. Call Judy Knapp today on 437 1672. DRAKE PERSONNEL CONSULTANCY Executive Secretarial Division, 136 Regent Street, London W1.

SENIOR SECRETARY
£4,500 neg.

For Vice-President, W.1 Management Consultants. Friendly, personal Co., with pleasant modern offices. Cheerful personality for involving job with plenty of client contact.

BELLE AGENCY
01-935 9731
4 Marylebone High St., W.1

LEGAL SECRETARY AND PERSONAL ASSISTANT

Required for Partner in central London firm of Solicitors. Excellent conditions. Salary up to £4,500 for the top applicant.
Phone 930 0807/8

TEXTILE DESIGN
£4,000

Do you have sales talent ? Would you like to free yourself from your typewriter ? A good part of your day with this exclusive showroom will be spent dealing with buyers and learning the business. Liaise with suppliers, organise exhibitions, attend design association meetings. Handle administration and utilise your secretarial skills as P.A. to the M.D. French useful. Sound like you ? Call Diana Warren on 437 1673 today: DRAKE PERSONNEL CONSULTANCY, Executive Secretarial Division, 136 Regent Street, London, W.1.

Reed Executive Secretarial

P.A. to M.D. to £4,2
E.C.2. + profit sha
Our client's new M.D. needs a vivacious and charm assistant able to liaise at all levels and work on their initiative, in addition to providing a full secretarial servi Duties will be varied and 'open ended' allowing m participation. (A.121)

P.A. Secretary to £4,
W.1.—(p/t hours considered)
To work in the elegant surrounds of our client's Execu offices, organising own work priorities and general of routine. Duties include liaising at senior level, arrang meetings and lunches and undertaking a secretarial with the assistance of one other. (A.122)

55 St Martins Lane, London WC2N 4EA. Tel: 01-240 2331

£4,700
Executive Secretary

The Senior Partner of a leading firm of Solicitors is looki an experienced PA, able to provide a comprehensive se service. You will ensure the smooth running of his administration, organize his busy timetable, liaise with and clients and deal with his correspondence. Aged 25-40 will need good shorthand and typing and experience of wo in the City, a legal background would be useful. The f are very smart and located near Cannon Street 628 4535.

Crone Corkill
Recruitment Consultants

PA/SECRETARY

20-30 £4,500 W.

Executive Consultants seek capable person with and initiative, for interesting and varied work. Alth min. skills of 100/50 are required, client liaison running office are integral to the job. Current dr licence an advantage. 4 weeks holiday + L.Vs.

Please telephone Mary Holland : 01-588 011

C.C. BANKING PERSONNEL
41/42 London Wall, E.C.2
(Recruitment Consultants)

NEVER A DULL MOMENT!
TO £5,000

Diplomacy, social poise and super-efficient skills will will ensure happy days in this hive of activity. A.S. An appointment has arisen in the office of the chairman substantial investment holding company—he needs a sec who, apart from his work, will assist his P.A. in all as of office administration and co-ordination of his pers and varied business and charitable interests in the U.K. abroad. It will help to have a financial background bu important is a calm disposition, a liking for hard work a sense of humour. This is no sinecure—if you are inte phone Hilary Dalby.

Career plan
17 AIR ST., W.1.
01-734 4284
(Consultants)

SECRETARY/PA

To Managing Director of Advertising Agency

This is an excellent career opportunity for a Secr P.A. to join the exciting world of advertising.

The successful applicant should be able to run Managing Director's office in his absence. Be commer competent in both shorthand and typing and be able to unsupervised in an occasionally hectic atmosphere. Due t confidential nature of the position absolute discretion is ess

Streets Advertising is an expanding progressive age based in bright modern offices near Holborn. If you feel you have the ability and aptitude to earn a good salary join our young team then write now with full details of career to:

J. E. SCRIVENER, Managing Director,
Streets Advertising Ltd., 77 New Fetter Lane, London EC4

£5,000 +

The Chairman of a leading International Company needs a Secretary/P.A. with a flair for communication.

Involved truly as a P.A. your duties will include organising a demanding schedule —he has five other directorships—some travel and attendance at social functions. Age 28/35.

DIRECTORS' SECRETARIES
01-629 9323

SECRETAR
21 upwar

for two Personnel Offi mainly concerned with c recruitment of managem technical staff ... projects.

The post is a busy i volving full secretarial to the two Officers. A assistance of 4 junior duties should have a typing skills, some necessarily fast accura diplomatic and discreet sonality, and be interes administrative work for there is considerable There's a good starting free lunches, busines flexible working hours an valuable fringe benefits.

For interview, phone Miss V. Gerrard, Commo Development Company Hill Street, London. Tel.: 629 8484.

PRESTIGE AT £4,000+

Vice-President of famous Merchant Bank near Green Park requires (or equivalent) secretarial able P.A./Sec (23+) with good skills to work at the assistant end of investment finance. Excellent opportunity to progress in a stimulating, fast-moving atmosphere. Superb conditions and benefits.

ALL ROUNDER AT £3,850 NEG.

Technical Director of friendly Holborn Co. needs a capable P.A./Sec (23+) with shorthand and audio ability to organise him and his drawing office. Own correspondence etc. Really nice co. and excellent benefits.

PLEASE RING
CLAUDIA STILL
ACTION SECRETARIES
437 8948

£4,500 UNUSUAL OPPORTUNITY

A highly efficient Secretary with drive initiative is required for manufacturing company. P.A./Secretary with a live ability required to assist Managing Director of progressive expanding company in Interesting, varied work, good salary. Please Martin Morris Prices Ltd. 01-253 3131.

SECRETARY/PA

For Partnership Secretary St. Pauls.

2 years(+) experience senior level, age 25-30 +, shorthand, audio, knowledge of admin & personnel work. Smart appearance, well educated. Good basic salary. Profit sharing, BUPA, LV's + fringe benefits.

Ring Alistair Altas,
01-236 1520

Debenham Tewson & Chinnocks

PROFESSIONAL DIRECTOR'S P.A.
£4,500

A prestigious and challenging position within a worldwide leasing company assisting the top director. Handle confidential matters, decide priorities, and generally smooth the days by thinking ahead. Your high standards will earn you this rewarding opportunity plus free life assurance and pension. Call Judy Knapp for details on 437 1672. DRAKE PERSONNEL CONSULTANCY, Executive Secretarial Division, 136 Regent Street, London W1.

P.A. to Managing Dir

P.A./Secretary with a live ability required to assist Managing Director of progressive expanding company in Interesting, varied work, good salary. Please Martin Morris Prices Ltd. 01-253 3131.

SENIOR SECRETA

173 New Bond Street W1
01-499 0092 : 01-493

TRANSATLANT CITY COMPA

require a first class secretary for their London Director. This is a sophisticated assignment for a person... Start on £4,000+. Age 24-30.

Winifred Johns
Recruitment Consul
118 New Bond St
493 3005

PERSONNEL ASSISTANT

Young, ambitious graduate required by leading firm of Chartered Surveyors in Mayfair. Salary £4,000 + bonus + car + BUPA + pension + 4 weeks holiday. Ring Jane Hall, Executive Selection, 499 8644.

SECRETARIAL APPOINTMENTS ALSO ON PAGE 34

INFORMATION ASSISTANT

required to work with the Chief Information Officer of the Construction Industry Research and Information Association but with some secretarial responsibility to the Association's Financial Manager as well.

In addition to the more general secretarial duties the person will be dealing with the press, the organisation and administration of meetings/conferences and seminars, and the Association's membership which is drawn from all parts of the construction industry.

Applicants who should be over 25 should get on well with people and have a pleasant personality. Typing skill is needed but shorthand, while desirable is not essential.

Four weeks annual holidays, good pension scheme, luncheon club, hours 9-5 (flexible). Salary according, qualifications and experience.

Further details:
Mr Woodley, CIRIA,
6 Storey's Gate,
London, SW1.
Tel: 01-839 6881.

BERKELEY SQUARE
£4,800 + 10%

Due to expansion this firm of international management consultants needs a

SALES CO-ORDINATOR/ ADMINISTRATIVE SECRETARY

to run their largest and most profitable division. The team of 16 sales/production consultants are scattered throughout the U.K. and need a self motivated, systematic person to assist from initial sales enquiries to culmination of top level supervisory assignments on the shop floor of a wide variety of industries. Typing 65 wpm. Age 26-35.

Angela Mortimer Ltd.
Recruitment Consultants
169 Piccadilly, W.1
Tel. 499 5378

TRI-LINGUAL LIBRARIAN

For young, internationally famous company. A highly successful company in the sporting goods field, needs an English/French/German speaking Librarian to establish an effective marketing information service in Strasbourg. You should be aged under 35, experienced in desk research and ideally have typing and shorthand skills. Exciting informal atmosphere and salary c.f. 58,500 F.

For details of this and London based appointments please contact:

Mary Overton
Female Executives
29 New Bond Street London W1Y 9HD
Telephone 01-493 2155/0806

OPEN TO MEN AND WOMEN

OFFICE ADMINISTRATOR TO £4,500

Enjoy administration ? Supervising people ? Utilize your talents in the modern W1 Head Office of a large manufacturing company. The doorman to the cook and post clerks will report to you. Look after all decorating, office allocations, and alterations. Type your own reports and correspondence. Superb opportunity to demonstrate your initiative and enjoy big company benefits, too. Call Judy Knapp today on 437 1672. DRAKE PERSONNEL CONSULTANCY Executive Secretarial Division, 136 Regent Street, London W1.

SENIOR SECRETARY
£4,500 neg.

For Vice-President, W.1 Management Consultants. Friendly, personal Co., with pleasant modern offices. Cheerful personality for involving job with plenty of client contact.

BELLE AGENCY
01-935 9731
4 Marylebone High St., W.1

P.R. CONSULTANCY

seeks

P.A./SECRETARY

Young, fun loving person with initiative required for Managing Director of P.R. Consultancy by Albert Bridge. Lots of client liaison. Secretarial work must be to a high standard. Starting salary at least £5,500 p.a. with excellent prospects for the right applicant.

PLEASE CONTACT
CAROL HARVEY ON
01-226 1162.

LEGAL SECRETARY AND PERSONAL ASSISTANT

Required for Partner in central London firm of Solicitors. Excellent conditions. Salary up to £4,500 for the top applicant.
Phone 930 0807/8

appears daily and featured on Wednesdays and Thursdays

La Creme De La Creme

–Managerial–Administrative–Secretarial–Personal Assistants–

Secretary

to Sales Director

We require a first class Shorthand Secretary to work for our Sales Director in our new offices close to London Bridge Station.

The successful applicant will be of smart appearance, preferably aged between 25 and 35 with good shorthand and typing and a pleasant telephone manner.

This position carries a top salary, together with excellent fringe benefits, including 4 weeks holiday per year, Luncheon Vouchers, a staff bonus scheme and an interest free season ticket loan.

For more information please phone
Miss Linda Roberts on 407 1140

Secretary

for Top Executive

An outstanding opportunity has arisen as a result of promotion for a competent Secretary to the Managing Director of our major operating company.

Sound secretarial skills with a good educational background, preferably with 'A' level English, is essential. A well-groomed appearance, a stable personality and an unflappable temperament are further requirements.

Working conditions are spacious and modern.

In addition to an excellent starting salary is a pleasant cafeteria and a regular free bus service to Sutton, Rose Hill and Mitcham.

Please write with details of your background and experience to :—

Mrs F. B. Pedel, SGB Group Limited, 23 Willow Lane, Mitcham, Surrey. 01-640 3393, Ext. 3226.

PER Executive Secretaries

Top Jobs for Top People

Bi-Lingual Secretaries Hounslow Area

We require two senior Personal Secretaries for an International Company. One will have fluent spoken GERMAN, and one fluent FRENCH plus FRENCH SHORTHAND. In both cases the duties cover the whole range of a senior P.A. The working atmosphere is particularly pleasant. Starting salaries to £4,000.
Contact Miss Angela Moriarty 01-235 9984

Fulham £3,500–£4,000

The Managing Director of this thriving Company is looking for a cheerful, mature personality who can work independently during its absence and provide a first-class senior secretarial backing at all times. Free transport is provided to and from FULHAM BROADWAY. This is a highly recommended post. Pension Scheme. L.V. Own Office. Age 25-50.
Contact Miss Jane Barnsley 01-235 9984

Travel Agency, W.2

The Marketing Director needs an efficient, unflappable secretary, with some previous experience in Marketing, P.R. or Advertising. A dynamic post in a friendly office with plenty of client contact. L.V. Pension Scheme. Own delightful office. Holiday concessions and starting salary £3,500 negotiable.
Contact Mrs. Dawn Shaerf 01-235 9984

Medical Field

If you are experienced or interested in Hospital work or the Private Medical Sector, we have a vacancy for a Sec./P.A., working for the Director of a company closely allied with this work. Excellent Typing and a Knowledge of Shorthand and Audio are required, plus organising ability. Really delightful surroundings. Could suit candidate with nursing Experience. £3,500.
Contact Mrs. Dawn Shaerf 01-235 9984

Watford £4,500–£5,000

A starting salary to £5,000 will be offered to a suitably qualified Secretary. FLUENT GERMAN and impeccable English are essentials. The post offers senior and confidential duties.
Contact Mrs. Dorothy Allison 01-235 7620

Late night opening 6.45 pm every Thursday.
Telephone Mrs Dorothy Allison (Manager) on 01-235 9984 for an appointment at
4-5 Grosvenor Place, Hyde Park Corner, SW1

Applications are welcome from both men and women.

YOU DONT HAVE TO BE A MAN

to join our uniquely successful company as a Sales Executive. We are a £10m. subsidiary of a British Public Company operating in an advanced technology field. Our sales force has always had a strong contingent of women, a number of whom have subsequently been brought into the company at middle and senior management levels. We have vacancies for Sales Executives in most areas of the U.K., particularly the Home Counties. Essential qualifications are an attractive personality, a clear brain and determination to succeed. Qualifications or experience in electronics, physics or computer sciences would be an added advantage. The Sales Executives' role is to build and maintain good business relationships between our customers and the company.

A period of up to four months training would be given at our H.Q. near Maidenhead.

Salary under training is £3,300 p.a. but an effective Sales Executive with a year's experience would earn in excess of £5,000 p.a. A company car is supplied immediately. Please contact

R. MICHELLE,
THE MACRO-MARKETING GROUP,
396 BATH ROAD, SLOUGH.
TELEPHONE BURNHAM (06286) 63611.

These positions are open to both women and men.

EXPERIENCED PRIVATE SECRETARY

Salary around £4,500

(aged 28 plus) for Director of the Water Companies Association. Good education, excellent shorthand and typewriting, experience of agenda and minutes of committees an advantage. Pleasant office, small number of staff.

Salary and conditions of service of N.J.C. for water service staffs apply. Pension scheme (local government transferable). Salary around £4,500 (including London weighting allowance and two pay supplements). References required.

Write with details to :—
The Director
THE WATER COMPANIES ASSOCIATION
14 GREAT COLLEGE STREET
LONDON SW1P 3RX

Personal Secretary to the Principal N.W.3

Westfield, a College of London University, is superbly situated in Hampstead, not far from the Heath. There is a vacancy for a top-class Personal Secretary/Assistant to the Principal, Dr. Bryan Thwaites. Applicants, preferably graduates, should be highly-qualified shorthand typists. This is the senior secretarial position in the College. Working conditions are unparalleled and the appointee will be a member of the Senior Common Room. A salary in the region of £3,800-£4,000, depending on experience and qualifications, will be offered on a scale leading to £4,381 per annum (including London Weighting).

Applications as soon as possible please to Dr. J. Buckingham, Personnel Officer, Westfield College, Kidderpore Avenue, Hampstead, London, N.W.3. 7ST or telephone 435 7141, Ext. 580 for further details.

A job to get your teeth into!

£4,000-£4,500 p.a.

A large company in E.C.1, five minutes from Old Street Station require a Senior Secretary aged 28+ for top management. You would be involved in all the new products the company produces and some of the work is of a technical nature. Some P.A. work, lots of phone contact, own office, although the crowd around you are interesting and lively. Usual secretarial skills 100/50. Hours 9-5.30, L.Vs. 30p per day, 4 weeks holidays. Contact in the first instance :

Eileen Watkins
Nu-Type Staff Bureau
46 Bishopsgate, E.C.2
01-588 3124

Executive Secretary

GREEN PARK £4,000

A well presented Executive Secretary is required to work for the Company Secretary at the Head Office of a major industrial holding company.

Expert secretarial skills essential along with the ability to work without supervision.

Outgoing personality and a commonsense approach to problems would be advantageous. Salary to £4,000 plus 50p LV's per day. Hours 9.30-5.30, 18 days leave P.A.

Contact BRS. J. SARSON, THE B.E.T. FEDERATION, STRATTON HOUSE, STRATTON STREET, W1X 6AS.
01-629 8886

£4,000+ W.C.2

English, German, French secretary with knowledge of Spanish is required to work for M.D. of international export company. £1.00 LV's per day. 4 weeks' holidays.

£4,000+ E.C.2

German-English audio secretary is urgently needed by Principal of small insurance company. German mother tongue ideal.

£3,800+ W.1

English/German secretary to work for Textile Company. Shorthand not necessary. Good typing and audio is. Basic knowledge of bookkeeping would also be an asset.

£3,500+ W.1

English/German P.A. required to work for M.D. of Music Publishers. Super job for young person wishing to use German often.

£3,500+ W.11

College leaver with good German urgently required to work for 2 people in International Shipping Company. English shorthand only.

Call Marysia or Cheryl on 387 0742

MALLA SECRETARIAL SERVICES
376 Euston Road, London N.W.1
(Recruitment Consultants)

N. M. Rothschild & Sons Limited

Director's Secretary

Secretary required for Director in the International Division. Candidates should have first class secretarial skills, good educational qualifications, and preferably with experience at Board level. A knowledge of Spanish would be an asset but not essential. Age is immaterial for the right candidate. We offer a good salary, 50p per day luncheon vouchers, four weeks' holiday per year, house and season ticket loan schemes.

Please apply in writing to:–

Miss J. Kennedy,
N M Rothschild & Sons Limited,
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The Director of a trade association is seeking to appoint a Secretary.
Whilst good shorthand/typing and administrative ability are essential, the post offers more variation and interest than routine secretarial work, hence the need for applicants to be able to use initiative.
Taking minutes at certain meetings is part of the role and since the association's work is closely linked with the EEC, a good knowledge of French and/or another Community language would be an advantage.
Salary negotiable starting at not less than £3,800, which is pensionable.

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Taking minutes at certain meetings is part of the role and since the association's work is closely linked with the EEC, a good knowledge of French and/or another Community language would be an advantage.
Salary negotiable starting at not less than £3,800, which is pensionable.

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Lunch provided
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The Recruitment Consultants

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677 3902

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PART-TIME TEACHER required by well-known *Secretarial College* — See Pub. and Ed. Appts.

ADVERTISING. £2,300.—Friendly Knightsbridge Agency seeks bright young P.A. Secretary for 2 Directors. Very varied and non-routine. Good skills and sense of humour essential. Ring 937 9801 for interview. Nine Eleven Personnel (Agy.).

A FAMOUS INTERNATIONAL Cosmetic Company seek a junior Secretary with good skills and neat appearance to work for young executives. Salary £3,300 + L.V.s + perks. Contact Sarah Glorenshaw, 734 8711, Alfred Marks Staff Bureau, 34 Shaftesbury Ave., W.1.

IMPORTANT City Shipping Group need P.A. Sec., 25 to 35, for M.D. Need good formal skills, confident, competent person able to organise generally including functions, meetings, confidential matters, etc. Newly styled position, own office, £3,000 p.a. plus perks, L.V.s, fringe benefits. Alfred Marks Staff Bureau, 588 6011.

EDITOR of Professional Magazine, Mayfair, needs well educated P.A. Good formal skills, able to deal own correspondence and help with publication generally. Progressive opportunity. £3,000 neg. p.a. up, 4 weeks hols., super fringe benefits. Joyce Guiness Staff Bureau, 580 6807 (9210).

PERSONNEL TRAINING DEPT. International S.W.1 organisation, executive arranging conf. and training facilities, lectures, etc. needs capable intimate 22-28, fluent typing essential, adequate shorthand, ability to cope principally with admin. and participate with responsibilities in all aspects of work around £3,777 p.a., L.V.s, fringe benefits. Joyce Guiness Staff Bureau, 580 6807 0010.

SECRETARY (21-53) for two partners in busy, friendly firm of surveyors, near Piccadilly Circus. Starting mid end April. Accurate shorthand typing and ability to work on own initiative essential. Salary £3,000-£3,000, 4 weeks' holiday. Please call Pat Davis on 01-437 0373.

PUBLISHING SECRETARIES, are you on our books? Covent Garden Bureau, 53 Fleet St., E.C.4. 353 7096.

SECRETARIAL

SECRETARIES MARINE INSURANCE CLAIMS OFFICE
SECRETARY TO PARTNER and his department (5) responsible for Greek clients and office. They are seeking a proficient shorthand-typist willing to use a telex and prepared to undertake a variety of tasks.
SECRETARY TO PARTNER whose wide variety of work includes responsibility for international marine insurance course, technical opinions and reports. Must be equally proficient in shorthand and audio.
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Telephone Alison Hunt on 01-240 2477

S.W.3 AREA
Varied interesting work for secretary with knowledge of French. Shorthand and typing. Salary negotiable. 4 weeks holiday.
Ring 589 3400

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We need high calibre temporary staff to join our expanding team. It can often take a long time to sort out a suitable highly paid permanent job so while you are waiting we can use your services.
SECRETARIES £2.15 PER HOUR
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We can offer work in the West End or the City and at present we are turning jobs away. Please phone:
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We specialize in jobs in the Arts Entertainment and Publishing worlds and urgently need Secretaries for both permanent and temporary vacancies with or without shorthand, for immediate assignments. For highly personalized attention and excellent salaries, ring
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MARKETING DEPARTMENT of International prestige West End Company would like competent organizer with secretarial skills (100/50) to control hectic environment. Excellent rates and scope for involvement. Phone Gladys Hurst, 734 0911, or call in at Bridge Overload (Agy.), 125 Regent St., W.1.

INTERNATIONAL ADVERTISING AGENCY in S.W.1 requires top P.A.-Sec. (100/50) for visiting Executive who is an important client. If prepared to work long hours, phone Debbie Gough on [illegible] 1544, Drake Overload (Agy.).

VERSATILE AUDIO AND COPY TYPISTS. Earn top rates in and around Holborn. Variety of temporary vacancies in legal, patent and publishing firms. Ring Ann Klewer on 434 3073 now. Office Overload (Agy.), 125 Regent St., W.1.

AUDIO SECRETARY. Property Investors, W.1, seek temporary P.A. with view to permanency at top salary, £4,000-£4,500. Please ring Rond St Staff Bureau, 629 0631.

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SENIOR SECS 100/50 required immediately for City and West End. £2.20 p.h. J. F. Appointments Employment Agency. 236 6181.

TEMPS, TEMPS, TEMPS. Best jobs. Top rates. Graduates, Girls/Men.—Phone Jill Lewis, on 01-437 3811.

EXPERIENCED P.A./SECRETARY for Director. See Creme.

SECRETARIAL

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I am a busy solicitor with an international practice in a medium sized firm based near Victoria and require an *energetic*
AUDIO SECRETARY
Competitive salary
Please ring my present secretary Ms. Smith
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Telephone 493 0588

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For top temporary assignments, super attractive rates paid in the current week—and a promise to keep you happy.
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21 BROMPTON ARCADE
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589 8307 or 589 0010
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except from Senior Secretaries —as say the top men in the City. Come and join us and be one of the sought-after.
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SENIOR SECRETARIES
Recruitment Consultants
01-606 1611

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MEET THE MEN AT THE TOP as you assist the President of this major International Company. Top rates for your top secretarial skills in this highly stimulating atmosphere. Ring Lesley Nicol, 628 2691, or call in today, 80 Bishopsgate, E.C.2. Drake Overload (Agy.).

BETTER OPPORTUNITIES for all temps. in Westminster and Victoria today from Marie Stevenson, Chiltonere, 193 Victoria St., S.W.1. 828 3845 (Employment Agency).

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PART-TIME SECRETARY—25-45
Small, friendly firm of Consultants are looking for a part-time secretary, 3 to 4 days per week. Interesting work involving people and some reception duties. Generous salary. Apply to:
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Tel: 353 1858

PART-TIME PERSON FRIDAY AGED 40-50
for Chairman of industrial Company, King's Cross area. Well educated and of pleasing appearance with friendly personality. Be able to type efficiently, do general office duties and relieve on reception. Hours 9.30-1 approximately. Can be adjusted to suit. £2,750 p.a.
PHONE 01-278 2366
PAT WEEDON

3 DAY WEEK Secretary for Knightsbridge Architects, will have varied, interesting job, 9.15 to 5.00. Salary according to experience. *Mitchell & Partners*, 584 8541.

EXPERIENCED P.A./SECRETARY for Director. See Creme.

SECRETARIAL APPOINTMENTS
ALSO ON PAGE 32

Appointments Vacant also pages 8, 28

UNIVERSITY APPOINTMENTS

University of Malawi —Chancellor College
Applications are invited for the post of
LECTURER IN THE DEPARTMENT OF PUBLIC ADMINISTRATION
Applicants should have a good honours degree in Political Science or Public Administration. A higher degree, teaching and research or civil service experience in Africa or a developing country will be an advantage. The appointee will be required to teach degree/diploma students in at least two of the following areas: organisational theories and behaviour, management, personnel administration, decision making and public policy analysis, local administration, public enterprise. Introductory political science and comparative politics and comparative public administration and development administration. Applicants should indicate in their applications their fields of competence. Salary: £3,500-£6,600 p.a. (£1 sterling=K1.67). The British Government may supplement salary in range £1,400-£3,963 p.a. (sterling) for married officers or £2,183-£2,568 p.a. (sterling) for single appointees (subject to satisfactory service and normally free of all tax) and provide children's education allowances and holiday visit passages. If no British Government supplementation available the University may provide an addition of between K1,320-K1,656 p.a. (taxable in Malawi) (15-20% gratuity, passages, housing, medical, dental, overseas leave, various allowances, housing. Detailed applications (8 copies) with curriculum vitae and naming 3 referees to be sent to Registrar, University of Malawi, P.O. Box 278, Zomba, Malawi, by 14 April, 1978. Applicants resident in U.K. should also send one copy to Mrs. A. Biggs, Inter-University Council, 90/91 Tottenham Court Road, London W1P 0DT. Further details may be obtained from either address.

Portsmouth Polytechnic
SENIOR LECTURER/ LECTURER IN ACCOUNTING
Graduate (male or female) required, preferably with recognised accountancy qualification and/or a relevant master's degree.
Specialist interest in international accounting and finance, or quantitative methods, an advantage.
Salary determined by age and experience up to a maximum of £6,909 p.a.
Application forms and further particulars may be obtained from the Staff Officer, Portsmouth Polytechnic, Alexandra House, Museum Road, Portsmouth PO1 2QQ, to whom completed applications should be returned by 31st March, 1978. Please quote ref: C38.

UNIVERSITY APPOINTMENTS

University of Dublin Trinity College
LECTURER IN FRENCH
Applications are invited for a Lectureship in French in the Department of French, Trinity College, Dublin. Preference will be given to candidates with a special interest in French Literature of the 17th, 18th or 19th centuries. Salary scale: £3,769-£7,545 p.a.
Appointment will be made within the range £3,769-£4,174, marriage and children's allowances are paid and there is a non-contributory pension scheme.
Application forms and further particulars relating to this post may be obtained from: The Establishment Officer, West Theatre, Trinity College, Dublin 2.
The closing date for receipt of applications will be 14th April, 1978.

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EFFICIENT, self-employed [illegible] Soc. 120 '60, available immediately. £21.60 p.h. 723 9097.
AMBITIOUS, ENTERPRISING responsible young man, 23, currently working in City, seeks job in Hongkong.—Box 1005 K, The Times.
B.M.W. COUPE 3CSi, sienna gold, vinyl roof, 28,000 mls. N reg. Immaculate condition. £5,150. Bradford (0274) 21191. (Business).
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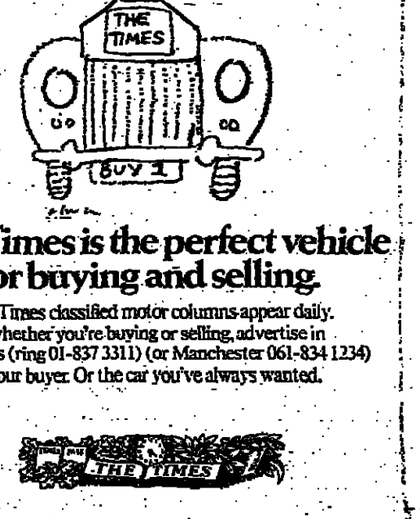
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Write to: Aldermaston College, Dept. PT03 Aldermaston Court, RG7 4WP.
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WITHOUT CHARGE
Including Prep; Public; Secretarial; Finishing; Language Courses; Sixth Form Courses; Beauty Culture; Families in Europe. Contact:
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Resident and Day Students
2 Arkwright Road, London NW3 6AD
Tel. 01-435 9831

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34 St. Giles, Oxford. Tel.: 55966.
Residential Flats for Students.
COMPREHENSIVE SECRETARIAL TRAINING
Including Language Course, 36 weeks. Prospectus.

G.C.E. DEGREE and Professional exams. Tuition by post. Free prospectus.—W. Mangan, M.A., Dept. AJ4, Wolsey Hall, Oxford OX2 6PR. Tel.: 0865 54031; 24 hours.

ANNE CODDEN Secretarial College.—One year and Six Months (Pitman) Diploma Courses. Also One Term Speed-writing Secretarial Diploma Course. Languages. Day and Residential. Prospectus: Keswick Road, E. Putney, S.W.15. 01-874 5389.

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Prospectus only ring 01-946 1102 (24 hr. Recording Service). Accredited by C.A.C.C.

Do you want to speak French?
4 week intensive courses designed for the business executive. Next courses start 24th Jan. & 27th Feb. Write for details to Grasse Ecole de Français, 58 Endless St., Salisbury, Wilts or,
Telephone: 079 430 426

MRS. THOMSETT'S IN OXFORD. Intensive 2-term secretarial course. Brochure: Oxford 721630. **COLLEGE OF JOURNALISM.**—Diploma courses in journalism and mass communications, 62 Fleet St., E.C.4. 583 7599.

STUDENTSHIPS

S.S.R.C. Centre for Socio-Legal Studies Oxford
RESEARCH STUDENTSHIPS
Applications are invited from Graduates (or those expecting to graduate this summer) in Law or in any of the Social Sciences, who wish to undertake research for an Oxford higher degree in the socio-legal field. The Centre has a quota of S.S.R.C. Postgraduate Studentships to commence in October 1978.
Further details from Dr. Keith Hawkins Centre for Socio-Legal Studies, Wolfson College, Oxford.
Applications should be submitted as soon as possible, but not later than 10th April 1978.

Leighton Park School, Reading
This Quaker foundation—HMC. boarding, 300 boys 13-18 with 120 (including girls) in Sixth Form—offers in September 1978 a RESIDENT STUDENTSHIP IN CRAFT. Details from Headmaster.

Leighton Park School, Reading
This Quaker foundation—HMC. boarding, 300 boys 13-18 with 120 (including girls) in Sixth Form—offers in September 1978 a RESIDENT STUDENTSHIP IN DRAMA. Details from Headmaster.

SCHOLARSHIPS AND FELLOWSHIPS

ALL G.C.E. O & A level courses especially sciences, by expert tutors at Holborn Tutorial College, 37 Red Lion St., Holborn, W.C.1. Apply for prospectus.
DIPLOMA in Television Studies. Television production and direction. Television Training Centre, 53 Greycoat St., London, W.1. 01-629 3009.

SCHOLARSHIPS AND FELLOWSHIPS

University College Oxford
FELLOWSHIP IN ENGLISH LITERATURE
(amended advertisement)
The College proposes to elect an Official Fellow and Tutor in English Literature. The Fellowship will be associated with a part-time University Lectureship (CUAS). Applications are invited from candidates of either sex whose interests lie within the fields of Anglo Saxon, Middle English and Early Modern English to 1600 and History of Language. Further particulars may be obtained from the Senior Tutor, to whom applications should be sent as soon as possible and not later than April 14th. Applicants for the post as previously advertised need not reapply.

OVERSTONE SCHOOL NORTHAMPTON NN6 0AD
The scholarship and entrance examinations will be held at the School on Wednesday and Thursday, 26th and 27th April, 1978. Scholarship candidates, who must be between 11 and 13 on 1st September 1978, will be asked to attend on both days. Candidates for entrance, who may be between 8 and 13 on 1st September 1978, will be asked to attend on the Wednesday only. Further details and application forms may be obtained from the Headmaster, Colonel P. B. Clarke, CBE, M.A., at the School.

The University of Manchester
Applications are invited from GRADUATES or those expecting to graduate in 1978 for
RESEARCH STUDENTSHIPS
in the following faculties: ARTS, ECONOMIC & SOCIAL STUDIES, EDUCATION, LAW, MEDICINE, MUSIC, SCIENCE, and THEOLOGY. Values as for state studentships; one-year awards renewable in some cases.
Particulars and application forms returnable by June 1st from the Registrar, The University, Manchester M13 9PL. Quote ref S1/78/T.

King's College, Taunton
WESTERN DIVISION OF THE WOODARD CORPORATION
SCHOLARSHIPS
in the form of a free place or half-fee places throughout a boy's time in the school as well as a Major SCIENCE SCHOLARSHIP, CLASSICS EXHIBITIONS, which may be increased where need is shown, are awarded after examination on 15th 16th May, 1978. Age limits 12-14.
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Nuffield College, Oxford
GWILYM GIBBON RESEARCH FELLOWSHIP
Applications are invited from men and women, preferably with experience of one of the public services, intention to undertake a year's research into, or study of, a problem in the field of government and administration. Further particulars from the Warden. Closing date, Monday, 24 April 1978.

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TUTORING
for O and A-level examinations Residential, fully supervised
Apply the Secretary: Telephone 037 974 516

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DIPLOMA in Television Studies. Television production and direction. Television Training Centre, 53 Greycoat St., London, W.1. 01-629 3009.

SECRETARIAL APPOINTMENTS
ALSO ON PAGE 32

MOTOR CARS

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...new Alfas in stock. Some at ...Jan. price. Choice of 10 used Alfas. 10,000 square feet of service facility. The only Alfa approved body shop in London ...over £100,000 worth of spare parts.
LEASING OR BUYING Call us 28 North Hill, Highgate, N6. 348 5151

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JAGUAR XJ 5.3 COUPE
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...LLECTORS MUST SEE THIS!
MGB 1965
...too, immaculate body and mechanics, wire wheels, plus new radials, year's MOT. £900—no offers. Phone: 01-777 8653 between 8.30-5.00 weekdays

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SAVE £500!
RENAULT 30TS ...al. 1976, excellent condition. Metallic blue, all usual extras, radio, 37,000. Hence ...£3,998. Cannock 3744/6086 (office hours) ...Bruslyn Hay 414438 (Sat.)

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WANTED
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Triumph Stag. November, 1975. Automatic. H and S tops. Bandera. Electric windows. Radio and tape. Sport wheels. Very good condition. Price £3,300 ono. Tel.: Haddenham (Bucks) 291-497

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TEN YEARS' experience in supermarket. Requires work abroad.—50 York Road, Edgbaston, B'ham.
SECRETARY available for weekly bookings at £90 per week.—Tel.: 01-253 7047 (evenings).
GERMAN/ENGLISH translator, self employed. Prompt service. 994 7120.
PHARMACY GRADUATE seeks fulfilling career. Anything not illegal considered. Box 0814 K, The Times.
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FLATSHARE. 213 Piccadilly. 734 0318. Professional people sharing.
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N.W.8.—2nd person share comfortable flat, £14 p.w.—Tel. 267 4901 eves.
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FULHAM.—2 rooms, kitchen, bathroom: £24 p.w.; 3 girls only.—398 0855.
3RD PROFESSIONAL GIRL, 25+, to share comfortable flat, close Marble Arch; own room; £70 p.c.m. incl. c.h. & c.h.w.—289 5118 after 6.30.
W.6. nr. river, young man mid. 20s share with 3 others, own room in well equipped house £65 p.c.m. exc. available 1st April. 748 2576.
S.W.10. Bedsits. Quiet girls £14, £11 inclusive. 370 5245.
W.C.1.—Professional share luxury flat, own room, £25 p.w. Tel.: (day) 01-408 2170.
2ND PERSON, 30+, own room sunny flat, Kensington Square. £28 p.w. inc. 937 5261 or 278 6785.
GIRL SHARE ROOM, luxury C.H. Kensington flat. £12 p.w. exc. 373 8776 after 6.
HOLLAND PARK. Double room in mews house. £28 p.w. 01-727 7519.
BATTERSEA, 2 rooms in pleasant 3 bedroomed terraced house. £16 p.w. each. 228 6984 after 7 pm.
WESTMINSTER. 4th man, mid 20s, share spacious flat. Own room. £15 p.w. 834 5317 after 6.

RENTALS

S.W.3.—2 bed flat, k. & b. to let furnished in exclusive sought after Chelsea Street: £75 p.w.; available immediately.—Johnston & Pycraft. 731 3171.
LOOKING for 2 bedroom flat in W.1? N.W.1? S.W.3? S.W.5? Ring Flatery. 828 5501.
WIMBLEDON BDRS.—Attractive newly furn./dec. modern s.c. 2 bedroom, family flat, fully equipped, c.h., T.V., telephone, garage, garden. Only £55 p.w. incl.—Streets. 543 8181.
OVAL. 2 rooms, k. & b. £35 p.w. incl. C.H. & C.H.W., telephone. Helen Watson. 636 5538.

RENTALS

HINTON & CO.
47 South Audley St., London, W.1. Telephone: 01-493 5891
BELGRAVE SQUARE (CLOSE)
Superb ground floor furnished maisonette, 4 beds., 4 baths., 2 reception rooms; long or short let.
MAYFAIR
Modern block unfurn. 2nd floor flat, 3 beds., large recept., 3 baths, 7 years, £10,000 p.a. £5,000 for c & c. f. & f.
MAYFAIR
Superb unfurn. 6th floor flat overlooking Hyde Park, 2 beds., 2 recepts., kit. & 2 baths., 5 years. £7,000 p.a. Price £15,000.

HEREFORD SQUARE SW7
Furnished flat, 2 floors, 2 double and one single bedroom, 2 bathrooms, sitting room with veranda, dining room, kitchen, full c h, patio and private garden, telephone, key to the square.
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1st floor conversion. Brand new. 2 bed. recep., k. & b. £120 p.w.
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ROSSMORE COURT PARK R. D., N.W.1. 3rd floor flat, brand new. 2 beds. recept., k. & b. £120 p.w. 3 months let renewable.
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BELGRAVIA. Superb mews flat in delightful surroundings, 2 beds., large recept., kit., 1½ baths, Quintess, 584 9176.

APARTMENTS immediately available, short/long lets: serviced and unserviced.—Central London Luxury Flats Ltd., 937 9798.

HOUNSLOW.—Furnished 3 bedroomed house with good garden, available immediately: £170 p.c.m.—Ring 0403 60554.

W.1.—Super modern flat. 2 double bedrooms, 1 single, 3 recept., 1, & b. Value at £180 p.w. Flatland, 838 1467.

W.5. 3 beds, 2 recep., 1 study, full automatic kitchen: antique furn.; owners abroad; 18 months, £120 p.w.—997 0192.

KENSINGTON, W.8. Luxury block, 3 beds, recep. k. & b., C.H., lift, porter. £120 p.w.—Cheval Estates, 937 0743.

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RENTALS

Lipfriend & Co.
HOLLAND PARK. Modn., 3 bedroomed, 2 recept., 2 bath, house, £150.
ISLINGTON. Delightful, 3 bed. 2 bath., 2 recept., house. £100.
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HOLLAND PARK, W.11.—Spacious newly converted 2 room flat, furnished to a high standard: £70 p.w.; long let.—Marsh & Parsons, 603 9275.

S. KENSINGTON.—Elegant 2 bedroom mews flat. Recept., kit. & bath. Balcony. Avail. now, long let, £100 p.w.—Plaza Est., 584 4372.

HOLLAND PK., W.11. Attractive 3 bedroom garden flat avail. 6 mths. while owner is abroad. £80. Around Town Flats, 229 0033.

WANTED.—Three-bedroom flat. S.W. London, for 3 prof. ladies. Maximum rent £45 p.w. Good refs.—01-898 2781 after 6.

RENTALS

MARLER & MARLER
KNIGHTSBRIDGE. 3rd floor maisonette. No lift. Overlooking and use of garden sq. 3/4 beds., 2/3 recept., 2 b & k. £120 p.w. Company let.
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STAFFORD Place. S W 1 Large house with garden, garage, gas C.H., C.H.W. 5 beds., 3 recept., 3 bath. and fully equipped kitchen. £225 p.w.
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Charming Family House
Fully furnished, with 5 bedrooms, one large living dining room, fully fitted kitchen, bathroom with w.c., plus sep. w.c., central heating; small, sunny garden; easy parking.
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BELGRAVIA. Superb town house with 2 terraces and garden. All newly furn. 5 beds., 3 recept., large fitted kit., 2½ baths. Long/short let. Century 21. 486 6921.

S. KENSINGTON luxury 1st floor balcony flat overlooking gardens. Dble. bedroom, large reception. K. & B., lift, C.H., C.H.W. £150 p.w. 01-937 0663.

HAMPSTEAD, N.W.3. — Absolutely super sunny penthouse, 2 reception, 2 bedrooms, 2 bathrooms. Very well furnished. 2-12 mths. £150 p.w. Flatland, 828 1467.

W.8. LUXURY FLAT. Beautiful view of Hyde Park. 5 beds., 3 baths., 2 reception, etc. Fully furnished. Short or long let.—Ring Richcliffe, 01-499 5267.

SLOANE SQUARE.—Two superbly furnished luxury flats. Large living room, double bedroom, k. & b. All amenities. Garden access. From £100 p w.—636 3021.

CARLTON HILL, N.W.8.—S/c flat, 2 large rooms, large dining area, k. & b., gas c.h.; suit couple or 2 sharing; £52 p.w., one year minimum.—624 1347.
SLOANE SQ.—Magnificent 1st floor flat in private square, elegant 45ft. recep., 3/4 beds., study, 3 baths, kit. all amen. Lift. Long/short let. £350 p.w.—Aylesford & Co., 351 2383.
ANSCOMBE & RINGLAND urgently require luxury furnished houses and flats in the S.W., N.W. and Central London area. Applicants from international banks, companies and embassy's, £175-£550 p.w. Please phone 499 0012, or call in and see us at our office in the London Hilton Hotel.
WE HAVE A VARIETY of 1/3 bedroomed flats avail. long or short lets, N.W., S.W. and Central London. £75-£150 p.w.—Anscombe & Ringland, 499 0912.
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SOUTH KENSINGTON. 1 double and 1 single bedroom, reception, phone, k. & b., c.h. £55 p.w. 589 2816.
AMERICAN Executive needs luxury furnished flat or house, up to £200 pw. Usual fees required.—Phillips Kay & Lewis. 629 8811.
SLOANE SQ.—Elegant flat. Lounge, 2 bedrooms, k. & b. £90 p.w. incl. C.H. Long let.—730 8932.
SHORT LET near Westminster. See U.K. Hols.
SLOANE SQ., S.W.1. 2 double bed flat, large recept., k. & b., in modern block with lift and porter. Avail. now. Long let. £75 p.w. inc. CH/CHW. K.A.L. 581 2337.
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ST. JOHNS WOOD.—Elegant, sunny s/c studio flat, comprising 1 large room, kitchenette, bathroom, fully equipped, colour T.V. References required, £40 p.w.—Tel. 01-624 8792.
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HAMPSTEAD GDN. SUBURB. Unfurnished 4 bedroomed family house in Mews, on school bus route, 2 spacious recep. rooms, fitted kitchen, bathroom, C.H., garage, garden. £130 p.w. Benham & Reeves, 435 9681.
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HAMPSTEAD VILLAGE. 4-5 bedrooms. 2-3 recept., bathroom, shower, £190 p.w.—Dr. Mayon, 65 26111 or 435 7525.
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KEN., W.8.—S/C furn. flat. Suit 2 girls. £54 p.w.—727 3224.
N.W.3. GARDEN FLAT.—3 beds, recept., k. & b.: suit family; £85 p.w.—West Trend. 262 6204.
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FLATERY in central London. 1-5 room serviced flats. Just telephone 828 5501.
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RENTALS

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MARYLEBONE. A south-west facing flat on the 2nd floor (lift) of an elegant block in New Cavendish Street. It is superbly furnished throughout and is ideal for entertaining having a reception room 30ft. x 24ft. The kitchen has every modern appliance and the three fine bedrooms are served by a fully tiled bathroom and a separate shower room. the flat is fully equipped and represents good value at £200 p.w. to include c.h. and c.h.w.

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REGENT'S PARK. Our young client away for five months has to leave her second floor flat in modern Darwin Court which has been furnished to a high standard. the enormous 40ft. reception room with doors leading onto dining suite adjoins the well equipped kitchen there are two double bedrooms, bathroom, sep. w.c. and garage. Available from 1st April the rent of £120 p.w. includes c h. and c.h.w.

THESE ARE BUT A FEW OF THE MANY HOUSES AND FLATS OF GOOD QUALITY WHICH HAVE BEEN SEEN BY OUR STAFF AND ARE RECOMMENDED TO YOU WITH CONFIDENCE

WATER GARDENS, W.2
Excellent unfurnished duplex apartment luxury mod. block. C.H., porterage, lift. 3 beds., 2 recept., kit., 2 bath, shower room, w.c., balcony. 99 year lease rent in region of £8,500 P.A.X. £9,500 offers invited to incl. various contents
MONTAGU SQ., W.1
2nd-3rd floor furnished maisonette 3 beds., lounge, dining room, kit. 2 baths, C.H. 1 year min. £175 p.w.
OTHER FURNISHED UNFURNISHED PROPERTIES AVAILABLE
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COSY KENSINGTON MEWS FLAT
Kensington, W.8. Quiet mews flat. For short long let Available now. Fully furnished including colour T.V. 2 bedrooms, reception, kitchen, bathroom, patio. £85 p.w.
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Prestigious 2nd floor flat. 2 3 reception rooms, 3 4 bedrooms, kitchen, 2 bathrooms, sauna, block amenities include C.H., hot water, porterage, communal gardens and parking facilities. Lease 119 years. £75,000, early viewing recommended
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NR. WOOLWICH.—V. mod. 3-bed. ground fl. flat, C/h. Garden. Nr. main line station. £45 p.w. 1 year. Furniture for sale if desired.—58 33847 (day), 303 4378 (eves.).
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WRITER'S delightful 2 bedroom, period house. Barnsbury N1., close West End. 4-6 months, well furn., pretty garden. £75 p.w. 607 0292 or 353 7262 x 9.
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NR. ROYSTON, HERTS. Very comfortable det. bungalow in grounds Country house. 3 beds. recept., k. & b., long let, £35 p.w. Hunters 837 7365.
KENSINGTON W8. Modern town house, good furn. new carpets etc., 3 bedrooms, recep. k. & b. c.h. Patio, Long let £150 p.w. Birch & Co., 01-935 1162.
OVERLOOKING HYDE PARK. Prestige block, Lancaster Gate: elegant ground floor flat, double reception 35ft., 3 beds. 2 new shower rooms, new decor, large kitchen (dishwasher, washing machine) car parking. £175 p.w. 723 2623.
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W.1.—Sparkling duplex penthouse, 3 double beds, 2 recepts., k. & 2 b. Balcony. £11,000 p.a.—Phillips Kay & Lewis, 629 8811.
W.1. Spacious modern 2nd floor flat with lift. 2 large beds., large recept., study, k. & b., incl. C H. C.H.W. and elec. Avail. 1/4/78, 3 months. £175 p.w. Willett, 730 3435.

PHILLIMORE GARDENS, W.8. Attractive ground floor maisonette with drawing room—ideal for entertaining, 2 double bedrooms, good dining room, kitchen, bathroom & shower room. £120 p.w.—Marsh & Parsons. 937 6091.
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WANTED

ROYAL ASCOT, WEDNESDAY, required.—Telephone Mr. M. Cook, 839 4440.
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HOLIDAYS AND VILLAS

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NAIROBI, JO'BURG, Middle Far East and all world-wide destinations.—Travel Centre, 119 Oxford St., London, W.1. 01-437 2059/9154. ATOL 113B.
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SOUTH OF FRANCE. Weekend jet flight, 3 nights B. & B., transfers. Cannes or Nice from £94. Extra nights available. — Call Hosts. 01-637 0066 (ATOL 0858) (ABTA).
EASTER FLIGHTS. — Barcelona, Madrid, Valencia, £50; Geneva & Zurich, £55; Copenhagen, £65; Stockholm & Vienna, £75; Rome, £66; Germany from £53.—Slade, 01-202 0111 (ABTA, ATOL 428B).
WEEKENDS ABROAD, 100 European destinations, Flight, hotel, b/b from £36 incl. Sea Aira Travel 01-828 6144 (ABTA).
SKIING.—Few places, dep. March 17 and 24 for 1 or 2 wks. at St. Johann, Austria, from £95. Tentrek, Sidcup, Kent. 01-302 6426.
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MAY 18 to Kathmandu. Expedition needs 5 more to join young group. £625 inc. Full details: Encounter Overland. 280 Old Brompton Road, London, S.W.5. 01-370 6845.
WHY PAY MORE? Scheduled flights from Heathrow, to: Alicante £54; Palma £55.—Villa Flight. ABTA. ATOL 401B. 01-499 8173.
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PROVENCE VILLA sleeps 7, big pool, nr. St. Remy, from £75 p.w. Travelforth, Burnett, nr. Keynsham.
REGULAR PROFESSIONALLY operated light aircraft flight 2 weeks in Canary Islands June, July. 2/3 seats available on cost sharing basis.—Tel. 0244 570402.
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EASTER IN GREECE.—Fly to Athens with C.P.T. on 17th March (Easter), 31st or 14th April. From £65 for a two week "Budget Break" Holiday. Call C.P.T. on 01-351 2191. ABTA. ATOL 369B.
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ECONOMY FLIGHTS.—Laia Travel, 437 6071. Air Agts.
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(continued on page 36)

...oadcasting

...pm Hongkong's delicate relations with its large neighbour is starkly illustrated in the village of Sha Tau Kok where the main street is the boundary between the colony and China. Tonight's Hongkong Beat depicts the fragility of that Bamboo Curtain.
...pm How long ago it all seems: the three-day week, the oil crisis, the state of emergency and Mr Heath. Thames casts our minds back to those decisive days.—I.R.R.

...1

...am, Open University: ...Development; 7.5 7.30-7.55, Handicapped Community. 10.45-11.0, ...Me. 12.45, News. 1.00, ...Mill. 1.45-2.00, Mister ...00, Racing from Chel... 3.55, Play School. 4.20, ...Tuelle. 4.25, Jackanory. ...reen Test. 5.00, John 5.05, Grange Hill. 5.35, ...ews. 5.55, Nationwide. ...odge City, with Errol Flynn, Olivia de Havilland, Ann Sheridan. ...e Liver Birds. ...ews. ...e Hongkong Beat. ...ortsnight. European ...ccer; Athletics—...rope v United States; ...eltenham National ...unt Festival. ...night. ...0 Weather.

BBC 2

6.40 am, Open University: Crystals; 7.05, Stereochemistry; 7.30-7.55, Score Reading. 10.20, Gharbar. 10.45, Parosi. 11.00-11.25, Play School. 2.15-4.35 pm, Racing from Cheltenham. 4.55, Open University: Is it Significant?; 5.20, Geophysical Techniques; 5.45, The Interatomic Forces; 6.10, Structure of Lysozyme; 6.35, Edinburgh Observed.
7.00 News Headlines.
7.05 Educate, Agitate, Organize!
7.30 Newsday.
8.10 Brass Tacks. The Men in the Ground.
9.00 It's Patently Obvious.
9.30 Play: Stargazy on Zummerdown, by John Fletcher.
10.50 Arena: Art and Design with Carl Andre; Madame Stravinsky; Commercial Break.
11.25 News.
11.35-11.45, Hugh Dickson reads The Mosquito, by D. H. Lawrence.

Thames

12.00, Cloppa Castle. 12.10 pm, Rainbow. 12.30, Sounds of Britain. 1.00, News. 1.20, Help! 1.30, Crown Court. 2.00, After Noon. 2.25, Hadleigh. 3.20, Paint with Nancy. 3.50, Couples (r). 4.20, How. 4.45, Pop Quest. 5.15, Emmerdale Farm.
5.45 News. 6.00, Thames at 6.
6.35 Crossroads.
7.00 This is Your Life.
7.30 Coronation Street.
8.00 The Streets of San Francisco.
9.00 Send in the Girls.
10.00 News.
10.30 This Week: State of Emergency, with Lord Armstrong, Joe Gormley, Mick McGahey, Len Murray, and Cabinet Ministers.
11.30 World Snooker: Fred Davis v Ray Reardon.
12.00 Night Gallery.
12.25 am, Epilogue.
(r) Repeat.

ATV

12.00, Thames. 1.20 pm, ATV News. 1.30, Thames. 5.15, Mr and Mrs. 5.45, News. 6.00, ATV Today. 6.35, Thames. 8.00, Quincy. 9.00, Thames. 11.30-12.00, Drive-in.

Southern

12.00, Thames. 1.20 pm, Southern News. 1.30, Crown Court. 2.00, Houseparty. 2.25, Thames. 5.15, Betty Boop. 5.20, Crossroads. 5.45, News. 6.00, Day by Day. 7.00, Thames. 11.30, Southern News. 11.40, Police Surgeon. 12.10 am, Weather; Epilogue.

Granada

12.00, Thames. 1.20 pm, This Is Your Right. 1.30, Thames. 5.10, This Is Your Right. 5.15, Crossroads. 5.45, News. 6.00, Granada Reports. 6.30, Rolf Harris. 7.00, Thames. 8.00, Rafferty. 9.00, Thames. 11.30-12.30 am, Rush.
* Black and white.

Anglia

12.00, Thames. 1.25 pm, Anglia News. 1.30, Southern. 2.25, Thames. 5.15, ATV. 6.00, About Anglia. 6.35, Thames. 8.00, Rafferty. 9.00, Thames. 11.30, Baretta. 12.25 am, Christians in Action.

HTV

12.00, Thames. 1.20 pm, West Headlines. 1.25, Wales Headlines. 1.30, Thames. 2.00, Help Yourself. 2.25, Thames. 5.15, Dodo. 5.20, Southern. 6.00, Report West. 6.15, Report Wales. 6.30, Havoc. 7.00, Thames. 8.00, Rafferty. 9.00, Thames. 11.30-12.25 am, Concert, Anne Murray. HTV CYMRU/WALES.—As HTV except: 1.20-1.25 pm, Penawdau Newyddion Y Dydd. 4.20, Miri Mawr. 4.30-4.45, Un Tro. 6.00-6.15, Y Dydd. HTV WEST.—As HTV except: 1.20-1.30 pm, West Headlines, 6.00-6.30, Report West.

Tyne Tees

12.00, Thames. 1.20 pm, North East News. 1.30, Thames. 2.00, Women Only. 2.25, Thames. 5.15, Happy Days. 5.45, News. 6.00, Northern Life. 6.35, Thames. 8.00, Rafferty. 9.00, Thames. 11.30, ATV. 12.00, Police Surgeon. 12.30 am, Epilogue.

Yorkshire

12.00, Thames. 1.20 pm, Calendar News. 1.30, Thames. 5.15, ATV. 6.00, Calendar. 6.35, Thames. 8.00, Rafferty. 9.00, Thames. 11.30, Moon Movies. 12.00-12.25 am, Handle with Care.

...mes. 1.20 pm, Border ...Southern. 2.25, ...15, Out of Town. 5.45, ...8.00, Lookaround. 6.35, ...8.00, Rafferty. 9.00, ...11.30, Motorway File, ...der News.

...ian

...mes. 1.20 pm, Grampian ...dlines. 1.30, Thames. ...pian Today. 6.30, Police ...5, Thames. 8.00, Rafferty. 11.30, Reflections. 12.30 am. Concert.

...h

...ames. 1.25 pm, Road ...Thames. 2.00, Women ...Thames. 5.15, Pipet ...Southern. 6.00, Scotland ...Wor's Awnigh. 7.00, ...Rafferty. 9.00, ...Late Call. 11.35, Police Woman.

...mes. 1.20 pm, Lunchtime. ...Thames. 5.15, Dynomutt. ...News. 6.00, Ulster ...ews. 6.05, Crossroads. ...7.00, Thames. 8.00, ...Thames. 11.30, It's ...11.45, Make It Count.

...el

...Channel News. 1.30, ...Channel News. 6.10, ...6.35, Thames. 8.00, ...Thames. 11.30, ...rson Presents. 11.55,

...ard

...mes. 1.20 pm, Westward ...dlines. 1.30, Thames. ...tward Diary. 6.35, ...00, Rafferty. 9.00, ...30, Oscar Peterson Presents. ...Faith for Life.

Radio

1
6.00 am, News. Ray Moore.† 7.02, Noel Edmonds. 9.0, Simon Bates. 11.31, Paul Burnett. 2.00, Tony Blackburn. 4.31, Dave Lee Travis. 7.00, Sing Something Simple.† 7.30, Band.† 8.15, Semprini.† 9.02, Bing. 9.55, Sports Desk. 10.02, John Peel.† 12.00-12.05 am, News.
† Stereo.

2
6.00 am, News. 6.03, Ray Moore.† 7.32, Terry Wogan.† (8.27 Racing bulletin) 10.02, Jimmy Young.† 12.15 pm, Waggoners' Walk. 12.30, Pete Murray.† 2.30, David Hamilton.† 4.30, Waggoners' Walk. 4.45, Sports Desk. 4.47, Nick Page.† 6.45, Sport. 7.02, Radio 1. 8.00, European Soccer. 9.30, Radio 1. 10.02, News Huddlines. 10.30, Malcolm, with Mike Goddard. 11.02, Brian Matthew. 12.00-12.05 am, News.

3
6.55 am, Weather. 7.00, News. 7.05, Your Midweek Choice: Sibelius, Elgar.† 8.00, News. 8.05, Your Midweek Choice, part 2: Fauré, Saint-Saëns.† 9.00, News. 9.05, John Bull.† 9.35, Music-making from Belfast: Auric, Duparc, Chausson, Fauré, Ravel, Poulenc.† 10.35, Organ Music: Hindemith, Sweelinck, Bach.† 11.20, Bournemouth Symphony Orchestra, part 1: Glazunov, Tchaikovsky.† 12.15 pm, Reading. 12.20, Concert, part 2: Mussorgsky. 1.00, News. 1.05, Schubert, Bozza, Grace Williams.† 2.00, The Exotic Sound of . . . the Aeolian Harp. 2.05, Youth Orchestra: Tobermory, opera by John Gardner.† 3.05, Cello recital: Bucchi, Tishchenko.† 3.40, Piano recital: Schubert and Beethoven.† 4.45, Building a Library.† 5.45, Homeward Bound. 6.05, News. 6.10, Homeward Bound. 6.30, Kontakte. 7.00, Allez France! 7.30, Mozart, Clarinet Quintet.† 8.00, BBC Symphony Orchestra, part 1: Brahms.† 8.50, The Arts Worldwide. 9.10, Concert, part 2: Shostakovich.† 9.55, Makers of Modern Myth, talk by Stephen Reno. 10.20, Mass for the Feast of St Michael the Archangel.† 11.25, News. 11.30-11.35, Schubert Song.†

4
6.15 am, News. 6.17, Farming. 6.35, Up to the Hour. 7.00, News. 7.10, Today. 7.35, Up to the Hour. 8.00, News. 8.10, Today. 8.45, Yesterday in Parliament. 9.00, News. 9.05, The Living World. 9.35, My Dear Music. Richard Wagner. 10.00, News. 10.05, In Britain Now. 10.30, Service. 10.45, Story. 11.00, News. 11.05, Bestseller. Robinson Crusoe, by Daniel Defoe. 11.50, Tales and Legends of the Highlands. 12.00, News. 12.02 pm, You and Yours. 12.27, Hinge and Bracket. 12.55, Weather. 1.00, News. 1.30, The Archers. 1.45, Woman's Hour. 2.45, Listen with Mother. 3.00, News. 3.05, Play: The Square on the Hypotenuse. 3.50, Choral Evensong from Wells Cathedral. 3.45, Story: The Buffalo Soldiers. 5.00, PM Reports. 5.40, Serendipity. 5.55, Weather. 6.00, News. 6.30, My Music. 7.00, News. 7.05, The Archers. 7.20, File on 4. 8.00, The Black Panther, the story of Donald Nielson. 9.30, Kaleidoscope. 9.59, Weather. 10.00, News. 10.30, The Hitch-Hiker's Guide to the Galaxy. 11.00, A Book at Bedtime: Esther Waters. 11.15, The Financial World Tonight. 11.30, Today in Parliament. 11.45, News. 12.03-12.06 am, Inshore Forecast.

PERSONAL COLUMNS

ALSO ON PAGE 35

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Deadlines for cancellations and alterations to copy (except for proofed advertisements) is 13.00 hrs prior to the day of publication. For Monday's issue the deadline is 12 noon Saturday. On all cancellations a Stop Number will be issued to the advertiser. On any subsequent queries regarding the cancellation, this Stop Number must be quoted.

PLEASE CHECK YOUR AD. We make every effort to avoid errors in advertisements. Each one is carefully checked and proof read. When thousands of advertisements are handled each day mistakes do occur and we ask therefore that you check your ad and, if you spot an error, report it to The Classified Queries department immediately by telephoning 01-837 1234 (Ext 7180). We regret that we cannot be responsible for more than one day's incorrect insertion if you do not.

. The Lord says, "Let my people return to me. Remove every obstacle from their path! Build the road, and make it ready!"—Isaiah 57 : 14 (G.N.B.)

BIRTHS

BUCKLEY.—On March 7th to Mary Jane (nee Watson) and Michael—a son.
COLEMAN.—On March 12th to Elizabeth (nee Allen) and Bruce—a daughter (Emily Elizabeth).
COLLINS.—On March 13th at Ayrshire Central Hospital, Irvine, to Margaret (nee Gleve) and Glen Collins—a son (Jonathan Benjamin).
DORRIEN SMITH.—On 13th March to Emma (nee Windsor Clive) and Robert—a son.
HAMILTON.—On March 12th at Gloucester to Susan (nee Pacey-Day) and Alec Hamilton—a daughter (Charlotte Elizabeth), a sister for Claire.
HASEK.—On 5 March, 1978, at Sibley Hospital, Washington, D.C., to Cornelia (nee Von Uexkull) and Jan—a son (Francis Thure).
JONES.—On March 11th in Norwich, Frances (nee Fisher) and Philip—a daughter (Charlotte Caroline de Mestres), sister for Edward.
KEVILL-DAVIES.—On March 6th, 1978, at Peterborough, to Sally (nee Mount) and Christopher—a son (Thomas Somerset d'Arcy).
LOVEDAY.—On March 11th to Sarah (nee Aspinwall) and Peter—a daughter.
MILNE.—On 9th March at Mount Alvernia Hospital, Guildford, to Marcia (nee Smith) and Angus—a son, a brother for Lorna.

BIRTHS

PAICE.—On 11 March to Christine May and Anthony John—a daughter (Caroline Julia Alison), in Bonn, Bad Godesberg.
PALMER.—On March 10th, at Bristol Maternity Hospital to Rebecca (Rosemary Shaw) and Adrian—a daughter (Emily Mary).
ROOD.—On 9th March, 1978, to Phyllis and Tremayne—a son.
TURNBULL.—On March 12th at Basingstoke District Hospital to Vicky (nee Rowe) and Jonny—a son (Thomas).
WATTERS.—On March 4th to Lesley (nee Churchman) and James—a son (Alexander Andrew Donaldson).
YOULE.—On 10th March, to Colette (nee O'Reilly) and Peter—a daughter (Emma Jane).

MARRIAGES

BLAKE: MACLEOD.—On Saturday, 11th March, at Cramond Kirk, Edinburgh, by the Rev. Campbell Maclean, assisted by the Rev. Professor Murdo Ewen Macdonald, D.D., uncle of the bride, Neil Easson, son of professor and Mrs. Christopher Blake, Cloverlea, St. Andrews, to Barbara Marion, daughter of Donald Alexander Macleod, C.B.E. and Mrs. Macleod, 46 Hillpark Avenue, Edinburgh.
PANDIT : SOMERVILLE.—On 11th March, in Epsom, Jossy, son of Mr and Mrs A. D. Pandit of Dehra Dun, India, to Susan, daughter of Mr and Mrs David Somerville, of Leatherhead.

GOLDEN WEDDING

MACAULAY : HOPE SIMPSON.—On March 15th, 1928, in Liverpool, Dr. Douglas Blair Macaulay to Dr. Mary Hope Simpson. Present address: Plas Coch Bach, Gellifor, Ruthin, Nr. Wales.

DEATHS

BAKER.—On 10th March, 1978, Sir John Wakeling Baker, Air Chief Marshal G.B.E., K.C.B., M.C., D.F.C., Royal Air Force (Retd.), aged 80 years. Cremation private. Thanksgiving service on Friday, 17th March, 1978, at 2.30 p.m. at St. Nicholas' Parish Church, Chislehurst. Please no flowers and no mourning. Donations if desired may be sent to the Royal Air Forces Association (Administrative Account), 43 Grove Park Road, London W4 3RU, or the Royal Air Force Benevolent Fund, 67 Portland Place, London, W.1.
BARNARD, PATRICIA MARY (nee Armstrong)—Late of Henley-on-Thames. On Saturday March 11th, suddenly, at St. Charles Hospital, W.10. Beloved Mother of Ann Barclay, and Mother-in-law of David Barclay. Grandmother of Rupert. Funeral at Hambledon Church 2 p.m., Thursday, 16th March. Private cremation. Flowers.
BLACK.—On Saturday, March 11th, suddenly, in hospital, after a short illness, Robert Farquhar Black, beloved husband of the late Madeline Black, dearly loved father of Alison, Sheena and Findlay and grandfather of Katrina and Carolyn. Funeral service at 2.15 on March 17th, at Christ Church, Chorleywood; followed by cremation at Chilterns Crematorium, Amersham. Family flowers only. Donations, if desired, may be sent to the Heart Foundation, 57 Gloucester Place, W.1. No letters please.
CORLETT.—On March 13th, Elizabeth Ann, wife of Lt.-Commander John Corlett and daughter of the late Sir Geoffrey and Lady Faber. Funeral at Burbage, Wiltshire, at 3.30 p.m. on Friday, March 17th. Family flowers only.
COTTRELL.—On 8th March, 1978, suddenly, at his home, 8 Whitehall Road, Sittingbourne, Kent, Norman Frederick, dear brother of June. Cremation Friday, March 17, at 12 noon, Vinters Park, Maidstone, Kent. No flowers, please, but donations, if desired, to the Gardeners' Royal Benevolent Society, Palace Gate, Hampton Court, East Molesey, Surrey.
CURTIS.—On March 13th, 1978, peacefully, at Hawkhurst, Kent, Arthur Gilbert Clements, Lt.-Col. (Indian Army, retired), aged 86. Funeral at Tunbridge Wells Crematorium on March 17th, at 12 noon. No flowers please, but donations, if wished, for Hawkhurst Cottage Hospital League of Friends, sent care of K. B. Sills, High Street, Cranbrook, Kent.
EDWARDS.—On March 13th, peacefully, in hospital, after a short illness, Betty (Margaret Eileen)—widow of Dr J. A. (Ted) Edwards, of Colnbrook, Bucks. Much loved mother of Christopher and Ann and granny of Jessica, Jasper and Piers. By her request, cremation private and no flowers. If desired, donations to Royal Society for Prevention of Cruelty to Animals.
EKING.—On March 12th, 1978, Major General Cecil Eking, husband of Betty and father of Caroline and David. A thanksgiving service will take place at 2 p.m. on Saturday, 18th March, at Kington Magna Church. No flowers, please.
GARDNER.—On Monday, March 10, at her home, Dreem Ny Geay, Grove Mount, Ramsey, Isle of Man, peacefully, and with great courage, after a long illness bravely borne, Marjorie Nancye Dennett (nee Horne), beloved wife of Edward James Chatfield Gardner, formerly of Singapore, Malaysia, and Hongkong. Cremation at Douglas Crematorium, at 10.30 a.m. on Tuesday, 14th March. Memorial Service will be held at Lezayre Parish Church, Ramsey, at a later date. No flowers, by request. No letters.
GEORGE.—On March 13th, peacefully, at 40 Shakespeare Road, Worthing, Sydney Clive King George (Clive), Lately of Hove. Beloved husband for 66 years of Joan, father of Ruth Munn and Rhona Rogers and of the late Geoffrey. Cremation private at Worthing Crematorium, Thursday, March 16th, 2 p.m. Please, no flowers.
GIBSON.—On 2nd March 1978 at Umhlanga Rocks, Natal G. W. (Billy) Gibson, formerly of Old Rosslyn, Sussex.
HARCOMBE.—On March 12th, 1978, the Reverend Robert Gerald, aged 73, once Vicar of Repton and afterwards at Pitminster and Corfe, Taunton, peacefully during morning service at St. Documans Church, Watchet, Somerset. Funeral service 2 p.m., 17th March, St. Documans Church, followed by cremation Taunton Deane. No flowers, please.
HENDERSON, DULCIE PATRICIA NELSON.—On 13th March, peacefully, at her home, 140 Wantage Road, Wallingford. Funeral service at Reading Crematorium on Friday, 17th March, at 3 p.m.

DEATHS

HOARE.—On March 13th, 1978, peacefully, the Rev. David Walter Hoare, of Goose Green, Southington, Overton, Hampshire, aged 74. Service of thanksgiving, St. Mary's Church, Overton, on Sunday, 19th March, at 3 p.m. No flowers or mourning.
HOUGHTON.—On March 11th, 1978, peacefully, Bernard William Houghton, of Bedford and Rickmansworth, Herts, beloved husband of Rene and a dear father and grandfather. Funeral service Breakspear Crematorium, Ruislip, Friday, March 17th, at 12.45 p.m. Flowers and inquiries to James Peddle Ltd., tel. Rickmansworth 72013, or if desired donations to Cancer Research Campaign (Department FDL2), Freepost, London SW1Y 5YT.
HUNTSMAN.—On March 13th, 1978, at Uplyme, Nellie Marion, aged 94, widow of G. A. Huntsman and eldest daughter of T. S. Bostile. Funeral service at Lyme Parish Church on Monday, March 20th, at 12 noon. No flowers, please.
KEMP.—On 13th March, peacefully at 4 Park Road, Ketton, Stamford, Alban (formerly of Great Harwood and St. Annes), dearly loved husband of Dorothy, dear father of Jill and a loving grandfather of Anthony, Jeremy and Philippa. Funeral service at Tinwell Church, Tinwell, Stamford, at 12 noon, Friday, 17th March.
KENNAWAY.—On Tuesday, March 14th, 1978, at Stracathro Hospital, Brechin, Ida M. Kennaway, wife of H. J. Kennaway, Keithock House, Brechin, Angus.
MARZETTI.—On March 13th, 1978, suddenly, at "Fourth Green", Sandwich Bay, Kent, Olive, widow of Claude Marzetti. Cremation private at Barham Crematorium. No letters: family flowers only at her request.
MIDGEN, JOHN MARK.—Beloved husband of Doreen, suddenly at home, Saturday, 11th March, 1978. Deeply mourned by sons, Anthony and Selwyn, Daughters-in-law, Christine and Diana and his adored five grandchildren.
MILNER.—On March 12th, 1978, suddenly and peacefully, at home, Winifred Barbara Crosby, most beloved wife of Guy Sommerville Milner, of 5 St Clair Road, Canford Cliffs, Poole, Dorset, and daughter of the late Mr and Mrs Crosby Warren, of Clifton, Bristol. Service at the Church of the Transfiguration, Canford Cliffs, at 11 a.m. on Monday, March 20th, followed by interment at Parkstone Cemetery. Family flowers only. Donations if desired to RSPCA, Poole and East Dorset Branch.
REES-REYNOLDS, DORA NANCY (nee Catty).—On March 12th, at St. Peter's Hospital, Maldon, Essex. Mother of Ellane George, Jeanne Parkes and Caryll Green. Funeral at All Saints', Maldon, on Thursday, March 16th, at 3.00 p.m. Family flowers.
ROGERS.—On 11th March, Dorothy (Bren) Rogers, formerly of Malvernhurst, 34 Priory Road, Malvern, peacefully, in a Malvern nursing home, aged 88 years. Funeral service at Malvern Priory Church on Friday, 17th March, at 12.30 p.m., followed by cremation at Worcester. Flowers may be sent to F. Holland, Funeral Directors, 12 Wilton Rd., Malvern. Tel. 3505.
RONALDSON.—On March 12th, Charles William Ruthwaite, aged 76, beloved husband of Cara. Service at St. Nicholas Parish Church, Pluckley, on Thursday, March 16th, at 3 p.m.
TAYLOR.—On March 12th, 1978, in hospital, Olive Lucretia, dearly beloved wife of the late Ian Valentine Taylor and dear sister-in-law to Albert. Service at St. John's Church, Meols, Wirral, on Friday, March 17th, at 11 a.m., followed by interment at Grange Cemetery at 11.45 a.m. All enquiries and flowers to A. and M. Marchbanks, Funeral Directors, Hoylake, 051-632 4777.
TEMPEST.—On March 13, suddenly, in London, Valerie Arthur, wife of the late Brigadier General R. S. Tempest, C.M.G., D.S.O., D.L. Funeral private.
WORTH.—On 14th of March, peacefully, in hospital, Kathleen Barbara, late of Hatch End, beloved wife of the late Reginald Francis (Ronnie), loving mother of Susan, devoted grandmother of Julian and Alison and much loved by her brother and sisters. Funeral service at Breakspear Crematorium, Ruislip (East Chapel) on Monday, 20th March, at 3 p.m. Flowers if desired may be sent to Ellement, 21 Bridge Street, Pinner.

IN MEMORIAM

BISGOOD.—In loving memory of my wife, Minnette, 15th March, 1976.
CAESAR, C. Julius, soldier, statesman, orator, lawgiver, historian, father of his country, "the entire and perfect man"; murdered by those who owed him most, Ides of March, 44 B.C.
D'ALTON, MARIA AGNES, wife and widow of John Maurice D'Alton, beloved mother of George, Maurice, Norah, Gerald, Vincent and Aubrey, formerly of Ningpo, Newchwang, Shanghai and Tientsin, China, died in Dublin, 1946, on this, her birthday.—V. and A. D'A.
DRAGE, ETHEL.—Died March 15, 1952. Dearly loved by all who knew her.
HARDING.—In ever-loving memory of Frederick Lloyd Harding, who died 15 March 1969. Beloved husband of Eveline and dearly loved father of Barbara, Pauline and Julia.
ROWLANDSON, HERVY STANLEY.—In ever living memory of our dearly loved Dad who passed away March 15th, 1956. "To live in hearts we leave behind is not to die."—Graham and Vera.

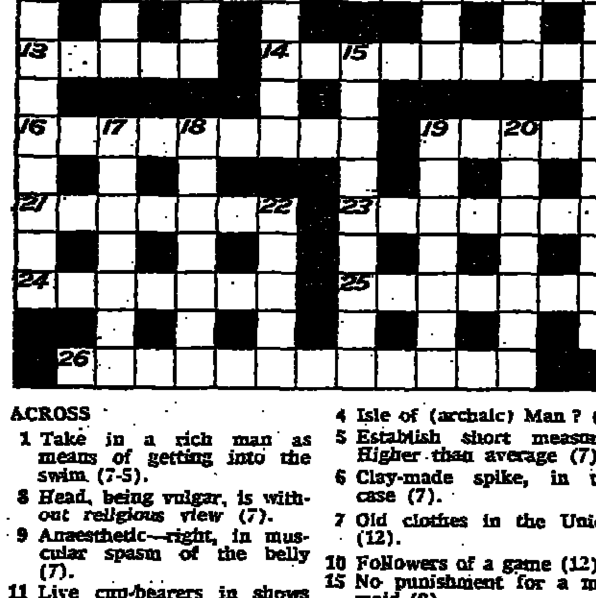
MEMORIAL SERVICES

SCOTLAND.—A service of thanksgiving for the life of Rear Admiral John Earl Scotland, C.B., D.S.C., D.L., will be held on Friday, April 14th, 1978, at Chelsea Old Church, at 2.00 o'clock.

ACKNOWLEDGMENTS

MRS KHALIDA HAMMAMI and family would like to thank their many friends for their messages of condolence on the sad loss of their dear and beloved Said Hammami, the first P.L.O. Representative in London. They regret that they cannot individually answer all those messages which gave them comfort in their sorrow and grief at their sudden bereavement.

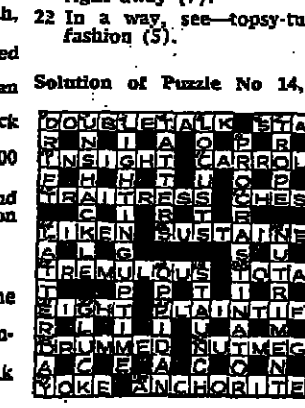
The Times Crossword Puzzle No 14,855



ACROSS
1 Take in a rich man as means of getting into the swim (7-5).
8 Head, being vulgar, is without religious view (7).
9 Anaesthetic—right, in muscular spasm of the belly (7).
11 Live cup-bearers in shows (7).
12 Training course puts everyone in the money (5-2).
13 Give one the elbow, or conversely, say, pester (5).
14 Stretcher-bearer goes to hospital (9).
16 Drivers set master a problem (9).
19 Farewell to the French, about to depart (5).
21 Monsters, about concealed in the flowers (7).
23 Like the air we breathe, an attraction in a pub (7).
24 Antelope, say, carrying back fish (7).
25 In a mountain ridge 200 grow together (7).
26 Shakespeare's duke and high-class tinker getting on so well (12).

DOWN
1 Dates in a new order in the calendar (7).
2 Stir caused by it in an entrance (7).
3 Manages to acquire cloak for painting (9).
4 Isle of (archaic) Man ? (5).
5 Establish short measures? Higher than average (7).
6 Clay-made spike, in that case (7).
7 Old clothes in the Unions (12).
10 Followers of a game (12).
15 No punishment for a mermaid (9).
17 A cricket club, employer of a charger (7).
18 Artist slips up about corkscrews (7).
19 Cad, used badly (in quotes) (7).
20 Pictures one with Miss Daw right away (7).
22 In a way, see—topsy-turvy fashion (5).

Solution of Puzzle No 14,854



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ANNOUNCEMENTS

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A donation to our research fund will be well spent. To: The Rt. Hon. Lord Redcliffe-Maud, G.C.B., C.B.E., British Diabetic Association (Dept. T102), 3/6 Alfred Place, London, WC1E 7EE.

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CONVENT OF THE SACRED HEART, 2 Dorking Road, Epsom, Surrey, Golden Jubilee. Anyone who has been associated with the community or school and would like to attend the thanksgiving celebrations, please contact the community.—Tel.: Epsom 29839.

DEAR VIVA, the pleasure was mine. Boris Pasternak.

SECRETARY, £4,000, City Stockbrokers.—See Secretarial.
PHARMACY GRADUATE seeks career.—See Sits. Wanted.
ACCOUNTANT c£7,000 for Record Distributors.—See Gen. Vacs.
LOVERS OF DYLAN THOMAS.—See Finance and Investment.
SELL YOUR best friend.? See Wanted.
JOIN A CONTACT GROUP of volunteers taking out elderly housebound people. Contact needs drivers with cars one Sunday afternoon a month. 01-240 0630.
NEAR HAMPSTEAD HEATH—Oak Village.—See London and Sub. Props.
OXFORD GRADUATE seeks sponsorship to continue law studies in peace.—Box 1004 K, The Times.
MARKETING FUNCTION Manager. Saudi Arabia. See Gen. Vacs.
ARCHAEOLOGICAL ASSISTANTS needed immediately for site in Central London.—Phone 01-342 6680.
PERUGIA.—Student pre-university Italian course, early April. Anyone similar ? 037 984 2889 (eves.).
ROYAL DOULTON seek experienced Audio Sec. See La Creme.
ANTIQUES IN HITCHIN, Herts. Sec./P.A. needed. See Secretarial.
SPEND NEXT WINTER in the sun. Swap your house for house in New Zealand for approx. 3 months, December, '78. Beautiful family home, exclusive area in Auckland. For details phone 961 2733 or 993 1109 eves.
LADY EXECUTIVE needs go-ahead P.A. See Creme.
HYPROCRISY 1978: fighting for human rights but condoning abortion LIFE (0926 21587).
EYRIE SOHO FLAT.—See Prop under £25,000.
CAN YOU SPARE 1 SUNDAY afternoon to have lonely old people to tea? Contact needs hostesses. 01-240 0630.
CAN YOU SPARE 1 SUNDAY afternoon to have lonely old people to tea ? Contact needs hostesses. 01-240 0630.
MARIE CURIE a Living Tribute. Please support generously by donation or bequest the humanitarian cancer nursing, welfare and research of the Marie Curie Memorial Foundation, 124 Sloane Street, London SW1X 9BP.
PEACEFUL.—Waveney Valley. Substantial Residence in 1½ acres.—See Property page.
COMMON.—Outlook to North Suffolk Common from modern Country House.—See Property page.
100,000 AVAILABLE for house or flat in Central London.—See Property Wanted.
WESTWARD TELEVISION require Sec. See La Creme.
YOU DON'T HAVE TO BE A MAN to be a Sales Executive. See La Creme Appts.
45ft RIVER THAMES mooring. See rentals.
WANTED.—Dandie Dinmont terrier. See Animals and Birds.
NATIONAL Society for Cancer Relief Sec. See Sec. Appts.
GOLDERS GREEN.—Semi detached house. See Property today!
EXPERIENCED SALES ASSISTANTS, Knightsbridge. See Non-Sec.
TANTALUS.—Information urgently needed on history and origins. Possible reward if reliable. Write in first instance, Box 1051 K, The Times.
P.R. CONSULTANCY seeks PA/Secretary, excellent prospects. See Creme.
ROYAL ALBERT HALL. Box wanted. See Wanted Column.
CHARITY CHRISTMAS CARD Council need Assistant. See Sec. Vacs.
ROBERT DOUGALL thanks all those who sent anonymous donations in response to his ITV appeal on Sunday March 5th, for Invalids-at-Home, 23 Farm Avenue, London, NW2 2BJ.
ENJOY YOURSELF.—As an IVC member you would have a choice of 400 different cultural and social activities every month. If you are a young professional (20-35), call in person tonight, 7.30-9 p.m., or write for details to: John Richling, 2 The Piazza, Covent Garden, WC2 8HF.
ASCOT.—Company requires box. Royal week. See "Wanted" today.
INTELLIGENT? SOCIABLE?, aged 25-38 ? Serendipity Club has some vacancies. 01-586 4908.
SECRETARY/PA for Partnership Secretary. See La Creme.
WORKING PARENTS need happy, intelligent woman to run home and care for two pre-teen children ages 11 and 12, must drive. Connecticut USA location. Send picture, references, work experience to: B. B. & G., Box 534, Wilton, Connecticut, USA 06897.
HAROLD REID.—Please contact your sister. Urgent. Amy Reid, 2698, 8th Ave. Apt 10b, NY, NY 10030.
NORTH YORKSHIRE industry gets on and on with the job.
MAISONETTE convenient Chelsea. See London flats.
ROYAL ALBERT HALL BOX—Shirley Bassey, 21st March—see "For Sale".
SHOWROOM MODEL wanted. See non-secretarial appointments.
INTERNATIONAL AD AGENCY. Seek Sec./P.A.—See La Creme.
COWES FORTNIGHT, Cottage available.—See U.K. Hols.
MORE OF WHAT YOU WANT? IVC members have entrance to over 400 sporting and cultural activities each month in the London area. The Intervarsity Club is for young (20-35) professional people. Call in person tonight, between 7.30 and 9 p.m., or write to John Richling, 2 The Piazza, Covent Garden, WC2 8HF.
TWO TELE-AD CANVASSERS for national newspaper.—See Non-Sec. Vacs.
GERMAN & SPANISH commercial translations/typing.—See Commercial Services.
MUSIC MANAGEMENT (W.1). Seek assistant. See Sec.
CS 3K.—Fine, but whatever happened to Sugarland Express? Butchered by C.I.C. Jam Focus now. 0222 41368.
COUNTRY GIRL, as housekeeper (Scotland). See Domestic Sits.
BOOK PUBLISHERS. See Sec Vacs.
SENIOR EXECUTIVE P.A./SECRETARY. Chiswick. See Creme.
LEGAL SECRETARY, £3,800.—See Creme de la Creme.
PERSONAL SECRETARY. West London. See Creme de la Creme.
HAMPSHIRE HOTEL.—Profit sharing opportunity in hotel kitchen.—See Domestic & Catering.
EXPERIENCED PRIVATE SECRETARY, £4,800.—See La Creme.
E.F.L.—Experienced teacher req.—See Gen. Vacs.
VERKAUFSPERSONAL fuer exklusive Luxus-Seeschiffe. Muessen fliessend Deutsch sprechen. Siehe non-secretarial.
GWILYN GIBBON Research Fellowship.—See Fellowships.

ANNOUNCEMENTS

OUR AIM

To reduce the incidence of CHRONIC BRONCHITIS ASTHMA, ANGINA CORONARY THROMBOSIS AND STROKE and to help the many thousands who suffer from these illnesses. Please support this worthwhile aim by donation, "in memoriam" gift or by remembering us in your will. THE CHEST, HEART AND STROKE ASSOCIATION (T), Tavistock Square, London, WC1H 9JE

ABANDONED

Ill-treated, lost, injured. The Wood Green Animal Shelter, 601, Lordship Lane, London, N.22 (Hon. Treasurer Dr Margaret Young) deals with thousands of these animals yearly. It has a Free Clinic for the sick and ailing.
It maintains a Cat Sanctuary and has a home for Unwanted Animals at Heydon near Royston, Herts. Please help to keep the work going by sending a donation. Visitors welcomed.

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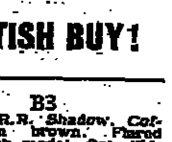
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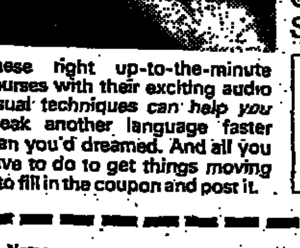
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